

Date: July 01,2022

To, Listing/Compliance Department BSE LTD Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400 001.

**BSE CODE-540145** 

To, Listing/Compliance Department National Stock Exchange of India Limited "Exchange Plaza", Plot No.C/1, G Block Bandra-Kurla Complex, Bandra (E), Mumbai- 400 051. NSE CODE- VALIANTORG

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (LODR) Regulations, 2015, please find enclosed herewith Valiant Organics Limited Investor Presentation- July 2022.

A copy of aforesaid Investor Presentation is also hosted on the website of company <a href="https://www.valiantorganics.com">www.valiantorganics.com</a>

Kindly take the same on your record and acknowledge.

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Thanking You,

Yours Faithfully,

For Valiant Organics Limited

Avani D. Lakahni

Company Secretary ICSI M.NO.: A47118











## Valiant Organics Limited

Investor Presentation | July - 2022









One of the largest chlorophenol derivatives manufacturer globally



One of the leading manufacturer of Benzene derivatives products



One of the largest domestic PNA manufacturer



One of the few commercial players in Ortho Anisidine and Para Anisidine



Amongst 1st few domestic PAP Manufacturers



Diversified client base across
Pharmaceuticals, Dyes & Pigments,
Agrochemicals and specialty chemicals.



6 Manufacturing units across 5 Locations



5 Zero Liquid Discharge plants



Total Production Capacity of 70,000 TPA



850+ Employees













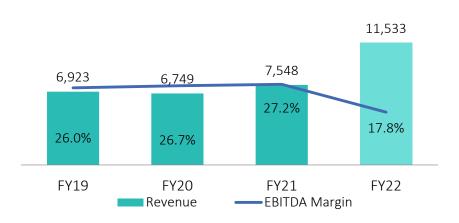
# **COMPANY OVERVIEW**

## **Company Overview**

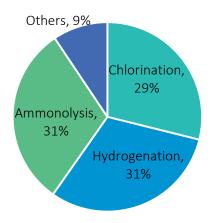


- Valiant Organics Limited was incorporated in 1984 by first generation technocrats and is headquartered out of Mumbai, India.
- The company is focused on the manufacturing and marketing of specialty chemicals which find usage in a variety of industries, including agrochemicals, pharmaceuticals, dyes, pigments, and veterinary medications.
- Key chemistries include Chlorination, Hydrogenation, Ammonolysis, Acetylation, Sulphonation, Methoxylation amongst others.
- Over the years the company has primarily focused on manufacturing specialty chemicals that have a high demand but low supply and are primarily dependent on imports.
- The company is listed on both the BSE and NSE with a market capitalization of INR 24,983 Mn as on 31st March, 2022.

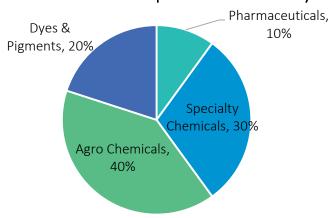
## Operating Revenue (INR Mn) and EBITDA Margin (%)



FY22 Revenue Break-up – Chemistries



FY21 Revenue Break-up – End user Industry



## **Board of Directors**





#### Shri Velji K. Gogri – Chairman, Independent Director

Chemical Engineer having 37 years of experience in the chemical industry, graduated from IIT Mumbai. A number of manufacturing units for bulk pharmaceuticals, intermediates, and fine chemicals have been established by him. Has a thorough understanding of chemical processes, equipment, and chemical safety.



#### Shri Vishnu J. Sawant – Executive Director

Has nearly 3 decades of experience of working with Chemical Manufacturing companies. He is currently responsible for running the entire operations of the Company at the Factory level.



#### Shri Arvind K. Chheda - Managing Director

Holds an accounting diploma from the government. He has over two decades of expertise in this domain. He is also one of the company's main promoters. He is responsible for building the corporate set up and moving the company's corporate structure forward.



#### Shri Sathiababu K. Kallada - Executive Director

He has an experience of more than 35 years in the field of Chemical Industry and has acted at responsible positions at Aarti Industries Limited



#### Shri Mulesh M. Savla - Independent Director

He is a practicing Chartered Accountant and a Partner in Shah & Savla LLP, Chartered Accountant. Has vast experience of more than 30 years in Taxation, Accounts and Finance, structuring, restructuring of entities.



#### Shri Nemin Savadia – Executive Director

He has been in the field of Chemical Industry for the last 25 years and manages the Business Administration of Tarapur Plant.



#### Dr. Kiritkumar H. Desai – Non-Executive Director

Sr. Vice President at Aarti Industries Limited, heading product development and quality. Has in-depth experiences setting up and growing the R&D as well as quality control function for more than thirty two years in chemical and pharma Industries. Developed more than 200 products during this journey.



#### Shri Siddharth Shah – Executive Director

He is a Bachelor in Chemical Engineering & has done MBA in Global Business from Scotland, Heriott Watt University. He has a vast experience of around 15 years in the field of Chemicals and his vast experience also includes production, factory admin, Project Management, operations and process development in the Chemical industry.



#### Shri Mahek M. Chheda – Chief Financial Officer & Executive Director

Holds a BSC Business graduate from college affiliated with University of London. He also has more than 7 years of work experience in the field of Finance, Marketing and Business Development.



#### Shri Santosh S Vora – Non -Executive Director

He is a Post Graduate in Family Business from Indian School of Business, Hyderabad, having experience of around 7 years in chemical and pharmaceutical industry. Presently, he is acting as the Managing Director of Valiant Laboratories Limited.

## **Key Milestones**





## Marquee Clientele





LANXESS Energizing Chemistry







Aarti Industries

SALTIGO GmbH (Lanxess Group)

Anupam Rasayan India Ltd. Lanxess India Private Limited Shiv Corporation (Prop-Jenil Enterprise Pvt. Ltd.)



Clariant

**SP€**CTRUM



Kumar Organic Products Limited
Ingredients for us

Kisco Ltd.

Clariant Chemicals (India) Ltd.

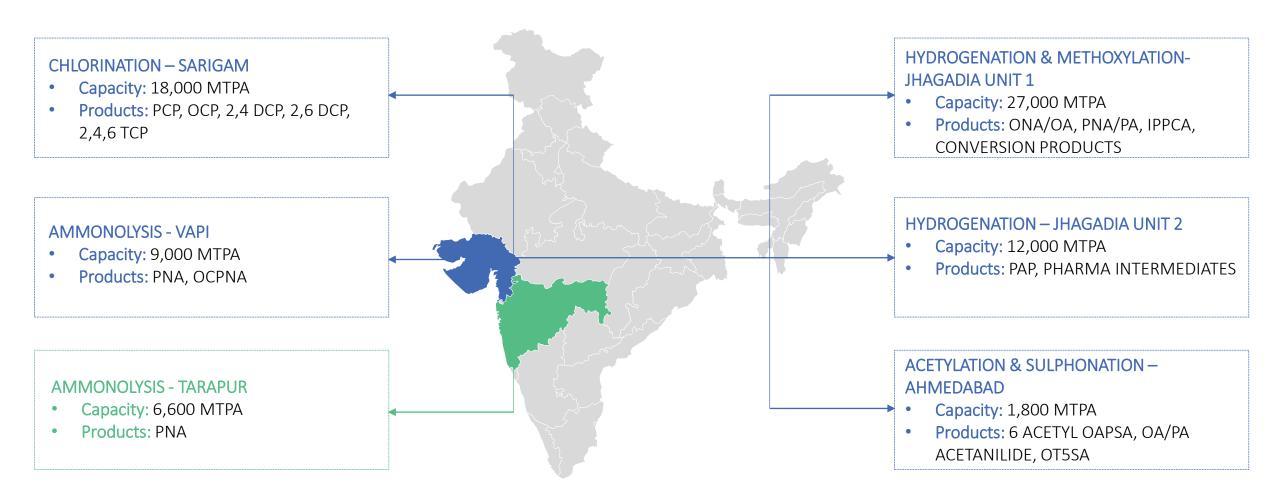
Spectrum Dyes & Chemicals Pvt. Ltd.

Supreet Chemical Pvt. Ltd.

Kumar Organic Products Limited

## **Manufacturing Footprint**





## **Key Strengths**



Domain expertise and broad process understanding in a variety of chemistries. The executive team is made up of first-generation technocrats with more than 50 years of

collective expertise.

Integrated **Operations** 

Wide supply chain

provides the continuous

availability of adequate

and high-quality raw

materials and

manufacturing.

Strong Customer Relations

Distinct Product Portfolio

H B

**Robust** 

**Business** 

Model

Diverse product range and client base across numerous industries and countries provides a sustainable business model in multiple chemistries by lowering product, industry, and geographical risk.

Domain Knowledge

Multi-use and backward integrated plants to produce a wide range of products and tailor them to meet the diverse needs. technical qualifications, batch sizes, and delivery schedules of our clients.

Widespread Supply Chain

> Established multi-year relationships with clients in both domestic and international markets due to high-quality standards, innovative production capabilities.

E

Strategic Location of **Plants** 

Plant locations are

strategically located near

ports to provide a

competitive advantage,

significant logistical cost

savings, and faster

delivery times.

0

Manufacturing a diverse range of intermediates as well as value-added products for a variety of industries.

## **Capex Projects**



Product	Installed Capacity (MT per month)	Approx. Capex (INR Mn)	Project Status	Remarks
Commissioned				
Para Nitro Aniline (PNA) & Ortho Chloro Para Nitro Aniline (OCPNA)	550	~ 70	Completing phase-wise	<ul> <li>Expansion from 550 TPM to 750 TPM at Vapi plant</li> <li>Full capacity addition in progress</li> </ul>
Ortho Nitro Anisole (ONA)	600		Completed in Q4 FY'20	Backward integrated for existing product Ortho Anisidine
Para Nitro Anisole (PNA)	200	~ 350-400	Completed in Q4 FY'20	Captive use towards manufacture of Para Anisidine
Para Anisidine (PA)	150	Completed in Q4 FY'20		<ul> <li>Currently mostly being imported in India</li> <li>Valiant will be one of the major producers in India</li> </ul>
Ongoing Projects				
Para Amino Phenol (PAP)	1,000	~ 2,200	Completed in Q4 FY'21	<ul> <li>Currently, limited availability domestically and mostly imported</li> <li>Due to technical difficulties in achieving the desired specification, the actual production delayed</li> <li>Ramp up in process for batch operations on-going.</li> <li>Simultaneous work on-going towards continuous process</li> </ul>
Ortho Amino Phenol (OAP)	100	~ 150	Phase 1 production to commence from Q2 FY'23	<ul> <li>Currently, entirely imported in India</li> <li>Part of the production will be utilized as forward integration for one of company's existing products</li> <li>Trial run successful</li> </ul>
Pharma Intermediates	20	~ 600	Expected production from Q2 FY'23	<ul> <li>Multi-purpose plant for forward integration within Group Company</li> <li>Will manufacture N-1, N-2 raw materials for API products</li> <li>Delay due to approvals</li> </ul>











# **BUSINESS OVERVIEW**

## Chemistries And Product Basket



## **Ammonolysis**

## **Key Products:**

- Para Nitro Aniline
- Ortho Chloro Para Nitro Aniline

#### **Industries Served:**

- Dyes
- Pigments

## Chlorination

## **Key Products:**

- Para ChloroPhenol (PCP)
- Ortho ChloroPhenol (OCP)
- 2,4 Di Chlorophenol (2,4 DCP)
- 2,6 Di ChloroPhenol (2,6 DCP)
- 2,4,6 Tri ChloroPhenol (2,4,6 TCP)

#### **Industries Served:**

- Agro Chemicals
- Cosmetics
- Veterinary
- Pharmaceuticals

## Others

## Acetylation Key Products:

- 6 Acetyl OAPSA
- OA Acetanilide
- PA Acetanilide

## **Industries Served:**

• Dyes

## Sulphonation Kev Products:

- OT5SA
- 4B Acid
- 2B Acid

#### **Industries Served:**

- Dyes
- Pigments

## Methoxylation Key Products:

- Ortho Nitro Anisole
- Para Nitro Anisole

## **Industries Served:**

- Dyes
- Pigments

## Hydrogenation

## **Key Products:**

- Ortho Anisidine
- Para Anisidine
- IPPCA
- Meta Chloro Aniline
- Para Amino Phenol
- Ortho Amino Phenol

#### **Industries Served:**

- Dyes
- Pigments
- Pharmaceutical
- Agro Chemicals



29%

31%

31%

9%

## Chlorination



Any reaction in which chlorine or chlorine compounds are introduced into a molecule to obtain the desired outcome is known as chlorination.

- Valiant is the only domestic player and also a global leader in Chlorophenol products with ~25% global market share.
- The company has over two-decade experience in Chlorophenols, with long-term relationships with global marquee customers due to their high-quality products and efficient supply chain management.
- The Sarigram plant of the company is dedicated for the chlorination process, with a capacity of 18,000 MTPA, and a Zero Liquid Discharge facility and highly automated Distributed Control Systems significantly reducing manual interventions.
- More than 50% of sales come from export markets.

#### **Kev Products:**

- Para ChloroPhenol (PCP)
- Ortho ChloroPhenol (OCP)
- 2,4 Di Chlorophenol (2,4 DCP)
- 2,6 Di ChloroPhenol (2,6 DCP)
- 2,4,6 Tri ChloroPhenol (2,4,6 TCP)

#### **Industries Served:**

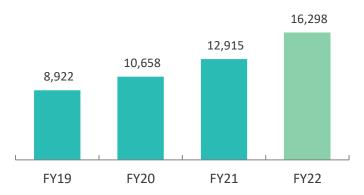
- Agro Chemicals
- Cosmetics
- Veterinary
- Pharmaceuticals

## Revenues (INR Mn)\* 2,765 2,195 2,131 1,997 FY21 FY22

FY20

FY19





<sup>\*</sup>Revenue figures are on Standalone basis

## **Ammonolysis**



#### Ammonolysis is a high-pressure chemical reaction done in an auto clave where ammonia is used as a reactant.

- Valiant developed Ammonolysis capabilities as a result of its two acquisitions. i.e. Abhilasha Tex Chem Pvt. Ltd. in 2017 & Amarjyot Chemicals Ltd. in 2019.
- The company has an approximately 15,600 MTPA capacity for this process, making it one of the largest players in the domestic market.
- Valiant has two dedicated manufacturing facilities located at Tarapur and Vapi to carry out the ammonolysis process.
- The company supplies its products to almost all the leading Dye manufacturers in the country, and has a leadership position in manufacturing PNA due to its raw material security of PNCB from group company, Aarti Industries.

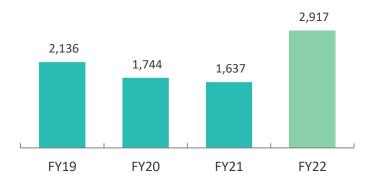
## Key Products:

- Para Nitro Aniline (PNA)
- Ortho Chloro Para Nitro Aniline

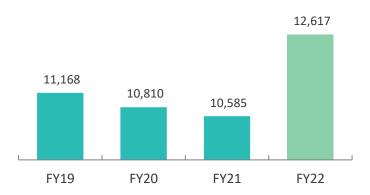
#### **Industries Served:**

- Dyes
- Pigments

## Revenues (INR Mn)\*



## Sales Volumes (MT)



<sup>\*</sup>Revenue figures are on Standalone basis

## Hydrogenation



Hydrogenation is a chemical reaction between molecular hydrogen (H2) and another compound or element, usually in the presence of a catalyst.

- The company has manufacturing facilities in Jhagadia for Hydrogenation. The first unit (also named as Unit 1) has a capacity of 27,000 MTPA which became a part of Valiant Organics through the amalgamation of Amarjyot Chemicals in 2019.
- It has also ventured into the manufacturing of 2 new products in FY21 of Ortho Anisidine (OA) and Para Anisidine (PA), as well as expanded the capacity of a couple of existing products.
- The company also does contract manufacturing for a few leading domestic clients for some key customized products from these plants.

Para Amino Phenol (PAP) is an essential element in the synthesis of paracetamol.

- PAP is a difficult product to make and is primarily an import substitute product in India.
- Due to the company's strong experience and significant efforts on R&D, as well as raw material security of PNCB from its group company, Aarti Industries Ltd, it became one of the first companies in India to commercialize the plant for manufacturing Para Amino Phenol (PAP) in FY21 in Jhagadia Unit 2 with a capacity of 12,000 MTPA.
- Being a difficult product to manufacture, the company is currently focusing on achieving process consistencies and expect ramp of production in FY23.
- Majority of its PAP production will be sold to Valiant Laboratories Ltd, which is the subsidiary of the company.

### **Key Products:**

- Ortho Anisidine
- Para Anisidine
- IPPCA

- Meta Chloro Aniline
- Ortho Amino Phenol
- Para Amino Phenol

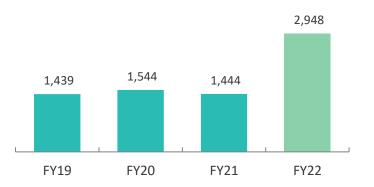
#### **Industries Served:**

Dyes

Agro Chemicals

- Pigments
- Pharmaceuticals

Revenues (INR Mn)\*



## Sales Volumes (MT)



<sup>\*</sup>Revenue figures are on Standalone basis

## **Other Processes**



## **Acetylation**

Acetylation is a chemical reaction which introduces an acetyl functional group into a chemical compound.

- The acetylation procedure is carried out at the company's Ahmedabad facility which has a capacity of 1,800 MTPA
- The key product under this segment is '6 Acetyl Ortho Aminophenol Para Sulfonic Acid', which finds its usage in dye intermediates.
- Valiant also does job work and helps in multiple conversions on annual contracts.

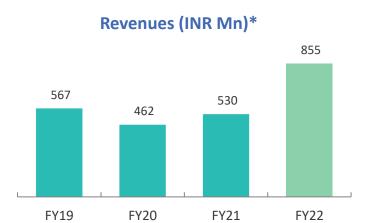
## **Sulphonation**

Sulfonation is an organic reaction in which a hydrogen atom on an arene is replaced by a sulfonic acid functional group in an electrophilic aromatic substitution.

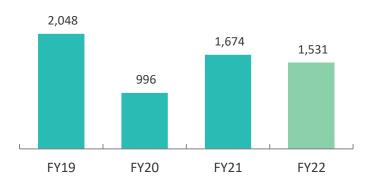
- Like acetylation, the sulphonation procedure is also carried out at the company's Ahmedabad facility.
- The products Ortho Toluidine 5 Sulfonic Acid (OT5SA), 2-Amino-5-Methyl benzenesulfonic Acis (4B Acid), & 2-Amino-4-Chloro-5 Methyl Benzenesulfonic Acid (2B Acid) are used as dye and pigment intermediaries.

## Methoxylation

- The products, Ortho Nitro Anisole (ONA) & Para Nitro Anisole (PNA) are being captively consumed to manufacture Ortho Anisidine (OA) and Para Anisidine (PA).
- This process is being carries out along with hydrogenation at Unit 1 of the Jhagadia facility.



## Sales Volumes (MT)



\*Revenue figures are on Standalone basis











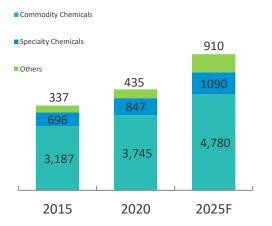
# **INDUSTRY OVERVIEW**

## **Industry Overview**

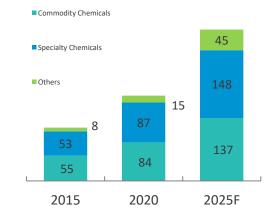


- The chemicals industry in India covers more than 80,000 commercial products.
- India is 6<sup>th</sup> largest manufacturer of chemicals in the world and 4<sup>th</sup> largest in Asia.
- The Indian chemical industry was pegged at USD 178 billion in FY 2019-20 and is expected to reach USD 300 billion by 2024-25.
- The Asia Pacific (APAC) dominates the specialty chemicals market across the world, with a share of 42%.
- According to recent CRISIL report, Indian manufacturers have recorded a CAGR of 11% in revenue between FY15 and FY21, increasing India's share in the global specialty chemicals market to 4% from 3%.
- A revival in domestic demand and robust exports will spur a 50% YoY increase in the capex of specialty chemicals manufacturers in FY22 to Rs. 6,000-6,200 Crs (USD 815-842 Mn).
- Global demand for chlorophenol is around 60,000MT/y and is expected to grow in high-single digits annually.
- Supply disruption in China has caused the global end-user industries to diversify their vendor base mainly towards Indian players.
- The textiles segment dominated the dyes market with a share of over 62%, in terms of revenue, in 2020. However, the printing inks segment is estimated to register the fastest CAGR from 2021 to 2028.
- Countries, such as India and China, are major producers of dyes, which is likely to provide positive scope for printing inks application across the Asia Pacific region. India is a global supplier of dye, accounting for ~16% of the global production of dyestuffs and dye intermediaries.
- Agrochemicals are the key revenue component of India, which exports 50% of its total production.
- Insecticides share 53% of the total domestic agrochemicals market, followed by Herbicides.

#### Global Chemical Market (USD Bn)



#### Indian Chemical Market (USD Bn)



Source: Frost and Sullivan, Ibef

## **Key Growth Factors**



# ADVANTAGE INDIA



 Rise in demand from end-users Industries such as food processing, personal care & home care is driving development of different segments in India's specialty chemical market.

**DEMAND** 

- The domestic chemicals sector's SME's are expected to showcase 18-23% revenue growth in FY22, owing to an improvement in domestic demand and higher realisations.
- Rising middle-class population is likely to support strong demand for specialty chemical in the automotive, personal products, water treatment and construction segments.



- Supply disruption in China has caused the global end-user industries to diversify their vendor base mainly towards Indian players.
- Closure of plants in the EU and China due to increasing environmental concerns have favoured Indian manufacturers to invest further in specialty chemicals.
- With Global companies seeking to de-risk their supply chains, which are dependent on China, the chemical sector in India has the opportunity for a significant growth



- The government plans to introduce production-linked incentives (PLI) scheme to promote domestic manufacturing of agrochemicals.
- Under union budget 2021-2022, the government allocated INR 233.14 Crs (USD 32.2Mn) to the Department of Chemicals and Petrochemicals.
- Total FDI inflow in the chemical sector (other than fertilizer) reached USD 18.69 Bn between April 2020 and July 2021.



- India's specialty chemical companies are expanding their capacities to cater to rising demand from domestic and overseas.
- PCPIRs are expected to attract investments worth 7.63 Lakh Crs (USD 104.36 Bn)

Source: Ibef











# FINANCIAL OVERVIEW

## Historical Consolidated Income Statement



Particulars (INR Mn)	FY19	FY20	FY21*	FY22*
Operational Income	6,923	6,749	7,548	11,533
Total Expenses	5,125	4,946	5,496	9,484
EBITDA	1,798	1,803	2,052	2,049
EBITDA Margins (%)	25.97%	26.71%	27.19%	17.77%
Other Income	87	63	59	74
Depreciation	136	158	212	296
Finance Cost	37	23	50	65
PBT	1,712	1,685	1,849	1,762
Tax	500	423	540	483
Profit After Tax(Before merger)	1,212	1,262	1,309	1,279
Impact of Scheme of Merger	120	-	-	-
Profit After Tax (After Merger)	1,332	1,262	1,309	1,279
PAT Margins (%)	19.24%	18.70%	17.34%	11.09%
Other Comprehensive Income	-	2	69	6
Total Comprehensive Income	1,332	1,264	1,378	1,285
Diluted EPS (INR per share)	95.29^	44.32	40.97	40.51

<sup>\*</sup>FY21 onward figures as per Ind AS

FY 2018-19 figures are basis IGAAP accounting standards and hence are not directly comparable with other periods

<sup>^</sup> Reduction in EPS is on account of issue of Bonus Shares during FY 2020 - 21. EPS for FY 2019 - 20 is restated accordingly

## **Consolidated Balance Sheet**



Particulars (INR Mn)	FY20	FY21*	FY22*
EQUITY	4,007	5,086	6,489
a) Equity Share Capital	121	272	272
b) Other Equity	3,736	4,747	5,856
c) Optionally Convertible Preference Shares	18	4	4
d) Non Controlling Interest	132	63	357
LIABILITIES			
Non-Current Liabilities	992	971	1,340
Financial Liabilities			
a) Borrowings	841	751	1,058
b) Lease Liabilities	-	2	5
c) Provisions	2	15	11
d) Deferred Tax Liabilities (Net)	149	203	266
Current Liabilities	1,692	2,706	4,018
a) Financial Liabilities			
(i) Borrowings	406	1,330	2,568
(ii) Trade Payables	879	1,072	1,238
(iii) Other Financial Liabilities	359	253	161
(iv) Lease Liabilities	-	4	3
b) Other Current Liabilities	13	21	24
c) Provisions	35	26	24
GRAND TOTAL - EQUITIES & LIABILITES	6,691	8,763	11,847

Particulars (INR Mn)	FY20	FY21*	FY22*
Non-Current Assets	4,451	5,731	6,652
a) Property, Plant and Equipment	2,729	4,967	5,303
b) Capital Work In Progress	1,291	459	1,116
c) Right-Of-Use Assets	7	6	8
d) Goodwill	28	-	-
e) Goodwill on Consolidation	-	123	123
f) Financial Assets			
(i) Investments	181	23	33
(ii) Loans	61	59	58
(iii) Other Financial Assets	-	-	-
g) Other Non-Current assets	154	94	11
Current Assets	2,240	3,032	5,195
a) Inventories	449	722	1,136
b) Financial Assets			
(i) Investments	47	40	46
(ii) Trade Receivables	1,326	1,568	3,209
(iii) Cash and Cash Equivalents	77	128	251
(iv) Other Bank balances	50	182	203
(v) Loans	7	5	5
(vi) Other financial assets	-	2	3
c) Other Current Assets	242	363	233
d) Current Tax Assets (Net)	42	22	109
GRAND TOTAL – ASSETS	6,691	8,763	11,847

<sup>\*</sup>FY21 onward figures as per Ind AS

## Historical Standalone Income Statement



Particulars (INR Mn)	FY19	FY20	FY21*	FY22*
Revenue from Operations	6,060	5,836	5,742	9,484
Total Expenses	4,283	4,103	4,170	7,834
EBITDA	1,777	1,733	1,572	1,650
EBITDA Margins (%)	29.32%	29.69%	27.37%	17.40%
Other Income	64	52	169	56
Depreciation	118	130	186	273
Finance Cost	15	10	35	64
PBT	1,708	1,645	1,520	1,369
Tax	496	406	374	340
Profit After Tax(Before merger)	1,212	1,239	1,146	1,029
Impact of scheme of merger	120	-	-	-
Profit After Tax (After Merger)	1,332	1,239	1,146	1,029
PAT Margins (%)	21.98%	21.23%	20.00%	10.85%
Other Comprehensive Income	-	2	69	8
Total Comprehensive Income	1,332	1,241	1,215	1,037
Diluted EPS (INR per share)	95.29	44.32	40.98	36.81

<sup>\*</sup>FY21 onward figures as per Ind AS

FY 2018-19 figures are basis IGAAP accounting standards and hence are not directly comparable with other periods

<sup>^</sup> Reduction in EPS is on account of issue of Bonus Shares during FY 2020 - 21. EPS for FY 2019 - 20 is restated accordingly

## Standalone Balance Sheet



Particulars (INR Mn)	FY20	FY21*	FY22*
EQUITY	3,875	5,023	6,031
a) Equity Share Capital	121	272	272
b) Other Equity	3,736	4,747	5,755
c) Optionally Convertible Preference Shares	18	4	4
LIABILITIES			
Non-Current Liabilities	953	962	1,215
Financial Liabilities			
a) Borrowings	808	748	940
b) Lease Liabilities	-	2	2
c) Provisions	2	15	10
d) Deferred Tax Liabilities (Net)	143	197	263
e) Other Non-Current Liabilities	-	-	-
Current Liabilities	1,462	2,071	3,583
a) Financial Liabilities			
(i) Borrowings	221	736	2,110
(ii) Trade Payables	840	1,042	1,271
(iii) Other Financial Liabilities	355	244	154
(iv) Lease Liabilities	-	3	2
b) Other Current Liabilities	13	20	22
c) Provisions	33	26	24
d) Current Tax Liabilities (Net)	-	-	-
GRAND TOTAL - EQUITIES & LIABILITES	6,290	8,056	10,829

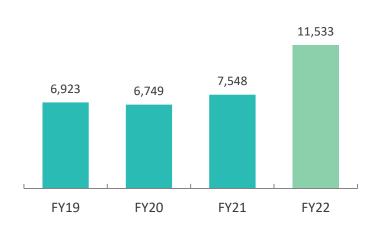
Particulars (INR Mn)	FY20	FY21*	FY22*
Non-Current Assets	4,381	5,798	6,787
a) Property, Plant and Equipment	2,525	4,771	5,085
b) Capital Work In Progress	1,291	459	1,102
c) Right-Of-Use Assets	3	4	4
d) Goodwill	28	-	-
(i) Investments in Subsidiaries	145	395	501
(ii) Loans	54	52	52
(iii) Other Financial Assets	181	24	32
j) Other Non-Current assets	154	93	11
Current Assets	1,909	2,258	4,042
a) Inventories	409	660	973
b) Financial Assets			
(i) Investments	12	1	1
(ii) Trade Receivables	1,108	1,166	2,532
(iii) Cash and Cash Equivalents	75	86	230
(iv) Other Bank balances	30	32	3
(v) Loans	6	5	5
(vi) Other financial assets	-	2	3
c) Other Current Assets	224	257	217
d) Current Tax Assets (Net)	45	49	78
GRAND TOTAL – ASSETS	6,290	8,056	10,829

<sup>\*</sup>FY21 onward figures as per Ind AS

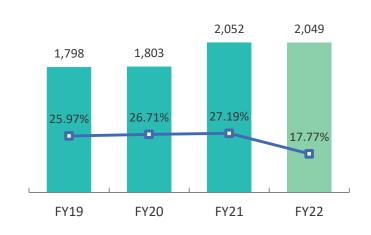
## **Consolidated Financial Highlights**







## EBITDA (INR Mn) & EBITDA Margins (%)



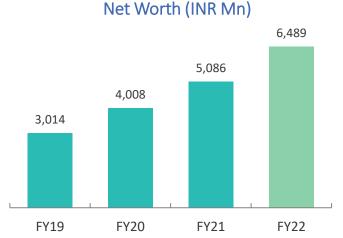
## PAT (INR Mn) & PAT Margins (%)



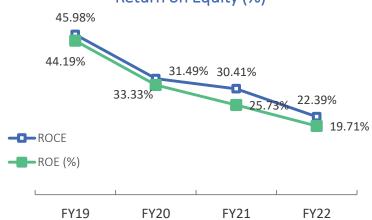
Net Debt to Equity (x)







## Return on Capital Employed & Return on Equity (%)



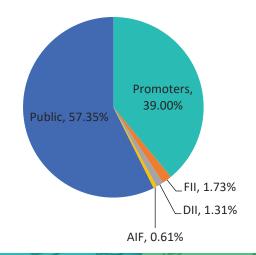
## Capital Market Information





Price Data (As on 31st March, 2022)	INR
Face Value	10.00
Market Price	920.05
52 Week H/L	1,845/ 794.7
Market Cap (Mn)	24,982.57
Equity Shares Outstanding (Mn)	27.15
1 Year Avg Trading Volume ('000)	84.40

## Shareholding pattern (As on 31st March, 2022)



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# THANK YOU