Deloitte Haskins & Sells

Chartered Accountants 7th Floor, Building 10, Tower B DLF Cyber City Complex DLF City Phase-II Gurgaon - 122 002, Haryana India

Tel: +91 (124) 679 2000 Fax: +91 (124) 679 2012

INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF DCM SHRIRAM LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of DCM SHRIRAM LIMITED ("the Company") for the quarter and half-year ended September 30, 2015 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II referred to in paragraph 5 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. As per the policy followed by the Company for preparation of quarterly results, the sugar off-season expenditure amounting to Rs.18.08 crores and Rs.35.37 crores for the quarter and half-year ended September 30, 2015 respectively have been deferred for inclusion in the cost of sugar to be produced in the remaining part of the financial year. As a result profit after tax for the quarter and half-year ended September 30, 2015 is higher by Rs.16.71 crores and Rs.32.14 crores respectively and inventory as at September 30, 2015 is higher by Rs.35.37 crores (Refer Note 2).
- 4. Based on our review conducted as stated above, except for the matter referred to in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement has not been prepared in accordance with the Accounting Standards notified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements with the Stock Exchanges and the particulars relating to investor complaints disclosed in Part II for the quarter ended September 30, 2015 of the Statement, from the details furnished by the Management.

For DELOITTE HASKINS & SELLS

Chartered Accountants

(Firm's Registration No. 015125N)

ijay Agarwal

Partner (Membership No. 094468)

New Delhi, November 2, 2015

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DCM SHRIRAM LIMITED

(Formerly DCM Shriram Consolidated Limited)

Regd. Office : 5th Floor, Kanchenjunga Building, 18, Barakhamba Road, New Delhi - 110 001
CIN: L74899DL1989PLC034923 E-mail: response@dcmshriram.com Website: www.dcmshriram.com Tel: 91 11 23316801 Fax: 91 11 23318072

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

PARTI (Rs. in Crores) Quarter Ended Half Year Ended Year Ended 30.09.2015 30.06.2015 30.09.2014 30.09.2015 30.09.2014 31.03.2015 PARTICULARS (1) (2)(3) (4)(5)(6)Unaudited Unaudited Unaudited Unaudited Unaudited Audited **Gross Sales** 1,462,18 1,433.11 3,285.88 3,168,43 5,707.25 1,823,70 121.52 237.81 Less: Excise Duty 61.31 63.86 58.31 125.17 Net Sales/ Income from operations 1,400.87 1,759.84 1,374.80 3,160.71 3,046.91 5,469.44 3.79 30.72 Other Operating Income 20.04 Total Income from operations 1,408.25 1,779.88 1,378.59 3,188.13 3,055.14 5,500.16 Expenses 235.93 158.98 394.70 446.12 1,760.72 (a) Cost of materials consumed 158.77 (b) Purchases and related cost - stock-in-trade 551.37 743.66 345.10 1.295.03 949.48 1,560.96 (c) Changes in inventories of finished goods, work in progress and stock-in-trade 154.89 140.04 394.27 294.93 449.66 22.96 103.85 110.49 209.76 419.74 (d) Employee benefits expense 112.87 216.71 24.76 26.83 55.05 107.00 (e) Depreciation and amortisation expense 24.66 49.42 673.22 (f) Power, fuel etc. 193.59 169.92 166.39 363.51 333.10 (g) Other expenses 113.25 200.28 122.15 313.54 332.35 645.77 (h) Cost of own manufactured goods capitalised (0.26)(0.01)(0.26)(0.03)(0.02)1,309.40 1,618.18 1,324.20 2,927.58 2,775.50 5,190.34 Total expenses Profit from operations before other income, finance costs and tax 98.85 161.70 54.39 260.55 279.64 309.82 Other income 11.57 13.03 12.50 24.60 Profit before finance costs and tax 285.15 307.93 110.42 174.73 66.89 366.39 Finance costs 23.05 25.72 29.52 48.77 57.29 109.30 Profit before tax 87.37 149.01 37.37 236.38 250.64 257.09 Tax expense - Current year 5.52 16.07 5.00 21.59 39.62 9.40 Tax adjustments related to earlier years (15.85)(15.85)5.76 81.85 132.94 214.79 **Net Profit** 48.22 226.87 241.93 Profit before interest, depreciation and tax (EBIDTA) 135.08 199.49 93.72 334.57 362.98 473.39 158.36 Cash Profit 105.27 58.52 263.63 262.27 345.71 Paid-up Equity Share Capital 32.64 32.64 32.64 32.64 32.64 32.64 (face value of each share - Rs. 2) Reserves excluding revaluation reserve 1,824.42 Basic/Diluted - EPS (Rs. per equity share) 5.04 8.19 2.97 13.22 13.96 14.89

PART II						
PARTICULARS OF SHAREHOLDING						
(1) Public shareholding						
- Number of Shares	58672343*	58672343	58672343	58672343*	58672343	58672343
- Percentage of shareholding	36.12%	36.12%	36.12%	36.12%	36.12%	36.12%
(2) Promoters and Promoter Group Shareholding						
(a) Pledged / Encumbered	Nil	Nil	Nil	Nil	Nil	Nil
(b) Non-encumbered						0.050.10
- Number of Shares	103743794	103743794	103743794	103743794	103743794	103743794
- % of the total shareholding of promoter and						
promoter group	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
-% of the total share capital of the Company	63.88%	63.88%	63.88%	63.88%	63.88%	63.88%

INVESTOR COMPLAINTS	Quarter Ended 30.09.2015
Pending at the beginning of the quarter	Nil
Received during the quarter	24
Disposed off during the quarter	24
Remaining unresolved at the end of the quarter	Nil

^{*} includes 3374424 shares held by DCM Shriram Employees Benefits Trust







Segment wise Revenue, Results and Capital Employed under Clause 41 of Listing Agreements

(Rs. in Crores)

	PARTICULARS		Quarter Ended	d	Half Yea	Market and the last of the las	Year Ended
		30.09.2015	30.06.2015	30.09.2014	30.09.2015	30.09.2014	31.03.2015
		(1)	(2)	(3)	(4)	(5)	(6)
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
A.	Segment Revenue	0.15.00	0.15.00	004 70	004 57	010.01	4 0 40 07
	Chloro-Vinyl	315.68	315.89	281.70	631.57	640.31	1,242.27
	Sugar	178.24	305.19	259.99	483.43	540.75	1,037.13
	Shriram Farm Solutions	486.70	610.34	438.98	1,097.04	887.59	1,416.82
	Bioseed	17.66	355.25	34.18	372.91	409.14	484.39 726.18
	Fertiliser	237.45	155.59	174.95	393.04	344.62 71.70	137.11
	Cement	36.38 83.33	33.19 113.55	34.95 111.06	69.57 196.88	248.36	465.55
	Hariyali Kisaan Bazaar Others	53.55	51.06	45.97	196.66	98.67	195.82
	Others	55.55	51.06	45.97	104.01	90.07	195.02
	Total	1,408.99	1,940.06	1,381.78	3,349.05	3,241.14	5,705.27
	Y14	0.74	100.10	2.40	100.00	100.00	205.11
	Less: Inter segment revenue	0.74	160.18	3.19	160.92	186.00	205.11
Ni St	Total Income from operations	1,408.25	1,779.88	1,378.59	3,188.13	3,055.14	5,500.16
B.	Segment Results						
	Profit/(loss) (before unallocated expenditure,						
	finance cost and tax)		100000000000000000000000000000000000000				
	Chloro-Vinyl	75.76	93.86	71.85	169.62	185.01	317.13
	Sugar	49.12	(16.41)	0.48	32.71	8.52	(68.45)
	Shriram Farm Solutions	16.50	21.68	27.86	38.18	48.31	87.09
	Bioseed	(25.28)	91.46	(18.21)		77.03	53.95
	Fertiliser	12.91	(4.92)	5.49	7.99	17.07	37.46
	Cement	1.05	(0.84)	(1.96)	0.21	2.86	(5.13)
	Hariyali Kisaan Bazaar	(1.10)	0.49	(0.42)	(0.61)	0.69	3.10
	Others	1.33	1.88	(3.15)	3.21	(5.07)	(3.56)
	Total	130.29	187.20	81.94	317.49	334.42	421.59
	Less:						
	i) Finance costs	23.05	25.72	29.52	48.77	57.29	109.30
	ii) Other unallocable expenditure						
	net off unallocated income	19.87	12.47	15.05	32.34	26.49	55.20
	Profit before tax	87.37	149.01	37.37	236.38	250.64	257.09
C.	Segment Capital Employed						
	Chloro-Vinyl	537.24	512.58	512.98	537.24	512.98	496.55
	Sugar	493.13	612.57	569.59	493.13	569.59	784.91
	Shriram Farm Solutions	551.85	581.34	383.44	551.85	383.44	148.32
	Bioseed	214.69	185.36	272.46	214.69	272.46	244.85
	Fertiliser	247.64	341.99	182.00	247.64	182.00	441.79
	Cement	9.92	8.57	13.12	9.92	13.12	9.61
	Hariyali Kisaan Bazaar	148.08	153.88	187.63	148.08	187.63	163.62
	Others	69.62	72.01	82.25	69.62	82.25	83.15
		1					





STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Crores)

			(Rs. in Crores)
	PARTICULARS	As at	As at
		30.09.2015	31.03.2015
		Unaudited	Audited
A.	EQUITY AND LIABILITIES		
1	Shareholders' funds		00.04
	(a) Share Capital	32.64	32.64
	(b) Reserves and Surplus	2,039.21 2,071.85	1,824.42 1,857.06
2	Non-current liabilities	2,071.05	1,057.00
2	(a) Long-term borrowings	291.82	300.69
	(b) Deferred tax liabilities (net)	128.24	128.82
	(c) Other long-term liabilities	38.92	36.47
	(d) Long-term provisions	155.09	146.60
	(d) Long-term provisions	614.07	612.58
3	Current liabilities	014.07	012.50
,	(a) Short-term borrowings	363.17	324.20
	(b) Trade payables	965.91	1,075.77
	(c) Other current liabilities	311.47	441.89
	(d) Short-term provisions	26.29	34.11
	(c) chart tall providence	1,666.84	1,875.97
		.,	
	Total	4,352.76	4,345.61
_	ACCETC		
B.	ASSETS		
1	Non-current assets		
	(a) Fixed assets (net)	1,370.82	1,376.68
	(b) Non-current investments	45.28	44.68
	(c) Long-term loans and advances	350.05	314.00
	(d) Other non-current assets	10.14	10.55
	(-)	1,776.29	1,745.91
2	Current assets		
	(a) Current investments	288.00	-
	(b) Inventories	775.55	1,079.80
	(c) Trade receivables	1,046.56	1,007.39
	(d) Cash and bank balances	40.83	83.45
	(e) Short-term loans and advances	261.07	249.75
	(f) Other current assets	164.46	179.31
		2,576.47	2,599.70
	Total	4,352.76	4,345.61





NOTES TO STANDALONE RESULTS:

- 1. The Board of Directors has declared an interim dividend of Rs. 1.20/- per equity share aggregating to Rs. 23.46 crores (including dividend distribution tax).
- 2. In accordance with the accounting policy consistently followed by the Company for interim results, the off-season expenditure aggregating Rs. 18.08 crores for the quarter and Rs. 35.37 crores for the half year ended September 30, 2015 (corresponding quarter and half year last year: Rs. 17.87 crores and Rs 31.87 crores respectively) has been deferred for inclusion in the cost of sugar to be produced in the remaining part of the financial year and is considered as 'inventory' for these results.
- The Company has taken credit of Rs. 59.82 crores during the quarter ended September 30, 2015, pursuant to notification of cane subsidy of Rs 20/- per quintal for sugar season 2014-15, by Government of Uttar Pradesh.
- Some of the business segments are of seasonal nature and accordingly impact the results in the respective quarters.
- 5. Previous period figures have been recast, wherever necessary.
- The above results were approved and taken on record by the Board of Directors in their meeting held on November 2, 2015.

Limited Review

The Limited Review, as required under Clause 41 of the Listing Agreement has been completed by the Statutory Auditors. The Limited Review Report for the quarter and half year ended September 30, 2015 does not have any impact on the above Results and Notes in aggregate except in respect of matter explained in note 2 above.

For and on behalf of the Board

Place: New Delhi

Date: November 2, 2015

AJAY S. SHRIRAM

Chairman & Senior Managing Director DIN: 00027137

DeloitteHaskins & Sells

Chartered Accountants 7th Floor, Building 10, Tower B DLF Cyber City Complex DLF City Phase-II Gurgaon - 122 002, Haryana India

Tel: +91 (124) 679 2000 Fax: +91 (124) 679 2012

INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF DCM SHRIRAM LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of DCM SHRIRAM LIMITED ("the Company"), its subsidiaries and jointly controlled entity (the Company, its subsidiaries and jointly controlled entity constitute "the Group") for the quarter and half-year ended September 30, 2015 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II referred to in paragraph 7 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance other than audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. The Statement includes the results of the following entities: DCM Shriram Credit and Investments Limited, Bioseed India Limited, DCM Shriram Infrastructure Limited, Hariyali Rural Ventures Limited, DCM Shriram Aqua Foods Limited, Bioseeds Limited, Bioseed Vietnam Limited, Bioseed Holdings PTE Limited, Bioseed Research Philippines Inc., Shriram Bioseed (Thailand) Limited, Shriram Bioseed Ventures Limited, Fenesta India Limited, Hariyali Services Limited (Formerly known as Hariyali Insurance Broking Limited), Shri Ganpati Fertilizers Limited, PT. Shriram Seed Indonesia and PT. Shriram Genetics Indonesia and a jointly controlled entity viz. Shriram Axiall Private Limited.
- 4. We did not review the interim financial statements of 16 subsidiaries and a jointly controlled entity included in the consolidated financial results, whose interim financial statements reflect total assets of Rs.290.95 crores as at September 30, 2015, total revenues of Rs.47.61 crores and Rs.89.91 crores for the quarter and half-year ended September 30, 2015 respectively, and total loss after tax of Rs.18.97 crores and Rs.30.11 crores for the quarter and half-year ended September 30, 2015 respectively, as considered in the consolidated financial results. These interim financial statements have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and jointly controlled entity is based solely on the reports of other auditors.

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Deloitte Haskins & Sells

- 5. As per the policy followed by the Company for preparation of quarterly results, the sugar off-season expenditure amounting to Rs.18.08 crores and Rs.35.37 crores for the quarter and half-year ended September 30, 2015 respectively have been deferred for inclusion in the cost of sugar to be produced in the remaining part of the financial year. As a result profit after tax for the quarter and half-year ended September 30, 2015 is higher by Rs.16.71 crores and Rs.32.14 crores respectively and inventory as at September 30, 2015 is higher by Rs.35.37 crores (Refer Note 2).
- 6. Based on our review conducted as stated above and based on the consideration of the reports of the other auditors referred to in paragraph 4 above and except for the effects of the matter described in paragraph 5 above, nothing has come to our attention that causes us to believe that the accompanying Statement has not been prepared in accordance with the Accounting standards notified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 7. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements with the Stock Exchanges and the particulars relating to investor complaints disclosed in Part II for the quarter ended September 30, 2015 of the Statement, from the details furnished by the Management.

For DELOITTE HASKINS & SELLS

Chartered Accountants

(Firm's Registration No. 015125N)

VIJAY AGARWAL

(Partner)

(Membership No.094468)

New Delhi, November 2, 2015

DCM SHRIRAM LIMITED

(Formerly DCM Shriram Consolidated Limited)

Regd. Office: 5th Floor, Kanchenjunga Building, 18, Barakhamba Road, New Delhi - 110 001

CIN: L74899DL1989PLC034923 E-mail: response@dcmshriram.com Website: www.dcmshriram.com Tel: 91 11 23316801 Fax: 91 11 23316807

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

(Rs. in Crores) PARTI Quarter Ended Half Year Ended Year Ended 31.03.2015 30.06.2015 30.09.2014 30.09.2015 30.09.2014 30.09.2015 **PARTICULARS** (1) (2) (3) (4) (5) (6) Unaudited Unaudited Unaudited Unaudited Unaudited Audited **Gross Sales** 3,345.83 3,247.75 5,850.40 1,494.73 1,851.10 1,483.96 63.09 65.50 59.95 128.59 124.68 244.09 Less: Excise duty 5,606.31 1,785.60 Net Sales/ Income from operations 1.431.64 1.424.01 3 217 24 3 123 07 Other Operating Income 7.74 20.30 4 45 28.04 9.81 32.87 1,439.38 1,805.90 1,428.46 3,245.28 3,132.88 5,639.18 Total Income from operations Expenses 172.97 252.03 175.51 425.00 480.11 1,840.15 (a) Cost of materials consumed 743.34 1 294 19 949 27 1 562 51 (b) Purchases and related cost - stock-in-trade 550.85 348.11 (c) Changes in inventories of finished goods, work in progress and stock-in-trade 163.97 139.82 403.21 303.79 453.91 26.89 (d) Employee benefits expense 123.62 110.54 117.66 234.16 223.26 447.15 51.50 56.69 110.20 25 82 27 67 (e) Depreciation and amortisation expense 25 68 (f) Power, fuel etc. 193.99 170 49 166 69 364.48 333 87 675 19 (g) Other expenses 122.26 208.93 135.11 331.19 355.40 688.59 (h) Cost of own manufactured goods capitalised (0.26)(0.01)(0.26)(0.02)(0.03)1.353.34 1,650,71 1,373.95 3.004.05 2.852.49 5.350.65 Total expenses Profit from operations before other income, finance costs 54.51 280.39 288.53 and tax 86.04 155.19 241.23 Other income 10.40 25.60 51.58 11.01 20.15 9.75 165.59 261.38 95.79 305.99 340.11 Profit before finance costs and tax 65.52 Finance costs 26.52 26.22 29.82 52.74 58.14 111.75 Profit before tax 69.27 139.37 35.70 208.64 247.85 228.36 Tax expense Current year 6.31 16.75 5.25 23.06 40.07 11.80 (15.85)(15.85) 5.76 Tax adjustments related to earlier years 62.96 122.62 185.58 **Net Profit** 46.30 223.63 210.80 93.19 312.88 450.31 Profit before interest, depreciation and tax (EBIDTA) 121.47 191.41 362.68 Cash Profit 149.05 57.45 236.47 260.68 318.77 87.41 Paid-up Equity Share Capital 32.64 32.64 32.64 32.64 32.64 32.64 (face value of each share - Rs. 2) Reserves excluding revaluation reserve 1,825.90 Basic/Diluted - EPS (Rs. per equity share) 3.88 7.55 2.85 11.43 13.76 12 97 PARTICULARS OF SHAREHOLDING (1) Public shareholding - Number of Shares 58672343 58672343 58672343 58672343* 58672343 58672343 Percentage of shareholding 36.12% 36.12% 36.12% 36.12% 36.12% 36.12% (2) Promoters and Promoter Group Shareholding (a) Pledged / Encumbered Nil Nil Nil Nil Nil Nil (b) Non-encumbered - Number of Shares 103743794 103743794 103743794 103743794 103743794 103743794 - % of the total shareholding of promoter and promoter group 100.00% 100.00% 100.00% 100.00% 100.00% 100.00%

63.88%

63.88%

63.88%

63 88%

63.88%

63.88%

INVESTOR COMPLAINTS	Quarter Ended 30.09.2015
Pending at the beginning of the quarter	Nil
Received during the quarter	24
Disposed off during the quarter	24
Remaining unresolved at the end of the quarter	Nil

^{*} includes 3374424 shares held by DCM Shriram Employees Benefits Trust

-% of the total share capital of the Company





Segment wise Revenue, Results and Capital Employed under Clause 41 of Listing Agreements

(Rs. in Crores)

							Year Ended	
		Quarter Ended Half Year Ended						
	PARTICULARS	30.09.2015	30.06.2015	30.09.2014	30.09.2015	30.09.2014	31.03.2015	
	PARTICULARS	(1)	(2)	(3)	(4)	(5)	(6)	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
A.	Segment Revenue							
	Chloro-Vinyl	315.68	315.89	281.70	631.57	640.31	1,242.28	
	Sugar	178.24	305.19	259.99	483.43	540.75	1,037,13	
	Shriram Farm Solutions	486.72	610.30	438.94	1,097.02	887.54	1,416.65	
	Bioseed	31.55	365.24	68.25	396.80	462.99	570.29	
	Fertiliser	237.44	155.59	174.95	393.04	344.62	726.18	
	Cement	36.39	33.19	34.95	69.57	71.70	137.11	
	Hariyali Kisaan Bazaar	83.33	113.55	111.06	196.87	248.36	465.54	
	Others	73.70	70.13	65.97	143.83	130.75	263.81	
	Others	75.70	70.13	00.31	145.05	150.75	200.01	
	Total	1,443.05	1,969.08	1,435.81	3,412.13	3,327.02	5,858.99	
	Less: Inter segment revenue	3.67	163.18	7.35	166.85	194.14	219.81	
-	Total Income from operations	1,439.38	1,805.90	1,428.46	3,245.28	3,132.88	5,639.18	
B.								
	Profit/(loss) (before unallocated expenditure,							
	finance cost and tax)							
	Chloro-Vinyl	75.76	93.85	71.87	169.61	184.90	317.06	
	Sugar	49.12	(16.41)	0.48	32.71	8.52	(68.45	
	Shriram Farm Solutions	16.38	21.81	27.28	38.19	48.09	87.18	
	Bioseed	(38.06)	84.26	(17.83)	46.20	77.62	32.12	
	Fertiliser	12.91	(4.92)	5.49	7.99	16.96	37.35	
	Cement	1.05	(0.84)	(1.96)	0.21	2.86	(5.13	
	Hariyali Kisaan Bazaar	(1.08)	0.49	(0.41)	(0.59)	0.69	4.75	
	Others	1.60	2.46	(2.75)	4.06	(4.59)	(3.29	
	0.11010	1.00	2.50	(2.70)	4.00	(4.00)	(0.20	
	Total	117.68	180.70	82.17	298.38	335.05	401.59	
	Less:							
	i) Finance costs	26.52	26.22	29.82	52.74	58.14	111.75	
	ii) Other unallocable expenditure							
	net off unallocated income	21.89	15.11	16.65	37.00	29.06	61.48	
	Profit before tax	69.27	139.37	35.70	208.64	247.85	228.36	
C.	Segment Capital Employed							
	Chloro-Vinyl	536.57	511.61	512.70	536.57	512.70	495.01	
	Sugar	493.13	612.57	569.59	493.13	569.59	784.91	
	Shriram Farm Solutions	557.28	587.46	391.21	557.28	391.21	155.01	
	Bioseed	350.96	336.67	419.96	350.96	419.96	379.95	
	Fertiliser	247.64	341.99	182.00	247.64	182.00	441.79	
	Cement	9.92	8.57	13.12	9.92	13.12	9.61	
	Hariyali Kisaan Bazaar	148.67	155.46	187.90	148.67	187.90	165.20	
	Others	139.17	139.25	145.19	139.17	145.19	151.67	
		2,483,34	2,693.58		2,483.34		2,583.15	





CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Crores)

			(Rs. in Crores)
	PARTICULARS	As at	As at
		30.09.2015	31.03.2015
		Unaudited	Audited
A.	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share Capital	32.64	32.64
	(b) Reserves and Surplus	2,014.83	1,825.90
		2,047.47	1,858.54
2	Minority interest	0.97	0.96
3	Non-current liabilities		
	(a) Long-term borrowings	292.29	301.21
	(b) Deferred tax liabilities (net)	121.37	122.03
	(c) Other long-term liabilities	38.92	36.47
	(d) Long-term provisions	157.04	148.33
		609.62	608.04
4	Current liabilities		
	(a) Short-term borrowings	376.33	338.88
	(b) Trade payables	1,001.31	1,119.98
	(c) Other current liabilities	325.45	453.53
	(d) Short-term provisions	29.04	36.73
		1,732.13	1,949.12
	Total	4,390.19	4,416.66
В.	ASSETS		
1	Non-current assets		
	(a) Fixed assets (net)	1,430.36	1,436.94
	(b) Goodwill on consolidation	71.27	68.23
	(c) Non-current investments	5.83	5.83
	(d) Long-term loans and advances	224.66	188.55
	(e) Other non-current assets	10.30	10.71
		1,742.42	1,710.26
2	Current assets		
	(a) Current investments	288.00	
	(b) Inventories	819.17	1,132.15
	(c) Trade receivables	1,104.14	1,070.94
	(d) Cash and bank balances	53.57	95.38
	(e) Short-term loans and advances	211.50	213.79
	(f) Other current assets	171.39	194.14
		2,647.77	2,706.40
Sept.	Total	4,390.19	4,416.66
		4,330.13	4,410.00





NOTES TO CONSOLIDATED RESULTS:

- The Board of Directors has declared an interim dividend of Rs. 1.20/- per equity share aggregating to Rs. 23.46 crores (including dividend distribution tax).
- 2. In accordance with the accounting policy consistently followed by the Company for interim results, the off-season expenditure aggregating Rs. 18.08 crores for the quarter and Rs. 35.37 crores for the half year ended September 30, 2015 (corresponding quarter and half year last year: Rs. 17.87 crores and Rs 31.87 crores respectively) has been deferred for inclusion in the cost of sugar to be produced in the remaining part of the financial year and is considered as 'inventory' for these results.
- 3. The Company has taken credit of Rs. 59.82 crores during the quarter ended September 30, 2015, pursuant to notification of cane subsidy of Rs 20/- per quintal for sugar season 2014-15, by Government of Uttar Pradesh.
- 4. Some of the business segments are of seasonal nature and accordingly impact the results in the respective quarters.
- 5. The standalone results are available on the Company's website <u>www.dcmshriram.com</u>. The particulars in respect of standalone results are as under:

Rs. in crores

Particulars (Standalone)	(Quarter ende	d	Half yea	Half year ended		
	30.09.2015	30.06.2015	30.09.2014	30.09.2015	30.09.2014	31.03.2015	
Net sales/income from operations	1400.87	1759.84	1374.80	3160.71	3046.91	5469.44	
Profit before tax	87.37	149.01	37.37	236.38	250.64	257.09	
Net Profit	81.85	132.94	48.22	214.79	226.87	241.93	
Profit before interest, depreciation and tax (EBIDTA)	135.08	199.49	93.72	334.57	362.98	473.39	
Cash Profit	105.27	158.36	58.52	263.63	262.27	345.71	

- 6. Previous period figures have been recast, wherever necessary.
- The above results were approved and taken on record by the Board of Directors in their meeting held on November 2, 2015.

Limited Review

The Limited Review, as required under Clause 41 of the Listing Agreement has been completed by the Statutory Auditors. The Limited Review Report for the quarter and half year ended September 30, 2015 does not have any impact on the above Results and Notes in aggregate except in respect of matter explained in note 2 above.

For and on behalf of the Board

Place: New Delhi

Date: November 2, 2015

AJAY S. SHRIRAM Chairman & Senior Managing Director DIN: 00027137



For Immediate Release

DCM Shriram Ltd. announces its Q2 FY16 financial results Revenue at Rs. 1,439 cr (LY: Rs.1,428 cr) Net Profit for Q2 FY16 at Rs. 63 cr (LY: Rs. 46 cr)

- ➤ Board has approved an incremental Capital Expenditure program of Rs. 73 crores in Chlor-Alkali Business towards Cost optimisation measures
- > Chloro-Vinyl performance stable
- Agri-Businesses impacted by adverse climate and sugar policy
- The Board has declared an interim Dividend of 60 %

New Delhi, 2nd Nov 2015: DCM Shriram Ltd. announced its Q2 FY16 financial results today.

Q2 FY'16 Highlights

- 1. **Earnings PBDIT** stood higher by 30% to Rs 121 crores.
 - a) Chloro-Vinyl business performance was stable led by higher volumes and lower input costs which compensated for lower prices.
 - b) Agri-input businesses' (Bioseed and Shriram Farm Solutions) were adversely impacted by poor farm-economics, a result of erratic and deficient rains for the second successive year. Strong El-Nino phenomenon is being witnessed in Philippines and Vietnam as well.
 - c) Sugar Business U.P State Govt. has fully implemented its 14-15 Sugarcane subsidy policy with Rs. 60 crore subsidy received during the quarter. However even after accounting for this subsidy, margins were negative Rs. 520 per quintal.
 - a) Fenesta business recorded improvement in earnings on the back of robust growth in volumes during the quarter
- 2. **Capital Expenditure** Board has approved a Capital Expenditure program of Rs. 73 crores in Chlor-Alkali Business which will result in cost savings, to be completed

over next one year. This is in addition to ongoing projects amounting to $^{\sim}$ Rs. 650 crores in Chlor-Alkali capacity expansion (Rs. 534 cr) and Sugar Co-gen (Rs. 118 cr).

H1 FY '16 – Highlights

- 1. **Net Revenue** up 3.6% YoY to Rs 3,245 crores primarily due to higher sales volumes of bulk fertilizers during the period
- 2. **PBDIT** stood at Rs 313 crores vs. Rs 363 crores last year, down 14%
- 3. Finance cost lower at Rs 53 crores vs. Rs 58 crores last year down 9%
- 4. PAT at Rs 186 crores vs. Rs 224 crores in H1 FY 15

Commenting on the performance for the quarter, in a joint statement, Mr. Ajay Shriram, Chairman & Senior Managing Director, and Mr. Vikram Shriram, Vice Chairman & Managing Director, said:

"The performance of the Company is satisfactory given the challenges in Sugar business, weak agriculture dynamics impacting the Agri-input businesses and lower product prices in Chloro-Vinyl businesses. Additional levies by Central & State Govt. on coal based power have worsened the situation further.

Sugar Industry requires comprehensive policy reform urgently to restore its viability. Some recent measures have helped partially, but prices continue to be significantly below costs.

We continue to focus on strengthening our cost competitiveness in all businesses and expanding scale wherever viable. Our Chlor-Alkali Capacity Expansion Project at an investment of Rs. 534 crs. and Sugar Co-Generation expansion at an investment of Rs.118 crs. are progressing as per plan. We have further taken up a plan to optimize the cost structures in Chlor-Alkali businesses at an investment of Rs. 73 crs. All these projects will add to our earnings from FY 17 onwards.

We continue to strengthen the Bioseed and Fenesta businesses and expect healthy growth in both these businesses over medium term.

With our strong Balance Sheet, we are confident of maintaining healthy growth in overall business performance."

Q2 & H1 FY '16 Performance Overview & Outlook

CHLORO VINYL:

- Volumes are higher in Chlor-alkali as well as Vinyl Business driven primarily by higher production YoY and QoQ. Last year there were maintenance shutdowns during the quarter
- Realisations have been soft QoQ as well as YoY in Chlor- alkali as well as Vinyl business. QoQ the prices have declined ~ 4%.
- Input costs of key raw materials such as those of Imported coal, Salt and Carbon material declined YoY and QoQ. However cost of power increased at the Kota complex post budgetary changes by Central and State Govt.
- Earnings YoY improved in Chlor-alkali business led by higher volumes but declined in Vinyl business led by lower realisations.

Outlook

- Prices expected to follow global commodity price trends
- Chlor-alkali expansion project progressing as per plan. Expect completion by Sep 2016

SUGAR:

- Q2 FY 16 revenue fell by 31.4% YoY due to lower volumes and a ~25% YoY decline in realizations
- Earnings are a reflection of cash Subsidy received during the quarter, amounting to Rs. 60 crore, w.r.t
 Sugarcane crushed during the Sugar season 14-15. Total cash subsidy received during the year is Rs.
 85 crore.
- The margins were negative Rs. 520 per quintal, after taking into account the subsidies received.
- Molasses prices have declined significantly leading to a inventory write-off. Total write off in H1 FY16 is Rs. 13.7 cr.

Outlook

- Prices have firmed up in the month of Oct'15
- The firmness in prices can be sustained only if the government takes timely policy measures to reduce the glut in the domestic market.
- Linking of cane costs with sugar prices is imperative for viability of the industry on sustained basis
- Sugar co-gen expansion project is on track for commissioning during Sugar Season 2016-17

SHRIRAM FARM SOLUTIONS:

- Q2 FY 16 revenue increased by 10.9% YoY to Rs 487 crores led by bulk fertilizers
- 'Value Added' inputs vertical impacted by lower demand and change in sowing patterns towards lower value inputs. This was a result of two consecutive year of poor monsoons leading to weak farmer economics
- Earnings adversely impacted primarily due to lower margins in the bulk as well as Value added business
- Higher Capital employed, a result of high subsidy outstanding in bulk fertilisers due to higher volumes, as well as higher inventory of Bulk.

Outlook

- Farm Solutions business is dependent upon monsoons and weather patterns, which significantly affects business performance
- Focus on growing the 'Value Added' business vertical over the medium term through aggressive marketing initiatives and by growing the distribution network and product portfolio

BIOSEED:

- Q2 is an off season for this business.
- Revenue stood at Rs 32 crores down from Rs 68 crores last year; decline was in domestic as well as
 international businesses. This was a result of continued impact by weak monsoons from Q1 in key
 regions in India as well as overseas
- For the Khariff season, despite of deficient monsoons, the company maintained its volumes of BT Cotton in the Southern region which is the growth driver, however there was a decline in the Northern region.

<u>Outlook</u>

- Company is intensifying marketing efforts to drive growth in international operations along with new product launches – expected to take couple of years
- Medium to long term outlook buoyant given continuing focus on research and pipeline of products.
 However monsoons will play a key role.

FERTILISERS:

- Improved operating performance during the quarter led to higher production and sales
- Higher Sales led to higher earnings vis-à-vis Q2 FY 15
- Earnings were limited under new Urea policy on account of reduced energy norms
- Subsidy outstandings are higher vis-à-vis last year, led by higher prices of pooled gas

Outlook

- Company is focused on improving energy efficiencies to enhance and sustain earnings
- Pooling of gas prices is leading to higher subsidy bills and hence higher working capital

CEMENT:

- In Q2 FY 16, Cement business' revenue increased by 4% YoY due primarily to higher volumes as compared to last year
- Lower cost of raw materials such as Limestone and Coal along with improvement in power efficiency led to improvement in earnings vs. last year

HARYALI KISAAN BAZAAR:

- Revenues from fuel sales only
- Sale of properties proceeding slowly; expected to take about 2-3 years

OTHERS:

- Fenesta business' Q2 FY 16 revenue up 19% y-o-y to Rs 52.3 crore on account of strong rise in volumes during the quarter
 - Volumes in the 'Retail' segment went up by 28.3% YoY
 - o Order booking went up substantially for both the 'Retail' and 'Project' sectors
 - In Q2 FY 16, operations continue to be positive at the PBT level, reflected in better nos. in 'Others' segment.
- PVC Compounding business, in a JV with Axiall Corporation, is progressing satisfactorily

Q2 FY '16 – Segment Performance

		Revenues			PBIT		PBITMa	irgins %
Segments	Q2 FY15	Q2 FY16	%	Q2 FY15	Q2 FY16	%	Q2 FY15	Q2 FY16
Chloro Vinyl	281.7	315.7	12.1	71.9	75.8	5.4	25.5	24.0
Sugar	260.0	178.2	(31.4)	0.5	49.1	•	0.2	27.6
Agri Inputs	682.1	755.7	10.8	14.9	(8.8)	-	2.2	(1.2)
- Shriram Farm Solutions	438.9	486.7	10.9	27.3	16.4	(40.0)	6.2	3.4
- Bioseed	68.2	31.6	(53.8)	(17.8)	(38.1)	-	(26.1)	(120.6)
- Fertiliser	174.9	237.4	35.7	5.5	12.9	135.2	3.1	5.4
Cement	35.0	36.4	4.1	(2.0)	1.1		(5.6)	2.9
Hariyali Kisaan Bazaar	111.1	83.3	(25.0)	(0.4)	(1.1)		(0.4)	(1.3)
Others	66.0	73.7	11.7	(2.8)	1.6	-	(4.2)	2.2
Total	1,435.8	1,443.0	0.5	82.2	117.7	43.2	5.7	8.2
Less: Intersegment Revenue	7.3	3.7	(50.1)					
Less: Unallocable expenditure				16.7	21.9	31.5		
Total	1,428.5	1,439.4	0.8	65.5	95.8	46.2	4.6	6.7

H1 FY '16 - Segment Performance

		Revenues			PBIT		PBITMa	argins %
Segments	H1 FY15	H1 FY16	%	H1 FY15	H1 FY16	%	H1 FY15	H1 FY16
Chloro Vinyl	640.3	631.6	(1.4)	184.9	169.6	(8.3)	28.9	26.9
Sugar	540.8	483.4	(10.6)	8.5	32.7	283.9	1.6	6.8
Agri Inputs	1,695.1	1,886.9	11.3	142.7	92.4	(35.2)	8.4	4.9
- Shriram Farm Solutions	887.5	1,097.0	23.6	48.1	38.2	(20.6)	5.4	3.5
- Bioseed	463.0	396.8	(14.3)	77.6	46.2	(40.5)	16.8	11.6
- Fertiliser	344.6	393.0	14.1	17.0	8.0	(52.9)	4.9	2.0
Cement	71.7	69.6	(3.0)	2.9	0.2	(92.7)	4.0	0.3
Hariyali Kisaan Bazaar	248.4	196.9	(20.7)	0.7	(0.6)		0.3	(0.3)
Others	130.8	143.8	10.0	(4.6)	4.1	-	(3.5)	2.8
Total	3,327.0	3,412.1	2.6	335.1	298.4	(10.9)	10.1	8.7
Less: Intersegment Revenue	194.1	166.9	(14.1)					
Less: Unallocable expenditure				29.1	37.0	27.3		
Total	3132.9	3245.3	3.6	306.0	261.4	(14.6)	9.8	8.1

^{*}Rs in CR; # PBIT here refers to PBIT before exceptional items

For further information, please contact:

Aman Pannu

Head- Corporate Communications

DCM Shriram Ltd.

+91 9899078610



Registered office: 5th floor, Kanchenjunga Building, 18 Barakhamba Rd., New Delhi – 110 001 www.dcmshriram.com

DCM Shriram Ltd.'s Q2 & H1 FY16 Earnings Conference Call on Friday, November 06, 2015 at 12:00 noon IST

New Delhi, November 02, 2015

DCM Shriram Ltd., an integrated business entity, with extensive and growing presence across the entire Agri-Rural value chain and Chloro-Vinyl industry, will host a conference call for analysts & investors on Friday, November 06, 2015 at 12:00 noon IST

Mr. Ajay S. Shriram, Chairman and Senior Managing Director, Mr. Vikram S. Shriram, Vice-Chairman and Managing Director, along with the members of the Senior Management team will represent the Company on the call. The conference call follows the announcement of the Company's financial results for the second quarter and half year ended September 30, 2015 declared on November 02, 2015.

Details of the conference call are as under:

12:00 noon IST on Friday, November 06, 2015
 Conference dial-in
 Primary access number: +91 22 3938 1071

Secondary access number: +91 22 6746 8354

• 6000 1221 (Available in - Chennai, Hyderabad, Bangalore, Delhi, Kolkata) Accessible from all major carriers except BSNL/MTNL.)

Hong Kong: 800 964 448

International Toll –free
Access

USA: 1 866 746 2133

UK: 0 808 101 1573

Singapore: 800 101 2045

-Ends-

About DCM Shriram Ltd.

DCM Shriram Ltd. is an integrated business entity, with extensive and growing presence across the entire Agri-rural value chain and Chloro-Vinyl industry. The Company has added innovative value- added businesses in these domains. With a large base of captive power produced at a competitive cost, the Company aims at maximizing value creation in its Chloro-Vinyl businesses.

For more information on the Company, its products and services please log on to www.dcmshriram.com or contact:

Amit Agarwal

DCM Shriram Ltd.

Tel: +91 11 4210 0200 Fax: +91 11 2372 0325

Email: amitagarwal@dcmshriram.com

Urvashi Butani/Siddharth Rangnekar

CDR India

Tel: +91 22 6645 1219/1209

Fax: +91 22 6645 1213

Email: <u>urvashi@cdr-india.com</u>,

siddharth@cdr-india.com

<u>Note:</u> Certain statements that may be made or discussed at the conference call may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. DCM Shriram Ltd. will not be in any way responsible for any action taken based on such statements and discussions and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.





DCM Shriram Ltd.

Q2 & H1 FY16 - Results Presentation



Safe Harbour

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. DCM Shriram Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

All figures are consolidated unless otherwise mentioned

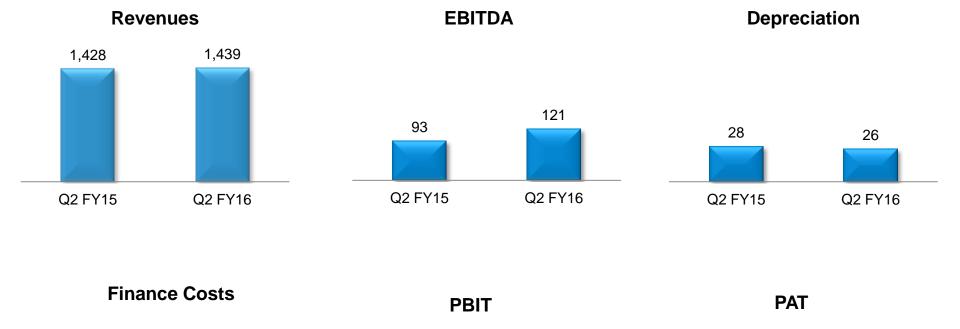
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Q2 FY16 – Key Highlights

- 1. Net Revenues stood marginally higher at Rs 1,439 crores vs. Rs. 1,428 crores in Q2 FY 15
- 2. PBDIT increased by 30% YoY to Rs 121 crore:
 - a. During the quarter, Sugar business received a cash subsidy of ~ Rs. 60 crore for the season 14-15. Despite the subsidies received, margins in sugar were negative Rs. 520 per quintal during the quarter.
 - b. Urea business' earnings improved vis-à-vis last year on the back of higher volumes and energy savings
 - c. Fenesta Windows business maintained its strong performance, with an increase in earnings on the back of higher volumes during the quarter
 - d. Earnings of Agri-input businesses' were adversely impacted by poor farm-economics, a result of erratic and deficient rains for the second successive year. Strong El-Nino phenomenon is being witnessed in Philippines and Vietnam as well.
- 3. PAT stood at Rs 63 crores, up by 36% from Rs 46 crores in Q2 FY 15
- 4. Net Debt as on Sep 30, 2015 stood at Rs. 432 crores vis-à-vis Rs. 688 crore on March 31, 2015
- 5. Capital expenditure Board has approved a Capital Expenditure program of Rs. 73 crores in Chlor-Alkali Business towards Cost optimisation measures, to be completed over next one year. This is in addition to ongoing projects amounting to ~ Rs. 650 crores in Chlor-Alkali capacity expansion (Rs. 534 cr.) and Sugar Co-gen (Rs. 118 cr.).
- 6. Dividend Board has declared an interim dividend of 60 % at Rs. Per share

Q2 FY16 – Financial Snapshot



66

Q2 FY15

96

Q2 FY16



30

Q2 FY15

27

Q2 FY16

63

Q2 FY16

46

Q2 FY15

^{2.} PBIT is before exceptional items; PAT is after exceptional items

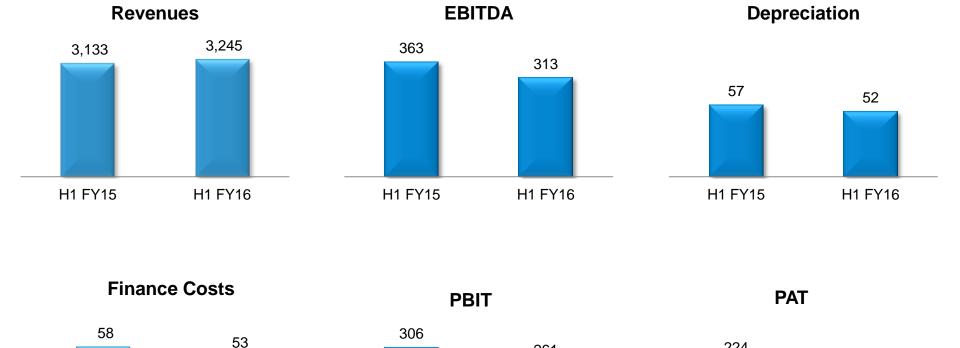
Q2 FY16 - Segment Performance

Rs. crore

		Revenues			PBIT		PBIT Ma	argins %
Segments	Q2 FY15	Q2 FY16	%	Q2 FY15	Q2 FY16	%	Q2 FY15	Q2 FY16
Chloro Vinyl	281.7	315.7	12.1	71.9	75.8	5.4	25.5	24.0
Sugar	260.0	178.2	(31.4)	0.5	49.1	-	0.2	27.6
Agri Inputs	682.1	755.7	10.8	14.9	(8.8)	-	2.2	(1.2)
- Shriram Farm Solutions	438.9	486.7	10.9	27.3	16.4	(40.0)	6.2	3.4
- Bioseed	68.2	31.6	(53.8)	(17.8)	(38.1)	-	(26.1)	(120.6)
- Fertiliser	174.9	237.4	35.7	5.5	12.9	135.2	3.1	5.4
Cement	35.0	36.4	4.1	(2.0)	1.1	-	(5.6)	2.9
Hariyali Kisaan Bazaar	111.1	83.3	(25.0)	(0.4)	(1.1)	_	(0.4)	(1.3)
Others	66.0	73.7	11.7	(2.8)	1.6	-	(4.2)	2.2
Total	1,435.8	1,443.0	0.5	82.2	117.7	43.2	5.7	8.2
Less: Intersegment Revenue	7.3	3.7	(50.1)					
Less: Unallocable expenditure				16.7	21.9	31.5		
Total	1,428.5	1,439.4	0.8	65.5	95.8	46.2	4.6	6.7

^{1.} PBIT is before exceptional items

H1 FY16 – Financial Snapshot



H1 FY15

261

H1 FY16



H1 FY15

H1FY16

186

H1 FY16

224

H1 FY15

PBIT is before exceptional items; PAT is after exceptional items

H1 FY16 - Segment Performance

Rs. crore

		Revenues			PBIT		PBIT Ma	argins %
Segments	H1 FY15	H1 FY16	%	H1 FY15	H1 FY16	%	H1 FY15	H1 FY16
Chloro Vinyl	640.3	631.6	(1.4)	184.9	169.6	(8.3)	28.9	26.9
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Others	130.8	143.8	10.0	(4.6)	4.1	-	(3.5)	2.8
Total	3,327.0	3,412.1	2.6	335.1	298.4	(10.9)	10.1	8.7
Less: Intersegment Revenue	194.1	166.9	(14.1)					
Less: Unallocable expenditure				29.1	37.0	27.3		
Total	3132.9	3245.3	3.6	306.0	261.4	(14.6)	9.8	8.1

^{1.} PBIT is before exceptional items

Q2 FY16 - Performance Overview & Outlook

Chloro-Vinyl

- Volumes are higher in Chlor-alkali as well as Vinyl Business driven primarily by higher production YoY and QoQ. Last year there were maintenance shutdowns during the quarter
- Realisations have been soft QoQ as well as YoY in Chlor- alkali as well as Vinyl business. QoQ the prices have declined ~ 4%.
- Input costs of key raw materials such as those of Imported coal, Salt and Carbon material declined YoY and QoQ. However cost of power increased at the Kota complex post budgetary changes by Central and State Govt.
- Earnings YoY improved in Chlor-alkali business led by higher volumes but declined in Vinyl business led by lower realisations.

Outlook

- Prices expected to follow global commodity price trends
- Chlor-alkali expansion project progressing as per plan. Expect completion by Sep 2016

Sugar

- Q2 FY 16 revenue fell by 31.4% YoY due to lower volumes and a ~25% YoY decline in realizations
- Earnings are a reflection of cash Subsidy received during the quarter, amounting to Rs. 60 crore, w.r.t
 Sugarcane crushed during the Sugar season 14-15. Total cash subsidy received during the year is Rs.
 85 crore.
- The margins were negative Rs. 520 per quintal, after taking into account the subsidies received.
- Molasses prices have declined significantly leading to a inventory write-off. Total write off in H1 FY16 is Rs. 13.7 cr.

Outlook

- Prices have firmed up in the month of Oct'15
- The firmness in prices can be sustained only if the government takes timely policy measures to reduce the glut in the domestic market.
- Linking of cane costs with sugar prices is imperative for viability of the industry on sustained basis
- Sugar co-gen expansion project is on track for commissioning during Sugar Season 2016-17

Q2 FY16 - Performance Overview & Outlook

Shriram Farm Solutions

- Q2 FY 16 revenue increased by 10.9% YoY to Rs 487 crores led by bulk fertilizers
- 'Value Added' inputs vertical impacted by lower demand and change in sowing patterns towards lower value inputs. This was a result of two consecutive year of poor monsoons leading to weak farmer economics
- Earnings adversely impacted primarily due to lower margins in the bulk as well as Value added business
- Higher Capital employed, a result of high subsidy outstanding in bulk fertilisers due to higher volumes, as well as higher inventory of Bulk.

Outlook

- Farm Solutions business is dependent upon monsoons and weather patterns, which significantly affects business performance
- Focus on growing the 'Value Added' business vertical over the medium term through aggressive marketing initiatives and by growing the distribution network and product portfolio

Bioseed

- Q2 is an off season for this business.
- Revenue stood at Rs 32 crores down from Rs 68 crores last year; decline was in domestic as well as international businesses. This was a result of continued impact by weak monsoons from Q1 in key regions in India as well as overseas
- For the Khariff season, despite of deficient monsoons, the company maintained its volumes of BT Cotton in the Southern region which is the growth driver, however there was a decline in the Northern region.

Outlook

- Company is intensifying marketing efforts to drive growth in international operations along with new product launches – expected to take couple of years
- Medium to long term outlook buoyant given continuing focus on research and pipeline of products. However monsoons will play a key role.

Q2 FY16 - Performance Overview & Outlook

Fertilisers

- Improved operating performance during the quarter led to higher production and sales
- Higher Sales led to higher earnings vis-à-vis Q2 FY 15
- Earnings were limited under new Urea policy on account of reduced energy norms
- Subsidy outstandings are higher vis-à-vis last year, led by higher prices of pooled gas

Outlook

- Company is focused on improving energy efficiencies to enhance and sustain earnings
- Pooling of gas prices is leading to higher subsidy bills and hence higher working capital

Cement

- In Q2 FY 16, Cement business' revenue increased by 4% YoY due primarily to higher volumes as compared to last year
- Lower cost of raw materials such as Limestone and Coal along with improvement in power efficiency led to improvement in earnings vs. last year

Hariyali Kisaan Bazaar

- Revenues from fuel sales only
- Sale of properties proceeding slowly; expected to take about 2-3 years

Others

- Fenesta business' Q2 FY 16 revenue up 19% y-o-y to Rs 52.3 crore on account of strong rise in volumes during the quarter
 - Volumes in the 'Retail' segment went up by 28.3% YoY
 - o Order booking went up substantially for both the 'Retail' and 'Project' sectors
 - In Q2 FY 16, operations continue to be positive at the PBT level, reflected in better nos. in 'Others' segment.
- PVC Compounding business, in a JV with Axiall Corporation, is progressing satisfactorily

Balance Sheet Abstract

(Rs. in Crores)

1 SI (a (b) (c) (d) 4 CI (a (b) (c) (c) (c) (d)	COUITY AND LIABILITIES Chareholders' funds a) Share Capital b) Reserves and Surplus Clinority interest Con-current liabilities a) Long-term borrowings b) Deferred tax liabilities (net) c) Other long-term liabilities d) Long-term provisions Current liabilities a) Short-term borrowings	30.09.2015 Unaudited 32.6 2,014.8 2,047.5 1.0 292.3 121.4 38.9 157.0 609.6	31.03.2015 Audited 32.6 1,825.9 1,858.5 1.0 301.2 122.0 36.5 148.3
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4 Cu (a (b (c)	current liabilities		148.3
(a (b (c		609.6	
(a (b (c			608.0
(b)	a) Short-term borrowings	1	
(c	\ _	376.3	338.9
	b) Trade payables	1,001.3	1,120.0
	c) Other current liabilities	325.5	453.5
(a	d) Short-term provisions	29.0 1,732.1	36.7 1,949.1
Te	otal	·	4,416.7
	SSETS	4,390.2	4,410.7
1 - 1	lon-current assets a) Fixed assets (net)	1,430.4	1,436.9
	b) Goodwill on consolidation	71.3	1,430.9
1 ' '	c) Non-current investments	5.8	5.8
	d) Long-term loans and advances	224.7	188.6
1 ' '	e) Other non-current assets	10.3	10.7
	of other horrouncin about	1,742.4	1,710.3
2 Cı	current assets	,	,
1 - 1-	a) Current investments	288.0	-
1 1,	b) Inventories	819.2	1,132.1
	c) Trade receivables	1,104.1	1,070.9
	d) Cash and bank balances	53.6	95.4
(e	e) Short-term loans and advances	211.5	213.8
(f)	Other current assets	171.4	194.1
		2,647.8	2,706.4
To	otal	4,390.2	4,416.7

Net Worth increased to Rs. 2,047 crores as on Sep 30, 2015 up from Rs. 1,859 crore as on March 31, 2015

Net debt at Rs. 432 crores down from Rs. 688 crores as on March 31, 2015. Gross Debt at Rs. 732 crore vs. Rs 760 crores as on Mar 31, 2015

Gross Debt to Equity at 0.36x as on Sep 30, 2015 vs. 0.41x as on March 31, 2015

Management's Message

Commenting on the performance for the quarter, in a joint statement, Mr. Ajay Shriram, Chairman & Senior Managing Director, and Mr. Vikram Shriram, Vice Chairman & Managing Director, said:

"The performance of the Company is satisfactory given the challenges in Sugar business, weak agriculture dynamics impacting the Agri-input businesses and lower product prices in Chloro-Vinyl businesses. Additional levies by Central & State Govt. on coal based power have worsened the situation further.

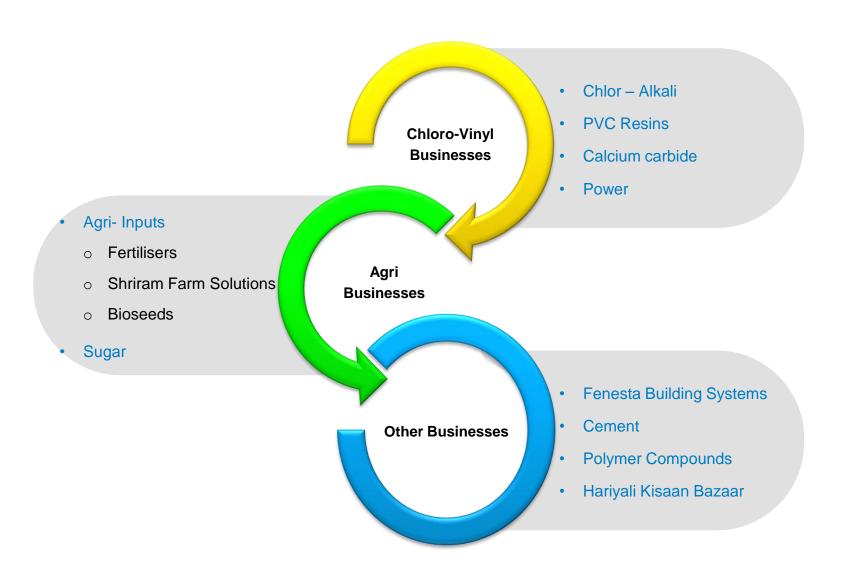
Sugar Industry requires comprehensive policy reform urgently to restore its viability. Some recent measures have helped partially, but prices continue to be significantly below costs.

We continue to focus on strengthening our cost competitiveness in all businesses and expanding scale wherever viable. Our Chlor-Alkali Capacity Expansion Project at an investment of Rs. 534 crs. and Sugar Co-Generation expansion at an investment of Rs.118 crs. are progressing as per plan. We have further taken up a plan to optimize the cost structures in Chlor-Alkali businesses at an investment of Rs. 73 crs. All these projects will add to our earnings from FY 17 onwards.

We continue to strengthen the Bioseed and Fenesta businesses and expect healthy growth in both these businesses over medium term.

With our strong Balance Sheet, we are confident of maintaining healthy growth in overall business performance."

Segmental Overview



Chloro Vinyl Business

Particulars	Revenues (Rs. cr.)	PBIT (Rs. cr.)	Cap. Employed (Rs. cr.)
Q2 FY16	315.7	75.8	536.6
Q2 FY15	281.7	71.9	512.7
% Shift	12.1	5.4	4.7
H1 FY16	631.6	169.6	536.6
H1 FY15	640.3	184.9	512.7
% Shift	(1.4)	(8.3)	4.7

The Chloro-Vinyl business of the Company has highly integrated operations with multiple revenue streams and 143 MW captive power generation facilities. Chlor-Alkali operations are at two locations (Kota – Rajasthan and Bharuch – Gujarat). The multiple revenue streams enable the Company to optimize operations in a manner to maximize the contribution per unit of power.

Chlor-Alkali

	Орег	Operational		cial
Particulars	Sales (MT)	Realisations (Rs./MT)	Revenues (Rs. cr.)	PBIT (Rs. cr.)
Q2 FY16	68,230	23,894	180.7	53.8
Q2 FY15	60,086	24,748	163.0	38.6
% Shift	13.6	(3.5)	10.9	39.4
H1 FY16	136,563	24,348	368.4	120.0
H1 FY15	126,176	25,368	349.9	98.5
% Shift	8.2	(4.0)	5.3	21.9

Performance Overview

- Higher sales volumes in Q2 FY 16 was due to higher volumes YoY as well as QoQ. Last year there was maintenance shutdown at the Bharuch as well as Kota plant
- Earnings benefitted from higher volumes and softness in key input costs such as imported coal and salt, although the realisations have softned
 - Power costs at the Kota facility however stood substantially higher due to budgetary increases in coal freight, electricity duty and Green cess imposed by the Central and State Govts.

Outlook

- Continuing focus on improving cost structures to sustain margins. In line with this the Board has approved
 a Capital expenditure plan to upgarde the electrolysers to the latest and highly power efficient technology
- Capital expansion project announced last year at Bharuch is progressing as per plans

Plastics

	Operational				Finan	cial
Particulars	PVC Sales (MT)	PVC XWR Realisations (Rs./MT)	Carbide Sales (MT)	Carbide XWR Realisations (Rs./MT)	Revenues (Rs. cr.)	PBIT (Rs. cr.)
Q2 FY16	16,618	64,868	5,417	44,032	135.0	22.0
Q2 FY15	12,484	76,331	5,123	43,961	118.7	33.3
% Shift	33.1	(15.0)	5.7	0.2	13.7	(34.0)
H1 FY16	31,786	66,288	10,219	43,423	263.2	49.6
H1 FY15	30,787	76,514	10,814	43,414	290.4	86.4
% Shift	3.2	(13.4)	(5.5)	0.0	(9.4)	(42.6)



- Higher revenue in Q2 FY 16 vis-a-vis last year was primarily on account of rise in sales volumes of PVC resins which was a result of higher production as well as higher inventory at the beginning of the quarter
- PVC realizations are down 15% YoY and 4% sequentially
- Lower input costs of Carbon material and limestone were offset by high cost of Power at Kota due to increases in coal freight, electricity duty and Green cess imposed by the Central and State Govts. during budgetary announcements



- Realizations will follow the global price trends, especially that of crude
- Focus on improving cost structures especially through dynamic sourcing of Power.

Sugar

	Opera	ational		Financial	
Particulars	Sales (Lac Qtls)	Realisations (Rs./Qtl)	Revenues (Rs. cr.)	PBIT (Rs. cr.)	Cap. Employed (Rs. cr.)
Q2 FY16	7.2	2,352	178.2	49.1	493.1
Q2 FY15	7.8	3,133	260.0	0.5	569.6
% Shift	(8.3)	(24.9)	(31.4)	-	(13.4)
H1 FY16	17.8	2,470	483.4	32.7	493.1
H1 FY15	15.5	3,165	540.8	8.5	569.6
% Shift	14.8	(22.0)	(10.6)	283.9	(13.4)



- Q2 FY 16 revenue declined YoY due to significant drop in realizations and lower volumes
- Earnings are a reflection of cash Subsidy received during the quarter, amounting to Rs. 60 crore, w.r.t Sugarcane crushed during the Sugar season 14-15. Total cash subsidy received during the year is Rs. 85 crore.
- The margins were negative Rs. 520 per quintal, after taking into account the subsidies received.
- Molasses prices have declined significantly leading to a inventory write-off. Total write off in H1 FY16 is Rs.
 13.7 cr.

Outlook

- Prices have firmed up in the month of Oct'15, however there is negligible inventory.
- The firmness in prices can be sustained only if the government takes timely policy measures to reduce the glut in the domestic market.
- Linking of cane costs with sugar prices is imperative for viability of the industry on sustained basis
- Sugar co-gen expansion project is on track

Agri- Input Businesses

The Agri input business contributed to 53% of the total quarterly revenues of the Company. The Company continues to focus on these businesses given the huge opportunity in this area where the Company can capitalize on its long standing understanding of varied Agri businesses and the rural consumer; its established infrastructure; services & product portfolio; and a deep rural presence. The Agri Input Business includes:



Shriram Farm Solutions

Particulars	Revenues (Rs. cr.)	PBIT (Rs. cr.)	Cap. Employed (Rs. cr.)
Q2 FY16	486.7	16.4	557.3
Q2 FY15	438.9	27.3	391.2
% Shift	10.9	(40.0)	42.5
H1 FY16	1,097.0	38.2	557.3
H1 FY15	887.5	48.1	391.2
% Shift	23.6	(20.6)	42.5

The portfolio comprises Value-added products such as Seeds, Pesticides, Soluble Fertiliser, Micro-nutrients etc. along with Bulk Fertilisers (DAP, MOP, SSP). This business is seasonal in nature and the results in the quarter are not representative of annual performance

- Q2 FY 16 revenue increase led by bulk fertilizers
- 'Value Added' inputs vertical impacted by lower demand and change in sowing patterns towards lower value inputs. This was a result of two consecutive year of poor monsoons leading to weak farmer economics
 - Performance of hybrid seed segment stood lower while vegetable seeds and other seeds witnessed growth during the quarter
 - o New product launched during the year for yield enhancement, has done well
 - Other product categories witnessed lower revenues
- Earnings adversely impacted primarily due to lower margins in the bulk as well as Value added business
- Higher Capital employed, a result of high subsidy outstanding in bulk fertilisers due to higher volumes, as well as higher inventory of Bulk.

Outlook

Performance

Overview

- Weather will play a crucial role in business' performance going forward
- Company has intensified marketing initiatives and efforts towards growing distribution network and product portfolio to drive growth over medium term for 'Value Added' business vertical

Bioseed

Particulars	Revenues (Rs. cr.)	PBIT (Rs. cr.)	Cap. Employed (Rs. cr.)
Q2 FY16	31.6	(38.1)	351.0
Q2 FY15	68.2	(17.8)	420.0
% Shift	(53.8)	-	(16.4)
H1 FY16	396.8	46.2	351.0
H1 FY15	463.0	77.6	420.0
% Shift	(14.3)	(40.5)	(16.4)

Bioseed business is intensely research based and is diversified across key crops (Cotton, Corn, Paddy, Bajra and Vegetables). India is the key market with presence across all above crops. International presence is in Vietnam, Philippines and Indonesia wherein the key crop is Corn. The performance of the business has seasonality, with Kharif being the major season in India.

Performance Overview

- Q2 is an off season for this business.
- Q2 FY 16 revenues declined in the domestic and international businesses.
 - Domestic business was impacted by continued weak monsoons across the key regions and shift sowing patterns and reduction in acreage of our key products
 - International business' revenue and earnings impacted by lower demand resulting from the strong El-Nino phenomenon being witnessed in Philippines and Vietnam
- For the Khariff season, despite of deficient monsoons, the company maintained its volumes of BT Cotton in the Southern region which is the growth driver, however there was a decline in the Northern region.

Outlook

- Augmenting product portfolio and marketing efforts to drive growth in international operations expected to take couple of years
- Medium to long term outlook buoyant given continuing focus on research and pipeline of products

Fertilisers (Urea)

	Oper	ational		Financial	
Particulars	Sales (MT)	Realisations (Rs./MT)	Revenues (Rs. cr.)	PBIT (Rs. cr.)	Cap. Employed (Rs. cr.)
Q2 FY16	108,194	21,607	237.4	12.9	247.6
Q2 FY15	100,433	17,382	174.9	5.5	182.0
% Shift	7.7	24.3	35.7	135.2	36.1
H1 FY16	188,325	20,604	393.0	8.0	247.6
H1 FY15	201,443	17,079	344.6	17.0	182.0
% Shift	(6.5)	20.6	14.1	(52.9)	36.1

Performance Overview

- Q2 FY 16 production stood higher by 8% YoY, due to improved operating performance
- Q2 FY 16, revenue increased by 35.7% YoY due to higher volumes and rise in realizations vis-à-vis last year driven by the Gas Pooling mechanism under the New Urea policy effective from 1st June 15
- Higher earnings in Q2 FY 16 vs. last year was led by higher volumes
- Tightening in energy efficiency norms under the new Urea policy (effective 1st June 2015) limited earnings increase during the quarter
- Subsidy outstandings substantially higher vs. last year led by higher gas pooled prices

Outlook

- Company focused towards improving energy efficiencies
- Pooling of gas prices leading to higher subsidy bills and consequently higher working capital
- Business would continue to face cost pressures until the Govt. adequately increases the retention prices to compensate for cost increases

Cement

	Oper	ational		Financial	
Particulars	Sales (MT)	Realisations (Rs./MT)	Revenues (Rs. cr.)	PBIT (Rs. cr.)	Cap. Employed (Rs. cr.)
Q2 FY16	109,338	2,782	36.4	1.1	9.9
Q2 FY15	100,492	2,854	35.0	(2.0)	13.1
% Shift	8.8	(2.5)	4.1	-	(24.4)
H1 FY16	215,508	2,685	69.6	0.2	9.9
H1 FY15	194,561	3,046	71.7	2.9	13.1
% Shift	10.8	(11.8)	(3.0)	(92.7)	(24.4)

The Cement business is small. since its capacity is driven by the waste generated from carbide plant. The Company markets its cement under the 'Shriram' brand

Performance Overview

- Revenue in Q2 FY 16 increased by 4.1% YoY to Rs 36.4 crores due to a 8.8% increase in volumes
- Cement realizations that stood 2.5% down in Q2 FY 16 vis-à-vis last year , stood 7.6% up sequentially
- Improvement in earnings during the quarter was on account of higher revenue and lower cost of key input materials as compared with last year

Outlook

 Improvement in economic scenario would result in higher demand and increase in realisations in the medium term

Hariyali Kisaan Bazaar

Particulars	Revenues (Rs. cr.)	PBIT (Rs. cr.)	Cap. Employed (Rs. cr.)
Q2 FY16	83.3	(1.1)	148.7
Q2 FY15	111.1	(0.4)	187.9
% Shift	(25.0)	-	(20.9)
H1 FY16	196.9	(0.6)	148.7
H1 FY15	248.4	0.7	187.9
% Shift	(20.7)	-	(20.9)

Performance Overview

- Revenues from fuel sales only
- Focus on sale of properties. Progressing slowly, expected to take about 2-3 years

Other Businesses

DCM Shriram's other operations, reported as 'Others' in the financial results, include its businesses of Polymer Compounding (now under 50:50 JV) and Fenesta Building Systems.

Revenues under 'Others' stood at Rs. 73.7 crore in the quarter under review compared to Rs. 66.0 crore last year. PBIT for the quarter stood at Rs. 1.6 crore vis-à-vis PBIT of Rs. (2.8) crore in Q2 FY 15.

Fenesta Building Systems

	Operational	Financial
Particulars	Order Book (Rs cr.)	Revenues (Rs. cr.)
Q2 FY16	74.7	52.3
Q2 FY15	52.3	43.9
% Shift	43.0	19.1
H1 FY 16	145.9	101.3
H1 FY 15	96.8	85.1
% Shift	50.7	19.0

Fenesta a pan India brand has become synonymous with UPVC windows. Includes Retail and Project Segment



- Fenesta business' revenue increased by 19.1% YoY in Q2 FY 16 to Rs 52.3 crores primarily due to higher volumes during the quarter
 - o Volumes in the 'Retail' segment witnessed robust increase of 28.3% vis-à-vis last year
- In Q2 FY 16 as well as in H1 FY 16, Order Booking for both 'Retail' and 'Project' segments stood substantially higher vis-à-vis last year
- In Q2 FY 16, operations continue to be positive at PBT level

Outlook

- Focus is on growing the 'Retail' segment along with revival of 'Project' sales to provide profitable volume growth
- Improving economic scenario and accompanying growth in the real estate sector will accelerate growth.

About Us & Investor Contacts

DCM Shriram Ltd. is an integrated business entity, with extensive and growing presence across the entire Agri value chain and Chloro-Vinyl industry. The Company has added innovative value- added businesses in these domains primarily Bioseed and Fenesta. Access to captive power at all key manufacturing units enables the businesses to optimise competitive edge.

For more information on the Company, its products and services please log on to www.dcmshriram.com or contact:

Amit Agarwal

DCM Shriram Ltd.

Tel: +91 11 4210 0200

Fax: +91 11 2372 0325

Email: amitagarwal@dcmshriram.com

Siddharth Rangnekar / Urvashi Butani

CDR India

Tel: +91 22 6645 1209/19

Fax: 91 22 6645 1213

Email: siddharth@cdr-india.com /

urvashi@cdr-india.com