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# **Message from Managing Director**

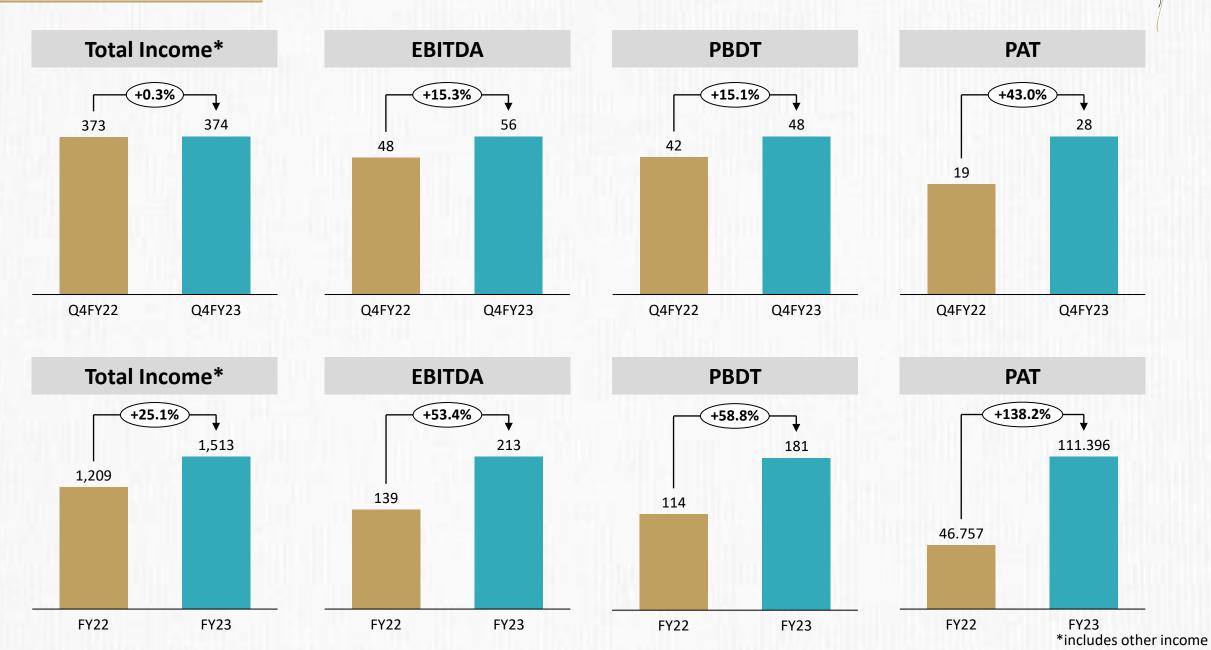




Commenting on the Results, Mr. Ravindra Kumar Toshniwal, Managing Director said, "It is with great pleasure that I highlight the remarkable performance of FY 23. This Financial Year witnessed our highest ever revenues and profits, a testament to our success. Our earnings were primarily driven by the exceptional performance of our value-added divisions, namely Fabrics and Garments. While Q4 presented some challenges due to the saturation of demand in North America and Europe during Q3, resulting in an inventory build-up with our clients, we anticipate a revival of demand in the upcoming spring. Nevertheless, we remain committed to meeting the escalating demand for textiles in the Indian subcontinent, as it will undoubtedly contribute to our continued achievement of future targets."

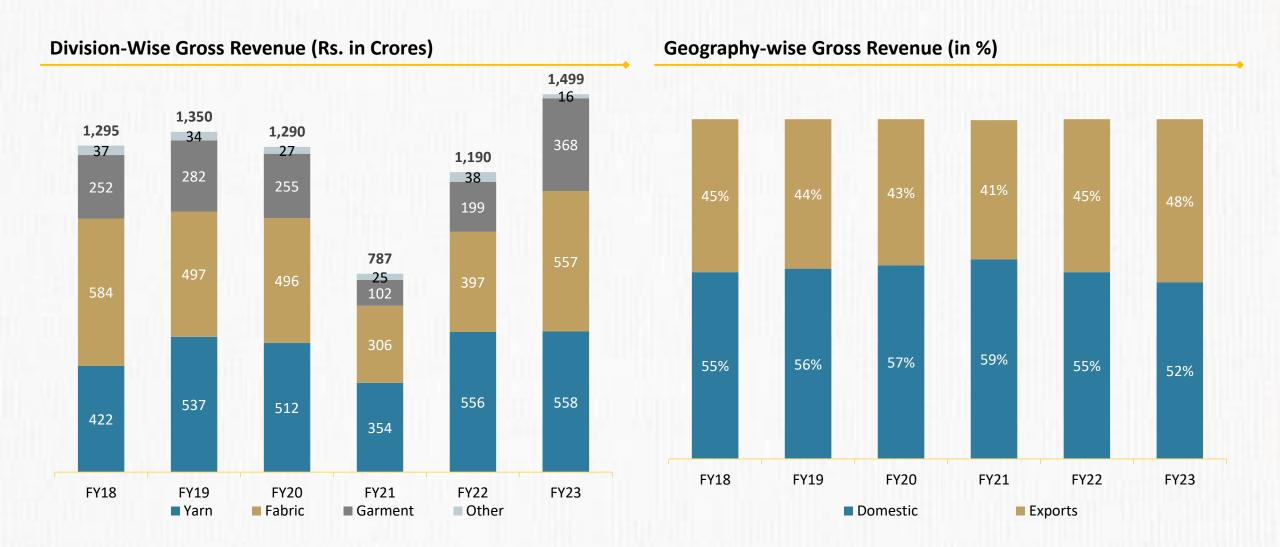
# Q4 & FY23 Highlights





# Revenue Mix – Segmental and Geography wise





# Q4 & FY23 Highlights



### Yarn

- For Q4FY23, yarn sales dropped 18% to Rs 126cr vs Rs 154cr in Q4FY22 owing to a slowdown in the general market condition. Owing to continued sluggishness in the market conditions, Yarn sales remained flattish on QoQ basis
- For FY23, sales remained flattish at Rs 558cr vs Rs 556cr in FY22
- During Q3FY23, Yarn demand was weak. Company decided to shutdown certain ring frames due to lower demand in the market, however during Q4FY23 the company started production of running qualities for optimum utilization of the machines hence production was increased by 6%

### **Fabric**

- For Q4FY23, fabric sales grew by 3.7% to Rs 141cr vs Rs 136cr in Q4FY22
- Since the order book position of fabrics was lower in Q3FY23, company decided to cut production in Q4FY23 as compared to the previous quarter. Thus, on a q-o-q basis, for Q4FY23, fabric sales saw a dip of 5% from Rs 149cr in Q3FY23 to Rs 141cr in Q4FY23
- However, for FY23, fabric sales increased 41% from Rs 397 crs in FY22 to Rs 557crs. This growth can be attributed to increased demand post-COVID restrictions, a low base effect, and the expansion of production lines at Daman

### Garment

- For Q4FY23, garment sales grew by 41% to Rs 97cr vs Rs 69cr in Q4FY22 on account of a strong orderbook owing to a revival in demand
- During Q4FY23, Garment Division increased its production in Jacket division as per order in hand however trousers production was less than Q3FY23. On a QoQ basis, for Q4FY23, the division witnessed an upside of 10% to Rs 97cr Vs Rs 88cr in Q3FY23 on account of a strong orderbook in exports from the previous quarters
- For FY23, garments division had the highest ever increase of 85% to Rs 368cr vs Rs 199cr on FY22. This was due to product diversification, demand revival and a strong orderbook from previous quarters

# **Other Highlights**

- Exports sales grew 3% to Rs 193cr in Q4FY23 vs Rs 187cr in Q4FY22.
   Exports contribution grew from 47% in Q3FY23 to 52% in Q4FY23.
   Garment took a lead by 32% increase followed by Yarn by 18%
- Fixports sales contribution increased from 45% in FY22 to 48% in FY23 showing an increase of 35% whereas the domestic sales have increased by 19%. The major reasons behind the same are a) Low base effect as 2 quarters of FY 21-22 were impacted by COVID and hence, demand was lower. b) Pent up demand in FY 23, once normal life returned post covid. c) Garments saw an increase of 143% in Export and 58% in Domestic markets on account of larger orders from international brands

# **Improvement in Credit Rating**



India Ratings and Research (Ind-Ra) has upgraded Banswara Syntex Limited's (BSL) bank facilities as below:

Instrument Type	Maturity Date	Size of Issue (million)	Rating/ Outlook	Rating Action
Long-term loans	Mar-30	INR 1,677.6 (reduced from 2,197.3)	IND A/Stable	Upgraded
Fund-based limits	-	INR 3,000	IND A/Stable	Upgraded
Non-fund based limits		INR 780	IND A1	Affirmed
Fixed Deposits		INR 400	IND A/Stable	Upgraded

# **Standalone Profit and Loss Statement**



Rs. in Crs.	Q4FY23	Q4FY22	YoY	Q3FY23	QoQ	FY23	FY22	YoY
Revenue from Operations	369.0	367.4	0.4%	367.9	0.3%	1498.8	1189.8	26.0%
Other Income	5.1	5.7		4.9		14.6	19.7	
Total Income	374.1	373.0	0.3%	372.8	0.4%	1513.4	1209.4	25.1%
Total Expenditure								
Raw materials Cost	155.2	167.8		151.8		628.8	526.9	
Employee Expense	78.1	62.2		68.5		286.3	219.2	
Power & Fuel	41.0	46.7		45.0		192.2	159.6	
Other Expenses	44.0	47.9		48.9		193.4	165.0	
EBIDTA	55.8	48.4	15.3%	58.6	-4.7%	212.7	138.7	53.4%
Margin %	14.9%	13.0%		15.7%		14.1%	11.5%	
Depreciation	10.2	9.9		10.2		40.8	41.9	
Finance Cost	7.7	6.5		8.7		31.7	24.8	
Exceptional Item (Gain) / Loss	0.0	0.0		0.0		0.0	0.0	
РВТ	37.9	32.0	18.5%	39.7	-4.5%	140.2	72.0	94.7%
Тах	10.1	12.5		10.3		28.8	25.3	
PAT	27.8	19.4	43.0%	29.4	-5.5%	111.4	46.8	138.2%
PAT Margin %	7.4%	5.2%		7.9%		7.4%	3.9%	
EPS (Rs)	8.1	5.7	43.1%	8.6	-5.5%	32.6	13.7	138.5%
*Production Value	419.3	295.2		380.5	799.9	529.8		

### **Operating Margins:**

### Margins improved due to

- Reduction in Power and Fuels costs- The per tonne coal consumption costs have reduced by Rs. ~680 per tonne resulting in savings of Rs. ~1.60 Crores
- Garment Division has sold Jackets few orders were on higher margin as compared to the previous quarter which has better margin

### **Employee Cost:**

 On a Q-o-Q basis, the employee benefit expenses have risen marginally by 3.6%. Increase employee cost is majorly of account of one-time special incentive to employee ~ 4 Cr

### **Power Cost:**

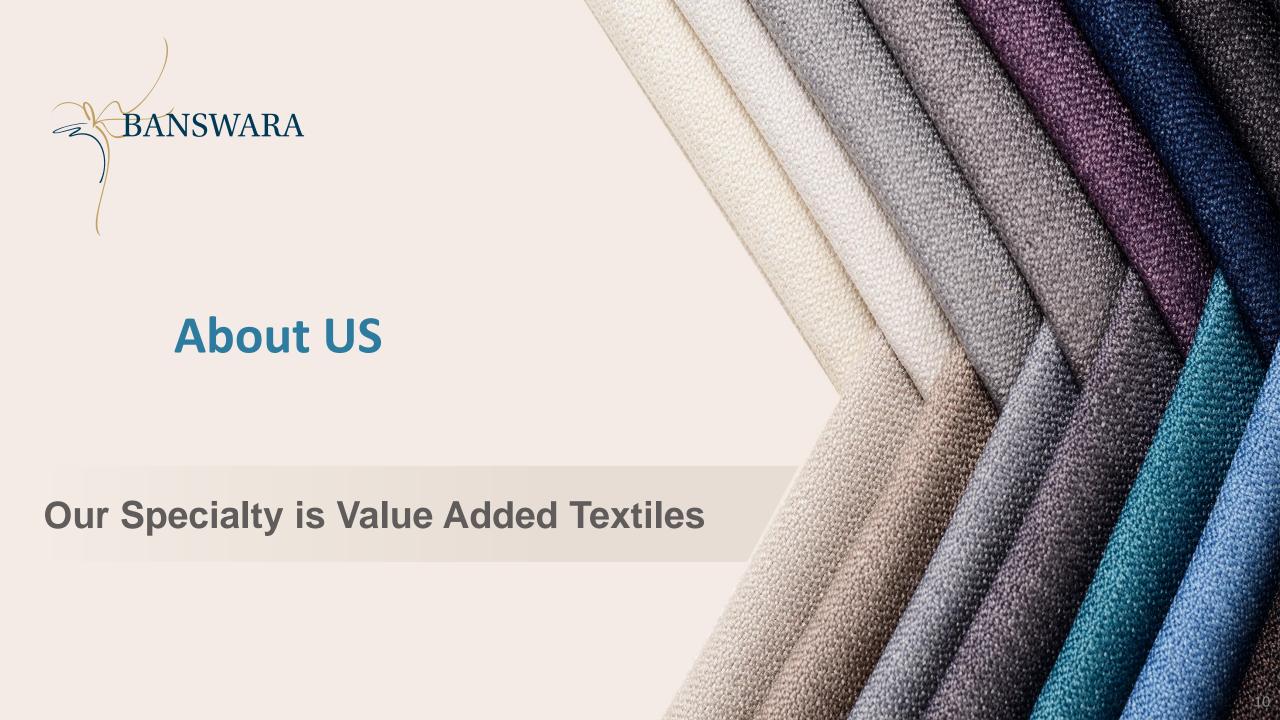
- Efficiency improvement during the current quarter for power and fuel cost is due to the reduction in average coal consumption cost by  $^\sim$  Rs 680 per tonne. (Savings  $^\sim$ 1.60 Crores )
- For FY23 , the costs have decreased by 0.50% which is due to the general easing of Coal prices

### **Finance Cost:**

 Finance cost in absolute value has been increased due to hike in interest rate during the year and also due to increase in the working capital utilisaiton

### **Other Expenditure:**

- On a QoQ basis, other expenditure has decreased by 0.70% as compared to Q3
- For FY23 the other expenses have reduced by ~1% due to the Fixed nature of these expenses being compared to a higher production value



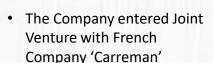
# **Our Journey**



 Started production of Readymade Garments

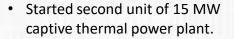


 Banswara Textile Mills Ltd. (BTM), an associate firm engaged in fabric finishing activity, amalgamated with the company





 Started production of wool & wool mixed fabrics in the brand name of 'SaintX' for domestic supply.





 Entered Joint Venture with French Company TESCA (Treves SA) for Automotive Textiles

 Bought the complete stake in Carreman JV after increasing its stake to 80% in 2012.  Venturing into Long term relationships with Global brands like Peerless Clothing, Next UK and Uniqlo Japan

- Commenced Operations and started Yarn production with 12,500 spindles
- Started Fabric Weaving under the Brand name 'Bantex



- Started first unit of 18 MW captive thermal power plant
- Started production of Made-up's and Worsted Spinning



- Started production of Super-stretch women Fabrics
- Addition of additional processes to Vertical Integration
- Shift towards Sustainable production through Recycled Fabrics



# **Our Global Footprint**



Incorporated in the year 1976
Offering Vertically Integrated
textile solutions

12,000+ Employees

In House R&D and State of the art facilities



Experienced Design Teams

Design Studio in Collaboration

with Italy and France

Consistent Dividend payout since 2004-05



Exports to over 65+ countries across the Globe



Long-Term Relationship with Leading Global and Domestic players



Global Customer Accreditations and Quality Certifications



JV with TESCA of France for Automotive fabrics



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# **Manufacturing Capabilities**















**FABRICS** 





**POWER GENERATION** 

**33 MW** / Year (18 MW + 15 MW)

### **YARN**

3,060 Tonnes / month

Weaving- 2.7Mn Meters/ month Processing- 4.5Mn Meters/ month

**GARMENTS** 

6,00,000 pieces per month of Trouser, Suiting's

Rs. 95 Crs.

The Company owns

- 1,59,000 Spindles
- 400 Looms

Rs. 326 Crs.

Rs. 228 Crs.

Jackets & Waste Coats

Over Rs. 704 crores towards expansion and modernization between FY 2010 - March 2023

Rs. 54 Crs.

# **Strategically Located Facilities**





Manufacturing Facilities' proximity to raw material suppliers ensures **stable and sustainable supply** 

It also ensures **strong relationship with suppliers** while maintaining **need-based approach** 

Easy Availability of skilled and Unskilled labour

Quality Infrastructure connectivity through Rails, Roads and Ports ensures **seamless dispatches to domestic markets and exports** 

# **Leadership Team**



# Late Shri. Toshniwal **Founder Chairman**

- Founded the Company in the year 1976. Masters in Textiles from Leeds University, UK. 55 years of experience in the textile industry.
- Ex-Chairman of Rajasthan Textile Mills Association, Ex-President of Indian Spinners Association and Ex-Chairman of the Synthetic & Rayon Textile Export Promotion Council (SRTEPC)
- Besides Banswara Syntex Ltd., he was a member of the Board of Directors of many other Companies.



- Chartered Accountant from ICAI
- 34 years experience in Textile Industry
- Responsible for the entire commercial and financial activities with an emphasis on yarn Export and Automotive Fabric Business
- Previously held the position of chairman of 'SRTEPC' and currently the deputy chairman of 'CITI'.



Managing Director

- B.Tech (Chem.) from IIT, Mumbai
- Undertaken OPM Course of Harvard University, USA
- 33 years of experience in the Textile Industry
- Responsible for the overall activities of the company with an emphasis on Fabrics Business
- Involved in Strategic decision making, drawing up of business plans and stakeholder management.



- Business Management from Bentley College, USA
- Over 17 Years of experience in Textile Industry
- Responsible for Readymade Garment business,
   Thermal Power Plant operations and HR strategy of the Company.

# **Board of Directors**



Mr. Rakesh Mehra

Chairman

Mr. Parduman Kumar

**Independent Director** 

Mr. Vijay Mehta

**Independent Director** 

Mr. Vijay Kumar Agarwal

**Independent Director** 

Mr. Ravindra Kumar Toshniwal

**Managing Director** 

Mr. D P Garg

**Independent Director** 

Mr. Kamal Kishore Kacholia

**Independent Director** 

Mr. David Vlerick

**Independent Director** 

Mr. Shaleen Toshniwal

Joint Managing Director

Mr. J. M. Mehta

**Independent Director** 

Dr. S B Agarwal

Independent Director

Dr. Vaijayanti Pandit

Independent Director

# **Strong Professional Management Team**





### Ms. Kavita Gandhi

### CFO

- Chartered Accountant from ICAI
- Over 30 years of experience in the field of Accounts, Taxation, and Finance



### Mr. Devendra Pratap Misra

### CTO

- Msc (Math), MCA, LLB
- Over 29 years of experience in the field of IT with specialization in SAP, ISO/QMS, EMS, TQM and 5S



### Mr. Swapnil Shrivastava

### DGM – Corporate HR

 Over 15 years of experience across all domains of HR such as recruitments, HR/IR systems and audit, HRIS implementations, HR strategy and Policy designing



### Mr. Vireshwar R. Joshi

### Head – Yarn Division

- Over 30 years of experience in the textile industry across various companies in India, Nigeria and Uganda
- Demonstrated ability to manage large scale manufacturing operations with a focus on improving efficiency and productivity
- Responsible for all technical and commercial aspects of the Yarn division



### Mr. Shailendra Pandey

### Head – Fabric Division

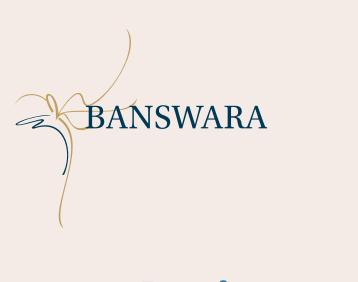
- MSc Textile Chemistry and MBA in Productions and Operations
- Over 27 years of experience in the textile manufacturing industry including P/V Suiting, automotive textiles, worsted fabric and home furnishing
- Responsible for strategy and operations of the entire fabric division



### Mr. Rahul Bhaduria

### Head – Garments Division

- Graduate in Garment Manufacturing
  Technology from NIFT
- Over 24 years of experience in the Garment industry
- Previously held positions in Arvind Ltd, Welspun India, Creative Garments and Must Garments
- Involved in Product Development,
   Manufacturing Operations and Quality
   Process



# **Business Segments**



# **Yarn Business – The Building Block**



### **Preferred Partner** for the quality Focused Customers for Synthetic Blended Yarns

**Multi-specialty Yarn range** 

with functional features

36,720 TPA Capacity

Stretch Yarns for weaving using branded lycra and non-branded elastane

**Production of blends** made of viscose staple fibre, polyester staple fibre, acrylic staple fibre, lycra, cotton, linen, etc.

Received globally recognized certifications

including— GRS (Global Recycled Standard), Oekotex, Environmental safety besides QMS, ISO & social compliance Use of high-end branded fibers

from globally accredited suppliers and brands like Green Gold, Unifi, Liva, Eco Vero, Radianza and Durashine Post CoVID-19, and things settling down, the Company expects to clock
8-12% growth in revenues during FY24

### **GROWTH DRIVERS**



Integration of Banswara products into supply chains of larger brands



Getting into Niche markets with Product re-engineering



Getting into volume markets with newer products with better quality standards to create product differentiation



Acquisition of new brands to improve the overall product portfolio

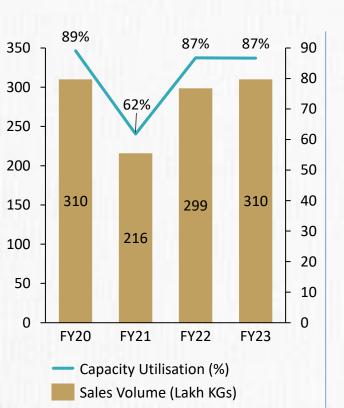
# Yarn

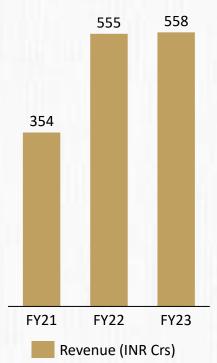




Mr. Joshi **Head – Yarn Division** 

"The Yarn Division experienced a slight dip of 1% due to a slowdown in the general market conditions and lower order book positions in Q4. However, despite the challenges, our yarn sales remained flat at 558 crores compared to FY22. During Q3, we adjusted production by shutting down certain ring frames due to weak demand, but in Q4, we increased production by 6% by focusing on running qualities for optimal machine utilization. We have also explored new markets like Ludhiana and Delhi, developed specialized products for the open market, and are working to expand our presence in the Bhilwara market to support increased turnover."





- EBITDA margins for the yarn division stood at ~10.9% for FY23
- Overall value added sales within the yarn division for FY23 stood at Rs. 43 Crores

### **Yarn Division Outlook**

- Targeting 8-12% growth in revenues by FY24
- Rs. 38 crores invested in modernization and capacity increase for FY23, with an expected Rs. 40 crores capex for FY24 to boost production and efficiency
- Exploring and targeting the growing knitting and weaving yarn demand in Southern India as a new domestic market opportunity

# **Fabric Business – The Growth Engine**



### Company is Focusing on High-Quality & Performance Fabrics

### **Current Presence**

- Worsted
- Wool Specialties
- Viscose
- PV
- PV Lycra
- Cotton Suiting
- Shirting
- Automotive Textiles

# **Expansion in Value Added Fabrics**

- Stretch Fabrics for suiting and pants
- Fabrics for Jackets and Blazers for formal and semi formal wear
- Fancy jacquard fabrics
- Technical textiles
- Automotive textiles
- Bi-stretch fabrics for casual wear

**Our Goals** 

• Newer markets and geographies like Japan and Korea

Widening our customer base across geographies

World class product development

# Leveraging our advantages

- In-House Design Studio for Fabric Design and Development
- Strong Marketing capabilities in the Global Market Space
- Global delivery capabilities



Flexibility in production due to best-in-class technology and state-ofart machineries



**Specialized in-house Yarn** production ensure seamless flow of raw materials



Reliability and Trust amongst big customers like Peerless Clothing, Next UK and Uniqlo due to our constant endeavor to deliver quality goods



Constant R&D for developing value-added products to create value for both global and domestic client base



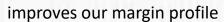
**Expertise** in **production** of Bi-stretch and Knitted fabrics



Versatile product mix providing a competitive edge



Focus on production of piece dyed fabric which reduces lead times and



# Shortening lead times by increasing our internal synergies.

# Fabric Business - Growth Plan



**Improve the Product Mix** 



**Potential Partnerships** 



### **Target Markets**



Establishing a fabric brand to capitalize on the distribution network built over 3 decades

Venturing into production of Knitted fabrics

Increasing the market share in production of high value-added Technical Fabrics

Evaluation of production of fabrics for Automotives and Defense applications



# Potential partnerships with synergistic benefits

To shorten lead times by partnering with garment manufacturers in the leading Asian manufacturing hubs such as Bangladesh Myanmar, Sri Lanka, Vietnam

Leverage our marketing abilities by partnering with established players in the women's wear segment which will lead to incremental growth

China+1 strategy adopted globally increases demand for Man-Made Fabrics manufactured in India



USA

Deepen penetrations within

on women's wear category

brands with special emphasis

### Europe

Expand our reach to larger retail brands in Europe with special emphasis on new product development



### Japan & Korea

Build relationships with key Brand and act as preferred supplier for stretch fabrics and premium wool fabrics

Developed strategic partnerships in UK to become their preferred Supplier

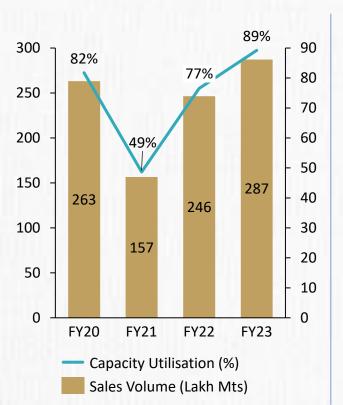
# **Fabric**

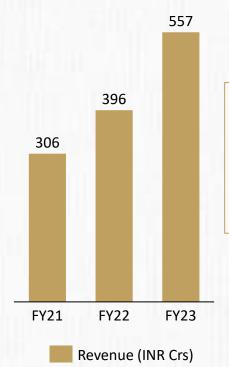




"I am delighted to share that our Fabric Division has experienced a remarkable 41% increase in sales. Despite lower order book positions in Q3, our year-to-date production for March 2023 has significantly surpassed the previous year's figures. This growth can be attributed to increased demand post-COVID restrictions, a low base effect, and the expansion of production lines at Daman. With an impressive EBITDA of 12%, we are focusing on expanding sales of premium fabrics and introducing a new domestic brand acquired from Italy. I commend our team for their dedication and look forward to delivering value-added fabrics to our customers."

Mr. Shailendra Pandey **Head - Fabric Division** 





- EBITDA margins for the fabric division stood at ~12% for FY23
- Overall value added sales within the fabric division for FY23 stood at Rs. 87 Crores

### **Fabric Division Outlook**

- Targeting 11%-14% growth in revenues by FY24
- Rs. 23 crores invested in modernization and capacity increase for FY23, with an expected Rs. 12 crores capex for FY24 to boost production and efficiency
- Introducing a new domestic brand acquired from Italy
- Successfully developed and launched 2-way and 4-way stretch 100% poly as new products
- Focusing on expanding sales of premium fabrics

# **Garment Segment – Value Addition Division**



### Garments is one of the fastest growing segments in the Textile industry

**15+** years Experience in **Garment** manufacturing

One of the **Largest** manufacturer of specialized Formal Suits, Jackets and Trouser in India with a 70% market share

**Strong international presence** 

with long term relationships with customers

### State of the art machinery

Specialized suit making equipment from Durkopp Adler, Germany and specialized trouser manufacturing equipment from Juki as well as Durkopp Adler, Germany

Establishing a D2C brand – One Mile solely focusing on casual and comfort wear

Flexible manufacturing

for small runs and made to measure
Garments

Innovation being core identity of our fabrics division, we are up to date on the latest fashion trends via collaboration with our global design teams

**Expertise** in manufacturing of stretch garments and Smart Casual clothing

Efficient operation running at optimum capacities employing ~4,500 people in Daman and Surat

### **GROWTH DRIVERS**



### **COMFORT GARMENTS**

Move towards manufacturing of Comfort garments made from Bi Stretch/ Knitted Fabrics



### LEVERAGE RELATIONS

Leverage the existing relationships with larger customers like Arrow, Van Heusen, Raymonds, Reliance and Arvind.



### TARGET EXPORT MARKETS

Acquisition of new customers in the export Markets. Also, benefit from FTA's and the emerging scenario due to China+ 1 strategy



### PRODUCT PARTNERSHIPS

Evaluate product partnerships with domestic as well as foreign Suppliers to move into manufacturing of Higher Margin products

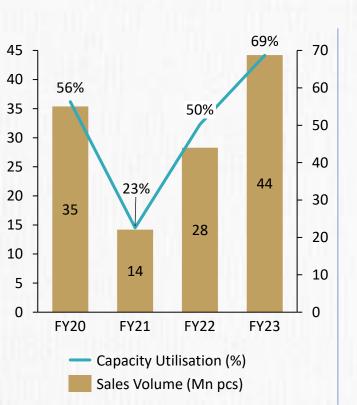
# Garment

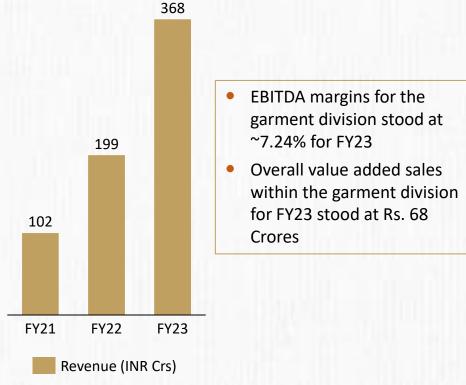




"In the fiscal year 2022-23, our division experienced an exceptional surge in sales, reaching a record-breaking ~370 crores. Despite a previous decline in the formal tailored clothing segment during the pandemic, we successfully diversified into casual fashion, ensuring our survival. However, we are thrilled to report a revival in demand for our core strength of formal suits and pants. Although the first two quarters of FY24 may see lower demand, we are determined to achieve a 10% growth in garment sales for the year. I commend our dedicated team for their hard work and urge us to remain focused on excellence, innovation, and customer satisfaction."

Mr. Rahul Bhaduriya **Head – Garment Division** 





### **Garment Division Outlook**

- Targeting 12%-16% growth in revenues by FY24
- Rs. 35 crores invested in modernization and capacity increase for FY23, with an expected Rs. 28 crores capex for FY24 to boost production and efficiency
- Emphasizing manufacturing expertise in formal suits and trousers with diverse blends
- Investing in MTM capacity for formal suits
- Setting up a product development centre in Daman to collaborate with the marketing team and drive business growth from existing and potential customers

# **Domestic Clientele**









































### **E-Commerce Clients**





# **International Clientele**



# Working with some of the world's biggest names













































# **CSR Activities**





Creation of garden in Banswara to provide locals with a means of recreation

Cleaning of lake near the garden to increase the oxygen level of the water body. This has helped in the reduction of mosquitos and has brought back migratory birds

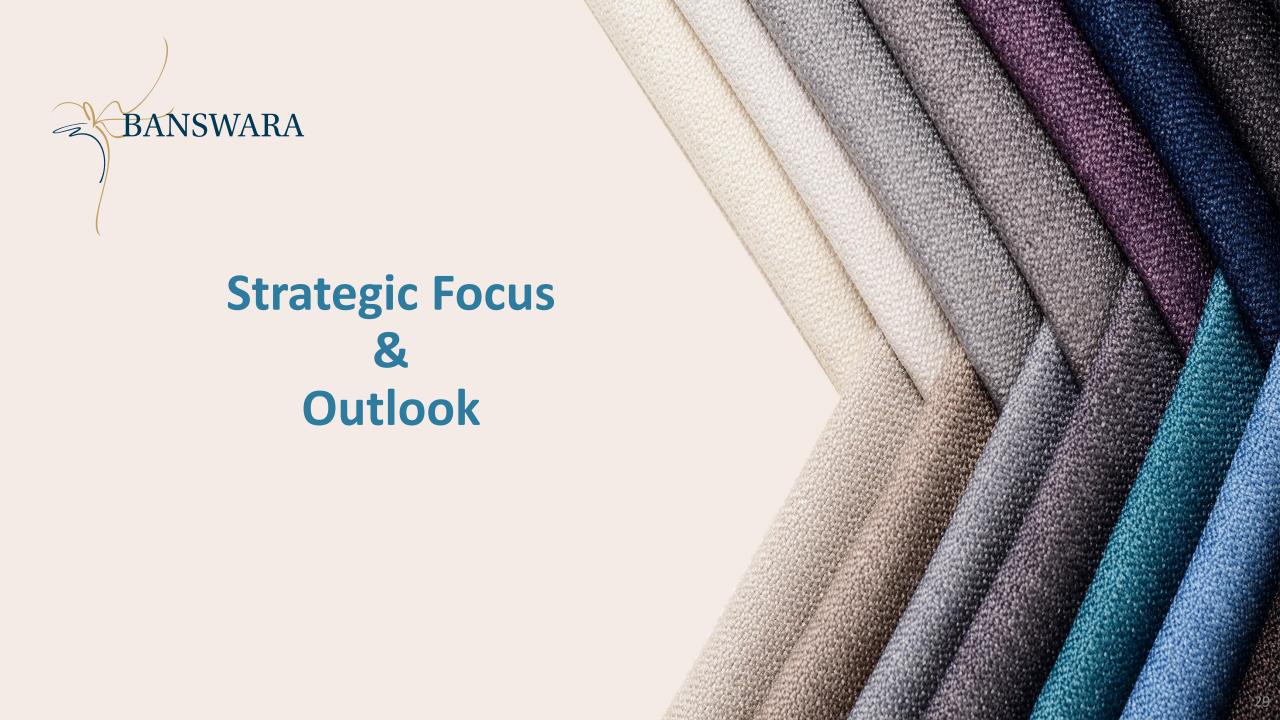




Creation of a walking path of 5 KM along the edge of the lake to promotes physical health and wellbeing of the people of Banswara

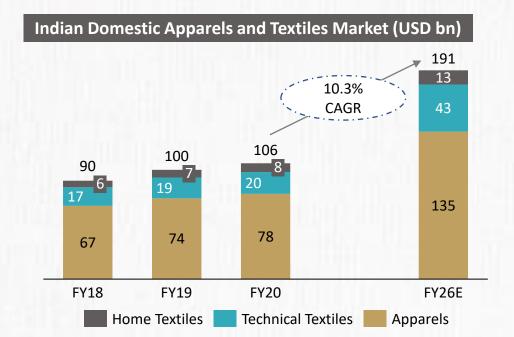
Creation of a learning center for migratory birds thereby developing in educational Interest of Banswara people

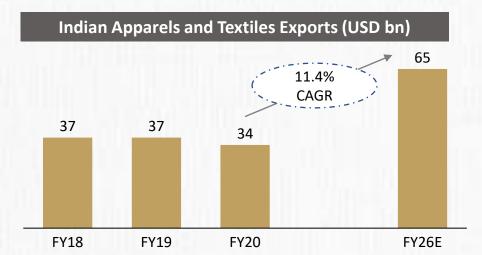




# Industry expected to grow at ~11% CAGR over the next 5 years





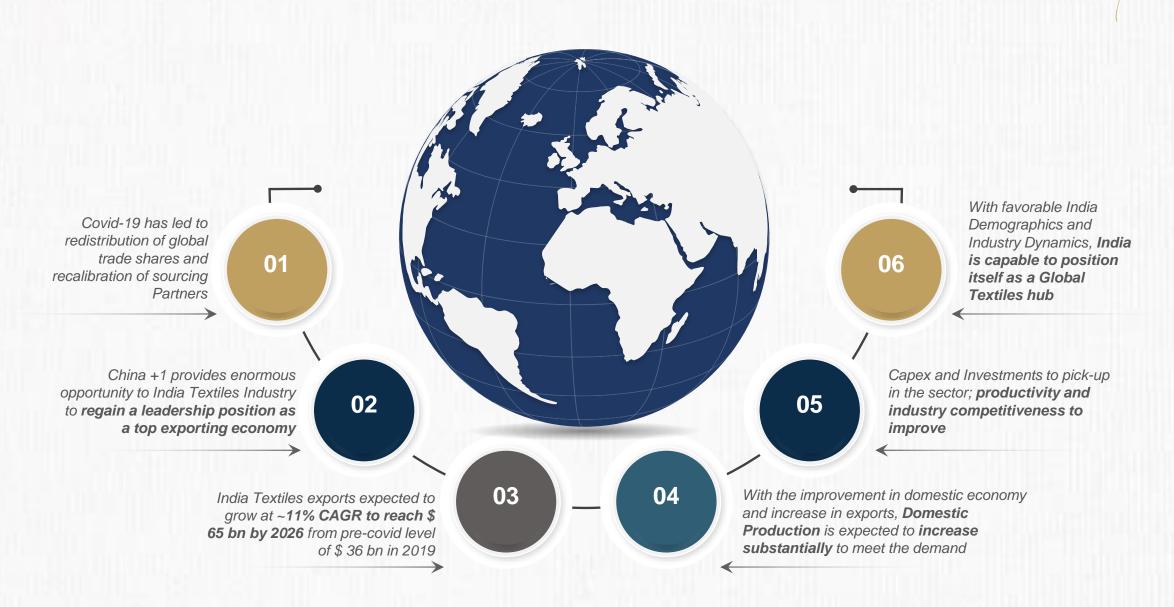


- Domestic textile and apparel industry faced a range of challenges post covid induced lockdowns; fall in retail sales, logistical disruptions, manufacturing shutdown and cancellation of orders
- However, post easing of the lockdowns, Industry recovered from these challenges
- The pace of recovery varied across the apparel categories mostly from low demand of occasional wear and formal wear, towards increased demand of casual wear, loungewear and inner wear due to the work from home culture.
- Indian Domestic textiles and Apparel market is expected to grow at ~10% CAGR over FY20-26E to USD 190 bn
- Indian textile and apparel **Exports** expected to grow at ~11% **CAGR** over FY20-26E to USD 65 bn

Source: Wazir Analysis, Industry Reports 30

# China +1 provides huge opportunity for Indian Textiles Industry





# Why Banswara Syntex Limited?

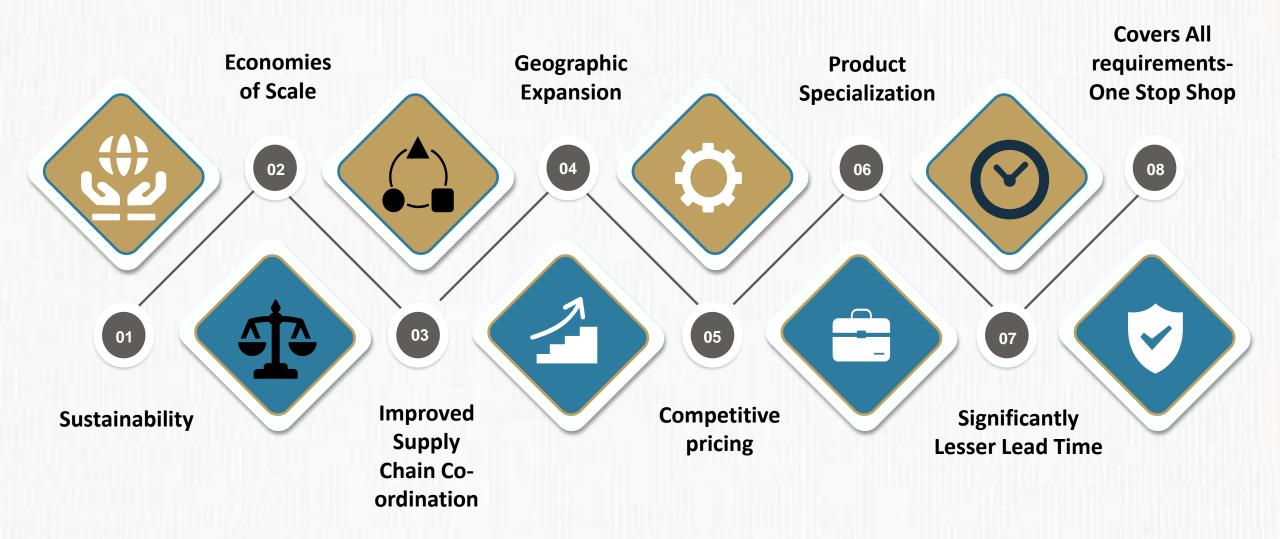




# **Vertical Integration - A Game Changer for Banswara**



# **Benefits**

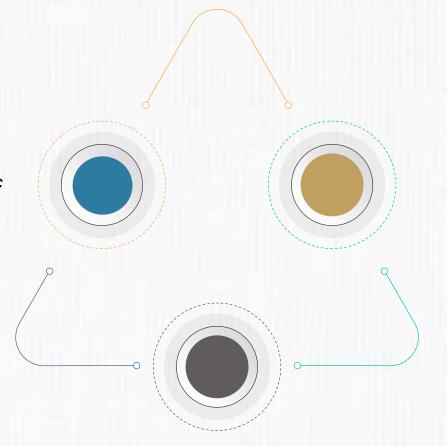


# **Operational Focus**



### Improvement in Capacity Utilization

- Demand improvement across textile value chain across domestic and International markets
- Order book visibility is high in fabrics & garments segments
- Target to increase own yarn consumption in fabrics



### **Cost Optimisation Measures**

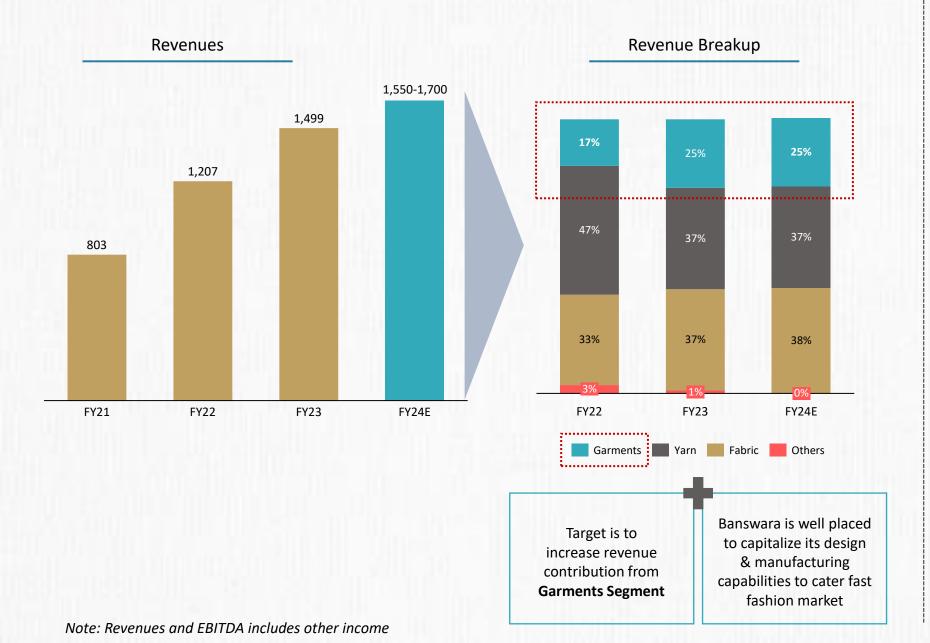
- Switched to grid power as thermal power cost has increased
- Looking to increase usage of solar power and targeting zero thermal power usage
- Improvement in productivity per person led to manpower cost opt capacity would help the company in significant cost savings
- Optimized travel, advertising costs
- Plants' strategic location ensures RM
   & Freight cost optimisation
- Increase in capacity utilization to reduce overall fixed expenses (as % of sales)

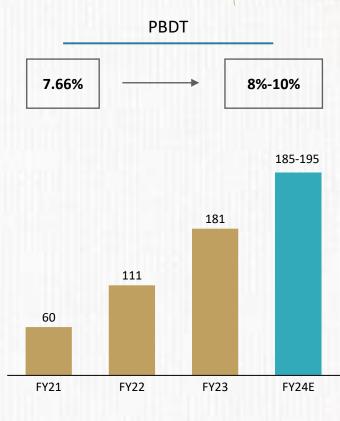
### **Increase in Value Added Products**

- Structural shift in demand towards quality fabrics
- Product mix to move favorably towards value added products; to help improve overall margins

# FY24: The Road Ahead









# **Financials**



# **Standalone Profit and Loss Statement**



Rs. in Crs	FY23	FY22	FY21	FY20
Revenue from Operations	1,498.8	1,189.8	786.6	1,289.5
Other Income	14.6	17.0	16.2	12.9
Total Income	1,513.4	1,206.7	802.8	1,302.4
Total Expenditure				
Raw materials	628.8	526.9	375.1	601.3
Employee Expense	286.3	220.9	153.1	241.7
Power & Fuel	192.2	159.6	73.7	119.4
Other Expenses	193.4	163.4	108.8	182.9
EBITDA	212.7	136.0	92.1	157.1
EBITDA Margin %	14.1%	11.3%	11.5%	12.1%
Depreciation	40.8	41.9	46.5	51.2
Finance Cost	31.7	24.8	32.6	48.7
Exceptional Item (Gain) / Loss	0.0	2.7	3.3	0.4
РВТ	140.2	72.0	16.3	57.6
Tax	28.8	25.3	2.4	4.2
PAT	111.4	46.7	13.9	53.4
PAT Margin %	7.4%	3.9%	1.7%	4.1%
EPS (Rs)	32.6	13.7	8.1	31.2

# **Standalone Balance Sheet**



Asset (Rs. in Crs)	Mar-23	Mar-22	Mar-21	Mar-20
Non-current assets	444.4	377.1	360.3	393.6
Property, Plant & Equipment	362.8	306.4	330.8	370.7
Right of use assets	5.3	5.7	3.9	
Capital Work in progress	21.8	28.9	0.3	0.6
Intangible assets	1.5	2.3	2.9	3.3
Intangible Assets under development	0.1	-	0.4	-
Financial Assets				
Investments	5.8	4.7	2.9	3.6
Loans	-	-	-	2.1
Others	7.7	6.7	6.2	3.8
Other non current assets	21.9	22.5	12.8	9.5
Current assets	624.1	505.2	385.8	459.1
Inventories	313.9	278.9	196.4	237.5
Financial Assets				
Investments	0.1	0.0	0.0	0.1
Trade receivables	212.1	126.4	115.0	140.2
Cash & cash Equivalent	14.6	18.7	7.7	3.6
Other bank balance	22.6	8.7	6.7	9.4
Loans	2.4	1.2	0.7	4.9
Others	9.8	17.5	14.7	14.9
Other current assets	48.6	53.7	44.6	48.6
Total Assets	1,068.5	882.3	746.1	852.7

				\
Equity & Liabilities (Rs. in Crs)	Mar-23	Mar-22	Mar-21	Mar-20
Equity	509.1	400.1	357.4	341.9
Equity share capital	17.1	17.1	17.1	17.1
other equity	492.0	383.0	340.3	324.8
Non-current liabilities	152.4	143.8	172.1	136.4
Financial Liabilities				
Borrowings	123.6	106.3	137.4	97.0
Lease Liabilities	1.6	2.0	0.2	-
Provisions	4.1	4.0	1.7	5.2
Deferred tax Liabilities (tax)	18.7	26.1	27.0	27.8
Government Grant	4.5	5.4	5.9	6.4
Current liabilities	407.0	338.4	216.6	374.4
Financial liabilities				
Borrowing	247.6	153.0	89.0	163.2
Lease Liabilities	0.7	0.6	0.5	-
Trade payable	88.4	147.7	101.2	104.4
Other Financial liabilities	49.3	5.1	7.6	69.3
Other current Liabilities	16.7	25.0	15.1	34.3
Government Grant	0.8	0.8	0.8	0.8
provisions	2.1	1.8	0.8	2.6
Current tax Liabilities (Net)	1.4	4.4	1.5	-
Total Liabilities	1068.5	882.3	746.1	852.7

# **Standalone Cash Flow**



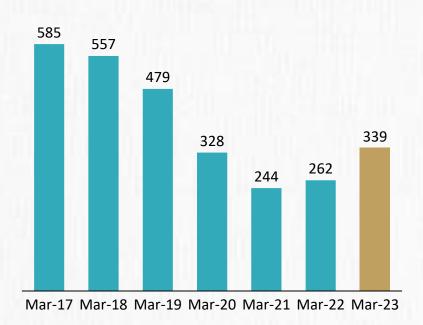
(Rs. in Crores)	Mar-23	Mar-22	Mar-21	Mar-20
Operating profit before working capital changes	208.8	133.9	89.8	150.7
Changes in working capital	-145.2	-57.1	45.3	65.5
Cash generated from operations	63.6	76.8	135.1	216.1
Income Tax Refund/(Direct Taxes Paid)	43.4	22.6	-2.7	-10.8
Net Cash from Operating Activities (A)	20.2	54.2	132.4	205.4
Net Cash from Investing Activities (B)	-99.5	-48.0	-2.6	-3.8
Net Cash from Financing Activities (C)	75.2	4.9	-125.7	-206.0
Net Change in cash and cash equivalents	-4.1	11.0	4.2	-4.5
Cash & Cash Equivalents at the Beginning of the Period	18.7	7.7	3.6	8.1
Cash & Cash Equivalents at the End of the Period	14.6	18.7	7.7	3.6

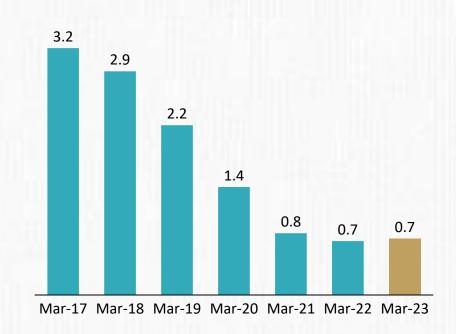
# **Key Balance Sheet Items**



**Net Debt\* (Rs. Crores)** 

Debt-Equity Ratio\*



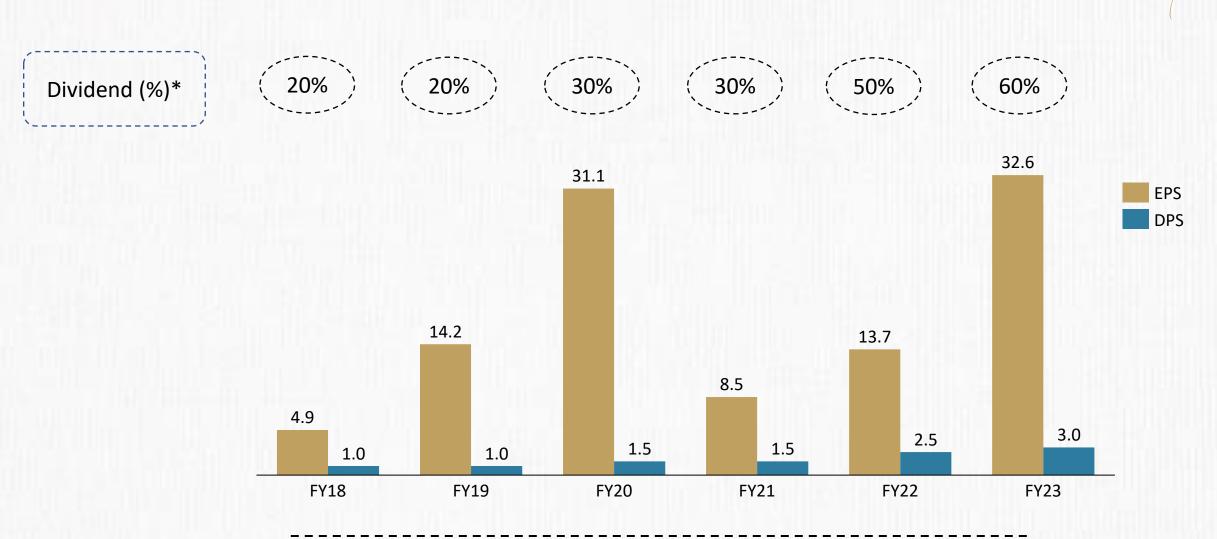


Increase in debt was on account of the following reasons:

- Increase in working capital due to increase in trade receivables in all the business segments
- Additional term loan of Rs 17 Crores used to incur capex at all the plants

# **Dividend Payout History**





The company has Consistently declared dividends Year-on-Year

# **Contact Us**



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