

Crompton Greaves Consumer Electricals Limited Registered & Corporate Office: Tower 3, 1st Floor, East Wing, Equinox Business Park, LBS Marg, Kurla (West), Mumbai - 400 070.India T: +91 22 6167 8499 F: +91 22 6167 8383

W: www.crompton.co.in CIN: L31900MH2015PLC262254

Date: May 21, 2023

То,	То,
BSE Limited ("BSE"),	National Stock Exchange of India Limited
Corporate Relationship Department,	("NSE"),
2 nd Floor, New Trading Ring,	"Exchange Plaza", 5 th Floor,
P.J. Towers, Dalal Street,	Plot No. C/1, G Block,
Mumbai – 400 001	Bandra-Kurla Complex,
	Bandra (East), Mumbai – 400 051
BSE Scrip Code: 539876	NSE Symbol: CROMPTON
ISIN: INE299U01018	ISIN: INE299U01018
Our Reference: 31/2023-24	Our Reference: 31/2023-24

Dear Sir/ Madam,

Sub: <u>Updated Highlights of Q-4 of FY 2022-23 along with financial statements for the quarter and year ended March 31, 2023.</u>

This is in furtherance of our earlier stock exchange intimations dated May 19, 2023 and May 20, 2023 regarding the captioned subject, please find enclosed herewith the updated highlights of Q-4 of FY 2022-23 along with audited financial statements for the quarter and year ended March 31, 2023 with some additional information.

Please take the same on your record and oblige.

Thanking You.

Yours Sincerely

For Crompton Greaves Consumer Electricals Limited

Rashmi Khandelwal Company Secretary & Compliance Officer ACS 28839

Encl: as above



JALDI COOLING

Crompton

Investor Update Q4 FY23



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Q4 Highlights – Strong performance in tough market environment



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BEE Transition

are progressing well

Consolidated Q4 revenue grew by 16% and FY 23 revenue grew by 27% Board announced a dividend of Rs. 3 per share v/s Rs. 2.5 per share in previous year resulting in 40% pay-out ratio

Focused on ramping up manufacturing capacity both in-house & at vendor locations; plans on reducing the BEE cost increase

ECD segment bounced back strongly growing by 8% in Q4 and delivered best in industry performance Lighting segment declined by 8% in Q4, but margins have improved consistently despite cost headwinds • Took calibrated approach to manage Fans BEE transition; Q3 & Q4 combined delivered better results compared to competition **Fans** • Continued focus on premiumisation wherein premium ceiling fan category grew strongly by ~24% in Q4; BLDC category grew 2.5x in Q4 thereby establishing Crompton as Top 2 player in the segment Roll out of new brand architecture and pricing actions resulted in strong growth in Pumps business **Pumps** Consistently growing every quarter with Q4 growth of ~42% **Appliances** Clocked revenue of Rs. 13 Cr. in Q4 with exit monthly run rate of ~Rs. 5 Cr. and FY 23 revenue stood at Rs. 26 Cr. **Built in Kitchen** Given the investment phase, FY 23 EBITDA was Rs. -24 Cr. **Appliances** Channel development progressing as per plan: 55 brand stores (Signature Studios + Exclusives Stores) opened across 12 cities ■ Trade channel showed recovery across key markets; Alternate channels delivered growth of ~40% in Q4 with increased revenue Channel contribution; Ecommerce channel consistently delivered better results with Q4 revenue growing by ~37% Improved share in Premium Fans and Water Heater category **Market Share**



Butterfly

With Q4 revenue of Rs 187 Cr. FY 23 revenue grew by 10% with highest ever profits of Rs 52 Cr.

Continue to make	progress on	priority	areas:

1	Increasing share of retail	Retail continues to be growth driver with 19% growth in Q4 along with healthy improvement in margins
	share of retail	Retail continues to be grown driver with 13% growth in Q+ atong with neutring improvement in margins

2	··• - (\$)-	New Product	25 new product launches in Q4 across categories helping to drive the retail growth
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- Market Share Held market share across categories amidst tough environment
- Cost excellence Implementation of multiple cost optimisation initiatives across direct & indirect costs resulted in Rs 20 Cr. savings in FY 23 program
- Building a safe working environment and compliances has resulted in 0 reportable incidents in Q4 working place
- 6 Strengthening Augmented leadership team across manufacturing, innovation, sales & marketing and HR Capability

Multiple marketing activities in Q4 to strengthen the brand awareness

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#SwitchToSave PR meet to launch star rated fans - 30+ media and publication houses attended the event



Major media and publication houses at the conference



Coverages across publications







New products launched in Q4 with strong product development in pipeline

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Fans

Ceiling Fans:

- Roverr Smart 5 star-rated underlight Fan featuring ActivBLDC technology, Anti-dust property and fluidic telescopic design
- Drift Air Sturdy Exhaust Fan with metal body and blades



Lamps:

- ► Backup Bulb 15W Higher wattage introduction with improved battery and product life
- Night Buddy Indirect Night Lamp Light with USB Turbo Charging
- Rovello 6W rechargeable table Lamp with 360 degrees twisting and 3 step dimming - Focus, Relax and Night modes



Mixer Grinders:

Qube 500W – Range extension in 500W category with motor Vent-X technology & overload protector

Air Coolers:

- ► Cool Breeze Dessert cooler with modern aesthetics. Comes with everlast pump which works even with hard water and have honeycomb pads and 4-way air direction.
- ► Optimus Window Cooler Extension to Optimus series with highest air delivery and wider-angle throw and comes with everlast pump



Residential:

- Master Dura Addition in Mini series with anti- jam winding & CED coating
- ▶ **Ultima Z** Addition in Agro economy segment

















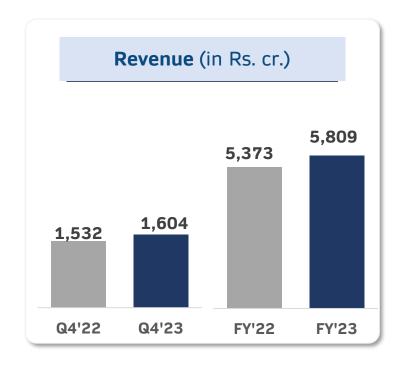


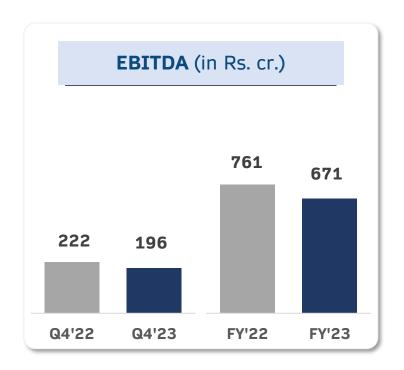


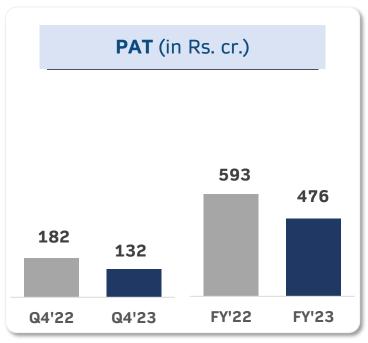


Crompton Standalone Financial Performance









FY 23 includes finance costs of 62 Cr. related to Butterfly acquisition

- Strong demand pickup in ECD from Feb led by Pumps and Appliances
- ECD margins driven by margin and mix improvement in Pumps and Appliances
- Lighting margins improved significantly v/s Q4 LY
- Stepped up investments in A&P (3.9% spend in Q4 v/s 2.0% LY)
- EBITDA for the guarter stood at 12.2% and PAT stood at Rs. 476 Cr.

Crompton Standalone Segment Performance

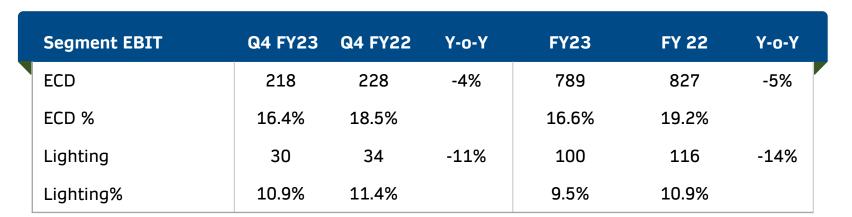




Segment Revenue	Q4 FY23	Q4 FY22	Y-o-Y	FY23	FY 22	Y-o-Y
ECD	1,326	1,231	8%	4,755	4,311	10%
Lighting	278	301	-8%	1,054	1,062	-1%
Total	1,604	1,532	5%	5,809	5,373	8%







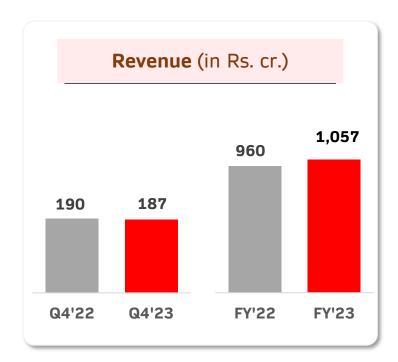


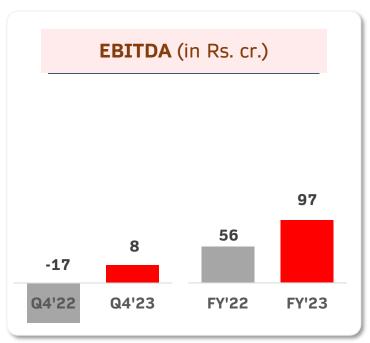


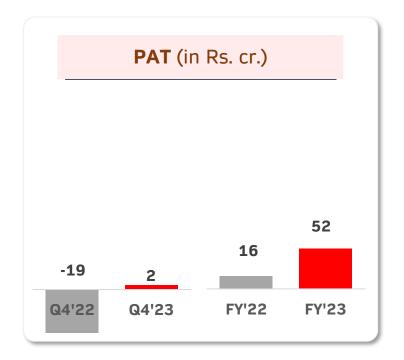
- Fans Q4 Performance was aided by growth in ceiling fan premium segment (+24%) and TPW (+16%)
- Pumps Growth was led by residential category which grew by 17% in Q4
- Appliances Growth across categories; Q4 Geysers and Air Coolers combined grew by ~34%, SDA by ~60%
- Lighting B2C LED and B2B trade faced pricing pressures

Butterfly Standalone Financial Performance | Strategic channel restructuring improving structural EBITDA to 8-9% while continuing growth spends









Q4'22 includes one-off adjustments of 22 Cr.

- Q4 revenue declined by 2% v/s LY and FY 23 recorded growth of 10% v/s LY
- New product launches in Q4 contributed to 15% revenue share
- Significant improvement in margins and profitability during the year resulting in FY 23 EBITDA of 9.1% and PAT of 4.9%

Q4 and FY 23 Consolidated Profit & Loss Statement



Particulars	Q4 FY23	Q4 FY22	Y-o-Y	FY 23	FY 22	Y-o-Y
Net Sales	1,791	1,548	16%	6,870	5,394	27%
Less: Material Cost	1,226	1,086	13%	4,680	3,702	26%
Material Margin	565	462	22%	2,189	1,692	29%
as a % of Net Sales	31.5%	29.9%		31.9%	31.4%	
EBIDTA	211	229	-8%	770	769	0%
as a % of Net Sales	11.8%	14.8%		11.2%	14.3%	
Less: Depreciation & Amortization	30	14	110%	116	42	174%
EBIT	181	214	-16%	655	727	-10%
as a % of Net Sales	10.1%	13.8%		9.5%	13.5%	
Less: Exceptional Item	0	13	-100%	0	13	-100%
Less: Finance Cost	27	11	160%	109	35	209%
Add: Other Income	17	22	-24%	67	73	-8%
Profit Before Tax	170	213	-20%	612	752	-19%
as a % of Net Sales	9.5%	13.8%		8.9%	13.9%	
Tax Expenses	39	36	7%	136	173	-22%
Net Profit	132	177	-25%	476	578	-18%
as a % of Net Sales	7.3%	11.4%		6.9%	10.7%	
EPS	2.1	2.8		7.3	9.2	

···• **1**

Fans – Expanding range in star rated induction and BLDC Fans along with strengthening the manufacturing capability; Work in progress to further reduce the BEE cost increase

.... 2

Pumps – Successfully completed brand architecture definition for Mini Pumps, ATL and BTL spends planned to increase the awareness; Plan to define the brand architecture to other categories

...• 3

Lighting - Launch of new categories in B2C backed by in-store visibility and range expansion in B2B

.... 4

Appliances - Expand the SDA category through product and channel development supported by ATL activities

... 5

Butterfly - Continue to focus on retail channel; Alternate channel growth to be augmented by differentiated product range











Butterfly Acquisition and Integration

- First full year of Butterfly operations
- Strategic restructuring has resulted in growth in retail channel and delivering the highest ever profits in FY 23 of Rs. 52 Cr.
- Legal and operational integration activities underway

Launch of Built-in kitchen appliances

- Launch of comprehensive range of chimneys, hobs, built-in ovens, built-in microwaves and dishwashers
- Focus on channel development and building strong back-end processes
- As in investment phase, continue to spend towards distribution and marketing

Successful BEE Transition

- Smooth transition of biggest business to new BEE norms with ~100% readiness on design and approvals
- Calibrated approach on inventory levels, production with focus on creating sustainable business

Stepped up Brand Investments

- Significantly step up in investments for strengthening brand awareness
- Wide-ranging activities across touchpoints - digital & TV campaigns, defining new brand architecture, instore transformation, structured digital marketing, influencers connect etc.

Crompton Key Awards & Accolades during the year

Crompton











IDMA (Indian Digital Media Awards) awarded Crompton's search campaign on digital for the 'Best SEO for website/universal search ranking and SEM Strategy'

Crompton won the coveted title of 'India's Best Managed Companies' for the year 2022'

Crompton won **two exchange4media Prime Time awards**

- Crompton SilentPro (Play to Win' campaign
 for the Best Use of
 Sports Channel
- Creativity award in the Consumer Durables & Electronics sector for Ceiling Lights - 'Mood Jaisa, Lighting Waisa' campaign

Crompton was awarded under "Dun & Bradstreet India's Top 500 Companies 2022"

Crompton is amongst the only ten companies to be recognised under the "Next Leaders" category by the Institutional Investor Advisory Services (IiAS)

Resilience and Adoptability through ESG









Prioritising Environment Impact

- Innovation focuses on producing energyefficient products, reducing emissions and optimising natural resources
- Carbon-neutral measures to mitigate greenhouse gas emissions
- Reduced energy consumption by 57%
- GHG Scope 1 Emission reduced by 49%
- Achieved 100% EPR target of recycling plastic

Prioritising Social Responsibility

- CSR initiatives around entrepreneurship and skill development, water conservation, community care and employee engagement
- KAVACH initiative implemented for comprehensive EHS strategy
- Upholding globally recognized human rights principle
- 1,000+ lives impacted through employee engagement; 1300+ Youth trained for skillbased jobs
- 9,000+ lives impacted though water conservation project; 67 lakhs liters water conserved in drought hit villages
- Zero incidents of child labor, forced labor involuntary labor

Prioritising Strong Governance Practices

- Included ESG-related risks as a part of overall risk assessment
- Policies, mechanisms, an frameworks in place to ensure compliance with ethical, legal, and moral standards
- 22.22% of total directors are women
- Zero cases of cyber security breaches
- 100% compliance with EMS 14001 & ISO
 45001 implementation









Chartered Accountants

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Independent Auditor's Report on Consolidated Audited Annual Financial Results of the Group pursuant to the Regulations 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended

To the Board of Directors of Crompton Greaves Consumer Electricals Limited

Report on the Audit of Consolidated Financial Results

Opinion

We have audited the accompanying statement of Consolidated Annual Financial Results of Crompton Greaves Consumer Electricals Limited (hereinafter referred to as the 'Holding Company') and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group") for the year ended March 31, 2023 ('the Statement') attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial statements of the subsidiaries the aforesaid Statement:

i. includes the annual financial results of Holding Company and the following entities:

Sr. No	Name of the Entities	Relationship with the Holding
		Company
1	Butterfly Gandhimathi Appliances Limited	Subsidiary
2	Nexustar Lighting Project Private Limited	Subsidiary
3	Pinnacles Lighting Project Private Limited	Subsidiary

- ii. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- iii. gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with Companies (Indian Accounting Standards) Rules, 2015 and other accounting principles generally accepted in India, of net profit and other comprehensive income and other financial information of the Group for the year ended March 31, 2023.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Results section of our report. We are ndependent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered ccountants of India together with the ethical requirements that are relevant to our audit of the consolidated Financial Statements under the provisions of the Act and the Rules thereunder, and we

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have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matters" paragraph below, is sufficient and appropriate to provide a basis for our opinion.

Management and Board of Directors' Responsibilities for the Statement

This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared on the basis of the Consolidated Annual Financial Statements. The Holding Company's Board of Directors is responsible for the preparation and presentation of this Statement that gives a true and fair view of the net profit and other comprehensive income and other financial information of the Group in accordance with the recognition and measurement principles laid down in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules, 2015, as amended and other accounting principles generally accepted in India and in compliance with the Listing Regulations. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.

In preparing the Statement, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group are responsible for overseeing the financial reporting process of the Group.

Auditor's Responsibilities for the Audit of the Statement

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Statement.

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As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or
 error, design and perform audit procedures responsive to those risks, and obtain audit evidence
 that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
 material misstatement resulting from fraud is higher than for one resulting from error, as fraud
 may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
 internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also
 responsible for expressing our opinion on whether the Holding Company has adequate internal
 financial controls with reference to Consolidated Financial Statements in place and the operating
 effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.
 - Obtain sufficient appropriate audit evidence regarding the financial results of the entities within the Group to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the Statement of which we are the independent auditors. For the other entities included in the Statement, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entities included in the Statement of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



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We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular issued by SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

Other Matters

- The Statement includes the audited financial results of three subsidiaries, whose financial results reflect total assets of Rs. 545.26 crores as at March 31, 2023, total revenue of Rs. 1,070.85 crores, total net profit after tax of Rs. 52.72 crores and total comprehensive income of Rs. 51.69 crores and net cash flows of Rs. 31.40 crores for the year ended as on date respectively, as considered in the Statement, which have been audited by the other auditors whose reports on financial results/ financial information/financial statements of these entities have been furnished to us and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the report of such auditors and the procedures performed by us are as stated in paragraph above.
- 2. The Statement includes the results for the quarter ended March 31, 2023 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year-to-date figures up to the third quarter of the current financial year prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" which were subjected to limited review by us.

Our opinion is not modified in respect of the above matters.

For M S K A & Associates

Chartered Accountants
ICAI Firm Registration No.105047W

Srividy Variati

Srividya Vaidison

Partner

Membership No.: 207132 UDIN: 23207132BGQRZK2666

Place: Mumbai Date: May 19, 2023

Crompton Greaves Consumer Electricals Limited

Registered & Corporate Office: Tower 3, 1st Floor, East Wing, Equinox Business Park, LBS Marg, Kurla (West), Mumbai - 400 070.India T: +91 22 6167 8499 F: +91 22 6167 8383

W: www.crompton.co.in CIN: L31900MH2015PLC262254

STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2023

(₹ crore)

			Quarter Ended		Year E	nded
Sr.		31-03-2023	31-12-2022	31-03-2022	31-03-2023	31-03-2022
No.	Particulars	Audited	Unaudited	Audited	Audited	Audited
		(Refer note 9)		(Refer note 9)		
1	Income					
1	(a) Revenue from operations	1,790.96	1,516.21	1,547.92	6,869.61	5,394.11
	(b) Other income	16.77	21.30	22.15	66.78	72.65
	Total Income	1,807.73	1,537.51	1,570.07	6,936.39	5,466.76
2	Expenses					
	(a) Cost of materials consumed	430.94	349.03	358.00	1,734.96	1,193.91
	(b) Purchases of stock-in-trade	868.95	627.31	743.45	3,011.32	2,467.57
	(c) Changes in inventories of finished	1				
	goods, stock-in-trade and work-in-progress	(73.94)	46.66	(15.75)	(65.93)	40.30
	(d) Employee benefits expense	130.05	134.13	83.51	540.80	362.39
	(e) Finance costs	27.38	29.42	10.55	109.18	35.31
	(f) Depreciation and amortisation expense	30.40	29.68	14.48	115.92	42.28
	(g) Other expenses	223.52	206.69	149.94	877.99	560.49
	Total Expenses	1,637.30	1,422.92	1,344.18	6,324.24	4,702.25
3	Profit before exceptional items and tax (1-2)	170.43	114.59	225.89	612.15	764.51
4	Exceptional items (Refer note 6)			12.97	-	12.97
5	Profit before tax (3-4)	170.43	114.59	212.92	612.15	751.54
6	Tax expenses					
	(a) Current tax	51.19	34.25	14.57	178.62	159.52
	(b) Adjustment of tax relating to earlier periods		_	3.97	(16.71)	3.97
	(c) Deferred tax (Credit) / Charge	(12.31)	(7.85)	17.83	(26.16)	9.67
		38.88	26.40	36.37	135.75	173.16
_	Total Tax expenses					
7	Net Profit for the period/ year (5-6)	131.55	88.19	176.55	476.40	578.38
0	Other Comprehensive Income (a) Items that will not be reclassified to profit or loss	(0.07)	0.40	0.55	(0.00)	0.74
		(3.87)	0.42	0.55	(3.33)	2.74
	(b) Income tax relating to items that will not be reclassified to profit or loss	0.97	(80.0)	(0.15)	0.99	(0.69
	Other Comprehensive Income	(2.90)	0.34	0.40	(2.34)	2.05
9	Total Comprehensive Income for the period/ year (7+8)	128.65	88.53	176.95	474.06	580.43
_						
	Net Profit attributable to	424.40	05.05	170 55	463.21	578.38
	(a) Owners of the Holding Company	131.16	85.25	176.55	1	376.36
	(b) Non-Controlling Interest	0.39	2.94	-	13.19	-
	Other Comprehensive Income attributable to					
	(a) Owners of the Holding Company	(2.89)	0.38	0.40	(2.17)	2.05
	(b) Non-Controlling Interest	(0.01)	(0.04)	36	(0.17)	
	Total Comprehensive Income attributable to			-		
	(a) Owners of the Holding Company	128.27	85.63	176.95	461.04	580.43
	(b) Non-Controlling Interest	0.38	2.90	(W)	13.02	
40		107.00	407.40	126.69	127.22	126.68
_	Paid-up Equity share capital of ₹ 2 each	127.22	127.18	126.68		
_	Other Equity				2,532.77	2,326.28
12	Earnings per equity share (in ₹) of face value of ₹ 2 each	1				
	(Not annualised) (a) Basic (in ₹)	2.07	1.34*	2.81*	7.29	9.21
	(a) Basic (III ₹) (b) Diluted (in ₹)	2.06*	1.34*	2.79*	7.29	9.17
	(o) Dilatod (iii v)	2.00	1.04	2.13	1.41	9.17





Crompton Greaves Consumer Electricals Limited

Registered & Corporate Office: Tower 3, 1st Floor, East Wing, Equinox Business Park, LBS Marg, Kurla (West), Mumbai - 400 070.India T: +91 22 6167 8499 F: +91 22 6167 8383

W: www.crompton.co.in CIN: L31900MH2015PLC262254

CONSOLIDATED SEGMENT-WISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2023

(₹ crore)

			Quarter Ended	Year Ended		
Sr.		31-03-2023	31-12-2022	31-03-2022	31-03-2023	31-03-2022
No.	Particulars	Audited (Refer note 9)	Unaudited	Audited (Refer note 9)	Audited	Audited
1	Segment Revenue					4.044.00
	(a) Electric Consumer Durables	1,325.74	1,020.27	1,230.90	4,755.66	4,311.00
	(b) Lighting Products	278.57	247.68	317.02	1,058.13	1,083.11
	(c) Butterfly Products	186.65	248.26		1,055.82	
	Total Income from operations	1,790.96	1,516.21	1,547.92	6,869.61	5,394.11
2	Segment Results :					
	(Profit before tax and finance costs from each segment)					
	(a) Electric Consumer Durables	217.69	161.68	227.94	789.30	826.70
	(b) Lighting Products	30.34	25.47	44.76	100.52	127.82
	(c) Butterfly Products	3.73	18.06	9	83.97	142
	Total	251.76	205.21	272.70	973.79	954.52
	Less: (i) Finance costs	27.38	29.42	10.55	109.18	35,31
	(ii) Other unallocable expenditure net of					
	unallocated income	53.95	61.20	36.26	252.46	154.70
	Profit before Exceptional items and Tax	170.43	114.59	225.89	612.15	764.51
3	Segment Assets					
•	(a) Electric Consumer Durables	1,184.03	891.89	961.74	1,184.03	961.74
	(b) Lighting Products	425.49	390.40	442.03	425.49	442.03
	(c) Butterfly Products	491.40	577.52	511.40	491.40	511.40
	(d) Unallocable	3,553.51	3,961.21	4,533.42	3,553.51	4,533.42
	Total Segment Assets	5,654.43	5,821.02	6,448.59	5,654.43	6,448.59
4	Segment Liabilities					
7	(a) Electric Consumer Durables	933.20	608.33	1,039.96	933.20	1,039.96
	(b) Lighting Products	364.03	345.90	398.10	364.03	398.10
	(c) Butterfly Products	205.76	293.39	276.39	205.76	276.39
	(d) Unallocable	1,043.74	1,597.52	1,498.73	1,043.74	1,498.73
_	Total Segment Liabilities	2,546.73	2,845.14	3,213.18	2,546.73	3,213.18







Crompton Greaves Consumer Electricals Limited

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W: www.crompton.co.in CIN: L31900MH2015PLC262254

CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES

	(₹ crore)					
	Particulars	As at 31-03-2023	As at 31-03-2022			
		Audited	Audited			
Α	ASSETS					
1	Non-current Assets:					
•	(a) Property, plant and equipment	408.02	404.53			
	(b) Capital work-in-progress	5.46	13.00			
	(c) Right to use assets	75.95	71.10			
	(d) Goodwill	1,285.46	1,285.46			
	(e) Other intangible assets	1,480.51	1,512.38			
	(f) Intangible assets under development	21.05	1,512.50			
	(g) Financial assets	21.00	_			
	(i) Investments	0.35	0.34			
	(ii) Trade receivables	15.49	21.83			
	(iii) Others	18.73	15.39			
	(h) Non-current tax assets	9.36	13.83			
	(i) Other non-current assets	75.76	67.31			
	Sub-total - Non-current Assets	3,396.14	3,405.17			
	oub-total - Non-current Assets	3,330.14	3,403.17			
2	Current Assets					
	(a) Inventories	743.85	721.04			
	(b) Financial assets					
	(i) Investments	547.83	623.83			
	(ii) Trade receivables	670.56	593.60			
	(iii) Cash and cash equivalents	76.84	171.62			
	(iv) Bank balances other than (iii) above	32.64	743.57			
	(v) Loans	0.66	1.23			
	(vi) Other financial assets	18.97	14.16			
	(c) Current tax asset	19.81	23.81			
	(d) Other current assets	147.13	150.56			
	Sub-total - Current Assets	2,258.29	3,043.42			
	Total - Assets	5,654.43	6,448.59			
В	EQUITY AND LIABILITIES					
_	EQUIT AND EIABILITIES					
1	Equity					
	(a) Equity share capital	127.22	126.68			
	(b) Other equity	2,532.77	2,326.28			
	(c) Non-controlling interests	447.71	782.45			
	Sub-total - Equity	3,107.70	3,235.41			
2	Liabilities					
	Non-current Liabilities:					
	(a) Financial liabilities					
	(i) Borrowings	597.18	4.56			
	(ii) Lease liabilities	55.93	44.14			
	(iii) Trade payables					
	(a) Total outstanding dues of micro enterprises and small					
	enterprises	-	-			
	(b) Total outstanding dues of creditors other than micro					
	enterprises and small enterprises	13.19	8.07			
	(b) Deferred tax liabilities (net)	12.27	39.43			
	(c) Provisions	131.23	109.55			
	Sub-total - Non-current Liabilities	809.80	205.75			
	Current Liabilities					
	(a) Financial liabilities					
	(i) Borrowings	325.00	1,602.95			
	(ii) Lease liabilities	27.00	34.08			
	(iii) Trade payables					
	(a) Total outstanding dues of micro enterprises and small					
	enterprises	245.18	120.18			
	(b) Total outstanding dues of creditors other than micro					
	enterprises and small enterprises	790.20	889.53			
	(iv) Other financial liabilities	73.50	44.84			
	(b) Other current liabilities	98.37	133.61			
	(c) Provisions	168.48	182.24			
	(d) Current tax liabilities	9.20	-			
	Sub-total - Current Liabilities	1,736.93	3,007.43			
	Total Liabilities	2,546.73	3,213.18			

Total - Equity and Liabilities





6,448.59

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CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST MARCH, 2023

₹	crore
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	2022-23	2021-22
Particulars	Audited	Audited
A] CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	612.15	751.54
Adjustments for:		40.00
Depreciation and amortisation expense	115.92	42.29 35.31
Finance cost	109.18	
(Gain)/loss on sale of property, plant and equipment	(3.75)	0.14
Share-based payments to employees	27.17	37.76
Net gain on sale/ fair valuation of investments	(15.75)	(36.94
Interest income	(45.92)	(28.52
Unrealised exchange (gain) / loss (net)	(2.69)	1.12
Exceptional items	-	12.97
Exceptional items	184.16	64.13
Cash Generated from operations before working capital changes	796.31	815.67
Adjustments for		
(Increase) / Decrease in trade and other receivables	(85.51)	(45.28
(Increase) / Decrease in inventories	(22.81)	7.29
(Decrease) / Increase in trade and other payables	(0.13)	121.76
Increase / (Decrease) in provisions	4.59	16.73
Illicrease / (Decrease) iii provioni	(103.86)	100.50
Cash generated from operations	692.45	916.17
Taxes paid (net of refunds)	(139.86)	(179.82
Net cash generated from operating activities [A]	552.59	736.35

[B] CASH FLOWS FROM INVESTING ACTIVITIES Add: Inflows from investing activities		
Interest received	43.18	37.03
Proceeds from sale of Investment in subsidiary (net)	161.08	-
Proceeds from current investments (net)	91.75	182.85
Proceeds from sale of property, plant and equipment	8.28	0.56
	304.29	220.44
Less: Outflows from investing activities		
Investment in subsidiaries	672.96	1,392.97
(Increase) / Decrease in other bank balances and term deposits	(710.93)	392.17
Purchase of property, plant and equipment and intangible assets	79.10	171.15
Talchase of property, plant and equipment	41.13	1,956.29
Net Cash generated from / (used in) investing activities [B]	263.16	(1,735.85

CI CASH FLOWS FROM FINANCING ACTIVITIES Add: Inflows from financing activities Proceeds from issue of equity shares Proceeds from issue of debentures Proceeds from short-term borrowings		41.60 925.00 - 966.60	60.33 1,406.90 1,467.23
Less: Outflows from financing activities Payment of dividend including dividend distribution tax Repayment of debentures Repayment of other long-term borrowings Repayment of short-term borrowings Payment of lease liability Interest paid		157.78 150.00 9.36 1,449.80 33.72 76.47 1,877.13	156.35 330.00 - - 23.01 50.53 559.89
Net Cash (used in) / generated from financing activities	[C]	(910.53)	907.34

Net decrease in cash and cash equivalents (A+B+C)	(94.78)	(92.16)
Troc do or other transfer and t		

a) Cash and cash equivalents at beginning of the year	171.62	262.42
b) Cash and cash equivalents at end of the year	76.84	170.26
c) Net decrease in cash and cash equivalents (c = b-a)	(94.78)	(92.16)

(d) Cash and cash equivalents of Butterfly Gandhimathi Appliances Limited		1.36
---	--	------

olidated Cash and cash equivalents movement (with Butterfly Gandhimathi Appliances Limited balance)

Consolidated Cash and cash equivalents movement (with butterny conditional	ared Cash and cash equivalents at end of the year (e = b+d) 76.84 171.62	
		171.62
(a) Cash and cash equivalents at end of the year te - DTU)		





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Notes on Consolidated financial results:

- The consolidated financial results for the year ended 31st March, 2023 of Crompton Greaves Consumer Electricals Limited ('the Holding Company') and its subsidiary companies have been reviewed by the Audit Committee and approved by the Board of Directors of the Holding Company on 19th May, 2023.
- 2) The consolidated financial results for all the periods presented have been prepared in accordance with recognition and measurement principles of Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time and other generally accepted accounting practices and principles.
- The Board of Directors at their meeting held on 25th March, 2023 considered and approved the Scheme of Amalgamation of the Butterfly Gandhimathi Appliances Limited ('BGMAL'), a subsidiary, with the Company, under section 230 to 232 and other applicable provisions of the Companies Act, 2013 read with rules made thereunder. The Scheme is subject to the receipt of necessary statutory and regulatory approvals including approval of Stock Exchanges, the Securities and Exchange Board of India, the respective shareholders and creditors of respective companies and National Company Law Tribunal(s) (Mumbai & Chennai Benches). The Company has filed the Scheme of arrangement with BSE and NSE on April 7, 2023. Company is in the process of obtaining other approvals in relation to the Scheme. Pending such approval, no effect of the proposed amalgamation has been given in these consolidated financial results.
- 4) The listed secured Non-Convertible Debentures of the Holding Company aggregating to ₹ 925 crore as on 31st March, 2023 are secured by charge over the brand "Crompton" and "Crompton Greaves" of the Holding Company. The asset cover as on 31st March, 2023 exceeds hundred percent of the principal amount.
- 5) The Board of Directors have recommended a dividend of ₹ 3 /- (Rupees Three) per equity share of the face value of ₹ 2 /- each for the financial year ended 31st March, 2023.
- 6) Exceptional item of ₹12.97 crores for the quarter and year ended 31st March, 2022 represents transaction costs directly attributable to the acquisition of stake in BGMAL.



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7) Additional disclosures as per Clause 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirement) Regulations, 2015:

Sr.			Quarter Ended		Year	Ended
No.	Particulars	31-03-2023	31-12-2022	31-03-2022	31-03-2023	31-03-2022
-	Outstanding Non- Convertible Debentures (₹ In crores)	925.00	925.00	150.00	925.00	150.00
	Debenture Redemption Reserve (₹ In crores)	-	-	75.00		75.00
- 10	Securities Premium (₹ In crores)	209.51	202.19	144.87	209.51	144.87
_	Net Worth (₹ In crores)	3,107.70	2,975.88	3,235.41	3,107.70	3,235.41
_	Net Profit after Tax (₹ In crores)	131.55	88.19	176.55	476.40	578.38
_	Basic Earnings per share (in ₹)	2.07*	1.34*	2.81*	7.29	9.21
	Diluted Earnings per share (in ₹)	2.06*	1.34*	2.79*	7.27	9.17
14	Debt-Equity Ratio (in times)	0.30	0.51	0.50	0.30	0.50
	[Total Debt/ Equity]		0.00	0.40	1.09	0.10
(i	Long term Debt to working capital (in times) [(Non current Borrowings + current Maturities of long term debt)/ Net working capital excl. current Borrowings]	1.09	0.68	0.10		
(i	Total Debts to Total Assets Ratio (in times)	0.16	0.26	0.25	0.16	0.25
·	[(Short term Debt + Long term debt)/ Total Assets]					
(k	Debt Service Coverage Ratio (in times)	0.93*	0.42*	0.59*	2.47	1.80
	[Profit After Tax + Interest + Depreciation/		1			
	(Finance Cost + Repayments made during the year)]					
(1)	Interest Service Coverage Ratio (in times)	8.33	5.90	23.78	7.67	23.85
	[(Profit Before Tax + Interest + Depreciation)/Finance Cost]					
(m	Current ratio (in times)	1.60	2.20	2.17	1.60	2.17
	(Current Assets/ Current liabilities excl. current Borrowings)					
(n	Bad Debts to Account receivable ratio (in %)	1.00%	0.00%	1.00%	1.00%	1.00%
	(Bad debts/ Trade receivables)					
(0)	Current Liability ratio (in times)	0.55	0.40	0.44	0.55	0.44
	(Current liabilities excl. current borrowings/ Total Liabilities)					
(p)	Debtors Turnover (in times)	2.75*	2.68*	2.88*	10.56	10.02
	[(Sale of Products and Services/ Avg. Trade Receivables)]					
(q)	Inventory Turnover (in times)	1.67*	1.47*	1.75*	6.39	5.97
	[(Cost of goods sold/ Avg. Inventory)]					
(r)	Operating Margin (in %)	11.81%	10.05%	14.78%	11.22%	14.26%
	[(Profit before Depreciation, Interest, Tax ,Other Income , and					
	Exceptional items)/ Sale of Products and Services]					
(s)	Net Profit Margin (in %)	7.28%	5.74%	11.24%	6.87%	10.58%
	(Profit after tax/ Total Income)					

(Not annualised)

- 8) During the year ended 31st March, 2023, the Holding Company allotted 27,03,760 Equity shares of face value ₹ 2 each upon exercise of the vested options under Employee Stock Option Schemes.
- 9) The figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year and year-to-date figures up to the third quarter of the financial year which were subjected to Limited Review.
- 10) Figures of the previous periods/ year have been regrouped, wherever necessary.

For Crompton Greaves Consumer Electricals Limited

Place: Mumbai Date: 19th May, 2023



Promeet Ghosh MD & CEO DIN:05307658

Chartered Accountants

HO 602, Floor 6, Raheja Titanium Western Express Highway, Geetanjali Railway Colony, Ram Nagar, Goregaon (E) Mumbai 400063, INDIA Tel: +91 22 6238 0519

Independent Auditor's Report on Standalone Audited Annual Financial Results of the Company pursuant to the Regulations 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended.

To the Board of Directors of Crompton Greaves Consumer Electricals Limited

Report on the Audit of Standalone Financial Results

Opinion

We have audited the accompanying statement of Standalone Annual Financial Results of Crompton Greaves Consumer Electricals Limited (hereinafter referred to as 'the Company') for the year ended March 31, 2023 ('the Statement'), attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Statement:

- i. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- ii. gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with Companies (Indian Accounting Standards) Rules, 2015 and other accounting principles generally accepted in India, of net profit and other comprehensive income and other financial information of the Company for the year ended March 31, 2023.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Standalone Financial Statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

Management and Board of Directors' Responsibilities for the Statement

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared on the basis of the Standalone Annual Financial Statements. The Company's Board of Directors is responsible for the preparation and presentation of this Statement that gives a true and fair view of the net profit and other comprehensive income and other financial

Chartered Accountants

information in accordance with the recognition and measurement principles laid down in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules, 2015, as amended issued thereunder and other accounting principles generally accepted in India and in compliance with the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors of the Company is responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is also responsible for overseeing the financial reporting process of the Company.

Auditor's Responsibilities for the Audit of the Statement

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or
 error, design and perform audit procedures responsive to those risks, and obtain audit evidence
 that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
 material misstatement resulting from fraud is higher than for one resulting from error, as fraud
 may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
 internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to Standalone Financial Statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.



Chartered Accountants

- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the
 disclosures, and whether the Statement represents the underlying transactions and events in a
 manner that achieves fair presentation.

We communicate with those charged with governance of the Company of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matter

The Statement includes the results for the quarter ended March 31, 2023 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year-to-date figures up to the third quarter of the current financial year prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" which were subjected to limited review by us.

Our opinion is not modified in respect of the above matter.

For M S K A & Associates

Chartered Accountants

ICAI Firm Registration No.105047W

Srividya Vaidison

Partner

Membership No.: 207132 UDIN: 23207132BGORZJ1642

Chiridy Vandis

Place: Mumbai Date: May 19, 2023

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STATEMENT OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2023

(₹ crore)

			Quarter Ended		Year	Ended (* crore)
C-		31-03-2023	31-12-2022	31-03-2022	31-03-2023	31-03-2022
Sr. No.	Particulars -	Audited (refer note 9)	Unaudited	Audited (refer note 9)	Audited	Audited
1	Income					
	(a) Revenue from operations	1,603.84	1,265.81	1,532.05	5,809.31	5,373.20
	(b) Other income	19.91	19.27	18.02	74.41	79.90
-	Total Income	1,623.75	1,285.08	1,550.07	5,883.72	5,453.10
2	Expenses					
-	(a) Cost of materials consumed	378.78	254.55	358.00	1,308.04	1,193.91
	(b) Purchases of stock-in-trade	834.49	568.24	734.09	2,815.34	2,456.65
	(-)	00 1. 10	555.2			
	(c) Changes in inventories of finished goods, stock-in-trade and work-in-progress	(101.85)	46.25	(15.73)	(113.93)	39.45
	(d) Employee benefits expense	105.68	108.26	83.51	439.63	362.39
	(e) Finance costs	26.09	27.89	10.55	102.69	35.31
	(f) Depreciation and amortisation expense	14.81	14.28	14.49	54.23	42.29
	(g) Other expenses	190.39	158.33	149.87	688.95	559.95
	Total Expenses	1,448.39	1,177.80	1,334.78	5,294.95	4,689.95
3	Profit before exceptional items and tax (1-2)	175.36	107.28	215.29	588.77	763.15
4	Exceptional items (refer note 4)	3.35	(#)	0€0	(5.54)	77.
5	Profit before tax (3-4)	172.01	107.28	215.29	594.31	763.15
6	Tax expenses					
	(a) Current tax	49.54	27.20	11.98	156.54	156.27
	(b) Adjustment of tax relating to earlier periods	3.0	0.00	3.97	(16.71)	3.97
	(c) Deferred tax (Credit) / Charge	(9.28)	(4.26)	17.58	(21.08)	9.43
_	Total Tax expenses	40.26	22.94	33.53	118.75	169.67
7	Net Profit for the period/ year (5-6)	131.75	84.34	181.76	475.56	593.48
8	Other Comprehensive Income					
	(a) Items that will not be reclassified to profit or loss	(3.81)	0.68	0.55	(1.75)	2.74
	(b) Income tax relating to items that will not be reclassified	` ′			1	
	to profit or loss	0.96	(0.17)			(0.69)
	Other Comprehensive Income	(2.85)	0.51	0.40	(1.31)	2.05
9	Total Comprehensive Income for the period/ year (7+8)	128.90	84.85	182.16	474.25	595.53
10	Paid-up Equity share capital of ₹ 2 each	127.22	127.18	126.68	127.22	126.68
11	Other Equity				2,711.75	2,328.98
12	Earnings per equity share (in ₹) of face value of ₹ 2 each					
	*(Not annualised)				7.40	0.45
	(a) Basic	2.07*	1_33*	2.89*	7.49	9.45
	(b) Diluted	2.07*	1,32*	2.88*	7.46	9.41





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STANDALONE SEGMENT-WISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2023

(₹ crore)

			Quarter Ended		Year E	nded
Sr.	Particulars	31-03-2023	31-03-2023 31-12-2022 31-03-2022		31-03-2023	31-03-2022
No.	Tuttodia:3	Audited	Unaudited	Audited	Audited	Audited
		(refer note 9)		(refer note 9)		
1	Segment Revenue					
	(a) Electric Consumer Durables	1,325.74	1,020.27	1,230.90	4,755.66	4,311.00
	(b) Lighting Products	278.10	245.54	301.15	1,053.65	1,062.20
	Total Income from operations	1,603.84	1,265.81	1,532.05	5,809.31	5,373.20
2	Segment Results :					
	(Profit before tax and finance costs from each segment)					
	(a) Electric Consumer Durables	217.69	161.68	227.94	789.30	826.70
	(b) Lighting Products	30.40	25.10	34.32	100.14	116.06
	Total	248.09	186.78	262.26	889.44	942.76
	Less: (i) Finance costs	26.09	27.89	10.55	102.69	35.31
	(ii) Other unallocable expenditure net of					
	unallocated income	46.64	51.61	36.42	197.98	144.30
	Profit before Exceptional items and Tax	175.36	107.28	215.29	588.77	763.15
3	Segment Assets					
	(a) Electric Consumer Durables	1,184.03	891.89	961.74	1,184.03	961.74
	(b) Lighting Products	382.97	349.06	405.59	382.97	405.59
	(c) Unallocable	3,578.68	3,962.37	3,958.77	3,578.68	3,958.77
	Total Segment Assets	5,145.68	5,203.32	5,326.10	5,145.68	5,326.10
4	Segment Liabilities					
	(a) Electric Consumer Durables	933.20	608.33	1,039.96	933.20	1,039.96
	(b) Lighting Products	337.81	320.64	371.94	337.81	371.94
	(c) Unallocable	1,035.70	1,572.54	1,458.54	1,035.70	1,458.54
	Total Segment Liabilities	2,306.71	2,501.51	2,870.44	2,306.71	2,870.44





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STANDALONE STATEMENT OF ASSETS AND LIABILITIES

-	Particulars	As at 31-03-2023 Audited	As at 31-03-2022 Audited
- 1/	ASSETS	Addited	Audited
- 1	Non-current Assets:		
10	(a) Property, plant and equipment	223.49	215.
((b) Capital work-in-progress	2.64	7.
((c) Right to use assets	68.85	69.
	d) Goodwill	779.41	779.
(e) Other intangible assets	50.26	35.
(f) Intangible assets under development	21.05	
(g) Financial assets		
- 1	(i) Investments	1,928.21	1,407.
	(ii) Trade receivables	15.49	21.
	(iii) Others	12.07	12.
(h) Deferred tax assets (net)	69.66	48.
i	i) Non-current tax assets	8.62	13.
	j) Other non-current assets	73.64	64.
1	Sub-total - Non-current Assets	3,253.39	2,674.
T)			
- 1	Current Assets	0.12 ==	
	a) Inventories	618.75	511.
1	b) Financial assets		
	(i) Investments	530.77	610.
	(ii) Trade receivables	529.80	490.
1	(iii) Cash and cash equivalents	44.06	170.
Т	(iv) Bank balances other than (iii) above	3.74	733.
1	(v) Other financial assets	21.63	14.
(c) Current tax asset	19.81	22.
(d) Other current assets	123.73	98.
	Sub-total - Current Assets	1,892.29	2,651.
H	Total - Assets	5,145.68	5,326.
	EQUITY AND LIABILITIES		
ľ	EQUIT AND EXPERIES		
lε	Equity		
	a) Equity share capital	127.22	126.
	b) Other equity	2,711.75	2,328.
1	Sub-total - Equity	2,838.97	2,455.
4-	iabilities		
- 1	Ion-current Liabilities:		
(a) Financial liabilities		
	(i) Borrowings	597.18	
	(ii) Lease liabilities	52.20	43.
	(iii) Trade payables		
1	(a) Total outstanding dues of micro enterprises and small		
	enterprises	2.	*
	(b) Total outstanding dues of creditors other than micro	, , , , , ,	_
	enterprises and small enterprises	13.19	8.
			109.
(1	b) Provisions	131.23	
(1		131.23 793.80	
	b) Provisions Sub-total - Non-current Liabilities		
c	b) Provisions Sub-total - Non-current Liabilities Current Liabilities		
c	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities	793.80	161.
c	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings	793.80 325.00	161. 1,555.
c	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities	793.80	161. 1,555.
c	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables	793.80 325.00	161. 1,555.
c	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small	793.80 325.00 25.80	1,555. 33.
c	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises	793.80 325.00	1,555. 33.
C	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro	793.80 325.00 25.80 217.61	1,555. 33.
c	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises and small enterprises	793.80 325.00 25.80 217.61 676.64	1,555. 33. 109.
(1	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Other financial liabilities	793.80 325.00 25.80 217.61 676.64 68.30	1,555. 33. 109. 742. 39.
(1	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Other financial liabilities b) Other current liabilities	793.80 325.00 25.80 217.61 676.64 68.30 79.78	1,555. 33. 109. 742. 39.
(1)	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Other financial liabilities b) Other current liabilities c) Provisions	325.00 25.80 217.61 676.64 68.30 79.78 111.85	1,555. 33. 109. 742. 39. 115.
(1)	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Other financial liabilities b) Other current liabilities c) Provisions d) Current tax liabilities	325.00 25.80 217.61 676.64 68.30 79.78 111.85 7.93	1,555. 33. 109. 742. 39. 115.
(1)	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Other financial liabilities b) Other current liabilities c) Provisions	325.00 25.80 217.61 676.64 68.30 79.78 111.85	1,555. 33. 109. 742. 39. 115.
(1)	b) Provisions Sub-total - Non-current Liabilities Current Liabilities a) Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (a) Total outstanding dues of micro enterprises and small enterprises (b) Total outstanding dues of creditors other than micro enterprises and small enterprises (iv) Other financial liabilities b) Other current liabilities c) Provisions d) Current tax liabilities	325.00 25.80 217.61 676.64 68.30 79.78 111.85 7.93	1,555. 33. 109. 742. 39. 115.





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	2022-23	2021-22
Particulars	Audited	Audited
[A] CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	594.31	763.15
Adjustments for:		
Depreciation and amortisation expense	54.23	42.29
Finance cost	102.69	35.31
. (Gain) / loss on sale of property, plant and equipment	(3.66)	0.14
Share-based Payments to employees	25.88	37.76
Net loss / (gain) on sale or fair valuation of investments	(15.26)	(36.37)
Interest income	(42.53)	(28.12)
Dividend received from subsidiaries	(9.21)	(11.86)
Unrealised exchange (gain) / loss (net)	(0.63)	1.12
Exceptional items	(5.54)	
	105.97	40.27
Cash Generated from operations before working capital changes	700.28	803.42
Adjustments for		
(Increase) / Decrease in trade and other receivables	(73.99)	(68.82)
(Increase) / Decrease in inventories	(107.40)	6.42
Increase / (Decrease) in trade and other payables	9.47	136.58
Increase / (Decrease) in provisions	18.06	16.73
	(153.86)	90.91
Cash generated from operations	546.42	894.33
Taxes paid (net of refunds)	(121.62)	(164.14)
Net cash generated from operating activities [A]	424.80	730.19

[B] CASH FLOW	S FROM INVESTING ACTIVITIES			
Add: Inflow	s from investing activities			
Interes	t received	41	40.67	36.63
Divider	nd received from subsidiaries	H	9.21	11.86
Procee	eds from current investments (net)	- 11	95.14	186.80
Procee	ds from sale of property, plant and equipment		4.60	0.56
	eds from sale of investment in subsidiary (net)		161.08	
			310.70	235.85
Less: Outflo	ws from investing activities			
Investr	nent in subsidiaries		672.96	1,392.97
	ise) / Decrease in other bank balances and term deposits	· 1	(730.58)	392.16
,	se of property, plant and equipment and intangible assets	13	69.17	171.15
			11.55	1,956.28
Net cash ge	nerated from / (used in) investing activities	[В]	299.15	(1,720.43)

C] CASH FLOWS FROM FINANCING ACTIVITIES		
Add: Inflows from financing activities		
Proceeds from issue of equity shares	41.60	60.33
Proceeds from issue of debentures	925.00	
Proceeds from short-term borrowings		1,406.90
	966.60	1,467.23
Less: Outflows from financing activities		
Payment of dividend including dividend distribution tax	157.78	156.35
Repayment of debentures	150.00	330.00
Repayment of lease liability	31.49	23.01
Repayment of short-term borrowings	1,406.89	•
Interest paid	70.42	50.53
morest paid	1,816.58	559.89
Net Cash generated from / (used in) financing activities [C]	(849.98)	907.34

Net decrease in cash and cash equivalents (A+B+C)	(126.03)	(82.90)
Cash and cash equivalents at beginning of the year	170.09	252.99
Cash and cash equivalents at end of the year	44.06	170.09
Net increase / (decrease) in cash and cash equivalents (c = b-a)	(126.03)	(82.90)





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Notes on Standalone financial results:

- 1) The standalone financial results for the year ended 31st March, 2023 of Crompton Greaves Consumer Electricals Limited ('the Company') have been reviewed by the Audit Committee and approved by the Board of Directors on 19th May, 2023.
- 2) The standalone financial results for all the periods presented have been prepared in accordance with recognition and measurement principles of Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time and other generally accepted accounting practices and principles.
- 3) The Board of Directors at their meeting held on 25th March, 2023 considered and approved the Scheme of Amalgamation of the Butterfly Gandhimathi Appliances Limited, a subsidiary, with the Company, under section 230 to 232 and other applicable provisions of the Companies Act, 2013 read with rules made thereunder. The Scheme is subject to the receipt of necessary statutory and regulatory approvals including approval of Stock Exchanges, the Securities and Exchange Board of India, the respective shareholders and creditors of respective companies and National Company Law Tribunal(s) (Mumbai & Chennai Benches). The Company has filed the Scheme of arrangement with BSE and NSE on April 7, 2023. Company is in the process of obtaining other approvals in relation to the Scheme. Pending such approval, no effect of the proposed amalgamation has been given in these standalone financial results.
- 4) Exceptional item of ₹ 5.54 crores for the year ended 31st March, 2023 represents:
 a) Gain on sale of 6% stake through Offer for Sale ("OFS") mechanism in Butterfly Gandhimathi Appliances Limited ("Butterfly") ₹ 8.89 crores during quarter ended 30th September, 2022
 b) transaction costs directly attributable relating to merger ₹ 3.35 crores (Refer Note 3).
- 5) The listed secured Non-Convertible Debentures of the Company aggregating to ₹ 925 crores as on 31st March, 2023 are secured by charge over the brand "Crompton" and "Crompton Greaves" of the Company. The asset cover as on 31st March, 2023 exceeds hundred percent of the principal amount.
- 6) The Board of Directors have recommended a dividend of ₹ 3 /- (Rupees Three) per equity share of the face value of ₹ 2 /- each for the financial year ended 31st March, 2023.



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7) Additional disclosures as per Clause 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirement) Regulations, 2015:

Sr.	Particulars	Quarter Ended			Year E	nded
No.		31-03-2023	31-12-2022	31-03-2022	31-03-2023	31-03-2022
$\overline{}$	Outstanding Non- Convertible Debentures (₹ In crores)	925.00	925.00	150.00	925.00	150.00
	Debenture Redemption Reserve (₹ In crores)	-	190	75.00		75.00
	Securities Premium (₹ In crores)	209.51	202.19	144.87	209.51	144.87
_	Net Worth (₹ In crores)	2,838.97	2,701.81	2,455.66	2,838.97	2,455.66
	Net Profit after Tax (₹ In crores)	131.75	84.34	181.76	475.56	593.48
	Basic Earnings per share (in ₹)	2.07*	1.33*	2.89*	7.49	9.45
_	Diluted Earnings per share (in ₹)	2.07*	1.32*	2.88*	7.46	9.41
1407	Debt-Equity Ratio (in times) [Total Debt/ Equity]	0.32	0.56	0.63	0.32	0.63
(i)	Long term Debt to working capital (in times) [Non current Borrowings + current Maturities of long term debt / Net working capital excl. current Borrowings]	1.31	0.75	0.10	1.31	0.10
(j)	Total Debts to Total Assets Ratio (in times) [(Short term Debt + Long term debt)/ Total Assets]	0.18	0.29	0.29	0.18	0.29
(k)	Debt Service Coverage Ratio (in times) [Profit After Tax + Interest + Depreciation/ ((Finance Cost + Repayments made during the year)]	0.98*	0.39*	0.61*	2.5	1.84
(1)	Interest Service Coverage Ratio (in times) [(Profit Before Tax + Interest + Depreciation)/Finance Cost]	8.29	5.36	22.78	7.26	23.81
(m)	Current ratio (in times) (Current Assets/ Current liabilities excl. current Borrowings)	1.59	2.50	2.30	1.59	2.30
(n)	Bad Debts to Account receivable ratio (in %) (Bad debts/ Trade receivables)	1.00%	0.00%	1.00%	1.00%	1.00%
(0)	Current Liability ratio (in times) (Current liabilities excl. current borrowings/ Total Liabilities)	0.51	0.33	0.40	0.51	0.40
(p)	Debtors Turnover (in times) [(Revenue from operations/ Avg. Trade Receivables)]	3.03*	2.84*	3.18*	10.98	11.14
	Inventory Turnover (in times) [(Cost of goods sold/ Avg. Inventory)]	1.97*	1.71*	2.09*	7.10	7.17
	Operating Margin (in %) [(Profit before Depreciation, Interest, Other Income , Tax and [Exceptional items)/ Sale of Products and Services]	12.24%	10.28%	14.51%	11.56%	14.16%
(s)	Net Profit Margin (in %) (Profit after tax/ Total Income)	8.11%	6.56%	11.73%	8.08%	10.88%

(Not annualised)*

- 8) During the year ended 31st March, 2023, the Company allotted 27,03,760 Equity shares of face value ₹ 2 each upon exercise of the vested options under Employee Stock Option Schemes.
- 9) The figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year and year-to-date figures up to the third quarter of the financial year which were subjected to Limited Review.
- 10) Figures of the previous periods/ year have been regrouped, wherever necessary.

SOCIATES STATEMENTS

Place: Mumbai Date: 19th May, 2023 For Crompton Greaves Consumer Electricals Limited



Promeet Ghosh MD & CEO DIN:05307658