



Date: January 23, 2023

BSE Limited

Corporate Service Department,
01st Floor, P. J. Towers,
Dalal Street,
Mumbai 400 001

Fax: (022) 2272 2039/2272 3121

Scrip ID: ZENSARTECH

Scrip Code: 504067

The National Stock Exchange of India Ltd.

Exchange Plaza, 03rd floor,
Plot No. C/1, 'G' block,
Bandra Kurla Complex, Bandra (E),
Mumbai 400 051

Fax: (022) 26598237/26598238

Symbol: ZENSARTECH

Series: EQ

Subject: Press Release and Investor update & Analyst Presentation

Dear Sir/Madam,

In continuation to our intimation titled "Outcome of Board Meeting held on January 23, 2023" and pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release along with Investor update and Analyst presentation on the Financials Results of the Company for the quarter and nine months ended December 31, 2022.

You are requested to take note of the above.

Thanking you,

Yours sincerely,

For **Zensar Technologies Limited**



Gaurav Tongia
Company Secretary

Encl.: As above

An  **RPG** Company



Zensar reports 3.6% quarterly YoY constant currency growth in Q3FY23

Pune, India, January 23, 2023: Zensar Technologies, a leading experience engineering and technology solutions company, announced its consolidated financial results for the third quarter, ending December 31, 2022, of the fiscal year 2022-2023.

Financial Highlights:

- In Q3FY23, the company reported revenue of \$145.9M, quarterly YoY growth of 3.6% in constant currency and sequential QoQ decline of 5.3%
- In Q3FY23, the EBITDA was at 11.3% of revenues and the PAT stood at 6.4% of revenues
- The company reported net cash of \$179.4M at the end of Q3FY23
- The US region posted sequential QoQ decline of 8.0% and quarterly YoY decline of 2.1%
- The Europe region registered sequential QoQ growth of 2.2% and quarterly YoY growth of 18.7% in constant currency
- South Africa registered quarterly YoY growth of 15.0% in constant currency and was flat on QoQ
- Banking, Financial Services, and Insurance (BFSI) reported sequential QoQ decline of 1.3% and quarterly YoY growth of 19.8% in constant currency
- Hi-Tech and Manufacturing (HTM) and Emerging registered sequential QoQ decline of 9.3% and quarterly YoY decline of 2.5% in constant currency
- Consumer Services registered sequential QoQ decline of 2.3% and quarterly YoY decline of 6.8% in constant currency

Manish Tandon, CEO and Managing Director, Zensar Technologies, said, “In Q3FY23, we reported a marked improvement in profitability, with the EBITDA increasing by 270 basis points. Our quarterly revenues are at \$145.9M, with a YoY growth of 3.6% in constant currency. In the one month since joining Zensar, I have spent time understanding our fundamentals. With our strong investments in our service lines, our vertical capabilities, and our strong leadership, we are positioned well to drive sustainable and profitable growth. Currently, I am focused on meeting with our global teams and top clients to understand the opportunities to build a more resilient organization with client centricity at its core.”

He further added, “I am amazed at the energy and passion of our associates worldwide and am working closely with the Board, senior leadership team, and the extended teams to drive client-centric initiatives, people-driven investments with a clear objective to add value at each step of the client’s engagement with us.”

Commenting on Q3FY23 performance, Sachin Zute, CFO Zensar Technologies, said, “This quarter was marked by furloughs across client organizations, impacting our overall metrics. The initiatives we undertook in the previous quarters have resulted in an increase in EBITDA to 11.3% and our constant currency YoY growth in revenues by 3.6% kept the momentum on a quarterly YoY basis. We intend to keep the rigor on the margins as we focus on driving growth across accounts.”

Significant Wins in Q3FY23:

- Application development services, along with data engineering and data services mandate for an American global technology company
- Application services for a leading e-commerce and online gaming software company in South Africa
- Application services for a British private bank
- Application services for a global non-profit organization

**Corporate Excellence Snapshot in Q3FY23:**

- Zensar mentioned as Major Contender in Everest Group Guidewire Services PEAK Matrix® Assessment 2023
- Zensar mentioned as Major Contender in Everest Group Managed Detection and Response (MDR) Services PEAK Matrix® Assessment 2023
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- Shortlisted among top case studies in the NASSCOM Business Process Innovation Showcase 2022 in the category “Innovative platform-service partnerships - accelerating impact.”

[About Zensar \(www.zensar.com\)](http://www.zensar.com)

We conceptualize, build, and manage digital products through experience design, data engineering, and advanced analytics for over 130 leading companies. Our solutions leverage industry-leading platforms and help clients be competitive, agile, and disruptive as they navigate transformational changes with velocity. With headquarters in Pune, India, our 10,000+ associates work across 33 locations, including San Jose, Seattle, Princeton, Cape Town, London, Singapore, and Mexico City.

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RPG Enterprises, established in 1979, is one of India's fastest-growing business groups, with a turnover of US \$4B. The group has diverse business interests in the areas of Infrastructure, Tires, Pharma, IT, and Specialty, as well as in emerging innovation-led technology businesses.



For any queries, please feel free to reach out:

Media Contact
Aradhana Prabhu Head-Global Public Relations Zensar Technologies aradhana.prabhu@zensar.com

Safe Harbor

Certain statements in this release concerning our future prospects are forward-looking statements that involve a number of underlying identified/non-identified risks and uncertainties that could cause actual results to differ materially. This release and other statements—written and oral—that we periodically make contain forward-looking statements that set out anticipated results based on the management’s plans and assumptions. However, the same are subject to risks and uncertainties, including, but not limited to, our ability to manage growth; fluctuations in earnings/exchange rates; intense competition in IT services, including factors affecting cost advantage; wage increases; ability to attract and retain highly skilled professionals; time and cost overruns on fixed price, fixed-time frame, or other contracts; client concentration; restrictions on immigration; our ability to manage international operations; reduced demand for technology in our service offerings; disruptions in telecommunication networks; our ability to successfully complete and integrate acquisitions; liability for damages on our service contracts; government measures in India and countries where our customers operate; withdrawal of governmental fiscal incentives; economic downturn in India and/or around the world; political instability; legal restrictions on raising capital or acquiring companies; and unauthorized use of intellectual property and general economic conditions affecting the industry.

In addition to the foregoing, global pandemics like COVID-19 may pose an unforeseen, unprecedented, unascertainable, and constantly evolving risk(s), inter-alia, to us, our customers, delivery models, vendors, partners, employees, and general global operations and may also impact the success of companies in which we have made strategic investments, demand for the Company’s offerings, and the onshore-offshore-nearshore delivery model.

The results of these assumptions made relying on available internal and external information are the basis for determining the carrying values of certain assets and liabilities. Since the factors underlying these assumptions are subject to change over time, the estimates on which they are based are also subject to change accordingly. These forward-looking statements represent only the Company’s current intentions, beliefs, or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward-looking statements, whether as a result of new information, future events, or otherwise.



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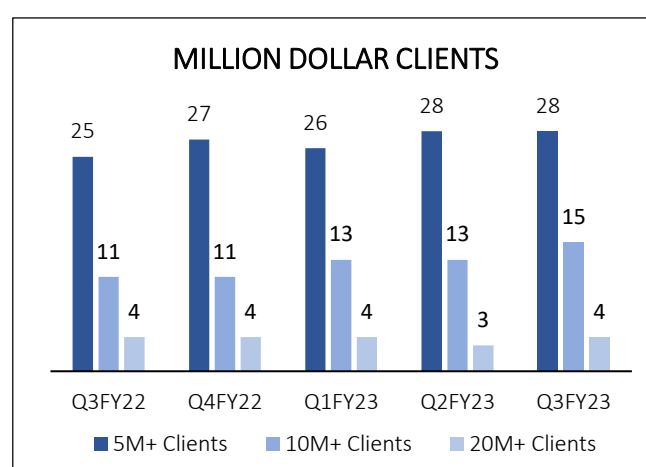
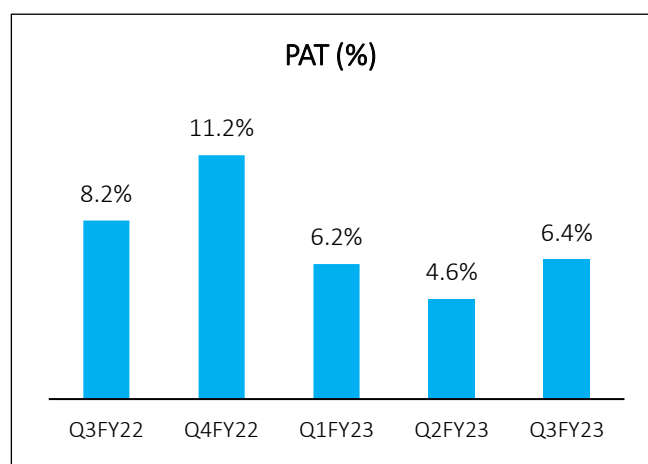
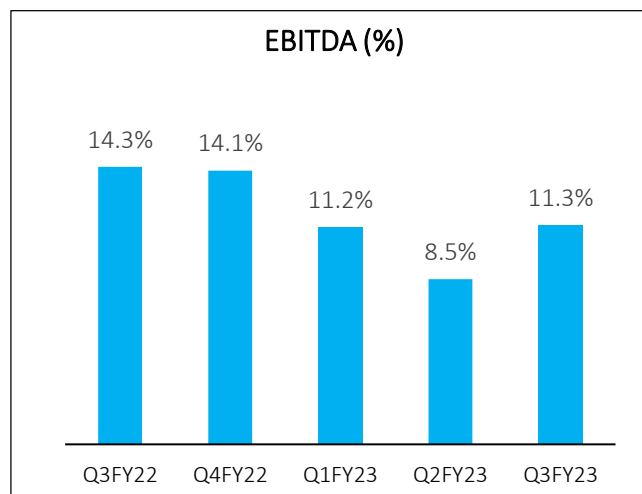
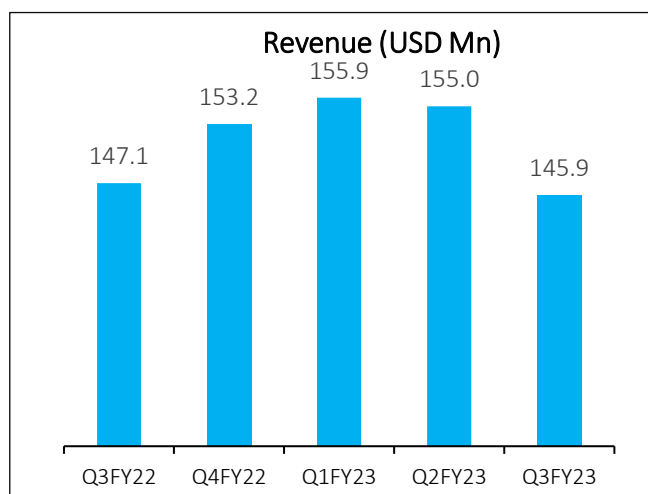
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Q3FY23 Revenue and Profitability snapshot:

Particulars	Q3FY23		Growth					
	USD Mn	INR Mn	Q-o-Q			Y-o-Y		
			USD	INR	CC	USD	INR	CC
Revenue	145.9	11,976	-5.9%	-3.0%	-5.3%	-0.9%	8.6%	3.6%
EBITDA	16.4	1,349	24.4%	27.8%		-22.2%	-14.9%	
EBIT	10.4	851	47.8%	51.3%		-29.9%	-23.4%	
PAT	9.3	765	31.2%	34.7%		-23.1%	-15.9%	

Performance Highlights





Income Statement (USD Mn)

Income Statement (USD Mn)	Q3 FY 22	FY22	Q2 FY 23	Q3 FY 23
Operating revenue	147.1	569.4	155.0	145.9
<i>Sequential Growth</i>	3.7%		-0.5%	-5.9%
<i>Year-Over-Year Growth</i>	19.8%	15.3%	9.3%	-0.9%
Cost of revenue	103.5	391.9	115.8	105.9
Gross profit	43.6	177.4	39.2	39.9
<i>Gross profit % of revenue</i>	29.6%	31.2%	25.3%	27.4%
<i>Sequential Growth</i>	0.3%		-5.2%	1.7%
<i>Year-Over-Year Growth</i>	2.4%	7.3%	-9.6%	-8.4%
Sales and marketing expenses	9.3	36.2	11.2	11.4
General and administration expenses	13.2	53.2	14.8	12.1
Operating expenses	22.5	89.4	26.0	23.5
<i>% of revenue</i>	15.3%	15.7%	16.8%	16.1%
Other operating income	-	-	-	-
Earnings before interest, tax, depreciation and amortization (EBITDA)	21.1	88.0	13.2	16.4
<i>EBITDA % of revenue</i>	14.3%	15.5%	8.5%	11.3%
<i>Sequential Growth</i>	-3.2%		-24.4%	24.4%
<i>Year-Over-Year Growth</i>	-16.4%	-4.6%	-39.5%	-22.2%
Depreciation and amortization	6.3	24.8	6.2	6.1
Earnings before interest and tax (EBIT)	14.8	63.2	7.0	10.4
<i>EBIT % of revenue</i>	10.0%	11.1%	4.5%	7.1%
<i>Sequential Growth</i>	-4.6%		-36.9%	47.8%
<i>Year-Over-Year Growth</i>	-24.3%	-8.3%	-54.7%	-29.9%
Interest	1.2	4.7	0.9	0.9
Exchange Gain/(Loss)	1.2	6.4	2.0	0.9
Other income	2.1	12.1	1.6	2.3
Profit before tax	16.8	77.0	9.6	12.6
<i>% of revenue</i>	11.4%	13.5%	6.2%	8.6%
<i>Sequential Growth</i>	-3.5%		-26.0%	30.7%
<i>Year-Over-Year Growth</i>	-8.7%	18.2%	-44.7%	-25.1%
Provision for taxation	4.5	20.4	2.5	3.3
Profit after tax (before minority interest)	12.3	56.6	7.1	9.3
<i>% of revenue</i>	8.4%	9.9%	4.6%	6.4%
Minority interest	0.2	0.7	-	-
Profit after tax	12.1	55.9	7.1	9.3
<i>Profit after tax % of revenue</i>	8.2%	9.8%	4.6%	6.4%
<i>Sequential Growth</i>	-5.3%		-26.0%	31.2%
<i>Year-Over-Year Growth</i>	-9.4%	18.4%	-44.5%	-23.1%



Income Statement (INR Mn)

Income Statement (INR Mn)	Q3 FY 22	FY22	Q2 FY 23	Q3 FY 23
Operating revenue	11,025	42,438	12,346	11,976
<i>Sequential Growth</i>	4.9%		2.6%	-3.0%
<i>Year-Over-Year Growth</i>	21.6%	15.7%	17.5%	8.6%
Cost of revenue	7,758	29,213	9,218	8,699
Gross profit	3,268	13,224	3,129	3,277
<i>Gross profit % of revenue</i>	29.6%	31.2%	25.3%	27.4%
<i>Sequential Growth</i>	1.7%		-2.4%	4.7%
<i>Year-Over-Year Growth</i>	4.1%	7.8%	-2.7%	0.3%
Sales and marketing expenses	696	2,699	892	933
General and administration expenses	987	3,960	1,182	995
Operating expenses	1,683	6,659	2,074	1,928
<i>% of revenue</i>	15.3%	15.7%	16.8%	16.1%
Other operating income	-	-	-	-
Earnings before interest, tax, depreciation and amortization (EBITDA)	1,585	6,565	1,055	1,349
<i>EBITDA % of revenue</i>	14.4%	15.5%	8.5%	11.3%
<i>Sequential Growth</i>	-1.7%		-22.5%	27.8%
<i>Year-Over-Year Growth</i>	-14.9%	-4.0%	-34.6%	-14.9%
Depreciation and amortization	474	1,848	492	497
Earnings before interest and tax (EBIT)	1,111	4,717	563	851
<i>EBIT % of revenue</i>	10.1%	11.1%	4.6%	7.1%
<i>Sequential Growth</i>	-2.9%		-35.4%	51.3%
<i>Year-Over-Year Growth</i>	-23.0%	-7.7%	-50.8%	-23.4%
Interest	89	353	75	76
Exchange Gain/(Loss)	87	469	159	71
Other income	154	908	125	188
Profit before tax	1,263	5,741	771	1035
<i>% of revenue</i>	11.5%	13.5%	6.2%	8.6%
<i>Sequential Growth</i>	-1.8%		-24.4%	34.2%
<i>Year-Over-Year Growth</i>	-7.1%	18.9%	-40.1%	-18.1%
Provision for taxation	339	1,525	203	270
Profit after tax (before minority interest)	924	4,217	568	765
<i>% of revenue</i>	8.4%	9.9%	4.6%	6.4%
Minority interest	14	54	-	-
Profit after tax	910	4,163	568	765
<i>Profit after tax % of revenue</i>	8.2%	9.8%	4.6%	6.4%
<i>Sequential Growth</i>	-3.7%		-24.4%	34.7%
<i>Year-Over-Year Growth</i>	-7.8%	19.0%	-39.9%	-15.9%



Other Metrics

Other Metrics	Q3 FY 22	FY 22	Q2 FY 23	Q3 FY 23
Revenue By Service Offering (as % of Revenue)				
Digital & Application Services (DAS)	82.3%	83.5%	80.0%	80.7%
<i>Digital Services</i>	59.9%	59.8%	57.7%	58.6%
<i>Core Application Services</i>	22.5%	23.7%	22.3%	22.0%
Digital Foundation Services (DFS)	17.7%	16.5%	20.0%	19.3%
<i>Cloud, Digital Led next gen CIS</i>	11.7%	10.9%	12.0%	13.6%
<i>Core Infrastructure Services</i>	6.0%	5.6%	8.0%	5.7%
Total Digital Services	71.5%	70.8%	69.7%	72.3%
Revenue By External Vertical (as % of Revenue)				
Hitech	29.4%	31.1%	25.7%	25.9%
Manufacturing	11.8%	12.8%	12.4%	12.2%
Banking	15.2%	14.0%	17.5%	19.7%
Insurance	16.1%	16.1%	16.7%	15.8%
Consumer Serv.	21.0%	20.0%	17.9%	18.4%
Emerging	6.6%	6.0%	9.8%	7.9%
Revenue By Geographical Segment (as % of Revenue)				
US	70.9%	70.5%	71.6%	70.0%
Europe	18.0%	18.1%	17.4%	18.7%
Africa	11.1%	11.5%	11.0%	11.3%
Revenue By Project Type (as % of Revenue)				
Fixed Price	60.3%	60.9%	58.3%	58.0%
Time & Materials	39.7%	39.1%	41.7%	42.0%
Constant Currency				
Operating revenue (Constant Currency mn)	148.6	558.9	158.4	146.8
Sequential Growth	4.7%	13.1%	1.6%	-5.3%
Year-Over-Year Growth	19.9%	13.1%	14.4%	3.6%
Constant Currency Growth By External Vertical (QoQ %)				
Hitech	-5.2%	0.4%	-5.5%	-4.9%
Manufacturing	-3.8%	-0.4%	-4.7%	-7.0%
Banking	20.5%	39.7%	8.3%	7.4%
Insurance	2.0%	8.8%	3.9%	-10.3%
Consumer Serv.	11.0%	17.4%	-2.5%	-2.3%
Emerging	32.2%	122.0%	28.9%	-23.9%



Other Metrics	Q3 FY 22	FY 22	Q2 FY 23	Q3 FY 23
<u>Number of million dollar Clients (LTM Revenue)</u>				
1 Million dollar +	81	83	87	87
5 Million dollar +	25	27	28	28
10 Million dollar +	11	11	13	15
20 Million dollar +	4	4	3	4
<u>Revenue from top clients</u>				
Revenue- top 5 clients	34.2%	34.9%	34.6%	31.9%
Revenue- top 10 clients	47.0%	47.0%	45.5%	44.7%
Revenue- top 20 clients	61.3%	61.1%	60.7%	61.3%
Number of active clients	144	147	146	148
<u>Onsite:Offshore (as % of Revenue)</u>				
Revenue mix				
Onsite	57.7%	57.4%	57.1%	55.3%
Offshore	42.3%	42.6%	42.9%	44.7%
<u>Utilization (excluding Trainees)</u>				
Utilization (excluding Trainees)	79.9%	81.5%	80.7%	77.6%
<u>Employee data</u>				
Headcount	10,641	11,839	11,250	10,845
Technical - Onsite	2,187	2,356	2,259	2,201
Technical - Offshore	7,472	8,519	8,019	7,656
Gross employees added during the period	1,416	6,800	1,194	593
% of women employees	29.2%	29.4%	30.1%	30.2%
Voluntary Attrition %(LTM)	26.7%	27.9%	26.3%	22.8%
<u>Exchange Rates (Rupee Dollar Rate)</u>				
Period Closing Rate	74.3	75.8	81.3	82.7
Period Average Rate	74.9	74.5	79.6	82.1
<u>Accounts receivables (in days)</u>				
Billed	53	64	54	57
Unbilled	25	26	26	23
Total	78	90	80	80
<u>Summary of Cash and Cash Equivalents</u>				
Balances with Banks	119.3	112.9	93.8	106.3
Investment in Mutual Funds	48.7	42.8	68.3	73.1
Cash and Cash Equivalents with investment in MF and NCD	168.0	155.7	162.1	179.4
Debt (USD mn)	-	-	-	-
Total Outstanding Hedges (In USD)	124.5	131.7	130.8	169.5
Capex	2.3	7.6	1.5	0.4



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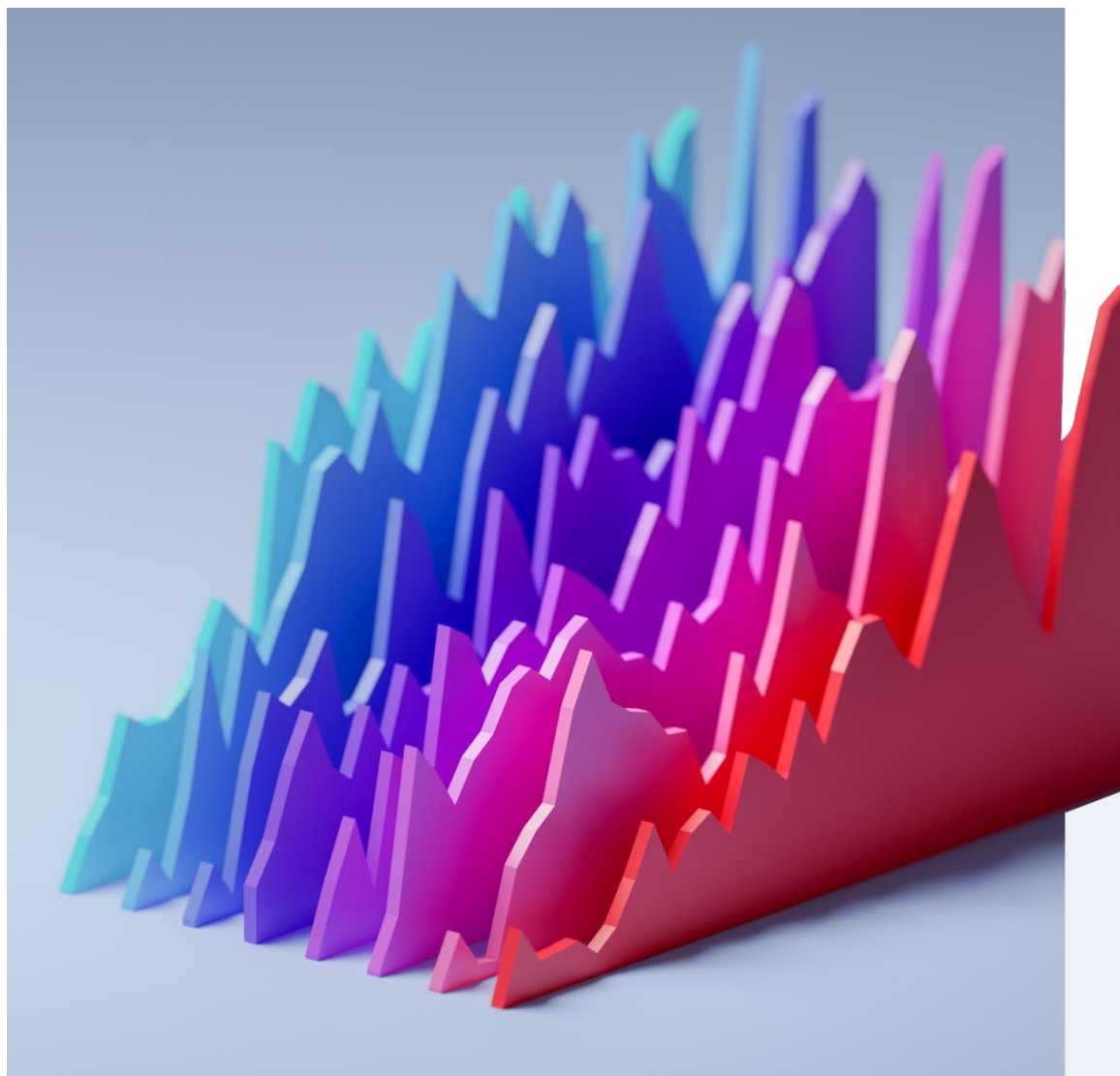
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Aradhana Prabhu Public Relations Zensar Technologies aradhana.prabhu@zensar.com

Safe Harbour

Certain statements in this release concerning our future prospects are forward-looking statements which involve a number of underlying identified / non identified risks and uncertainties that could cause actual results to differ materially. This release and other statements – written and oral –that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. However the same are subject to risks and uncertainties, including but not limited to, our ability to manage growth; fluctuations in earnings /exchange rates; intense competition in IT services including factors affecting cost advantage; wage increases; ability to attract and retain highly skilled professionals; time and cost overruns on fixed price, fixed-time frame or other contracts; client concentration; restrictions on immigration; our ability to manage international operations; reduced demand for technology in our service offerings; disruptions in telecommunication networks; our ability to successfully complete and integrate acquisitions; liability for damages on our service contracts; government measures in India and countries where our customer operate, withdrawal of governmental fiscal incentives; economic downturn in India, and/or around the world, political instability, legal restrictions on raising capital or acquiring companies; and unauthorized use of intellectual property and general economic conditions affecting the industry.

In addition to the foregoing, global pandemic like COVID-19 may pose an unforeseen, unprecedented, unascertainable and constantly evolving risk(s), inter-alia, to us, our customers, delivery models, vendors, partners, employees, general global operations and may also impact the success of companies in which we have made strategic investments, demand for Company's offerings and the onshore-offshore-nearshore delivery model.

The results of these assumptions made relying on available internal and external information are the basis for determining the carrying values of certain assets and liabilities. Since the factors underlying these assumptions are subject to change over time, the estimates on which they are based, are also subject to change accordingly. These forward-looking statements represent only the Company's current intentions, beliefs or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward-looking statements, whether as a result of new information, future events, or otherwise.

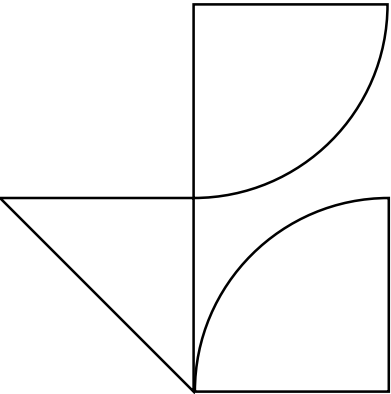


Analyst Presentation

Quarter ending December 31, 2022

Zensar Technologies Ltd.

Safe Harbor



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Q3FY23 snapshot



Revenue


\$145.9M

3.6% YoY CC 



EBITDA%


11.3%

270 bps 



Cash

\$179.4M

\$17.3M 



Headcount

10,845



Wins

\$130.5M

BFSI

19.8% 

YoY CC

HTM*

2.5% 

YoY CC

CS

6.8% 

YoY CC



Vertical and Geography performance

Vertical highlights



HTM*

-2.5%
YoY cc

46%
Q3FY23 revenue



BFSI

19.8%
YoY cc

35.5%
Q3FY23 revenue



CS

-6.8%
YoY cc

18.4%
Q3FY23 revenue

Geography highlights



USA

-2.1%
YoY cc

70%
Q3FY23 revenue



UK/EU

18.7%
YoY cc

18.7%
Q3FY23 revenue

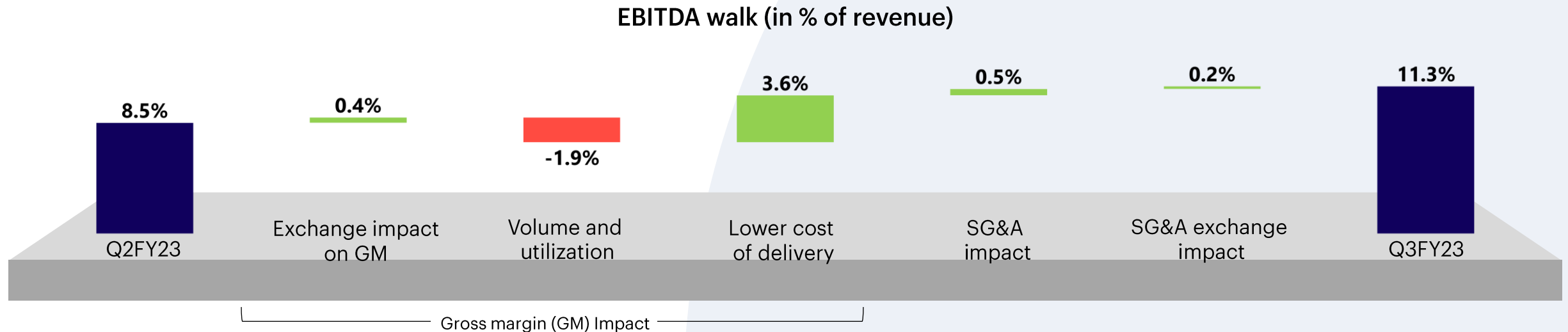
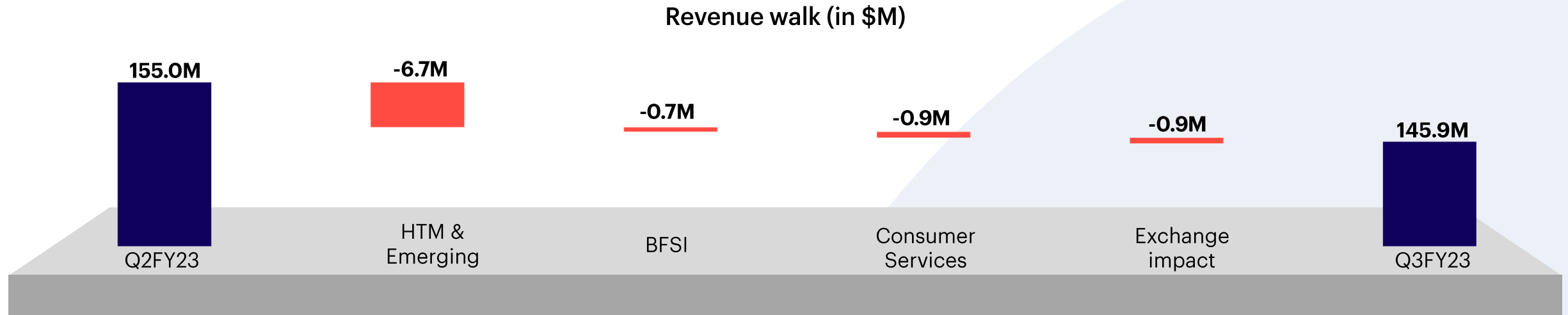


South Africa

15.0%
YoY cc

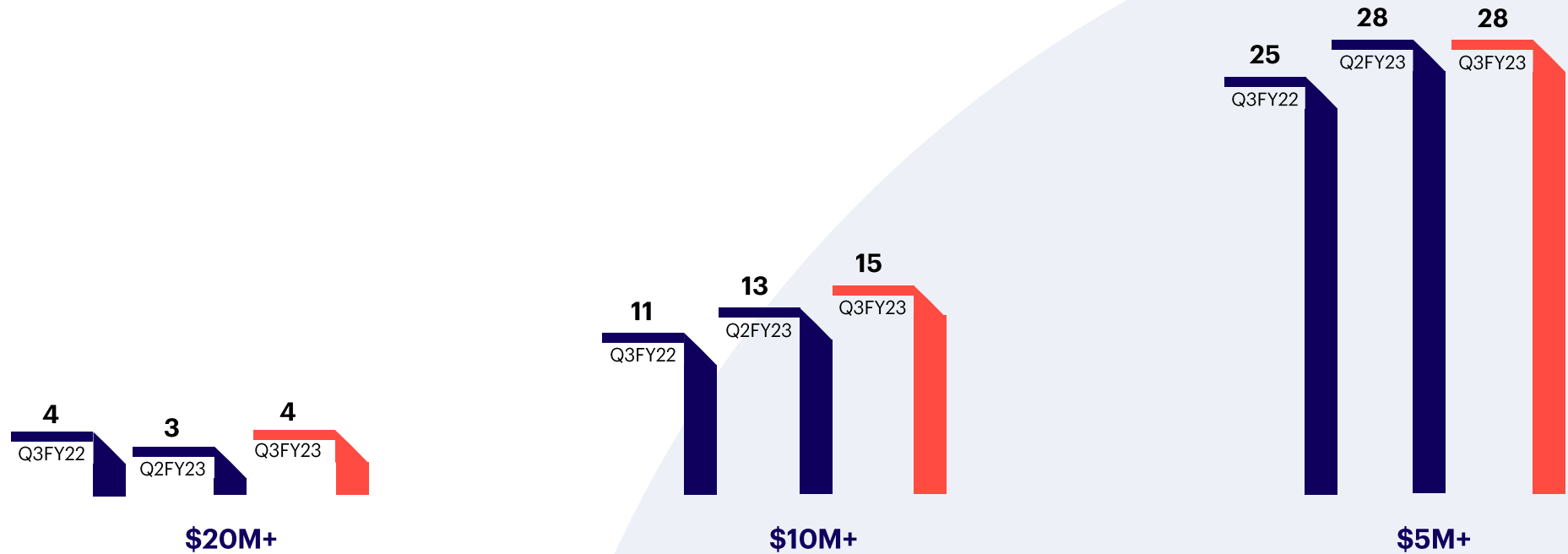
11.3%
Q3FY23 revenue

Revenue and margin walk

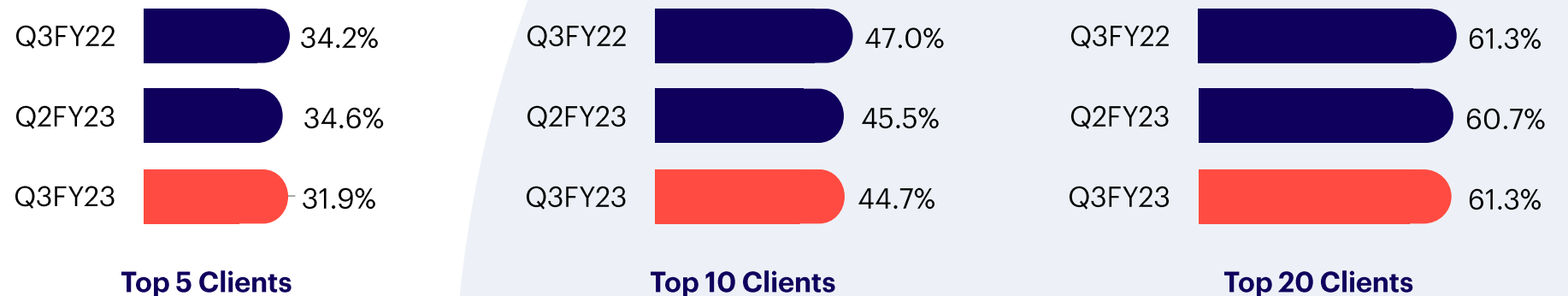


Revenue mix: Increase in \$10M+ category

Client mix



Revenue mix (% of total revenue)



Win momentum continues: Notable projects



Commerce operations optimization via. POD based delivery model for a global communication tech conglomerate



Full Suite Guidewire implementation for a major Insurance company in Europe

End to End Implementation of a new health platform for one of the largest health insurance company in SA



Multi Year Oracle consulting Service engagement with a global nonprofit organization in Europe



Application support, platform modernization & Digital transformation for a global logistics company



Build a complete new global cloud native platform (on Microsoft Azure) for one of the best Private Bankers in SA

Case studies: Next-generation services bring business value



Leveraging AI for comprehensive and efficient analysis of utility maps for a major utility service provider

We are partnering with a major utilities service provider in UK to help them ensure a safe excavation for any construction/ repair/ maintenance activity in the city by studying the underground utility maps of the given location. We are using advanced methods of computer vision and deep learning, to assist them in taking such decisions faster without on compromising human safety. The field trials for the project provided very encouraging results, with the time taken to process a request brought down from 8 hrs. to 30 min and AI driven quality assurance reporting 97% accuracy.



Migration of acquired entity workloads on to AWS cloud for a major oil and gas company

The client, a British multinational oil and gas company, acquired a leading provider of integrated toll services. We partnered with the client to help them standardize tech standards, policies and governance across the workloads in both entities. We conducted discovery, design and analysis to perform migration including setting up the foundation for AWS transit gateway, firewall, AWS data migration service for migrating toll services. VPN tunnels were created to allow client partners to connect securely. The new AWS Control tower provided 40% cost reduction and 30% more efficiency to plan the roadmap for future migrations and development.



Digital Workplace Modernization for a Fortune 100 Pharmaceutical and Life Science client

We partnered with a Fortune 100 Pharmaceutical and Life Science Corporation client to standardize the collaboration environment of newly acquired company spread across 9 EU countries with a mix of cloud and legacy environments. The objective was to standardize and secure Parent environment post merger. We built custom accelerators to migrate the Active Dir. objects to 1 global domain and all collaboration to single cloud tenant. The solution delivers 100% criterion with seamless collaboration experience of 4.8/5 Customer Satisfaction Index and 68% collaboration cost optimization.

Awards and recognition



Zensar and Foolproof won ISG Paragon Award for **Diversity of thought and lived experience**



Mentioned as **Major Contender** in Everest Group PEAK Matrix® Assessment 2023 in following categories:

- **Guidewire Services**
- **Managed Detection and Response (MDR) Services**
- **Application and Digital Services (ADS)**



Named in Gartner Market Guide for :

- **Life Policy Administration Systems**, Americas
- **P&C Insurance Core Platforms**, North America

Named in Gartner Competitive Signals: IT Services Providers' Performance Snapshot, 2Q22



Zensar and Foolproof won BIMA (British Interactive Media Association) Silver Award for **Best Digital Transformation**



Zensar added to **'2022 Exemplars of Inclusion'** in the Most Inclusive Companies Index by Avtar & Seramount 100 Best Companies for Women in India



Shortlisted among top case studies in the NASSCOM Business Process Innovation Showcase 2022 in the category **"Innovative platform-service partnerships - accelerating impact"**

ESG initiatives



Environment

Carbon emissions: Net-zero GHG emissions by FY40

Energy consumption: 50% reduction in Energy Performance Index by FY30

Waste & water management: By FY25 for owned premises:

- Water positive
- Zero water discharge
- Zero waste to landfills



Social

Happiness: Increase Happiness Index* Score to 82 by FY25

Diversity and inclusion: Create a gender-diverse workplace with 35% women associates by FY27

Corporate social responsibility: Reach 225,000 lives through community development initiatives by FY30

Human resources development: Achieve 80 average hours of training per associate by FY30



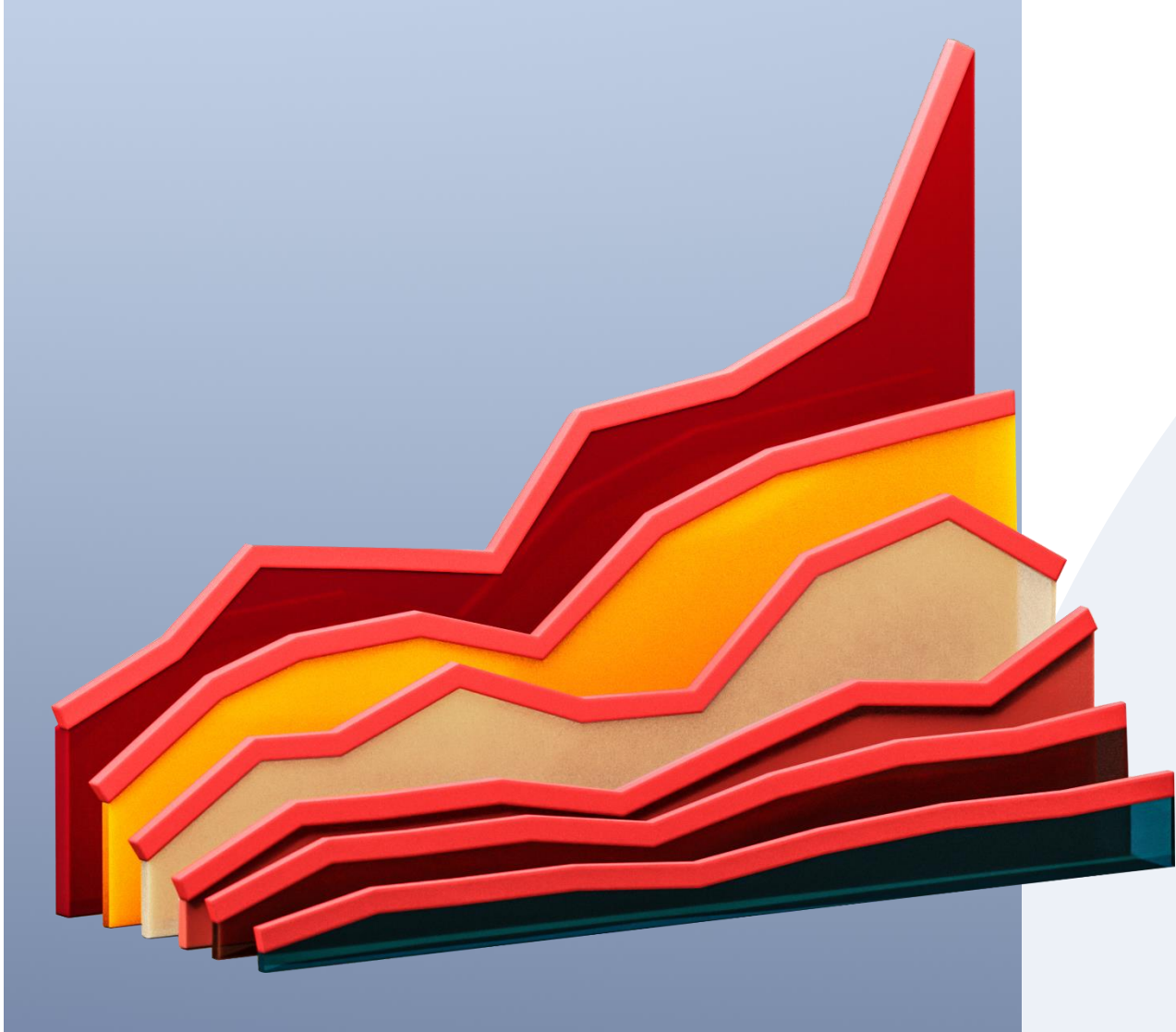
Governance

Governance & compliance:

- 100% compliance for code of conduct training
- Strengthen ombudsman process

Procurement & supplier diversity: Assess all suppliers based on sustainable procurement criteria by FY30

Data security & privacy: Commitment to data privacy compliance

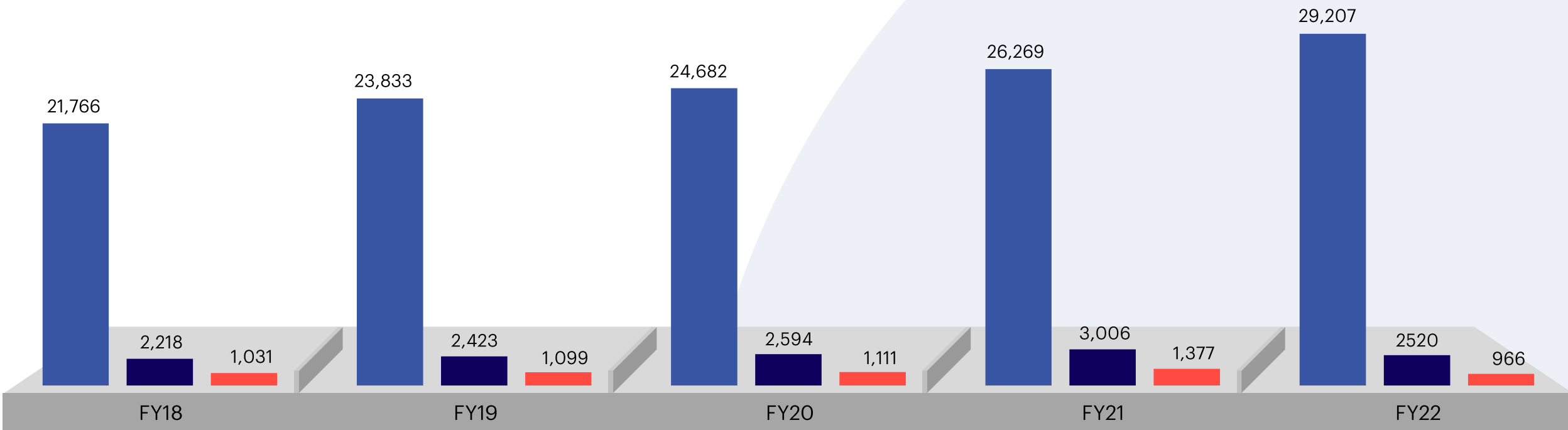


RPG Group Update

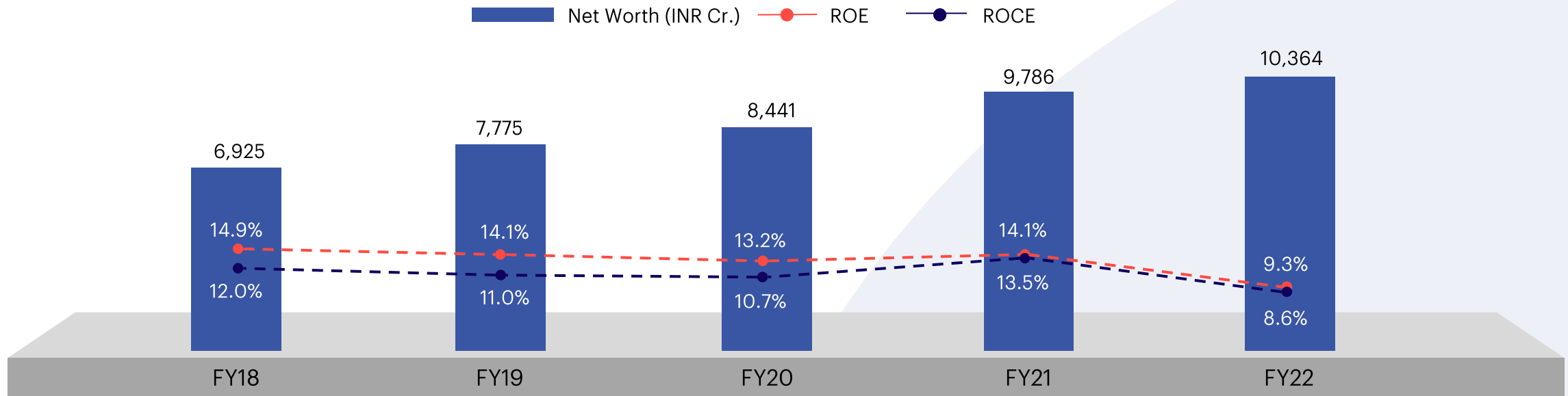
RPG Group key financials

Revenue FY18-22 CAGR 7.8%

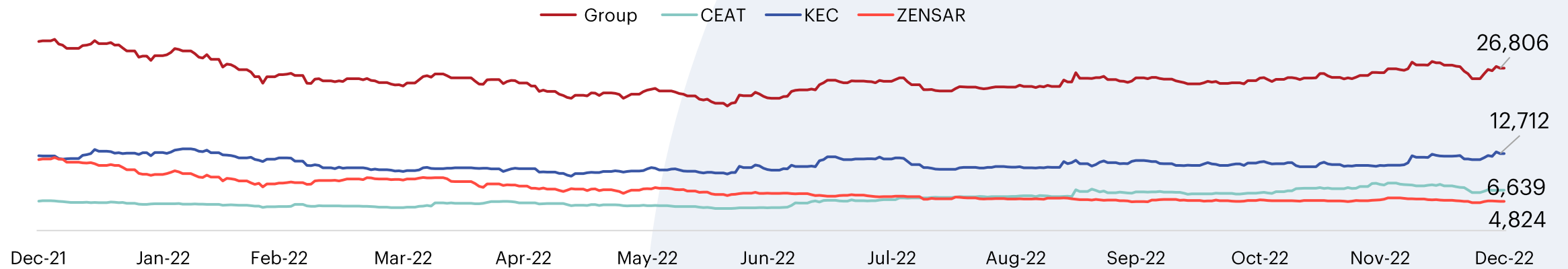
Gross Total Income (In Cr.) EBITDA (In Cr.) PAT (INR Cr.)



RPG Group key financials

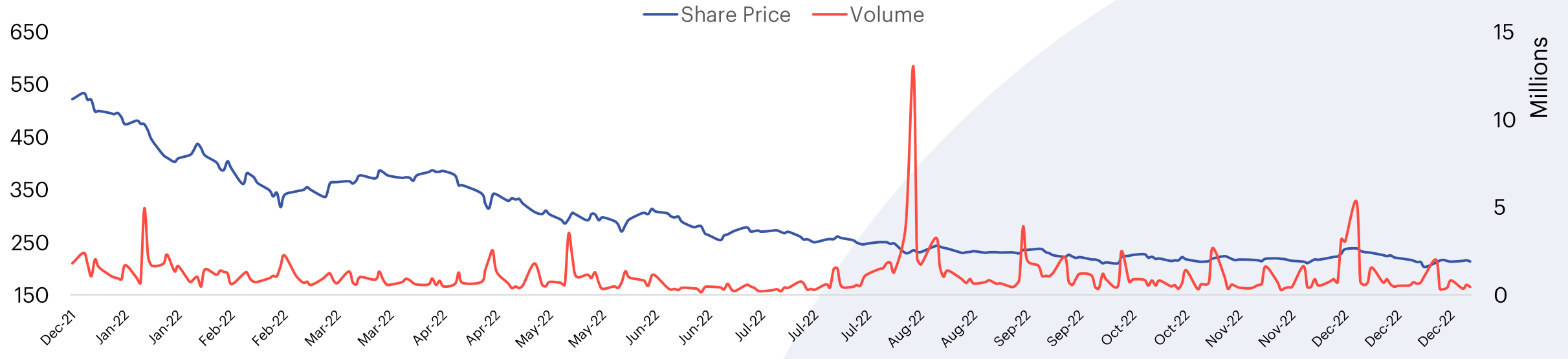


Market Cap



Note: 1. ROCE is calculated by taking EBIT*(1-ETR) divided by Capital Employed **2.** ROE is calculated by taking PAT divided by Net Worth **3.** Market Cap updated to December 31, 2022

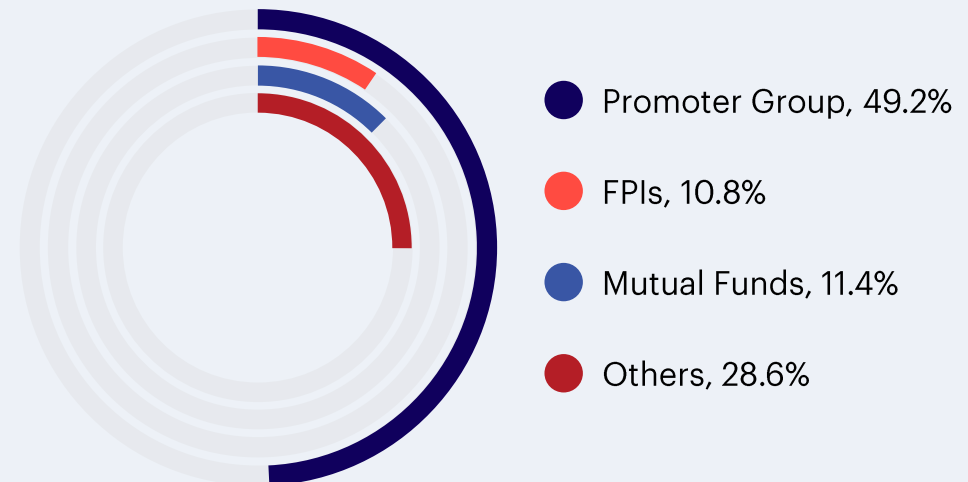
Zensar's stock price and shareholding pattern



Equity Share Information

- Share Price (31st Dec 2022): INR 213.0 per share
- Market Cap (31st Dec 2022): INR 4,824 Crores
- Financial Year: April to March
- Face Value: INR 2 per share
- Listed on Indian Stock Exchanges:
 - Bombay Stock Exchange (code: 504067)
 - National Stock Exchange (code: ZENSARTECH)
- Bloomberg Code: ZENT.IN
- Reuters Code: ZENT.BO

Shareholding Pattern (as of December 31, 2022)



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Thank You

