

IT'S HAPPENING

NOW



56th Annual General Meeting

Sept. 28, 2019

Agenda

Operational Excellence

- Mr. Alok Agarwal, Director, Quality & Technical

Financial Presentation

- Ms. Smita Agarwal, Director & CFO

Chairman's Speech

- Mr. Sachin Agarwal, Chairman & Managing Director

Proposed Resolutions

Open House

IT'S HAPPENING
NOW

Operational Excellence



IT'S HAPPENING
NOW

INVESTORS PRESENTATION

GROWING

NUMBERS

Safe Harbour Statement

Statements in this presentation describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/or other incidental factors.

IT'S HAPPENING
NOW

Agenda

Overview of PTC Industries

Financial Performance

Strategy

Outlook

IT'S HAPPENING
NOW

A Brief Overview

Established in 1963 – now the largest Replicast® foundry in the world

2 foundries and 2 CNC machine shops with the most advanced manufacturing capabilities and equipment

Exporting over 75% to European Union countries and US, for over 35 years

Producing Stainless Steel, Duplex, Super Duplex, Nickel & Cobalt alloys, Creep Resistant, NAB, etc.

Recipient of prestigious National R&D award from the Indian Government in 2006

Winner of Confederation of Indian Industries (CII) – Industrial Innovation Awards 2018 – Manufacturing – Medium, category

IT'S HAPPENING
NOW

A Brief Overview

Many technologies - Investment Castings, Centrifugal Castings, Replicast[®], RapidCast[™] & forgeCAST[™]

Fully automated, robot assisted manufacturing capability with latest equipment and infrastructure

The first Titanium Casting facility in India

The first commercial Hot Iso-static Pressing facility in India

Supplying for Oil & Gas, LNG, Marine, Aerospace, Valves & Flow Control, Paper, Power, etc.

Flagship Project Delivered - "The Advance Manufacturing Centre – AMTC"



Energy



Pulp &
Paper



Subsea &
Offshore



Industrial
Turbines



Oil & Gas



Process
Industry

IT'S HAPPENING
NOW



Business Framework

MISSION

To be a leading global manufacturer of engineered metal components, products and systems through sustainable, disruptive and innovative technologies.

VISION

#1 choice in the markets we serve, creating value through innovative solutions.

VALUES

- Enhance the quality of life of all our stakeholders
- Be sustainable in all aspects
- Be a safety conscious responsible employer
- Be committed to quality
- Nurture talent and foster self belief
- Take pride & passion in the company
- Respect our partners
- Be customer centric
- Be agile and performance driven
- Be honest and have empathy

IT'S HAPPENING
NOW

Our Values

aspire

AGILITY

SUSTAINABILITY

PASSION

INTEGRITY

RESPECT

EMPATHY

aspire *verb.* to rise to a greater height

To aspire is to achieve. At PTC, to aspire is to start all things. Aspire sits at the beginning of our motto of *Aspire. Innovate. Achieve.* and now, Aspire also represents the values that motivate us to achieve our best, that drive us to work towards our purpose, and that define the framework within which we operate.

State of the art manufacturing

A clean, green & lean facility



IT'S HAPPENING
NOW

Our Management Team

- Professionally qualified
- Over 150 years of combined experience
- Unmatched technical capabilities

Sachin Agarwal
Chairman & MD



Smita Agarwal
Director and CFO



Anthony Rowett
Chief Operations Officer



Priya Ranjan Agarwal
Director, Marketing



Alok Agarwal
Director, Quality & Tech.



Ashok Shukla
Executive Director



A few of our accolades



PTC recognised as one of 16 Hidden Gems of the country by Forbes India magazine

National Award for R&D in the Industry from the Government of India

Received Special Jury Award for MSMEs in the 2017 TIME India Awards

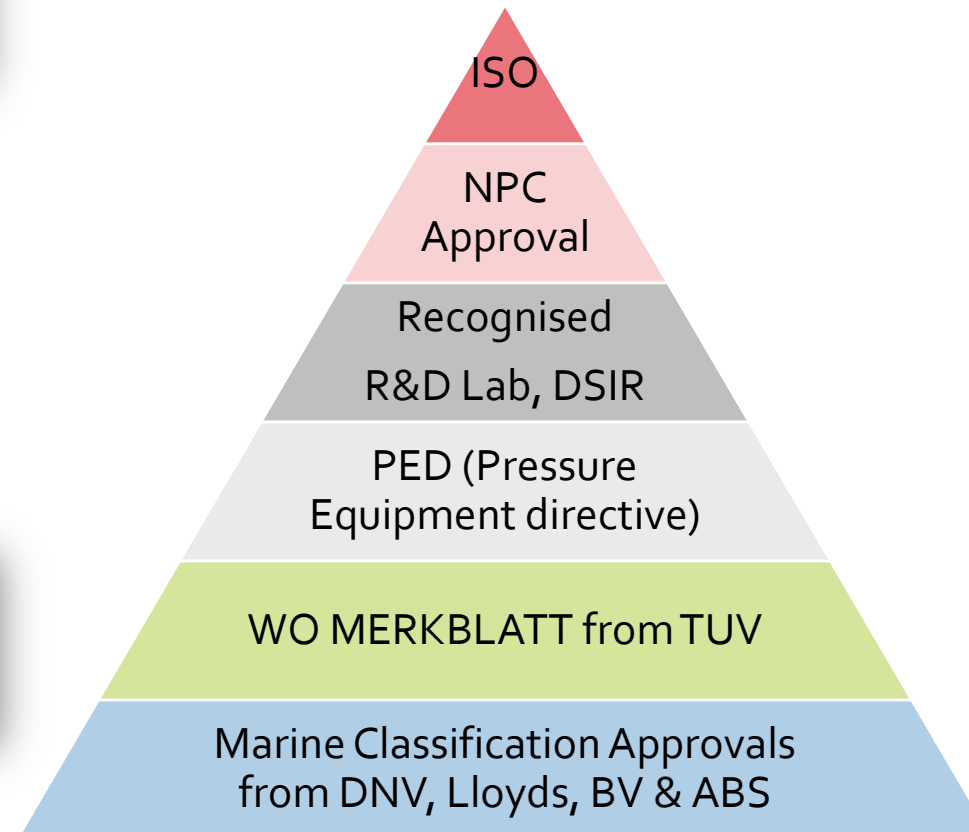


IT'S HAPPENING NOW

Approvals & Certifications

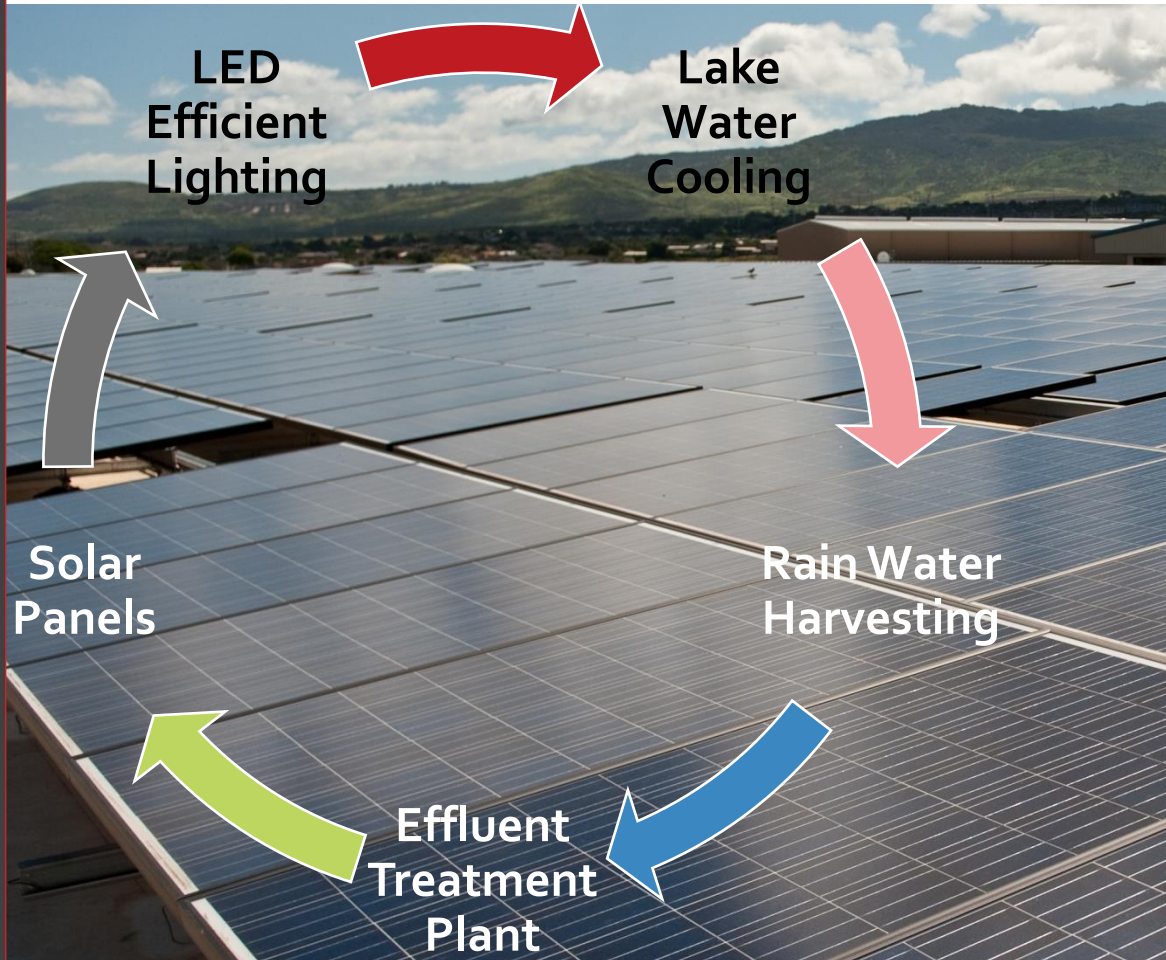


- Certified Quality Management System
- Our philosophy is “Quality is not a coincidence, it is a habit”
- Commitment to the process of continuous improvement.



IT'S HAPPENING
NOW

Sustainable Manufacturing



- Comprehensive Environmental Management System
- Commitment to minimising negative impact on the environment, and to managing the impact we do have.
- This means that we abide by all the applicable standards and laws, and continue to monitor and improve our processes so far as reasonably practicable.
- Constant improvement is undertaken in all our practices to have a positive impact on the environment

IT'S HAPPENING
NOW

Just a few of Our Customers

Rolls-Royce[®]

SIEMENS



EMERSON[™]



WÄRTSILÄ



ALSTOM



metso



LARSEN & TOUBRO

IT'S HAPPENING
NOW

Agenda

Overview of PTC Industries

Financial Performance

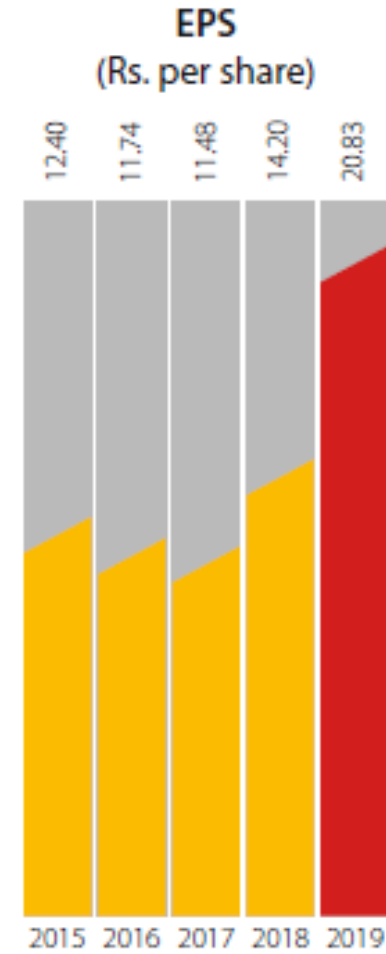
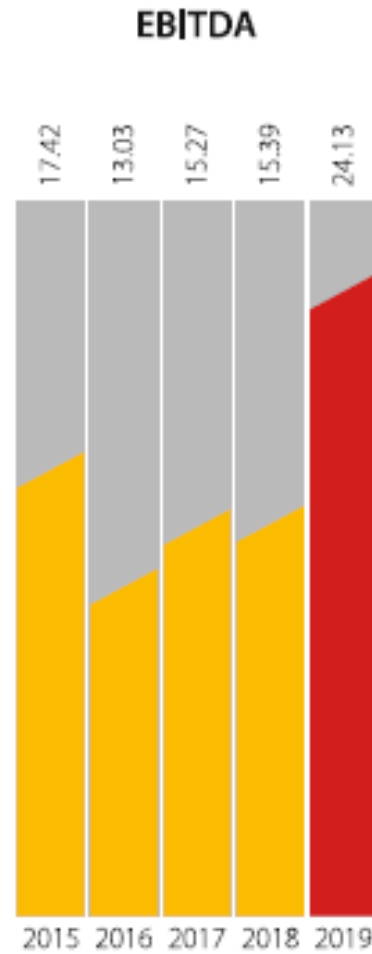
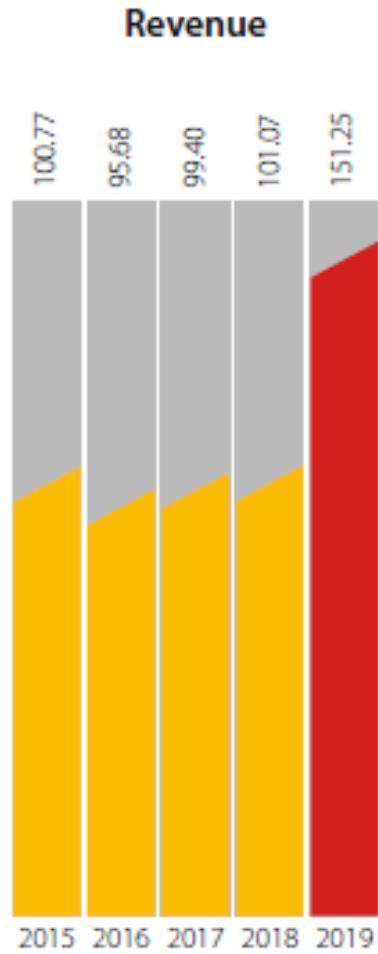
Strategy

Outlook

IT'S HAPPENING
NOW

Financial Highlights

(Rs. In Crores, unless stated otherwise)



IT'S HAPPENING
NOW

Financial Highlights

(Rs. In Crores, unless stated otherwise)

Profit Before Tax



Net Worth



Book Value of Shares
(Rs. per share)



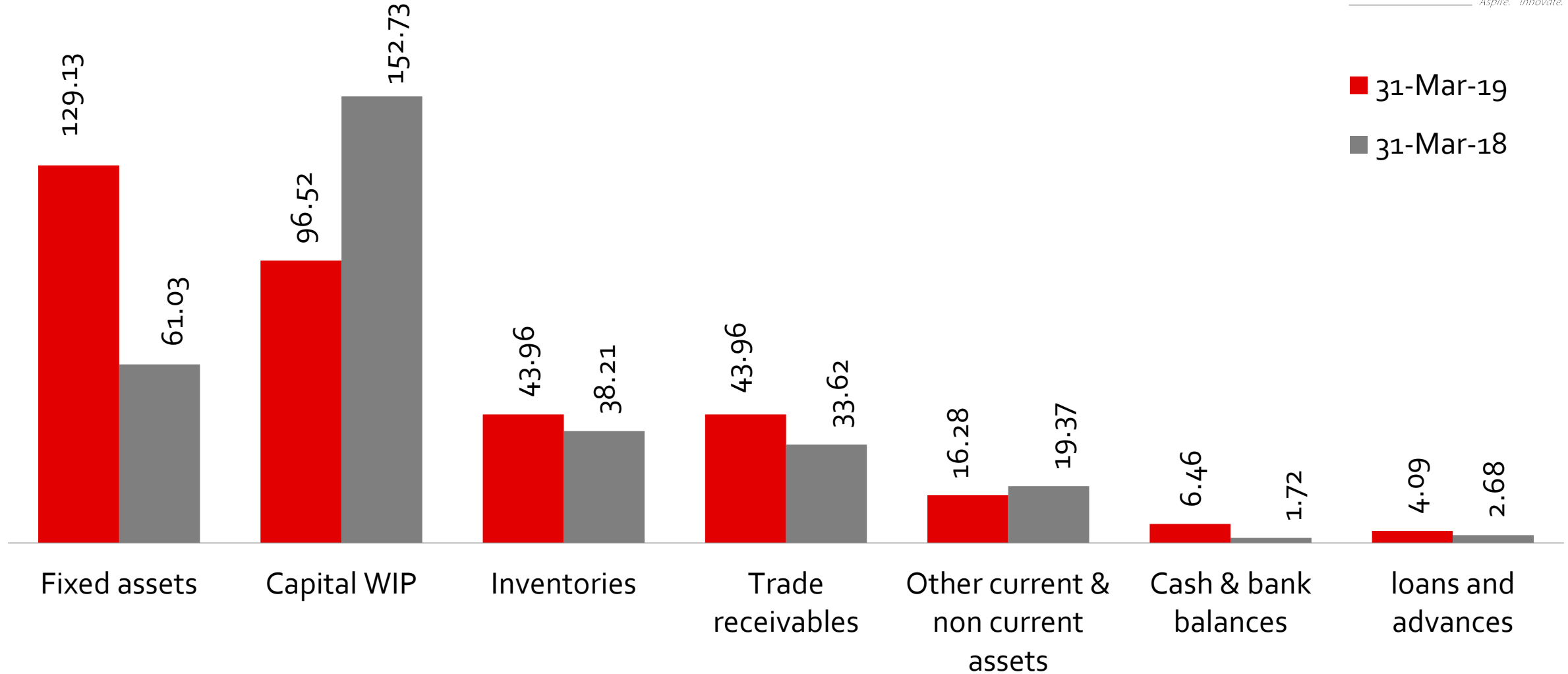
IT'S HAPPENING
NOW

Balance Sheet (Rs. In Crores)

Particulars	As at	As at	Change	% to Yr. 2018
	31-Mar-19	31-Mar-18		
Assets				
Non current assets	23,013.33	21,894.83	1,118.50	5%
Current assets	11,026.96	9,041.03	1,985.93	22%
Equity & Liabilities				
Equity	14,039.62	12,951.88	1,087.74	8%
Deferred Income	1,155.56	788.89	366.67	46%
Non current liabilities	7,559.26	8,246.38	-687.12	-8%
Current liabilities	11,285.85	8,948.71	2,337.14	26%

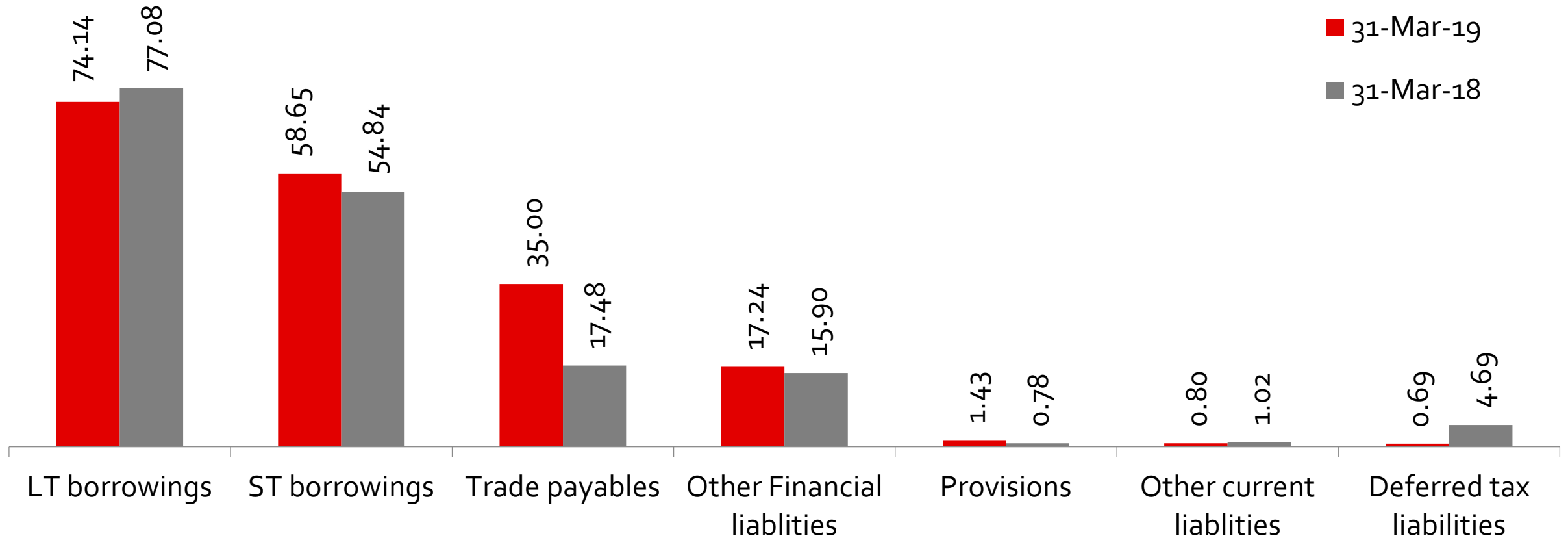
IT'S HAPPENING
NOW

Assets (Rs. In Crores)



IT'S HAPPENING
NOW

Liabilities (Rs. In Crores)



IT'S HAPPENING
NOW

Profit & Loss (Rs. In Crores)

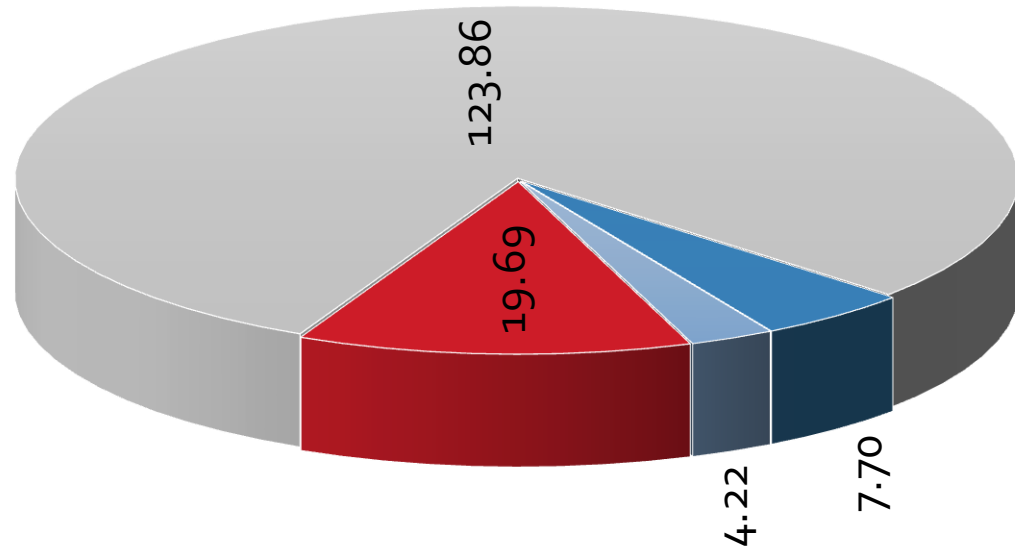
Particulars	As at	% of	As at	% of
	31 March '19	Revenue	31 March '18	Revenue
Revenue from operations, net	15,124.80		10,133.38	
Other income	422.02		288.66	
Total Income	15,546.82		10,422.04	
Cost of materials consumed	4,479.21	30%	2,521.92	25%
Changes in inventories of finished goods and WIP	- 411.42	-3%	225.16	2%
Excise Duty	-	0%	26.61	0%
Employee benefits	1,945.97	13%	1,649.95	16%
R&D expense	111.05	1%	85.80	1%
Finance costs	921.36	6%	401.53	4%
Depreciation	909.42	6%	576.68	6%
Stores and spares consumed	2,186.84	14%	1,280.62	13%
Power and fuel	1,436.43	9%	917.29	9%
Other expenses	2,963.72	20%	1,887.43	19%
Exceptional items	61.81	0%	-	0%
Total expenses	14,604.38		9,573.00	

**IT'S HAPPENING
NOW**

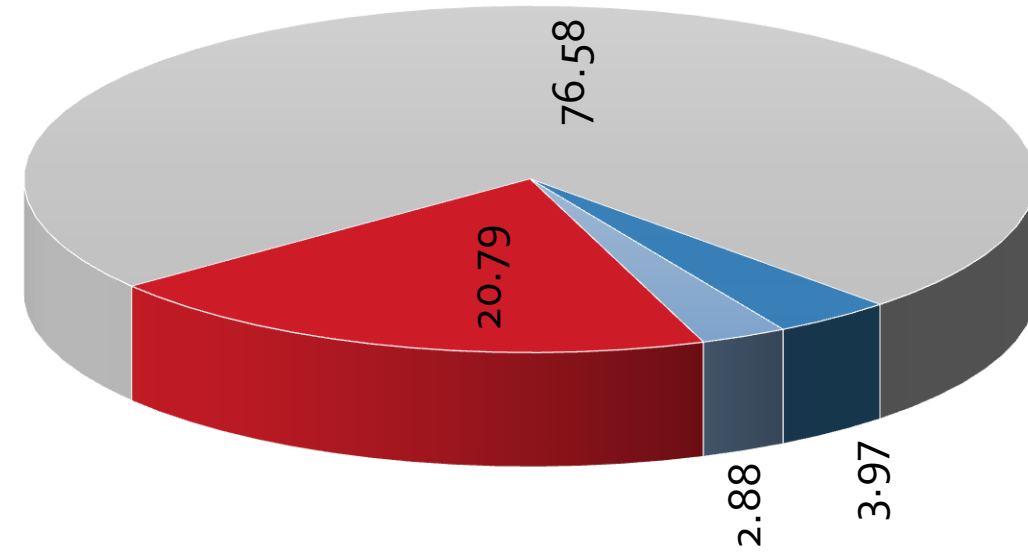
Income (Rs. In Crores)

■ Domestic ■ Export ■ Other Operating Income ■ Other Income

2018-19

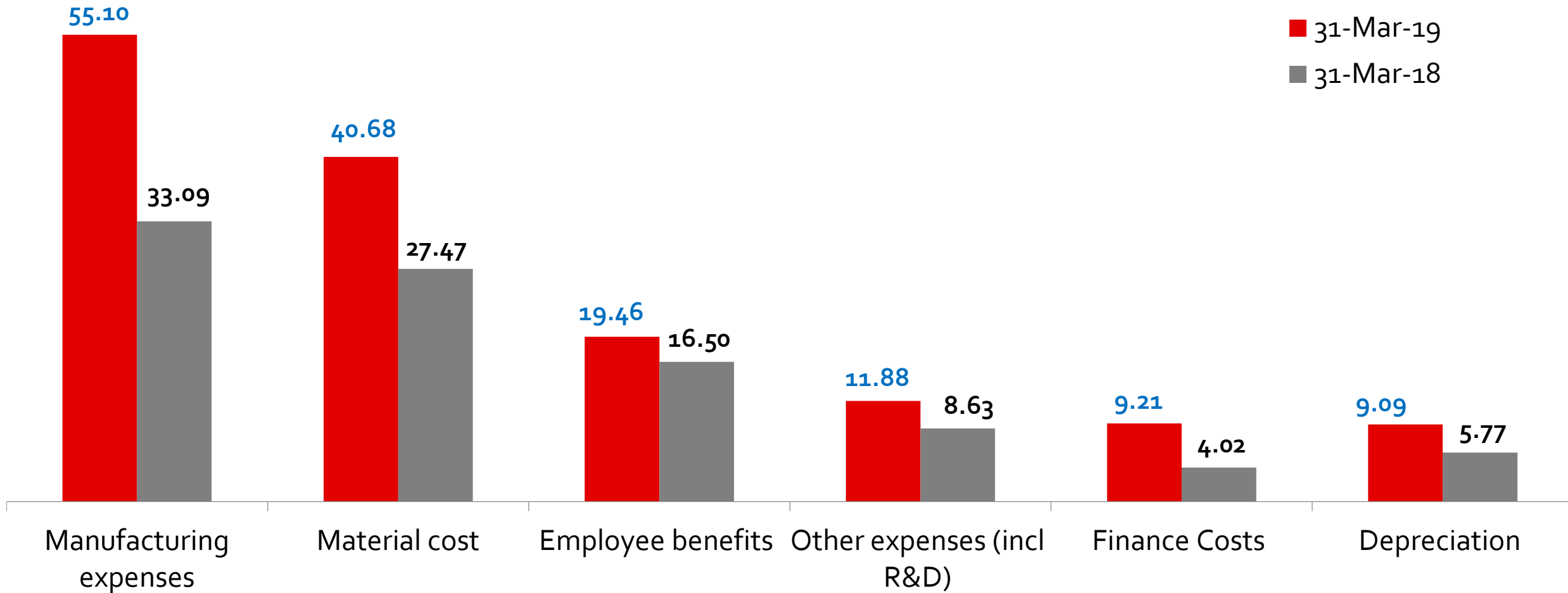


2017-18



IT'S HAPPENING
NOW

Expenditure (Rs. In Crores)



IT'S HAPPENING
NOW

Agenda

Overview of PTC Industries

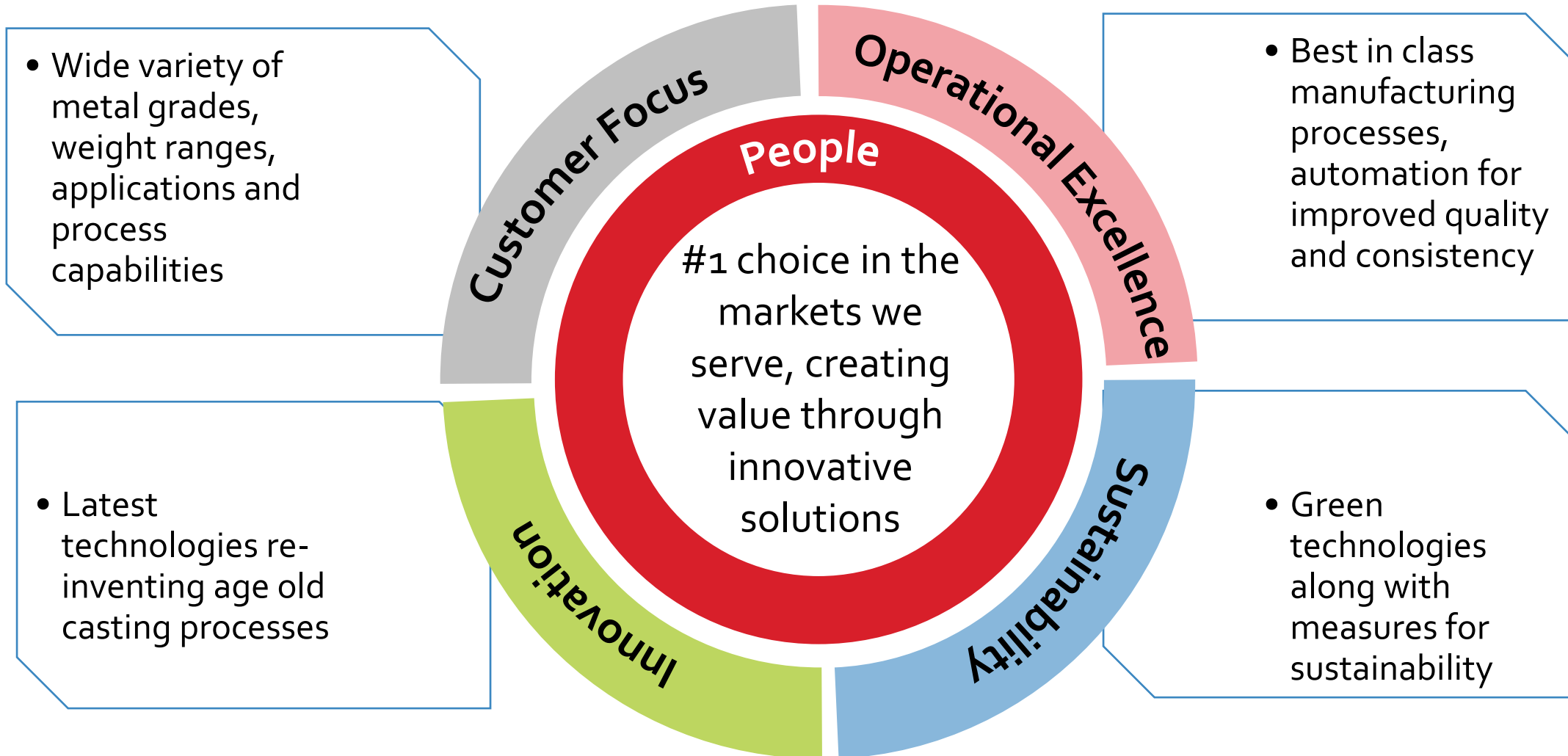
Financial Performance

Strategy

Outlook

IT'S HAPPENING
NOW

Our Strategy



Pathbreaking technologies



Replicast®

Near net shape casting solutions



RapidCast Ultra™

Quality – Value – Speed for large components



forgeCAST™

Where castings and forgings converge

PowderForge™

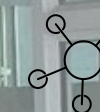
Net shape powder formed high integrity parts

Printcast™

Quick print complex 3D patterns

TiCast™

Reactive alloy casting



IT'S HAPPENING
NOW

What can PTC offer?

Unparalleled capabilities across the world for high integrity metal cast parts for critical and super critical applications

Quality

- High integrity castings with no size or weight limitation
- Superior dimensional precision, accuracy, surface finish and better internal soundness

Value

- Large 'Near Net Shape' castings - Casting the 'Un-Castable'
- Reduced casting weight and machining allowances

Speed

- Reduction in 'Time to Market' and 'Delivery Lead Time'
- 'Virtual Tooling' to eliminate time for Die manufacturing or modification

IT'S HAPPENING
NOW

Agenda

Overview of PTC Industries

Financial Performance

Strategy

Outlook

IT'S HAPPENING
NOW

Large global market for cast metal components

- With growth in manufacturing activity, demand for products will grow
- Requirement for critical parts and indigenous capabilities

Synergy of technologies and processes under one single roof

- Investment in technology and equipment for best-in-class manufacturing
- Development of product platforms and manpower up-gradation

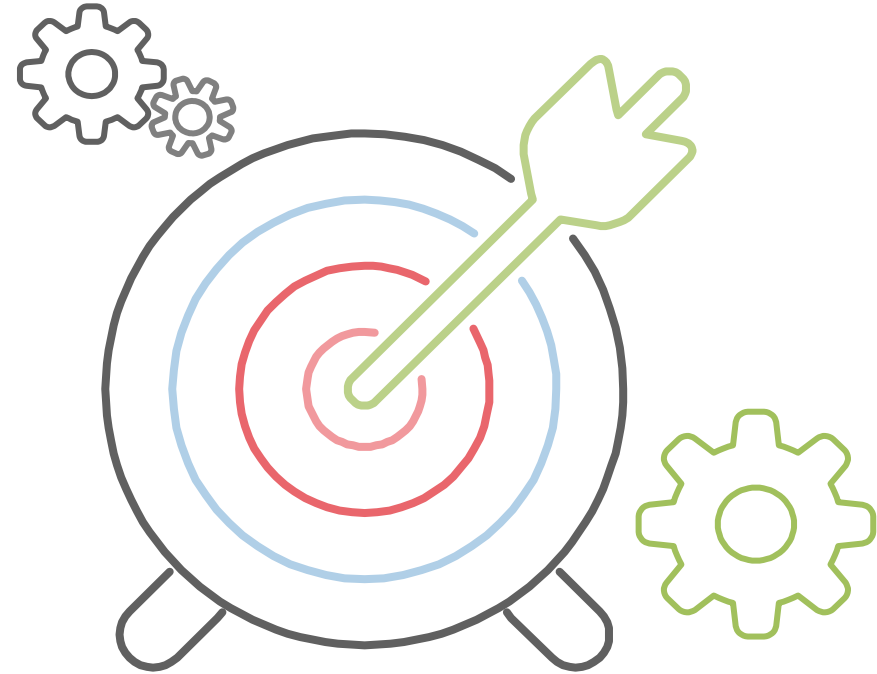
Building sustainability and enhanced value for all stakeholders

- Optimisation and redesigning to minimise environmental impact
- Value creation through more efficient solutions

IT'S HAPPENING
NOW

The PTC Advantage

- Full-Service Supplier and integral part of the value chain
- Safe, healthy, green working environment
- Innovative, pioneering new technologies
- World Class, State of the art factory - AMTC
- Quality Management system within an environment of continuous improvement



**IT'S HAPPENING
NOW**

Chairman's Speech

**A NEW VISION,
A NEW MISSION,
A NEW REALITY.**

**IT'S HAPPENING
NOW**

Proposed Resolutions

ORDINARY BUSINESS:

- 1. To consider and adopt the audited financial statements of the Company for the financial year ended March 31, 2019 and the reports of the Board of Directors' and Auditors' thereon.**

IT'S HAPPENING
NOW

Proposed Resolutions

ORDINARY BUSINESS:

2. To appoint a director in place of Mr. Alok Agarwal, who retires by rotation and being eligible, offers himself for re-appointment.

IT'S HAPPENING
NOW

Proposed Resolutions

ORDINARY BUSINESS:

3. **Appointment of M/s. Walker Chandiook & Co. LLP, Chartered Accountants, New Delhi, as the Statutory Auditors of Company.**

IT'S HAPPENING
NOW

Proposed Resolutions

SPECIAL BUSINESS:

4. **Appointment of Ms. Smita Agarwal, as a Whole Time Director (Woman Director) of the Company.**

IT'S HAPPENING
NOW

Proposed Resolutions

SPECIAL BUSINESS:

5. Re-appointment of Mr. Krishna Das Gupta (DIN: 00374379) as an Independent Director for a second term of five consecutive years.

IT'S HAPPENING
NOW

Proposed Resolutions

SPECIAL BUSINESS:

6. **Re-appointment of Dr. Rakesh Chandra Katiyar (DIN: 00556214) as an Independent Director for a second term of five consecutive years.**

IT'S HAPPENING
NOW

Proposed Resolutions

SPECIAL BUSINESS:

7. **Re-appointment of Mr. Ajay Kashyap (DIN: 00661344) as an Independent Director for a second term of five consecutive years.**

**IT'S HAPPENING
NOW**

Proposed Resolutions

SPECIAL BUSINESS:

8. Appointment of Mr. Vishal Mehrotra (DIN: 08535647) as an Independent Director of the Company.

IT'S HAPPENING
NOW

Proposed Resolutions

SPECIAL BUSINESS:

9. Proposal for Issue of ESOP.

**IT'S HAPPENING
NOW**



Questions?

IT'S HAPPENING
NOW