



Dated: 28-08-2023

The Manager- Listing

The Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai- 400001

The Head-Listing & Compliance

Metropolitan Stock Exchange of India Limited
Vibgyor Towers, 4th floor, Plot No. C 62,
G- Block, Opp Trident Hotel, Bandra Kurla
Complex, Bandra(E)
Mumbai- 400098

BSE Scrip Code: 522289 & MSEI Code: NMSRESRC

Sub: Business Update — Q1 FY24 — Earnings Update

Dear Sir/Madam,

With reference to the captioned subject, we hereby inform you our Earning Update and the Notable Developments (details are attached herewith) of the Company in the First Quarter Ended on 30th June, 2023.

Kindly take the same on your records.

Thanking You,

For NMS Resources Global Limited

Sugan

Chaudhary

Digitally signed by
Sugan Chaudhary
Date: 2023.08.28
15:56:42 +05'30'

Mr. Sugan Chaudhary

Director

DIN: - 07239488

CIN: L74110DL1986PLC025457

REGISTERED OFFICE: 48, Hasanpur, I.P. Extension, Delhi-110092





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DATE: 28TH August 2023

NMS RESOURCES GLOBAL LIMITED
BUSINESS PERFORMANCE & FINANCIAL RESULTS FOR THE QUARTER ENDED
30TH JUNE, 2023

During the quarter ending June 2023, the company has achieved net sales of Rs. 1.87 Lacs (Standalone) & Rs.355 Lacs (Consolidated) and earned profits of Rs.0.46 Lacs (Standalone) & Rs. 5.60 Lacs (Consolidated)

Performance highlights

Standalone sales	Standalone profits	Consolidated sales	Consolidated profits
Quarter ending	Quarter ending	Quarter ending	Quarter ending
30.06.2023	30.06.2023	30.06.2023	30.06.2023
Rs. 1.87 Lacs (4224%)	Rs. 0.46 Lacs (40%)	Rs.355 Lacs (1190%)	Rs. 5.60 Lacs (42%)
			
Rs.4.32 Lacs	Rs. 0.77 Lacs	Rs.27.53 Lacs	Rs.3.93 lacs
30.06.2022	30.06.2022	30.06.2022	30.06.2022

- **Figures has been regrouped / rearranged and round off.**
- **The standalone profits, during the quarter ending June 2023 quarter has been reduced because of depreciation factor only.**

During the quarter ending June 2023, the company has successfully started the man power and skill development business, ceased because of the Covid -19 consequences. Further the management of the company is under discussion with many construction and infrastructure development companies to share some business / order in hand from Govt. of India entities or large business houses. The management of the company is confident to achieve some orders or arrangements from this sector also within the present quarter ending on 30th September 2023.

The company's paid up capital is less than ten crores, accordingly company is exempted to disclose the sector wise results or earning.

Disclaimer: This release contains forward looking statements based on the currently held beliefs and assumptions of the management of the company and its subsidiaries (NMS Group), which are expressed in good faith and, in their opinion. Forward looking statements involves known and unknown circumstances, risks, uncertainties and other factors, which may cause the actual results, financial conditions, performance or industry results to differ materially from the results or performance implied by such forward looking statements. Given these risks, uncertainties and other factors, recipients of this document are cautioned not to place undue reliance on these forward looking statements.



(A BSE listed Company)

P R O F I L E

2023-2024

CORE VALUES



1

Honesty

NMS is an open, candid and truthful entity. It shows its integrity in quality and commitment.

2

Integrity

Personnel are committed towards the corporate objective & work relentlessly to achieve them with the highest standards of fair & ethical behaviour.

3

Respect

NMS works hard to earn partner's business trust and respect on each project taken.

4

Dynamic Culture

NMS constantly seek new opportunity to learn, to improve, to teach and to add values. The work culture at NMS is truly multinational in character.

5

Passion

passion gets reflected in what we do i.e taking the lead and leading by example.



Knowledge cannot
create unless skilled.

01

Create with knowledge and
build with mind.

02

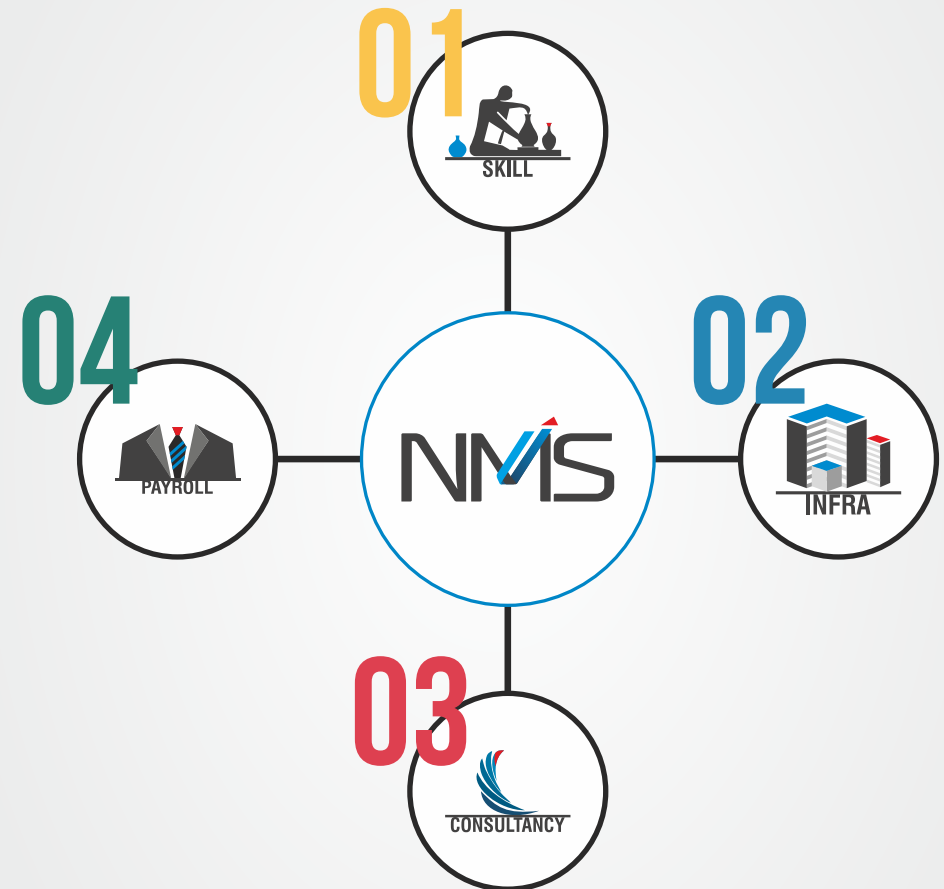
Sharing of knowledge is a
powerful catalyst to find
solutions.

03

Knowledge and its application
are like soul and body. Both has
no value without each other.

04

ORGANIZATION DIVISIONS



NMS Payroll is the division which has operated on outsourced payroll management services since 2001 either through itself or its sister concerns. The company payroll experience dates back to 1990 and includes calculating payroll for Trading, Manufacturing, Service Industry majorly in Telecom & a wide range of other businesses.



The winning strategy of NMS to deliver perfect recruitment solutions is a combination of:

- A**ctive Planning
- B**enefactor to Clients
- C**ollaborative Approach
- D**etailed Industry Knowledge
- E**xclusive Personal Attention
- F**irm Research

PAYROLL DIVISION



PAYROLL DIVISION

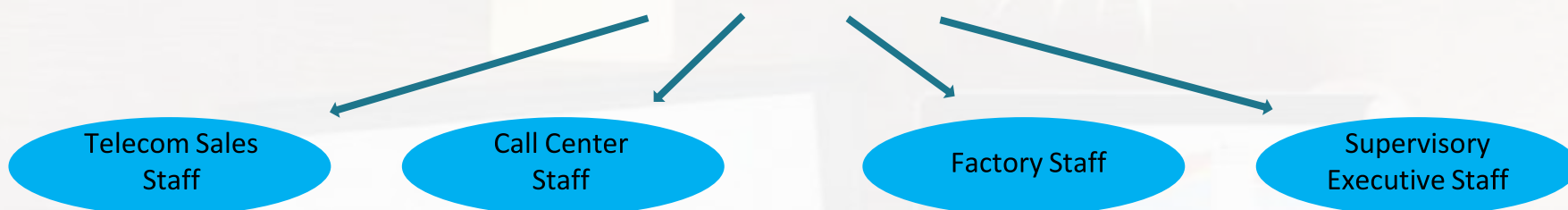


With clients spread across the nation, we excel in offering the best recruits to various industries. Our hiring solutions are designed to meet the varied requirements of different organizations.

The winning strategy to deliver perfect recruitment solutions is a combination of:

- » **Active Planning**
- » **Benefactor to Clients**
- » **Collaborative Approach**
- » **Detailed Industry Knowledge**
- » **Exclusive Personal Attention**
- » **Firm Research**

Types of Employees we have Successfully Outsourced



PAYROLL DIVISION



Manpower division which has operated on outsourced payroll management services since 2001 either through itself or its sister concerns. The company payroll experience dates back to 1990 and includes calculating payroll for Trading, Manufacturing, Service Industry majorly in Telecom & a wide range of other businesses.

Our experienced recruitment professionals take special care to understand your needs to customize solutions. With a strategic approach to talent acquisition, we get quality personnel at your doorstep. We provides top-notch recruitment solutions to ease your staffing woes.

It is our endeavor to develop innovative solutions that improve the competitiveness of the businesses and people we work with. We provide services that support companies in a rapidly evolving, unpredictable workplace and consistently match people with talent seekers. We develop customized and scalable solutions centered on the client's requirements.

Our Winning Strategy

NMS to deliver perfect recruitment solutions is a combination of:

- » In-depth Industry Knowledge
- » Effective Planning
- » Constant Research
- » Collaborative Approach
- » Personal Attention
- » Understanding our Clients Needs

Deployment Framework

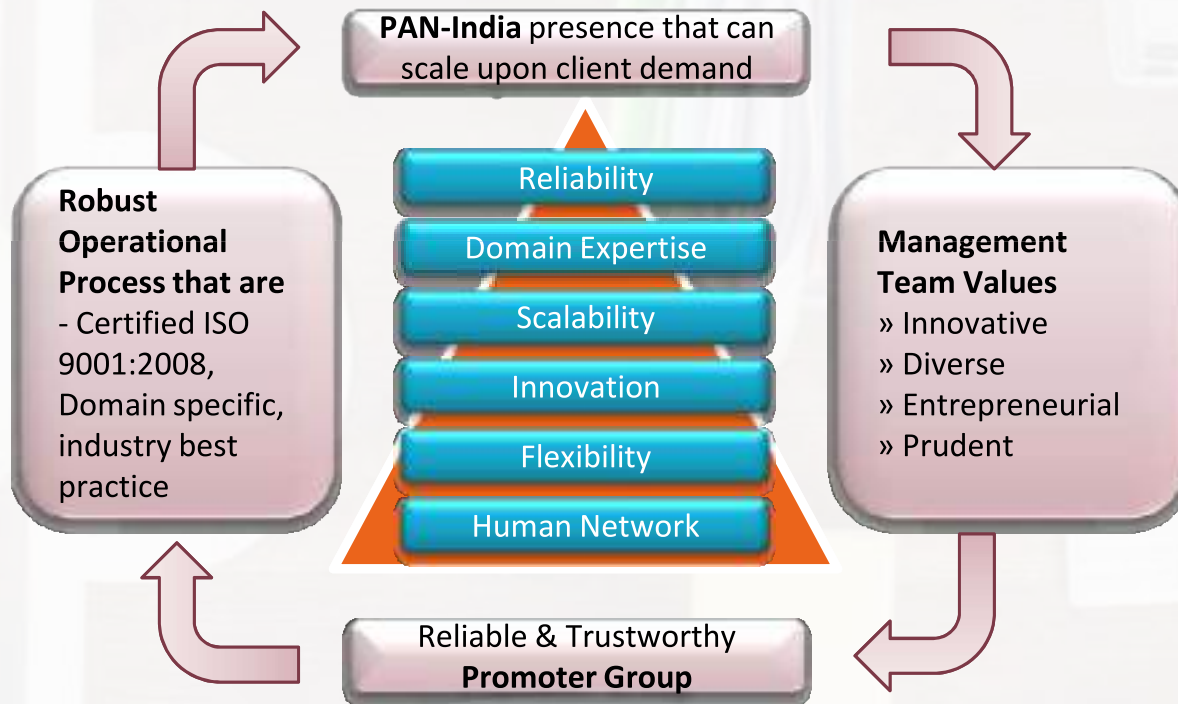
Phase I - Contracting to Deployment

- » Contracting Complete Detailed SOW
- » Team Introductions Planning and Performance Measurements
- » Recruitment, Verification, Training, Operations
- » Business-as-usual
- » Deployment complete
- » KAM handover commences

Phase II - Deployment to Business-as-Usual

- » Periodic Reviews KPI and CRM Monitoring
- » Schedule CRM visits Management Review Schedule
- » Post-implementation PDCA, Partnership review, Billing / Invoicing Review and Compliance Review
- » Steady State Billing Collection

Key Differentiators



Service Offerings

- » Recruiting, hiring and outplacement of employees
- » Completion of joining formalities, background checks and verifications
- » Maintenance of Personal Files
- » Processing of salaries and pay packages
- » Income Tax Management for employees
- » Bank Accounts for Employees
- » Medical Benefits / Insurance Management
- » Pre-requisite handing
- » Performance appraisal result coordination
- » Training need analysis and facilitation

Training Framework

Training

Induction

Client Based

Refreshers

Mandatory	Client-Driven	Soft Skills	Leadership
Basic training	Client specific	Grooming	Taking Ownership
Workplace ethics	Domain specific	Courtesies	Integrity
Code of Conduct	Compliance	Greetings	Building Trust
Grooming	Crisis Management	Body Language	
Skill Upgradation	Reporting	Etiquettes	
	Language skills	Hygiene	

Training Infrastructure Availability

- Delhi
- Jharkhand
- Punjab
- Haryana
- Rajasthan
- Uttar Pradesh
- Madhya Pradesh
- Himachal Pradesh
- Maharashtra
- Uttarakhand

PAYROLL DIVISION PROJECTIONS

Payroll	2023-24	2024-25	2025-26
Turnover	6,61,50,000	10,41,86,250	16,40,93,344
Employees	6,000	9,000	13,500
Avg Employee per Month	500	750	1,125
Growth %	100%	50%	50%
Wages	11,025	11,576	12,155
Operating Cost	6,17,84,100	9,71,53,678	15,27,70,903
OH	4,82,895	6,77,211	9,84,560
EBIDTA	38,83,005	63,55,361	1,03,37,881
EBIDTA (%)	5.87%	6.10%	6.30%
<u>CALCULATION OF WC</u>			
Debtors	55,12,500	86,82,188	1,36,74,445
Creditors	-	-	-
WC Required	55,12,500	86,82,188	1,36,74,445

We at **NMS Consultancy** offer a unique cluster of services for smooth management from the perspective of both the employee as well as the employer. We are committed to high quality work that meets international standards.

At all stages of our work, we stay in close touch with our clients to ensure that work progress in accordance with their expectations. Where necessary, we do not hesitate to call upon other units within the **NMS** organization

SCOPE OF SERVICES

ECONOMIC STUDIES
Cost Benefit Analysis
Evaluation of Socio-Economic Development
Socio – Economic Impact studies
Social & Gender Analyses
Development of Socio- Economic Policies

MARKET & FEASIBILITY STUDIES
Market Studies
Surveys & Techno – Economic Feasibility
Marketing Strategies
Profitability & Risk Analysis
Investment & Business Plan

MANAGEMENT CONSULTING
Strategic Management
Audit & Due – Diligence
Business Strategy & Policy Framework
Benchmarking Studies
Institutional Services



CONSULTANCY DIVISION



CONSULTANCY DIVISION

We have more than 56 years of experiences as Financial Consultant. We offer a unique cluster of services for smooth management from the perspective of both the employee as well as the employer. We are committed to high quality work that meets international standards. At all stages of our work, we stay in close touch with our clients to ensure that work progress in accordance with their expectations. Where necessary, we do not hesitate to call upon other units within the organization.

We are known as a quality service provider globally and are highly regarded for professionalism of our staff. We have a Team of chartered accountants and other business consultants with vast knowledge and professional experience. We are serving our clients and specialize in the field of accounting, auditing, taxation, foreign investments along with a host of other financial services.

We have a stated policy of ensuring that high quality services are provided to each client irrespective of the client's location and size. This we achieve by bringing the professional and analytical skills that we have developed over four decades of experience through academic backgrounds, internal training, continuing professional education and engagement experience of our personnel to any assignment. We understand our client's needs and our best practices to deliver quality services, as per expectations.



CONSULTANCY DIVISION

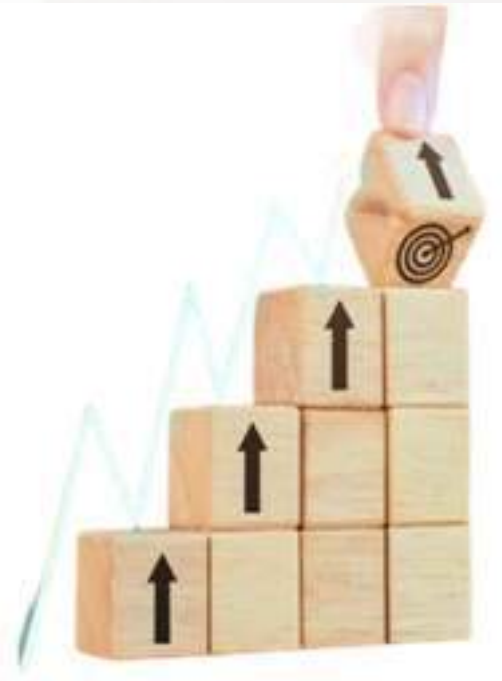


Our financial consulting services are designed to provide you with expert analysis and advice regarding your company's strategic decisions. As you consider exploring business opportunities, investments, and partnerships, it is important to understand the short, medium, and long-term ramifications of your decisions.

Our financial consulting services make it easy to understand the financial impact your decisions will have on your company's future.

Fellow Chartered Accountants	Advocates	Company Secretaries	Consultants
7	2	2	2

CONSULTANCY DIVISION



- We Assess the financial status of the company
- Analyze investment plan
- Advice on selling and buying stocks and bonds
- Predict revenues and provide reasons in case of discrepancies
- Ensure that financial procedures are compiled as per the law
- Review day to day transactions and identify areas of improvements
- Determine recent market trends
- Identify risks and opportunities
- Treasury/Debt Instruments
- Tax/Audit Consulting
- Capital Restructuring
- Professional Advisory
- Portfolio Management
- Mutual Funds
- Insurance Banking

COMPLIANCE DIVISION

We have more than 56 years of experience as a Compliance service provider with its headquarter situated at New Delhi. The firm has been set up by a group of young, enthusiastic, highly skilled and motivated professionals who have taken experience from top consulting firms and are extensively experienced in their chosen fields has providing a wide array of Accounting, Auditing, Taxation, Assurance and Business advisory services to various clients and their stakeholders.

Focus at providing tailor made solutions to challenging problems of our clients, and perform with high quality and timely service. We offers our clients a full range of services under one roof. Our offices are well equipped with latest technological support with updated reference materials.

Our network of Business Tax Compliance professionals can help you prepare, manage and execute on tax filings within this shifting regulatory environment.

Our mission is to simplify finances, save money and time for millions of Indian businesses and people. We are a technology company that builds trusted, useful and insightful platforms for our clients to run their finances and improve their relationship with money.



COMPLIANCE DIVISION

Additionally, staying current on tax developments at the local and national level, while meeting the demands needed for more transparency and financial information, strains the resources of tax departments and further complicates tax compliance.

Services as Compliance Consultant

<u>Manufacturing Compliances</u>		<u>Import Compliances</u>
Business Licenses & Registrations	Private Limited Company, NGO Registration	BIS
Tax Registration	Factory License, Pollution NOC	E Waste EPR
Business Return Filings	ESI/PF Registration	Plastic Waste EPR
Company Annual Filing	Business Compliance	LMPC
Service Tax Return	TDS payment	AEO Registration
GST Registration, GST Payment and GST Return filing	Other payments of periodic dues	Section 65 Warehousing
Filing of quarterly TDS returns	Advance tax payment	Import & Export Code License
Filing of IT returns	Filing of Tax audit reports	Intellectual Property Registration
Proprietorship, Limited Liability Partnership	Business Tax Registration	Business Compliance

CONSULTANCY DIVISION PROJECTIONS

Consultancy	2023-24	2024-25	2025-26
Turnover	40,00,000	80,00,000	1,40,00,000
Growth	100%	100%	75%
Operating Cost	26,00,000	49,60,000	84,00,000
OH	2,00,000	4,00,000	7,00,000
EBIDTA	12,00,000	26,40,000	49,00,000
EBIDTA (%)	30%	33%	35%
<u>CALCULATION OF WC</u>			
Debtors	6,57,534	13,15,068	23,01,370
Creditors	-	-	-
WC Required	6,57,534	13,15,068	23,01,370

NMS Infrastructure Division was started in the year **2013**. This division is headed by Engg. H.P. Gupta, who has an experience of more than 55 years. He retired as Superintendent Engineer from UPPWD. He has a full-fledged team of Engineers under him for successful completion of projects. This division excels in promoting use of new technologies in building constructions.

This division has in-house capabilities for planning and designing various types of buildings. It utilizes services of highly qualified and renowned experts / consultants in the field of management, engineering and architecture as and when required. The team is adept to deal with projects of large magnitude during all stage backed up with sufficient machinery and tools at their disposal to ensure timely completion of the projects.

Major **Work** Profiles

- ★ Pre-Engineered Building (PEB) with Steel Frame Structure.
- ★ Stay in place EPS based double walled panel system with in-fill concrete.
- ★ Monolithic construction with structural stay in place CR Steel, specially designed from work system.
- ★ Light Gauge Steel Framed (LGSF) Structure with suitable cladding and insulation system.
- ★ RCC Frame structure.
- ★ MEP Engineering Services.
- ★ High Side and Low Side works.
- ★ Landscaping Works

INFRASTRUCTURE DIVISION



CONSTRUCTION DIVISION PROJECTIONS

Infrastructure	2023-24	2024-25	2025-26
Turnover	3,00,00,000	5,25,00,000	10,50,00,000
Growth	50%	75%	100%
Operating Cost	2,28,00,000	3,83,25,000	7,35,00,000
OH	36,00,000	57,75,000	1,15,50,000
EBIDTA	36,00,000	84,00,000	1,99,50,000
EBIDTA (%)	12%	16%	19%
<u>CALCULATION OF WC</u>			
WIP	20,21,918	33,87,329	65,15,753
Inventory	14,05,479	23,62,500	45,30,822
Debtors	49,31,507	86,30,137	1,72,60,274
Creditors	7,02,740	11,81,250	22,65,411
WC Required	90,61,644	1,55,61,216	3,05,72,260

NMS Skill Division was started in the year 2014 with a signing of agreement with Rajasthan Skill & Livelihoods Development Corporation (RSLDC) for training the students in the field of Construction in five districts of Rajasthan. Slowly and gradually this division has continuously made efforts and started giving training in other job roles also.

Now this division is affiliated with:



Rajasthan Skill and Livelihoods Development Corporation



Skill Development Initiatives (SDI), Ministry of Labour and Employment



Telecom Sector Skill Council for Regular Program



Telecom Sector Skill Council for ESOM Program



Construction Sector Skill Development Council



Uttarakhand Skill Development Mission



National Skill Development Council (for PMKVY Project)



Board of Construction Workers, Chandigarh



SKILL DIVISION



Skill Development Division Projections

Skill Development	2023-24	2024-25	2025-26
Turnover - GOVT	1,05,00,000	1,47,00,000	2,05,80,000
Growth	40%	40%	40%
Operating Cost	63,00,000	88,20,000	1,23,48,000
OH	21,00,000	26,46,000	37,04,400
EBIDTA	10,50,000	20,58,000	30,87,000
<u>CALCULATION OF WC</u>			
Debtors	51,78,082	72,49,315	1,01,49,041
Creditors	-	-	-
WC Required	51,78,082	72,49,315	1,01,49,041

Overall Business Projections

Working Capital	2023-24	2024-25	2025-26
Infrastructure	29,85,616	64,99,572	1,50,11,045
Skill Development	14,79,452	20,71,233	28,99,726
Payroll	28,87,500	31,69,688	49,92,258
Consultancy	3,28,767	6,57,534	9,86,301
Total - Incremental	76,81,336	1,23,98,027	2,38,89,330
Turnover	2023-24	2024-25	2025-26
Infrastructure	3,00,00,000	5,25,00,000	10,50,00,000
Skill Development	1,05,00,000	1,47,00,000	2,05,80,000
Payroll	6,61,50,000	10,41,86,250	16,40,93,344
Consultancy	40,00,000	80,00,000	1,40,00,000
Total	11,06,50,000	17,93,86,250	30,36,73,344
EBIDTA	2023-24	2024-25	2025-26
Infrastructure	36,00,000	84,00,000	1,99,50,000
Skill Development	10,50,000	20,58,000	30,87,000
Payroll	38,83,005	63,55,361	1,03,37,881
Consultancy	12,00,000	26,40,000	49,00,000
Total	97,33,005	1,94,53,361	3,82,74,881
Share Capital	6750000	6750000	6750000
EPS	1.44	2.88	5.67

Double business with half the impact.

Our goal is to serve as an important partner to our clients by assisting them in creating and maximizing sustainable competitive advantages. We accomplish this by assisting them in bringing their goods promptly, effectively, and safely to market. Our clients can rely on us to provide solutions that are properly designed and dependably executed, as well as interactions that are guided by our company's core values of respect and honesty.



Innovating and inspiring consumers

Our goal is to serve each and every client with a positive, dependable experience while also providing great value in the market and emulating professionalism in each & every solution that we offer. Along with running our company financially, we aim to run it ethically for both our customers and our staff, for whom our purpose is to provide a secure working environment.





Thank you

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NMS RESOURCES GLOBAL LIMITED

ISO 9001: 2008 CERTIFIED

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