



Date: May 4, 2024

The Secretary,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001
Scrip Code: 543971

Dear Sir/Madam,

Sub: Disclosure regarding Corporate Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 of M/s. Bondada Engineering Limited (“BONDADA”) for the half year ended 31st March, 2024.

Ref: Intimation under Regulation 30 and other applicable regulations of SEBI (Listing Obligation & Disclosure Requirements) Regulations, 2015

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Corporate Presentation of M/s. Bondada Engineering Limited (“BONDADA”) for the half year ended 31st March, 2024.

The above-mentioned Corporate Presentation will also be available on website of the Company www.bondada.net

Kindly take the aforementioned submission on your records.

Thank You,

For Bondada Engineering Limited

Sonia Bidlan
CS & Compliance Officer

Bondada Engineering Limited
(Formerly known as Bondada Engineering Pvt Ltd)

Regd. Office:
Plot No-37, Ashok Manoj Nagar,
Kapra, Hyderabad, Telangana-500062,
INDIA

Corporate Office:
BONDADA HOUSE,
C-26, Kushaiguda Industrial Area,
Kushaiguda, ECIL, Hyderabad,
TG-500062
Phone Number: 7207034662

CIN : U28910TG2012PLC080018 Email : Info@bondada.net, Website : www.bondada.net



BONDADA ENGINEERING LIMITED

Investor Presentation – April 2024

Covers the following:

01 **Company**
About Bondada Group

02 **Financial Synopsis**
Financials year on year

03 **Highlights for the period**
Milestones and Highlights for FY 23-24

04 **Market Statistics**
Market Capitalization, Total Equity shares and shareholding pattern

Introduction to Bondada Engineering

1. Tower Foundation



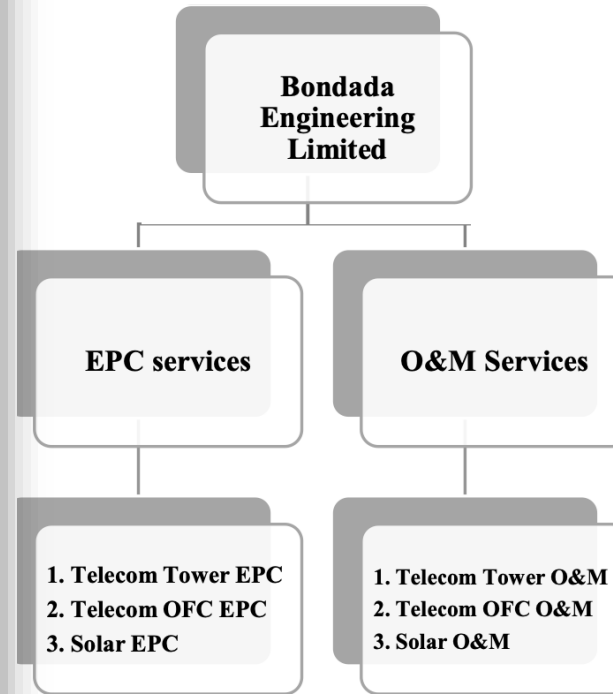
2. Tower Erection



3. Tower Electrification



4. Tower AT (Acceptance Test)



1. Piling Works



2. Module Mounting Structure ("MMS")



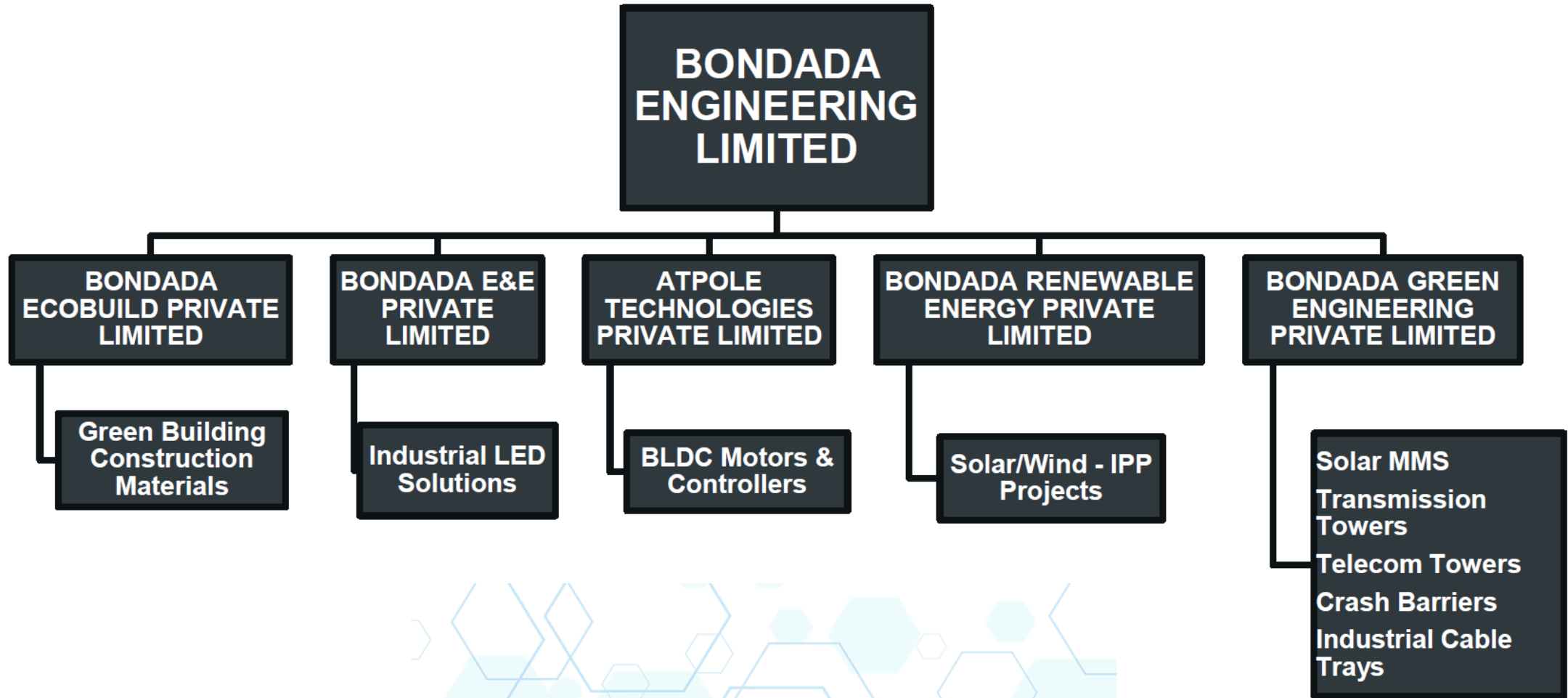
3. Electrical Works



4. Installation of solar panels



Group Structure

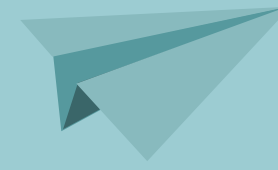


Statement of Consolidated Financial Results

In.Lakhs

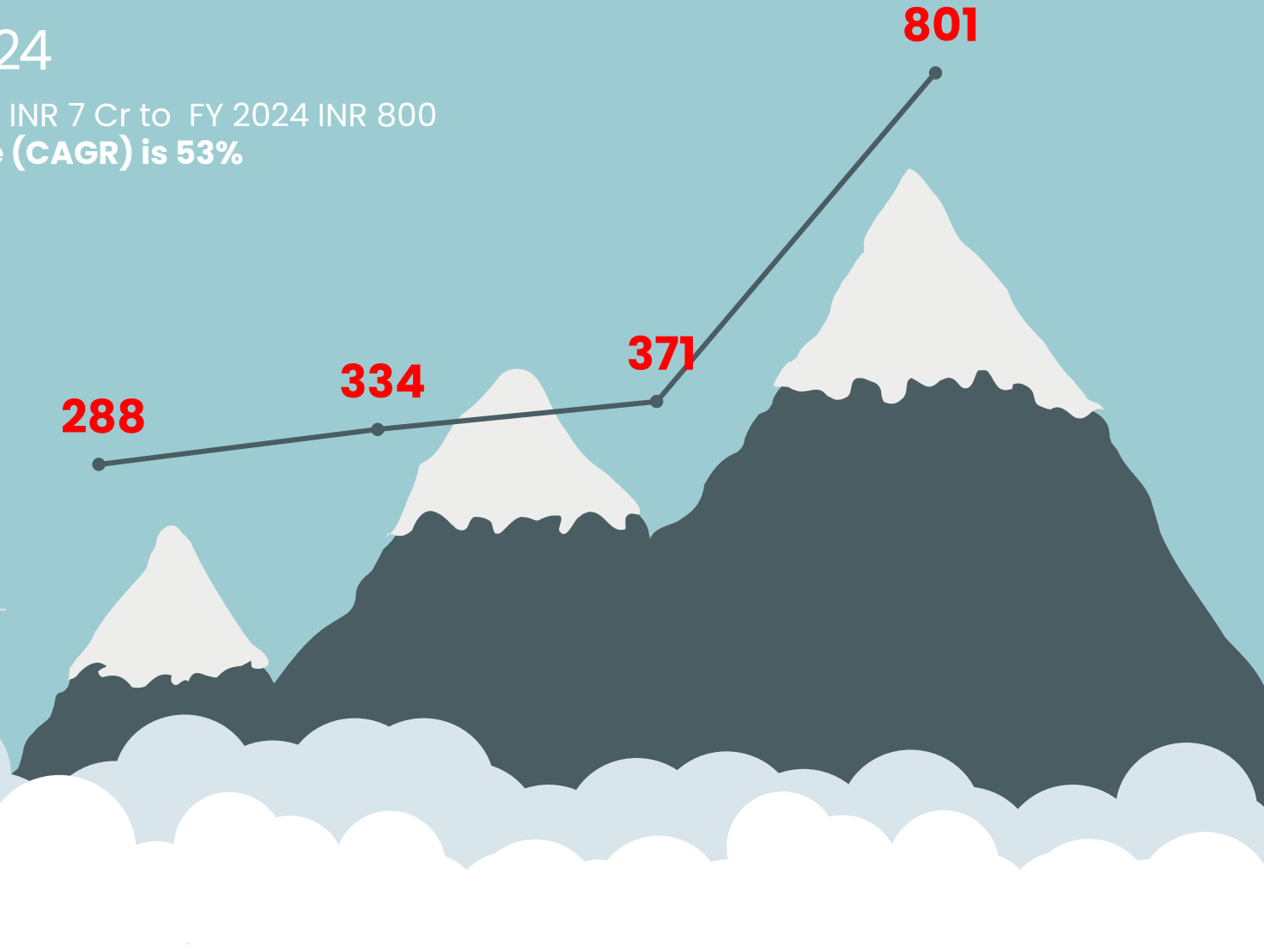
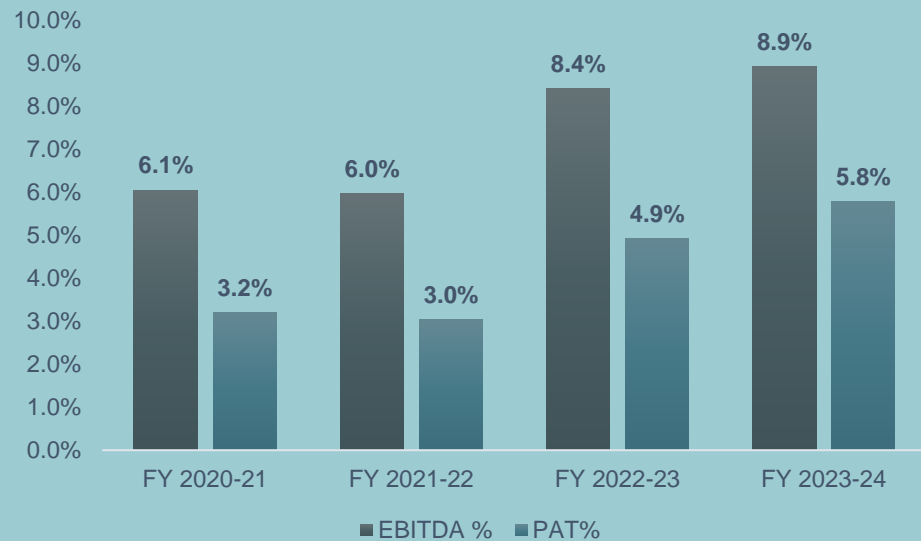
Particulars	HoH		HoH		YoY		YOY % Change
	FY 22-23 H1	FY 23-24 H1	FY 22-23 H2	FY 23-24 H2	FY 22-23	FY 23-24	
Revenue from Operation	11,696.59	29,571.80	25,363.52	50,500.43	37,058.84	80,072.23	
Other income	2.86	144.66	221.14	155.33	41.96	299.99	
Total income	11,699.45	29,716.46	25,584.66	50,655.76	37,100.80	80,372.22	117%
Total Material Consumed	9,630.21	25,454.56	21,870.38	44,658.28	31,363.98	70,112.84	
Employee benefits expense	927.46	1,360.13	1,040.97	572.07	1,968.43	1,932.20	
Other expenses	280.82	720.67	513.01	458.78	747.17	1,179.45	
EBITDA	860.96	2,181.10	2,160.31	4,966.63	3,021.21	7,147.73	137%
% EBITDA	7.4%	7.3%	8.4%	9.8%	8.1%	8.9%	
Depreciation and amortisation	64.06	98.80	118.75	-3.48	182.78	95.31	
Finance costs	205.76	371.72	352.66	513.94	558.43	885.66	
Profit Before Tax	591.14	1,710.58	1,688.91	4,456.18	2,280.00	6,166.75	170%
Total Taxes	156.64	223.40	410.28	1,312.56	566.93	1,535.96	
Profit After Tax	434.50	1,487.18	1,278.62	3,143.61	1,713.07	4,630.79	170%

Turnover Graph

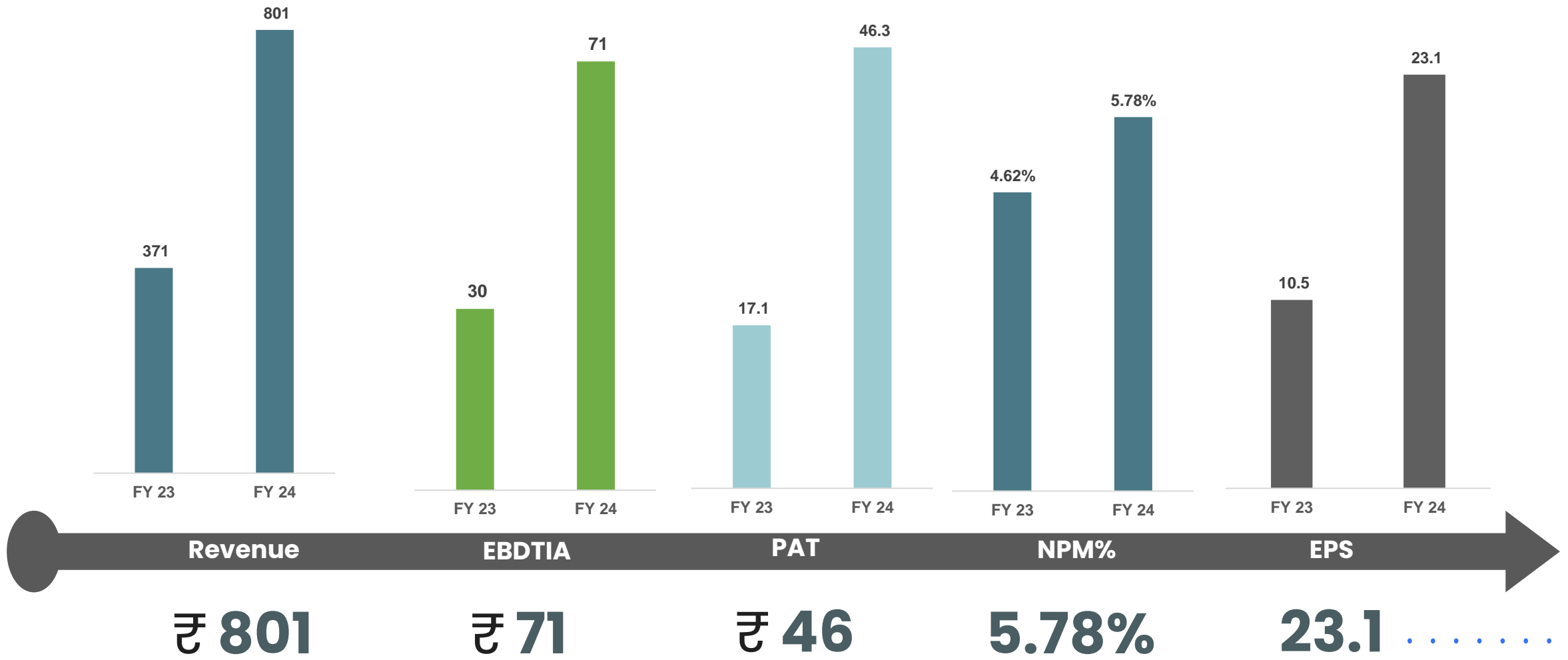


Turnover Growth from 2021 to 2024

Bondada has delivered the revenue from FY 2013 INR 7 Cr to FY 2024 INR 800 Cr revenue with **Compound Annual Growth Rate (CAGR) is 53%**



FY24 Financial Highlights



Note – Consolidated figures (In.Crs) except EPS

Highlights

FY 23-24 Consolidated top line and bottom line numbers

- The consolidated Sales for FY23-24 grew by 117% to INR 370 Crs from INR 801 Crs of corresponding period last year.
- The consolidated EBITDA for FY 2023-24 , is reported at INR 71.5 Crs as against INR 30.2 Crs of earlier corresponding similar period. This demonstrates a growth of 137% over previous comparable period
- The consolidated net profit for FY 2023-24 , is reported at INR 46.3 Crs as against INR 17.1 Crs of earlier corresponding similar period. This demonstrates a growth of 170% over previous comparable period
- The Company has recorded a EPS of INR 23.14 for FY 2023-24 as compared to corresponding last year INR 10.53 for FY 2022-23.
- The company's networth stood at INR 168 Cr as on 31st March 2024 on a consolidated basis.



117%

Revenue Growth

In terms of Revenue Growth increased from 370 Crs to 801 Crs

137%

EBDITA Growth

In terms of EBDITA Growth increased from 30.2 Crs to 71.5 Crs

170%

PAT Growth

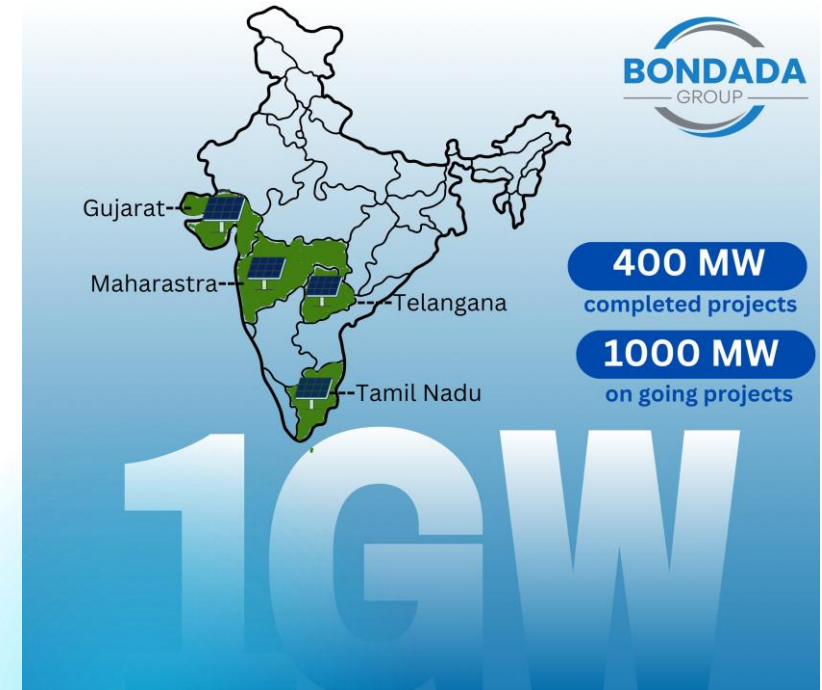
In terms of PAT growth increased from 17.1 Crs to 46.3 Crs

EPS Growth

In terms of EPS growth increased from 10.53 to 23.14

Highlights

- ✓ Proud to announce that company has completed its **first ever IPP project** with capacity of 2.80 MW having PPA with BHEL for 25 years. Revenue generation starts from May 24 onwards.
- ✓ The company has incorporated a wholly owned subsidiary company **"Bondada Green Engineering Pvt Ltd"** which mainly deals with manufacturing of Solar MMS, Telecom towers, Telcom Poles, Transmission Towers, Crash Barriers and industrial cable trays.
- ✓ Our subsidiaries contributed to **6%** of total revenue during FY 22-23 and **10%** of total revenue during FY 23-24. The company expects more than **20%** contribution from the subsidiaries during FY 224-25.
- ✓ uPVC profile extrusion plant is getting ready with brand name **"TruVu"**. This is apart from regular uPVC doors and windows fabrication.
- ✓ Aluminium doors and windows fabrication facility is getting ready under the brand name **"Alurise"**.
- ✓ Dividend is declared at **1.5%** of the face value per Equity share
- ✓ On 07th April, we have successfully issued ESOPs to all our eligible employees under **"Employee stock option Plan"** scheme
- ✓ Order book as on 31st Mar 2024 **INR 1747 Cr** and in pipeline **INR 1260 Cr**



Orders in pipeline
INR. 1260Cr

Closing Order
Book **INR.
1747Cr**

Highlights



- We are certified “Great Place To Work” on 23rd Apr 2024

**Great
Place
To
Work.®**

Certified

APR 2024-APR 2025

INDIA

TM

Highlights

Infrastructure Facilities Expansion

1. The company has identified two locations to provide infrastructure facilities to its subsidiary companies
2. Both locations are company owned lands which are situated in Hyderabad
3. Bondada Industrial Park – 1 (BIP 1) and Bondada Industrial Park – 2 (BIP 2) are getting ready in next 3 to 6 months



₹ 3,380 CR

Market Capitalization as
on 02-May-2024



2.16 CR

Total Equity Shares

2036

No of Shareholders as on
26th Apr 2024

Market Statistics

BSE Listed

Script Code : 543971
Script Name : BONDADA
ISIN : INE0Q8P01011



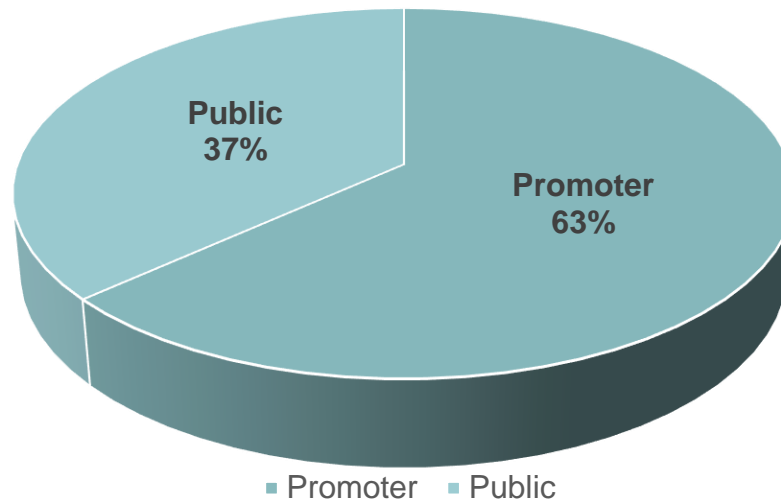
Shareholding Summary

Listed on 30th Aug 2023 in BSE

99.5% listing gain issue price **INR 75**
listed price **INR 142.50**

All time recorded on 02nd May 2024

Market capitalization crossed with INR
3380 Crs and share price ATH **INR**
1564.75



52 Weeks Low INR 142.50

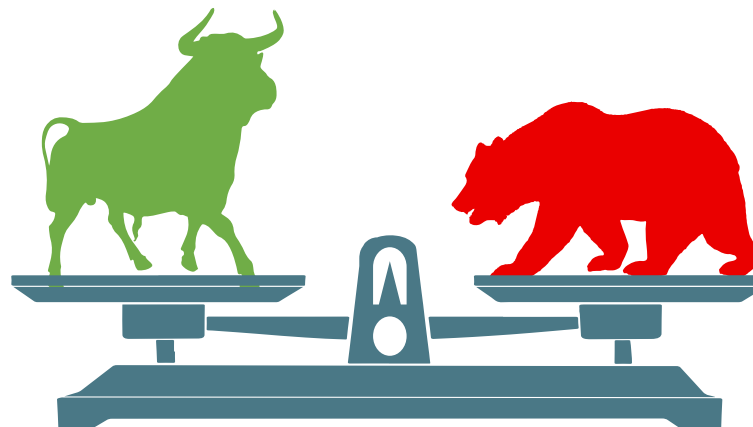
Listed on 30th Aug 23 with price INR
142.5 i.e. The lowest price from
listing to as on date

Lot Size from 1600 to 800 shares

Lot size reduced from 1600 to 800 on
03rd November 2024, and now it is
reduced to 200 for 1 Lot w.e.f.03rd
May 2024

52 Week Low
₹142.50

BONDADA | 543971 | INEQ8P01011



BUY

SELL

52 Week
High
₹1564.75

CHAIRMEN'S

MESSAGE

Dear Shareholders,

It is with great pleasure and pride that I address you today, reflecting on the remarkable journey of Bondada Engineering. Over the years, we have grown in leaps and bounds, surpassing milestones and achieving remarkable success. From humble beginning with a revenue of INR 7 crore, we have scaled to extraordinary heights, boasting a revenue of INR 800 crore today.

Our journey has been marked by consistent and impressive growth, with a stellar 53% Compound Annual Growth Rate (CAGR) in revenue over the past 12 years. This remarkable achievement is a testament to the dedication and hard work of our team, the trust placed in us by our valued customers and partners and the unwavering support of our shareholders.

As we stand today, we are proud to announce that we have a substantial order book in hand, reflecting the confidence and trust reposed in us by our clients. This order book not only underscores our operational efficiency but also serves as a springboard for future growth and expansion. Looking ahead, we are filled with optimism and excitement as we see a plethora of new and significant opportunities on the horizon. Our commitment to innovation, excellence, and customer satisfaction remains unwavering, and we are poised to capitalise on these opportunities to further propel our growth trajectory.

In conclusion, I extend my heartfelt gratitude to each and every one of you for your unwavering support and trust in Bondada Engineering. Together, let us continue to march forward with confidence, determination, and resilience, as we embark on the next phase of our journey towards greater success and prosperity.

Dr. BONDADA RAGHAVENDRA RAO

MESSAGE

Dear Shareholders,

I am delighted to reflect on the phenomenal journey of our company throughout the fiscal year 2023-24. The year has been marked by significant achievements and milestones that underscore our commitment to growth and excellence. With great pleasure, I share that we have achieved a remarkable revenue of INR 800 crore this year, representing an extraordinary growth rate of 117% year-on-year in our top line and an impressive 170% year-on-year growth in our bottom line. However, I am even more excited about the prospects that lies ahead.

Looking ahead, we are optimistic about sustaining or achieving even greater growth in the fiscal year in 2024-25 than what we have shown last year. Our confidence is encouraged by our strong order book on hand across all our business verticals. With the substantial order book we currently hold, it is imperative for us to ensure timely execution and delivery of projects within the stipulated timeframe as per contract timelines. Our commitment to on-time delivery is a key differentiator for us, setting us apart in the industry.

Furthermore, I am pleased to share that we have recently recruited talent from prestigious institutions such as the Indian Institute of Management (IIMs). This strategic decision reflects our ongoing commitment to excellence and innovation in all aspects of our operations and exploring new business opportunities. With their expertise and fresh perspectives, I am confident that our new recruits will contribute significantly to our continued growth and success.

In conclusion, I want to express my gratitude to each of you for your continued support and confidence in our company. Rest assured, we are fully committed to achieving our targets for 2025 and beyond, leveraging our strong order book, impeccable track record, and talented team to drive sustainable growth and create long-term value for our shareholders.

BARATAM SATYANARAYANA

COMPANY

INFORMATION



Board of Directors

Chairman and Managing Director:

Dr. Bondada Raghavendra Rao

Whole time Director & CFO:

Mr. Baratam Satyanarayana

Non-Executive Director:

Mrs. Bondada Neelima

Independent Directors:

Mr. Sanivarapu Sarveswar Reddy

Mr. Pasupuleti Venkata Subbarao

Company Secretary:

Ms. Sonia Bidlan

Statutory Auditors:

Sreedhar Mohan & Associates

Registrar & Share Transfer Agent:

Kfin Technologies Ltd,

Tel. No.: 04067162222



Company Details:


BONDADA ENGINEERING LIMITED

CIN: U28910TG2012PLC080018

Corp. Office: Bondada House, C
26, ECIL, Kushaiguda Industrial
Area, Kushaiguda, Hyderabad,
Secunderabad, Telangana,
500062

Email: info@bondada.net

Website: www.bondada.net

The background of the slide features a large, diagonal image of solar panels on the left side, transitioning into a white space on the right. The solar panels are dark with a grid pattern. In the top-left and bottom-right corners, there are decorative elements consisting of overlapping, light blue hexagonal shapes of various sizes, some with white outlines and some solid.

Disclaimer: This document includes forward-looking statements regarding the anticipated future events and financial performance of Bondada Engineering Limited. These statements are based on assumptions and are subject to inherent risks and uncertainties. There is a notable risk that these assumptions, predictions, and other forward-looking statements may not materialise as expected. Readers are advised to exercise caution and not to place undue reliance on forward-looking statements, as various factors could cause actual future results and events to differ significantly from those expressed in these statements. Therefore, this document is subject to a disclaimer and is qualified in its entirety by the assumptions, qualifications, and risk factors outlined in the Management Discussion and Analysis section of this presentation.



**THANK YOU
SO MUCH!**

