



Advanced Enzyme Technologies Ltd.

CIN: L24200MH1989PLC051018

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December 30, 2020

BSE Limited

P. J. Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code-540025

National Stock Exchange of India Ltd.,

Exchange Plaza,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051
Trading Symbol-ADVENZYMES

Dear Sir/Madam,

Sub: Investor Presentation – acquisition of controlling stake (51%) in SciTech Specialities Private Limited

Ref.: Company's letter dated December 27, 2020

In furtherance of the letter dated December 27, 2020 intimating the approval of the Board to acquire controlling stake (51%) in SciTech Specialities Private Limited, enclosed is the Investor Presentation in this regard.

Copy of this Investor Presentation is also being uploaded on the Company's website, www.advancedenzymes.com and may also be accessed on the website of Stock Exchange i.e. www.bseindia.com and www.nseindia.com.

Kindly take a note of the same.

Thanking you,

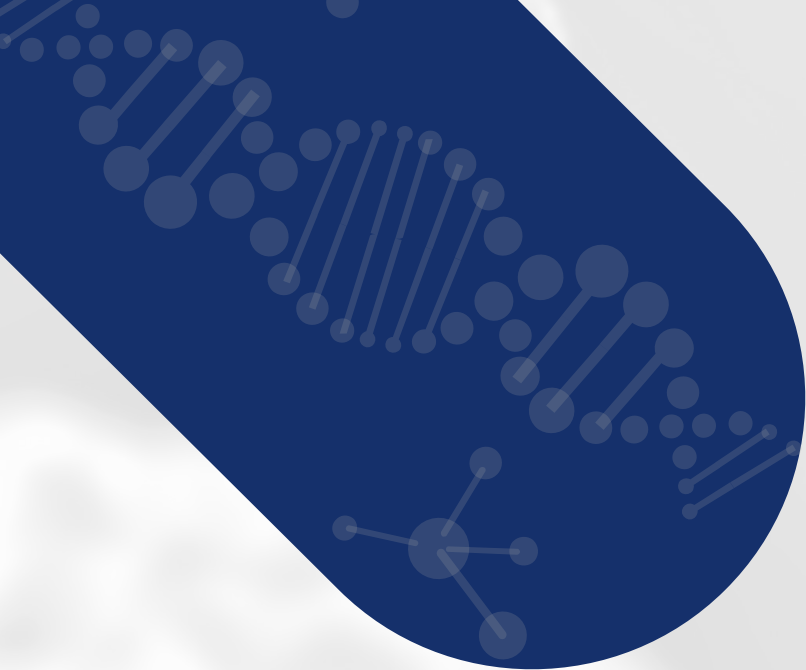
Yours faithfully,

For Advanced Enzyme Technologies Limited

Sanjay Basantani

Company Secretary and Head – Legal

Encl: As above



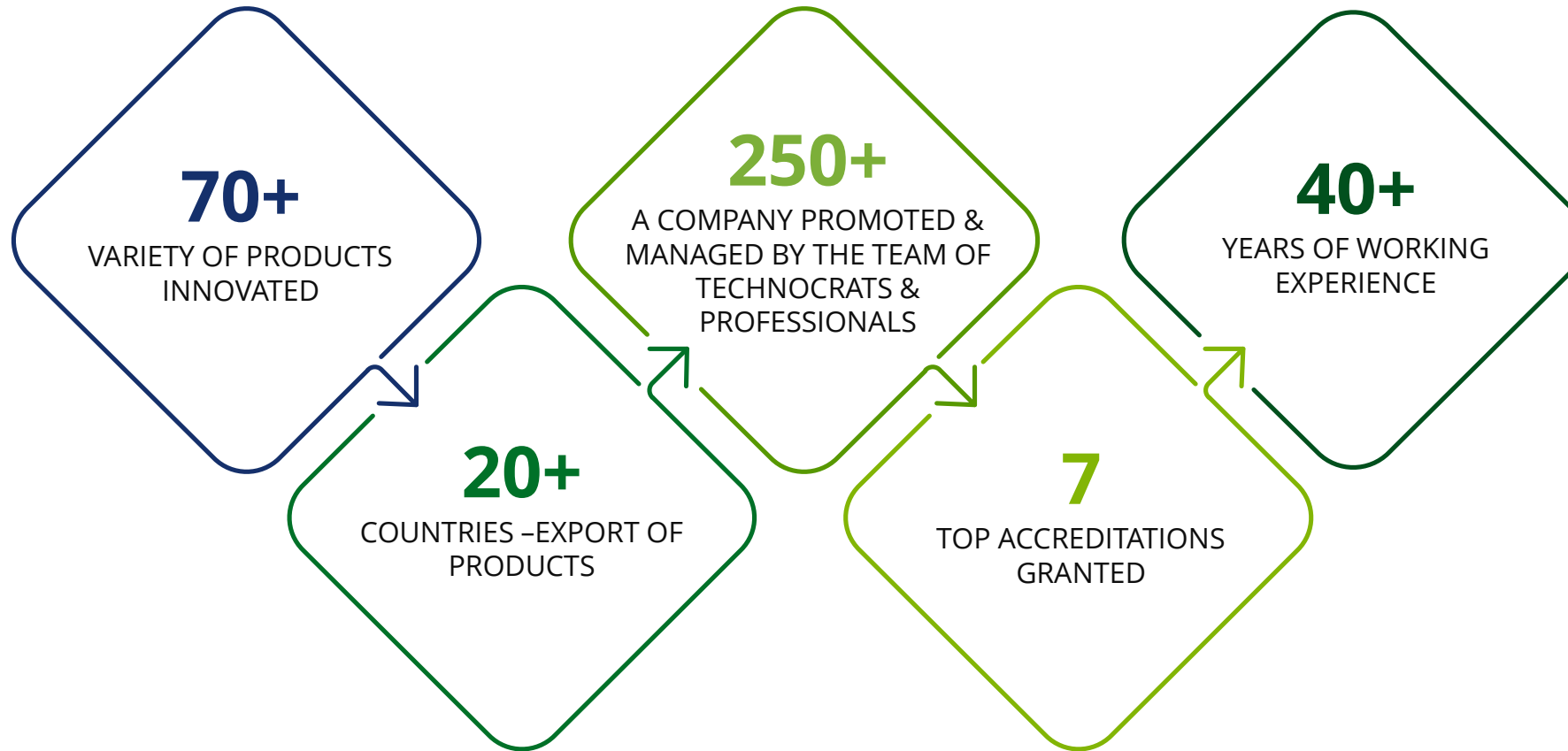
Advanced Enzyme Technologies Limited

Acquisition of SciTech Specialities Pvt. Ltd.



This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties. Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors/shareholders/public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives. Further, the discussion following here in reflects the perceptions on major issues as on date and the opinions expressed here are subject to change without notice. The Company under takes no obligation to publicly update or revise any of the opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.

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- SciTech Specialties Private Limited (SSPL) is a contract manufacturing company with niche technology specializing in effervescent granules and tablets.
- Formed in 2007, SSPL is focused in animal health, pharma and nutraceutical.
- It manufactures effervescent products with aqueous granulation technology.

What are Effervescent?

Effervescent are Solid oral products in form of Tablets & Powder/Granules, when added to water gives fizz/bubbles with release of carbon dioxide and dissolving Active materials. Ideal dosage form for relief from Acute conditions like pain & buffered Medicines and Dietary Supplements for higher absorption and quicker onset of action.

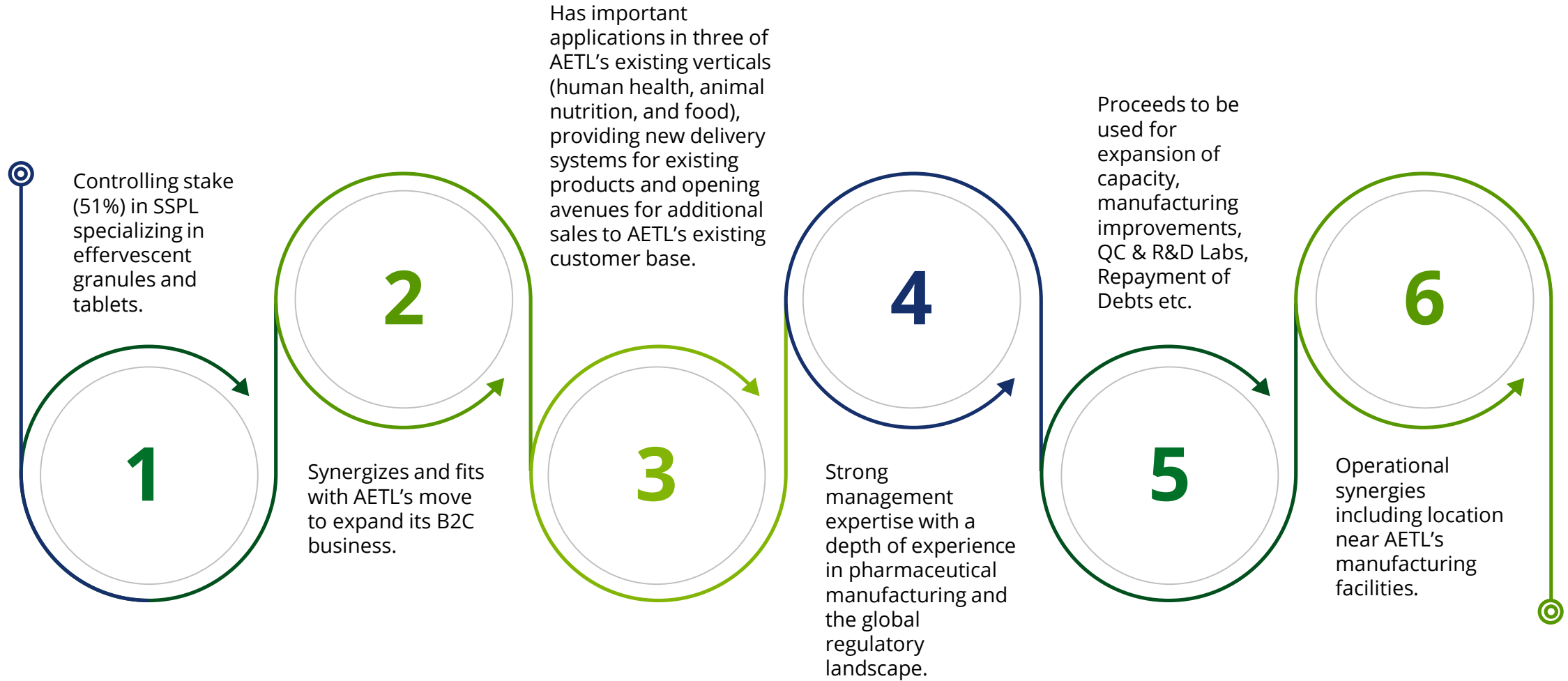
- 1 Advanced Enzyme Technologies Limited (AETL) is acquiring majority stake (51%) in SSPL
- 2 The cost of acquisition of 51% stake will be ₹ 316.26 Mn and will be funded through internal accruals
- 3 SSPL to use proceeds from the issue of shares of about ₹ 300 Million mainly for expansion of capacity, manufacturing improvements, QC & RD Labs, Repayment of Debts
- 4 The current promoters led by Mr. Pradeep V Gadre will continue to be in the executive board and run the operations
- 5 Transaction likely to be closed not later than 31st January 2021

Financial Highlights: Audited for FY 18, FY 19 & FY 20 & provisional for 6 months ended on 30th Sept 2020

(₹ million)

Particulars	6M FY 2021	FY 2020	FY2019	FY 2018
Sale	190.4	266.8	215.6	186.6
EBITDA	40.0	43.4	47.2	46.1
% of EBITDA to sales	21%	16.3%	21.9%	24.7%
PAT	16.2	10.7	7.6	10.8

Objectives of Proposed Acquisition





Exports to
20+
countries

More than
50%
Revenue from
overseas
customers

- SSPL has two manufacturing facilities for nutraceuticals and pharmaceuticals located in Nashik, Maharashtra
- Amongst few companies to manufacture Effervescent products with Aqueous granulation technology for all product groups
- Emphasis on In-house product development with wide variety of Effervescent products in all categories
- Capability to manufacture Efferceuticals with novel GDB Technology, along with conventional
- All product processes were combination of aqueous wet granulation +dry granulation or GDB avoiding environmental pollution & processing risk

Total capacity of Unit I + II :

EffTabs :
6 Mn/month

Sachet :
1 Mn/month

Regulatory approvals include approvals from FSSAI, WHO cGMP and other accreditation from International agencies like Codex, FSMP, GSFS





1

Regulatory Assistance for International Markets

2

Customized Special Product Development

3

ACTD Dossier Preparations

4

Contract Manufacturing

1 Pharmaceuticals

Healthy Bones & Teeth

Mucolytic / Antioxidant

Osmotic Laxative

NSAIDs

For Bowel Cleaning prior to Colonoscopy

Relief from Migraine

Osteoporosis (Age-related & Steroid-induced)

Erectile Dysfunction

Anti-Anaemia

Non Burning Mouthwash EffTabs

2 Nutraceuticals

Supplement for Vitamin C Deficiency

For Healthy Bones, joints and Teeth

Calcium & Folic acid Supplement

Relieves Heart Burn, Gas & Indigestion

Immunity Booster

Iron tonic

Nutrition for Post Bariatric Surgery

Multivitamin & Multimineral Supplement

Rehydration & Instant Energy Booster

Potassium Supplement

Healthy Sugar Control / Weight Management

The after-effect Combater for Anti-Hangover

Nutra Specialities

Immunity Booster & Anti-Oxidant

For Healthy Bones and Joints

Skin Lightening, Anti-ageing, AntiOxidant and Immunity Booster

Intestinal Health & Immunity Booster

3 Herbals

Prevents Morning Sickness

Immunity Booster/Cellular Health/Antioxidant

Slimming & Weight Management

Natural Constipation Reliever

Anti-Oxidant Effervescent Tablets

Super Green Booster

Immunity Booster

4 Cosmeceuticals

Manicure & Pedicure EffTabs

5 Poultry

7 Probiotics + 7 Vitamins + 7 Minerals For Healthy Weight Gain & Immunity

Poultry Vaccine Stabilizer

Disinfectant and Sanitizer

6 Specialities

Probiotic speciality

Vitamin B-Complex with Lactobacillus

Probiotics

Improves Digestion

Relief from Migraine

Dough Enhancement & Fortification

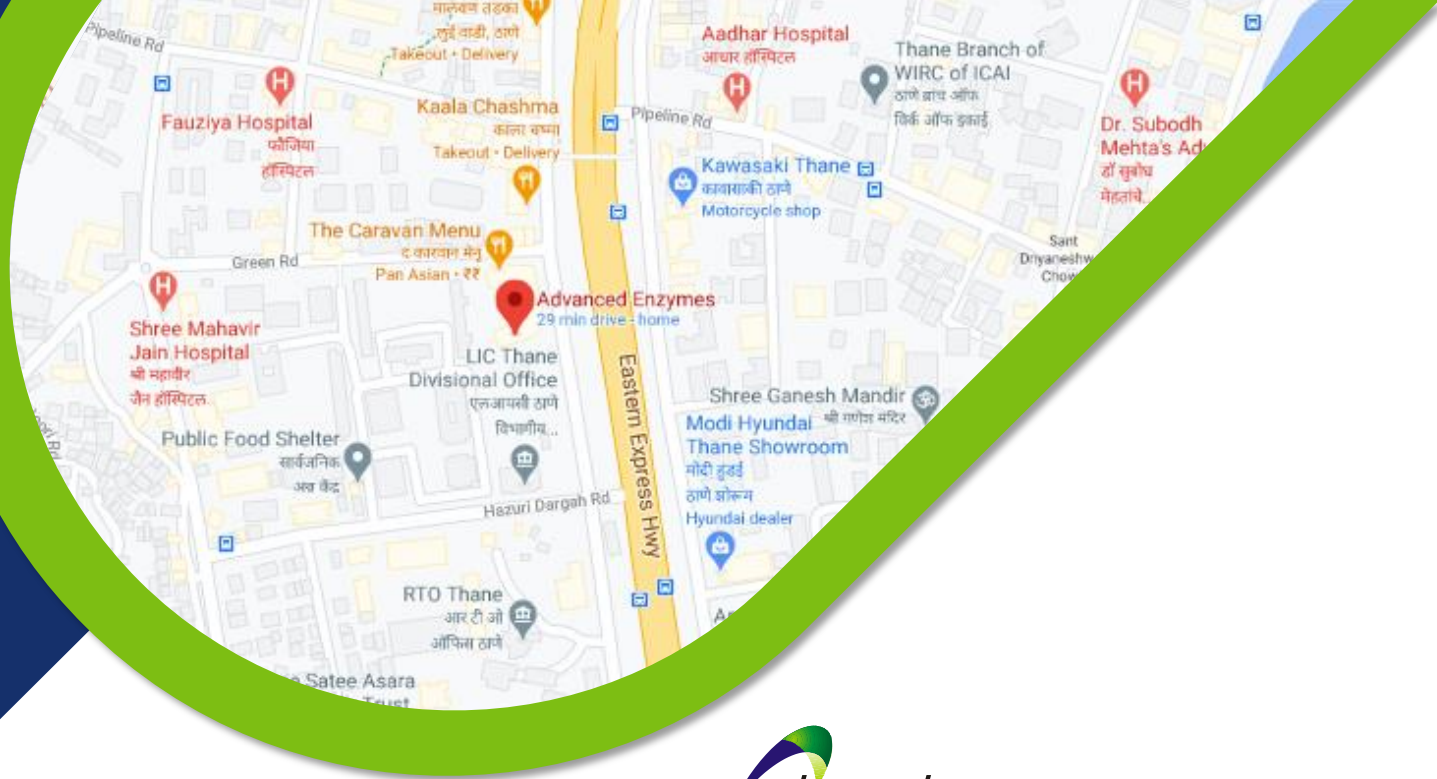
Wine Stabilizer and Maturator



Advanced Enzyme Technologies Limited, incorporated in 1989, is a research driven company with global leadership in the manufacturing of enzymes and probiotics. We are committed to providing eco-safe solutions to a wide variety of industries like human health care and nutrition, animal nutrition, baking, fruit & vegetable processing, brewing & malting, grain processing, protein modification, dairy processing, specialty applications, textile processing and others. Our aim is to replace traditionally used chemicals with eco-friendly enzymatic solutions.

Equipped with state-of-the-art 7 manufacturing facilities and 5 research & development locations across India, Germany and US, Advanced Enzymes exports to 45+ countries across 6 continents, and provides customized & effective enzyme solutions coupled with the best in technical advice & superior service.

Advanced Enzymes has received the Bio-Excellence award for being the Best Industrial Biotech Company at Bangalore India Bio in 2010 as well as 2014. In 2013, Advanced Enzymes has also been recognised by Inc. India, as one of the top 500 fastest-growing mid-sized companies in India, Excellence in R&D at UBM India Pharma Awards 2018. Advanced Enzymes has also been recipient of the Emerging India Award in 2010, in the Life Sciences category, by CNBC TV18 and ICICI Bank. Advanced Enzymes has also been awarded for Best IPO at IR Society Awards 2017, by Investor Relation Society of India in association with BSE, KPMG India and Bloomberg.



Thank You

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