



November 03, 2021

Scrip Code- 534597

RTNINDIA

**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
MUMBAI - 400 001


**National Stock Exchange of India Limited**  
Exchange Plaza, Bandra Kurla Complex  
Bandra (East),  
MUMBAI-400 051

**Sub: Investors Presentation.**

Dear Sirs/ Madam

Please find attached herewith, a copy of the Investors Presentation. Please take the same on your records.

Thanking you,  
Yours faithfully,  
For **RattanIndia Enterprises Limited**

  
Rajesh Arora  
Company Secretary



Encl : as above

**RattanIndia Enterprises Limited**

(formerly RattanIndia Infrastructure Limited)

CIN: L74110DL2010PLC210263

**Registered Office Address:** H.No. 9, First Floor, Vill. Hauz Khas, New Delhi - 110016

**Website:** www.rattanindiaenterprises.com **E-mail:** rel@rattanindia.com **Phone:** 011 46611666



# Investor Presentation

November 2021

## Disclaimer

*This document contains certain forward-looking statements based on current expectations of RattanIndia Enterprises (REL) management. Actual results may vary significantly from the forward-looking statements in this document due to various risks and uncertainties.*

*These risks and uncertainties include the effect of economic and political conditions in India, and outside India, volatility in interest rates and in securities markets, new regulations and government policies that might impact the business of RattanIndia Enterprises, the general state of the Indian economy and the management's ability to implement the company's strategy. RattanIndia Enterprises doesn't undertake any obligation to update these forward-looking statements.*

*This document does not constitute an offer or recommendation to buy or sell any securities of RattanIndia Enterprises or any of its subsidiaries or associate companies. This document also doesn't constitute an offer or recommendation to buy or sell any financial products offered by RattanIndia Enterprises.*



## Our philosophy on business

New age portfolio

ESG complaint

Leadership attributes  
& rapid scalability

Direct to customer  
engagement

## RattanIndia Enterprises

Invested in the future



**Revolt-EV Mobikes**

Rs. 150 crore<sup>1</sup>, 43% shareholding



MATTERNET

**Matternet**

Approved by shareholders

**NeoSky –Drones**

100% subsidiary of RattanIndia Enterprises

**NeoTec- Fintech**

Under development

**RattanIndia**

RattanIndia Power Limited

**Residual equity holding - RattanIndia Power**

Rs. 592 cr, 22.07% shareholding

Note: 1. Including Rs. 50 cr. to be invested against already allotted warrants

# Our governance



**50% of Board  
is independent**

**Statutorily  
audited by  
Grant  
Thornton**

**Governance  
committees  
headed by  
Independent  
Directors**

Audit, Nomination and Remuneration,  
Corporate Social Responsibility (CSR)  
Stakeholders' Relationship

**Robust  
regulatory  
compliance**

**Guided by  
qualified and  
competent  
Advisory Board**

# Advisory Board of eminent professionals



**Mrs. Anjali Rattan Nashier**

Co-founder & Business Chairperson, RattanIndia Enterprises



**Mr. Rajiv Rattan**

Co-founder & Chairman, RattanIndia Group



**Mr. Arun Duggal**

Chairman of ICRA (A Subsidiary of Moody's USA) and ex-Chief Executive Officer of Bank of America – India



**Mr. Yashish Dahiya**

Co-founder and Group CEO of Policybazaar



**Mr. Ranu Vohra**

Co-founder and Executive Vice Chairman, Avendus Capital



**Mr. Jan Preiss**

Co-founder and CEO of Oxford Latinitas, UK

**Mrs. Anjali Rattan Nashier will chair the Advisory Board**

## Advisory board entrusted with;

- Building investment strategy
- Reviewing investment proposals
- Monitoring performance of investee companies and subsidiaries
- Assisting the management with external relationships and any other specific tasks





# Business of the future

Smarter take on opportunity



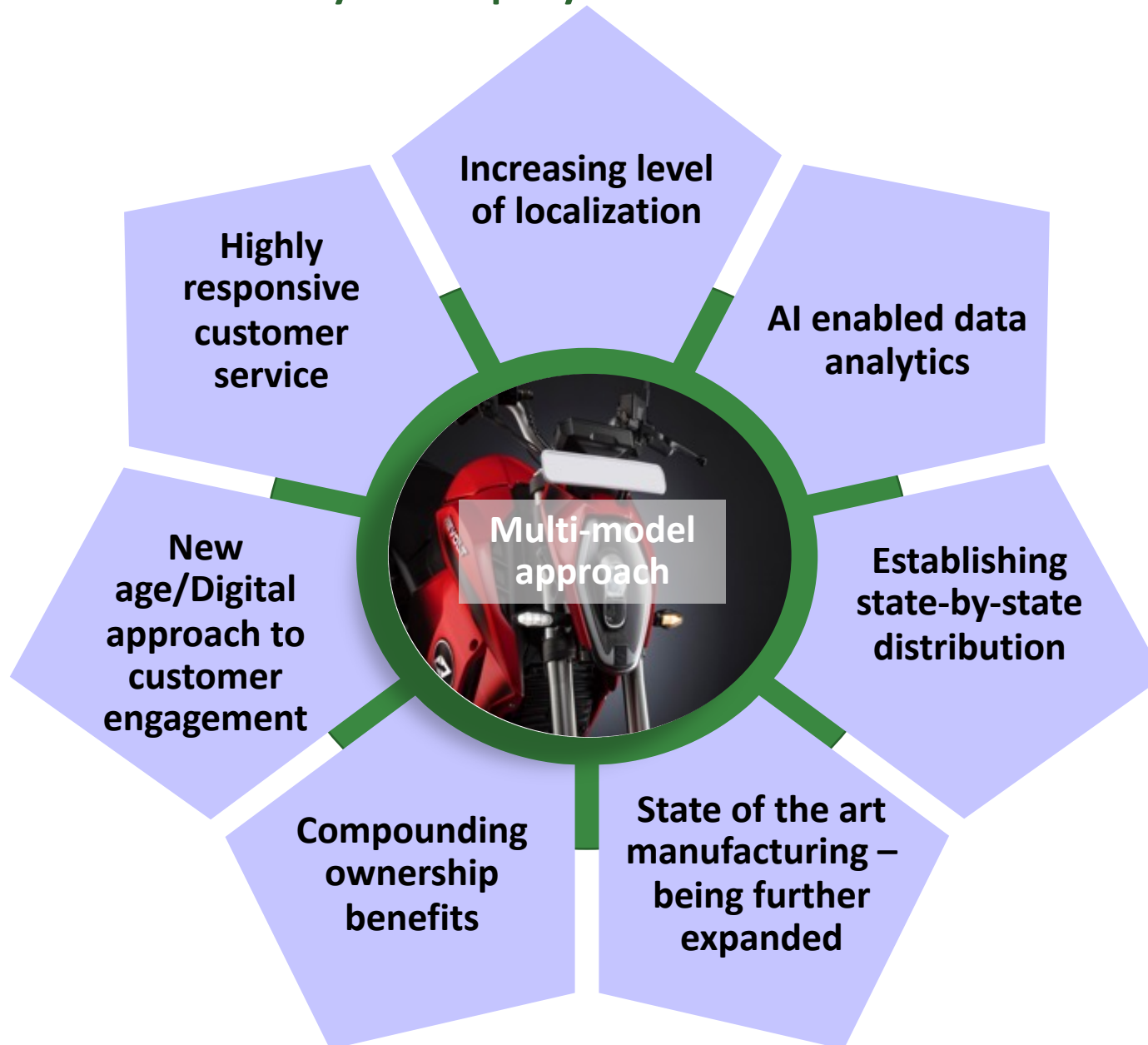




# Revolt

Established foundation for India's no.1 electric motorcycle company

## First mover –India's no. 1 electric motorcycle company



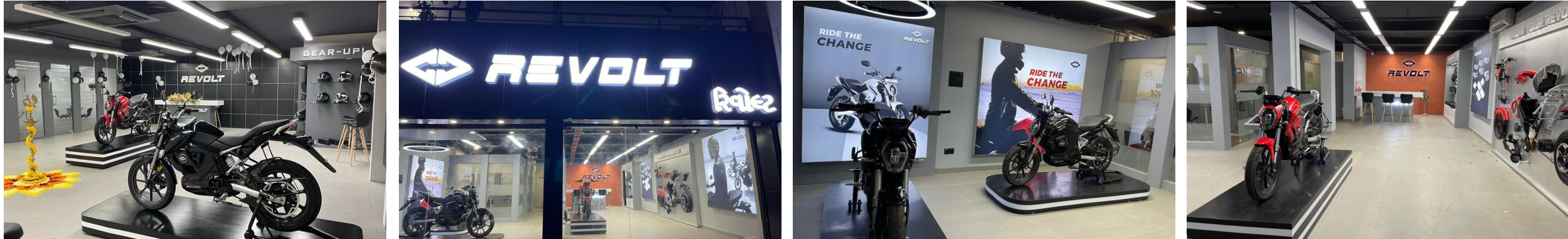
# India's most advanced AI enabled, nextgen electric motorcycle



More than 580 million data points processed on AI engine from more than 3.1 crore kms driven on Revolt bikes



# The Revolt advantage

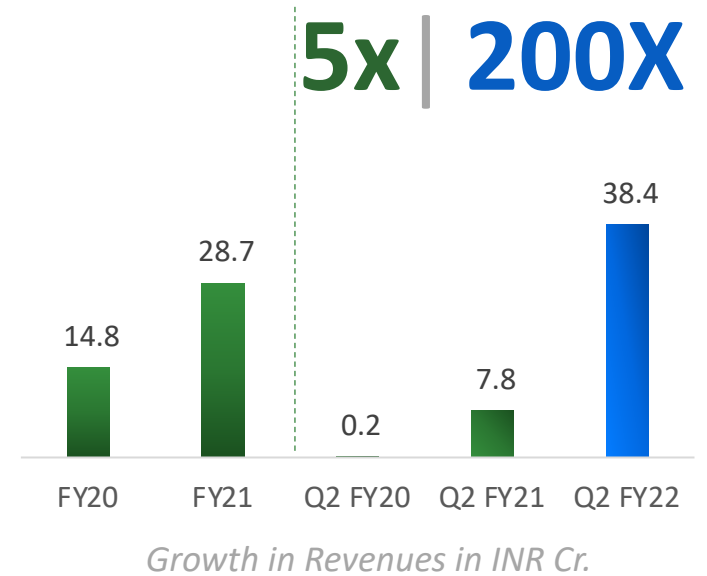
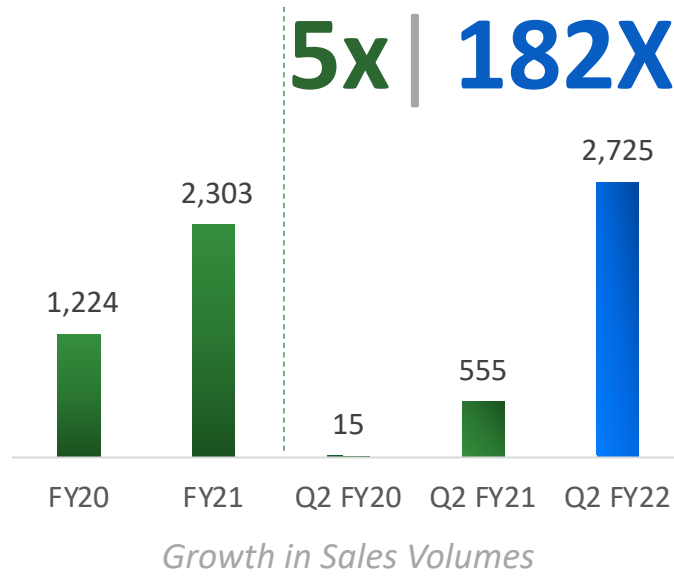
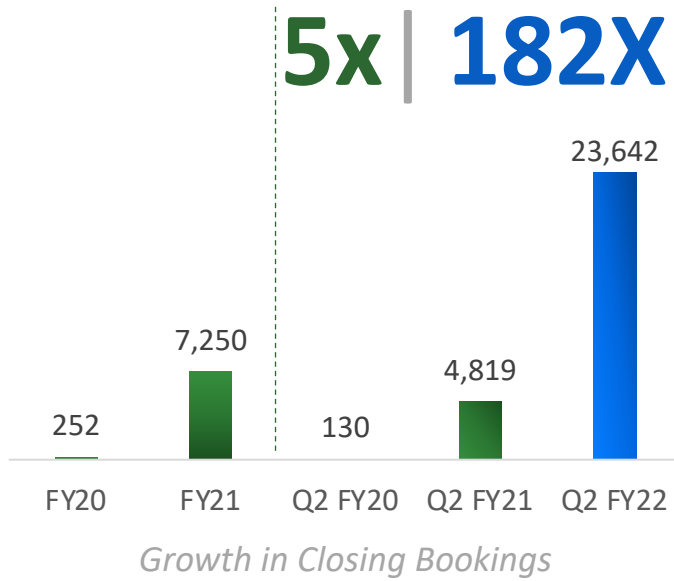


Natural transition from ICE motorcycles which account for > 60% share of 2Ws

Electric motorcycles are built sturdier for superior riding proposition

Electric motorcycles have long term cost advantages in comparison to ICE 2Ws

# Revving up the performance



**Quicker inflection to profitability anchored by rapid acceleration in sales**

# NeoSky Drones

Sky-high opportunity





# Scalability of opportunity

**Visionary Central Government policy**

**Drone as a service**

**Designated drone corridors**



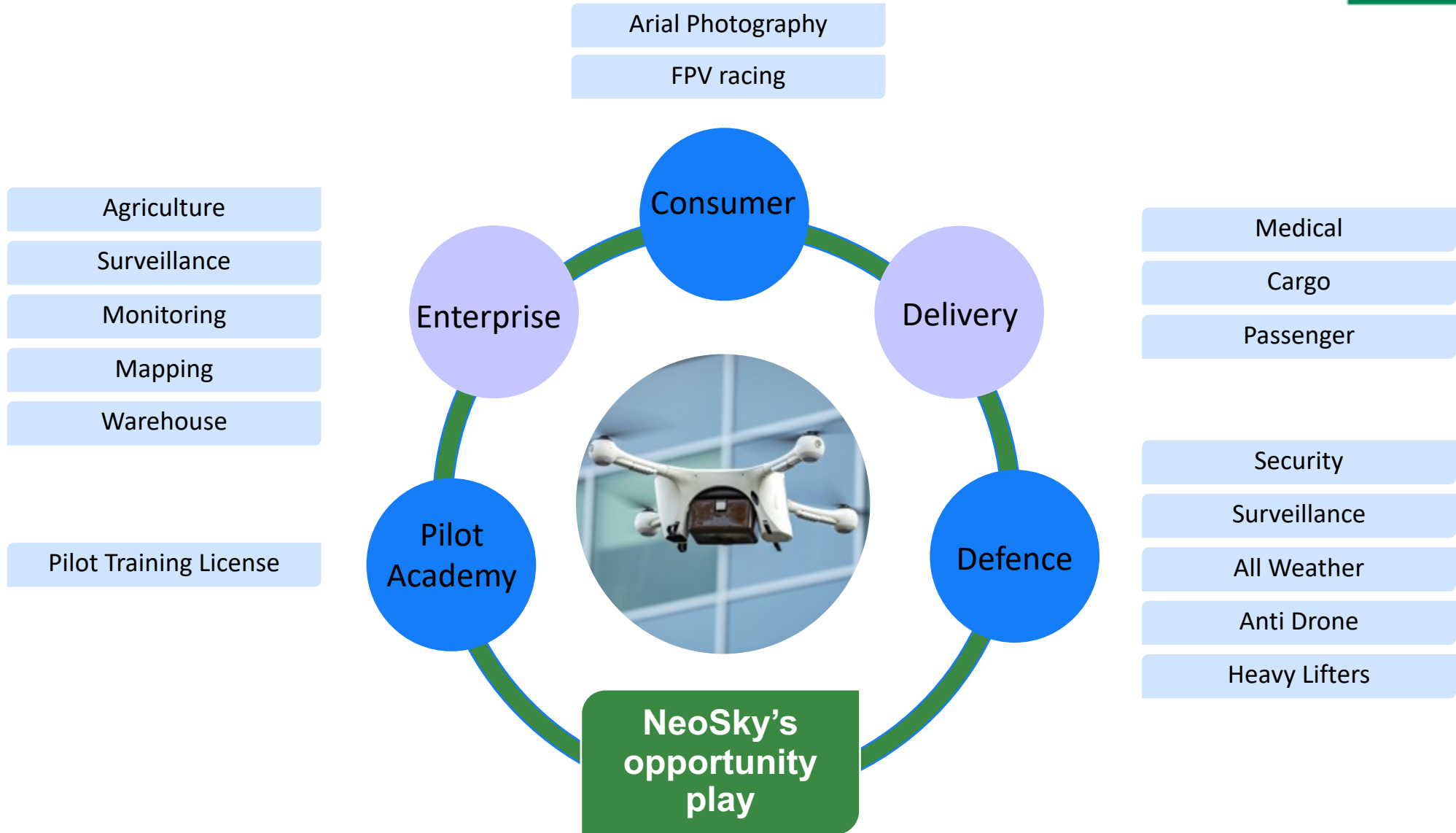
**Invested in Matternet, world-leader in drone deliveries**

**Best suited to service large, dense urban agglomerations**

**Multi-industry applicability**

**Drone business to be pursued via wholly owned subsidiary NeoSky India Limited**

# Rapid roll out



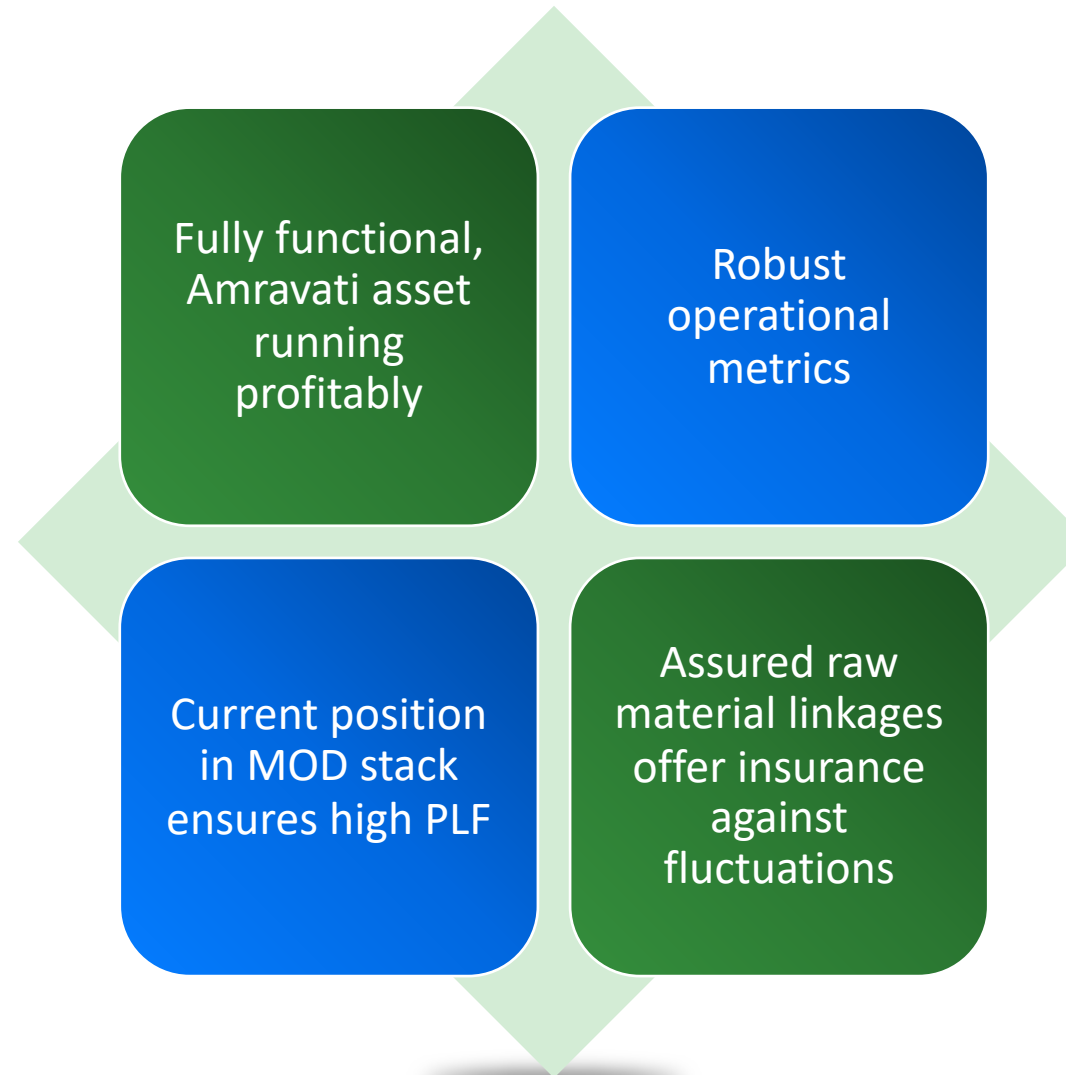
# RattanIndia Power

Residual equity in historical business





## Best-in-class operations



## Superior all-round performance



Robust net worth of Rs. 5,035 Crore (standalone) as on 30.09.2021

For H1 FY 22 (Apr-Sep21), Amravati Plant is ranked 2nd in terms of PLF (Plant Load Factor) amongst all power plants in Maharashtra

Long term arrangements for procurement of coal and supply of power underlines sustained profits

Timely debt servicing, having repaid ~Rs. 1,578 cr. (including principal & interest) in last 7 quarters (Jan 2020 – Sep 2021), including Rs. 200 cr. as prepayment

	H1 FY 22	H2 FY 21	H1 FY 21	<u>FY 21</u>
<b>EBITDA (Rs Crore)</b>	528.02	531.88	456.35	988.23
<b>PAT (Rs Crore)</b>	106.4	96.47	0.24	96.71

**Company has shown superior all-round performance in the second quarter of FY22**

## Key takeaways of business model

Scaling up ESG  
compliant  
opportunities

Positioned for  
leadership

Assured runway for  
execution



## Investor connect

Devashish Khanna  
**RattanIndia Enterprises Limited**

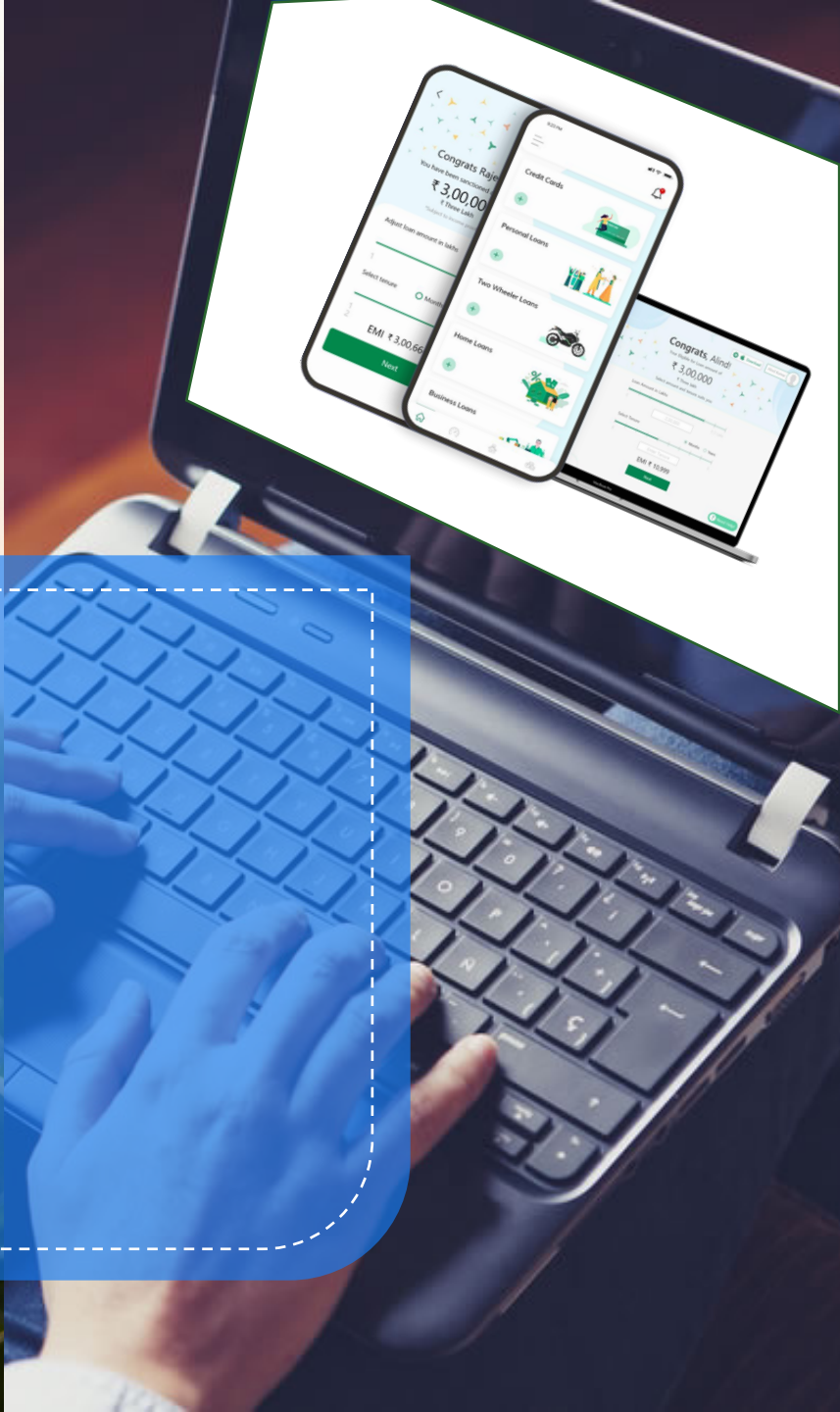
Contact: 9833691057

Email: [devashish.khanna@rattanIndia.com](mailto:devashish.khanna@rattanIndia.com)

Siddharth Rangnekar / Nishid Solanki  
**CDR India**

Contact: 9769919966 / 9820368989

Email: [siddharth@cdr-india.com](mailto:siddharth@cdr-india.com) /  
[nishid@cdr-india.com](mailto:nishid@cdr-india.com)



Thank You