

CAN FIN HOMES LTD

Registered Office

No. 29/1, 1st Floor, M N Krishna Rao Road Basavanagudi, BENGALURU - 560 004

E-mail: investor.relationship@canfinhomes.com Tel: 080 26564259 Fax: 080 26565746

> Web: www.canfinhomes.com CIN:L85110KA1987PLC008699

CFHRO SE CS LODR 050/2017/2 April 25, 2017

ONLINE SUBMISSION

National Stock Exchange of India Ltd.,

Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai - 400 051

NSE Symbol: CANFINHOME

BSE Limited

Corporate Relationship Department 25th Floor, P J Towers Dalal Street, Fort, Mumbai - 400 001

BSE Scrip Code: 511196

Dear Sirs,

Sub: Submission of Investor Presentation and press release - Post Q4 and FY17 results

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are attaching the Investor Presentation and Press Release, post results for Q4 and financial year ended 31/03/2017.

The above intimation and the documents may please be taken on record.

Thanking you,

Yours faithfully, For Can Fin Homes Ltd.,

Veena G Kamath Company Secretary





Can Fin Homes Ltd. .. at a Glance

30 years of vision, passion and progress
Offering home loans since 1987..... and it is just a beginning

Information to Investors

Q4 FY17 ended March 2017

About us



Legacy

- 30 year old institution registered as a deposit taking HFC with NHB
- Promoted by Canara Bank in the year 1987 which owns 30% shareholding of Can Fin Homes
- Listed in 1991, with uninterrupted dividend payment since inception
- Dominance in South (75% of business) as at March 2017

Focus

- To promote home ownership across India, with a motto of friendship finance and good service –
 with focus on retail lending
- To focus on Housing loan to Individuals (@ Mar'17: 88% of loan book for Housing; 12% Non Housing)
- To have strong fundamentals with ethical & transparent practices and prudent underwriting

Reach

- Headquartered in Bangalore
- Pan-India presence with 124 branches, 10 Affordable Housing Loan Centres & 36 Satellite Offices, spread across 19 States / Union Territories as on 31/03/17
- Added 101 branches/ Satellite Offices in the last Five years

Financials

- YoY growth of Fresh Sanctions, Loan Book, NII, Operating Profit & Net Profit are 23%, 25%, 40%, 42% and 50% respectively.
- Gross NPA contained at 0.21% as at Mar'17; Net NPA at 0% for successive 8th Year
- AAA / A1+ ratings for Loans/ NCDs/ CP

Vision

 To reach the loan book size of Rs.35,000 Crore by March 2020 with high Asset quality with transparent and best ethical practices and prudent risk management practices.



Board of Directors

Name of the Director	Designation	Occupation
Shri. K.N.Prithviraj	Chairman (Independent)	Former Chairman and Managing Director, Oriental Bank of Commerce
Shri Sarada Kumar Hota	Managing Director (w.e.f. 19/05/2016)	General Manager Canara Bank (On Deputation to Can Fin Homes)
Smt P.V.Bharathi	Director (Canara Bank Nominee)	Executive Director Canara bank
Shri T. V. Rao	Director (Independent)	Former Director (E.C.) EXIM Bank
Shri S. A. Kadur	Director (Canara Bank Nominee)	General Manager Canara Bank
Shri G Naganathan	Additional Director (Independent)	Practicing Chartered Accountant

Performance Highlights - Q4 FY17



- ✓ Loan approvals, Disbursements & Outstanding Loan Book grew by 23%, 22% & 25% resp.
- \checkmark Op. Profit, Net Profit up by 42% & 50% Y-o-Y respectively, backed by NII growth of 40%
- ✓ Gross NPA continues to remain low at 0.21% (0.24% at Dec'16)
- Nil Net NPA (100% Provision Coverage) for successive 8th year.
- √ 88% of fresh loan approvals during the year were for Housing & 12% for Non-Housing Loans
- Average ticket size of incremental Housing Loan & Non-Housing Loans are Rs.18 lakhs and
 Rs.10 lakhs respectively
- 96% of fresh approvals under Housing Loans to Individuals with income below Rs.18 lakh
 55% with annual income upto Rs.6 lakh (LIG), 41% with income above Rs.6 & upto Rs.18 lakh (MIG)
- √ 75.5% of the total loan book as at Mar'17 comes from Salaried & Professional segment.





Amount in Rs. Crore

SI. No.	Particulars	Mar'17 (3m)	Dec'16 (3m)	Mar'16 (3m)	Mar'17 (12m)	Mar'16 (12m)	Y-o-Y Gr (%)
1	New Approvals	1392	1359	1360	5451	4418	23%
2	Disbursements	1234	1207	1199	4792	3923	22%
3	Outstanding Loan Book (cumulative)	13313	12688	10643	13313	10643	25%
4	Interest Income	345.81	340.70	283.38	1306.08	1044.41	25%
5	Fees & Other Income	15.67	8.95	11.89	47.05	39.13	20%
6	Total Income	361.48	349.64	295.27	1353.12	1083.54	25%
7	Interest Expenditure	226.94	230.37	196.70	884.03	743.48	19%
8	Other Expenditure	*23.34	19.38	17.72	*80.70	66.79	21%
9	Total Expenditure	250.28	249.75	214.42	964.72	810.27	19%
10	Profit Before Tax & Provisions	111.21	99.89	80.85	388.40	273.27	42%
	Net Interest Income	118.87	110.33	86.67	422.05	300.93	40%
	Cost to Income Ratio (%) (excluding Bad debts)	*17.02	17.15	18.67	*17.02	18.67	

^{*} CSR spend for FY17: Rs. 4.36 Cr (vs Rs. 1.09 Cr in FY16); For Q4FY17: Rs. 2.89 Cr (vs Rs. 1.01 Cr in Q4FY16)

Performance Highlights - Q4 FY17



Amount in Rs. Crore

Particulars	Mar'17 (3m)	Dec'16 (3m)	Mar'16 (3m)		Mar'17 (12m)	Mar'16 (12m)	Y-o-Y Gr (%)
Profit Before Tax & Provisions	111.21	99.89	80.85		388.40	273.27	42%
Provision for SA & NPA	1.30	6.00	1.41		18.80	19.41	-3%
Prior period Adjustments*	-0.59	0.00	0.00		-0.59	0.00	
Profit Before Tax	110.49	93.89	79.44		370.18	253.86	46%
Provision for Taxation & DTL	39.61	34.28	31.98		134.91	96.75	39%
Profit After Tax	70.87	59.61	47.45		235.28	157.11	50%
Earnings per share	26.63	22.41	17.83		88.38	59.02	50%
Gross NPA	27.91	30.15	19.76		27.92	19.76	
Gross NPA Ratio (%)	0.21	0.24	0.19		0.21	0.19	0.02%
Net NPA	0.00	1.89	0.00		0.00	0.00	
Net NPA Ratio(%)	0.00	0.01	0.00		0.00	0.00	
Provision Coverage Ratio	100%	94%	100%		100%	100%	
	Provision for SA & NPA Prior period Adjustments* Profit Before Tax Provision for Taxation & DTL Profit After Tax Earnings per share Gross NPA Gross NPA Ratio (%) Net NPA Net NPA Ratio (%)	Profit Before Tax & Provisions 111.21 Provision for SA & NPA Prior period Adjustments* -0.59 Profit Before Tax 110.49 Provision for Taxation & DTL Profit After Tax Earnings per share Gross NPA Gross NPA Cross NPA Ratio (%) Net NPA Net NPA 1.30	Profit Before Tax & Provisions 111.21 99.89 Provision for SA & NPA 1.30 6.00 Prior period Adjustments* -0.59 0.00 Profit Before Tax 110.49 93.89 Provision for Taxation & DTL 39.61 34.28 Profit After Tax 70.87 59.61 Earnings per share 26.63 22.41 Gross NPA 27.91 30.15 Gross NPA Ratio (%) 0.21 0.24 Net NPA 0.00 1.89 Net NPA Ratio (%) 0.00 0.01	Profit Before Tax & Provisions 111.21 99.89 80.85 Provision for SA & NPA 1.30 6.00 1.41 Prior period Adjustments* -0.59 0.00 0.00 Profit Before Tax 110.49 93.89 79.44 Provision for Taxation & DTL 39.61 34.28 31.98 Profit After Tax 70.87 59.61 47.45 Earnings per share 26.63 22.41 17.83 Gross NPA 27.91 30.15 19.76 Gross NPA Ratio (%) 0.21 0.24 0.19 Net NPA 0.00 1.89 0.00 Net NPA Ratio (%) 0.00 0.01 0.00	(3m) (3m) (3m) (3m) (3m) Profit Before Tax & Provisions 111.21 99.89 80.85	Profit Before Tax & Provisions (3m) (3m) (12m) Profit Before Tax & Provisions 111.21 99.89 80.85 388.40 Provision for SA & NPA 1.30 6.00 1.41 18.80 Prior period Adjustments* -0.59 0.00 0.00 -0.59 Profit Before Tax 110.49 93.89 79.44 370.18 Provision for Taxation & DTL 39.61 34.28 31.98 134.91 Profit After Tax 70.87 59.61 47.45 235.28 Earnings per share 26.63 22.41 17.83 88.38 Gross NPA 27.91 30.15 19.76 27.92 Gross NPA Ratio (%) 0.21 0.24 0.19 0.21 Net NPA Ratio (%) 0.00 1.89 0.00 0.00 Net NPA Ratio (%) 0.00 0.01 0.00 0.00	(3m) (3m) (3m) (12m) (12m) Profit Before Tax & Provisions 111.21 99.89 80.85 388.40 273.27 Provision for SA & NPA 1.30 6.00 1.41 18.80 19.41 Prior period Adjustments* -0.59 0.00 0.00 -0.59 0.00 Profit Before Tax 110.49 93.89 79.44 370.18 253.86 Provision for Taxation & DTL 39.61 34.28 31.98 134.91 96.75 Profit After Tax 70.87 59.61 47.45 235.28 157.11 Earnings per share 26.63 22.41 17.83 88.38 59.02 Gross NPA 27.91 30.15 19.76 27.92 19.76 Gross NPA Ratio (%) 0.21 0.24 0.19 0.21 0.19 Net NPA Ratio (%) 0.00 0.01 0.00 0.00 0.00

 $^{^{\}ast}\,\text{L\&B}$ bifurcated and adjustment made towards depreciation on land made earlier



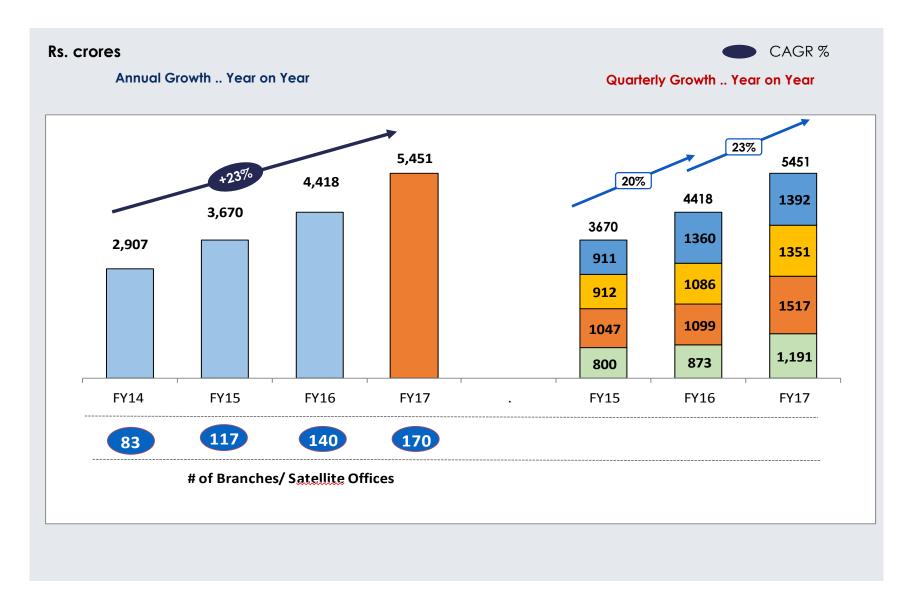
Key Quarterly Data

Amounts in Rs. Crore

Amounts in ks. Groe												
Income Statement	Jun14 Q 1	Sep14 Q 2	Dec14 Q3	Mar15 Q4	Jun15 Q1	Sep 15 Q2	Dec 15 Q3	Mar 16 Q4	Jun16 Q1	Sep16 Q2	Dec16 Q3	Mar17 Q4
NII	36.59	40.66	48.12	52.24	64.03	70.93	79.30	86.68	91.87	100.99	110.33	118.87
Other income	5.81	8.74	7.37	7.22	5.80	9.17	12.26	11.89	10.34	12.09	8.95	15.67
Total opex	11.30	16.82	13.01	13.91	15.63	16.56	16.88	17.73	18.18	19.80	19.38	23.34
Provisions	2.00	3.50	2.50	6.25	3.50	7.50	7.00	1.41	5.50	6.00	6.00	0.72
Tax/ DTL	10.14	10.63	14.03	16.41	18.59	20.68	25.50	31.99	28.80	32.22	34.28	39.61
Net Profit (*post DTL)	*18.96	*18.45	*25.95	*22.88	*32.10	*35.38	*42.18	*47.45	*49.73	*55.06	*59.61	*70.87
Balance Sheet (Cum)	Jun14 Q 1	Sep14 Q 2	Dec14 Q3	Mar15 Q4	Jun15 Q1	Sep 15 Q2	Dec 15 Q3	Mar 16 Q4	Jun16 Q1	Sep16 Q2	Dec16 Q3	Mar17 Q4
Shareholders Funds	471	490	516	771	799	829	866	878	919	964	1015	1076
Borrowings	5,751	6416	7033	7375	7737	8357	8797	9478	9987	10779	11380	11872
Loan book	6,355	7037	7634	8231	8717	9303	9895	10643	11183	11980	12688	13313
Total assets	6,395	7088	7695	8334	8794	9412	10014	10795	11267	12124	12847	13458
Key Ratios (Annualised)	Jun14 Q 1	Sep14 Q 2	Dec14 Q3	Mar15 Q4	Jun15 Q1	Sep 15 Q2	Dec 15 Q3	Mar 16 Q4	Jun16 Q1	Sep16 Q2	Dec16 Q3	Mar17 Q4
NIM (%) (without Proc. Charges)	2.40	2.41	2.50	2.54	3.04	3.10	3.17	3.24	3.39	3.44	3.49	3.54
CAR (%)	13.24	12.50	14.36	18.39	18.05	17.23	21.14	20.69	19.53	18.87	18.76	18.50
Gross NPA (%)	0.29	0.28	0.25	0.17	0.26	0.29	0.27	0.19	0.24	0.25	0.24	0.21
Net NPA (%)	0.09	0.11	0.09	0.00	0.08	0.10	0.04	0.00	0.04	0.03	0.01	0.00



Fresh Approvals



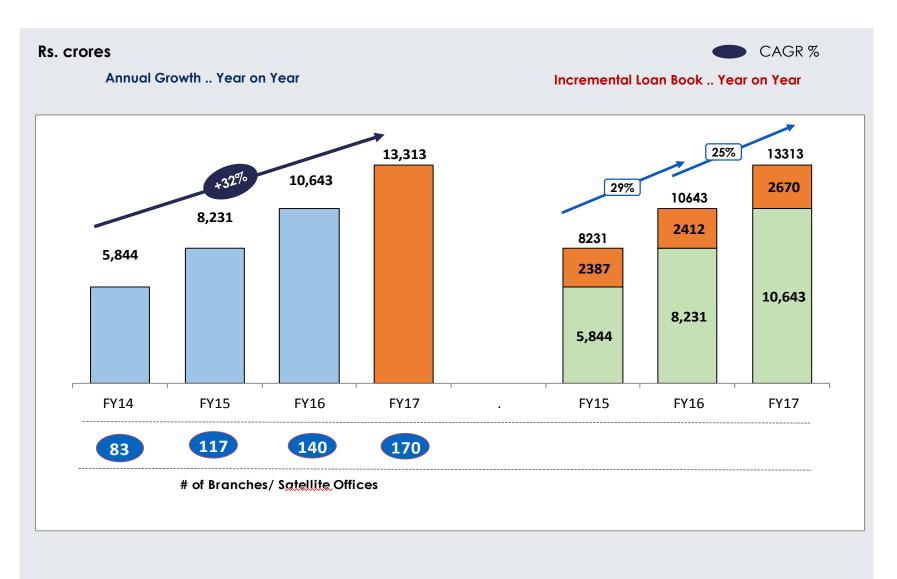


Disbursement Profile



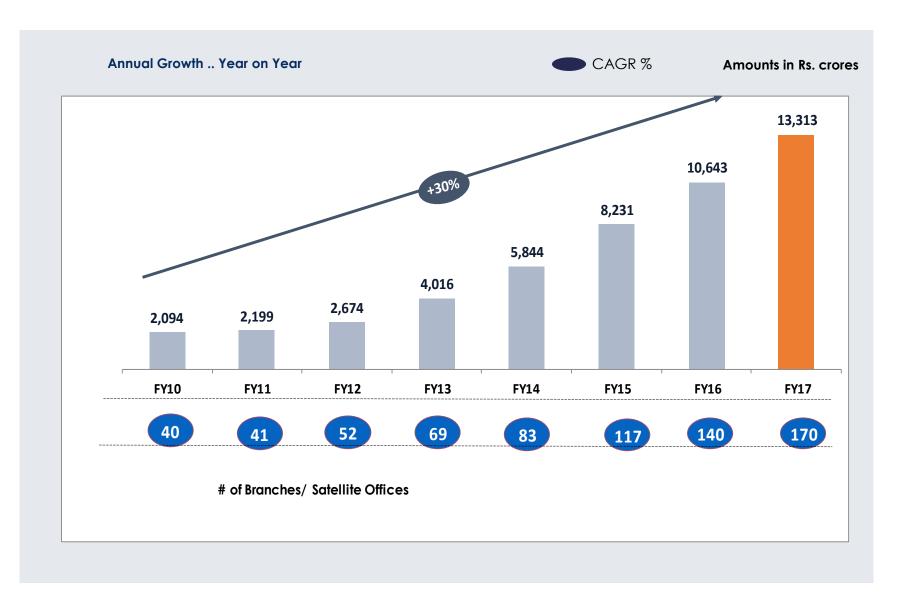


Loan Book Growth



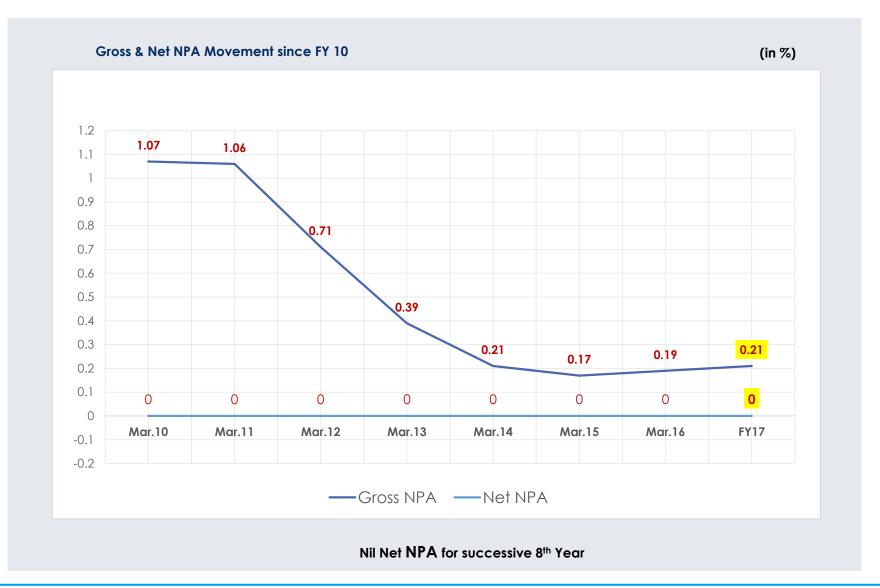


Long Term Growth Story











Asset Quality - Quarter on Quarter



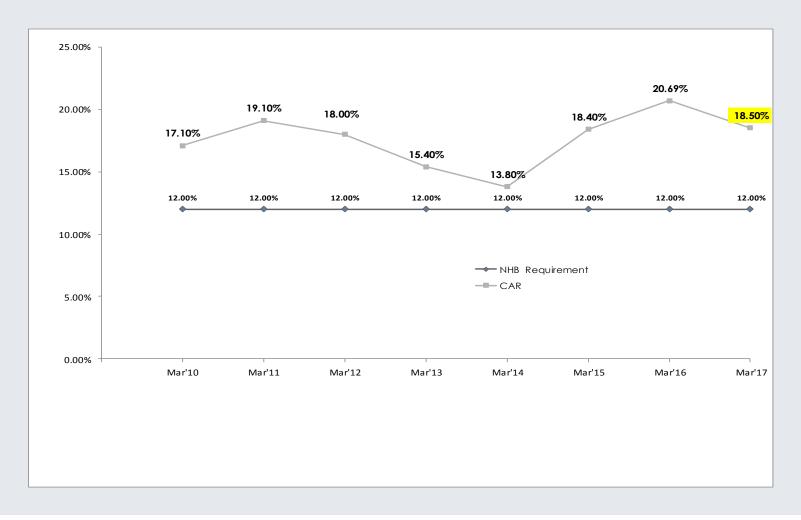


Net Profit Growth





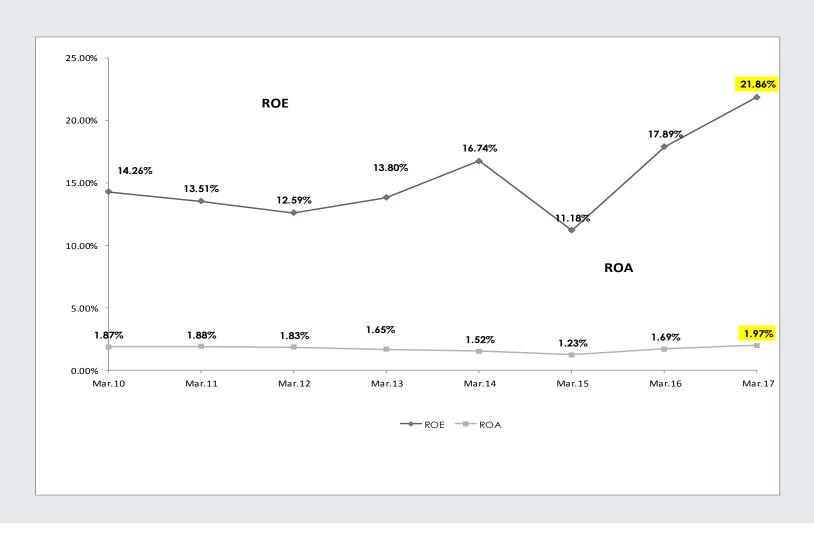
Capital Adequacy



Adequate CRAR of 18.5% vs NHB requirement 12%. Tier I: 16.01% Right issue amount Rs. 276.07 cr received/accounted on 13/03/15







*With Rights Issue (Rs.276 Cr) as on 13/03/15, No. of shares increased from 2.05 cr to 2.66 cr

Lending Basket Category-wise Product-wise Distribution of Loan Book



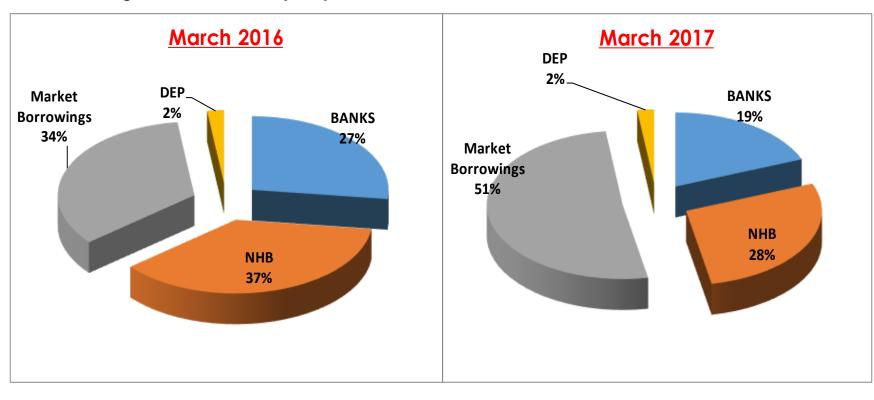
SI.	Cate	gory/Product	Mar-14	Mar-15	Mar-16	Mar-17
No.			O/s Amt.	O/s Amt.	O/s Amt.	O/s Amt.
1	Salar	ied & Professionals				
	i)	Housing Loans	4676	6339	7768	9163
	ii)	Top-up Personal Loans	102	211	275	297
	iii)	Mortgage Loans/ Flexilap	163	254	332	381
	iv)	Loans for Sites	52	91	129	140
	v)	Others	27	50	58	49
		Sub Total	5020	6945	8562	10030
		(As a % to total)	86%	84%	80%	75%
2	Non:	Salaried Class- Self Employed & Non Professionals				
	i)	Housing Loans	647	947	1569	2585
	ii)	Top-up Personal Loans	31	42	82	120
	iii)	Mortgage Loans/Flexi Lap	84	186	298	426
	iv)	Loans for Sites	12	21	39	55
	v)	Others	22	49	48	62
		Sub Total	796	1245	2036	3248
		(As a % to total)	14%	15%	19%	24%
3	Build	er Loans	19	28	29	17
		(As a % to total)	0.33%	0.34%	0.27%	0.12%
4	Staff	Loans	9	13	16	18
		Grand Total	5844	8231	10643	13313

Funding Basket



Funding Mix in March 2016 (as%)

Funding Mix in March 2017 (as%)



- Backed by strong AAA ratings for our borrowing/NCD & A1+ for CP programs
- Cost of borrowing stands reduced at 8.35% (vs 8.48% at Dec'16 and 8.75% at Mar'16)





SI. No.	Nature of Borrowing	Rating Agency					
		ICRA Ltd.	FITCH	CARE			
1	Deposits	MAAA	-	-			
2	Term Loans (Long)	[ICRA] AAA	-	-			
3	Term Loans (short)	[ICRA] A1+	-	-			
4	Secured NCDs (SRNCD)	[ICRA] AAA	IND AAA	CARE AAA			
5	Unsecured NCDs (Tier II Subordinated Bonds)	[ICRA] AAA	IND AAA	CARE AAA			
6	Commercial Paper	[ICRA] A1+	-	-			

Branch network - 124 branches, 10 AHLCs & 36 Satellite Offices



Punjab - Chandigarh

Rajasthan - Jaipur, , Mansarovar. Kota, Udaipur, Ajmer, Jodhpur

Gujarat - Ahmedabad, Vadodara

MP - Bhopal, Gwalior, Indore, Mandideep

Chhattisgarh - Raipur

Maharashtra - Navi Mumbai, Mumbai, Nagpur, Panvel, Kalyan, Pune, Nashik

Karnataka - Bengaluru (22 branches), Belgaum, Davanagere, Hubli, Mysore, Mangalore, Mandya, Shimoga, Tumkur, Udupi,

Kerala - Calicut, Kochi, Thiruvananthapuram, Thrissur, Shoranur

Odisha - Bhubaneshwar

Bihar - Patna



Tamilnadu - Hosur, Chennai (9 branches) , Madurai, Namakkal, Trichy, Coimbatore, Salem, Erode, Vellore, Thiruchengode, Dindigul, Karur, Virudhunagar, Tirunelveli, CBE- P N Palyam, Tirupur,, Kumbakonam, Thoothukudi, Gobichettipalayam

Goa

Pondicherry

Uttar Pradesh - Lucknow, Meerut, Noida, Greater Noida, Agra, Varanasi, Allahabad, Kanpur,Ghaziabad

Uttarakhand - Dehradun

Andhra Pradesh - Nellore, Ongole, Tirupathi, Guntur, Kakinada, Vizag, Vijayawada, Vizag-Steel Plant, Rajahmundry, Kurnool, Vizianagaram, Gollapudi, Tenali

Telangana - Hyderabad (9 branches), Warangal, Karimnagar, Khammam

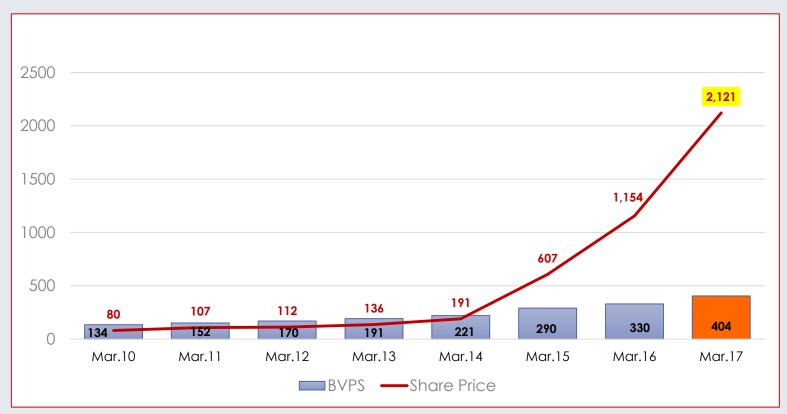
Delhi - Nehru Place, Pitampura

Haryana - Gurgaon, Manesar, Sonepat, Faridabad, Dharuhera, Rewari, Karnal, Ambala, Rohtak









Face Value - Rs.10/- per Equity Share

Closing price as on the last trading day of the respective financial year/specific days (Source: BSE) Book Value for March 17 is computed based on actual no. of shares and equity as on 31/03/17

New Initiatives 2017



- ✓ Can Fin Homes enters 30th Year of its service to the Nation
- √ 30 CanFin Affordable Housing Loan Centres (AHLCs):
 - Upcountry units dedicated to cater to GRHS / LUH / CLSS (PMAY) upto 15 lakh
 - 10 Satellite Offices converted to AHLCs in Jan'17;
 10 each planned for Q1 & Q2 of FY18 by our 30th Anniversary (29th October)
- √ 4 Satellite Offices upgraded to full fledged Branches on 1st January.
- ✓ Our products made more affordable & competitive:
 - Rate of interest rationalized (Housing Loans from 8.50%)

Being expressed during Investor/ Analyst Meet, TV Interviews, Press Releases, one-to-one interactions etc.

Future Outlook



- √ Vision 2020 : Loan book size of Rs.35,000 Cr by 31/03/20
- ✓ Business Budgets for 2017-18:
 - Loan book size of Rs.17,000 Cr (from Rs.13,313 Cr at Mar'17)
- ✓ Brach Expansion Plan for 2017-18:
 - 11 New Branches & 10 Satellite Offices
 - 30 Affordable Housing Loan Centres (upgradation of Satellite Offices)
- ✓ Focus on Affordable Housing with a proper mix of Non-Housing segments.
- ✓ Salaried & Professional class would continue to be our niche segments.
- √ 30th Annual General Meeting of the Company scheduled on 28th June 2017.

Being expressed during Investor/ Analyst Meet, TV Interviews, Press Releases, one-to-one interactions etc.

Disclaimer



The forward looking statements and projections, if any, contained in this presentation are predictions and involve known and unknown risks, uncertainties and other factors including the future changes or developments, the competitive environment, ability to implement the strategies and initiatives, technological changes, political, economic, regulatory and social conditions in India etc. that may cause the actual results, performance and achievements of CFHL to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements or other projections.

Appendix



Year-wise statistics on:

- a) Business
- b) Income & Expenditure
- c) Financial & Ratios



Business Profile

SI. No.	Parameters	FY 13-14	FY 14-15	FY 15-16	FY 16-17	Q4 FY16	Q4 FY17
1	Loan Approvals(Rs. in cr)	2907	3670	4418	5451	1360	1392
2	Loan Disbursements (Rs. in cr)	2548	3346	3923	4792	1199	1234
3	Total Loan Outstanding (Rs. in cr)	5844	8231	10643	13313	10643	13313
4	Out of 3 above,						
	(i) Housing Loans (Rs. in cr)	5331	7298	9352	11767	9352	11767
	(ii) Non Housing Loans (Rs. in cr)	513	934	1291	1546	1291	1546
5	Borrowings (Rs. in cr.)	5269	7375	9478	11872	9478	11872
6	NPA						
	(i) Gross NPA (Rs. in cr.)	12	14	20	28	20	28
	(ii) Gross NPA %	0.21	0.17	0.19	0.21	0.19	0.21
	(iii) Net NPA %	NIL	NIL	NIL	NIL	NIL	NIL



Business Profile

SI. No.	Parameters	FY 13-14	FY 14-15	FY 15-16	FY 16-17	Q4 FY16	Q4 FY17
7	No. of Branches/Offices						
	(i) Branches	83	107	110	134	110	134
	(ii) Satellite Offices	0	10	30	36	30	36
8	No. of employees (incl. Junior Officers on Contract)	387	491	553	578	553	578
9	Interest Collected (Rs. in cr) i. Housing Loan ii. Non Housing Loan iii. Investment	509 47 1	686 100 1	891 152 1	1108 196 2	240 42 1	294 51 1
10	Processing Charges (Rs. in cr)	21	28	39	46	12	15
11	Other Income (Rs. in cr)	0.26	0.73	0.61	1.06	0.24	0.69
12	Total Income (Rs. in cr)	578	817	1083	1353	295	361



Earnings Profile

SI. No.	Parameters	FY 13-14	FY 14-15	FY 15-16	FY 16-17	Q4 FY16	Q4 FY17
13	Interest Paid (Rs. in cr)	423	610	743	884	197	227
14	Net Interest Income (NII) (Rs. in cr)	134	178	301	422	87	119
15	Staff Cost (Rs. in cr)	18	25	33	39	8.25	9.60
16	Other Expenses (Rs. in cr) i. Establishment (Rent, Repairs & maintenance, Professional fee, Advertising, Auditors fee) ii. DSA Commission iii. Others (Travelling & conveyance, bad debts, bank charges, rates & taxes, electricity, postage, etc.)	7 6 7	8 8 8	10 8 10	12 10 15	2.76 2.43 3.33	3.63 2.44 5.73
17	Depreciation (Rs. in cr)	2.01	3.73	3.46	3.73	0.96	1.10
18	Operating Cost (Rs. in cr)	41	53	64	80	17.73	22.50
19	Bad Debts written off (Rs. in cr)	3.22	2.10	3.29	0.85	0.00	0.85
20	Total Cost (Rs. in cr)	467	665	810	965	214	250
21	Operating Profit (Rs. in cr)	111	152	273	388	81	111



Earnings Profile

SI. No.	Parameters	FY 13-14	FY 14-15	FY 15-16	FY 16-17	Q4 FY16	Q4 FY17
22	Provisions & Taxes (Rs. in cr) i. Provisions ii. Income Tax iii. Deferred Tax Liability/(Asset) iv. Prior period adjustment	4.44 30.93 0.01 0.23	14.25 43.23 7.98 0.00	19.41 80.00 16.76 0.00	18.80 115.13 19.78 -0.59	1.41 35.00 6.99 0.00	1.30 34.27 5.34 -0.59
23	Net Profit (Rs. in cr)	76	86	157	235	47.44	70.87
24	Share Capital (Rs. in cr)	20.49	26.62	26.62	26.62	26.62	26.62
25	Reserves (Rs. in cr)	431.81	744.86	851.42	1049.68	851.42	1049.68
26	Shareholder's Funds - Tier I (Rs. in cr)	447.44	771.49	878.04	1076.30	878.04	1076.30
27	Number of Shares (in cr)	2.05	2.66	2.66	2.66	2.66	2.66
28	Tier II Capital (Rs. in cr) - SA Provision -Tier II Bonds	26 0	38 100	52 100	62.65 100	52 100	62.65 100
29	Earnings per Share (EPS) (Rs.)	36.93	32.42	59.02	88.38	59.02	88.38



Financial Ratios

SI. No.	Parameters	FY 13-14	FY 14-15	FY 15-16	FY 16-17
30	Return on Equity (ROE) %	16.74	11.18	17.89	21.86
31	Return on Average Asset (ROA) %	1.53	1.23	1.69	1.97
32	Risk Weighted Assets (Rs. in cr)	3421.11	4945.71	4979.46	6521.71
33	Capital Adequacy Ratio (CAR) %	13.84	18.39	20.69	18.50
34	Net Interest Margin (NIM) %	2.71	2.54	3.24	3.54
35	Cost to Income Ratio %	26.22	25.61	18.67	17.02
36	Average Business Per Branch (Rs. in cr)	61.65	67.15	86.71	*97.88
37	Average Business Per Employee (BPE) (Rs. in cr)	13.90	15.90	18.52	20.68
38	Average Yield on Assets % pa	11.22	11.27	11.24	10.96
39	Average Cost of Borrowings % pa	9.83	9.55	8.75	8.35
40	Interest Spread % pa	1.39	1.72	2.49	2.61
41	Gearing Ratio	11.78	9.57	10.79	11.03

^{*} Average Business per Branch estimated taking 124 branches since 10 AHLCs are opened only in Q4 end by upgrading existing Satellite Offices



Thank You



Press Release

Audited Financial Results FY 2017 - Highlights



S K Hota, Managing Director

On 25.04.17, Can Fin Homes Ltd declared the audited financial results for the year FY 2017. The declaration of results was preceded by a meeting of the Audit Committee on 24.04.17 and the Board of Directors on 25.04.17.

Performance Highlights:

For 4Q FY 2017 (3 months)

Income has grown by 22% compared to 4Q FY 2016 whereas expenditure contained at 17% leading to NII growth of 37% for the quarter.

Operating profit up by 38% compared to 4Q FY 2016.

Net Profit up by 49% compared to 4Q FY 2016.

For the year ended March 2017 (12 months)

Rs. in crore

SI No	Particulars	31/03/2017	31/03/2016	YOY growth
		(12 months)	(12 months)	(%)
1	Fresh Approvals	5451	4418	23%
2	Disbursements	4792	3923	22%
3	Loan Outstanding	13313	10643	25%
4	Net Interest Income (NII)	422.05	300.93	40%
5	Operating Profit	388.38	273.27	42%
6	Net Profit	235.26	157.11	50%
7	Earnings per Share (EPS)	88.38	59.02	50%
8	Gross NPA Ratio	0.21%	0.19%	+2 bps
9	Net NPA Ratio	0.00%	0.00%	

Other Statistics (on YOY)

NIM : 3.54 % vs 3.24%
 Cost to income : 17.02% vs 18.67%

• NPA Coverage Ratio : 100%

ROE : 21.86% vs 17.89%
 ROA : 1.97% vs 1.69%
 CAR : 18.50% vs 20.69%

Despite the slowdown in the Real Estate sector in the second half of FY 2017, the Company's fresh approvals, disbursements and loan book has gone up by 23%,22% and 25% respectively. The Company has maintained NIL NPA for the consecutive 8^{th} year.

