#### Century Plyboards (India) Limited

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Cin No: L20101WB1982PLC034435

Date: 28th January, 2022



Scrip Code: 532548	
Mumbai- 400 001	Scrip Name- Centuryply
Dalal Street	Mumbai- 400 051
Phiroze Jeejeebhoy Towers	Exchange Plaza, Bandra Kurla Complex, Bandra (E)
BSE Ltd.	National Stock Exchange of India Ltd.

Dear Sir/ Madam

#### **Sub: Investor Presentation**

In terms of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of the presentation being shared by the Company with the Institutional Investors and analysts.

This is for your information and record.

Thanking you, Yours faithfully,

For Century Plyboards (India) Ltd.

#### **Company Secretary**

Encl: As above









# FINANCIAL RESULTS UPDATE FOR THE QUARTER AND NINE MONTHS ENDED 31<sup>ST</sup> DECEMBER, 2021





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### **KEY HIGHLIGHTS**

Q3FY22 ended with the company achieving best ever quarterly sales, although margins were bit lower sequentially due to increase in input cost but were in line with our expectations. MDF has done exceptionally well and we believe that it will continue to perform in similar trend.

In current quarter we did a topline of 848.45 crores as against 654.36 crores in corresponding quarter of last year which shows an increase of 30%. At EBITDA level we did 157.5 crores (18.6% margins) as against 111.2 crores (17% margins) in Quarter 3 of last year. Profit after tax was at 97.3 crores as against Rs 65.9 crore in last year Quarter 3. Importantly, we have further tightened our balance sheet in Q3FY22 by virtue of prudent working capital management. This has not only augmented our war chest for future capex (Net cash on books as on 31st Dec'21 at Rs 217 crore) but has also enabled us to maintain our high RoCEs (35.6% in Q3) despite the high input cost inflation scenario.

Work on MDF expansion in existing unit at Hoshiarpur is in full swing and is expected to come up by Q2FY23. The ground breaking ceremony at Andhra Unit took place on 23 December 2021 in the presence of Honourable Chief Minister of Andhra Pradesh. The Andhra project is being commissioned under our 100% subsidiary 'Century Panels Limited'.

The capacity of first phase of MDF plant will be 950 cbm per day with an investment of 600 crores and is expected to get commissioned in H2FY24. Additionally, we have also finalized setting up of a greenfield laminate manufacturing facility in 2 phases with an overall installed capacity to manufacture 4 million sheets at a capex of Rs 200 crore. We expect both the phases in laminates to commission by Oct'24.

Overall business scenario and improving visibility in the real estate sector gives us the confidence of sustained growth traction over the near to medium term.



## **BALANCE SHEET**

#### Rs. Crores

PARTICULARS	2017	2018	2019	2020	2021	As on 30.06.21	As on 30.09.21	As on 31.12.21
Net Worth (Including Share Capital -22.25 Cr)	708.63	837.95	969.12	1,073.38	1,264.88	1,298.63	1,377.79	1,474.13
Debt								
- Long Term Debt (Excl Current Maturities) - FCY	78.74	96.44	72.29	51.50	23.73	17.31	10.59	3.91
- Long Term Debt (Excl Current Maturities) - INR	68.00	70.50	59.98	1.43	0.06	0.06	0.39	0.23
- Capex Buyers' Credit	92.37	101.81	41.09	-	-	-	0.73	1.52
- Short Term Debt (From Banks)	172.07	91.54	294.87	39.72	57.68	73.91	69.09	43.74
- Short Term Debt (From Related party)	5.00	-	-	96.16	-	5.29	3.51	3.51
Total Debt	416.18	360.29	468.23	188.81	81.47	96.57	84.31	52.91
Non Current Liabilities	10.61	10.79	2.51	29.82	23.32	22.42	24.95	25.26
Total Liabilities	1,135.42	1,209.03	1,439.86	1,292.01	1,369.67	1,417.62	1,487.05	1,552.30
Fixed Assets	249.41	541.71	728.60	721.11	681.72	679.18	675.53	687.78
Capital Work in Progress	284.22	120.06	18.84	8.30	21.19	21.84	37.95	39.40
Investments	96.02	96.04	97.79	113.68	116.87	116.91	118.40	118.70
Current Assets								
- Finished Goods Inventory	123.88	169.13	179.52	167.17	132.43	237.90	208.42	225.25
- Raw Material Inventory	139.95	169.08	221.45	186.93	197.73	254.22	245.21	246.83
- Sundry Debtors	335.27	314.46	293.55	258.16	297.01	255.65	334.90	328.35
- Cash, Bank & Liquid Funds	53.84	16.51	22.61	21.22	186.01	70.97	161.46	287.77
- Other Current Assets	154.30	106.50	97.56	66.75	70.17	80.79	74.76	67.60
- Loans & Advances	4.61	19.07	7.63	5.56	5.64	5.64	5.79	9.42
Less : Current Liabilites								
- Sundry Creditors	141.10	176.43	162.50	161.08	213.94	179.69	217.12	281.79
- Buyers' Credit *	140.90	141.93	0.37	32.42	15.04	36.35	39.51	71.78
- Others	137.30	131.88	163.77	143.17	188.32	169.95	205.91	195.00
Net Current Assets	392.56	344.51	495.68	369.12	471.69	519.18	568.00	616.65
Non Current Assets	113.21	106.71	98.95	79.80	78.20	80.51	87.17	89.77
Total Assets	1,135.42	1,209.03	1,439.86	1,292.01	1,369.67	1,417.62	1,487.05	1,552.30

<sup>\*</sup>Buyers' Credit is related to payment of import vendors and hence shown as part of current liabilities for analytical purpose



# **NET BORROWINGS & TREASURY ASSETS**

Rs. Crores

BORROWINGS	Rate of Interest	Long Term Debt	* Current Maturities	Total	Remarks
Long term Debt - ECB (FCY)	1.43%	3.91	26.77	30.68	
Long term Debt - Finance Lease (INR)	8.73%	0.23	0.32	0.55	
Sub Total				31.23	
Short Term Debt					
- Packing Credit	4.02%	-	-	43.00	
- Cash Credit	7.29%	-	-	0.74	
Sub Total	4.08%	-	-	43.74	
Others	5.00%	-	-	3.51	
TOTAL BORROWINGS / AVERAGE RATE OF BORROWINGS	3.12%	4.14	27.09	78.48	
TREASURY ASSETS	Rate of Interest			Total	Remarks
Cash, Bank & Liquid Funds					
Fixed Deposit	5.70%	-	-	64.00	
Fixed Deposit	5.65%	-	-	89.00	
Fixed Deposit	5.60%	-	-	56.00	
Fixed Deposit	5.55%	-	-	10.00	
Fixed Deposit	5.50%		-	14.00	
Fixed Deposit	5.30%	-	-	5.00	
Fixed Deposit	5.15%	-	-	10.00	
Fixed Deposit	5.10%	-	-	22.00	
Fixed Deposit	5.00%			8.00	
Fixed Deposit	6.00%			1.99	
Fixed Deposit	5.25%	-	-	1.27	
Cash and Bank Balances	0.00%	-	-	6.28	
Sub Total	5.43%	-	-	287.54	
ICDs - Corporate Loan	10.00%	_	-	8.36	
TOTAL TREASURY ASSETS / AVERAGE RATE OF RETURNS	5.56%	-	-	295.90	
NET BORROWINGS / (TREASURY ASSETS)	-3.74%	-	-	(217.42)	

<sup>\*</sup> Current maturities of loan is taken under other current liabilities in balance sheet



## **KEY RATIOS**

KEY RATIOS	2016-17	2017-18	2018-19	2019-20	2020-21	Q1FY22	Q2FY22	Q3FY22
Return on Avg Equity (ROAE) (%)	30.08%	20.26%	17.58%	15.49%	16.43%	10.57%	30.81%	27.29%
Return on Avg Capital Employed (ROACE) (%)	22.89%	17.21%	17.88%	17.60%	20.00%	13.98%	40.36%	35.59%
Total Outside Liabilities to Net Worth (TOL/TNW)	1.19	0.98	0.82	0.52	0.41	0.39	0.42	0.43
Total Debt / EBITDA	1.32	1.15	1.53	0.60	0.24	0.37	0.13	0.08
Total Debt / Equity Ratio	0.59	0.43	0.48	0.18	0.06	0.07	0.06	0.04
Long Term Debt (Incl capex buyers credit)/ Equity Ratio	0.34	0.32	0.18	0.05	0.02	0.01	0.01	0.00
Interest Cover	9.16	7.09	5.75	6.65	25.17	18.38	96.21	65.67
Fixed Assets Turnover Ratio	3.34	2.97	3.03	3.13	3.01	2.56	4.53	4.67

Note 1: ROAE, ROACE, Total Debt/EBITDA, Interest Cover and Fixed Asset Turnover Ratio for the quarters are annualized

Note 2: Total debt and long term debt is taken as per Balance Sheet on page - 2 which excludes buyers' credit for working capital and current maturities of term loan. Both of these are considered as current liabilities.



# **WORKING CAPITAL CYCLE**

RATIOS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	Q1FY22	Q2FY22	Q3FY22
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	448.88	808.29	848.45
Debtor	In Rs Cr	335.27	314.46	293.55	258.16	297.01	255.65	334.90	328.35
Annualized Debtor Days (A)		69	58	47	41	51	52	38	35
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	448.88	808.29	848.45
Raw Material Inventory	In Rs Cr	139.95	169.08	221.45	186.93	197.73	254.22	245.21	246.83
Annualized Raw Material Inventory Days (B)		29	31	36	30	34	52	28	27
	In Rs Cr								
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	448.88	808.29	848.45
Finished Goods Inventory	In Rs Cr	123.88	169.13	179.52	167.17	132.43	237.90	208.42	225.25
Annualized Finished Goods Inventory Days (C)		25	31	29	27	23	48	24	24
	In Rs Cr								
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	448.88	808.29	848.45
Trade Payables	In Rs Cr	141.10	176.43	162.49	161.08	213.94	179.69	217.12	281.79
<b>Buyers Credit for Raw Materials</b>	In Rs Cr	140.90	141.93	0.37	32.42	15.04	36.35	39.51	71.78
Total Payables	In Rs Cr	282.00	318.36	162.86	193.50	228.98	216.04	256.63	353.57
Annualized Payables Days (D)		58	59	26	31	40	44	29	38
Cash Conversion Cycle (days) = A+B+C-D		65	62	86	67	69	108	60	48
Cash Conversion Cycle (months)		2.16	2.07	2.86	2.23	2.29	3.60	2.00	1.60



## PROFIT & LOSS - SUMMARY

CI DADTICIII ADC	UNIT			Annual				Grow	vth %			Quarter		Grow	rth %	9 Mc	nths	Growth%
SL PARTICULARS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
A1 NET TURNOVER	In Rs Cr	1,773.14	1,953.11	2,247.62	2,270.24	2,103.13	10.1%	15.1%	1.0%	-7.4%	799.92	845.83	652.17	5.7%	29.7%	2,093.81	1,367.52	53.1%
A2 ADD: OTHER OPERATING INCOMES	In Rs Cr	9.32	14.11	16.21	12.44	10.35	•	-	-	-	8.37	2.62	2.19	-		11.81	7.34	-
A3 TOTAL INCOME	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	10.4%	15.1%	0.8%	-7.4%	808.29	848.45	654.36	5.0%	29.7%	2,105.62	1,374.86	53.2%
B1 MANUFACTURING & DIRECT EXPENSES	In Rs Cr	1,149.53	1,305.88	1,521.79	1,495.26	1,374.90	13.6%	16.5%	-1.7%	-8.0%	517.45	551.85	414.30	6.6%	33.2%	1,355.46	898.00	50.9%
B2 FOREX LOSS / (GAIN)	In Rs Cr	(20.07)	1.89	7.06	(2.05)	(5.95)	•	-	-	-	(2.13)	(1.38)	(0.67)	-	-	(4.24)	(4.01)	-
C1 GROSS PROFIT	In Rs Cr	653.00	659.45	734.98	789.47	744.53	1.0%	11.5%	7.4%	-5.7%	292.97	297.98	240.73	2%	23.8%	754.40	480.87	56.9%
C2 GROSS PROFIT % OF TOTAL INCOME		36.6%	33.5%	32.5%	34.6%	35.2%	•	-	-	-	36.2%	35.1%	36.8%	-	-	35.8%	35.0%	-
D1 SALES & OTHER EXPENSES	In Rs Cr	338.29	346.72	428.55	433.42	398.47	2.5%	23.6%	1.1%	-8.1%	125.41	140.47	117.70	12.0%	19.3%	363.22	265.30	36.9%
D2 EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	-	-	40.86	11.81	-	-	-	-	-		11.81	-	-	-	11.81	-
E1 EBITDA	In Rs Cr	314.71	312.73	306.43	315.18	334.25	-0.6%	-2.0%	2.9%	6.0%	167.56	157.51	111.22	-6.0%	41.6%	391.19	203.77	92.0%
E2 EBITDA % OF TOTAL INCOME	:	17.7%	15.9%	13.5%	13.8%	15.8%	-	-	-	-	20.7%	18.6%	17.0%	-	-	18.6%	14.8%	-
F1 EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	314.71	312.73	306.43	356.04	346.06	-0.6%	-2.0%	16.2%	-2.8%	167.56	157.51	123.03	-6.0%	28.0%	391.19	215.58	81.5%
F2 EBITDA (WITHOUT EXTRA-ORDINARY ITEM) % OF TOTAL INCOME	In Rs Cr	17.7%	15.9%	13.5%	15.6%	16.4%		-	-	-	20.7%	18.6%	18.8%		-	18.6%	15.7%	-
G1 EBITDA WITHOUT FOREX & EXTRA-ORDINARY ITEM	In Rs Cr	294.64	314.62	313.49	353.99	340.11	6.8%	-0.4%	12.9%	-3.9%	165.43	156.13	122.36	-5.6%	27.6%	386.95	211.56	82.9%
G2 EBITDA (W/O FOREX & EXTRA-ORDINARY ITEM) % OF TOTAL INCOME		16.5%	16.0%	13.8%	15.5%	16.1%	-	-	-	-	20.5%	18.4%	18.7%	-	-	18.4%	15.4%	-
H DEPRECIATION	In Rs Cr	52.38	81.04	49.99	67.55	62.63	54.7%	-38.3%	35.1%	-7.3%	16.85	17.16	16.22	1.8%	5.8%	50.33	46.71	7.8%

- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.
- In FY21, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order



## PROFIT & LOSS - SUMMARY - continued

SL	PARTICULARS	UNIT			Annual				Grow	/th %			Quarter		Grow	rth %	9 Ma	nths	Growth%
SL	PARTICULARS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
I1	EBIT (E1 - H)	In Rs Cr	262.33	231.69	256.44	247.63	271.62	-11.7%	10.7%	-3.4%	9.7%	150.71	140.36	95.00	-6.9%	47.7%	340.85	157.06	117.0%
12	EBIT % OF TOTAL INCOME		14.7%	11.8%	11.3%	10.8%	12.9%	-			-	18.6%	16.5%	14.5%		-	16.2%	11.4%	-
J1	INTEREST	In Rs Cr	26.71	27.96	35.36	29.35	11.38	4.7%	26.5%	-17.0%	-61.2%	1.57	1.93	1.63	22.4%	18.2%	5.46	8.83	-38.2%
J2	FOREX TREATED AS BORROWING COST	In Rs Cr	1.93	4.72	9.22	7.90	(0.59)					(0.01)	0.21	(0.56)		-	0.95	(0.92)	-
J3	TOTAL BORROWING COST	In Rs Cr	28.64	32.68	44.58	37.25	10.79	14.1%	36.4%	-16.5%	-71.0%	1.56	2.14	1.07	36.6%	99.7%	6.41	7.91	-19.0%
K1	PROFIT BEFORE TAX	In Rs Cr	233.69	199.01	211.86	210.38	260.83	-14.8%	6.5%	-0.7%	24.0%	149.15	138.22	93.93	-7.3%	47.1%	334.44	149.15	124.2%
К2	PBT AS % OF TOTAL INCOME		13.1%	10.1%	9.4%	9.2%	12.3%					18.5%	16.3%	14.4%		-	15.9%	10.8%	-
L	TOTAL FOREX (GAIN) / LOSS (IN EBITDA AND FINANCE COST)	In Rs Cr	(18.14)	6.61	16.28	5.85	(6.54)	-		-	-	(2.14)	(1.17)	(1.23)	-	-	(3.29)	(4.93)	-
M1	PROFIT BEFORE TAX (EXCLUDING FOREX)	In Rs Cr	215.55	205.62	228.14	216.23	254.29	-4.6%	11.0%	-5.2%	17.6%	147.01	137.05	92.70	-6.8%	47.8%	331.15	144.21	129.6%
M2	PBT (EXCLUDING FOREX) AS % OF TOTAL INCOME	In Rs Cr	12.1%	10.5%	10.1%	9.5%	12.0%	-			-	18.2%	16.2%	14.2%		-	15.7%	10.5%	-
N1	CURRENT TAX	In Rs Cr	50.41	42.23	45.15	48.34	64.47	-		•	-	45.01	42.69	27.22	-	-	100.90	37.29	-
N2	MAT CREDIT / DEFERRED TAX	In Rs Cr	(2.28)	0.14	7.95	3.87	4.29	-			-	1.05	(1.74)	0.83	-	-	(0.70)	3.03	-
N3	TOTAL TAX EXPENSES	In Rs Cr	48.13	42.37	53.10	52.21	68.76	-12.0%	25.3%	-1.7%	31.7%	46.06	40.95	28.05	-11.1%	46.0%	100.20	40.32	148.5%
N4	TAX AS % OF PBT		20.6%	21.3%	25.1%	24.8%	26.4%	-	-		-	30.9%	29.6%	29.9%	-	-	30.0%	27.0%	-
01	PROFT AFTER TAX	In Rs Cr	185.56	156.64	158.76	158.17	192.07	-15.6%	1.4%	-0.4%	21.4%	103.08	97.27	65.88	-5.6%	47.6%	234.24	108.83	115.2%
02	PROFIT AS % OF TOTAL INCOME		10.4%	8.0%	7.0%	6.9%	9.1%	-	-	•	-	12.8%	11.5%	10.1%	-	-	11.1%	7.9%	-

Note: In view of carried forward MAT credit and exemption in some units, the Company is continuing with tax system existent before new notification



# PLYWOOD - VOLUME DETAILS

CL	DADTICHHADC	LINUT			Annual				Grov	vth %			Quarter		Grow	vth %	9 Mc	onths	Growth%
SL	PARTICULARS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
<u>A</u>	<u>VOLUME</u>																		
A1	-Plywood	СВМ	1,97,474	2,08,382	2,20,442	2,20,813	2,07,665	5.5%	5.8%	0.2%	-6.0%	80,681	77,925	67,544	-3.4%	15.4%	1,98,720	1,34,791	47.4%
A2	-Deco Ply	СВМ	8,756	8,873	10,609	10,292	7,481	1.3%	19.6%	-3.0%	-27.3%	2,602	2,411	2,314	-7.3%	4.2%	6,391	5,089	25.6%
А3	-Commercial Veneer	СВМ	45,490	36,671	21,586	13,089	7,482	-19.4%	-41.1%	-39.4%	-42.8%	2,170	2,122	2,119	-2.2%	0.1%	5,554	5,259	5.6%
<u>B</u>	NET SALES VALUE																		
B1	-Plywood	In Rs Cr	958.06	987.14	1,038.44	1,034.00	984.13	3.0%	5.2%	-0.4%	-4.8%	395.14	389.14	315.23	-1.5%	23.4%	983.19	629.93	56.1%
B2	-Deco Ply	In Rs Cr	118.47	123.93	152.49	150.83	110.09	4.6%	23.0%	-1.1%	-27.0%	41.26	39.46	33.73	-4.4%	17.0%	101.12	73.44	37.7%
В3	-Commercial Veneer	In Rs Cr	184.40	152.23	82.46	46.16	25.90	-17.4%	-45.8%	-44.0%	-43.9%	7.73	8.34	7.05	7.9%	18.3%	19.25	18.23	5.6%
	Total	In Rs Cr	1,260.93	1,263.30	1,273.39	1,230.99	1,120.12	0.2%	0.8%	-3.3%	-9.0%	444.13	436.94	356.01	-1.6%	22.7%	1,103.56	721.60	52.9%
<u>C</u>	AVERAGE																		
<b>C1</b>	-Plywood	Rs.	48,516	47,372	47,107	46,827	47,390	-2.4%	-0.6%	-0.6%	1.2%	48,975	49,937	46,670	2.0%	7.0%	49,476	46,734	5.9%
C2	-Deco Ply	Rs.	1,35,302	1,39,671	1,43,736	1,46,551	1,47,153	3.2%	2.9%	2.0%	0.4%	1,58,570	1,63,667	1,45,765	3.2%	12.3%	1,58,223	1,44,311	9.6%
<b>C3</b>	-Commercial Veneer	Rs.	40,536	41,512	38,201	35,266	34,615	2.4%	-8.0%	-7.7%	-1.8%	35,622	39,303	33,270	10.3%	18.1%	34,660	34,664	0.0%



## **PLYWOOD - FINANCIAL DETAILS**

					Annual	_			Grov	vth %			Quarter		Grov	vth %	9 Mon	ths	Growth %
SL	PARTICULARS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec'21	Dec '20	QoQ	YoY	Dec'21	Dec '20	9M to 9M
A1	NET TURNOVER	In Rs Cr	1,260.93	1,263.30	1,273.39	1,230.99	1,120.12	0.2%	0.8%	-3.3%	-9.0%	444.13	436.94	356.01	-1.6%	22.7%	1,103.56	721.60	52.9%
A2	ADD: OTHER OPERATING INCOME / INDAS ADJUSTMENT	In Rs Cr	0.88	5.64	4.70	3.30	3.05	-	-	-	•	1.60	1.82	1.09	-	-	3.54	2.37	-
А3	TOTAL INCOME	In Rs Cr	1,261.81	1,268.94	1,278.09	1,234.29	1,123.17	0.6%	0.7%	-3.4%	-9.0%	445.73	438.75	357.10	-1.6%	22.9%	1,107.10	723.97	52.9%
B1	GROSS PROFIT	In Rs Cr	429.32	372.48	395.55	367.69	330.73	-13.2%	6.2%	-7.0%	-10.1%	134.83	135.79	110.93	0.7%	22.4%	337.02	211.49	59.4%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	34.0%	29.4%	30.9%	29.8%	29.4%	-	-	-	-	30.2%	30.9%	31.1%	-	-	30.4%	29.2%	-
C1	EBITDA	In Rs Cr	216.37	181.17	174.43	112.32	121.19	-16.3%	-3.7%	-35.6%	7.9%	70.94	63.53	42.07	-10.4%	51%	151.72	70.15	116.3%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	17.1%	14.3%	13.6%	9.1%	10.8%	-	-	-	-	15.9%	14.5%	11.8%	-	-	13.7%	9.7%	-
D	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	-	-	40.86	11.81	-	-	-	-	-	-	11.81	-	-	-	11.81	_
E1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	216.37	181.17	174.43	153.18	133.00	-16.3%	-3.7%	-12.2%	-13.2%	70.94	63.53	53.88	-10.4%	17.9%	151.72	81.96	85.1%
E2	EBITDA % OF TOTAL INCOME	In Rs Cr	17.1%	14.3%	13.6%	12.4%	11.8%	-	-	-	-	15.9%	14.5%	15.1%	-	-	13.7%	11.3%	-
F1	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY ITEM)	In Rs Cr	209.87	180.10	178.11	152.92	129.17	-14.2%	-1.1%	-14.1%	-15.5%	70.44	63.30	53.50	-10.1%	18.3%	150.84	78.86	91.3%
F2	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY) % OF TOTAL INCOME	In Rs Cr	16.6%	14.2%	13.9%	12.4%	11.5%	-	-	-	-	15.8%	14.4%	15.0%	-	-	13.6%	10.9%	_
G1	DEPRECIATION	In Rs Cr	18.95	20.34	8.63	12.11	11.11	7.3%	-57.6%	40.4%	-8.3%	3.10	3.32	2.95	7.0%	12.5%	9.43	8.16	15.5%
G2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	16.98	8.08	17.08	8.15	18.37	-	-	-	-	2.35	1.62	2.55	-	-	3.95	6.18	-
H1	SEGMENT PROFIT = (C1-G1+G2)	In Rs Cr	214.40	168.91	182.88	108.35	128.46	-21.2%	8.3%	-40.8%	18.6%	70.18	61.83	41.67	-11.9%	48.4%	146.24	68.16	114.5%
H2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	17.0%	13.3%	14.3%	8.8%	11.4%	-	-	-	-	15.7%	14.1%	11.7%	-	-	13.2%	9.4%	
I1	FOREX LOSS / (GAIN)	In Rs Cr	(6.50)	(1.07)	3.68	(0.25)	(3.84)	-	-	-	-	(0.49)	(0.23)	(0.38)	-	-	(0.88)	(3.10)	-
12	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	207.90	167.84	186.56	108.10	124.62	-19.3%	11.2%	-42.1%	15.3%	69.69	61.60	41.29	-11.6%	49.2%	145.36	65.06	123.4%
13	SEGMENT PROFIT EXCLUDING FOREX DIFFERENCE %		16.5%	13.2%	14.6%	8.8%	11.1%	-	-	-	-	15.6%	14.0%	11.6%	-	-	13.1%	9.0%	_

- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.
- In FY21 Q3, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order



## **LAMINATES - VOLUME DETAILS**

CI	DARTICHIARC	UNIT			Annual				Grow	th %			Quarter		Grow	th %	9 Mc	onths	Growth%
SL	PARTICULARS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
<u>A</u>	VOLUME																		
<b>A1</b>	- Laminates	NOS.	49,25,024	54,06,918	58,58,029	61,61,428	54,87,222	9.8%	8.3%	5.2%	-10.9%	19,21,911	16,85,532	15,82,177	-12.3%	6.5%	47,54,017	35,56,687	33.7%
A2	- Pre-Lam	SQM	9,03,697	-	•	•	•	-	•	-	-	-	-	-	1	-	•	-	-
А3	- Exteria Grade Laminates	NOS.	9,781	14,429	20,934	28,453	30,557	47.5%	45.1%	35.9%	7.4%	11,615	13,479	9,123	16.0%	47.7%	30,377	18,877	60.9%
<u>B</u>	NET SALES VALUE																		
B1	- Laminates	In Rs Cr	324.13	361.59	420.35	439.32	390.54	11.6%	16.3%	4.5%	-11.1%	155.42	140.69	113.55	-9.5%	23.9%	380.22	246.35	54.3%
B2	- Pre-Lam	In Rs Cr	33.33	-	•	•	-	-	-		-	•		•	-	-	-	-	-
В3	- Exteria Grade Laminates	In Rs Cr	6.11	8.36	11.84	15.26	17.42	36.8%	41.6%	28.9%	14.2%	6.80	8.04	5.44	18.2%	47.8%	17.99	10.87	65.5%
	TOTAL LAMINATES SEGMENT	In Rs Cr	363.57	369.95	432.19	454.58	407.96	1.8%	16.8%	5.2%	-10.3%	162.22	148.73	118.99	-8.3%	25.0%	398.21	257.22	54.8%
<u>C</u>	<u>AVERAGE</u>																		
<b>C1</b>	- Laminates	Rs.	658	669	718	713	712	1.6%	7.3%	-0.6%	-0.2%	809	835	718	3.2%	16.3%	800	693	15%
<b>C2</b>	- Pre-Lam	Rs.	369	-	•	-	•	-	•	•	-	-	•	•	-	-	•	-	-
<b>C3</b>	- Exteria Grade Laminates	Rs.	6,247	5,794	5,656	5,363	5,701	-7.3%	-2.4%	-5.2%	6.3%	5,854	5,965	5,963	1.9%	0.0%	5,922	5,758	2.8%

#### Note:

- 1. Pre-Lam has been excluded from the Laminates segment from FY17-18 onwards and the same has been taken to Particle board.
- 2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.



## **LAMINATES - FINANCIAL DETAILS**

CI	DADTICIII ADC	UNIT			Annual				Grov	vth %			Quarter		Grow	vth %	9 Mo	nths	Growth %
SL	PARTICULARS	UNII	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec'20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
<b>A1</b>	Net Turnover	In Rs Cr	363.57	369.95	432.19	454.58	407.96	1.8%	16.8%	5.2%	-10.3%	162.22	148.73	118.99	-8.3%	25.0%	398.21	257.22	54.8%
<b>A2</b>	Add: Other Operating Incomes/IndAS Adjustment	In Rs Cr	7.15	8.03	6.81	8.76	7.06	-	-	-	-	1.53	0.72	1.04	-	-	2.86	4.86	-
А3	TOTAL INCOME	In Rs Cr	370.72	377.98	439.00	463.34	415.02	2.0%	16.1%	5.5%	-10.4%	163.74	149.45	120.03	-8.7%	24.5%	401.07	262.08	53.0%
B1	GROSS PROFIT	In Rs Cr	127.95	130.33	122.00	164.66	161.77	1.9%	-6.4%	35.0%	-1.8%	67.61	53.33	50.30	-21.1%	6.0%	152.87	97.66	56.5%
<b>B2</b>	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	34.5%	34.5%	27.8%	35.5%	39.0%	•	-	-	-	41.3%	35.7%	41.9%	-	-	38.1%	37.3%	-
<b>C1</b>	EBITDA	In Rs Cr	58.64	59.62	38.61	62.67	74.21	1.7%	-35.2%	62.3%	18.4%	36.63	19.19	23.08	-47.6%	-16.9%	69.47	38.93	78.4%
<b>C2</b>	EBITDA % OF TOTAL INCOME	In Rs Cr	15.8%	15.8%	8.8%	13.5%	17.9%	•	-	-	-	22.4%	12.8%	19.2%	-	-	17.3%	14.9%	-
D1	EBITDA (Without Forex)	In Rs Cr	53.36	60.94	36.82	60.95	72.41	14.2%	-39.6%	65.5%	18.8%	35.00	18.27	22.92	-47.8%	-20.3%	66.32	38.31	73.1%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	14.4%	16.1%	8.4%	13.2%	17.4%	1	-	-	-	21.4%	12.2%	19.1%	-	-	16.5%	14.6%	-
<b>E1</b>	DEPRECIATION	In Rs Cr	10.21	10.73	7.23	10.04	10.21	5.1%	-32.6%	38.9%	1.7%	2.97	3.04	2.77	2.3%	10.0%	8.87	7.50	18.3%
<b>E2</b>	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	3.52	2.81	2.36	3.50	5.56	1	-	-	-	1.41	1.54	0.65	-	-	4.10	1.07	
F1	SEGMENT PROFIT	In Rs Cr	51.95	51.71	33.74	56.13	69.56	-0.5%	-34.7%	66.4%	23.9%	35.07	17.68	20.96	-50%	-15.6%	64.71	32.50	99.1%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	14.0%	13.7%	7.7%	12.1%	16.8%	-	-	-	-	21.4%	11.8%	17.5%	-	-	16.1%	12.4%	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	(5.28)	1.32	(1.79)	(1.72)	(1.80)	-	-	-	-	(1.63)	(0.92)	(0.17)	-	-	(3.15)	(0.62)	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	46.67	53.03	31.95	54.41	67.76	13.6%	-39.7%	70.3%	24.5%	33.44	16.76	20.79	-50%	-19.4%	61.56	31.88	93.1%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		12.6%	14.0%	7.3%	11.7%	16.3%	-	-	-	-	20.4%	11.2%	17.3%	-	-	15.3%	12.2%	-

#### Note:

- 1. Pre-Lam has been excluded from the Laminates segment from FY17-18 onwards and the same has been taken to Particle board.
- 2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.



# MDF - VOLUME DETAILS

SL	PARTICULARS	UNIT			Annual				Grow	/th %			Quarter		Grow	vth %	9 Mc	nths	Growth%
3L	PARTICULARS	OINIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 VS 19	19 VS 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
Α	VOLUME																		
A1	PLAIN MDF	СВМ	-	48,307	1,15,563	1,30,989	1,21,617	-	139.2%	13.3%	-7.2%	32,977	43,812	40,863	32.9%	7.2%	1,02,420	83,722	22.3%
A2	PRELAM MDF	СВМ	-	-	16,666	22,186	25,634	-	-	33.1%	15.5%	9,083	12,091	8,344	33.1%	44.9%	27,379	17,580	55.7%
A3	TOTAL	СВМ	-	48,307	1,32,229	1,53,175	1,47,251	-	173.7%	15.8%	-3.9%	42,060	55,903	49,207	32.9%	13.6%	1,29,799	1,01,302	28.1%
В	NET SALES VALUE																		
B1	PLAIN MDF	In Rs Cr	-	112.80	243.86	281.63	272.96	-	116.2%	15.5%	-3.1%	87.01	126.57	88.60	45.5%	42.9%	280.81	182.41	53.9%
B2	PRELAM MDF	In Rs Cr	-	-	51.27	68.75	86.28	-	-	34.1%	25.5%	35.22	53.03	27.84	50.6%	90.5%	111.98	57.84	93.6%
В3	TOTAL	In Rs Cr	-	112.80	295.13	350.38	359.24		161.6%	18.7%	2.5%	122.23	179.60	116.44	46.9%	54.2%	392.79	240.25	63.5%
С	<u>AVERAGE</u>																		
C1	PLAIN MDF	Rs.	-	23,351	21,102	21,500	22,444	-	-9.6%	1.9%	4.4%	26,385	28,889	21,682	9.5%	33.2%	27,418	21,788	25.8%
C2	PRELAM MDF	Rs.	-	-	30,763	30,988	33,658	-	-	0.7%	8.6%	38,776	43,857	33,365	13.1%	31.4%	40,900	32,901	24.3%
C3	TOTAL	Rs.		23,351	22,320	22,874	24,396	-	-4.4%	2.5%	6.7%	29,061	32,127	23,663	10.6%	35.8%	30,261	23,716	27.6%



# MDF - FINANCIAL DETAILS

CI	DARTICHIARC	UNIT			Annual				Grow	th %			Quarter		Grow	vth %	9 Mo	nths	Growth %
SL	PARTICULARS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
<b>A1</b>	NET REVENUE - External Sales	In Rs Cr	-	112.80	295.13	350.38	359.24	-	161.6%	18.7%	2.5%	122.23	179.60	116.44	46.9%	54.2%	392.79	240.25	63.5%
A2	Add : Other Operating Income	In Rs Cr	-	0.31	0.22	0.13	0.16	-	-	-	-	5.20	0.06	0.04	-	-	5.34	0.07	-
А3	Add : Change in Inventory	In Rs Cr	•	7.42	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	TOTAL INCOME (Incl. Inventory)	In Rs Cr	•	120.53	295.35	350.51	359.40	-	145.0%	18.7%	2.5%	127.43	179.66	116.48	41.0%	54.2%	398.13	240.32	65.7%
<b>B1</b>	GROSS PROFIT	In Rs Cr	•	41.93	90.43	139.31	141.74	•	115.7%	54.1%	1.7%	56.44	70.62	47.94	25.1%	47.3%	166.67	93.24	78.7%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	-	34.8%	30.6%	39.7%	39.4%	•	-	-	•	44.3%	39.3%	41.2%	•	-	41.9%	38.8%	-
C1	EBITDA	In Rs Cr	-	21.27	38.34	86.73	92.80	-	80.3%	126.2%	7.0%	44.14	54.80	32.31	24.1%	69.6%	124.47	60.87	104.5%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	-	17.6%	13.0%	24.7%	25.8%		-	-		34.6%	30.5%	27.7%	-	-	31.3%	25.3%	-
D1	EBITDA (Without Forex)	In Rs Cr	-	22.86	40.81	86.68	92.73	•	78.5%	112.4%	7.0%	44.15	54.76	32.28	24.0%	69.6%	124.44	60.82	104.6%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	-	19.0%	13.8%	24.7%	25.8%		•	-		34.6%	30.5%	27.7%	-	-	31.3%	25.3%	-
E1	DEPRECIATION	In Rs Cr	-	23.91	18.64	19.54	19.42	-	-22.0%	4.8%	-0.6%	4.95	4.96	4.86	0.2%	2.0%	14.79	14.69	0.7%
<b>E2</b>	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.18	0.31	1.30	3.05	-	-	-	-	0.47	0.57	0.21	-	-	1.56	0.33	-
F1	SEGMENT PROFIT	In Rs Cr	-	-2.46	20.01	68.49	76.43	-	-914.0%	242.3%	11.6%	39.66	50.40	27.66	27.1%	82.2%	111.24	46.52	139.1%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-	-2.0%	6.8%	19.5%	21.3%	-	-	-	-	31.1%	28.1%	23.7%	-	-	27.9%	19.4%	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	1.59	2.47	(0.05)	(0.06)	-	-	-	-	0.01	(0.04)	(0.04)	-	-	-0.03	(0.05)	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	-	(0.87)	22.48	68.44	76.37	-	-2689%	204.4%	11.6%	39.67	50.36	27.63	27.0%	82.3%	111.21	46.47	139.3%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-	-0.7%	7.6%	19.5%	21.2%	-	-	-	-	31.1%	28.0%	23.7%	-	-	27.9%	19.3%	-



## PARTICLE BOARD - VOLUME DETAILS

SL	DARTICIII ARC	UNIT			Annual				Grow	th %			Quarter		Grov	vth %	9 Mc	onths	Growth%
SL	PARTICULARS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
Α	VOLUME																		
<b>A1</b>	PLAIN PARTICLE BOARD	СВМ	13,141	23,808	25,916	28,340	23,680	81.2%	8.9%	9.4%	-16.4%	8,335	4,486	6,535	-46.2%	-31.4%	17,150	18,202	-5.8%
A2	PRELAM PARTICLE BOARD	СВМ	6,374	22,185	35,979	34,405	31,292	248.1%	62.2%	-4.4%	-9.0%	12,326	14,782	9,350	19.9%	58.1%	35,275	20,088	75.6%
<b>A3</b>	TOTAL	СВМ	19,515	45,993	61,895	62,745	54,971	135.7%	34.6%	1.4%	-12.4%	20,661	19,268	15,885	-6.7%	21.3%	52,424	38,290	36.9%
В	NET SALES VALUE																		
<b>B1</b>	PLAIN PARTICLE BOARD	In Rs Cr	16.48	26.32	28.42	31.58	26.83	59.7%	8.0%	11.1%	-15.0%	11.45	6.76	7.46	-41.0%	-9.4%	24.20	20.52	17.9%
<b>B2</b>	PRELAM PARTICLE BOARD	In Rs Cr	6.65	46.61	69.05	67.53	63.25	600.9%	48.1%	-2.2%	-6.3%	26.70	35.11	18.70	31.5%	87.8%	79.60	39.60	101.0%
В3	TOTAL	In Rs Cr	23.13	72.93	97.47	99.11	90.08	215.3%	33.6%	1.7%	-9.1%	38.15	41.87	26.16	9.8%	60.1%	103.80	60.12	72.7%
С	AVERAGE																		
<b>C1</b>	PLAIN PARTICLE BOARD	Rs.	12,541	11,055	10,966	11,143	11,330	-11.8%	-0.8%	1.6%	1.7%	13,738	15,069	11,415	9.7%	32.0%	14,111	11,273	25.2%
C2	PRELAM PARTICLE BOARD	Rs.	10,433	21,010	19,192	19,628	20,213	101.4%	-8.7%	2.3%	3.0%	21,662	23,752	20,000	9.7%	18.8%	22,566	19,713	14.5%
<b>C3</b>	TOTAL	Rs.	11,852	15,857	15,748	15,796	16,387	33.8%	-0.7%	0.3%	3.7%	18,465	21,730	16,468	17.7%	32.0%	19,800	15,701	26.1%

#### Note:

- 1. Pre-Lam Particle board has been included in Particle board segment from FY17-18 onwards instead of Laminates
- 2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.



#### PARTICLE BOARD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT			Annual				Growt	th %			Quarter		Grov	wth %	9 Mor	nths	Growth %
JL	TARTECLARS	ONT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
<b>A1</b>	NET REVENUE - EXTERNAL SALES	In Rs Cr	23.13	72.93	97.47	99.11	90.08	215.3%	33.6%	1.7%	-9.1%	38.15	41.87	26.16	9.7%	60.1%	103.80	60.12	72.7%
<b>A2</b>	ADD: OTHER OPERATING INCOME	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
А3	ADD: CHANGE IN INVENTORY	In Rs Cr	3.58	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>A4</b>	TOTAL INCOME(INCL. INVENTORY)	In Rs Cr	26.71	72.93	97.47	99.11	90.08	173.0%	33.6%	1.7%	-9.1%	38.15	41.87	26.16	9.7%	60.1%	103.80	60.12	72.7%
<b>B1</b>	GROSS PROFIT	In Rs Cr	6.83	22.65	32.84	37.99	31.24	231.6%	45.0%	15.7%	-17.8%	15.00	16.77	10.12	11.8%	65.8%	41.40	21.09	96%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	25.6%	31.1%	33.7%	38.3%	34.7%	-	-	-	-	39.3%	40.1%	38.7%	-	-	39.9%	35.1%	-
<b>C1</b>	EBITDA	In Rs Cr	5.16	13.86	21.89	24.07	18.08	168.6%	58.0%	10.0%	-24.9%	9.95	11.42	6.05	14.7%	88.6%	27.33	12.50	118.5%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	19.3%	19.0%	22.5%	24.3%	20.1%	-	-	-	-	26.1%	27.3%	23.1%	-	-	26.3%	20.8%	-
D1	EBITDA (WITHOUT FOREX)	In Rs Cr	5.14	14.05	22.07	23.94	18.01	173.3%	57.1%	8.5%	-24.8%	10.00	11.41	6.06	14.1%	88.2%	27.32	12.43	119.7%
D2	EBITDA (WITHOUT FOREX) % OF TOTAL INCOME	In Rs Cr	19.2%	19.3%	22.6%	24.2%	20.0%	1	-	-	-	26.2%	27.2%	23.2%	-	-	26.3%	20.7%	-
E1	DEPRECIATION	In Rs Cr	12.10	16.03	4.57	5.05	4.54	32.4%	-71.5%	10.5%	-10.0%	1.38	1.40	1.28	1.7%	9.3%	4.00	3.34	19.8%
<b>E2</b>	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.38	0.39	0.34	0.33	-	-	-	-	0.27	0.22	0.09	-	-	0.62	0.03	-
F1	SEGMENT PROFIT = (C1-E1+E2)	In Rs Cr	(6.94)	(1.79)	17.71	19.36	13.87	-74.2%	-1088.5%	9.3%	-28.4%	8.84	10.24	4.87	15.7%	110%	23.95	9.20	160.4%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-26.0%	-2.5%	18.2%	19.5%	15.4%	-	-	-	-	23.2%	24.5%	18.6%	-	-	23.1%	15.3%	-
G1	FOREX LOSS /(GAIN)	In Rs Cr	(0.02)	0.19	0.18	(0.13)	(0.07)	-	-	-	-	0.05	(0.07)	0.01	-	-	0.02	(0.07)	
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	(6.96)	(1.60)	17.89	19.23	13.80	-77.0%	-1217.0%	7.5%	-28.3%	8.89	10.17	4.87	14.4%	108.6%	23.97	9.13	162.7%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-26.1%	-2.2%	18.4%	19.4%	15.3%	-	-	-	-	23.3%	24.3%	18.6%	-	-	23.1%	15.2%	-

#### Note:

- 1. Pre-Lam Particle board has been included in Particle board segment from FY17-18 onwards instead of Laminates
- 2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.



# **LOGISTICS (CFS) - VOLUME DETAILS**

SL	PARTICULARS	UNIT			Annual				Grov	vth %			Quarter		Grov	wth %	9 Mc	nths	Growth%
3L	PARTICULARS	ONT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec'20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
Α	VOLUME																		
A1	- CFS	TEUs	80,153	80,936	69,055	59,904	53,356	1.0%	-14.7%	-13.3%	-10.9%	12,334	13,813	13,803	12.0%	0.1%	38,634	39,606	-2.5%
В	NET SALES VALUE																		
B1	- CFS	In Rs Cr	87.61	99.32	99.18	86.26	82.26	13.4%	-0.1%	-13.0%	-4.6%	17.53	20.45	20.76	16.6%	-1.5%	56.12	60.53	-7.3%
С	<u>AVERAGE</u>																		
C1	- CFS	Rs.	10,930	12,271	14,362	14,400	15,418	12.3%	17.0%	0.3%	7.1%	14,214	14,805	15,040	4.2%	-1.6%	14,526	15,283	-5.0%



# **LOGISTICS (CFS) - FINANCIAL DETAILS**

SL	PARTICULARS	UNIT			Annual				Grov	vth %			Quarter		Grow	vth %	9 Mo	nths	Growth%
3L	PANTICULANS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec '20	QoQ	YoY	Dec '21	Dec '20	9M to 9M
<b>A1</b>	Net Turnover	In Rs Cr	87.61	99.32	99.18	86.26	82.26	13.4%	-0.1%	-13.0%	-4.6%	17.53	20.45	20.76	16.7%	-1.5%	56.12	60.53	-7.3%
<b>A2</b>	Add: Other Operating Incomes	In Rs Cr	0.40	0.12	3.81	0.24	0.07	-	-	-	•	0.03	0.02	0.02	•	-	0.06	0.03	-
А3	TOTAL INCOME	In Rs Cr	88.01	99.44	102.99	86.50	82.33	13.0%	3.6%	-16.0%	-4.8%	17.56	20.47	20.78	16.6%	-1.5%	56.18	60.56	-7.2%
B1	GROSS PROFIT	In Rs Cr	77.28	87.65	88.34	71.91	67.97	13.4%	0.8%	-18.6%	-5.5%	14.12	17.11	17.18	21.2%	-0.4%	45.79	49.95	-8.3%
<b>B2</b>	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	87.8%	88.1%	85.8%	83.1%	82.6%	-	-	-	-	80.4%	83.6%	82.7%	-	-	81.5%	82.5%	-
<b>C1</b>	EBITDA	In Rs Cr	34.41	38.21	33.42	29.22	24.20	11.0%	-12.5%	-12.6%	-17.2%	3.51	6.53	5.53	86.0%	18.0%	13.73	18.29	-25.0%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	39.1%	38.4%	32.4%	33.8%	29.4%	-	-	-	-	20.0%	31.9%	26.6%	-	-	24.4%	30.2%	-
D1	EBITDA (Without Forex)	In Rs Cr	34.41	38.21	33.42	29.22	24.20	11.0%	-12.5%	-12.6%	-17.2%	3.51	6.53	5.53	86.0%	18.0%	13.73	18.29	-25.0%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	39.1%	38.4%	32.4%	33.8%	29.4%	-	-	-	-	20.0%	31.9%	26.6%	-	-	24.4%	30.2%	-
	,																		
<b>E1</b>	DEPRECIATION	In Rs Cr	10.87	10.03	7.42	14.09	10.89	-7.8%	-26.0%	89.8%	-22.7%	2.79	2.79	2.75	0.0%	1.5%	8.34	8.16	2.1%
<b>E2</b>	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.02	-	0.01	0.11	-	-	-	-	(0.20)	-	0.01	-	-	(0.19)	0.01	-
F1	SEGMENT PROFIT	In Rs Cr	23.54	28.20	26.00	15.14	13.41	19.8%	-7.8%	-41.8%	-11.4%	0.52	3.74	2.79	618.8%	33.8%	5.20	10.14	-48.7%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	26.7%	28.4%	25.2%	17.5%	16.3%	-	-	-	-	3.0%	18.3%	13.4%	-	-	9.3%	16.7%	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	23.54	28.20	26.00	15.14	13.41	19.8%	-7.8%	-41.8%	-11.4%	0.52	3.74	2.79	618.8%	33.8%	5.20	10.14	-48.7%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		26.7%	28.4%	25.2%	17.5%	16.3%	-	-	-	-	3.0%	18.3%	13.4%	-	-	9.3%	16.7%	-



## **OTHERS - FINANCIAL DETAILS**

SL	PARTICULARS	UNIT			Annual				Grow	rth %			Quarter		Grow	th %	9 Mo	nths	Growth%
SL	PARTICULARS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Sep '21	Dec '21	Dec'20	QoQ	YoY	Dec '21	Dec'20	9M to 9M
<b>A1</b>	Net Turnover	In Rs Cr	41.17	34.79	50.24	48.92	43.47	-15.5%	44.4%	-2.6%	-11.1%	15.67	18.25	13.81	16.4%	32.2%	39.34	27.80	42%
<b>A2</b>	Add: Other Operating Incomes	In Rs Cr	0.90	0.01	0.66	0.02	0.01	-	-	-	-	-	-	-	-	-	0.01	-	-
А3	TOTAL INCOME	In Rs Cr	42.07	34.80	50.90	48.94	43.47	-17.3%	46.3%	-3.9%	-11.2%	15.67	18.25	13.81	16.4%	32.2%	39.35	27.80	42%
<b>B1</b>	GROSS PROFIT	In Rs Cr	3.68	4.39	8.29	9.01	11.36	19.3%	88.8%	8.7%	26.0%	4.89	4.36	4.28	-10.8%	2.0%	10.65	7.59	40%
<b>B2</b>	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	8.7%	12.6%	16.3%	18.4%	26.1%	-	-	-	-	31.2%	23.9%	31.0%	-	-	27.1%	27.3%	-
<b>C1</b>	EBITDA	In Rs Cr	(7.43)	(1.41)	2.75	2.40	5.97	-81.0%	-294.6%	-12.9%	149.4%	3.47	2.70	2.62	-22.2%	3.3%	6.38	3.85	66%
<b>C2</b>	EBITDA % OF TOTAL INCOME	In Rs Cr	-17.7%	-4.1%	5.4%	4.9%	13.7%	-	-	-	-	22.1%	14.8%	18.9%	-	-	16.2%	13.8%	-
D1	EBITDA (Without Forex)	In Rs Cr	(7.97)	(1.55)	3.36	2.50	5.79	-80.5%	-316.3%	-25.6%	131.6%	3.41	2.59	2.52	-24.1%	2.8%	6.19	3.67	68%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	-18.9%	-4.5%	6.6%	5.1%	13.3%	-	•	-	-	21.8%	14.2%	18.2%	-	-	15.7%	13.2%	-
<b>E1</b>	DEPRECIATION	In Rs Cr	0.25	0.01	0.01	0.02	0.03	-	-	-	-	0.01	0.01	0.01	-	-	0.02	0.03	-
<b>E2</b>	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.01	-	-	-	-	-	-	-	-	0.01	0.01	-	-	0.01	0.01	-
F1	SEGMENT PROFIT	In Rs Cr	(7.68)	(1.42)	2.74	2.37	5.94	-81.5%	-293.3%	-13.4%	150.4%	3.46	2.70	2.61	-21.7%	3.4%	6.37	3.83	66%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-18.3%	-4.1%	5.4%	4.8%	13.7%	-	-	-	-	22.0%	14.8%	18.9%	-	-	16.2%	13.8%	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	(0.54)	(0.14)	0.61	0.10	(0.18)	-	-	-	-	(0.06)	(0.11)	(0.10)	-	-	(0.20)	(0.18)	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	(8.22)	(1.56)	3.35	2.48	5.76	-81.1%	-315.1%	-26.1%	132.5%	3.40	2.59	2.52	-23.7%	3.0%	6.17	3.66	69%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-19.5%	-4.5%	6.6%	5.1%	13.2%	-	-	-	-	21.7%	14.2%	18.2%	-	-	15.7%	13.2%	-



## **CAPEX DETAILS**

**Rs. Crores** 

Particulars	Budgeted Cost	2014-15 to 2017-18	2018-19	2019-20	2020-21	9M FY 22	Q4 2021-22 Onwards	Total
MDF - Hoshiarpur Plant	380.00	335.62	13.65	4.82	1.42	-	-	355.51
MDF - Expansion at Hoshiarpur	220.00	-	-	-	15.74	24.96	179.30	220.00
MDF - Greenfield at Andhra Pradesh *	600.00	-	-	-	-	1.52	598.48	600.00
Laminates - Greenfield at Andhra Pradesh *	200.00	-	-	-	-	-	200.00	200.00
Plywood at Punjab	51.00	-	-	-	-	-	51.00	51.00
Solar Plant	14.00	-	-	-	-	8.38	5.62	14.00
Particle Board	67.73	60.53	-	-	-	-	-	60.53
Laminate	62.50	48.05	15.62	9.72	17.04	6.39	-	96.82
Gabon - Veneer Unit	30.00	-	5.89	10.19	2.70	3.43	-	22.21
Solar Panel Project	40.00	4.80	22.94	0.84	-	-	-	28.58
CFS	-	20.08	12.63	**30.67	0.42	0.63	-	64.43
Corporate Office + Interior Work	60+50=110	75.26	34.87	***-14.97	1.50	8.31	-	104.97
Joka Unit	-	22.74	9.56	3.41	7.92	12.19	-	55.82
Gandhidham Unit	-	18.10	1.60	0.52	1.04	3.16	-	24.42
Karnal Unit	-	6.68	4.98	1.48	1.12	5.12	-	19.38
Guwahati Unit	-	24.98	6.16	2.31	6.97	5.81	-	46.23
Chennai Unit	-	16.17	22.46	5.07	6.58	13.55	-	63.83
Others	-	7.08	2.41	3.62	0.57	1.55	-	15.23
TOTAL	1,775.23	640.09	152.77	57.68	63.02	95.00	1,034.40	2,042.96

<sup>\*</sup>MDF plant at Andhra Pradesh is being set up by our 100% subsidiary 'Century Panels Limited'. Work has already begun and is expected to get commissioned by H2 of FY 2023-24

<sup>\*</sup>Laminates plant at Andhra is expected to get commissioned in H2 of FY2022-23

<sup>\*\*</sup> CFS – Due to IndAs 116 effect we had to capitalize lease – Right of use of asset (No outflow of cash)

<sup>\*\*\*</sup> Corporate Office – The figure is net of sale of part of Corporate building to Star Cement



# **TERM LOAN PROJECTION**

#### **Rs. Crores**

PARTICULARS	2016-17	2017-18	2018-19	2019-20	2020-21	9MFY22	Q4FY22	2022-23
<u>OPENING</u>								
- ECB	61.03	97.88	118.15	102.81	78.67	50.21	30.68	23.99
- Buyer's Credit - PB & Others	-	9.60	11.61	-	-	-	-	-
- Buyer's Credit - MDF	-	73.67	82.12	41.09	-	-	-	-
- Rupee Term Loan	39.34	83.11	82.68	68.30	•	-	-	-
Total	100.37	264.26	294.56	212.20	78.67	50.21	30.68	23.99
ADDIDTIONS								
- ECB	66.11	38.94	63.90	ı	1	•	-	-
- Buyer's Credit - PB & Others	9.60	3.87	ı	ı	•	-	-	-
- Buyer's Credit - MDF	73.67	23.13	1	ı	•	-	-	-
- Rupee Term Loan	66.27	20.00	ı	•	1	1	-	-
Total	215.65	85.94	63.90	ı	•	•	-	-
REPAYMENTS								
- ECB	29.26	18.67	79.24	24.14	28.46	19.53	6.69	23.99
- Buyer's Credit - PB & Others	-	1.86	11.61	ı	•	-	-	-
- Buyer's Credit - MDF	-	14.68	41.03	41.09	-	-	-	-
- Rupee Term Loan	22.50	20.43	14.38	68.30	-	-	-	-
Total	51.76	55.64	146.26	133.53	28.46	19.53	6.69	23.99
CLOSING BALANCE	Reinstated	Reinstated	Reinstated	Reinstated				
- ECB	97.88	118.15	102.81	78.67	50.21	30.68	23.99	-
- Buyer's Credit - PB & Others	9.60	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	73.67	82.12	41.09	-	-	-	-	-
- Rupee Term Loan	83.11	82.68	68.30	-	-	-	-	-
Total	264.26	294.56	212.20	78.67	50.21	30.68	23.99	-
Add: Other Capex Buyers Credit	9.10	8.08	-	-	-	1.52	-	-
<b>Less: Current Maturities</b>	38.39	36.03	45.10	27.17	26.48	26.77	-	-
Add: Financial Lease & Other Debits	4.14	2.14	6.26	1.43	0.06	0.23	-	-
Long Term Borrowings	239.11	268.75	173.36	52.93	23.79	5.66	-	-

Note: Term loan projections are based on original payment schedule. However, we propose to prepay the term loans.



## **FUND FLOW STATEMENT**

#### Rs. Crores

SUMMARY	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	Q1FY22	Q2FY22	Q3FY22
OPENING CASH/CASH EQUIVALENT	19.04	53.84	16.51	22.61	21.22	186.01	70.97	161.46
ADD: OPERATIONAL CASH INFLOW / (OUTFLOW)	210.82	158.11	260.02	212.28	244.75	-90.35	154.11	165.72
LESS: DIVIDEND PAYMENTS	0.00	26.74	26.74	53.57	0.00	0.00	22.22	0.00
LESS: LONG TERM NET CASH OUTLOW	176.02	168.70	227.18	160.10	79.96	24.69	41.39	39.40
CLOSING CASH/CASH EQUIVALENT	53.84	16.51	22.61	21.22	186.01	70.97	161.46	287.77

OPERATIONAL CASH FLOW	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	Q1FY22	Q2FY22	Q3FY22
<u>INFLOWS</u>								
Cash Profit (PAT + Depreciation + OCI)	235.95	237.10	207.95	225.37	254.14	50.08	118.22	113.51
Increase of Short Term Borrowings	13.03	0.00	203.33	0.00	17.96	16.23	0.00	0.00
Increase of Buyers Credit	0.00	1.03	0.00	32.05	0.00	21.31	3.16	32.27
Increase in Loan from Related Parties	5.00	0.00	0.00	96.16	0.00	5.29	0.00	0.00
Increase of Payables	56.77	35.33	0.00	0.00	52.86	0.00	37.43	64.67
Decrease of Raw Material Inventory	9.70	0.00	0.00	34.52	0.00	0.00	9.01	0.00
Decrease of Finished Goods Inventory	1.62	0.00	0.00	12.35	34.74	0.00	29.48	0.00
Decrease in Receivables	0.00	20.81	20.91	35.39	0.00	41.36	0.00	6.55
Decrease in other operational assets	0.00	33.34	20.38	32.88	0.00	0.00	5.88	3.53
Increase in other operational liabilities	20.41	0.00	25.70	0.00	43.10	0.00	13.57	0.00
Increase in Income Tax provision	4.75	0.00	0.00	8.17	8.64	7.80	23.21	0.51
Sub Total	347.23	327.61	478.27	476.89	411.44	142.07	239.96	221.04

<u>OUTFLOWS</u>	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	Q1FY22	Q2FY22	Q3FY22
Decrease of Short Term Borrowings	0.00	80.53	0.00	255.15	0.00	0.00	4.82	25.35
Decrease in Buyers Credit	21.58	0.00	141.56	0.00	17.38	0.00	0.00	0.00
Decrease in Loan from Related Parties	0.00	5.00	0.00	0.00	96.16	0.00	1.78	0.00
Decrease in Payables	0.00	0.00	13.93	1.42	0.00	34.25	0.00	1.62
Decrease in other operational liabilities	0.00	2.58	0.00	8.04	0.00	25.59	0.00	11.52
Increase of Receivables	48.51	0.00	0.00	0.00	38.85	0.00	79.25	0.00
Increase in Raw Material Inventory	0.00	29.13	52.37	0.00	10.80	56.49	0.00	0.00
Inrease of Finshed Goods Inventory	0.00	45.25	10.39	0.00	0.00	105.47	0.00	16.83
Increase in Current Tax Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase of Other Operational Assets	66.32	0.00	0.00	0.00	3.50	10.62	0.00	0.00
Decrease in Income Tax provision	0.00	7.01	0.00	0.00	0.00	0.00	0.00	0.00
Sub Total	136.41	169.50	218.25	264.61	166.69	232.42	85.85	55.32
NET OPERATIONAL CASH INFLOW / (OUTFLOW)	210.82	158.11	260.02	212.28	244.75	-90.35	154.11	165.72



# **FUND FLOW STATEMENT - continued**

**Rs. Crores** 

LONG TERM CASH FLOW	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	Q1FY22	Q2FY22	Q3FY22
INFLOWS								
Long Term Borrowings								
- Rupee Term Loan & Finance Lease	65.34	20.50	4.27	0.00	0.00	0.00	0.01	0.01
- Foreign Currency Loan	66.56	38.98	0.00	0.00	0.00	0.00	0.00	0.00
- Buyers Credit	72.93	9.44	0.00	0.00	0.00	0.00	0.73	0.79
Increase in Non Current Liabilities	0.00	0.18	0.00	27.31	0.00	0.00	2.53	0.31
Decrease in MAT Credit	0.00	0.00	0.00	0.00	11.72	0.00	0.00	0.00
Decrease in Deferred Tax Assets	0.00	0.80	25.00	3.73	3.99	0.00	0.13	0.00
Decrease in Share Application Money	13.46	0.33	0.00	15.86	0.00	0.00	0.00	0.00
Decrease in Long Term Loans & Advances	0.00	0.00	0.32	2.45	0.76	0.00	0.00	0.00
Sub Total	218.29	70.23	29.59	49.35	16.47	0.00	3.40	1.11

<u>OUTFLOWS</u>	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	Q1FY22	Q2FY22	Q3FY22
Repayment of Long Term Borrowings								
- Rupee Term Loan & Finance Lease	25.02	24.93	14.38	73.51	4.55	0.90	0.00	0.00
- Foreign Currency Loan (Including Forex Fluctuation)	29.26	18.67	15.06	24.25	28.46	6.11	6.75	6.67
- Buyers Credit	0.00	0.00	60.72	41.09	0.00	0.00	0.00	0.00
Fixed Assets Investments	288.76	192.89	133.56	54.66	53.73	14.82	36.11	32.69
Investment in Subsidiaries	46.35	0.02	1.75	15.89	3.19	0.04	1.49	0.30
Increase in MAT Credit	1.59	0.96	17.47	0.05	0.00	0.00	0.00	0.00
Increase in Deferred Tax Assets	1.75	0.00	0.00	0.00	0.00	0.09	0.00	0.53
Increase in Long Term Loans & Advances	1.54	1.46	0.00	0.00	0.00	1.83	0.44	0.32
Decrease in Non Current Liabilities	0.04	0.00	8.28	0.00	6.50	0.90	0.00	0.00
Share Application money to Subsidiaries	0.00	0.00	5.55	0.00	0.00	0.00	0.00	0.00
Sub Total	394.31	238.93	256.77	209.45	96.43	24.69	44.79	40.51
NET LONG TERM CASH OUT FLOW / (INFLOW)	176.02	168.70	227.18	160.10	79.96	24.69	41.39	39.40



# **FOREX EXPOSURE**

PARTICULARS	31.03.2017	31.03.2018	31.03.2019	31.03.2020	21 02 2021	30 06 2021	30 09 2021	31.12.2021	31.12.21 vs 30.09.2		
FARTICOLARS	31.03.2017	31.03.2018	31.03.2019	31.03.2020	31.03.2021	30.00.2021	30.03.2021	31.12.2021	Diff	Diff %	
AVERAGE FOREX BOOKING RATES @ Rs.											
- USD	67.61	64.96	64.04	72.94	71.26	74.60	74.94	74.92	0.32	0	
- EURO	74.48	75.26	81.73	80.61	83.41	94.70	91.95	87.54	(7.16)	-8	
FOREX REINSTATEMENT RATES @ Rs.											
- USD	64.84	65.04	69.17	75.39	73.50	74.35	74.26	74.30	(0.05)	0	
- EURO	69.25	80.62	77.70	83.05	86.10	88.50	86.14	84.05	(4.45)	-5	
<u>EXPOSURE</u>											
<ul> <li>USD (Million) Working Capital (Net of Advances and Receivable)</li> </ul>	15.65	27.40	(1.85)	0.89	(2.54)	0.20	0.63	6.70	6.50	3206	
- USD (Million) TOTAL ECB	15.10	18.17	14.86	10.44	6.83	5.93	5.03	4.13	(1.80)	-30	
- Total USD (Million)	30.75	45.57	13.01	11.32	4.29	6.13	5.66	10.83	4.70	77	
- EURO (Million)	9.15	7.93	2.09	2.19	(0.24)	0.39	0.40	0.10	(0.29)	-74	
EQUIVALENT INR (In Rs. Crores)											
- Working Capital - USD	101.50	178.21	(12.81)	6.69	(18.67)	1.51	4.65	49.81	48.30	3204	
- ECB - USD	97.88	118.16	102.81	78.67	50.21	44.10	37.35	30.68	(13.42)	-30	
- Total - USD	199.38	296.37	90.00	85.36	31.54	45.60	42.00	80.49	34.89	77	
- EURO	63.36	63.96	16.26	18.20	(2.04)	3.48	3.45	0.87	(2.62)	-75	
- Other Currencies	18.11	4.24	3.31	2.48	0.84	1.68	2.28	0.68	(1.00)	-60	
TOTAL (In Rs. Crores)	280.84	364.57	109.57	106.04	30.35	50.76	47.73	82.03	31.27	62	
Nature of Exposure (In Rs. Crores)											
- ECB	97.88	118.16	102.81	78.67	50.21	44.10	37.35	30.68			
- Buyers' Credit - Capex	92.37	101.81	41.09	-	=	-	-	-			
- Working Capital (Net of Advances)	90.60	144.61	(34.33)	27.37	(19.87)	6.67	10.38	51.35			
TOTAL (In Rs. Crores)	280.84	364.57	109.57	106.04	30.35	50.76	47.73	82.03			
EXPOSURE SUMMARY											
- USD	71%	81%	82%	81%	104%	90%	88%	98%			
- EURO	23%	18%	15%	17%	-7%	7%	7%	1%			
- Other Currencies	6%		3%		3%	3%	5%	1%			
FOREX LOSS/(GAIN) SUMMARY (Rs. Crs)											
Treated as Borrowing Cost	1.93	4.72	9.22	7.90	(0.59)	0.75	0.74	0.95			
Taken in Segment Profit or in EBIDTA	(20.07)	1.89	7.07	(2.05)	(5.95)	(0.74)	(2.86)	(4.24)			
TOTAL In Rs. Crores	(18.14)	6.61	16.29	5.85	(6.54)	0.01	(2.12)	(3.29)			
Realized - Loss / (Gain)	(2.28)	1.83	9.89	(1.59)	(4.24)	0.05	(0.76)	(1.51)			
Urealized - Loss / (Gain)	(15.86)	4.78	6.40	7.44	(2.30)	(0.04)	(1.36)	(1.78)			
Total - Loss / (Gain)	(18.14)	6.61	16.29	5.85	(6.54)	0.01	(2.12)	(3.29)			



# **SUMMARY - CONSOLIDATED FINANCIALS - Q3FY22**

							S	UBSIDIAR	IES						
Particulars	Century Ply Standalone	Auro Sundara m	Auro - NCI	Century Singapor e	Singanor	Ara,Arha m, Apnapan , Adonis	Ara, Arham, Adonis, Apn, NCI	Infotech	Infotech NCI	Century Myanma r	Century Myanma r - NCI	Century MDF, Panel & Infra	Century Gabon	Century Gabon - Adj	Consoli- dated Total
Revenue from Operations	848.45	29.04	-28.47	-	-	-	-	-	-0.30	7.33	-2.25	-	8.35	-7.37	854.79
EXPENSES less Other Income	690.93	28.40	-28.47	0.09	-	0.00	-	-0.00	-0.30	8.65	-2.25	-0.21	9.24	-7.37	698.72
EXCEPTIONAL ITEM	-	-	-	-	-	-	-	-	-	-	-	-	-		-
EBITDA	157.52	0.64	-	-0.09	-	-0.00	-	0.00	-	-1.31	-	0.21	-0.89	-	156.07
Depreciation and Amortisation Expense	17.15	0.61	-	0.17	-	-	-	-	-	-0.65	-	-	0.43	-	17.72
EBIT	140.37	0.03	-	-0.26	-	-0.00	-	0.00	-	-0.66	-	0.21	-1.33	-	138.35
Finance Cost	2.14	0.42	-	0.00	-	-	-	-	-	1.05	-	-	0.01	-	3.63
PBT	138.22	-0.40	-	-0.26	-	-0.00	-	0.00	-	-1.71	-	0.21	-1.34	-	134.73
Tax Expenses	40.95	-0.12	-	-	-	-	-	-	-	-	-	-	-	-	40.83
PAT	97.27	-0.28	-	-0.26	-	-0.00	-	0.00	-	-1.71	-	0.21	-1.34	-	93.89
	1000/	<b>540</b> /		00.500/		000/		00.000/		4000/		1000/	4000/		
Century Ply - Shareholding		51%	49%	90.68%	9.32%	80%	20%	99.99%	0.01%	100%		100%	100%	-	-
Percentage - Minority Interest	-	-	49%	-	9.32%	-	20%	-	0.01%	-		-	-	-	-
Non controlling interest	-	-	-0.14	-0.04	-0.02	-	-0.00	-	0.00	-	-	-	-	-	-0.20
Equity holders of the Parent	97.27	-0.28	0.14	-0.22	0.02	-0.00	0.00	0.00	-0.00	-1.71		0.21	-1.34	-	94.09



# **SUMMARY - CONSOLIDATED FINANCIALS - 9MFY22**

SUBSIDIARIES															
Particulars	Century Ply Standalone	Auro Sundara m	Auro - NCI	Century Singapor e	Singapor e NCI	Apnapan	Ara, Arham, Adonis, Apn, NCI	Infotech	Infotech NCI	Century Myanma r	Century Myanma r - NCI	Century MDF, Panel & Infra	Century Gabon	Century Gabon - Adj	Consoli- dated Total
Revenue from Operations	2,105.62	77.34	-76.32	-	-	-	-	0.30	-0.30	24.61	-7.93	-	24.51	-21.87	2,125.97
	. =													0.1.0=	1 = 20 1 =
Expenses less: Other Income	1,714.44	74.20	-76.32	0.09	-	0.02	-	0.00	-0.30	28.55	-7.93	0.01	27.26	-21.87	1,738.15
EXCEPTIONAL ITEM	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
EBITDA	391.18	3.14	-	-0.09	-	-0.02	-	0.30	-	-3.94	-	-0.01	-2.75	-	387.82
Depreciation and Amortisation Expense	50.33	1.70	-	0.97	-	-	-	-	-	0.08	-	-	1.32	-	54.39
EBIT	340.85	1.44	-	-1.06	-	-0.02	-	0.30	-	-4.01	-	-0.01	-4.06	-	333.43
Finance Cost	6.41	1.26	-	0.01	-	-	-	-	-	1.09	-	-	0.03	-	8.80
207	224.44	0.40		4.00		0.00		0.00		<b>5</b> 44		0.01	4.40		224.62
РВТ	334.44	0.19	-	-1.06	-	-0.02	-	0.30	-	-5.11	-	-0.01	-4.10	-	324.63
Tax Expenses	100.20	0.03	-	-	-	-	-	-	-	-	-	-	-	-	100.23
PAT	234.24	0.16	-	-1.06	-	-0.02	-	0.30	-	-5.11	-	-0.01	-4.10	-	224.40
Continue Bloc Charabaldina	1000/	F40/		00.600/		80%		99.99%		1000/		0%	1000/	1.00	
Century Ply - Shareholding Percentage - Minority Interest	100%	51%	49%	90.68%	9.32%	80%	20%	99.99%	0.01%	100%	-	-	100%	1.00	-
rescentage - willomly interest	-	-	43/0	-	3.32/0	-	20/0	_	0.01/6	-	-	-	-	-	-
Non controlling interest	-	-	0.08	-0.08	-0.10	-	-0.00	-	0.00	-	-	-	-	-	-0.11
Equity holders of the Parent	234.24	0.16	-0.08	-0.98	0.10	-0.02	0.00	0.30	-0.00	-5.11	-	-0.01	-4.10	-	224.51



# Thank You

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