

Ref: Syn/CS/SE/IP/2020-21/January/89

Syngene International Limited

Biocon SEZ, Biocon Park, Plot No. 2 & 3, Bommasandra Industrial Area, IV Phase, Jigani Link Road, Bengaluru 560099, Karnataka, India.

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CIN: L85110KA1993PLC01493

www.syngeneintl.com

January 20, 2021

To,	To,
The Manager,	The Manager,
BSE Limited	National Stock Exchange of India Limited
Corporate Relationship Department	Corporate Communication Department
Dalal Street, Mumbai – 400 001	Bandra (EAST), Mumbai – 400 051
Scrip Code: 539268	Scrip Symbol: SYNGENE

Dear Sir/Madam,

<u>Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.</u>

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation for the quarter and nine months ended December 31, 2020. The Company will use this presentation for any meeting scheduled with analysts or institutional investors up to March 31, 2021.

The above-mentioned Investor Presentation will also be available on website of the Company www.syngeneintl.com.

This is for your information and records.

Thanking You,

Yours faithfully,

For **SYNGENE INTERNATIONAL LIMITED**

Priyadarshini Mahapatra

Company Secretary & Compliance Officer

Enclosed: Investor Presentation.



Safe harbour

Certain statements in this release concerning our future growth prospects are forward-looking statements, which are subject to a number of risks, uncertainties and assumptions that could cause actual results to differ materially from those contemplated in such forward-looking statements.

Important factors that could cause actual results to differ materially from our expectations include, amongst others general economic and business conditions in India, business outlook of our clientele and their research and development efforts our ability to successfully implement our strategy, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currencies, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global biotechnology and pharmaceuticals industries, increasing competition, changes in political conditions in India and changes in the foreign exchange control regulations in India.

Neither the company, nor its directors and any of the affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after this date or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.



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1	Operating and Financial Highlights
2	Syngene – Putting Science to Work
3	Company and Business Overview
4	Financials
5	Shareholding and Share Information



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Third quarter growth in line with our guidance

All figures in Rs. Mn unless otherwise specified

Operating Highlights

- Revenue growth for the quarter was driven by sustained performance from all divisions
- Collaborated with Deerfield Discovery and Development (3DC) to advance integrated drug discovery projects, from early target validation through to preclinical evaluation. 3DC has awarded four new Integrated Drug Discovery (IDD) projects
- Expanded its research facility in Genome Valley, Hyderabad, India and added capacity for additional 90 scientists. The facility was commissioned in February 2020 with an initial capacity of 150 scientists
- Received NABL (National Accreditation Board for Testing and Calibration Laboratories) accreditation to provide safety assessment services for testing medical devices from its facility in Bangalore

Financial Highlights

- Q3 FY21 revenue from operations up 13% year-on-year
- Q3 FY21 EBITDA growth of 11% year-on-year and EBITDA margin at 32%
- PAT growth of 11% year-on-year

Total Revenue Rs. 6,016 Mn

EBITDA

Rs. 1,933 Mn

Profit After Tax Rs. 1,022 Mn EBITDA Margin at 32% PAT Margin at 17%

Third Quarter and 9 Months FY21 Financial Performance

All figures in Rs. Mn unless otherwise specified

P&L Summary	Q3 FY21	Q3 FY20	YoY Change
Revenue from operations	5,845	5,191	13%
Total Revenue	6,016	5,391	12%
EBITDA	1,933	1,735	11%
EBITDA Margin	32.1%	32.1%	
PAT	1,022	918	11%
PAT Margin	17.0%	17.0%	
P&L Summary	9M FY21	9M FY20	YoY Change
Revenue from operations	15,257	14,046	9%
Total Revenue	15,719	14,657	7%
EBITDA	5,026	4,749	6%
EBITDA Margin	32.2%	32.4%	•
PAT (before exceptional gain relating to Insurance Claim)	2,443	2,460*	(1%)
PAT Margin	15.5%	16.8%	

- Revenue from operations increased by 13% driven by overall good performance across the business as successfully delivered client we projects throughout the pandemic period
- Continued focus on cost control measures and improving operational efficiency, has underpinned profitability and delivered a strong profit margin despite a marginal drop in interest income during the year
- Profit after tax was up 11% reflecting an overall strong performance for the quarter

Update on COVID-19

COVID-19 research update

- Set up a new RT-PCR testing facility that is approved by NABL and ICMR
- Supporting the state government in conducting RT-PCR tests - tested more than 100,000 samples

 Scientists actively supporting clients in their COVID-19 research projects

Priorities in these uncertain times



Safety and wellbeing of our people



Client projects back on schedule

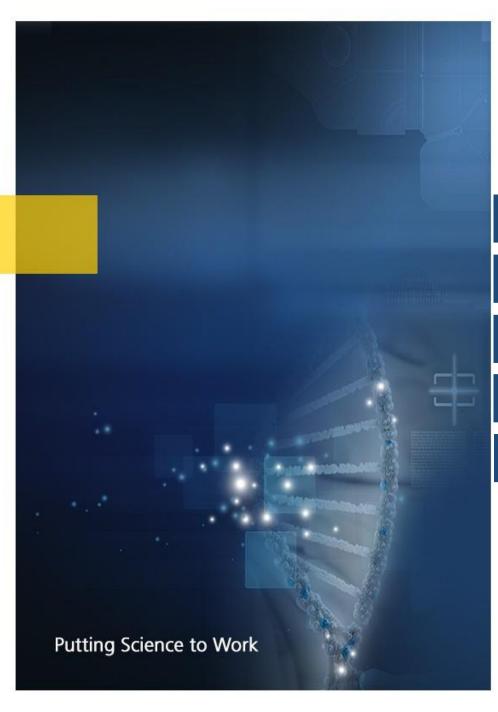


Resilient supply chain in place



Focus on operating efficiencies

 Maintained near normal levels of operations throughout the quarter, while keeping our staff safe and healthy



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Putting science to work



Who we are and what we do

- Offering integrated research, development and manufacturing services to take projects from early discovery to commercial supply
- Working with clients from around the world to find solutions to their scientific challenges for small and large molecules while improving productivity, speeding up time to market and lowering cost of innovation
- Innovative culture driven by the expertise of a highly qualified team of 5,000+ employees and supported by state-of-the-art infrastructure and market-leading technology

Syngene key facts and figures

All figures are as on March 31, 2020, unless otherwise specified



360+ active clients



8 collaborationswith top 10 pharmaceutical companies



400+ Patents held with clients



1.9 Mn sq. ft.of World class infrastructure,
qualified to meet international
standards



4200+ talented team of scientists
Including ~460 PhDs



in 25-40 year age bracket

90% employees



Rs. 20,935 Mn Revenue for FY20



Rs. 3,662 Mn
PAT excluding exceptional gain for FY20



Rs. 31,541 Mn
Capex Investment as on
March 2020

The Syngene advantage



Integrated service provider offering end-to-end drug discovery, development and manufacturing services on a single platform



Flexible and varied business models
To cater to client requirement



International accreditations

OHSAS 18001 Certified Facilities, GLP, cGMP, AAALAC & CPCSEA Certified Facility



Experienced in successfully managing large relationships



25+ years of unparalleled experience



Talented & experienced scientific and techno-commercial teams with significant management bandwidth

Our experience spans multiple industry segments and partnerships with global leaders across the world







Johnson Johnson



abbvie





Large & Mid-Sized BioPharma

Clinical-stage company creating novel medicines targeting G protein-coupled receptors (GPCRs)







European clinical-stage biopharmaceutical focused on Oncology



Emerging BioPharma (EBP)











Leading China based crop protection company

Large Japanese chemical company

Large MNC focussed on Agriculture & Nutrition segments



Global food and beverage company



CPG

Leading manufacturer of high-tech polymer materials

Germany head quartered chemical company, one of the largest chemical producers in the world

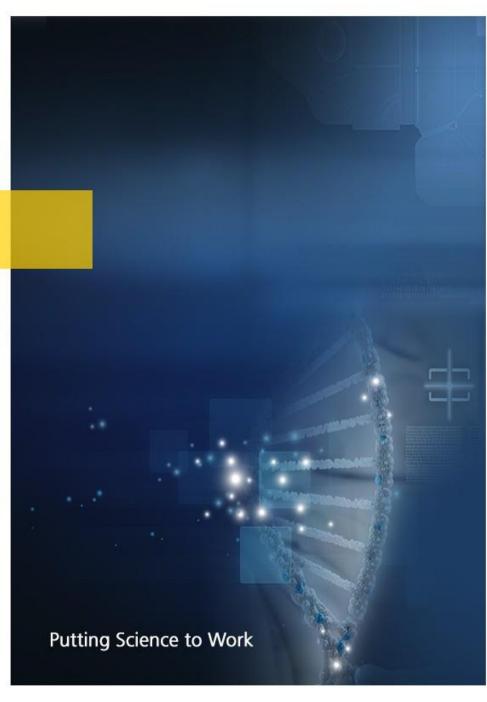
US based chemical company, one of the largest chemical producers in the world.

Large Asian chemical corporation



Chemicals/ Polymers

Putting Science to Work



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Biocon group and Syngene

- **Biocon Limited**, founded in 1978, is an innovation-led global biopharmaceuticals company
- **Syngene**, a subsidiary of Biocon Limited, was established in 1993 as India's first Contract Research Organization Company has 25 years plus of unparalleled experience in novel molecule discovery, development and manufacturing services
- Biocon Biologics, another subsidiary of Biocon Limited, consolidates the development, manufacturing and commercialization operations of Biocon's biosimilars business

Integrated services:

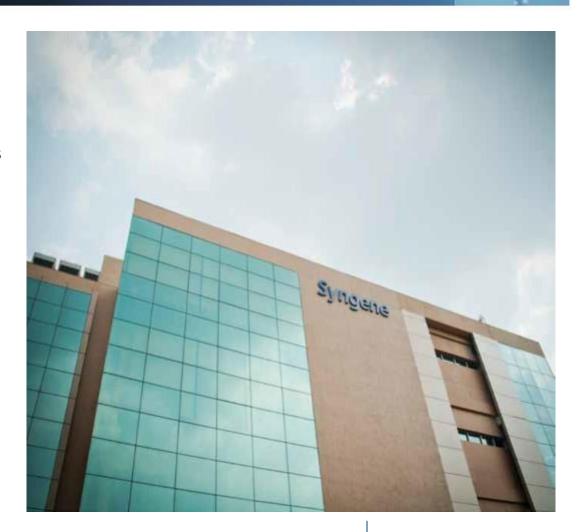
- Discovery
- Development
- Manufacturing sml/lg mol.s

Syngene

Biocon

Biocon Biologics

- Product Based
- Biosimilars
- Formulations and Compounds
- Alternative Therapeutic Drugs



A Global CRO

- Integrated Drug Discovery, Development and Manufacturing service provider
- Small and Large Molecules, ADCs, Oligonucleotides
- Listed on Indian Stock Exchanges (NSE and BSE)

Values

- Integrity: To be ethical, honest and transparent in all we do
- **Excellence:** To commit ourselves to the highest levels of scientific and operational excellence
- Professionalism: To practise the highest degree of professionalism by fostering individual accountability, reliability, continuous improvement and customer focus



Our Vision

To be a world class partner delivering innovative scientific solutions

Quality Focus

- Quality driven organization
- Excellent track record of compliance with global regulators
- US FDA, EMA and PMDA approved, GLP Certified, AAALAC Accredited facility
- Over 15 regulatory and 244 client audits in the last 3 years

Track Record

- Collaborations and partnerships to deliver numerous clinical candidates
- Delivery history for integrated CMC programs towards FIH and beyond

IP Position

- IP assigned to clients
- Strong track record of Data Integrity and Security

Putting Science to Work

Our journey so far

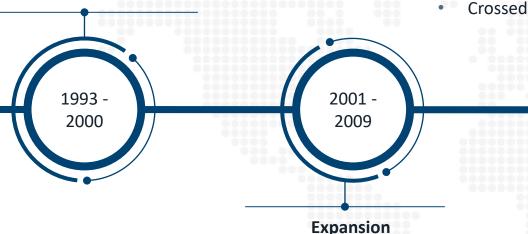
All figures in Rs. Mn unless otherwise specified

Foundation

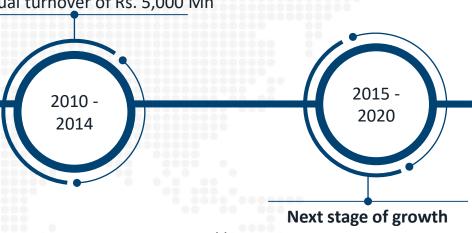
- Operations started
- Expansion of R&D Lab
- Granted 100% Export Oriented Unit (EOU) status by the Government of India

Globalization and strategic acquisition

- Expanded into formulations development
- Contract with Endo Pharmaceuticals to develop novel anti cancer biological therapeutic molecules
- Collaboration with Baxter and Abbott to set up dedicated R&D centres
- Extension of collaboration with BMS for BBRC; Merger of Clinigene
- Crossed annual turnover of Rs. 5,000 Mn



- Expanded service offerings to include Chemical Development, Safety Assessment, Biologics Development
- Collaboration with BMS for setting up BBRC, Syngene's first dedicated R&D Centre
- Crossed annual turnover of Rs. 1,000 Mn



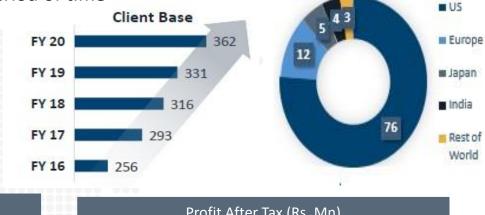
- IPO and listing
- Collaboration with Amgen and Herbalife for setting up dedicated R&D centres
- Acquisition of bioinformatics assets of Strand Life Sciences
- Crossed annual turnover of Rs. 20,000 Mn in 2020
- Expands collaboration with Baxter till 2024; BMS till 2026

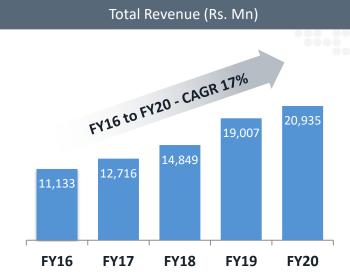
Strong track record of growth and profitability

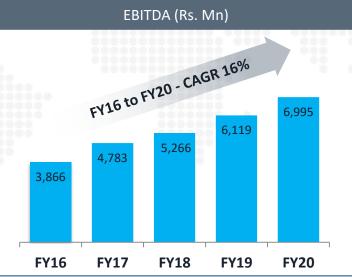
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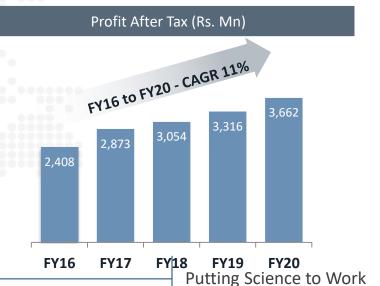
Client footprint* (%)

- Growth driven by increase in sales from existing clients and acquisition of new clients
- "Engage, expand and extend" strategy to extend client relationship over a longer period of time
 - Growth in total number of clients
 - Increase in average revenue from largest clients
 - Increase in number of services offered to clients









Multiple levers for growth going ahead

Expand/Extend Existing Clients

- High service integration
- Dedicated centres model

Engage New Clients

Tailored service offerings and dedicated personnel

Moving from CRO to CRAMS with commercial manufacturing

 "Follow the molecule" by expanding into commercialisation



Capacity Expansion

- Consistent investment
- FTE services, manufacturing, formulation, biologics, stability

Capability Additions

- New capabilities across multiple domains incl. the allied sectors
- Stability, analytical and bio-analytical services, viral testing, Oligonucleotide bioinformatics
- New platforms: siRNA, ADC

Our divisions

Discovery Services

Solution: Conducts early-stage research, from target identification to delivery of drug candidates for further development

Collaboration Model: Primarily Fulltime Equivalent (FTE) engagements

Development Services

Solution: Encompasses activities from pre-clinical to clinical trials including drug substance development, drug product development and associated services to demonstrate the safety, tolerability and efficacy of the selected drug candidate

Collaboration Model: Largely Feefor-Service (FFS) engagements

Manufacturing Services

Solution: Manufacturing services for small and large molecules, including cGMP compliant facilities, for clinical supplies and registration batches as well as commercial volumes through a new, state-of-the-art API manufacturing plant and a disposable biologics manufacturing facility

Collaboration Model: Customised engagement models to deliver clinical and commercial supplies

Dedicated R&D Centres

Solution: These centres offer dedicated multi-disciplinary scientific teams, support personnel and ringfenced infrastructure as per client specifications to support the client's R&D requirements

Collaboration Model: Long-term partnerships, usually five years or more, and based on the FTE model

Our collaboration models



Dedicated R&D Labs

- Dedicated scientific and support personnel customized and managed to partner requirements
- Dedicated infrastructure implemented and maintained by Syngene based upon partner specifications
- Access to additional R&D,
 Manufacturing and support functions at Syngene
- Long-term (5-7 years) contractual commitment



Full-time equivalent (FTE)

- Dedicated scientific resources selected from partner-specified disciplines
- Deliverables and team composition evolve as project advances
- Typically ~3 year contract term ensures team continuity, adjustable with specified notice period
- Effective for longer-term research commitments



Fee for service (FFS)

- Flexible, on-demand resources with targeted skill sets
- Clearly defined project, limited in scope and deliverables
- Effective way to managed fluctuating demand, ad-hoc requests or uncertain quantity of work



Risk-reward

- Rewards based on clearly defined, pre-agreed milestones
- Project scope spans drug discovery, product development or truly end to end across both

... and are open to any single or combination of above

Our dedicated R&D centres are an industry leading model





c.550 Scientists

250,000+ sq. ft. laboratory space

Largest R&D Centre in Asia for BMS (2009). Contract till 2026

Dedicated Centre of research excellence with world class facilities

Produced >10 drug candidates for further study and advanced new compounds for first-in-human studies

Baxter



c.200 Scientists

70,000 sq. ft. laboratory space

Dedicated R&D Centre in India for Baxter (2013). Contract till 2024

State-of-the-art facility supporting R&D of medical products and devices worldwide

R&D activities centred on product and analytical development, preclinical evaluation in parenteral nutrition and renal therapy

AMGEN



C.170 Scientists

60,000 sq. ft. laboratory space

Exclusive R&D Centre for Amgen Inc. in India (2016)

State-of-the-art dedicated centre supporting variety of discovery & development projects for biotechnology and small molecule medicines

Focus on medicinal & process chemistry, biologics, bioprocess, drug metabolism, pharmacokinetics, bioanalytical research and pharmaceutical development





8 Scientists

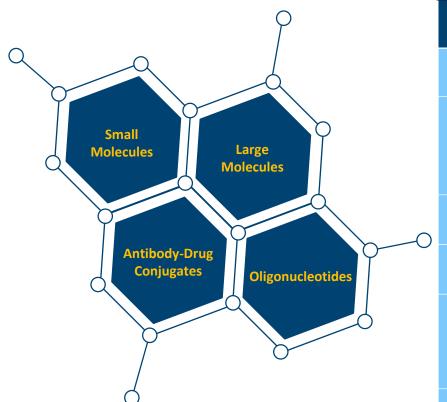
3,200 sq. ft. laboratory space

Herbalife's 1st Nutrition Research and Development Lab in India (2016)

Dedicated Centre houses cGMP formulation lab to support product testing, sampling and end-product development

Focus on product development, sensory evaluation and testing, scientific content writing, project management, formulation development, analytical service, stability study and other related services

Our end-to-end platform enables us to be a 'one-stop-shop' for discovery, development and manufacturing (small and large molecules)



Discovery	Development	Manufacturing		
Chemistry	Drug Substance	Clinical Supplies		
	Drug Product	Cillical Supplies		
Biology	Integrated Drug Substance – Drug Product	НРАРІ		
Safety Assessment		Specialty Molecules		
Integrated Drug Discovery	Human Pharmacology Unit (Phase 1)			
	Bio Analytical Lab (Large Molecules)	Commercial Supplies		
Therapeutic Antibody Discovery and Engineering;	Stability Services	Сирриос		
Cell Line Development Bioprocess Development, Proc Manufacturing (Micro				
Research Informatics: Bioinformatics, integrative analysis, target dossiers, systems modeling, cheminformatics and AI				

Discovery Services: From target to a drug candidate

Candidate Hit to lead **Lead optimisation Development** selection Candidate Candidate Development Selection 5 Lead Compounds Exploratory PK, Tox and Developability Assessment 20 Lead In-Vivo DMPK Profiling, Compounds CADD 500 Lead Generation of focused Compounds library and further Interdisciplinary activities: Integrated approach screening Comprise of Chemistry, Biology, Toxicology and Bioinformatics Assay development services for both small and large molecules and in-vitro screening for ADME/T profiling Client deliverables can be a compound(s), process(es) or a report Primarily FTE engagements with high renewability 20 Scaffold synthesis and diverse Library of 5,000 compounds for each scaffolds

Development Services



- Encompass activities across multiple disciplines as a molecule moves from preclinical to clinical trials
- Key activities include:
 - Drug substance development (process R&D and optimisation)

Allied services (stability services, viral testing, bioanalytical)

Drug product development (pre-formulation and formulation development)

Primarily FFS engagements which increase in volume/scale over time

Manufacturing Services

Small Molecules



- State-of-the-art cGMP (Current Good Manufacturing Practices) facility to manufacture new chemical entities (NCEs)
- Designed to support multi gram to 100s of kgs/ batch of Intermediates and APIs for clinical trials
- New greenfield investments done in Mangaluru to support larger commercial scale requirements



Syngene's API manufacturing facility at Mangaluru

Biologics



- Mammalian and Microbial capabilities
- Can support early stage, late stage and commercial launch supply requirements in mammalian
- Capacities to support large volumes for late stage clinical requirements



Syngene's USFDA approved manufacturing facility at Bengaluru

Putting Science to Work

Backed by world class state of the art infrastructure

HQ Campus – 90 Acres where most of Syngene's capabilities are housed today



R&D Expansion: Genome Valley, Hyderabad, India commenced operation in Aug 2019





API Mfg Expansion: Commercial Manufacturing to support product launch in Mangaluru, India - Commenced operation in March 2020; Capacity: 68KL; Reactor size: 2-12KL

Supported by our highly experienced and qualified team of scientists

~5,000*

60,000

hours of training per year

23*%

female employees vs 15% in FY16

strong pool of employees

Environment that engages our employees and enables them to grow

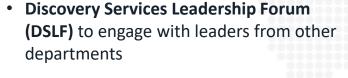


Promoting cross-functional collaboration



Attracting and nurturing talent

- Building a talent pipeline for key positions
- Relationships with 40+ renowned Indian science institutes





Encouraging development of life skills and technical expertise

 Internally developed training modules tailored to our business and the specific needs of our employees

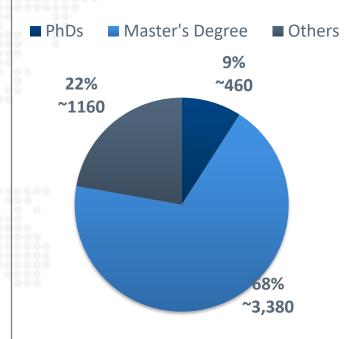
- Encourage participation at international seminars
- Offering funding for Ph.D. studies of eligible employees
- Ph.D. programme launched in partnership with Merck KgaA and Institute of Bioinformatics and Applied Biotechnology



Healthy Work Environment Certified as 'Great Place to Work'

Ratification of Syngene's cohesive and healthy work environment that focuses on collaboration, nurturing talent and encouraging innovation

4200*+ scientists delivering quality output and creating competitive edge



Led by a globally experienced management team



Management team

Jonathan Hunt
Chief Executive Officer

Previous experience

AstraZeneca



Dr. Mahesh Bhalgat *Chief Operating Officer*

Sanofi, Amgen, Monsanto



Sibaji Biswas Chief Financial Officer

Vodafone, Fascel Telecomm



Ashu Tandon Chief Commercial Officer

IQVIA Accenture



Vinita Shrivastava Chief Human Resources Officer

Sasken, HCL, Harman



Management team

Alok Mehrotra Chief Quality Officer

Chief Quality Office

Reckitt Benckiser, PepsiCo, Godrej, DRL



Sanjeev Sukumaran Chief Of Staff

Thomson Reuters



Dr. Kenneth Barr *SVP Discovery Services*

FORMA Merck



Dr. Jan-Olav HenckSVP Development Services

Bayer AG, SSCI, Aptuit

Previous experience

Putting Science to Work

Advised by visionary Board of Directors



Member of he Board

Kiran Mazumdar Shaw Non-Executive Chairperson

Experience

Chairperson of Biocon Limited, ~45 years of experience in the field of biotechnology



Jonathan Hunt Managing Director and Chief Executive officer

~30 years of experience in the global biopharmaceuticals industry



Dr. Carl DciccoIndependent Director

Chief Scientific Officer in Foghorn Therapeutics



Professor Catherine Rosenberg
Non-Executive Director

Professor in electrical and computer engineering at the University of Waterloo, Canada



Vinita Bali Independent Director

Chief Executive Officer & MD of Britannia Industries from 2005 to 2014

Member of he Board



John Shaw Non-Executive Director



Paul Blackburn Independent Director



Sharmila Abhay Karve *Independent Director*



Dr Vijay Kuchroo Independent Director

Experience

Non-Executive Vice-Chairman of Biocon Limited

40 years+ experience in the field of finance

Retired as audit partner from Price Waterhouse Founded five biotech companies including CoStim Pharmaceuticals and Tempero Pharmaceuticals

Committed to sustainability

Safety is at the heart of everything we do



Accredited with ISO 45001:2018 for its Occupational Health and Safety (OH&S) measures

100%

Lab Hazard Analysis training delivered to all employees working in laboratories



Considerable improvement across several safety metrics due to regular training under **Kavach**, **our flagship safety program**

Increased incident reporting

Reduction of incidents

Improved risk control measures

Improved general safety perception



Awarded 'Safe Workplace Champion Award' at the 8th Manufacturing Supply Chain Summit and Awards

Committed to environmental protection



Accredited with ISO 14001:2015 for its effective Environment Management System (EMS)

1000 KL per month

Reduction in water consumption in FY20

1,600 MT

of waste disposed in an environment-friendly manner and ~355 MT of solid waste recycled in FY20

3-R's

Operations constantly monitored to identify opportunities to reduce, reuse, and recycle waste

14,943 tonnes Started using hydropower energy, facilitated by an exclusive grid service connection, helping us to reduce 14,943 tonnes of carbon dioxide emissions in FY20

Consistently received industry recognition for our scientific capability and best practices



- Dynamic Enterprise of the Year 2016 -At the 9th Annual Pharmaceutical Leadership Summit & Pharma Leaders Business Leadership Awards 2016- in recognition for its contribution to the field of Research and Development for the Life Science Industry
- **CII Award** Won first place in the Office/Software/Service Sector

2016

CII Award - Four Star Rating on Environment Health & Safety Management System

- Bio-Excellence Award 2018 At Bengaluru Tech Summit, Bengaluru
- **Best Bioprocessing Excellence Award 2018 -**At 5th Biologics Manufacturing Asia, Singapore
- Healthcare Company of the Year 2018 At the 7th Annual VC Circle Awards 2018. Mumbai
- HR Excellence Award 2018 'For Best Talent Management Strategy' - World HRD Congress, Mumbai

- CMO Leadership Award Winner 2020- under Categories: Capabilities, Compatibility, Expertise and Service
- **Bioprocessing Excellence Awards** 2020 in the category 'Bioprocessing Excellence in South Asia—Viral Clearance and Safety Testing'
- **Great Place to Work Certified™** Company

Organization with Innovative HR

CIO100 Award 2015 - The Versatile Honoree Award & The CIO 100 Networking Pioneer Special Award

Bangalore India Bio - Bio Excellence Award for outstanding contribution to the Biotech services sector

Best Contract Research Organization (CRO) Provider -Runner-up Award - At The 4th Annual World ADC Awards 2017

2017

Bio Services Excellence Award 2017 - Bangalore Tech Summit

- Ranked as one of the 25 fastest growing companies in India by **Outlook Business**
- CMO Leadership Awards 2019 Presented by Life Science Leader
- FICCI CSR Award for Environmental Sustainability -At the 17th Edition of the awards in New Delhi
- Safe Workplace Champion Award At the 8th Manufacturing Supply Chain Summit and Awards
- **Best Leadership Development Program for Middle Management Award** - At the 6th Global Training and Development Leadership
- India Pharma Award 2019 For "Excellence in Contract Research and Manufacturing Services" at CPhI & P-MEC India Expo.
- Utthama Suraksha Puraskar 2019 (Pharma and Chemical Manufacturing Category) by National Safety Council of India (NSCI). Leadership Awards

2018

2019

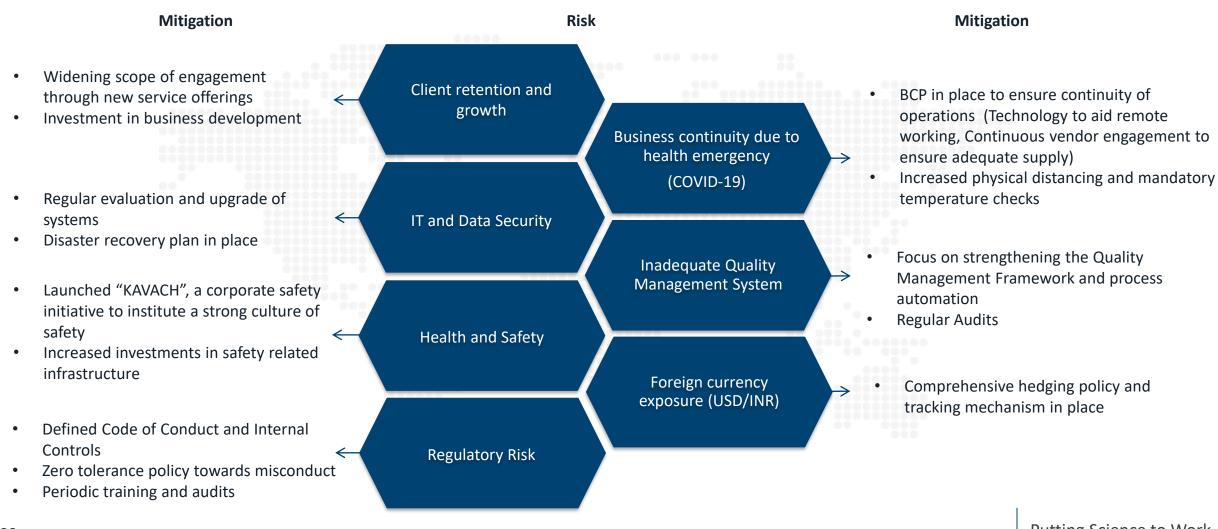
2020

Putting Science to Work

Practices Award - At the 14th Annual Asia Pacific HRM Congress 2015

2015

Proactively managing risks





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Q3 and 9M FY21 financial highlights

All figures in Rs. Mn unless otherwise specified

Particulars	Q3 FY21	Q3 FY20	YoY Change	Q2 FY21	QoQ change	9M FY21	9M FY20	YoY Change
Revenue from Operations	5,845	5,191	13%	5,196	13%	15,257	14,046	9%
Other Income	171	200	(15%)	138	24%	462	611	(24%)
Total Revenue	6,016	5,391	12%	5,334	13%	15,719	14,657	7%
Material and Power Costs	1,624	1,537	6%	1,435	13%	4,078	4,090	(0.3%)
Employee Costs	1,760	1,523	16%	1,612	9%	4,776	4,163	15%
Foreign exchange (gain)/loss, net	(89)	(102)	(13%)	(68)	31%	(124)	(150)	(17%)
Other Expenses	788	698	13%	660	19%	1,963	1,805	9%
EBITDA	1,933	1,735	11%	1,695	14%	5,026	4,749	6%
EBITDA Margin	32.1%	32.1%		31.8%		32.2%	32.4%	
Depreciation, Interest &Tax	911	817	12%	854	7%	2,583	2,289	13%
PAT (before exceptional gain)	1,022	918	11%	841	22%	2,443	2,460	(1%)
PAT Margin	17.0%	17.0%		15.8%		15.5%	16.8%	
PAT (after exceptional gain)	1,022	918	11%	841	22%	2,443	2,919*	(16%)

FY20 financial highlights

All figures in Rs. Mn unless otherwise specified

Particulars	FY20	FY19	YoY Change
Revenue from operations	20,119	18,256	10%
Other Income	816	751	9%
Total Revenue	20,935	19,007	10%
Material and power costs	5,652	5,726	(1%)
Employee costs	5,804	4,727	23%
Foreign exchange (gain)/loss, net	(144)	19	(858%)
Other Expenses	2,628	2,416	9%
EBITDA	6,995	6,119	14%
EBITDA Margin (%)	33%	32%	
Depreciation, Interest and tax	3,333	2,803	19%
Profit After Tax before exceptional gain	3,662	3,316	10%
PAT Margin (%)	17.5%	17.4%	-
Exceptional gain relating to Insurance Claim	459	-	-
Profit After Tax after exceptional gain	4,121	3,316	24%

Balance Sheet Highlights

As on 31st March 2020

Shareholders' funds	21,758
Net Fixed assets	22,538
Other net assets (1)	(4,403)
Net cash/(debt) (2)	3,623
Total Use of Funds	21,758

Putting Science to Work

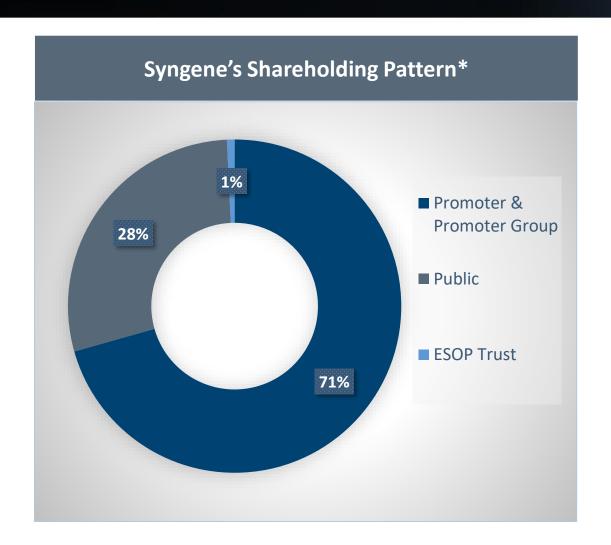
⁽¹⁾ Other Assets calculated as (Inventories + Trade Receivables + Unbilled Revenues + Advance Tax + FX premium less (Trade payables + Others current liabilities) at the end of the year (2) Net cash / (Net debt) calculated as the Cash & cash equivalents (Cash and bank balances + Current investments + Fixed deposits) less Total debt (Short-term borrowings + Long-term borrowings) at the end of the year



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Shareholding and Share Information



Syngene's Share Information*		
NSE Ticker	SYNGENE	
BSE Ticker	539268	
Market Cap (Rs. Mn)	2,55,840	
% free-float	28.68%	
Free-float market cap (Rs. Mn)	73,375	
Share Outstanding (Mn)	400	
3M ADTV ^ (Shares)	6,54,768	
3M ADTV ^ (Rs. Mn)	377	



For more details

- Visit <u>www.syngeneintl.com</u>
- <u>Link to latest FY20 Annual Report</u>
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