

दि न्यू इन्डिया एश्योरन्स कंपनी लिमिटेड

(भारत सरकार का उपक्रम)

THE NEW INDIA ASSURANCE COMPANY LTD.

(Govt. of India Undertaking)

पंजीकृत एवं प्रधान कार्यालय : न्यु इन्डिया एश्योरन्स बिल्इंग, 87, महात्मा गांधी मार्ग, फोर्ट, मुंबई - 400 001. Regd. & Head Office: New India Assurance Bldg., 87, M.G. Road, Fort, Mumbai - 400 001.

022 2270 8400 Website: www.newindia.co.in

CIN No. L66000MH1919GOI000526

Ref. No.: NIACL/CMD_BoardSectt/2023-24

17th August, 2023

To,

The Manager Listing Department **BSE** Limited PhirozeJeejeebhoy Tower Dalal Street Mumbai 400 001

The Manager Listing Department The National Stock Exchange of India Ltd. Exchange Plaza, 5th floor, Plot C/1, G Block, Bandra-Kurla Complex Mumbai 400 051

Scrip Code: (BSE - 540769/NSE - NIACL)

Dear Sir/Madam,

Sub: Investor Presentation

Investor Presentation for the quarter ended 30th June, 2023, uploaded for your kind information and records.

The above information is being made available on the Company's website www.newindia.co.in

Yours Sincerely, For The New India Assurance Company Limited

JAYASH

Digitally signed by JAYASHREE ANII

DN: C=IN, O=THE NEW INDIA ASSL
CO LIMITED, OULPGM AND COMP. **REE ANIL** NAIR

Jayashree Nair Company Secretary & Chief Compliance Officer









Overview

Largest general insurance company in India with an established brand, expansive multi-channel distribution network and strong international presence

#1 in India

in terms of net worth, domestic gross direct premium, highest number of offices and maximum number of claims settled.

1,800+ offices in India

across 28 states and 8 union territories

104 years of operations

Incorporated in 1919

AAA(Stable) by CRISIL

~30 million policies

issued in FY 2022- 23 across all product segments

Presence in 25 countries

through international branches, agency offices and subsidiaries, including a box at Lloyd's, London









Overview

Underwritten

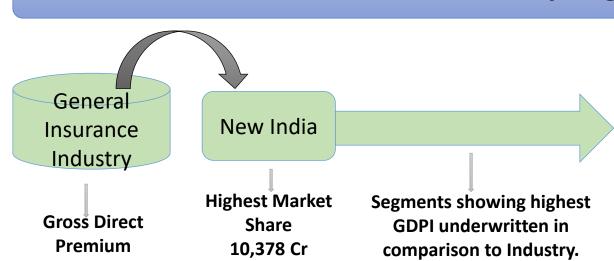
64,232 Cr *Source: GI Council

Amount in Crores

Leaders in Segment Wise Performance in terms of Gross Direct Premium Income Underwritten

Up to Q1 FY 23-24

Market leader in Major segments



(16.16%)

| SEGMENT | GDPI |
|------------------|------|
| Fire | 1486 |
| Marine | 265 |
| Engineering | 300 |
| Motor | 2102 |
| Health (incl PA) | 5588 |
| Aviation | 132 |
| Others – Misc. | 505 |









Future Strategy

Increasing return on equity

Maintain/Increase market share and leverage benefits of economies of scale driven by growth

Rationalisation of operating offices, Maintaining healthy solvency margin, Increasing Digital penetration

Leverage technology to drive customer satisfaction, profitability and growth



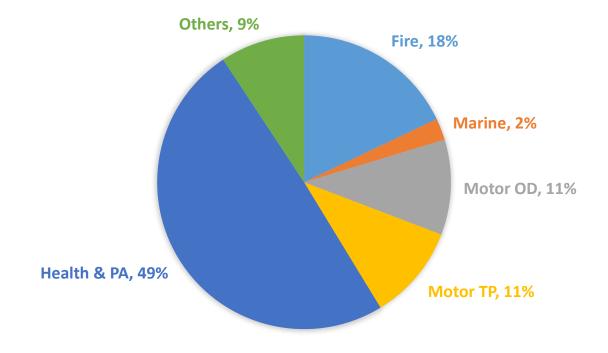






Business Mix – Global GWP Up to Q1 FY23-24

Gross Written Premium 11362.49 Cr





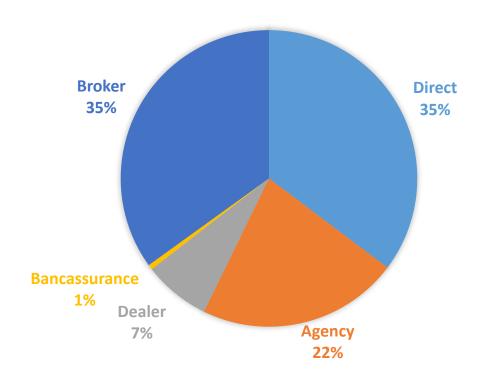






Distribution Mix – Indian Business Upto Q1 FY 23-24

Channel Mix



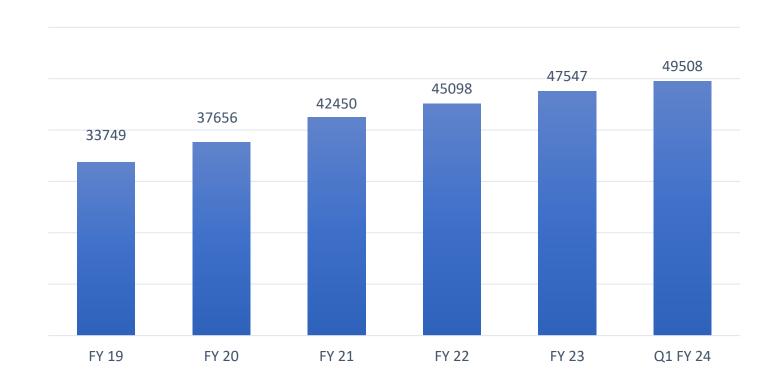








Movement in Technical Reserves (Cr)







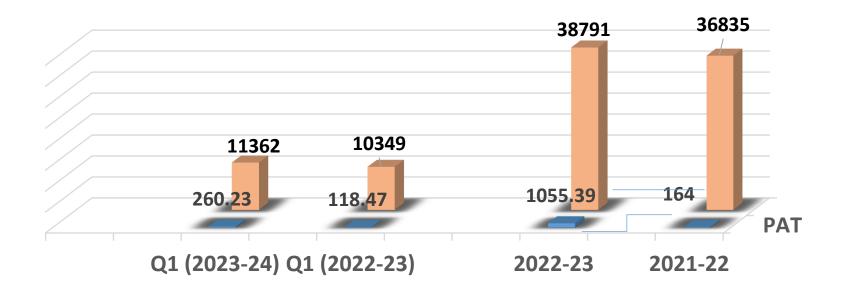




Financial Snapshot

Amount in Crores

GWP- Gross Written Premium PAT- Profit after Tax



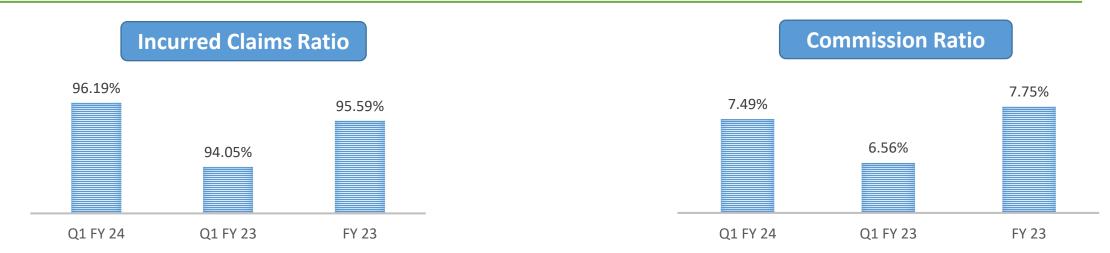








Key Ratios



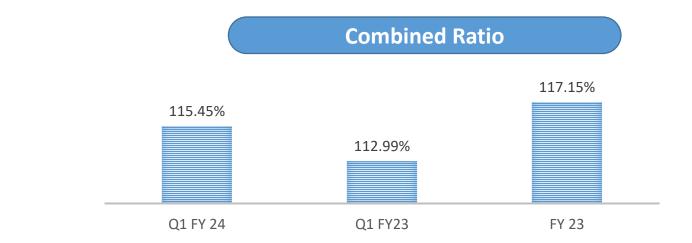




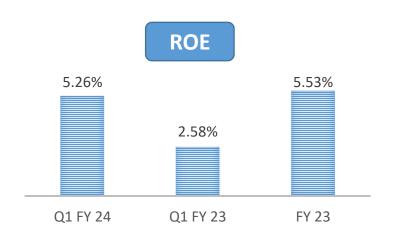




Key Ratios



1.85 1.72 Q1 FY 24 Q1 FY 23 FY 23











Segment Information

| GWP | For Q1 2023-24 (in crores) | For Q1 2022-23 (in crores) | YoY % |
|------------------------------------|----------------------------------|----------------------------------|-------|
| Fire | 2040 | 1967 | 4% |
| Marine | 273 | 273 | 0% |
| Motor OD | 1120 | 885 | 27% |
| Motor TP | 1246 | 1140 | 9% |
| Health including Personal Accident | 5552 | 5122 | 8% |
| *Others | 1387 | 962 | 44% |
| Total | 11362 | 10349 | 10% |

| ICR % | For Q1 2023-24 | For Q1 2022-23 |
|------------------------------------|-------------------|-------------------|
| Fire | 48.25 | 67.72 |
| Marine | 70.78 | 106.37 |
| Motor OD | 112.70 | 116.15 |
| Motor TP | 95.02 | 84.51 |
| Health including Personal Accident | 104.52 | 99.91 |
| *Others | 61.26 | 68.15 |
| Total | 96.19 | 94.05 |



^{*} Crop has been included in 'Others'







- The company has delivered good results for Q1FY24. The Gross Written Premium increased by 9.8% compared to the same quarter last year. The Company continues to focus on improving the business mix by shedding businesses where premiums are inadequate and may impact its bottom line. The company maintained its market leadership in India with a market share of 16.2%.
- The premium growth was driven by the Motor line of business which grew by 21.8%. After several years of muted growth, it is heartening to see the segment reporting a healthy premium growth.
- The combined ratio for the quarter improved to 115.5% compared to 117.2% for the year ended 31st March 2023. The Profit After Tax more than doubled to 260 Cr versus 119 Cr for the same quarter last year registering a growth of 118.5%. The solvency ratio remained healthy at 1.85x. The net worth was 41,255 Cr and the investment assets were 90,152 Cr as of 30th June 2023.
- The underwriting results for the quarter were adversely impacted due to higher claim ratio in the foreign operations. The loss ratios in the domestic health and motor lines of business also remain elevated, but we are confident that the corrective steps being taken currently will reflect in the results in the ensuing periods."









About Us

The New India Assurance Company Ltd, founded by Sir Dorabji Tata in 1919, a Multinational General Insurance Company, today operates in 26 countries and headquartered at Mumbai, India.

The Company has been market leaders in India in Non – Life business since nationalization.

First General Insurance Company to establish operations in Gujarat International Finance Tec-City in Gujarat.

For further information please contact:

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The New India Assurance Company Ltd

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