

LT Foods Limited

LT Foods to enter into a Strategic Partnership with Saudi Agricultural and Livestock Investment Company (SALIC)



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- *SALIC is a Saudi joint stock company that is owned by the Public Investment Fund of the Kingdom of Saudi Arabia*
- *SALIC is investing INR 455.5 Cr to become a 9.22% equity partner in LT Foods*



Successful partnership with SALIC at Daawat Foods Ltd. since 2020

Now, SALIC is tripling its investment in LT Foods as a testimony to its continued faith in the strength of our business model

Strategic Rationale to partner with SALIC

- *SALIC fits the criteria of a long term strategic partner with aligned objectives, investment expertise and deep understanding of the global rice, staples and food market*
- *Has proven to be a trusted partner for LT Foods since 2020 when it invested in Daawat Foods Limited*
- *Will help accelerate LT Foods' organic and inorganic expansion plans across business segments, open doors for strengthening its business presence specifically in the Middle East and Saudi Arabia region and fortify its position as one of the leading players in the industry*

Specific Deal Contours



- **Preferential issuance of shares** for 7.89% stake at **INR 142.23 per share**
- **Subscription Amount – INR 389.8 Cr**



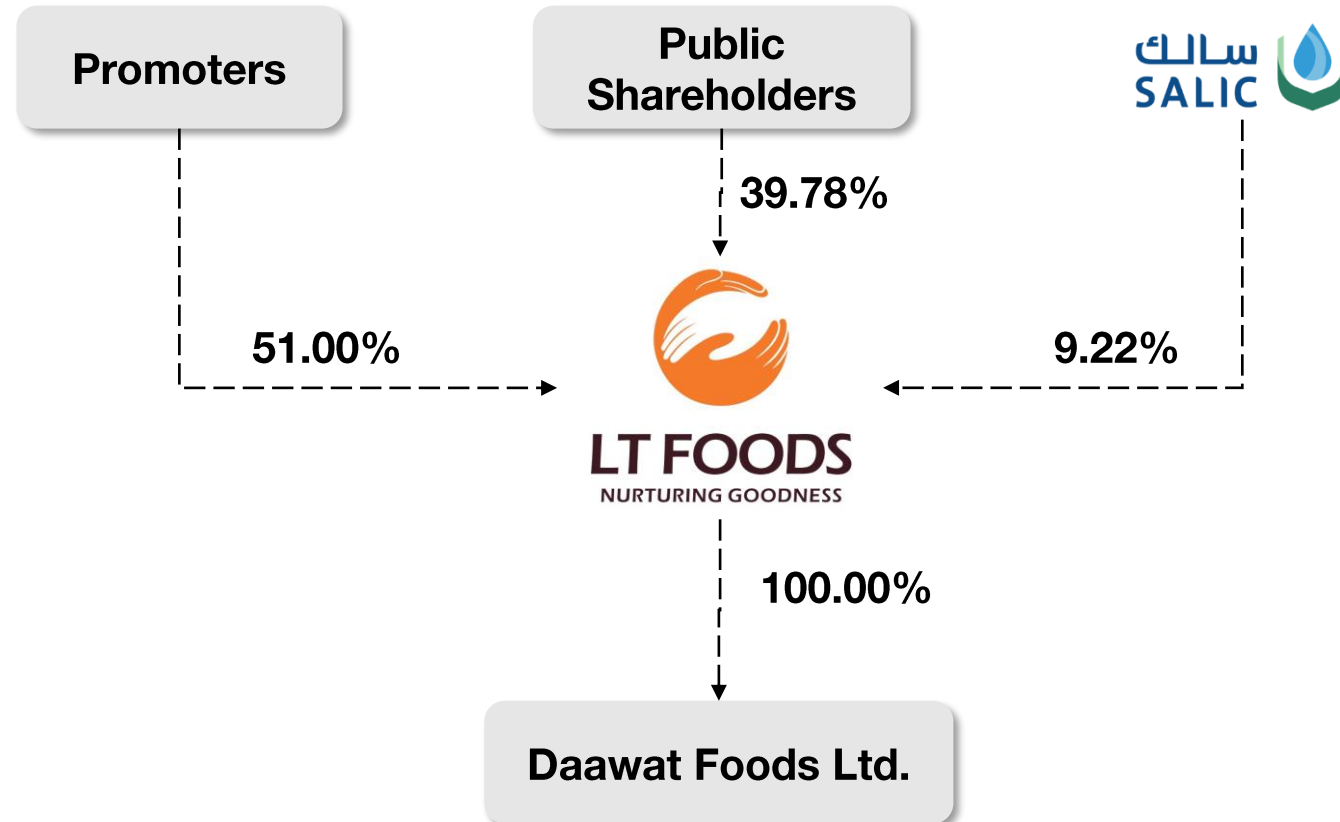
In a related transaction, LT foods will use **INR 175.8 Cr** from the above proceeds to **purchase SALIC's entire 29.52% stake** in Daawat Foods Ltd and Daawat Foods to become a wholly owned subsidiary of LT Foods Limited



- Secondary share purchase from **promoter group** for additional **1.33% stake**
- **Purchase Consideration - INR 65.7 Cr**

The relevant transactions are subject to necessary regulatory and other customary approvals

Post Closing Promoters to retain Controlling Stake



Potential Strategic Growth Opportunities



Catalyzes expansion in the Middle East, Saudi Arabia

- ✓ In FY22, 78% of India's total Basmati rice exports worth INR 264 Bn to MENA region¹
- ✓ At INR 48 Bn, Saudi Arabia is the 2nd largest destination of India's Basmati rice exports¹
- ✓ Significant room for growth for LT Foods as its exports to Middle East only accounted for c.6% of its total revenue in FY22

Partner to drive long-term growth in the Middle East

- ✓ Entered into a Strategic Supply & Cooperation Agreement giving LT Foods significant access to the large market of Saudi Arabia


Strengthens financial position to leverage future growth prospects

- ✓ Fresh capital will further strengthen its balance sheet and other financial metrics to act on any organic or inorganic opportunity


Investor Contact

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World of LT Foods



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