

09 August, 2021

The Manager, Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G - Block,  
Bandra Kurla Complex,  
Bandra East,  
Mumbai 400 051  
Scrip code: ACCELYA

Deputy General Manager,  
Corporate Relationship Department  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai 400 001  
Scrip code: 532268

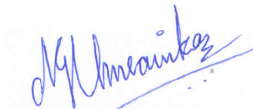
Dear Sir/ Madam,

**Sub: Investor Presentation**

Pursuant to Regulation 30 & 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed is the Corporate Presentation Updates which is also being uploaded on the Company's website.

The above is for your information and dissemination to the public.

Thanking you,  
For Accelya Solutions India Limited



Ninad Umranikar  
Company Secretary

# Corporate Presentation

## Accelya Solutions India Limited

August 2021 Updates

accelya

# Disclaimer

This presentation has been prepared by the Company for general information purposes only, without regard to any specific objectives, suitability, financial situations and needs of any particular person and does not constitute any recommendation or form part of any offer or invitation, directly or indirectly, in any manner, or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment therefor. This presentation does not solicit any action based on the material contained herein.

Nothing in this presentation is intended by the Company to be construed as legal, accounting or tax advice. This presentation has not been approved and will not or may not be reviewed or approved by any statutory or regulatory authority in India or by any stock exchange in India. This presentation does not purport to be a complete description of the markets conditions or developments referred to in the material.

This presentation contains certain forward-looking statements relating to the business, financial performance, strategy and results of the Company and/or the industry in which it operates. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts. The forward-looking statements, including those cited from third party sources, contained in this presentation are based on numerous assumptions and are uncertain and subject to risks. A multitude of factors including, but not limited to, macroeconomic conditions in India and globally can cause actual events, performance or results to differ significantly from any anticipated development. This presentation also contains certain information relating to the quality of the Company's assets that are broad management estimates based on subjective criteria. These estimates are based on management's past experience and subjective judgment regarding the quality of the Company's assets, and the manner in which such estimates are determined may vary from that used for the preparation and presentation of similar information provided by other companies engaged in business of construction and development in India. Neither the Company nor its affiliates or advisors or representatives nor any of their respective affiliates or any such person's officers or employees guarantees that the assumptions underlying such forward-looking statements or management estimates are free from errors nor does either accept any responsibility for the future accuracy of the forward-looking statements contained in this presentation or the actual occurrence of the forecasted developments. Forward-looking statements speak only as of the date of this presentation and are not guarantees of future performance. As a result, the Company expressly disclaims any obligation or undertaking to release any update or revisions to any forward-looking statements in this presentation as a result of any change in expectations or any change in events, conditions, assumptions or circumstances on which these forward looking statements are based. Given these uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements and management estimates.

None of the Company, its directors, promoter or affiliates, nor any of its or their respective employees, advisers or representatives or any other person accepts any responsibility or liability whatsoever, whether arising in tort, contract or otherwise, for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this presentation or its contents or otherwise in connection with this presentation, and makes no representation or warranty, express or implied, for the contents of this presentation including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this presentation or at this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future. Past performance is not a guide for future performance. The information contained in this presentation is current, and if not stated otherwise, made as of the date of this presentation. The Company undertakes no obligation to update or revise any information in this presentation as a result of new information, future events or otherwise. Any person / party intending to provide finance / invest in the shares / businesses of the Company shall do so after seeking their own professional advice and after carrying out their own due diligence procedure to ensure that they are making an informed decision.

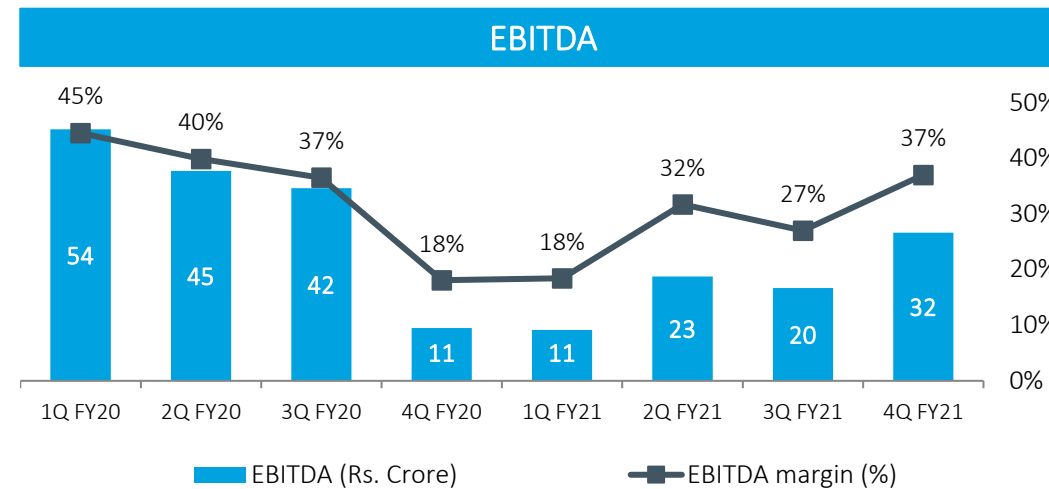
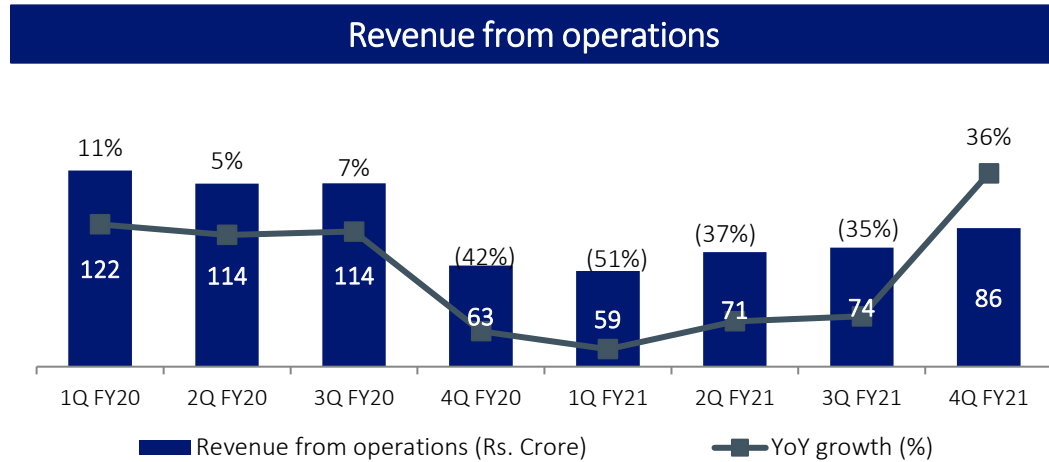
# Highlights:

- Accelya Solutions' Consolidated Income for Q4 at Rs. 857.25 Million
  - Recommends final dividend of Rs. 17 per share. Total dividend payout for FY 21 to be Rs. 52 per share.
  - Recorded consolidated operating income of Rs. 857.25 million for the fourth quarter ended June 2021 compared to Rs. 741.82 million in the quarter ending March 2021. The Consolidated PAT stood at Rs. 183.59 million compared to Rs. 108.87 million in the quarter ending March 2021.
  - For the quarter ended June 2020, the consolidated operating income and PAT was Rs. 628.34 million and Rs. 35.57 million respectively.
- Mr. Shrimanikandan Ananthavaidhyanathan, Managing Director, Accelya Solutions said, “We observe the airline industry showing signs of recovery globally, which has positively impacted our company. We continue to be a trusted partner to our airline customers and work with them in their recovery process. Employee wellness and safety continues to be one of our key priority. To ensure their safety, we continue with our work from home policy and have embarked on a vaccination drive”

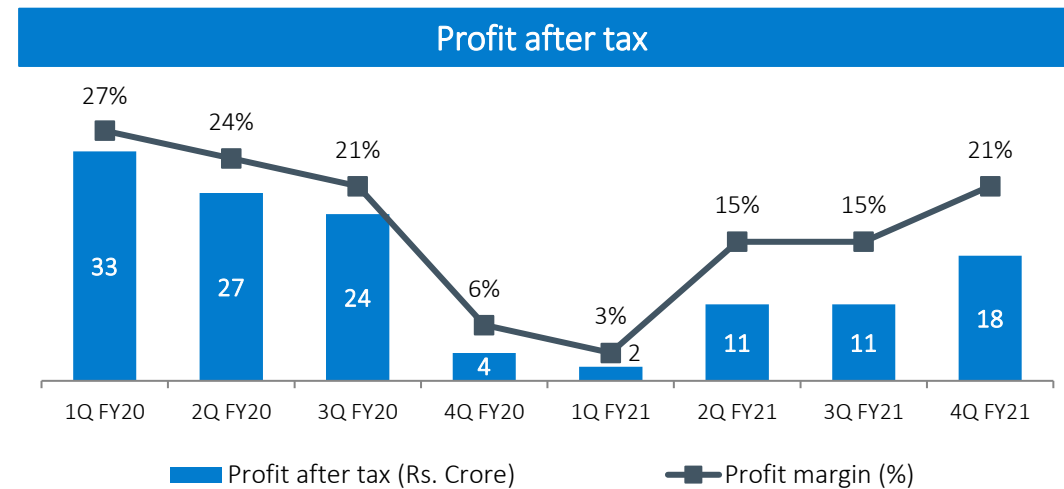
# Accelya Solutions India Limited: Financials

# Key Metrics: Quarterly

## Resilient to Covid-19 pressures

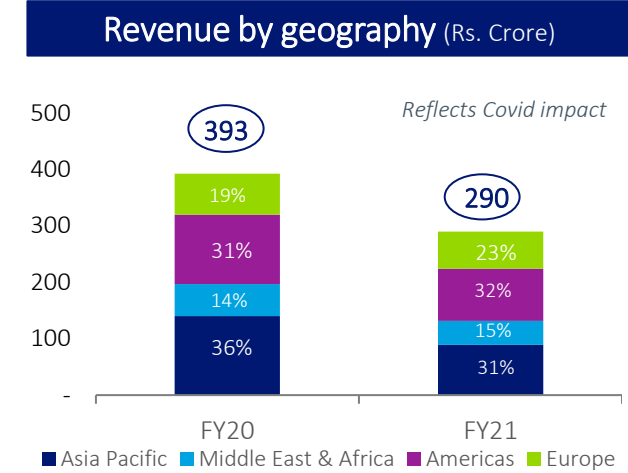
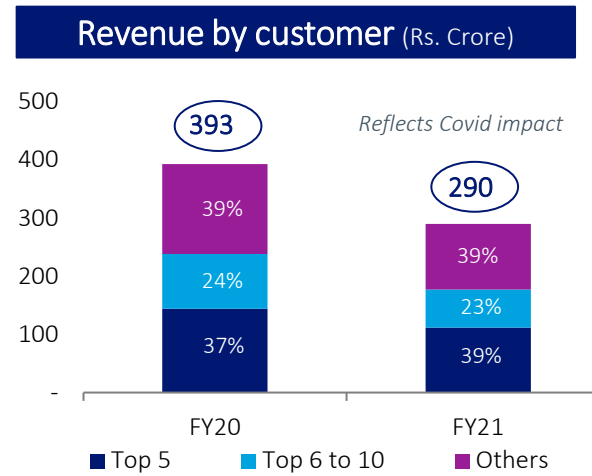
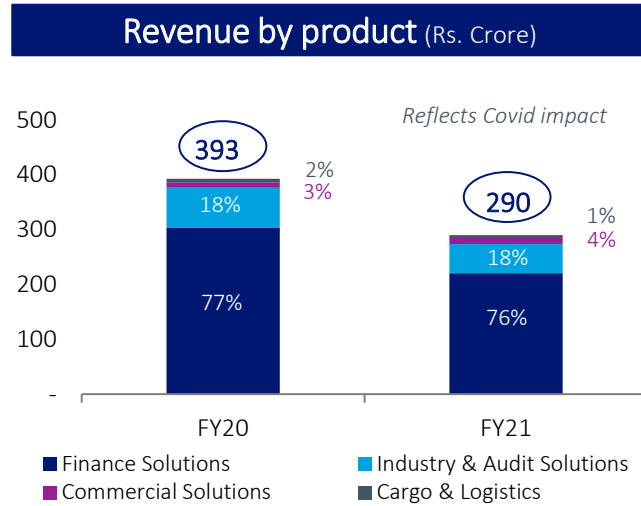


- 1 Impact of Covid-19 led to a reduction in activity from Q4 '20
- 2 Initial signs of improvements seen from Q2 '21 Onwards
- 3 Cost rationalization measures positively impacting EBITDA
- 4 Resilient financial performance enabled final dividend for FY21



# Key Metrics: Revenue

Revenue diversification across products, customers and geographies lends to effective risk management



- 1 Revenue from Finance Solutions reflects **market dominance**
- 2 Customer revenue reflects our **network carrier relationships**
- 3 Revenue by geography **well-diversified** across continents

# Our Leadership Team: Accelya Solutions India Limited



**Shrimanikandan  
Ananthavaidyan  
athan**  
MD, Accelya  
Solutions

- Mani is an aviation technology leader with 25 years of experience spanning across airline, travel and hospitality industries. He has an excellent leadership track record with deep strategic, domain and technology expertise.
- Mani has taken over as Managing Director of ASIL effective 1<sup>st</sup> July 2021. In addition to his role as Managing Director, he will also be leading Global Operations.
- Prior to Accelya, Mani worked with Sabre Technologies as the head of airline consulting, CIO at Jet Airways and many key positions in TCS.



**Uttamkumar  
Bhati**  
Chief Financial  
Officer

- Uttam brings many years of financial expertise to the fore at ASIL, having worked at Accelya Solutions India for over 16 years since 2004
- Working closely with the previous ASIL CFO, Uttam oversaw the corporate finance and controlling function prior to his appointment as Chief Financial Officer
- Uttam holds an MBA from IBS Pune



**Philip  
Fernandes**  
Global Head of  
Revenue and  
Settlement

- Philip brings many decades of airline industry expertise, including a career at Accelya Solutions India spanning over 32 years
- Responsibilities include converting customer needs into innovative solutions across passenger revenue accounting, revenue assurance and cost management
- In 1997, Philip was instrumental in creating APEX, the IATA-chosen Neutral Fare Prorate (NFP) for the association's First and Final (F&F) initiative and was part of the initial team that designed, developed and implemented PRAXIS, a revenue accounting system for Air India, Accelya Solutions' first airline customer



# Thank you



© Copyright Accelya Holding World S.L. and its subsidiaries (hereinafter jointly referred as Accelya Group). All rights reserved.

Contents in this document are confidential and proprietary to Accelya Group. No part of this document should be reproduced, published, transmitted or distributed in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, nor should be disclosed to third parties without prior written approval from Accelya Group.