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MEGASTAR FOODS LTD.

Registered Office : Plot No. 807 Industrial Area Phase-2, Chandigarh-160 002 Works : Kurali-Ropar Road, Village Solkhian-140 108, Distt. Roopnagar, Punjab Ph. : +91 1881 240401 (6 Lines) E-mail : info@megastarfoods.com

E: MEGASTAR/STK_EX_2122/08

To,

Date: 04 June 2021

MEGASTAR FOODS

The General Manager, Department of Corporate Services BSE Limited, Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001

Security Code: 541352 Security ID: MEGASTAR

<u>Sub: Investor Communication on Audited Financial Results of Megastar Foods</u> <u>Limited for the year ended 31 March 2021.</u>

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 read with Para A of Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to enclose herewith the Investor Communication on Audited Financial Results of Megastar Foods Limited for the Year ended 31 March 2021.

Further, the above information is also available on the Company's website at <u>www.megastarfoods.com</u> under the head of Investor.

You are requested to kindly take the aforesaid information on record.

Thanking you,

Yours Sincerely For, MEGASTAR FOODS LIMITED Dhiraj Kheriwal Company Secretary & Compliance Officer

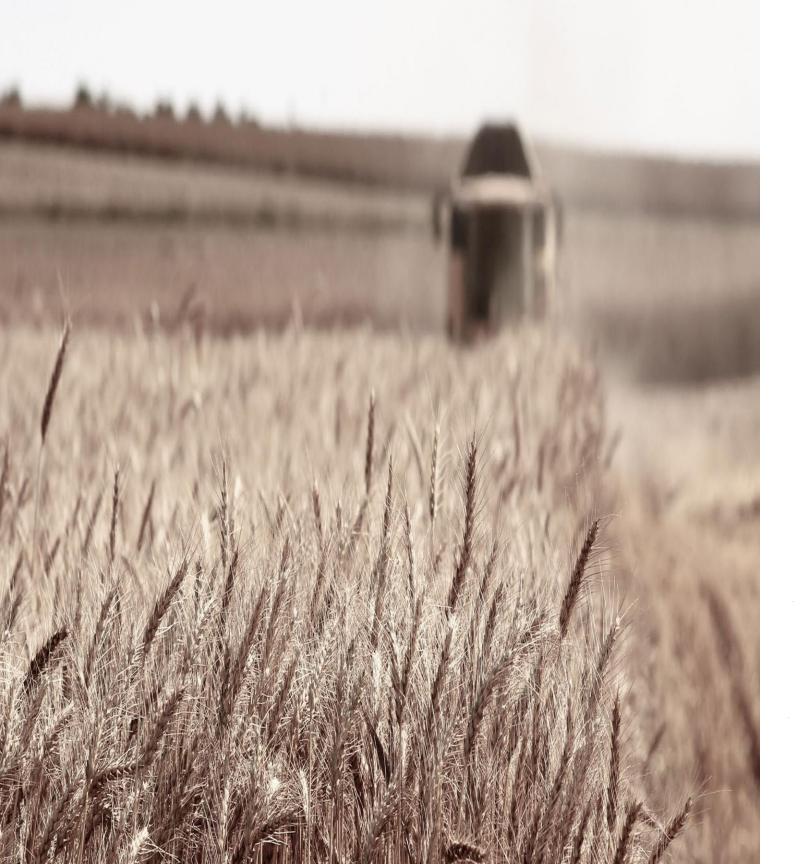
Encl.: As Above



MEGASTAR FOODSLIMITED

Investor Presentation BSE – 541352 Bloomberg – MEGASTAR:IN



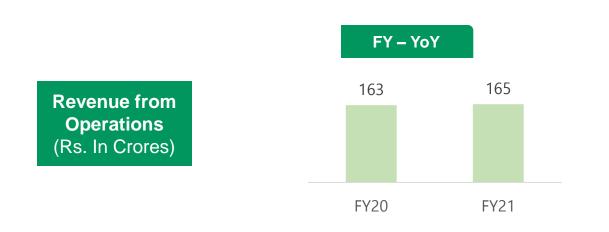


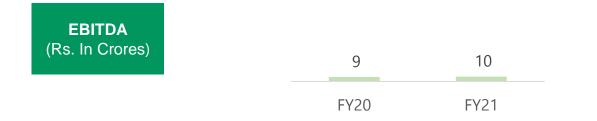
Financial Year 2020-21 Performance





FY 2020-21:– Standalone Financials







5	6
FY20	FY21

• FY21 revenue from operations at Rs. 165 cr. as compared to Rs. 163 cr. in FY20;

• EBITDA at Rs. 10 cr. for FY21 as compared to Rs. 9 cr. for FY20;

• PBT of Rs. 6 cr. for FY21 as compared to Rs. 5 cr. for FY20;



Strong financial indicators...

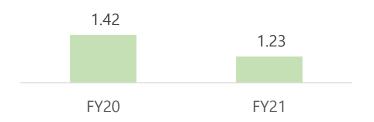
Total Debt to Equity Ratio

Interest Coverage Ratio

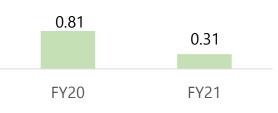




Current Ratio

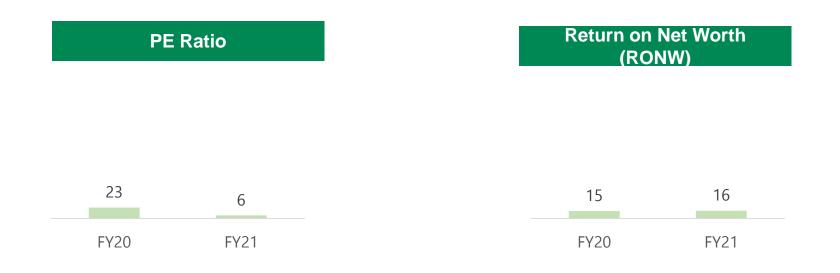


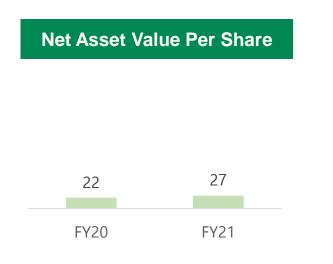






Strong financial indicators...





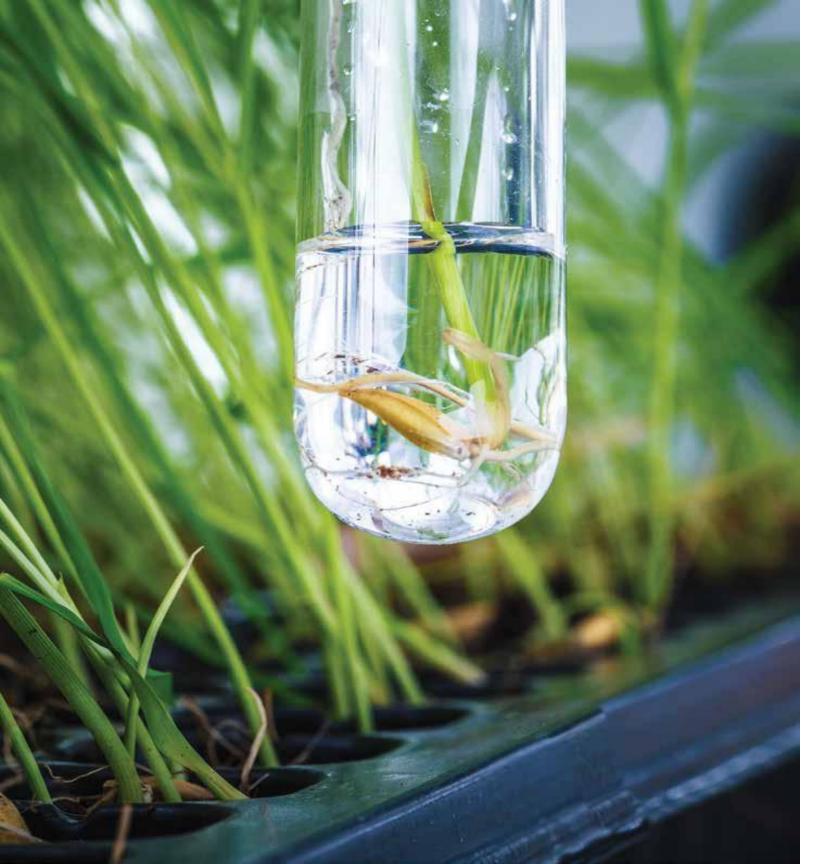


5 Year's Financial Snapshot

(Rupees in Lacs)

S.No.	Particulars	FY 2021	FY 2020	FY 2019	FY 2018	FY 2017
1	Net Sales from operations	16,530	16,297	14,232	10,294	9,769
	Other Non Operating Income	110	9	4	4	7.7
2	Total Income from Operations	16,640	16,306	14,237	10,298	9,776
3	Expenses					
	a)Cost of Material Consumed	12,841	13,497	11,206	8,396	7,582
	b) Purchase of Stock in Trade	1,257	535	871	685	1,000
	c).Change in Inventory-F. Good, WIP& Stock in Trade	-35	-75	65	-113	8
	Cost of Material Consumed	14,064	13,957	12,141	8,968	8,589
	d) Employee Benefit Expenses	397	343	280	264	183
	e) Depreciation & Amortization	161	126	98	87	72
	f) Other Expenditure	1,176	1,080	1,063	568	569
	Total Expenses	15,797	15,507	13,583	9,886	9,413
4	EBIDA	1,004	925	752	499	435
	EBIDA %	6.07	5.68	5.28	4.85	4.45
	Finance Cost	247	325	311	266	233
5	PBT (Before Ex. Items)	596	474	342	146	129
	Exceptional item- (Prior Period Expenses)	-	-	2	-	1
6	Profit Before Tax	596	474	340	146	128
	Tax Expense	170	133	97	16	24
7	Net Profit after Tax	425	341	243	130	104
8	Total Comprehensive Income	425	341	243	130	104
	Paid-up Equity Share Capital	990	990	990	990	990
	Face Value of share	10	10	10	10	10
11	Earnings Per Share (EPS)	4.29	3.44	2.55	2.16	1.75





Company **Overview**





- MEGASTAR FOODS LIMITED, is a prominent producer and supplier of wheat flour, organic wheat flour and allied products in India. Established in the year 2013, it was a conscious effort to ensure that we deploy the best food processing technologies from around the world, for manufacture and supply of highly nutritious wheat flour to manufacturing industries throughout India.
- Set-up with the through-process and objectives of meeting the highest quality standards, and all kinds of specialized flour requirements, Megastar has emerged as a preferred supplier to some of the biggest food brands in the country.

Business Segments

• Agriculture - comprising of agricultural commodities (100% of the total revenue).

Products

- Atta Wheat Flour Products;
- Maida Fine Wheat Flour Products;
- Suji/Rawa- Semolina;
- Chokar/ Wheat Bran;
- Organic Atta;
- Organic whole Wheat Flour;
- Organic Wheat Flour;





10, 000 MT

Wheat Grains in house Storage capacity

200 MT

Wheat Grains Crushing capacity

100 MT

Chakki Plant Capacity





FY21 Financials (Standalone Financials)





Strong manufacturing capabilities, early investments for capacity

Manufacturing and Warehousing capability

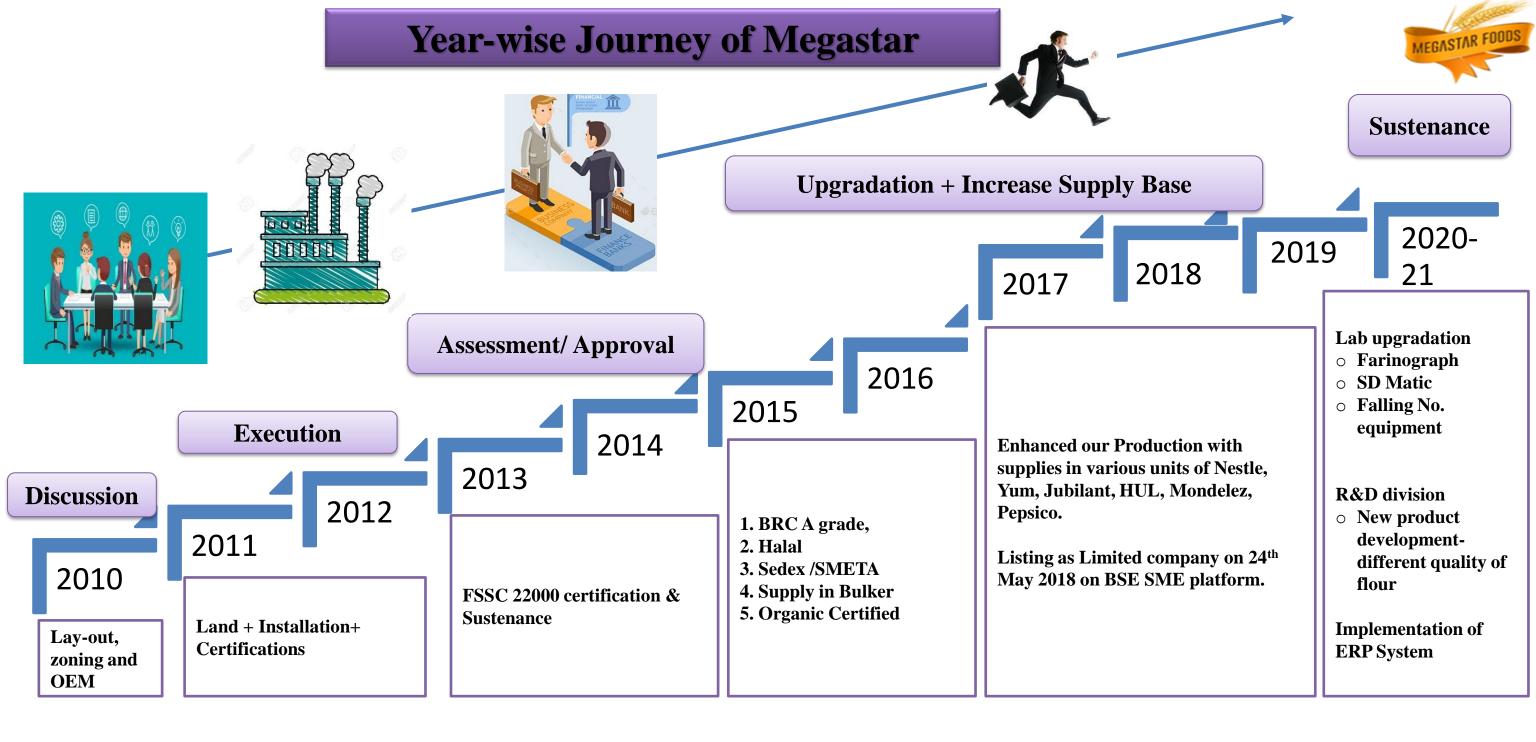
- Manufacturing and procurement facilities in close proximity to the Wheat growing regions.
- Production capacity at 300 MT per day, the largest in the industry.
- Sufficient capacity for future growth, limited capex requirements.
- We have installed Buhler brand state of the art modern imported machinery.
- To maintain hygienic environment in our plant.

Location	Processes	Production capacity (MT/Per day)	Storage capacity (MT)
Village Solkhian, Dist. Roopnagar, Punjab	Wheat processing, grading and packaging	300	16000

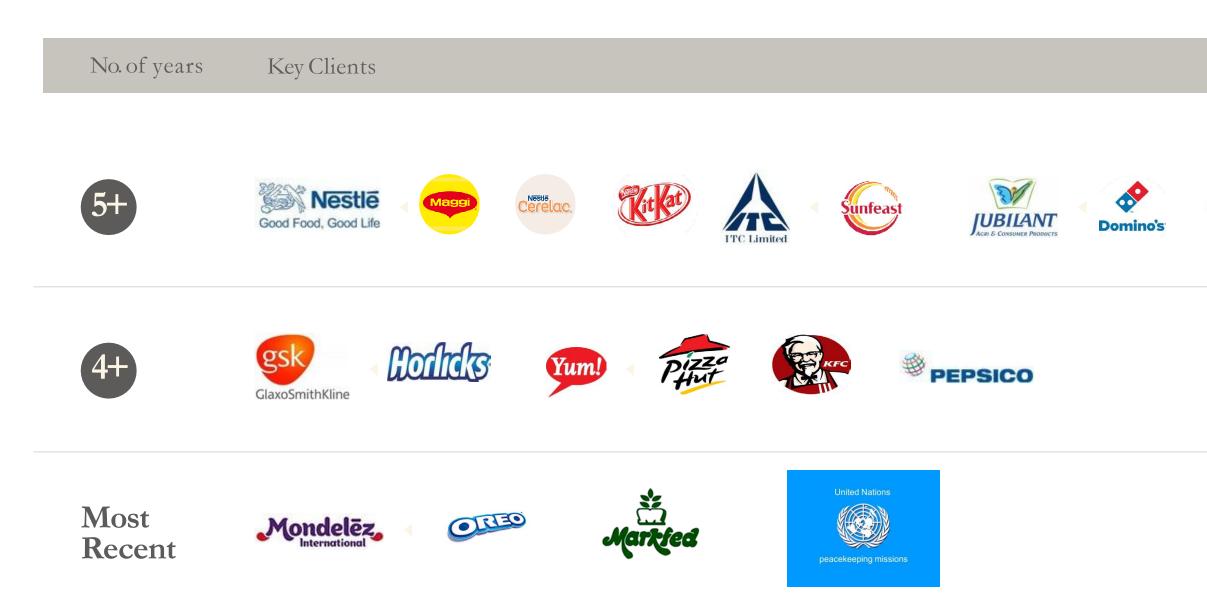








ESTABLISHED CLIENTELE









Products Range and Plant Capacity



Refined Wheat Flour



Whole Wheat Flour Atta



Semolina grits (Suji/Rawa)



Organic Whole Wheat flour Atta

Bran

Chakki Atta flour





10,000 MT Wheat Grains in house Storage capacity

200 MT

Wheat Grains Crushing capacity

100 MT Chakki Plant Capacity

CERTIFICATIONS

- BRC certified
- 1 out of total 2 BRC (British Retail Council) accredited flour manufacturing facility in India and the only one in north-India.
- FSSAI certified
- Apart from accreditations, the facility also meets regular quality-audits conducted by clients.
- ECOCERT certification for producing organic flour
- SEDEX Membership











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Rewards & Recognitions



- ✓ 2019 : Received Nestle India's Golden Circle award
- ✓ 2019 : Procurement Conclave from ITC limited
- ✓ 2018 : Most dependable partner from Jubilant



MANAGEMENT TEAM

Vikas Goel

Chairman & Managing Director



Mr. Goel aged 49 years, has been in this industry for more than 28 years. With his hands-on approach, Mr. Goel has directly overseen the operations of Megastar since its very inception.

He is playing a vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company.

Vikas Gupta

Whole-Time Director



Mr. Gupta aged 45 years, has more than 18 years of experience in this industry.

He holds a degree of Bachelor of Commerce and Inter passed certificate from ICAI. He currently heads production, HR and administration, as well as participates in business development.

Mudit Goyal

Whole-Time Director

Mr. Mudit Goyal aged 27 years, is the Whole Time Director of the Company. He holds a degree of Master of Business Administration (MBA) from AMITY GLOBAL.

company.





He has joined the company recently in 2018 and looks after the marketing operations of the



Megastar Foods Limited Regd. Office : Plot No.807, Industrial Area, Phase II, Chandigarh -160002 Works: Kurali – Ropar Road, Village Solkhian -140108, District Roopnagar, Punjab Tel.: +91 1881240401 CIN No.: L15311CH2011PLC033393 www.megastarfoods.com

Investor Contact:

Name:- Vikas Goel Designation:- Chairman & Managing Director

Tel: +91 1881240401 E-mail: cs@megastarfoods.com

