

17.05.2024

To,  
The Department of Corporate Services  
**BSE Limited**  
PJ Towers, Dalal Streets  
Mumbai-400001  
**(BSE SCRIP CODE 539522)**

**Sub: Investor Presentation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulation, 2015**

**Dear Sir/Madam,**

Please find enclosed the Investor Presentation for the Q4 and year ended 31<sup>st</sup> March 2024 pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulation, 2015

You are requested to take the same in records.

Thanking you.

For and on behalf of

**GROVY INDIA LIMITED**

**Megha Mishra**  
**Company Secretary and Compliance Officer**  
**Membership number: 62613**

GROVY INDIA LIMITED

INVESTOR PRESENTATION  
Q4 FY 24





# PAST PROJECTS



Project Name: [Faded text]  
Location: [Faded text]



Project Name: [Faded text]  
Location: [Faded text]



Project Name: [Faded text]  
Location: [Faded text]



Project Name: [Faded text]  
Location: [Faded text]



Project Name: [Faded text]  
Location: [Faded text]



Project Name: [Faded text]  
Location: [Faded text]



Project Name: [Faded text]  
Location: [Faded text]



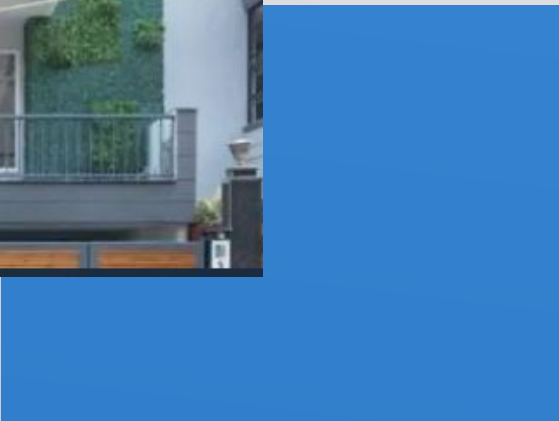
Project Name: [Faded text]  
Location: [Faded text]



# AGENDA

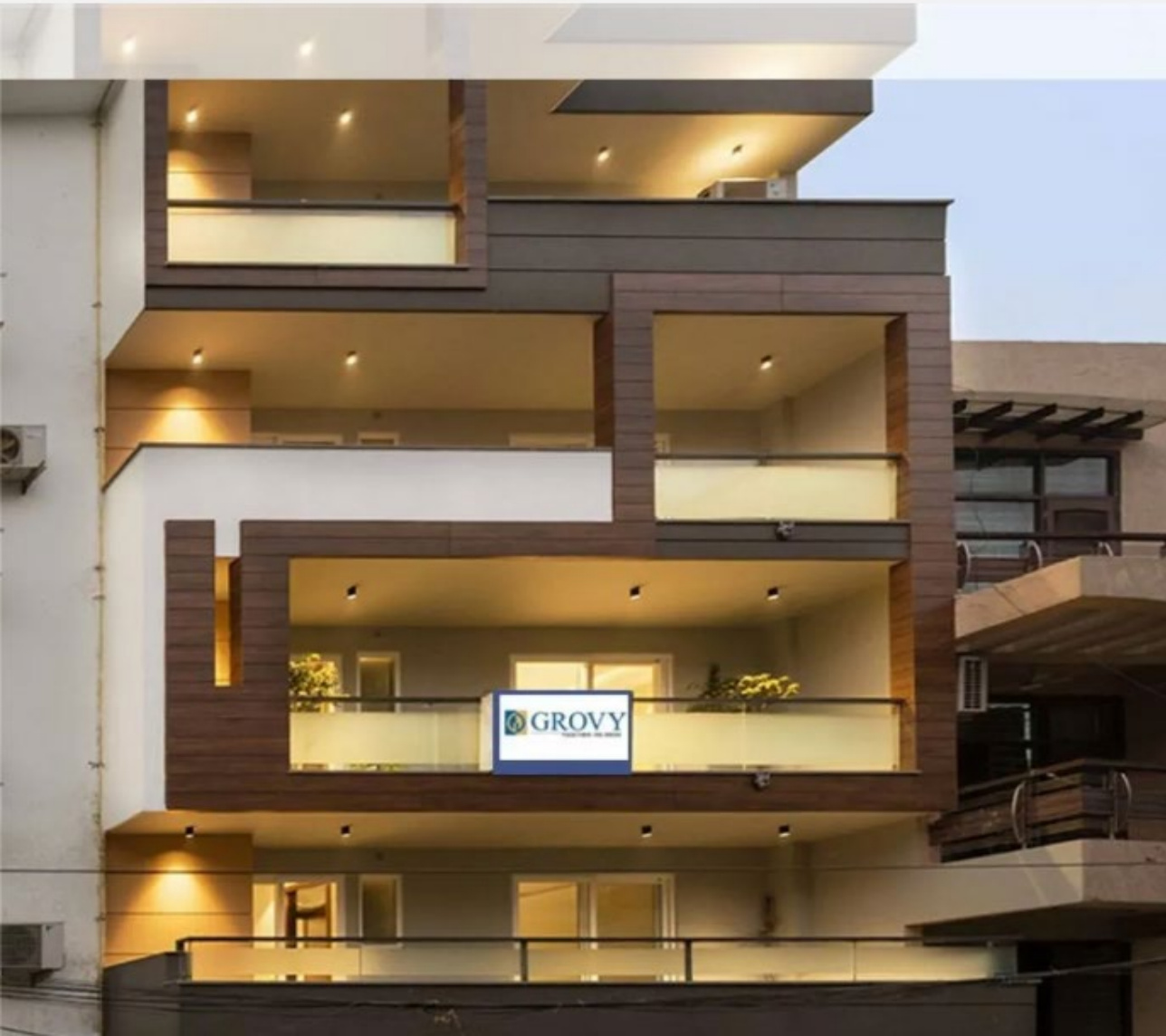


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# AN OVERVIEW OF THE COMPANY



- Grovy India Ltd is a Real Estate & Infrastructure Development and Consultancy Company established the year 1985.
- Core strength: Rescaling of existing space, Redevelopment of space on the basis of three core models of turnkey, joint venture and outright Purchase, Cost Consultancy, planning & designing, Property short listing , Design & material consultancy, etc.
- Grovy has completed more than 100 projects, satisfied over 500 Customers.
- To equipped with teams of skilled and experienced engineers, architects, planners and designers, 40 years of experienced and young graduates from top universities

# THE GROVY STORY

Grovy India limited was established in the year 1985, with a purpose of developing extraordinary real estate properties that would change the scenario of the construction industry. Equipped with teams of skilled and experienced engineers, architects, planners and designers Grovy has established itself as developers of 'Boutique Apartments'

So far, Grovy India is active as one of the Top Builders in South Delhi with many luxury housings developed by our team.

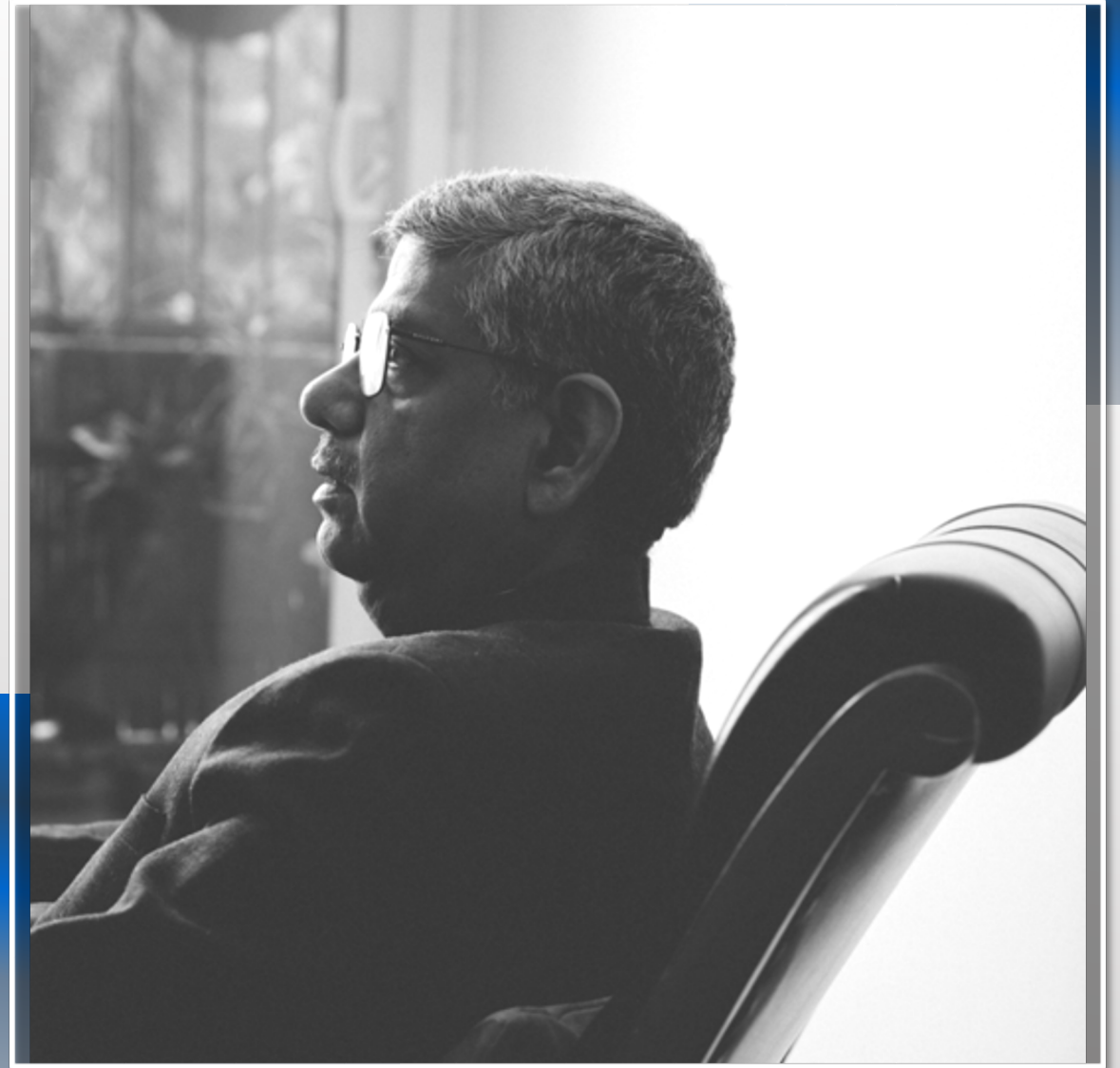
While foraying successfully in the construction of World-Class residential spaces, Grovy India has a vision to expand into the development of high rise residential complexes, group housing societies, retail, commercial and hospitality spaces.

Our prosperity is driven by delivering the properties on time as well as to actualise projects that are cost effective. With more than 40 years of involvement in the land development we are ceaselessly extending and have gotten ready for extension in the global markets. The organisation's Board of Directors is constituted by individuals having over 40 years of experience in real estate development.



“Grovy home is more than just a place to live; it’s a place to create memories”

Prakash Chand Jalan  
**Chairman and Director**







## PC JALAN, CHAIRMAN COMMENTS:



**Dear valued Shareholders,**

*“It is an honor and satisfaction for me to address you and to share the performance highlights and achievements of your Company during the financial year 2023-24.*

*I would like to take this opportunity to thank you for your continued support and trust in our company. Your investment has been instrumental in the company’s growth and success.*

*I am pleased to report that we have had a successful year. Our company has achieved an increase in profit of 9.04% as compared to last year. We have also been successful in increasing our market share.*

*We are confident of sustained future growth. We expect the real estate market to maintain a positive sentiment and I am confident of strong future growth for Grovy.”*





# COMPANY'S BUSINESS MODELS



## **OUTRIGHT MODEL**

This is where Grovy purchases the entire property and constructs the building to sell.



## **COLLABORATION MODEL**

This is a joint venture where Grovy purchases a portion of the land in exchange for constructing the property.



## **TURNKEY MODEL**

This is end to end construction by Grovy, where the property owner appoints Grovy to design and build as per the client's needs.



# DIVIDEND HISTORY

*Grovy India Limited has had a good dividend track report and has consistently declared dividends for the last few years.*

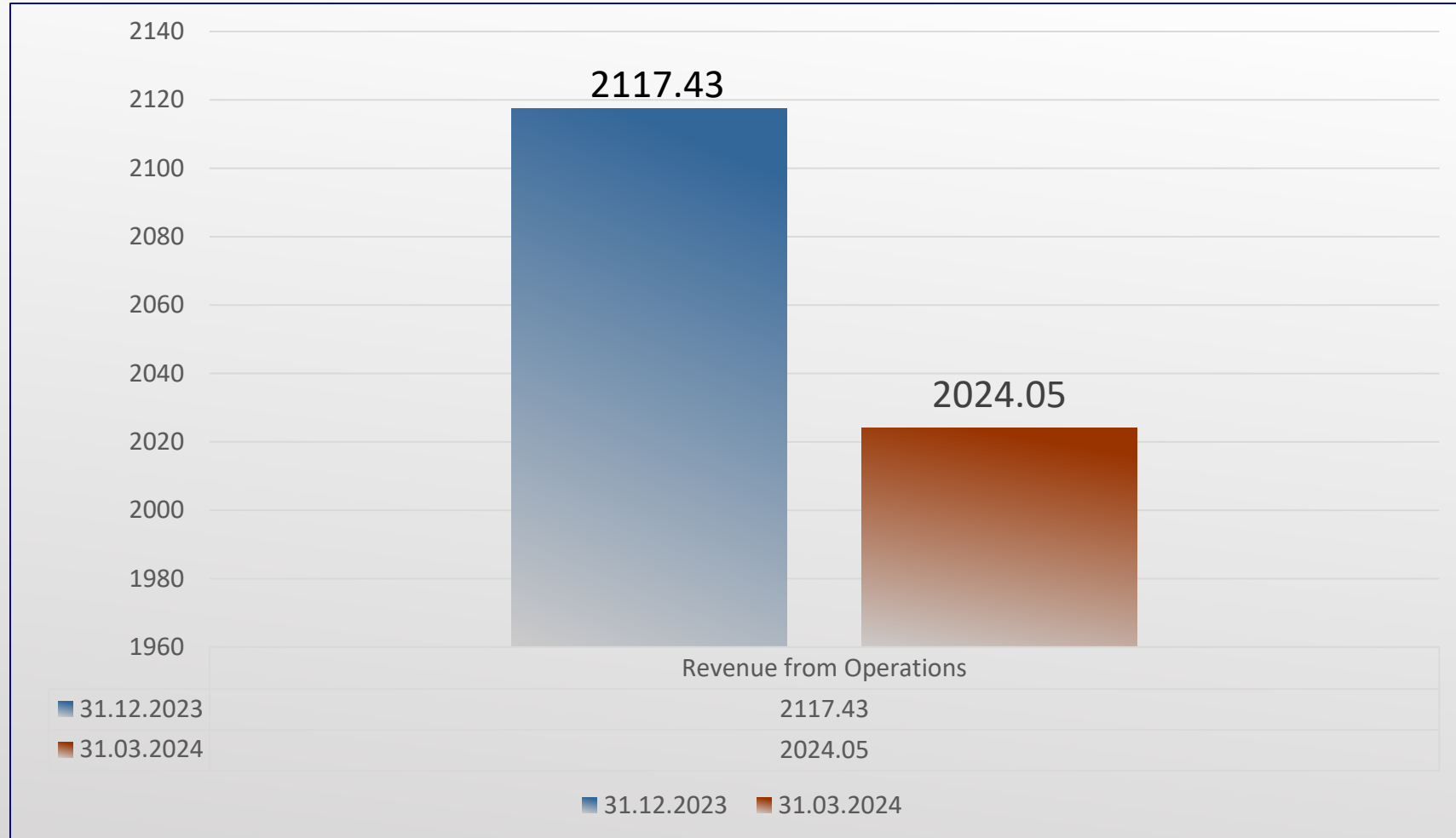
Year	Type
2017-18	Final
2018-19	Final
2020-21	Final
2021-22	Final
2022-23	Final







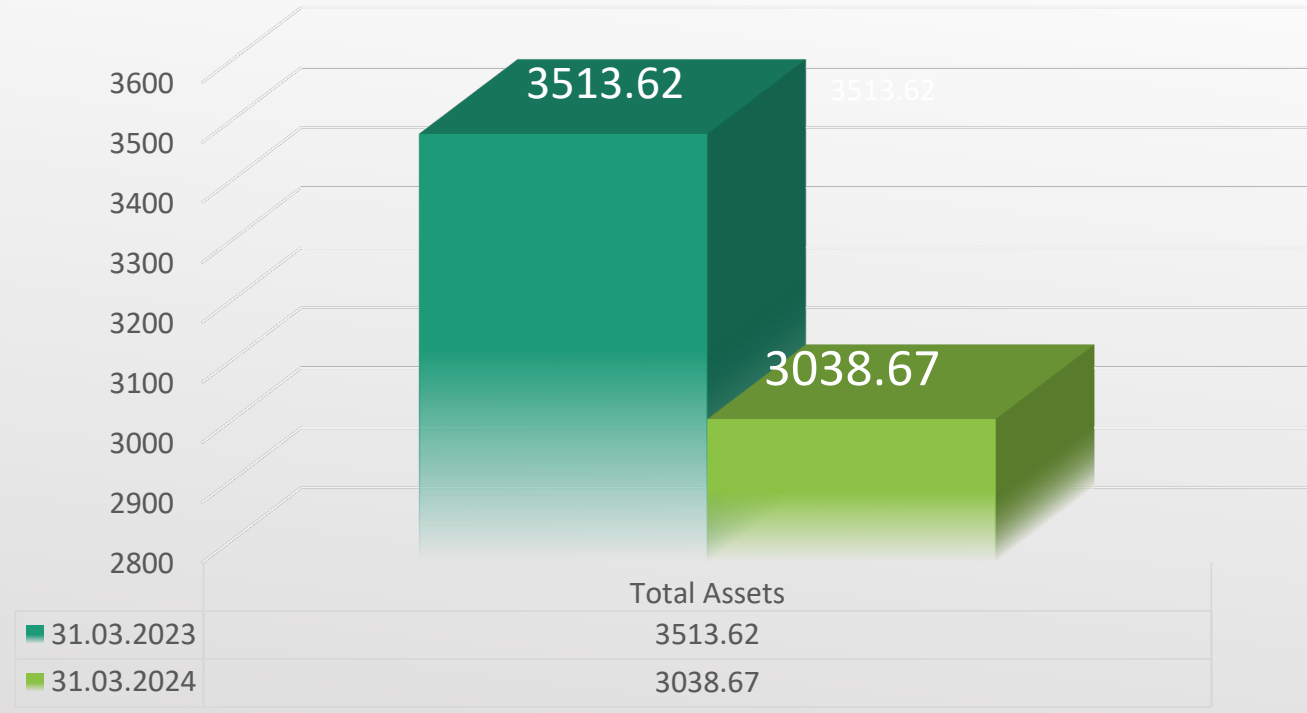
# REVENUE



**Total Revenue stood at Rs 2024.05 Lakh**



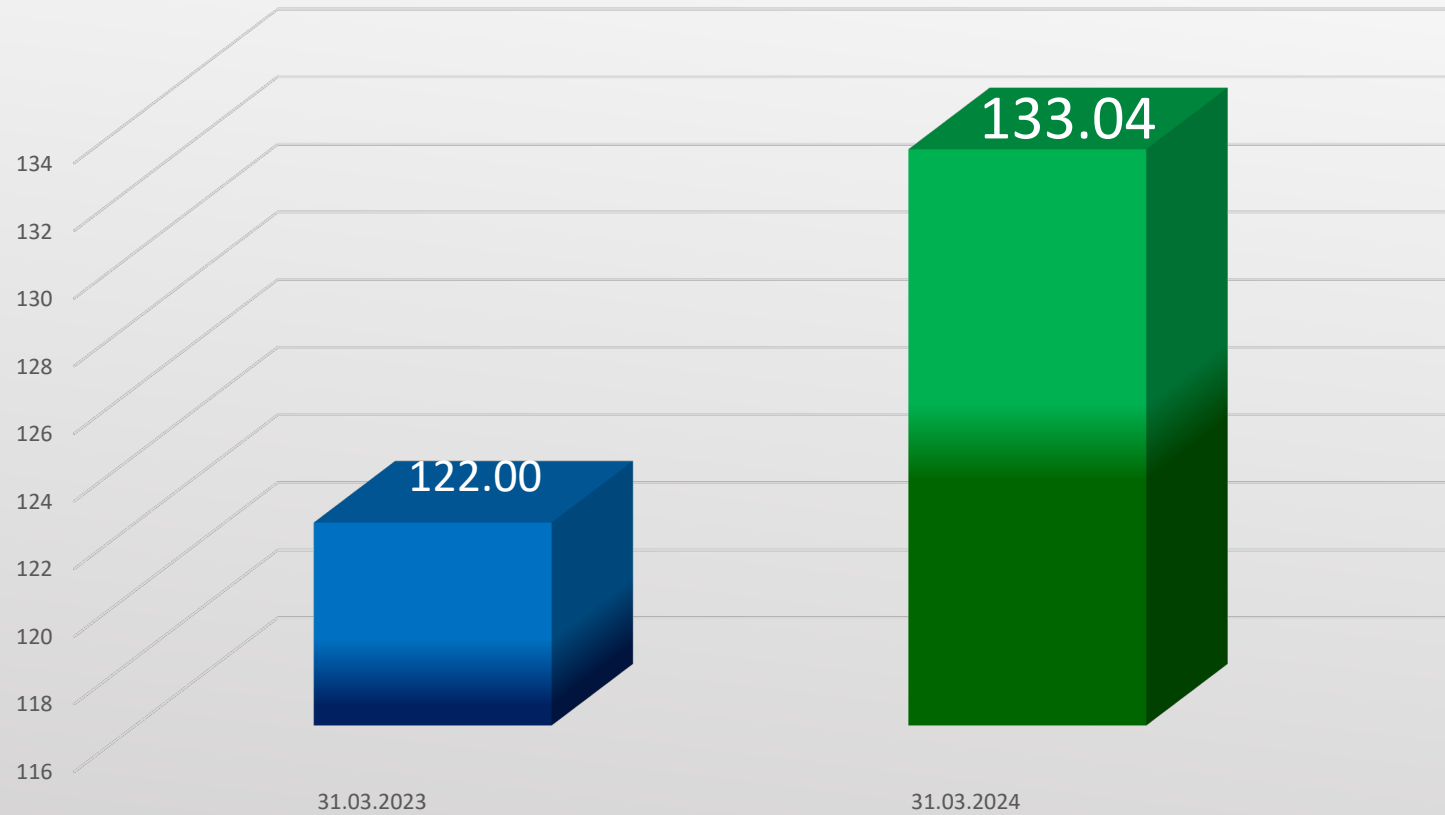
# ASSETS



**Total Assets stood by Rs 3038.67 Lakh**

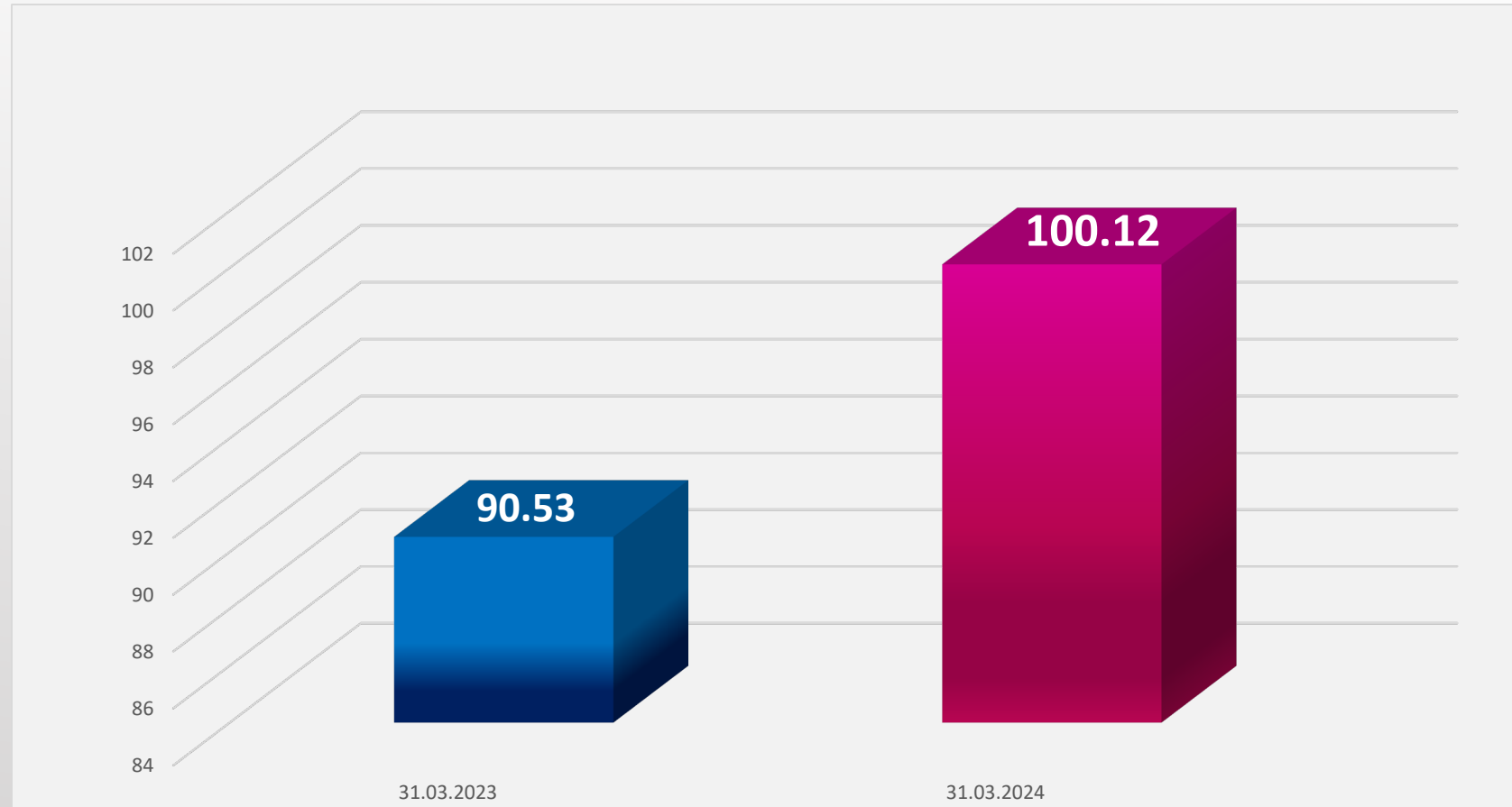


## PROFIT BEFORE TAX (PBT)



**Results (PBT) stood by 133.04 Lakhs, reflecting Y-O-Y growth by 9.04%**

## PROFIT AFTER TAX (PAT)



**Results (PAT) stood by 100.12 Lakhs, reflecting Y-O-Y growth by 10.60%**





## HOW WE SEE THE FUTURE

- Diverse Market: Delhi's real estate market offers a wide range of properties, from affordable apartments to luxury homes.
- Delhi is gaining traction like never before. Real estate continues to be the best investment option in Delhi-NCR, with approximately 40 per cent investors preferring it over other investment options.
- Laws and Regulations: The regulations are pretty straight forward and certain.
- The mood of the buyers clearly points to good times for the real estate segment in the region.
- By conservative estimates, the total market size is estimated to be around Rs 500,000/- crore. This underscores the significant economic potential and opportunities that this dynamic real estate landscape in New Delhi presents



# PROJECT STATUS

Project Location	Constructed Area	Project Status	Project Type
South Delhi	10,000 sq ft	Completed	Residential Project
South Delhi	15,000 sq ft	Completed	Residential Project
South Delhi	15,000 sq ft	On going	Residential Project
South Delhi	15,000 sq ft	On going	Residential Project
South Delhi	20,000 sq ft	On going	Residential Project
South Delhi	15,000 sq ft	Project in Pipeline	Residential Project
South Delhi	20,000 sq ft	Project in Pipeline	Residential Project
South Delhi	22,000 sq ft	On going	Residential Project
South Delhi	15,000 sq ft	On going	Residential Project
South Delhi	10,000 sq ft	On going	Residential Project





# UNDER CONSTRUCTION PROJECTS







# UNDER CONSTRUCTION PROJECTS



# COMPLETED PROJECTS





# COMPLETED PROJECTS





# COMPLETED PROJECTS



# ESG UPDATE



## WATER CONSERVATION

- Rain-water harvesting system in all projects
- Water-saving showerheads
- Water-efficient toilets



## SAFETY MEASURES

- Ensure Electrical Safety at Construction Sites
- Implement Strict Security and Safety Protocols
- Make Sure Chemical Storage Safety Requirements are Strictly Followed
- Display Signage Clearly at the Construction Site



## SOCIAL RESPONSIBILITY

- Well-designed buildings which improve quality of life and wellbeing
- Helping to enforce better energy efficiency requirements
- Participating in charitable causes in collaboration with other organisations like Rotary International
- Distribution of food and safety supplies to site workers.



# PROMOTIONAL ACTIVITIES

During the year, the company has taken initiatives to promote, host their business partners.





# CORPORATE EVENTS





# CHANNEL EVENTS



## MEET OUR EXTENDED MANAGEMENT TEAM



Mr. PC Jalan, Chairman of Grovy India Limited is an esteemed member of ICAI (Institute of Chartered Accountant of India). A financial expert with an experience of more than 30 years in commodities and stock market, he is efficiently directing and administering all the financial and business planning of the company, including analysis and forecasting, setting up the framework for internal control, management of business system and all operating funds comprising of company's working capital.



An Engineer from BITS - Pilani by qualification, Mr. Nishit Jalan, CEO heads the construction, architectural and purchase departments of Grovy India. He is also responsible for the company's strong public image, which is credited to his expertise in Impression Management. His relationship endeavours including long-term competitive advantages has allowed the company to gain high recognition in social environment. Along with being the CEO of the company, he is actively involved in the management team controlling the administration, PR, corporate image, publicity and art.



Mr. Ankur Jalan, CFO has graduated in B.Tech from Manipal University and has a Masters in Construction Management from University of Salford. He is instrumental in heading the project viability and execution challenges of the projects. With deep knowledge in urban planning and infrastructure and understanding the nuances of the guiding authorities of the civil planning, he organises the compatible planning of the projects in association with the client's demands.



# RECOGNITION OR FEATURES IN MAGAZINES

Grovy has featured in the following media/ news publications.





# SAFE HARBOR

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These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



# THANK YOU



[WWW.GROVYINDIA.COM](http://WWW.GROVYINDIA.COM)