



**SOLAR
INDUSTRIES
INDIA
LIMITED**

REGD.OFFICE :
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NAGPUR - 440 033, (M.S.) INDIA.
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FAX : +91-712-2560202
CIN : L74999MH1995PLC085878
e-mail : solar@solargroup.com
website : www.solargroup.com

30th July, 2018

To,
Bombay Stock Exchange Limited
BSE Listing Center
Scrip Code: 532725

To,
National Stock Exchange of India Limited
NEAPS
Trading Symbol: "SOLARINDS EQ"

Sub: Fact Sheet- Presentation on Unaudited Financial Results for the Quarter ended on June 30, 2018.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations & Disclosure requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation to analysts/investors on Unaudited Financial Results of the Company for the quarter ended on June 30, 2018.


The above information is also available on the website of the Company i.e. www.solargroup.com

This is for your information and record.

Kindly acknowledge the receipt of the same.

Yours truly,

For Solar Industries India Limited


(Khushboo Pasari)
Company Secretary &
Compliance Officer

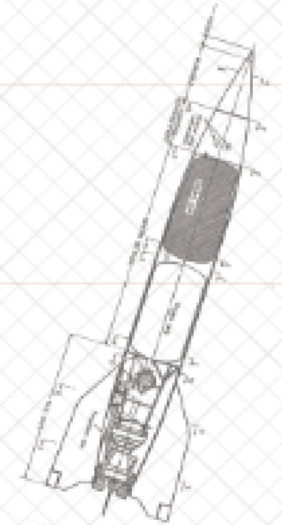


Encl.: As above



Q1FY19

Our Journey Towards
Excellence





Safety & HR



| Q1FY19 | Supervisor | Operator |
|-----------------------------|------------|----------|
| No. of training conducted | 71 | 559 |
| Nos trained | 1367 | 10093 |
| Total Man Hours of training | 2972.5 | 10979 |

0.35

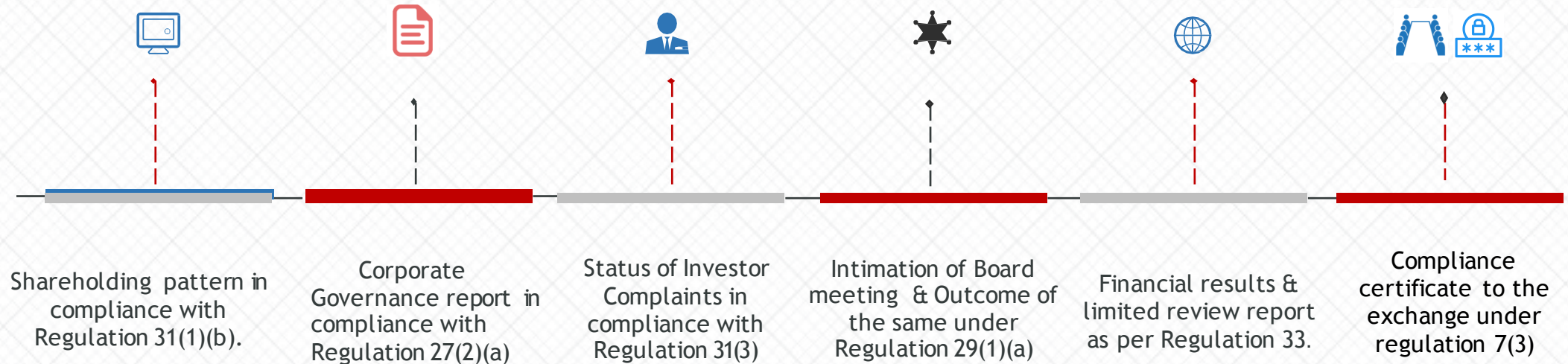
Mn Accident free man
hours till 30th June 2018



Statutory & Regulatory

During the Quarter all the information under Regulation 46(2) of Listing Regulations and Companies Act, 2013 has been disseminated on the Company's Website and is updated on regular basis.

During the quarter the company has complied with all the compliances applicable under various Acts & Stock Exchange compliances mentioned below and the same are also available on Company's Website:





Consolidated Snapshot

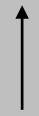
Q1FY19 v/s Q1FY18



SALES

32%

614.7 Cr.



466.7 Cr.

EBITA

30%

135.9 Cr.



104.3 Cr.

PBT

28%

109.9 Cr.



85.9 Cr.

PAT

27%

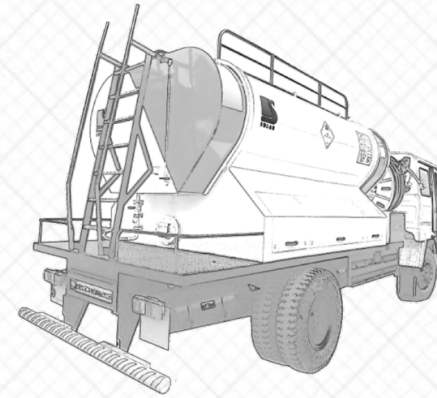
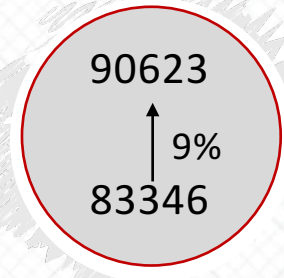
69.6 Cr.



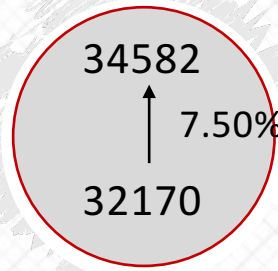
54.8 Cr.

Q1FY19 v/s Q1FY18

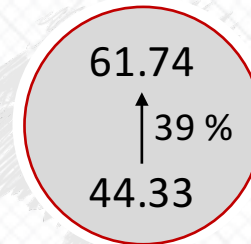
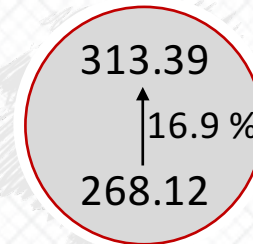
Quantity (MT) Explosives



Rate Explosives



Value (Cr) Explosives Accessories





Consolidated Quarterly Results

| | Rs. In Crores | | | | % of Net Sales | | | |
|--------------|---------------|--------|--------|----------|----------------|--------|--------|--------|
| | Q1FY19 | Q1FY18 | Q4FY18 | % Change | Q1FY19 | Q1FY18 | Q4FY18 | Change |
| Net Sales | 614.72 | 466.65 | 575.34 | 31.73% | | | | |
| EBIDTA | 135.88 | 104.35 | 121.90 | 30.22% | 22.10% | 22.36% | 21.19% | (0.26) |
| Interest/Fin | 11.92 | 5.84 | 8.38 | 104.11% | 1.94% | 1.25% | 1.46% | 0.69 |
| Depreciation | 13.97 | 12.52 | 12.30 | 11.58% | 2.27% | 2.68% | 2.14% | (0.41) |
| PBT | 109.99 | 85.99 | 101.22 | 27.91% | 17.89% | 18.43% | 17.59% | (0.53) |
| Tax | 37.07 | 26.11 | 33.44 | 41.98% | 33.70% | 30.36% | 33.04% | 3.34 |
| MI | 3.35 | 5.10 | 1.90 | (34.31)% | - | - | - | - |
| PAT After MI | 69.57 | 54.78 | 65.88 | 27.00% | 11.32% | 11.74% | 11.45% | (0.42) |

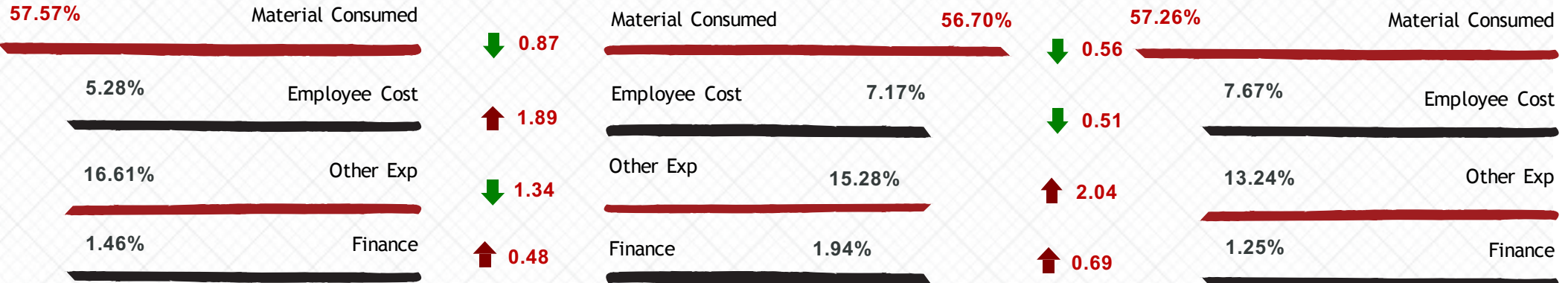


Cost-Break-Up

Q4FY18

Q1FY19

Q1FY18

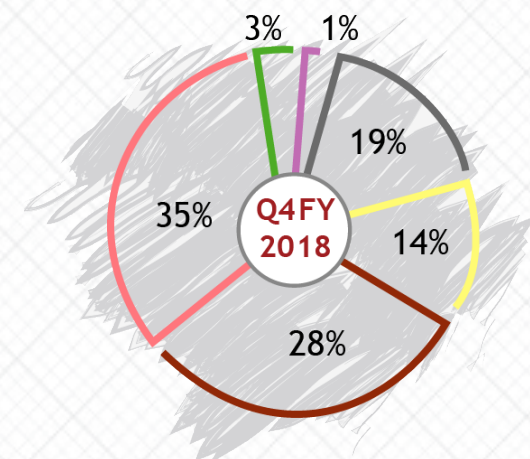
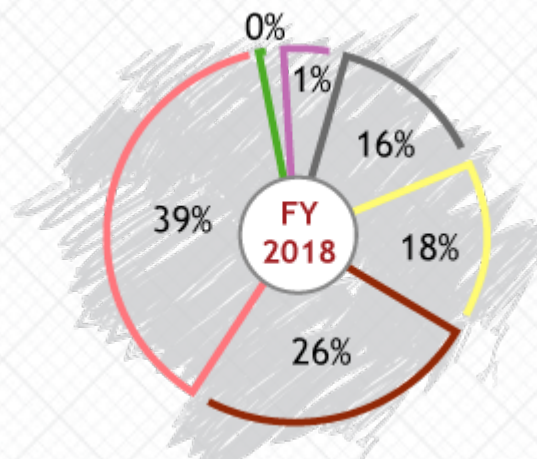
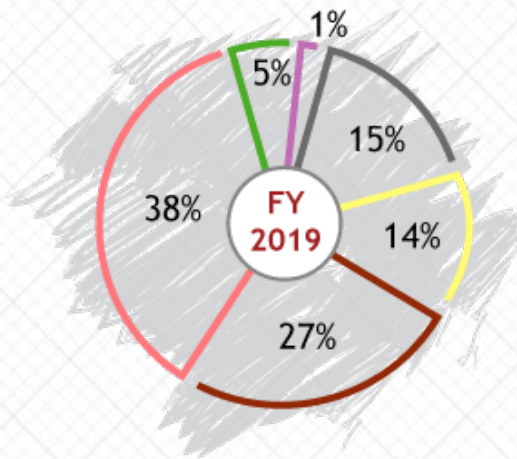




Customers

| Customer | Q1FY19 | % of Sales | Q1FY18 | % of sales | Change% | Q4FY18 | % of sales |
|--------------------|---------------|------------|---------------|------------|------------|---------------|------------|
| CIL | 92.72 | 15.08% | 73.55 | 15.76% | 26% | 108.04 | 18.78% |
| Institutional | 86.38 | 14.05% | 84.88 | 18.19% | 2% | 79.42 | 13.80% |
| Housing & Infra | 163.30 | 26.56% | 122.69 | 26.29% | 33 % | 163.37 | 28.39% |
| Exports & Overseas | 236.93 | 38.74% | 179.42 | 38.45% | 32% | 202.72 | 35.23% |
| Defence | 27.98 | 4.55% | 0.40 | 0.09% | 6895% | 18.68 | 3.25% |
| Others | 7.41 | 1.21% | 5.71 | 1.22% | 30% | 3.12 | 0.54% |
| Total | 614.72 | | 466.65 | | 32% | 575.35 | |

All the Quarters net of Taxes





Loan Position

FY 2017-18

| | |
|-----------------|----------|
| Working Capital | ₹ 226.36 |
| Domestic | ₹ 26.65 |
| Overseas | ₹ 199.71 |
| Long Term | ₹ 255.05 |
| Domestic | ₹ 195.97 |
| Overseas | ₹ 59.08 |

| | |
|--------------------|----------|
| Total Debt | ₹ 481.41 |
| Cash & Investments | ₹ 66.49 |

Net Debt ₹ 414.92

Total Debt to Equity **0.44**

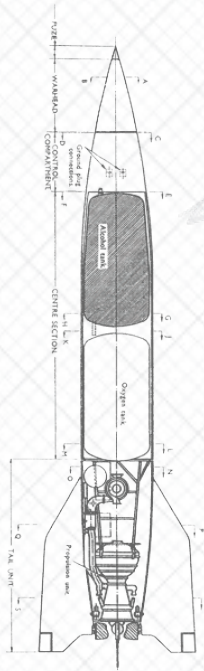
Q1FY19

| | |
|-----------------|----------|
| Working Capital | ₹ 259.67 |
| Domestic | ₹ 15.84 |
| Overseas | ₹ 243.83 |
| Long Term | ₹ 247.54 |
| Domestic | ₹ 193.98 |
| Overseas | ₹ 53.56 |

| | |
|--------------------|----------|
| Total Debt | ₹ 507.21 |
| Cash & Investments | ₹ 126.53 |

Net Debt ₹ 380.68

Total Debt to Equity **0.45**



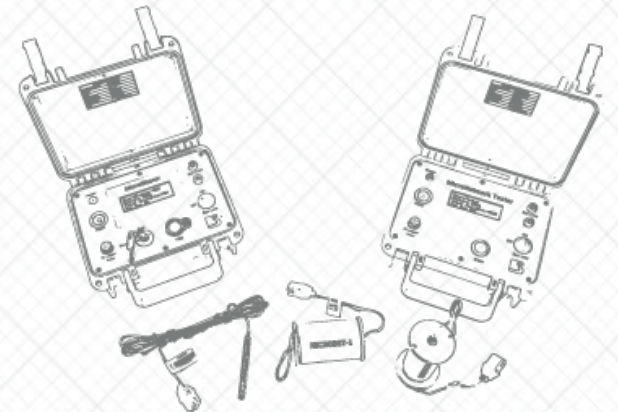
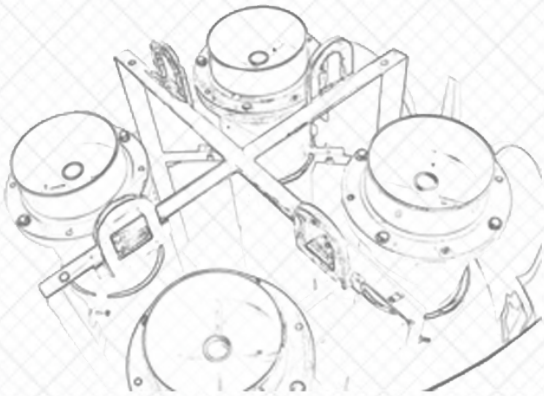


CAPEX

Capex till 30.06.2018 (Rs in Crs)

| Domestic | Overseas | Defence | Total |
|----------|----------|---------|-------|
| 40.70 | 10.00 | 10.95 | 61.65 |

The total plan for this year is ₹ **300** Crs.





Order Book Status



Coal India's Order Book

Approx 805.7 Crs



SCCL's Order Book

Bulk + Accessories valuing approx 102 Crs

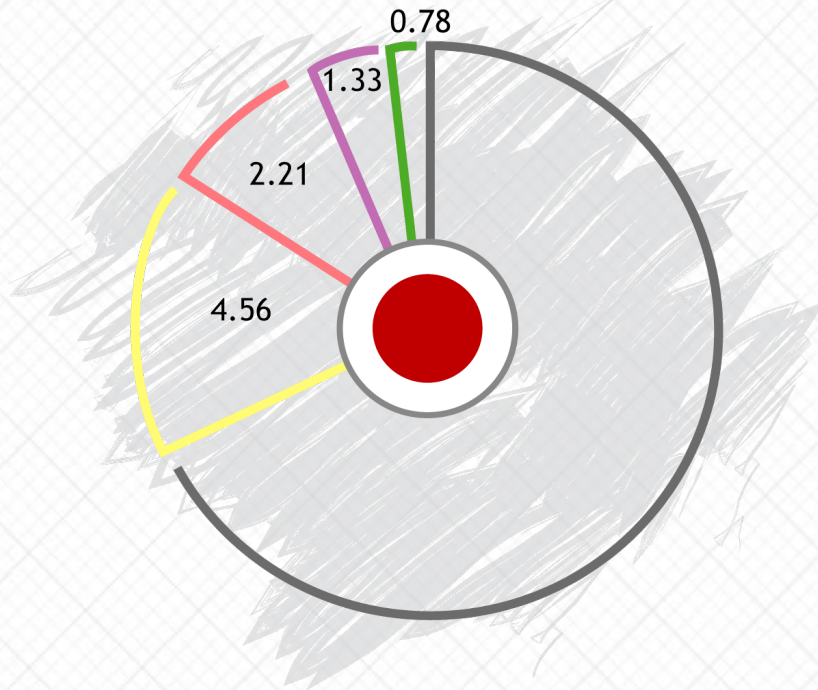


Defence Order Book

As-on-date stands at 246 Crs.



Shareholding as on 30.06.18



Mutual Funds

HDFC (7.12) , SBI-MF (4.67), Kotak Fund (2.79), DSP Rock (2.03), Canera Robeco (0.48), Birla Sun life (0.45), Others (0.43)

FII

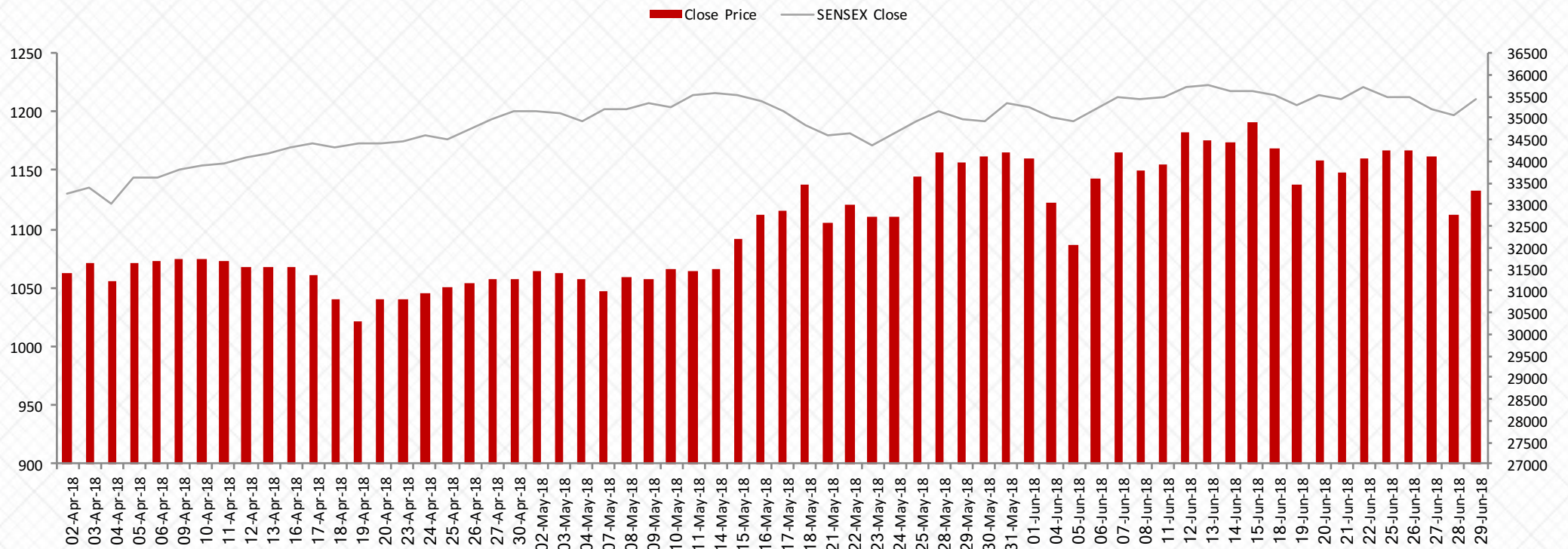
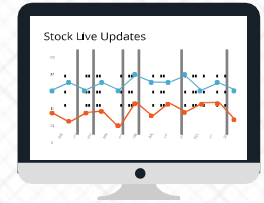
India Midcap Mauritius (0.80), DFA Investments (0.30), Fidelity Hong Kong (0.07), Others (0.16)

Others

ICICI Prudential Life Insurance (2.21)



Solar v/s Sensex



Percentage Returns **6.67%** 6.52%



Thank You!

Solar Industries India Limited