

07.11.2022

<b>To,</b> <b>Listing Department</b> <b>National Stock Exchange of India Limited</b> Exchange Plaza Bandra Kurla Complex Bandra (East), Mumbai- 400 051 <b>Scrip Code: EMKAY</b>	<b>To,</b> <b>Listing Department</b> <b>BSE Limited</b> P. J. Tower, Dalal Street, Mumbai- 400 001  <b>Scrip Code: 532737</b>
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Dear Sir,

**Sub: Investor presentation for the 2<sup>nd</sup> Quarter and half year ended 30.09.2022**

Please find enclosed herewith the Investor presentation for the financial results for the 2<sup>nd</sup> quarter and half year ended on 30.09.2022. The same has also been uploaded on the website of the Company i.e. [www.emkayglobal.com](http://www.emkayglobal.com). We request you to kindly take the same on your record.

Thanking You,

Yours faithfully,

For Emkay Global Financial Services Limited

**BHALCHANDRA** Digitally signed by  
**MADHAV RAUL** BHALCHANDRA MADHAV RAUL  
Date: 2022.11.07 18:51:46  
+05'30'



**B.M.Raul**  
Company Secretary and Compliance officer

Encl: As above



# INVESTOR PRESENTATION



Your success is our success



## SAFE HARBOUR

This presentation and the following discussion may contain “forward looking statements” by Emkay Global Financial Services Limited (EGFSL) that are not historical in nature. These forward looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives are based on the current beliefs, assumptions, expectations, estimates and projections of the management of EGFSL about the business, industry and markets in which EGFSL operates.

These statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and other factors, some of which are beyond EGFSL’s control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements.

Such statements are not and should not be construed as a representation of future performance or achievements of EGFSL. In particular, such statements should not be regarded as a projection of future performance of EGFSL. It should be noted that the actual performance or achievements of EGFSL may vary significantly from such statements.

All information in this presentation has been prepared solely by the company and has not been independently verified by anyone else. This presentation is for information purposes only and does not constitute an offer or recommendation to buy or sell any securities of EGFSL.

# BUSINESS PERFORMANCE

Q2 FY23

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# KEY PERFORMANCE INDICATORS

## EMKAY: Q2 FY23 AT A GLANCE

2,14,173

**Total Assets**  
(in million)

23%YoY Growth

21,382

**Wealth Assets**  
(in million)

3%YoY Growth

6,574

**PMS & AIF AUM**  
(in million)

20%YoY D-growth

1,86,217

**DP/Broking Assets**  
(in million)

27%YoY Growth

580

**Revenue**  
(in million)

2% YoY D-growth

78

**PBT**  
(in million)

43% YoY D-growth

61

**PAT**  
(in million)

53% YoY D-growth

63

**Total Comprehensive Income**  
(in million)

33% YoY D-growth

2,007

**Market Cap**  
(in million)

As on 30.09.2022

2,077

**Networth**  
(in million)

As on 30.09.2022

10%

**ROE**

(For 6M FY23)

# KEY HIGHLIGHTS OF Q2 FY23

Consolidated revenues increased by **9% QoQ to Rs. 580 mn**

Consolidated PAT increased by **33% QoQ to Rs. 61 mn**

Consolidated revenues decreased by **22% YoY**

Consolidated PAT decreased by **35% YoY**

## Emkay Confluence 2022

was organized in August 2022 by the IE team and was attended by

- Over 130 companies and more than 146 funds
- 489 individual participants,
- resulting in over 2,300 meetings

## Institutional Equities

Transacted a block of nearly 3 mn shares in Advanced Enzymes, approximately 2.75% of the company, with Nalanda India Equity Fund raising their stake in the company to nearly 9%.

## Investment Banking

- Silverpush: INR 800 mn PE Funding in Series E
- Route Mobile: INR 1700 mn promoter block

## Launch of AIF-Series V

Emkay Investment Managers Ltd. (EIML) launched series V of its highly successful AIF Emkay Emerging Stars Fund. Series V is a Flexi cap strategy focused on manufacturing. The fund will invest in four key themes of manufacturing

## Distribution of Proceeds

Emkay Emerging Stars Fund (EESF) announced the third round of distribution of proceeds to its AIF investors in September.

EESF has till now returned 110-115% of the capital invested to investors

## Launch of Trade:able

FinLearn Academy launched Trade:able, a mobile application that leverages game-based learning to educate on trading & investing related concepts

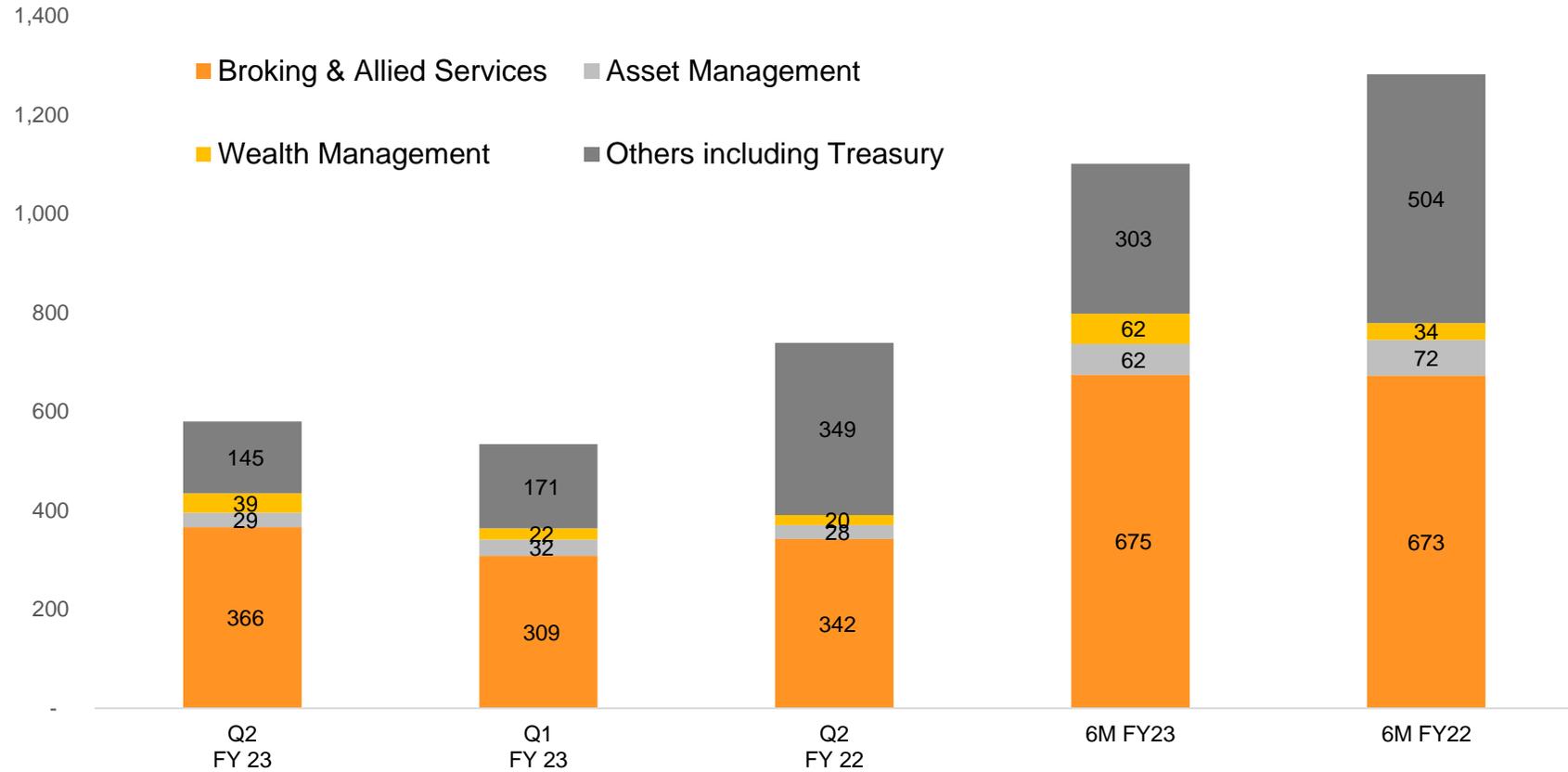
## PMS+AIF AUMs

have dropped  
**20% YoY to INR 6,574 mn**  
 vis-à-vis  
**INR 8,222 mn**

## Wealth AUMs

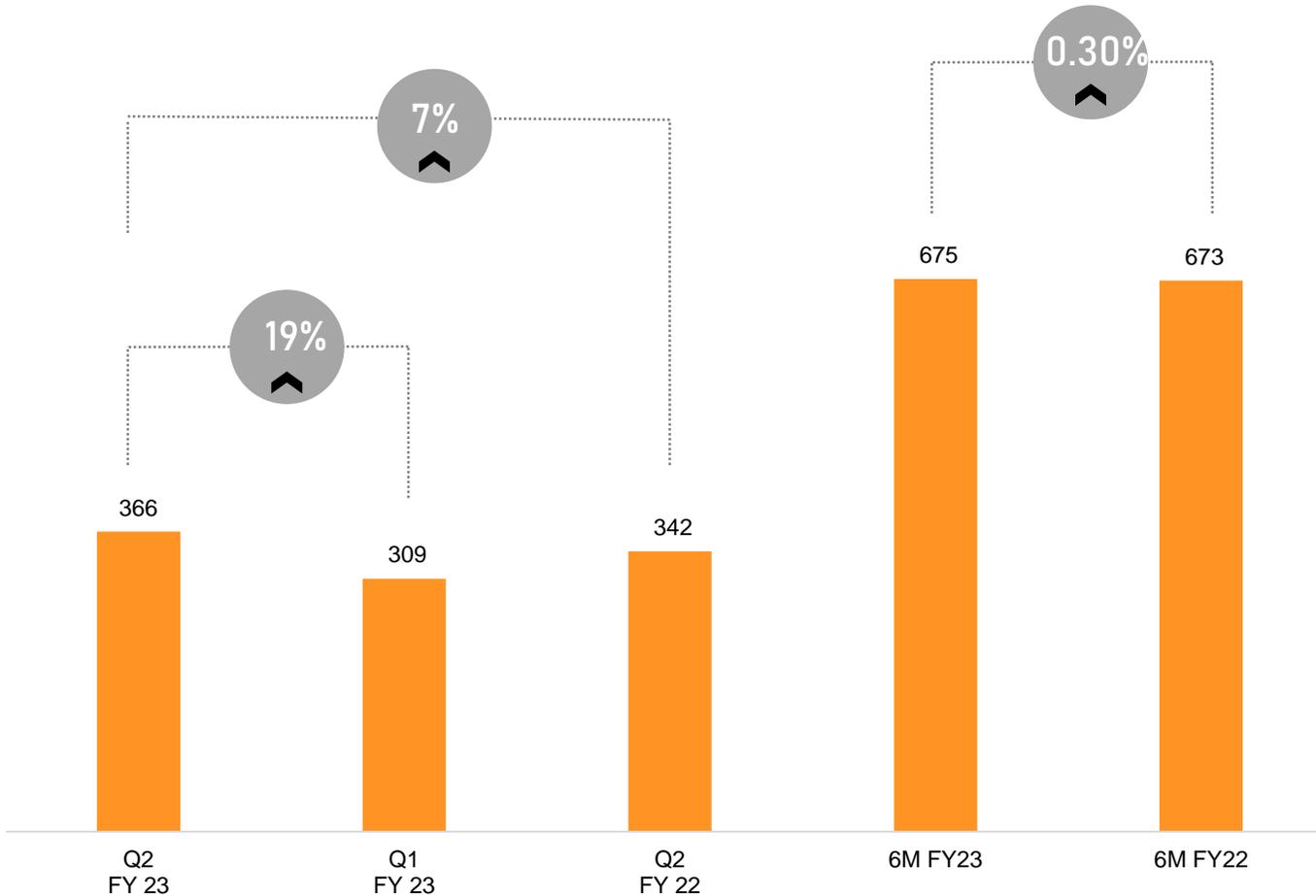
have grown  
**3% YoY to INR 21,382 mn**  
 vis-à-vis  
**INR 20,696 mn**

# REVENUE MIX (Rs. Mn)



# BROKING REVENUE

(Rs. Mn)



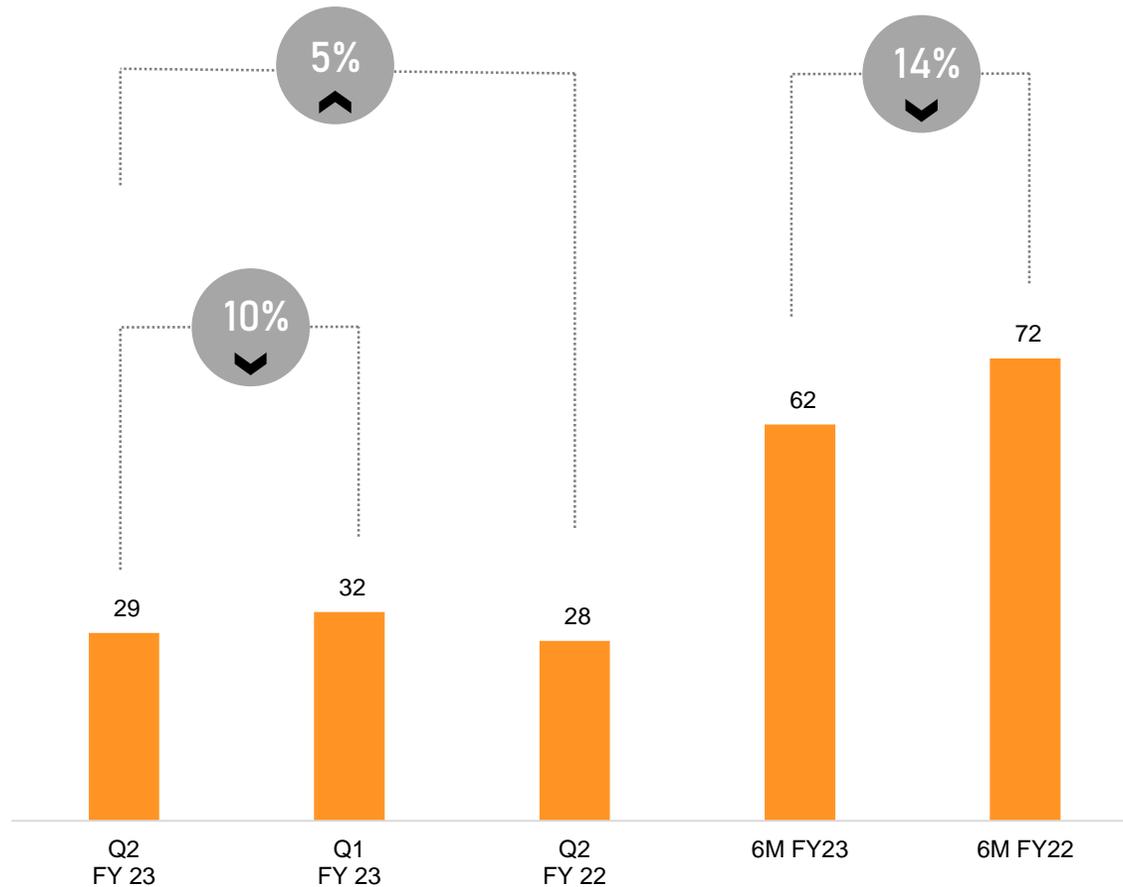
In the second quarter, revenue from broking and allied services increased **19% QoQ** and **7% YoY** to **Rs.366 mn**

**19%**  
QoQ

**7%**  
YoY

# ASSET MANAGEMENT REVENUE

(Rs. Mn)



In the second quarter, revenue from asset management fell

10% QoQ

and

increased

5% YoY to

Rs.29 mn

10%

QoQ



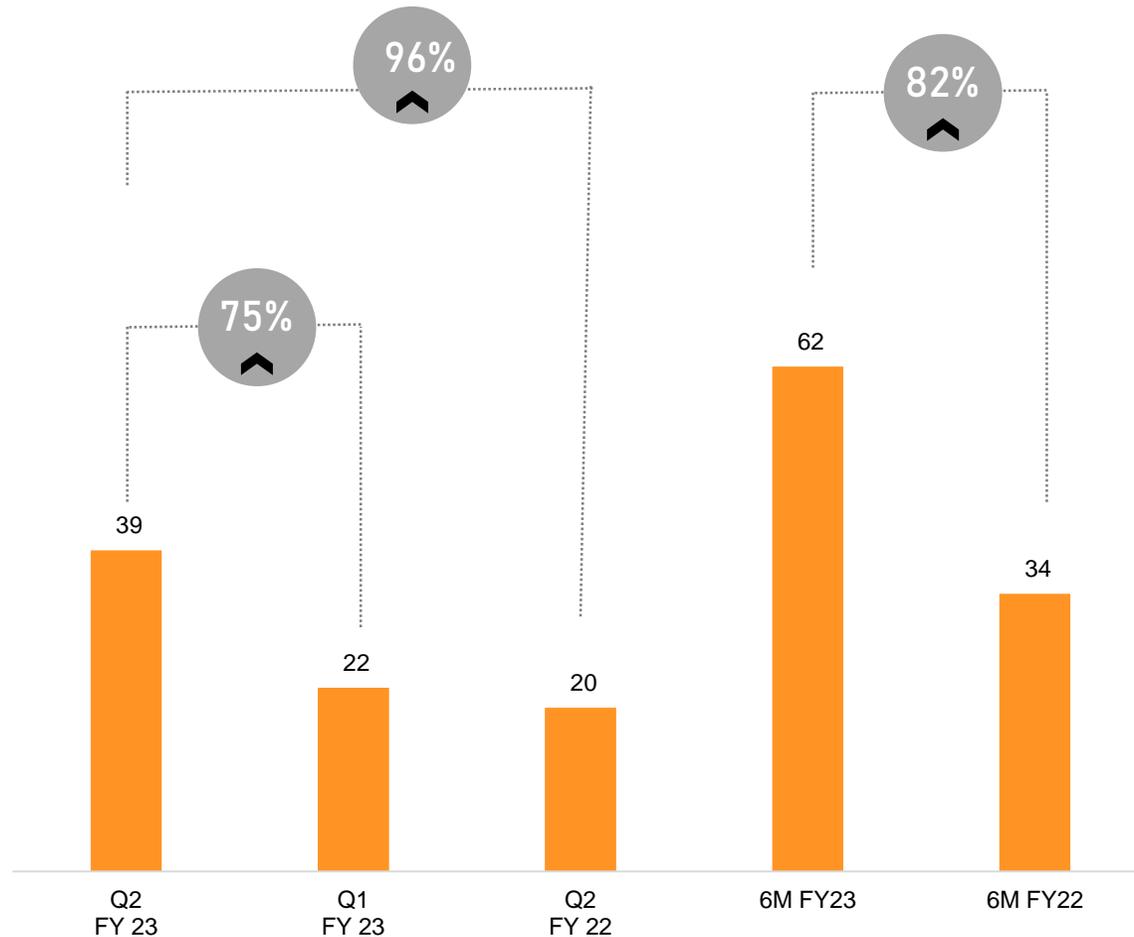
5%

YoY



# WEALTH MANAGEMENT REVENUE

(Rs. Mn)



In the second quarter, revenue from wealth management grew

75% QoQ

and 96%

YoY to

Rs.39 mn

75%

QoQ

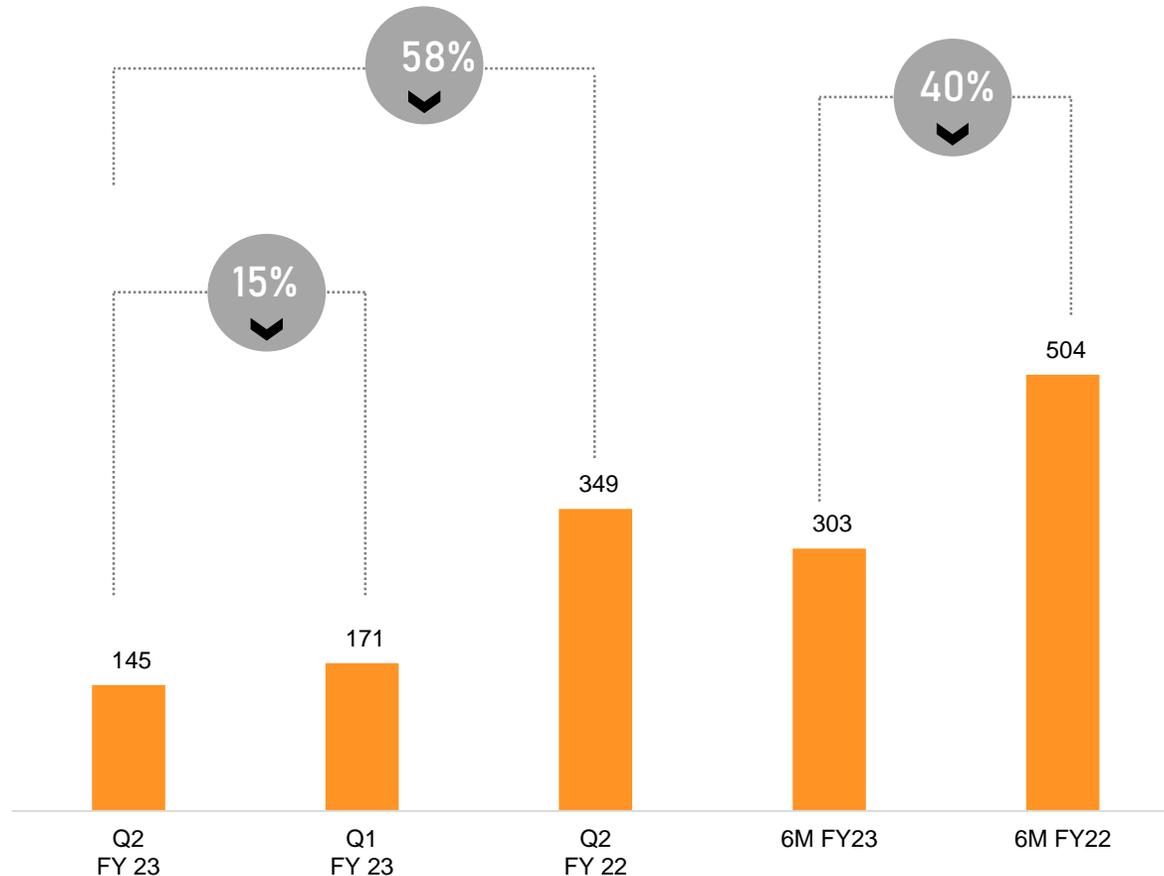


96%

YoY



## OTHERS INCLUDING TREASURY REVENUE (Rs. Mn)



In the second quarter, revenue from others including treasury fell

15% QoQ

and

58% YoY to  
Rs.145 mn

15%

QoQ



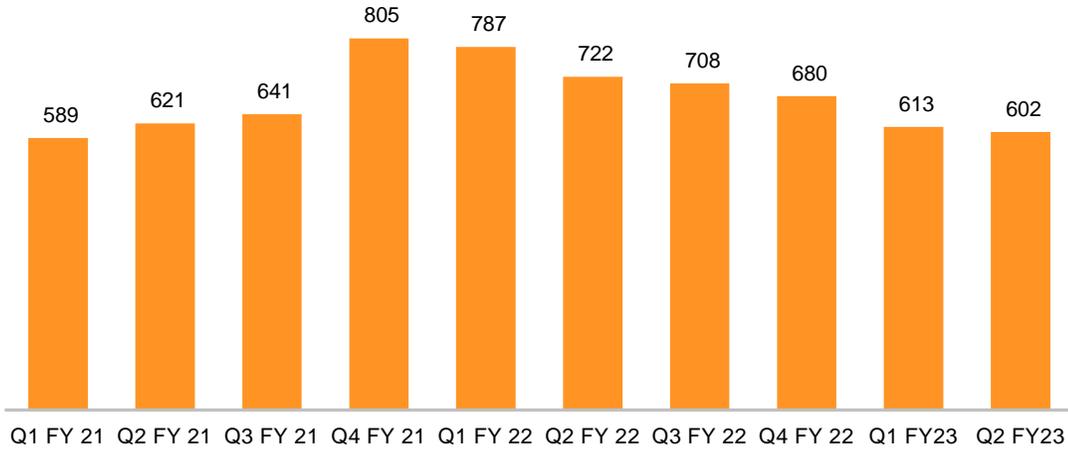
58%

YoY

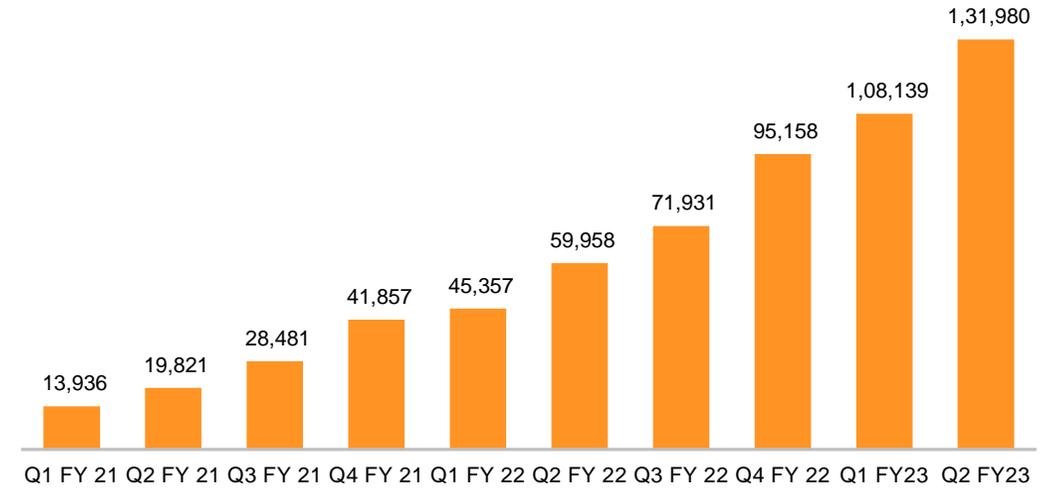


# AVERAGE DAILY TURNOVER

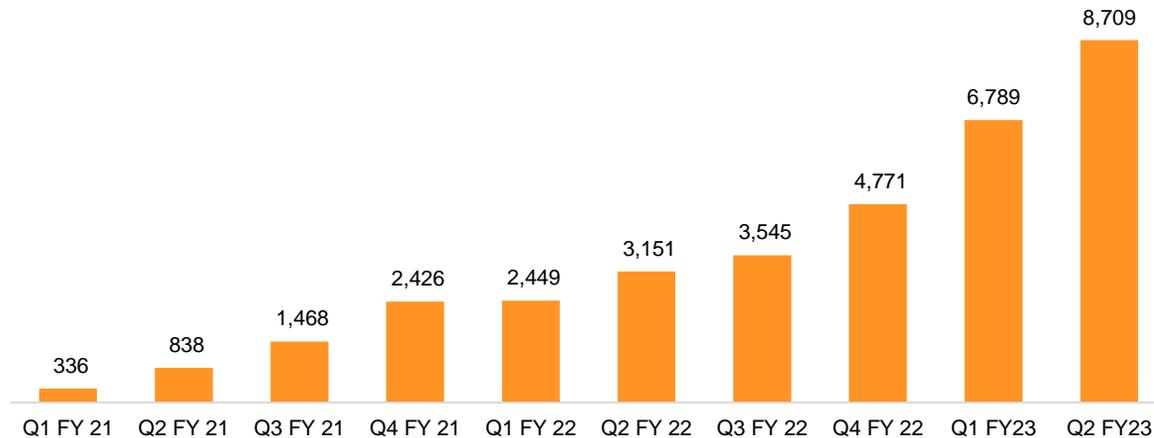
## Equity Market ADTO (in bn)



## Derivative Market ADTO (in bn)

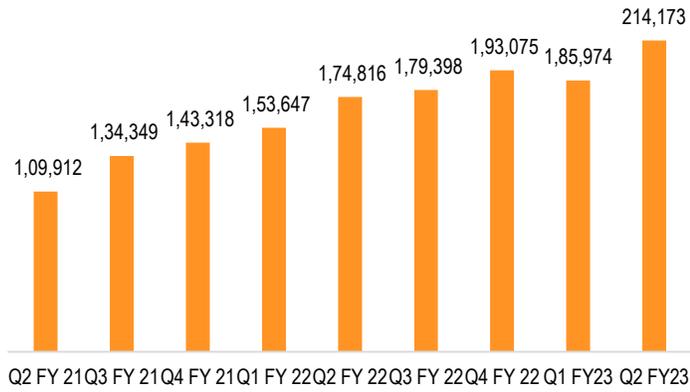


## Emkay's ADTO (in bn)

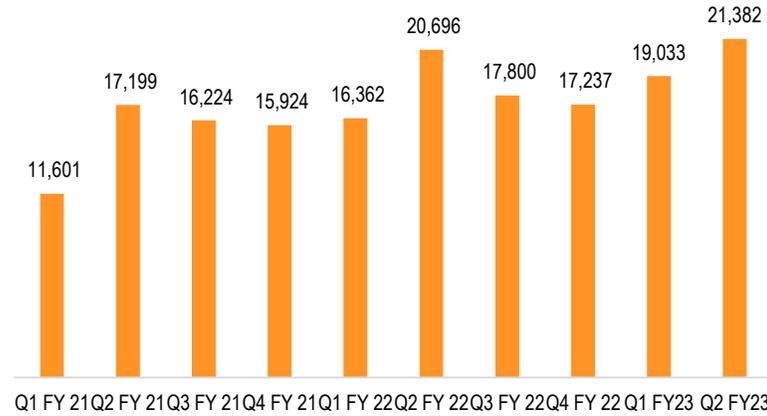


# CUSTOMER ASSETS (Rs. in Mn)

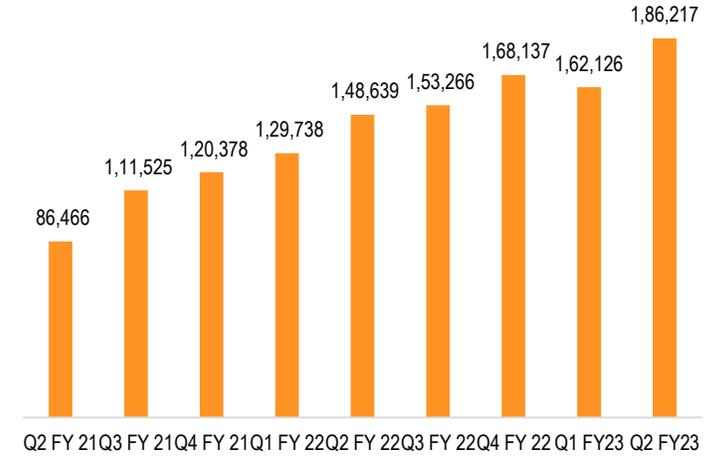
### Total Assets



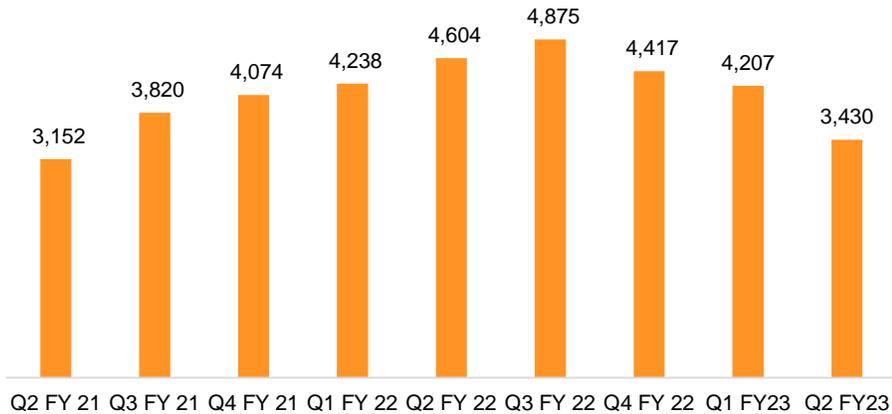
### Wealth Assets



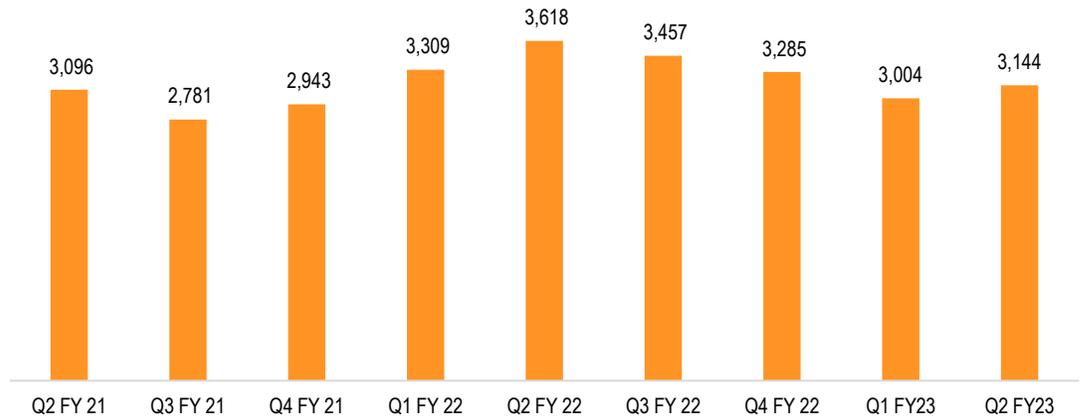
### DP/Broking Assets



### Emkay's AIF AUM



### Emkay's PMS AUM



Q2 FY 23

# FINANCIAL PERFORMANCE

## Q2 FY23

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## KEY HIGHLIGHTS : CONSOLIDATED FINANCIALS

	Revenues (Rs. in mn)	Profit Before Tax (Rs. in mn)	Profit After Tax (Rs. in mn)	EPS (Rs.)	BVPS (Rs.)
Q2 FY23	580	78	61	2.48	84
	▲ 9%	▲ 5%	▲ 33%	▲ 33%	▲ 2%
Q1 FY23	534	74	46	1.86	83
Q2 FY23	580	78	61	2.48	84
	▼ 22%	▼ 41%	▼ 35%	▼ 35%	▲ 12%
Q2 FY22	739	132	94	3.81	75
6M FY23	1,101	152	107	4.34	84
	▼ 14%	▼ 42%	▼ 44%	▼ 44%	▲ 12%
6M FY22	1,282	262	192	7.78	75

# CONSOLIDATED PROFIT & LOSS STATEMENT

Particulars (Rs. in mn)	Q2FY23	Q1 FY23	QoQ% Change	Q2 FY22	YoY % Change	6M FY23	6M FY22	% Change
<b>Revenue</b>								
Income from Operations	566	520	9	725	(22)	1,073	1,265	(15)
Other Income	14	14	-	14	-	28	17	65
<b>Total Revenue</b>	<b>580</b>	<b>534</b>	<b>9</b>	<b>739</b>	<b>(22)</b>	<b>1,101</b>	<b>1,282</b>	<b>(14)</b>
<b>Expenses</b>								
Employees Benefit Expense	286	262	9	271	6	548	525	4
Finance Costs	9	8	13	9	-	17	16	6
Depreciation & Amortisation Expense	23	20	15	19	21	43	38	13
Other Expenses	184	170	8	308	(40)	341	441	(23)
<b>Total Expenses</b>	<b>502</b>	<b>460</b>	<b>9</b>	<b>607</b>	<b>(17)</b>	<b>949</b>	<b>1,020</b>	<b>(7)</b>
<b>Profit Before Tax</b>	<b>78</b>	<b>74</b>	<b>5</b>	<b>132</b>	<b>(41)</b>	<b>152</b>	<b>262</b>	<b>(42)</b>
Tax Expense/(Benefit)	15	30	(50)	33	(55)	45	62	(27)
<b>Profit After Tax</b>	<b>63</b>	<b>44</b>	<b>43</b>	<b>99</b>	<b>(36)</b>	<b>107</b>	<b>200</b>	<b>(47)</b>

# CONSOLIDATED PROFIT & LOSS STATEMENT

Particulars (Rs. in mn)	Q2FY23	Q1 FY23	QoQ% Change	Q2 FY22	YoY % Change	6M FY23	6M FY22	% Change
Share of Profit/(Loss) of Associates	(2)	2	(200)	(5)	60	-	(8)	100
<b>Profit for the Period/Year</b>	<b>61</b>	<b>46</b>	<b>33</b>	<b>94</b>	<b>(35)</b>	<b>107</b>	<b>192</b>	<b>(44)</b>
Other Comprehensive Income	2	(3)	167	-	100	(1)	(2)	50
<b>Total Comprehensive Income</b>	<b>63</b>	<b>43</b>	<b>47</b>	<b>94</b>	<b>(33)</b>	<b>106</b>	<b>190</b>	<b>(44)</b>

# CONSOLIDATED BALANCE SHEET

Particulars (Rs. in mn)	As at 30.09.2022	As at 31.03.2022
<b>ASSETS</b>		
<b>Financial Assets</b>		
(a) Cash and cash equivalents	343.81	947.33
(b) Bank Balance other than (a) above	3,644.24	3,181.25
(c) Derivative financial instruments	-	0.35
(d) Stock in trade (Securities held for trading)	6.61	14.71
(e) Trade receivables	1,186.06	887.59
(f) Loans	521.32	401.80
(g) Investments	386.51	342.43
(h) Other financial assets	2,152.67	1,433.75
<b>Sub-total - Financial Assets</b>	<b>8,241.22</b>	<b>7,209.20</b>
<b>Non-financial Assets</b>		
(a) Current tax assets (net)	23.49	15.04
(b) Deferred tax assets (net)	-	13.86
(c) Property, plant and equipment	314.11	277.19
(d) Capital work-in-progress	-	16.59
(e) Intangible assets under development	-	1.20
(f) Other intangible assets	5.46	2.55
(g) Right of use assets	45.08	41.20
(h) Other non-financial assets	89.91	67.98
<b>Sub-total - Non-financial Assets</b>	<b>478.05</b>	<b>435.60</b>
<b>TOTAL - ASSETS</b>	<b>8,719.27</b>	<b>7,644.79</b>

# CONSOLIDATED BALANCE SHEET

Particulars (Rs. In mn)	As at 30.09.2022	As at 31.03.2022
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES</b>		
<b>Financial Liabilities</b>		
(a) Derivative financial instruments	4.31	
(b) Payables	1,465.36	1,366.57
(c) Borrowings (other than debt securities)	244.26	109.91
(d) Deposits	306.50	287.81
(e) Lease liabilities	47.05	43.50
(f) Other Financial liabilities	4,304.03	3,419.02
<b>Sub-total - Financial Liabilities</b>	<b>6,371.51</b>	<b>5,226.81</b>
<b>Non-financial Liabilities</b>		
(a) Current tax liabilities	9.77	9.93
(b) Deferred tax liabilities (net)	0.91	-
(c) Provisions	104.25	227.71
(d) Other non-financial liabilities	156.13	174.06
<b>Sub-total - Non-financial Liabilities</b>	<b>271.06</b>	<b>411.70</b>
<b>EQUITY</b>		
(a) Equity share capital	246.40	246.40
(b) Other equity	1,830.30	1,759.88
<b>Sub-total - Equity</b>	<b>2,076.70</b>	<b>2,006.29</b>
<b>TOTAL - LIABILITIES</b>	<b>8,719.27</b>	<b>7,644.79</b>

# CONSOLIDATED FINANCIALS - PAT MIX

(in Mn)

	Q2FY23	Q1 FY23	QoQ% Change	Q2 FY22	YoY % Change	6M FY23	6M FY22	% Change
a) Capital Markets (Broking, Distribution & IB)	37	34	9	26	42	71	81	(12)
b) Asset Management	9	1	800	7	29	10	18	(44)
c) Others	15	11	36	61	(75)	26	93	(72)
<b>Profit/(Loss) After Tax</b>	<b>61</b>	<b>46</b>	<b>33</b>	<b>94</b>	<b>(35)</b>	<b>107</b>	<b>192</b>	<b>(44)</b>
Other Comprehensive Income (OCI)	2	(3)	167	-	100	(1)	(2)	50
<b>Total Comprehensive Income</b>	<b>63</b>	<b>43</b>	<b>47</b>	<b>94</b>	<b>(33)</b>	<b>106</b>	<b>190</b>	<b>(44)</b>

# SEGMENT PERFORMANCE

(Rs. Mn)

	Q2FY23	Q1 FY23	QoQ% Change	Q2 FY22	YoY % Change	6M FY23	6M FY22	% Change
<b>Segment Revenue</b>								
Advisory, Transactional & Other Related Activities	537	519	3	702	(24)	1,056	1,203	(12)
Financing and Investment Activities	31	14	121	37	(16)	45	80	(44)
<b>Income from Operations</b>	<b>568</b>	<b>533</b>	<b>7</b>	<b>739</b>	<b>(23)</b>	<b>1,101</b>	<b>1,283</b>	<b>(14)</b>
<b>Segment Profit Before Tax</b>								
Advisory, Transactional & Other Related Activities	58	59	(2)	100	(42)	117	192	(39)
Financing and Investment Activities	20	15	33	32	(38)	35	70	(50)
<b>Profit/(Loss) Before Tax from Each Segment</b>	<b>78</b>	<b>74</b>	<b>5</b>	<b>132</b>	<b>(41)</b>	<b>152</b>	<b>262</b>	<b>(42)</b>

# INSTITUTIONAL EQUITIES

## CONFERENCES IN Q2

Emkay Institutional Equities organized its  
**Emkay Confluence 2022**  
 from 10<sup>th</sup>- 12<sup>th</sup> August, which was attended by

132 companies	146 funds	489 individual participants
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and the 3-day conference resulted in nearly  
**2,312 meetings**

Emkay Confluence  
 Ideas for a \$5trn Economy

OVER 100 COMPANIES

KEYNOTE SESSIONS

CEO TRACKS

**10-12** AUGUST  
2022

TRIDENT BKC  
MUMBAI

## Other Initiatives

During Q2 FY23  
the Institutional Equities team held



11

roadshows



67

expert and  
client calls

Transacted  
a block of nearly  
**3 mn** shares in

Advanced Enzymes,  
approximately 2.75%  
of the company,

with  
**Nalanda India Equity Fund**  
raising their stake in the  
company to nearly **9%**.



# ASSET MANAGEMENT

PMS & AIF vertical \_\_\_\_\_  
(Emkay Investment Managers Ltd.)

# Q2 FY23 HIGHLIGHTS

**01**

## New Strategy Launched



Emkay Emerging Stars Fund  
AIF SERIES V

EIML launched series V of its highly successful AIF Emkay Emerging Stars Fund. Series V is a Flexi cap strategy focused on manufacturing Fund will invest in four key themes of manufacturing

**02**

## Distribution of Proceeds



Emkay Emerging Stars Fund (EESF) announced the third round of distribution of proceeds to its AIF investors in September. EESF has till now returned 110-115% of the capital invested to investors

# INVESTMENT BANKING

# KEY HIGHLIGHTS

Q2 FY 23



# WEALTH MANAGEMENT

# WEALTH MANAGEMENT

Managing **INR.21,382 mn**  
under MF Advisory & Distribution

Tied up with **Stockal** to provide clients the option of investing in the **US Equity Markets**

**Monthly update** on Mutual Fund holdings and portfolio reviews

The product delivery is through both **Advisory** as well as **distribution** mechanisms

Conducted successful roadshows with top fund managers across India, during the quarter

In less than 3 years Emkay Wealth emerged from a start-up wealth business to operating in 9 locations

Undertakes regular and stringent monitoring of portfolios

Offers facility to view portfolio online on the **website** and an intuitive **mobile app**

## Research Reports

- Navigator: A monthly with a roundup on economy, markets, mutual funds, PMS, Estate & Succession Planning, et al.
- FinSights: Economy update
- Product Updates

In Q2 the team was strengthened further with senior level entries of **Vikram Chhokar** as Zonal Head for North & **Shriram Singh** as Zonal Head for West



# KEY HIGHLIGHTS

## AUD GROWTH



## Branches



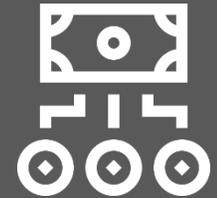
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## No. of Clients



1,717

## AUD

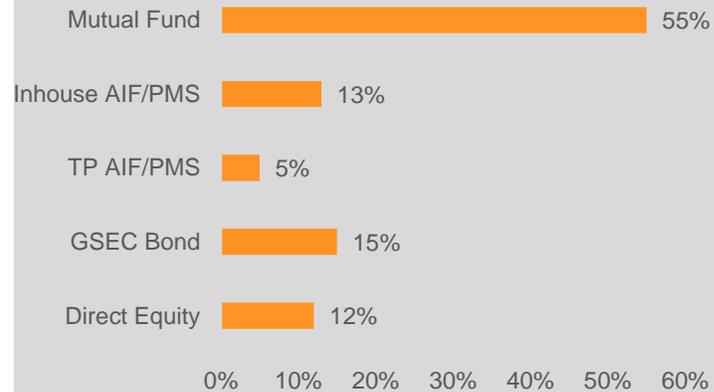


21,382 Mn

## No of Clients



## Assets



## REVENUE



INR  
39 Mn

Q2 FY 23

# TECHNOLOGY EDGE

# TECHNOLOGY INNOVATION, IMPROVING BUSINESS EFFICIENCY

## Vision

Build & Develop a stable robust platform by creating digital experience across all the touch points; by anticipating market needs and providing customized products towards digital disruption.

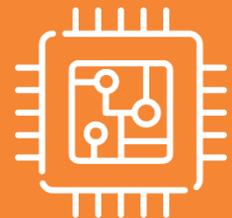


## Mission

Conversion from “As-a-service” to “Business Enabler” and going towards “Digital Transformation” , where technology helps organization deliver value to its customers

## Technology Edge

Digital Transformation driving strong client acquisition & penetration in the markets with various digital Platforms being offered and customer feedback to explore the untapped potential & roadmap to achieve the same.



# INFRASTRUCTURE & SECURITY ASPECTS

01

## Robust Infrastructure

- Scaled up & fine tuned hardware for reliability with continuous improvisations in performance
- New hyper-converge platform improvising the capacity in global standard data center
- Over-clocked Servers for a faster trading experience & multi-stream broadcast over internet
- Onboard applications – Omnesys, Greeksoft, uTrade and Kambala

03

## Strong Network

- Ensuring high availability of systems across the network
- Robust & reliable network from different ISP with multiple network paths and higher bandwidths
- Presence across various datacenters in Mumbai - New DC on boarded in BKC
- Revamp of the RMS office with a better monitoring layout & visibility of trading platforms

02

## Securing our Enterprise

- Securing our infrastructure with Next-Gen Antivirus across head office & various branches
- Ensuring 24X7 security monitoring over the platforms with Security Operations Center as per SEBI & CERT-In guidelines
- Deployed Extended Detection and Response system correlating various inputs across the landscape
- Fully compliant with regulatory guidelines across all environments.

04

## Reliable Platforms for Clients

- Exchange connectivity from BSE, NSE, NCDEX, IFSC, IIBX and MCX – Presence in BSE & IFSC Colo
- Technology with ultralow latency 10G infrastructure at NSE Colocation spread across multiple racks in various phases.
- Deployment of key applications at external datacentres of global standards.
- Multicast Tick by Tick and Multi-stream broadcast from NSE. 1000msg/sec – scalable on demand.

# TECHNOLOGY FOR BUSINESS

## State-of-the-art trading technology

- Connectivity for disseminating real-time information - Bloomberg, Reuters
- Integration with various FIX aggregators such as Bloomberg, Fidessa, Autex, Line data, Charles River, ITG, Eze Castle, NYFIX
- Online chat facility with branches & business associates - Bloomberg, Reuters Messenger, Microsoft Teams with Compliance Archives
- Custom made trading algorithms built as per client requirements.
- Comprehensive risk management software with capability of near real-time monitoring of margin & positions.

## Electronic Execution Solutions across the landscape

- Multiple trading solutions deployed to offer services like CTCL, Algo, DMA Trading/ Electronic Execution Services
- Retail trading platforms with Internet based Trading, Mobile/ Wireless Trading , API based Trading (EM API)
- **Trading terminals:** Omnesys CTCL with over 1000 Terminals across HO, branches and franchisees
- **Internet Based Trading:** Omnesys Nest Trader (Web + Mobile + Exe) Online Trading
- **Algorithmic Strategy Platforms:** Omnesys, Greeksoft & Automated  $\mu$ Trade Algo Trading Platforms
- **Charting Solutions:** EmTrade PRO (Web + Mobile + Exe) Online Trading with Charting functionality

## Technology Experience across Sales, Research & Operations

- Client Relation with branches, business associates via digital platform called Eagle.
- Technical platform assisting Research on content creation, simplified distribution & tracking of research reports.
- Fast, Easy & Efficient processing of Backend systems providing accurate results and bulk processing of trades.
- Upgraded KYC journey, Compliant systems & Robotized Accounting System for accurate processing
- Exploration of new trading platforms for Algorithm, Internet based and mobile trading.

# DIGITAL FIRST APPROACH



## Software: Exploring new horizons

- Competitive Product And Service Offering across the platforms with API initiatives with Integrations in Back office software for Banks, KYC & Ops
- Ruggedization of key backend & frontend services with regular hardening of platforms and performing vulnerability assessment & pen-tests
- Better error handling on Apps both In-house and Vendor-provided
- Complete rewrite of few In-house systems for a better performance & experience to the users

## Product: Optimising Experience

- Contextual user learning via a modern trading platform – Emtrade Pro
- Improving client journeys both investor & trader with the app
- Optimisation to build a more balanced ecosystem of applications
- Multiple options charts platform to help build a trader community

## Digital Platform: Providing Best Experience to Clients

- Digital Properties Built In-house For Diverse And Growing Client Base - Emboss, EM API
- Open Architecture To Seamlessly Integrate 3rd Party Products
- Digital Acquisition of Direct Clients with Orders Executed Online By Direct Clients
- Orders Placed through Mobile App, Client Terminals, REST API & FIX
- Analyzing the customer experience, servicing & growth via the digital platforms

# CORPORATE OVERVIEW

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# EMKAY PROMISE, MISSION & VALUES

## Promise

Handing over the responsibility for one's finances involves immense trust. At Emkay, we go to great lengths to ensure we hold true to your expectations right from ensuring that every person from Emkay meets the set value proposition. And, also recall Emkay's mission to be achieved collectively without forgoing values that the company lives by.

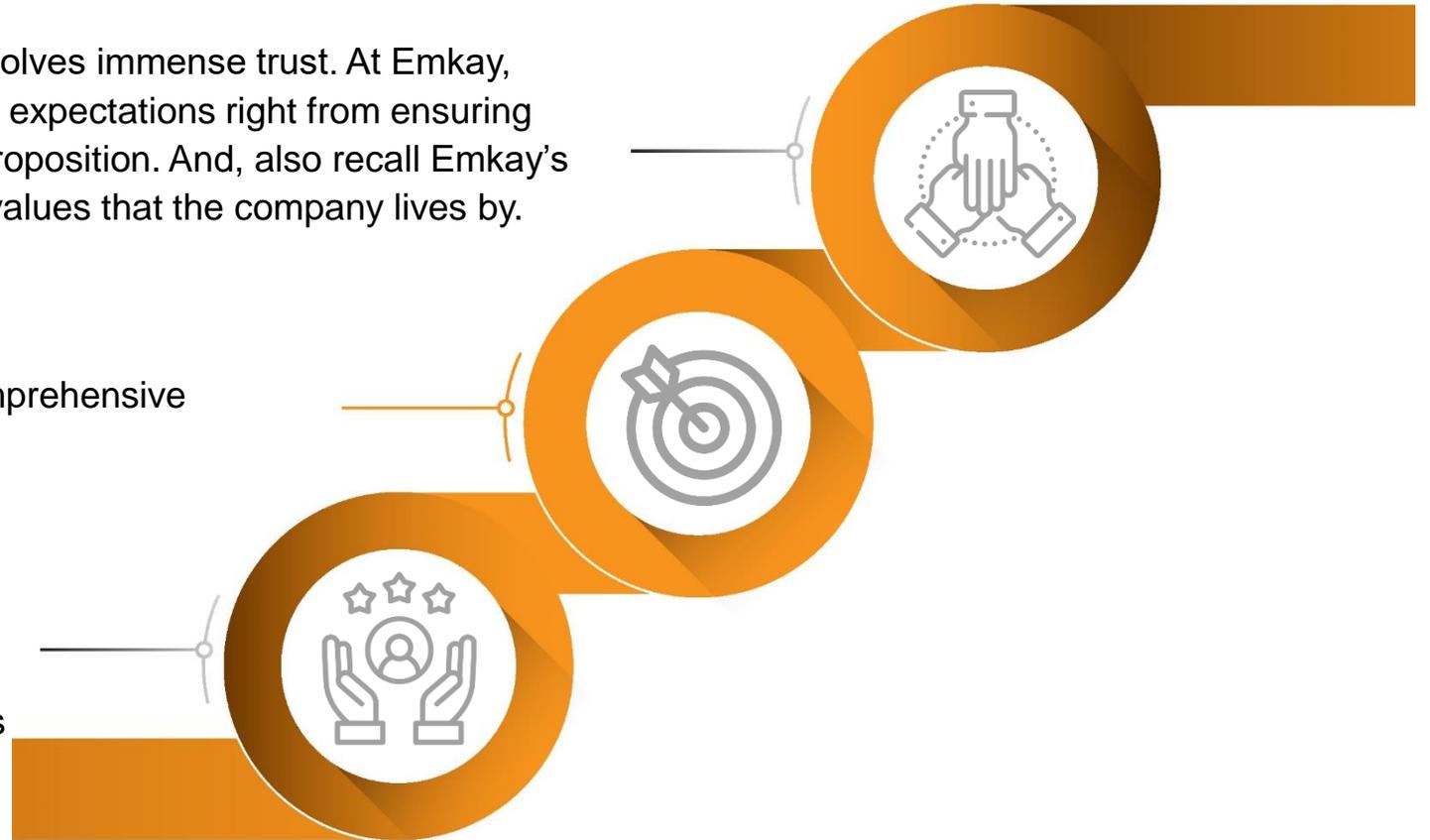
## Mission

To provide our clients with secure, customised & comprehensive financial solutions to achieve sustained growth.

## Values

To be fair, empathetic and responsive in serving our clients. To respect and reinforce our fellow employees and the power of teamwork. To strive relentlessly to improve what we do and how we do it.

To always earn and be worthy of our customers' trust.



# RESILIENCE AND RESPONSIBILITY: OUR DIFFERENTIATORS

## Corporate Governance:

We ensure full transparency and accountability while conducting our business in a highly professional and ethical manner. We continuously monitor our governance practices and strive to pursue holistic growth and realize our responsibility towards our stakeholders and environment.

## Sustainability:

In the wealth creation journey, we are with our clients for the long haul. Our approach, philosophy and frameworks are all directed towards achievement of the financial goals of our clients by delivering consistent and sustainable returns. A disciplined and fundamentals-driven approach means every portfolio stays strong during the toughest of times and reaps the benefits of compounding.

## Human Capital:

Our team forms the nucleus of our essence. They are the pillars that give us stability, agility and proactiveness. We are committed to focusing on their health, safety and skill advancement, and providing them with a collaborative and holistic working environment.

## Technology:

Technology is one of the key cornerstones of our business and we have proactively invested in digital assets over the years. With technology at the core of our business, we will keep leveraging on it to offer value addition to clients at each step.



# A LEGACY OF OVER 25 YEARS

01

**A 360 degree approach:** From being an institutional broking house to one offering asset management, wealth management, succession planning, investment banking, currency and commodity broking among others, Emkay, driven by its motto 'your success is our success' has evolved into being a 360 degree financial services provider who can efficiently service every financial need of every customer

02

**Relationship Focus:** The one thing that hasn't changed since our humble beginnings in 1995 is the focus on every relationship we have established. We are far from being a discount brokerage because we realize that clients need to be taken care of as family – they need the right guidance and not just a tool to accomplish their financial goals.

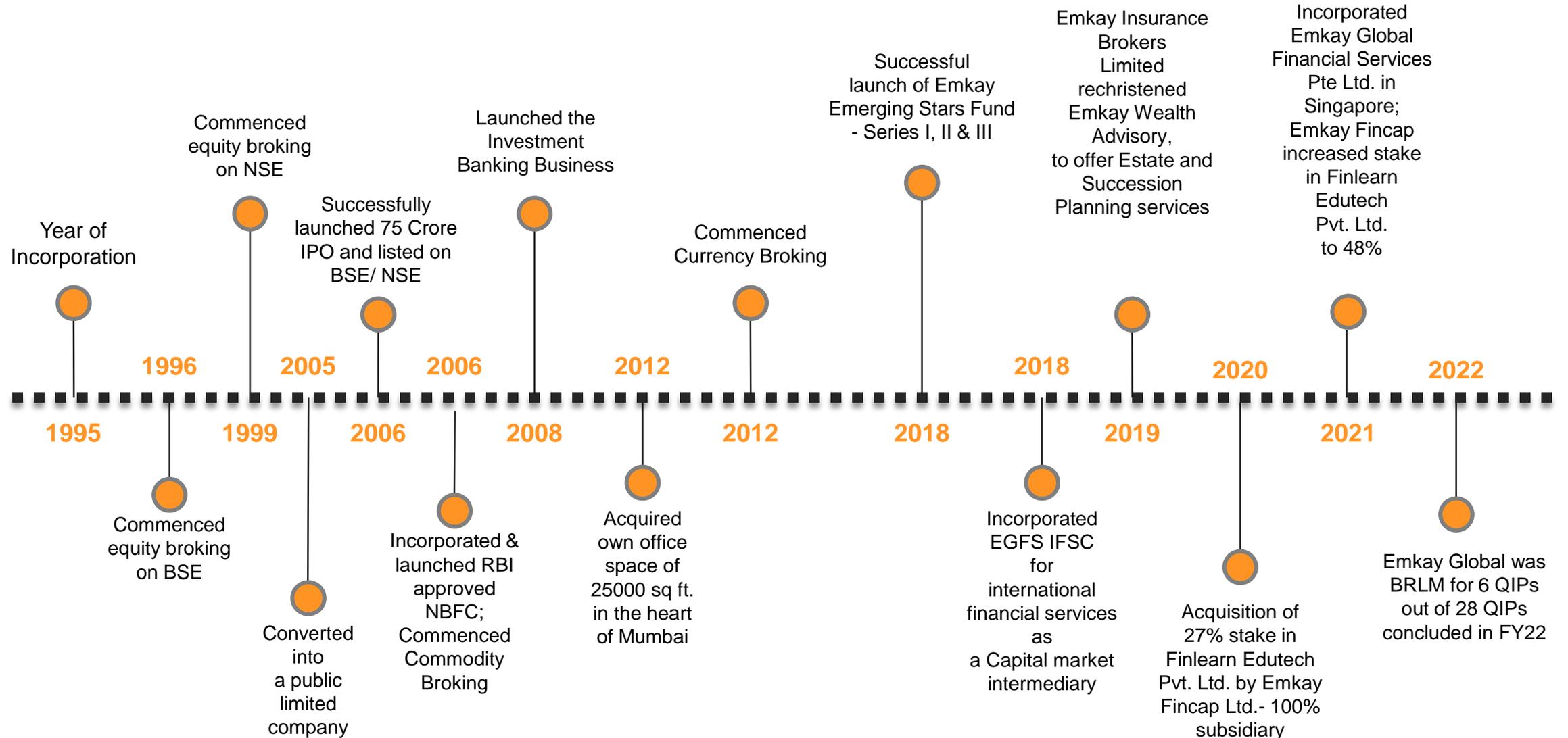
03

**Strong Promoters & Board:** Pioneered by first-generation entrepreneurs Mr. Krishna Kumar Karwa and Mr. Prakash Kacholia, who come with strong and relevant education and experience, and backed by a Board of visionaries with remarkable track record, our corporate governance and management capabilities continue to remain robust.

04

**Significant Research capabilities:** Emkay's institutional research covers 279 companies, including active and soft coverage. We cover 48 out of the 50 NIFTY constituents and 30 out of the 30 SENSEX constituents. Our research has won accolades from major International bodies including Asiamoney and Institutional Investor.

# THE JOURNEY



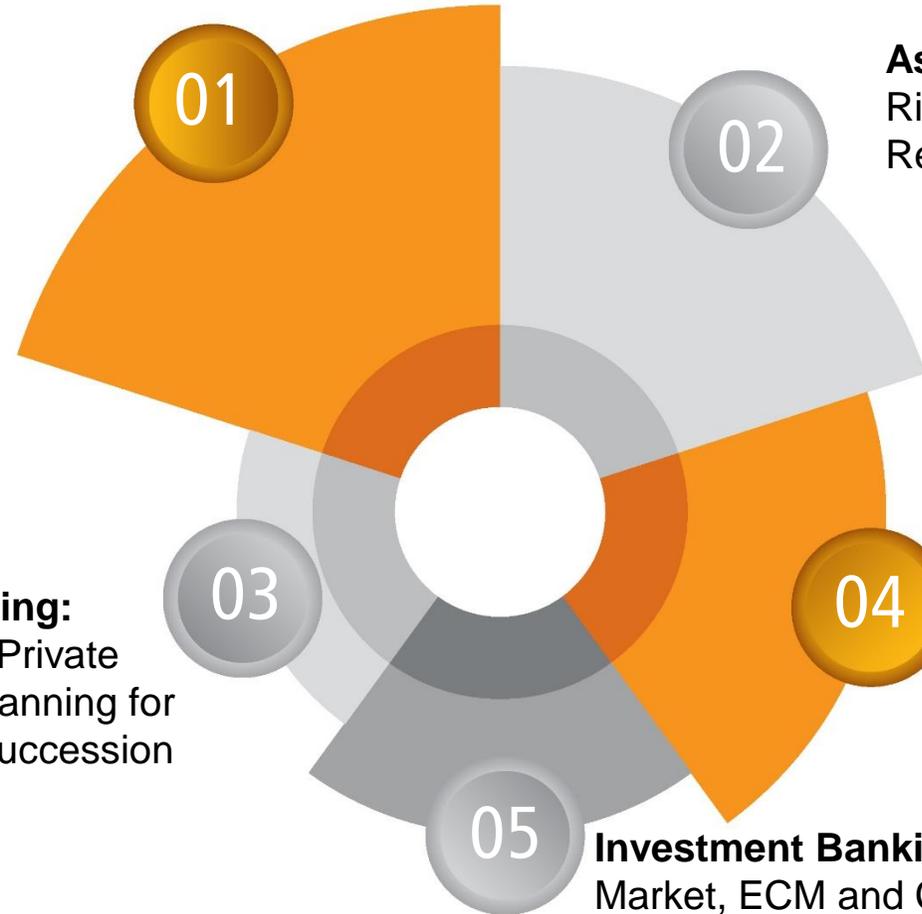
# PRODUCTS & SERVICES

## Investments:

Institutional & Non-Institutional Equities, Commodities, Currencies, Fixed Income Products

## Estate & Succession Planning:

Drafting of Wills, Creation of Private Family Trusts, Succession Planning for Family-owned businesses, Succession Planning for NRIs



## Asset & Wealth Management:

Risk Profiling, Asset Allocation, Portfolio Review and Management

## Financial Education:

Through FinLearn Academy (an Ed-Tech focused on training in financial markets)

**Investment Banking:** Caters to Public Market, Private Market, ECM and Corporate Advisory

**LLP with Azalea Capital:** Structures and facilitates Private financing fund raise of companies ( in LCY / FCY) in the form of Structured Financing for both Performing and Distressed companies

# THE BOARD

## Mr. Sushil Kumar Saboo

### Chairman

Group Advisor (Chairman's Office) for Aditya Birla Group, one of the premier business groups of India.

## Mr. Krishna Kumar Karwa

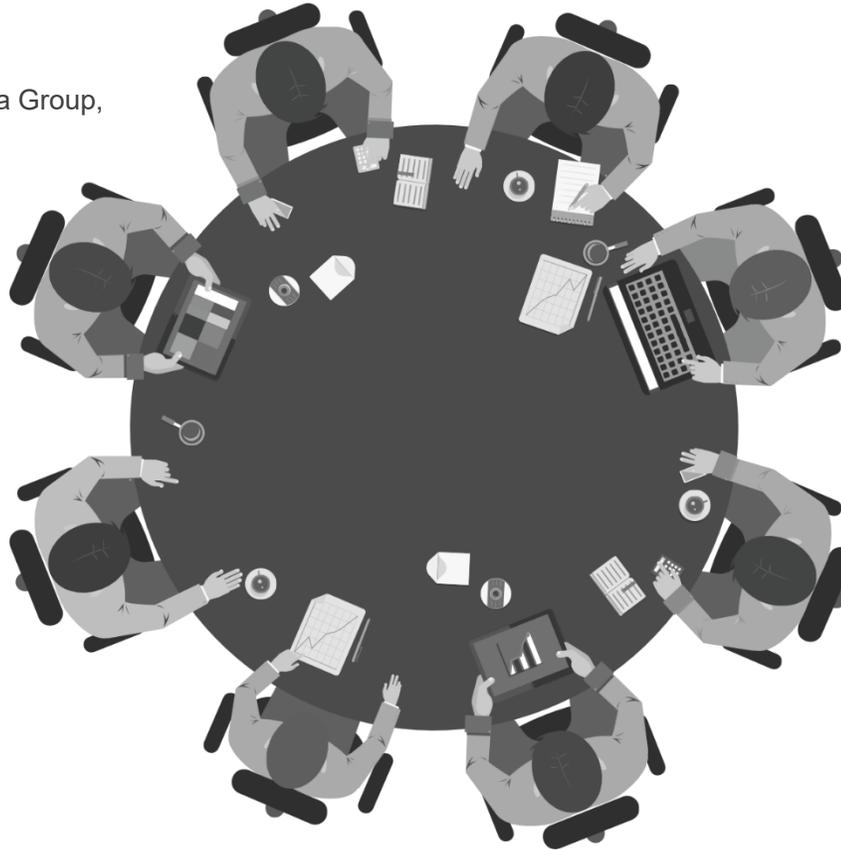
### Managing Director

A rank holder member of the ICAI;  
Promoter & Managing Director of EGFSL

## Mr. Prakash Kacholia

### Managing Director

A member of the ICAI;  
Promoter and Managing Director of EGFSL



## Mr. Girindrachandra Vasudeo

### Independent Director

A fellow member of the ICAI, the ICSI; an Associate member of the ICWAI; a law graduate from the University of Mumbai. Retired as MD & Country Manager of SI Group – India Pvt. Ltd.

## Mr. Ravikumar Krishnamurthi

### Independent Director

A solicitor in the Mumbai High Court and the Supreme Court of England; retired partner of Mulla & Mulla Craigie Blunt & Caroe

## Dr. Satish Ugrankar

### Independent Director

M.S., D'ORTH (CPS) and F.C.P.S.(CPS), (Mumbai)

## Dr. Bharat Kumar Singh

### Independent Director

B.E (Mech), MBA (IIM-C), Ph.D (Management Studies) Mumbai University (JBIMS). 46 years of experience across MNCs (ITC & Sandoz) & large Indian business houses(RPG & ABG) in senior capacity.

## Mrs. Hutokshi Wadia

### Independent Director

B Com., ACA, ACS  
Honorary General Secretary and Chief Operating Officer of Indian National Theatre.

## SHAREHOLDING SUMMARY



**74.49%**

Promoters &  
Promoter Group

**25.51%**

General Public

# RECENT AWARDS & RECOGNITIONS



Emkay Global received the award for Best Research in the Commodity Segment for FY2022, by MCX



Emkay Investment Managers Ltd. awarded as **'Most Innovative Company of the Year'** (BFSI), 2022 at National Feather Award event



Emkay Emerging Stars Fund, our Category III AIF was awarded for **Best post-Covid AIF performance** across all categories (basis 6 months Absolute Returns) by PMS AIF WORLD - 2021



Asiamoney Brokers Poll is the largest Asia-focused equity services provider poll.

### Rankings 2021

Best Media Team	2
Best Energy Team	2
Best Analyst – Energy	1
Best Analyst – Media	2

## CONTACT US



**Registered Office**  
7<sup>th</sup> Floor, The Ruby,  
Senapati Bapat Marg,  
Dadar (W),  
Mumbai - 400028.



Tel: +91 22 6612 1212  
Fax: +91 22 66121299



[www.emkayglobal.com](http://www.emkayglobal.com)