

IL&FS Transportation Networks Limited

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INDIA Vice President,

Listing Department, National Stock Exchange of India Limited 'Exchange Plaza', Bandra Kurla Complex, Bandra (East), Mumbai - 400 051

Scrip Code No. IL&FSTRANS EQ

August 8, 2017

General Manager, Listing Department, BSE Limited, P.J. Tower, Dalal Street, Mumbai 400 001

Scrip Code No. 533177

Dear Sirs,

Re: **Presentation - Analysts Meet**

In accordance with Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015, please find enclosed the Presentation for the Analyst Conference Call scheduled today at 5.30 pm to discuss the Financial Results of the Company for the quarter ended June 30, 2017

The same has been uploaded on the Company's website

For IL&FS Transportation Networks Limited

Krishna Ghag Vice President & Company Secretary

Encl: As above



IL&FS Transportation Networks Limited Analyst Presentation – August 2017







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With references to projects and project companies, short names and brief descriptions are used which may not be representative of the actual description of the project or the name of the project company. These are used for brevity in the presentation and any person accessing such information may get further details of such project or project companies from other data available on the website of the company or other publicly available data

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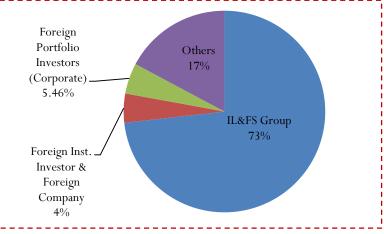
Company Overview

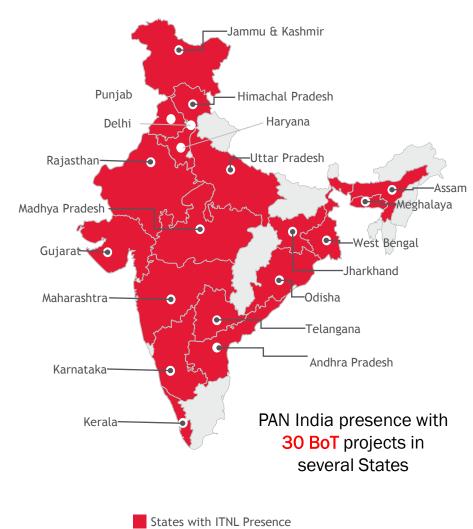
- IL&FS Transportation Networks Limited (ITNL) is a leading surface transportation infrastructure company and the largest private sector BoT road operator (in terms of lane kilometer) in India*
- ITNL has a pan India presence with projects in several states in India
- Promoted by Infrastructure Leasing and Financial Services Limited (IL&FS) in the year 2000
- ITNL has 14,016 lane km under its road assets portfolio comprising a mix of Toll
 & Annuity based projects
- Has presence in other sub sectors viz. mass rapid transport system, urban transportation infra system, car parking and border check post systems
- ITNL's International operations are primarily in the road segment and spread across Spain, Portugal, Latin America, UAE and China

* ICRA Report

Shareholding Pattern

(July 28, 2017)





BUSINESS

- Of our 35 total projects, operational projects are 27 (23 road projects)
- Total road portfolio: 14,016 lane km
- Per day average Toll & Annuity revenue for the quarter ₹ 9.60 crore. Total Traffic PCU growth 2.66% qoq and 6.76% yoy
- Order Book currently stands at (i) BOT ₹ 11,665 crore, (ii) EPC ₹ 539 crore and (iii) International US\$ 252 million
- Declared the lowest bidder for Zojila Tunnel in J&K on EPC basis with a total cost of ₹ 4,899 crore to be constructed over a period of 7 years
- IIPL redeemed its entire 3 year Dimsum Bonds in July 2017 and currently has no external debt
- Financially closed Dubai Supreme Court and Automated Car Park. The total project cost is US\$ 80 million (approximately ₹
 580 crore)

FINANCIALS

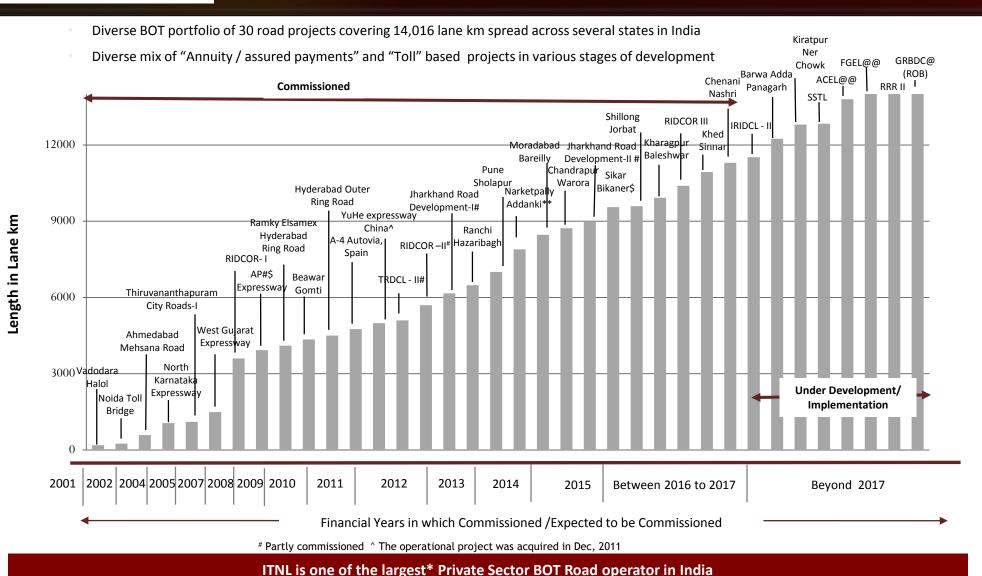
- Standalone Income from Operations is ₹ 954 crore compared to ₹ 1,163 crore in Q4FY17
- Standalone EBITDA has increased to ₹ 420 crore (EBITDA margin: 44%) in the current quarter from ₹ 379 crore (EBITDA margin: 33%) in Q4FY17
- Profit After Tax for the current quarter is ₹ 25 Crores

CONSTRUCTION

- 7 road projects are currently under construction. We have commenced construction in SSTL, JIICL, ACEL and FSEL
- We expect to commission 2 projects (BAEL and KNCEL) by March 2018 and 1 project (JIICL) by March 2019



Portfolio: Road Projects



@@ SPV formation / Appointed Date / Financial closure pending \$ Have received PCC as on October 10, 2015 #\$Divested 100% Stake

[•] As per ICRA Report - Aug 2015; ** Received Provisional Completion Certificate as on January 02, 2014 @Appointed date / Financial closure yet to be finalised.



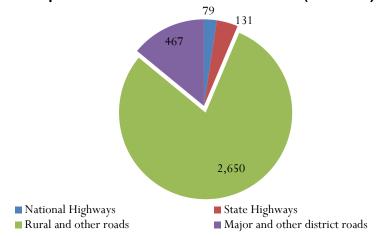
Road Sector Opportunity

~7,630 km of awards pending under NHDP

| Program | To be awarded (in Km) |
|----------|-----------------------|
| NHDP-III | 2,027 |
| NHDP-IV | 3,095 |
| NHDP-V | 2,508 |
| Total | 7,630 |

Source: www.nhai.org updated as on May 31, 2017

Composition of the Indian Road Sector - ('000 kms)



Footnote: Data given in point 2 is from 13th Finance Commission

- India's road network increased to **4.2 million km** from 3.3 million km
- Only 25% of National Highways are four/six/eight lane. The NHDP was formed for improving more than 49,260 km of arterial routes of NH network to international standards
- The government has allocated ~₹ 4tn to infrastructure in the Union Budget 2017-2018 and more than half was allocated to transportation
- National highways, which comprise 2% of the total network, carry 40% of the traffic; are overloaded at many places or corridors

NHDP Overall Progress





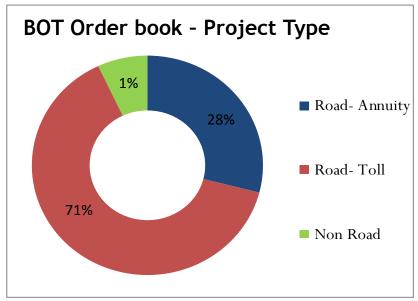


As on June 30, 2017

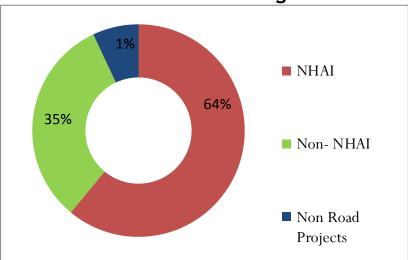
| BID PIPELINE | | | | | | |
|--------------|--|-------------|---------------|----------|-------------|---------------|
| | RFP Stage (Post Qualification) RFQ Stage (Pre Qualification) | | | | | ication) |
| | Projects | Length (km) | Cost (INR Cr) | Projects | Length (km) | Cost (INR Cr) |
| NHAI | 7 | 352 | 8733 | 2 | NA | NA |
| STATE | 4 | 332 | 6588 | 3 | 788 | 28620 |
| RAILWAYS | 3 | 336 | 2818 | - | - | - |
| METRO RAIL | 3 | 6 | 1461 | - | - | - |
| Total | 17 | 1027 | 19601 | 5 | 788 | 28620 |



Order Book: Composition & Spread

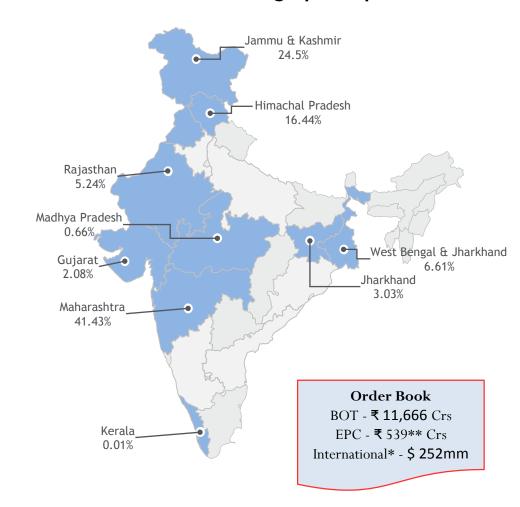


BOT Order book - Sourcing



Order book details as of June 30, 2017

BOT Order book - Geographic Spread



Incremental Equity Commitment for existing projects is ₹ 1,081 Crore

^{*} Excludes Elsamex ** Excludes Zojila Tunnel Project, ITNL has emerged as the Lowest Bidder on July 28, 2017



Profit & Loss Accounts Highlights

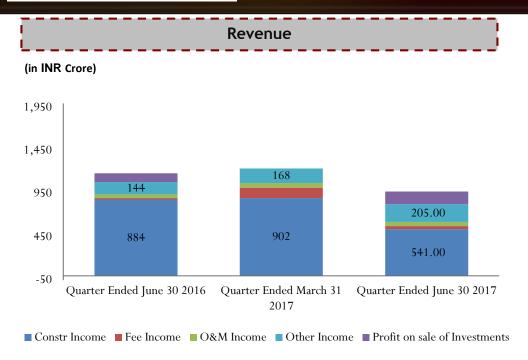
(All figures in INR Crore)

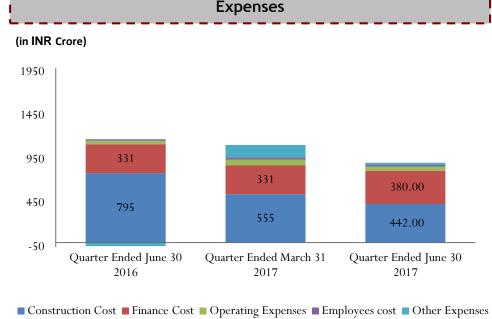
| Key Parameters | Quarter ended June 30, 2017 | Quarter ended March 31, 2017 | Quarter ended June 30, 2016 | qoq % Change | yoy % Change |
|------------------------|-----------------------------------|------------------------------------|-----------------------------------|-----------------|-----------------|
| Revenue | 749 | 996 | 1039 | -25% | -28% |
| Other Operating Income | 205 | 168 | 144 | 22% | 42% |
| EBITDA * | 420 | 379 | 374 | 11% | 12% |
| EBITDA Margin | 44% | 33% | 32% | | |
| Interest | 380 | 331 | 331 | 15% | 15% |
| Depreciation | 6 | 7 | 2 | -16% | 150% |
| Profit Before Tax | 35 | 41 | 40 | -16% | -13% |
| Net Profit | 25 | 106 | 18 | -77% | 38% |

Results for the quarter ended June, 2017 are in compliance with Indian Accounting Standards ("Ind AS") notified by the Ministry of Corporate Affairs. The results for the quarter ended June 30, 2016 have been regrouped / restated as per Ind AS and are comparable on like to like basis



Standalone Revenue & Expenses





- Operating income is lower due to major projects achieving completion and construction work for new projects just commencing coupled with lower fee
- Construction activities are usually subdued in Q1 and Q2 due to seasonal factors
- Revenue from operations includes one-time profit on sale of 100% equity in a wholly owned subsidiary
- Other income includes dividend and interest on loans

- Lower construction cost on the back of savings achieved in execution resulting in improved construction margins and higher EBITDA
- Other expenses are net of unwinding for expected credit losses on financial assets



Revenue Collection on Operational Road Projects

| | Not adjusted for ITNL's stake | Average Daily 7 | Toll Collection | (All figures in INR Cr) |
|-------------------------------------|-------------------------------|-----------------|-----------------|-------------------------|
| Toll Projects under Operation | In Q1 FY 18 | In Q4 FY 17 | In Q3 FY 17 | In Q2 FY 17 |
| GRICL (Gujarat) | 0.32 | 0.42 | 0.41 | 0.37 |
| Mega Highways — Rajasthan* | 0.90 | 1.00 | 0.60 | 0.80 |
| Mega Highways — Rajasthan II & III* | 0.27 | 0.32 | 0.19 | 0.25 |
| Rajkot to Jetpur – Gondal (Gujarat) | 0.18 | 0.15 | 0.16 | 0.14 |
| Beawer Gomti (Rajasthan) | 0.09 | 0.08 | 0.09 | 0.08 |
| Yu He Expressway | 1.32 | 1.31 | 1.27 | 1.39 |
| A4 Autovia (Spain) | 0.37 | 0.32 | 0.30 | 0.33 |
| Baleshwar Kharagpur | 0.21 | 0.20 | 0.20 | 0.17 |
| Pune Solapur | 0.35 | 0.33 | 0.32 | 0.29 |
| NAMEL | 0.40 | 0.40 | 0.38 | 0.42 |
| Barwa Adda** | 0.23 | 0.21 | 0.18 | 0.19 |
| Moradabad Bareilly | 0.53 | 0.49 | 0.46 | 0.46 |
| Warora Chandrapur | 0.11 | 0.11 | 0.12 | 0.10 |
| Sikar Bikaner | 0.13 | 0.13 | 0.13 | 0.09 |
| Khed Sinnar | 0.16 | 0.08 | | |

| Operational Annuity Projects | Annuity receivable Per Annum | Per day |
|---|------------------------------|---------|
| Maharashtra Border to Belgaum (Karnataka) | 101 | 0.28 |
| Thirvananthapuram City Roads (Kerala) | 38 | 0.09 |
| East Hyderabad Expressway Limited | 67 | 0.18 |
| Hazaribaugh Ranchi Expressway Limited | 128 | 0.35 |
| Jharkhand Road Project Implementation Company LTD | 349 | 0.98 |
| Jorabat Shillong Expressway Limited | 145 | 0.40 |
| Chenani Nashri Tunnelway Limited | 635 | 1.74 |

Total Gross Average Daily Collection from toll and annuity has been around INR 9.6 Crore



BOT Toll Revenue Growth

| Sr.No | Name of the Project | Toll Revenue start date | 2012-13 | 2013-14 | 2014-15 | 2015-16 | (INR in Crore) 2016-17 |
|-------|---|----------------------------|---------|---------|---------|---------|---------------------------|
| 1 | Ahmedabad Mehsana Road (Gujarat) | Feb-03 | 107 | 108 | 120 | 129 | 151 |
| 2 | Vadodra Halol Road (Gujarat) | Oct-00 | 107 | 100 | 120 | 129 | 131 |
| 3 | Mega Highways - Rajasthan (Ph - I) | Mar-08 | 166 | 184 | 189 | 223 | 290 |
| 4 | Mega Highways - Rajasthan (Ph – II & III) | Oct-11 | 41 | 53 | 60 | 66 | 91 |
| 5 | Rajkot to Jetpur - Gondal (Gujarat) | May-08 | 46 | 48 | 53 | 54 | 55 |
| 6 | Beawer Gomti (Rajasthan) | Aug-10 | 18 | 21 | 23 | 27 | 28 |
| 7 | Baleshwar Kharagpur | Dec -15 | | 43 | 47 | 57 | 63 |
| 8 | Pune Solapur | Aug -13 | | 37 | 71 | 84 | 107 |
| 9 | NAMEL | Mar -14 | | 9 | 145 | 142 | 148 |
| 10 | Barwa Adda | Apr – 14 | | | 45 | 59 | 67 |
| 12 | Moradabad Bareilly | Jan -15 | | | 38 | 170 | 187 |
| 13 | Warora Chandrapur | Dec -15 | | | 10 | 37 | 41 |
| 14 | Sikar Bikaner | Oct –15 | | | | 16 | 23 |
| 15 | Khed Sinnar | Jan -17 | | | | | 7 |
| | Total | | 467 | 602 | 905 | 1176 | 1258 |

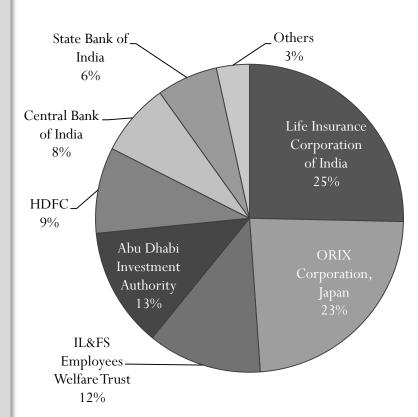
Not Adjusted for ITNL stake



IL&FS Overview

- Incorporated in 1987 as a JV between the Central Bank of India (CBI),
 Housing Development Finance Corporation Limited (HDFC) and Unit Trust of India (UTI) to commercialize infrastructure projects and work with public & private sector project sponsors
 - Offers a full range of financial, project development and management services including investment banking, project financing, project development, management and implementation, asset management, corporate advisory and back office services through Group companies
 - Identifies need-driven projects including roads, bridges, power, ports, water supply, area development which can be commercially viable and works on structural / financial solutions to enhance project viability
- Has expertise across diverse sectors such as transportation, area development, cluster development, finance, power, ports, water and waste management, urban infrastructure, environment, education and tourism
 - Track record of promoting and financing public infrastructure projects in India for over 25 years
- Strategic relations with Governments of 17 states across India and ongoing relationships with various departments of the Central Government
 - Benefits to ITNL in negotiating bilateral contracts with state and central government entities when such bodies are seeking customized proposals

Our Parent Shareholding IL&FS Shareholding





Experienced Board of Directors

Independent Directors

Non-Independent Directors

| Name | Designation / Background |
|-----------------------|--|
| Mr Deepak Dasgupta | Chairman; Former Chairman, NHAI |
| Mr RC Sinha | Former Vice Chairman & MD, Maharashtra Airport Development Company Limited |
| Mr HP Jamdar | Former Principal Secretary, Government of Gujarat |
| Ms Neeru Singh | Former Indian Administrative Officer |

| Name | Designation |
|-------------------------|--------------------------------------|
| Mr Ravi Parthasarthy | Chairman, IL&FS |
| Mr Hari Sankaran | Vice Chairman and MD, IL&FS |
| Mr Arun K Saha | Joint Managing Director & CEO, IL&FS |
| Mr Pradeep Puri | Former Indian Administrative Officer |
| Mr K Ramchand | Managing Director |
| Mr Mukund Sapre | Executive Director |



VP & Company Secretary

Key Managerial Personnel

K. Ramchand He has over 32 years of experience in urban and transport infrastructure development sector **Managing Director** Mukund Sapre He has over 28 years of experience in the industry **Executive Director** Harish Mathur Has over 33 years of experience in various road construction projects **Technical Director** Dilip Bhatia He has over 24 years of experience in Finance, Operations, investor relations and Business development. Chief Financial Officer S C Mittal He has over 30 years of experience in the industry Chief Executive He has over 30 years of experience in the industry. He is the compliance officer, legal adviser, Company Krishna Ghaq

Secretary and Head – Investor Relations

Road Projects



| Name of Project | North Karnataka Expressway Limited (NKEL) | West Gujarat Expressway Limited (WGEL) | Noida Toll Bridge (NTBCL) | Vadodara Halol Toll Road (GRICL) | Ahmedabad - Mehsana Road (GRICL) |
|---|--|--|---|---|---|
| Authority | NHAI | NHAI | NOIDA | Govt. of Gujarat | Govt. of Gujarat |
| State | Karnataka | Gujarat | Delhi & Noida | Gujarat | Gujarat |
| Concession Type | Annuity | Toll | Toll | Toll | Toll |
| Project (Lane Km) | 472 | 389 | 60 | 5. | 23 |
| Project Cost (Rs Cr) | 600 | 276 | 589 | 4 | 66 |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | 172.35 | 143 | 45 March 31 2017 | 280 | |
| GRANT (Rs. Cr) | - | 18 (Premium) | - | | - |
| Date of Commencement of Commercial Operation | July 19, 2004 | March 17, 2008 | Feb 07, 2001 | Oct 24, 2000 | Feb 20, 2003 |
| Concession Period | 17.5 years | 20 Years | 30 years (extendable) | 30 years (extendable) | 30 years (extendable) |
| Description | 4 laning of the section of the Belgaum to Maharashtra Border on BOT (Annuity) basis | Widening / Improvement of the Rajkot – Jeptur - Gondal Section from 2 lane to 4 lane; on National Highway No. 8 B in state of Gujarat | Development of a toll bridge and approach roads connecting Delhi to NOIDA on BOT basis | Development of Vadodara Halol road SH 87 with service road in the state of Gujarat on BOOT Basis | Development of Ahmedabad Mehsana Road (SH-41 and 133) in the state of Gujarat on BOOT Basis |



| Name of Project | Thiruvananthapuram City Roads (Phase I & II) (TRDCL) | Narketpally - Addanki (NAMEL) | Mega Highways Project Rajasthan (RIDCOR) Phase I & II |
|--|--|---|--|
| Authority | KRFB | Govt. of Andhra Pradesh | Govt. of Rajasthan |
| State | Kerala | Andhra Pradesh | Rajasthan |
| Concession Type | Annuity | Toll | Toll |
| Project (Lane Km) | 119.47 | 888 | 2705 |
| Project Cost (Rs Cr) | 360 (Total TRDCL Cost) | 1910 | 2255 |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | 195 (Total TRDCL Debt) | 1018 | 2139 |
| GRANT (Rs. Cr) | - | 467 | 215 (Interest free loan from GOR) |
| Date of Commencement of Commercial Operation | Phase I - Nov 15, 2006 Phase II - Feb 22. 2012 | Provisional Completion Certificate – 2 Jan 2014 | Various Dates |
| Concession Period | 17.5 Years | 24 years | 32 Years |
| Description | Thiruvananthapuram City Roads Improvement Project | 4-Laning of Narketpally – Addanki – Medarametla Road (SH-2) in Andhra Pradesh on DBFOT (Toll) basis | Improvement of following project road stretches - Phalodi to Ramji ki Gol, Hanumangarh to Kishangarh, Alwar to Sikandra, Lalsot to Kota and Baran to Jhalawar of Phase I & Alwar to Bhiwadi Arjunsar to Pallu Hanumangarh to Sangaria Jhalawar to Jhalawar Road Khushkheda to Kasola Chowk of phase II |



| Name of Project | East Hyderabad Expressway Ltd (EHEL) | Jharkhand Accelerated Road Development Programme (JRPICL) | Hazaribagh Ranchi Expressway Limited (HREL) | Pune Sholapur Road Development Company Limited (PSRDCL) |
|---|---|---|--|---|
| Authority | HUDA | GOJ | NHAI | NHAI |
| State | Andhra Pradesh | Jharkhand | Jharkhand | Maharashtra |
| Concession Type | Annuity | Annuity | Annuity | Toll |
| Project (Lane Km) | 173 | 664 | 319 | 571 |
| Project Cost (Rs Cr) | 472 | 2553 | 1132 | 1963 |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | 163 | 2492 | 913 | 1074 |
| GRANT (Rs. Cr) | 78 | - | - | 285 |
| Date of Commencement of Commercial Operation | March-2011 | RRR- 21 September, 2012 RPR I – 12 October, 2012 RPR II- April 2014 AdityaPur Kandra – 31 Jan 2013 CKC – 30 Nov 2014 | Sept 2012 | PCC on Aug 23, 2013 COD on Feb 3, 2016 |
| Concession Period | 15 Years | RRR- 17.5 Year RPR I – 17.5 Year RPR II – 17.5 Year AdityaPur Kandra –15.75 Year CKC – 18.3 Year | 18 Years | 20 Years |
| Description | 8 – Laning Outer Ring Road in Hyderabad from Pedda Amberpet to Bongulur on BOT (Annuity) basis | Improvement works of Jharkhand Roads - Ranchi Ring Road - Ranchi Patratu -Four Laning of Adityapur-Kandra and Patratu to Ramgarh Road - Two lanning of Chaibasa Kandra Chowka | 4 Ianing of Hazaribagh – Ranchi Section Of NH-33 in State Of Jharkhand On BOT (Annuity) Basis | 4 laning of Pune - Sholapur Section of NH-9 from in the state of Maharashtra under NHDP phase III on DBFOT basis. |



| Name of Project | Beawar Gomti Road (IRIDCL) | Moradabad to Bareilly (MBEL) | Chandrapur Warora (WCBTRL) | Sikar Bikaner |
|---|--|--|--|---|
| Authority | Department of Road Transportation and Highways, GOI | NHAI | PWD, Maharashtra | PWD, Rajasthan |
| State | Rajasthan | Uttar Pradesh | Maharashtra | Rajasthan |
| Concession Type | Toll | Toll | Toll | Toll |
| Project (Lane Km) | 248 | 522 | 275 | 540 |
| Project Cost (Rs Cr) | 351 | 3066 | 689 | 901 |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | 293.04 (For IRIDCL I & II) | 1669 | 331 | 400 |
| GRANT (Rs. Cr) | 39 | 443 | 176 | 247 |
| Date of Commencement of Commercial Operation | Oct-2009 | Jan - 2015 | Dec - 2014 | Oct 2015 |
| Concession Period | 30 Years | 25 years | 30 years | 25 years |
| Description | Widening of 2-lane road to 2- lane + Paved Shoulder in Beawar - Gomti Section of NH- 8 in the State of Rajasthan on DBFOT (Toll) Basis | 4 Laning Of Moradabad Bareilly Section in Uttar Pradesh | 4 Laning of Warora Chandrapur Ballarpur Bamni road in Maharashtra on DBFOT basis | Development and Operation of Two laning of Sikar Bikaner Section in Rajasthan |



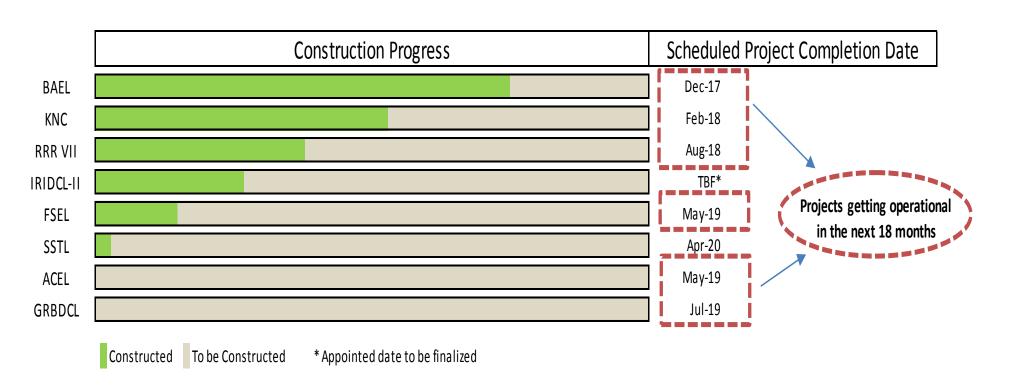
| Name of Project | Jorabat Shillong (JSEL) | Baleshwar Kharagpur Road (BKEL) | IVIAGA HIGDWAYS UPOLACT | Thiruvananthapuram City Roads (Phase II & III) (TRDCL) |
|---|---|--|--|---|
| Authority | NHAI | NHAI | Govt. of Rajasthan | KRFB |
| State | Assam & Meghalaya | West Bengal & Orissa | Rajasthan | Kerala |
| Concession Type | Annuity | Toll | Toll | Annuity |
| Project (Lane Km) | 262 | 477 | 362 | 39 |
| Project Cost (Rs Cr) | 824 | 660 | 449 | Included in TRDCL Cost Above |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | 689 | 395 | 381 | Included in TRDCL Loan Above |
| GRANT (Rs. Cr) | - | 35 (Premium) | 127 (Interest Free Loan from GOR) | 119 (Award) |
| Date of Commencement of Commercial Operation | Jan 2016 | | June 2016 | May 2016 |
| Concession Period | 20 years | 24 years | 32 years | 15 years |
| Description | 4 Laning of Jorabat-Shillong (Barapani) section of NH-40 in Assam & Meghalaya on a DBFOT (Annuity) basis | Construction of New Structures & Repair of existing Four Lane NH from Kharagpur to Baleshwar (NH-60) in Orissa and West Bengal on DBFOT (Toll) Basis | project road stretches aggregating 181.07 km - Mathura | Thiruvananthapuram City Roads Improvement Project |



| Name of Project | Chennani - Nashri (CNTL) | Khed Sinnar |
|--|--|--|
| Authority | NHAI | NHAI |
| State | Jammu & Kashmir | Maharashtra |
| Concession Type | Annuity | Toll |
| Project (Lane Km) | 38 | 557 |
| Project Cost (Rs Cr) | 5269 | 2015 |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | 3920 | 1166 |
| GRANT (Rs. Cr) | - | 297 |
| Date of Commencement of Commercial Operation | March 2017 | Jan 2017 |
| Concession Period | 20 years | 20 years |
| Description | 4 Lanning of Chenani to Nashri section of NH-1A including 9 Km long tunnel on DBFOT (Annuity) basis in Jammu and Kashmir | Four-Laning of Khed -Sinnar Section of NH-50 from 42.000 km to 177.000 km in the State of Maharashtra under NHDP Phase IV B on DBFOT Basis |
| | | 77 |



Status – Project under Construction





Project Development / Construction

| Name of Project | Kiratpur Ner Chowk (KNEL) | Barwa Adda Panagarh | Beawer Gomti (Additional) |
|--|--|--|--|
| Authority | NHAI | NHAI | MoRTH |
| State | Himachal Pradesh | Jharkhand & West Bengal | Rajasthan |
| ВОТ Туре | Toll | Toll | Toll |
| Project (Lane Km) | 327 | 727 | 216 |
| Project Cost (Rs Cr) | 2291 | 2452 | 1387 |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | 1329 | 1787 | Included in IRIDCL loan above |
| GRANT (Rs. Cr) | 135 | 42 (Premium) | 39 |
| Appointed Date | Nov-2013 | April-2014 | Financial closure pending |
| Expected Construction Completion Date | · | October-2016 IE Recommended revised completion time to December 2017 | - |
| Concession Period | 28 years | 20 years | 30 Years |
| Description | Four laning of Kiratpur-Ner Chowk section of NH 21 in Himachal Pradesh on BOT (Toll) | Section of NH-2 including Panagarh | Four laning of existing two lane section on the Beawar Gomti section of National Highway No.8 in Rajasthan |



Project Development / Construction

| IL&FS Transportation Networks Lin | nited | Project Development / Construction | | | |
|--|---|--|--|--|--|
| Name of Project | Srinagar Sonmarg Tunnelway Limited | Fagne – Gujarat / Maharashtra Border | Amravati – Chikhli | | |
| Authority | BRO | NHAI | NHAI | | |
| State | Jammu & Kashmir | Maharashtra | Maharashtra | | |
| BOT Type | Annuity | Toll | Toll | | |
| Project (Lane Km) | 34 | 698 | 970 | | |
| Project Cost (Rs Cr) | 3289 | 1886 | 2288 | | |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | 128 | Financial Close yet to be achieved | Financial Close yet to be achieved | | |
| GRANT (Rs. Cr) | - | 245 | 183 | | |
| Appointed Date | May 2015 | Nov 2016 | Nov 2016 | | |
| Expected Construction Completion Date | April 2020 | May 2019 | May 2019 | | |
| Concession Period | 20 years | 19 years | 19 years | | |
| Description | Construction, Operation and Maintenance of Z-Morh including approaches tunnel on National Highway No. 1 (Srinagar Sonmarg Gumri Road) in the State of J&K | Four-laning of Fagne – Gujarat / Maharashtra Border (Package - III) section of NH-6 in the State of Maharashtra from kilometer 510.000 to kilometer 650.794 | Four-laning of Amravati - Chikhli (Package - I) section of NH-6 in the State of Maharashtra from Kilometer 166.000 to Kilometer 360.000. | | |



Project Development / Construction

| Name of Project | .GRICL Rail Bridge Development Company Ltd. (GRBDCL) | RRR Section 2 |
|--|--|---|
| Authority | Government of Gujarat | GoJ |
| State | Gujarat | Jharkhand |
| BOT Type | Annuity | Annuity |
| Project (Lane Km) | 34 | 160 |
| Project Cost (Rs Cr) | 251 | 640 |
| Debt Outstanding as at June 30, 2017 (Rs. Cr) (Long Term) | - | 160 |
| GRANT (Rs. Cr) | Nil | Nil |
| Appointed Date | - | Feb 2016 |
| Expected Construction Completion Date | - | August 2018 |
| Concession Period | 17.5 years | 17.5 years |
| Description | Development of ROBs in Lieu of Level Crossings Having TVU>100000 in State of Gujarat on Cost Sharing Basis Through Concession on BOT Annuity Basis . | Six laning of Ranchi Ring Road, Section VII from Kathitanr to Karma comprising of 23.575 Kms. |
| | | 26 |



| Acronym | Full Form | |
|---------|--|----|
| IL&FS | Infrastructure Leasing and Financial Services | |
| ITNL | IL&FSTransportation Networks Limited | |
| SPV | Special Purpose Vehicle | |
| BOT | Build Operate Transfer | |
| HUDA | Haryana Urban Development Authority | |
| COD | Commercial Operation Date | |
| NHDP | National Highway Development Plan | |
| SARDP | Special Accelerated Development Programme | |
| RFP | Request for Proposal | |
| RFQ | Request for Qualification | |
| NHAI | National Highway Authority of India | |
| MoRTH | Ministry of Road Transport and Highways | |
| PSRDCL | Pune Sholapur Road Development Company Limited | |
| MBEL | Moradabad Bareilly Expressway Limited | |
| NAMEL | Narketpally Addanki Medermetala Expressway Limited | |
| JSEL | Jorabat Shillong Expressway Limited | |
| RMGL | Rapid MetroRail Gurgaon Limited | |
| RMGSL | Rapid MetroRail Gurgaon South Limited | 27 |



| Acronym | Full Form |
|------------------------------|--|
| JARDP/JRPICL | Jharkhand Accelerated Road Development Programme / Jharkhand Road Projects Implementation Company Limited |
| RPR II (Part of JRPICL I) | Patratu Dam – Ramgarh Road |
| CKC (Part of JRPICL II) | Chaibasa Kandra Chowka Road |
| CNTL | Chenani Nashri Tunnelway Limited |
| WCBTRL | Warora Chandrapur Ballarpur Toll Road Limited |
| TRDCL | Thiruvananthapuram Road Development Company Limited |
| MPBCDCL | Madhya Pradesh Border Checkpost Development Company Limited |
| RIDCOR | Road Infrastructure Development Company of Rajasthan Limited |
| JU (Part of RIDCOR II) | Jhalawar to Ujjain |
| RB / MB (Part of RIDCOR III) | Rawatsar — Nohar — Bhadra Road / Mathura (UP Border) — Bhadoti Road |
| BKEL | Baleshwar Kharagpur Expressway Limited |
| SBHL | Sikar Bikaner Highway Limited |
| KNC | Kiratpur Ner Chowk Expressway Limited |
| BAEL | Barwa Adda Expressway Limited |
| KSEL | Khed Sinnar Expressway Limited |
| K-SHIP | Karanatka State Highway Improvement Project |
| EBITDA | Earning Before Interest, Tax, Depreciation & Amortization |



| Acronym | Full Form | |
|------------------|--|----|
| NKEL | North Karnataka Expressway Limited | |
| APEL | Andhra Pradesh Expressway Limited | |
| HREL | Hazirabagh Ranchi Expressway Limited | |
| EHEL | East Hyderabad Expressway Limited | |
| GRICL | Gujarat Road and Infrastructure Company Limited | |
| WGEL | West Gujarat Expressway Limited | |
| NTBCL | Noida Toll Bridge Company Limited | |
| IRIDCL | ITNL Road Infrastructure Development Company Limited | |
| VNIL | Vansh Nimay Infraprojects Limited | |
| IRL | IL&FS Rail Limited | |
| SSTL | Srinagar Sonmarg Tunnelway Limited | |
| IRIT | ITNL Road Investment Trust | |
| IOPL | ITNL Offshore Private Limited | |
| ROE | PAT / Average Net worth | |
| ROCE | EBIT / Average Capital Employed | |
| EBITDA | Total Revenue+ Other Income – Operating Expense | |
| Capital Employed | Networth + long term borrowings + Current Maturities of long term debt + short term borrowings | |
| Networth | Shareholder's Fund (as per financial) | 29 |

Thank You





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