

Date: October 14, 2022

To

BSE Limited The National Stock Exchange of India Limited

P J Towers, "Exchange Plaza",

Dalal Street, Bandra – Kurla Complex,

Mumbai – 400 001 Bandra (E), Mumbai – 400 051

Scrip Code: 541450 Scrip Code: ADANIGREEN

Dear Sir,

Sub: Intimation of interaction with investors / external parties - Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in furtherance to Company's intimation dated September 29, 2022, the presentation for the interaction with investors / external parties is enclosed herewith and also being uploaded on website of the Company www.adanigreenenergy.com.

You are requested to take the same on your records.

Thanking You

Yours Faithfully,

For, Adani Green Energy Limited

Pragnesh Darji Company Secretary





Adani Green Energy Limited

Solar-Wind Hybrid Plant visit in Rajasthan by Equity Research Analysts

15 Oct 2022



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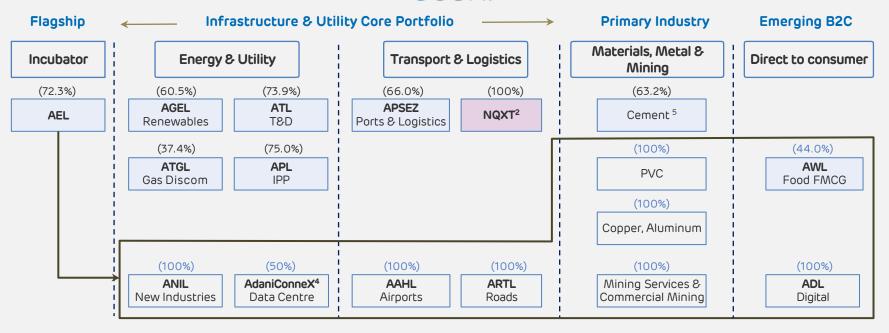
- 1 Adani Portfolio
- 2 AGEL: Company Profile
- 3 AGEL: Hybrid Cluster

Appendix





adani ~USD 240 bn¹ Combined Market Cap



(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

A multi-decade story of high growth centered around infrastructure & utility core

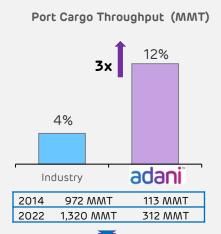
Represents public traded listed verticals

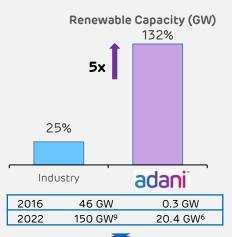
^{1.} Combined market cap of all listed entities as on Sep 30, 2022, USD/INR - 81.55 | 2. NQXT: North Queensland Export Terminal | 3. ATGL: Adani Total Gas Ltd, JV with Total Energies | 4. Data center, JV with EdgeConnex, AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; ATL: Adani Transmission Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer

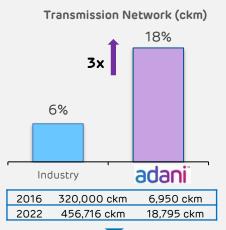
^{5.} Cement business includes 63.15% stake in ACC Limited. Adapti directly owns 6.64% stake in ACC Limited. Ambuja and ACC together have a capacity of 66 MTPA, which makes it the second largest cement manufacturer in India.

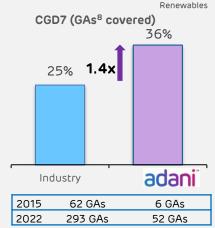
Adani: Decades long track record of industry best growth rates across sectors







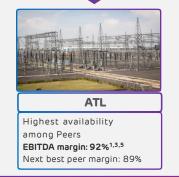














India's Largest private CGD business **EBITDA margin: 41%¹⁰** Among the best in industry

Transformative model driving scale, growth and free cashflow

Note: 1. Data for FY22; 2. Margin for ports business only, Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs - Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business. 6. Contracted & awarded cap acity 7. CGD: City Gas distribution 8. GAs - Geographical Areas - Including JV | Industry data is from market intelligence 9. This includes 17GW of renewable capacity where PPA has been signed and the capacity is under various stages of implementation and 29GW of capacity where PPA is yet to be signed 10. Data for FY21

Adani: Repeatable, robust & proven transformative model of investment



Phase

Development



Operations



Post Operations

Activity

Performance

Origination

- Analysis & market intelligence
- Viability analysis
- Strategic value

Site Development

- Site acquisition
- · Concessions & regulatory agreements
- Investment case development

Construction

- Engineering & design
- Sourcing & quality levels
- Equity & debt funding at project

- Operation
- Life cvcle O&M planning
- · Asset Management Plan

Energy Network Operation

Center (ENOC)

- Capital Mgmt
- · Redesigning the capital structure of the asset
- Operational phase funding consistent with asset life

India's Largest Commercial Port (at Mundra)



Highest Margin among Peers

Longest Private HVDC Line in Asia (Mundra - Mohindergarh)

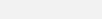


Highest availability

648 MW Ultra Mega Solar Power Plant (at Kamuthi, TamilNadu)



Constructed and Commissioned in nine months



Centralized continuous monitoring of plants across India on a single cloud based platform



- First ever **GMTN of USD 2Bn** by an energy utility player in India - an SLB in line with COP26 goals - at AEML
- · AGEL's tied up "Diversified Growth Capital" with revolving facility of USD 1.64 Bn - fully fund its entire project pipeline
- Issuance of 20 & 10 year dual tranche bond of USD 750 mn - APSEZ the only infrastructure company to do so
- Green bond issuance of USD 750 mn establishes AGEL as India's leading credit in the renewable sector

Debt structure moving from PSU banks to Bonds



March 2016

March 2022



08M: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India), GMTN: Global Medium Term Notes SLB: Sustainability Linked Bonds, AEML: Adani Electricity Mumbai Ltd. IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, COP26: 2021 United Nations Climate Change Conference; AGEL: Adani Green Energy Ltd.

AGEL: Replicating Group's Simple yet Transformational Business Model



Secure Sites & Connectivity Resource Assessment **Construction Readiness** Geotechnical studies ~2.00.000 acres ~40 GW potential Development Resource rich sites in strategic locations 85+ Wind data locations and detailed design planning, simulations completed Solar resource assessment completed "RESOURCE AS VALUE APPROACH" 100% Contracted Capacity¹ Technology enabled O&M Utility based ESG income Fixed tariff **ENOC** Green Certificates Operations PPA life: 25 years Enabling high margin EBITDA (92%3) Enhancement in the utility linked revenue stream Average Portfolio tariff: INR 2.99/unit 2 Construction Framework **Efficient Capital Management** Investment Grade (IG) Ratings Agreement US\$ 20 bn Access to International First IG rated Issuance - RG2 Value Creation markets Fully funded plan, AGEL has completed Largest HoldCo Issuance Diversified sources of funding raising US\$ 1.64 bn Broaden capital pools-144A, REG S, REG D Elongated maturities up to 20 years

Well positioned for industry leading growth

- Excluding a small merchant solar capacity of 50 MW
- Average tariff for locked-in growth of 20.4 GW
- EBITDA margin from power supply in FY22

Adani & TotalEnergies Renewable Partnership



Adani and TotalEnergies have a long-term partnership and commitment to expanding the renewable footprint through AGEL



- Amongst Largest infrastructure and real asset platform with deep expertise and experience in developing large scale infrastructure projects in India
- Fully integrated energy player in India
- Disciplined yet transformational capital management approach, applied across infrastructure sub sectors
- Strong supply chain integration
- Commenced renewable journey in India through AGEL in 2015 setting up the then largest solar power project in the world
- AGEL has signed UN Energy Compact committing to develop and operate Renewable Energy Generation Capacity of 25 GW by 2025 and 45 GW by 2030 and to keep average tariff below Average Power Purchase Cost at national level



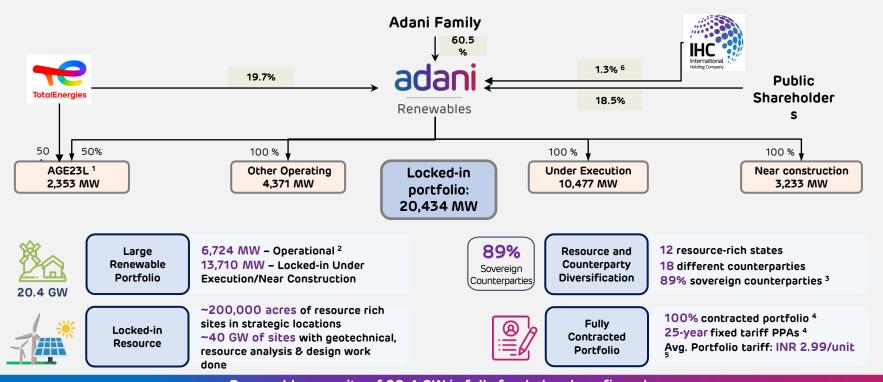
- One of the largest energy players in the world with presence across
 130 countries & a leading liquefied natural gas player globally
- Net Zero ambition by 2050 and ambition to achieve 100 GW of gross installed renewable power generation capacity by 2030.
- Deep focus on new renewable energy technology R&D to reduce cost of energy and assist in grid adoption
- Adani and TotalEnergies have formed a "strategic alliance" across renewables, city gas distribution, LNG terminals.
- TotalEnergies owns 19.7% stake ¹ in AGEL and 50% Stake ² in Adani Green Energy Twenty-Three Limited (housing 2.3 GW of operating solar projects)
- TotalEnergies has board representation in AGEL and is present on Audit Committee of AGEL

Embedded Teams in plant O&M and development for exchanging ideas and best practices

Adani and TotalEnergies jointly working to achieve global best practices of governance







Renewable capacity of 20.4 GW is fully funded and confirmed

¹ Includes RG 1 (Restricted Group 1) and RG 2 (Restricted Group 2) SPVs

² Declared operational capacity as of 30-Sep-2022

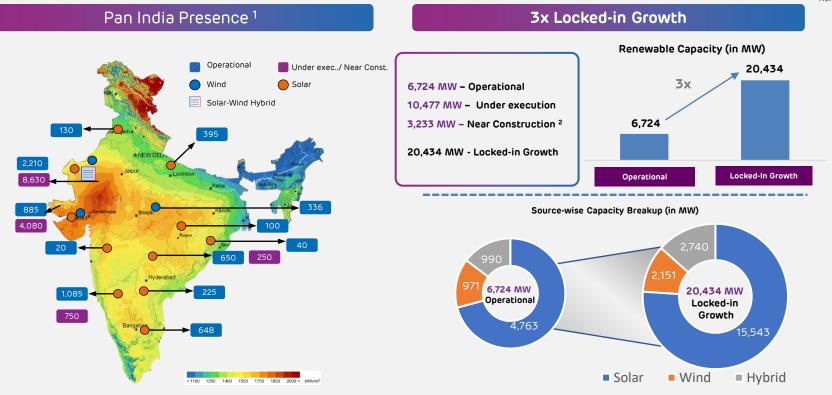
³ Includes 5% sovereign equivalent rated counterparties - Gujarat Urja Vikas Nigam Limited (GUVNL) and Adani Electricity Mumbai Limited (AEML)

 $^{^{\}rm 4}$ Excluding a small merchant solar capacity of 50 MW

⁵ Average tariff for locked-in growth of 20.4 GW

⁶ In Q1 FY23, Abu Dhabi based International Holding Company PJSC (IHC) invested ~ USD 500 mn as primary capital towards acquisition of 1.26% equity stake in AGEL Capacity in MW_{an}; Under Execution projects include capacity where PPA is signed, Near Construction projects include capacity awarded and is pending for PPA execution.





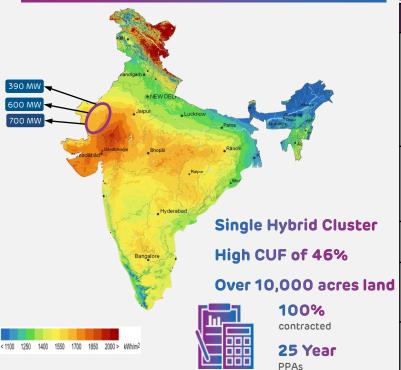
Signed UN Energy Compact committing to develop and operate 45 GW renewable energy capacity by 2030

- 1. The indicated location for projects under execution/ near construction is based on current planning and is subject to change.
- 2. Includes projects for which Letter of Award has been received and PPA is to be signed.





Strategically located near Jaisalmer, Rajasthan



Project Snapshot				
Particulars	Hybrid 1	Hybrid 2	AEML 700 MW	Total
PPA Capacity (MWac)	390	600	700	1,690
Solar (MWac)	360	600	600	1,560
Wind (MWac)	101	151	510	762
Counterparty	SECI	SECI	AEML	
Counterparty Type	Sovereign	Sovereign	Sovereign equivalent rated	
Solar Module make	Longi	Longi & Jinko	Jinko	
Wind Turbine Generator make	Suzlon	Suzlon	Siemens Gamesa & Suzlon	
COD declared	May 2022	Sep 2022	To be declared	

First Hybrid Cluster in India and the Largest in the World spread over 10,000 acres of land

AGEL: Systematic Development Process with centralized coordination by PMAG



Project Management & Assurance Group

End-to-end Integration from Origination to Execution with Centralized PMAG

Realtime monitoring with Integrated Project Management tool developed in-house with single source of truth concept

Stage 1 - Site Origination

- Land identification
- Stakeholder identification
- Resource assessment
- Evacuation feasibility
- Site accessibility
- Plant design
- Construction resource availability

Stage 2 - Site Development

- Land acquisition
- Statutory approvals
- Site infrastructure
- Transmission line route survey
- Site geo-tech survey
- Stakeholder management
- Approach road

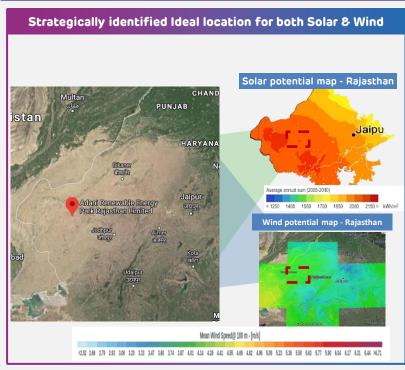
Stage 3 - Execution

- · Detailed engineering
- Supply chain management
- Project construction
- Quality assurance
- HSE excellence
- Risk mitigation
- O&M readiness

PMAG has delivered complex renewable power projects in past and continues to enable accelerated growth



Stage 1: Site Origination



Source: Solar GIS, Global Wind Atlas

Perfect location for Hybrid Solar irradiation of 2000 kWh/ sqm - top 5 in India

Ideal Wind speed of 7 meters/ second

Ample availability of Non-agricultural Barren land

Cluster based approach

All projects in a Single Cluster around Fatehgarh

Enabling Significant scale efficiencies

Well planned Evacuation Connected to Central Grid

Distributing Power across India through Highcapacity transmission lines including 765kV

All site origination activities completed in advance

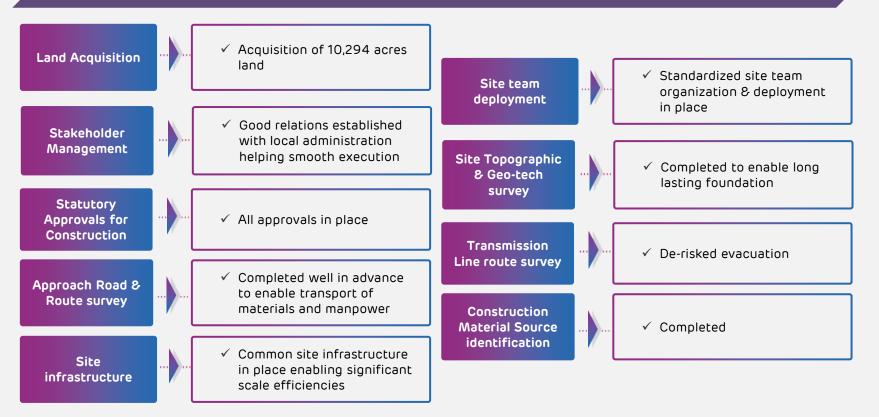
- ✓ Land Identified
- ✓ Stakeholders Identified
- Resource Assessment completed
- √ Evacuation Feasibility completed
- ✓ Site Accessibility in place
- ✓ Plant Design & Optimization completed

- ✓ Site Suitability Report in place
- Construction Resource Availability ascertained
- ✓ Logistic Feasibility & Route Survey Walkthrough in place
- Construction Material Source Identification completed

De-risked project development with 3 years of advance resource estimation



Stage 2: Site Development





Stage 3: Execution



Detailed Engineering









Site Execution





O&M readiness

- Design Philosophy: Central Team of 117 experts to execute detailed engineering design
- Resource maximization: Deep understanding of resource estimation; AGEL factors higher uncertainty at design stage, leading to higher probability of achieving CUF targets
- Field engineering: Specialized project cell implements with minimal variation
- Technology adoption: Continuous upgradation on the latest technology of modules & WTGs

- Strategic sourcing: Long term tie-up for sourcing of equipment
- Ordering of critical supplies: Pricing discussions & all components ordering completed
- Manufacturing and dispatch readiness: Follow practices like Just-in-time to reduce IDC
- Quality assurance: In-house dedicated team for quality assurance: Quality control team also based at supplier's site

- Typical Common infrastructure planned for rapid project execution
- Workers' camp
- Centralised office
- Workshop
- Road works
- Approvals and Clearances obtained in line with commissioning schedule All approvals in place
- EHS practices to ensure Zero Harm policy
- Service Vendor mobilization
- Construction team deployment

- Learnings from past experiences & exhaustive checklists to ensure max plant availability
- O&M team deployed at site ensuring adherence to SOPs ensuring 100% generation from Day 1
- Integration to ENOC immediately after commissioning

Tightly Woven & Interlinked Disciplines With Proven Strengths, Enabling delivery of Large Projects from Plan to Operational Readiness

AGEL: 1,690 MW Hybrid Cluster Development – Latest technology adoption

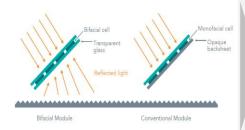


Solar – Latest Technology to enable highest CUF

Wind - Technology enhancement

Bifacial Modules

Turbine on Jacket sub-structure



Solar power generation from both sides of the panel

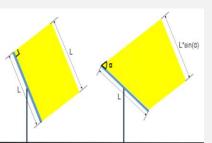


Conventional Module



~46%

Horizontal Single-Axis Tracking system



Tracks the sun throughout the day to capture optimal solar irradiation

Modules are fixed on the mounted Structure & will be rotated around a horizontal axis

Turbine on jacket substructure extended by tubular tower to capture higher wind resource





- Won 2021 Golden Peacock Award for Sustainability
- ✓ CSRHub (Consensus ESG Rating) ranking of 96 percentile, with consistent ranking above Alternative Energy industry average
- ✓ Scored 66/ 100 in DJSI-S&P Global Corporate Sustainability Assessment, 2nd best in Indian Electric Utility sector and significantly better than average World Electric Utility score of 38/100
- MSCI assigned ESG Rating of 'A'
- CDP 2021 score of 'B'
- ✓ FTSE ESG rating of 3.2 and constituent of 'FTSE4Good' index series
- ✓ CRISIL assigned ESG score of 66/100, the highest in Power. sector

Guiding principles

UN Sustainable United Nations Development Goals Global Compact (UN SDGs)

SBTi

India Business & **Biodiversity** Initiative (IBBI)

Green Bond **Principles**

IFC E&S Performance **Standards**

Disclosure Standards

TCFD

GRI Standards

CDP disclosure

Policy Structure

- Environment & Energy as part of IMS policy
- Biodiversity Policy
- Affirmative Action Policy (EV Support & Action)
- Guidelines on Human Rights

E

- Corporate Social Responsibility Policy
- Occupational Health & Safety as part of IMS Policy
- Board Diversity
- Code of Conduct
 - Related Party Transaction Policy

Focus Area - UNSDGs

- Role in climate Action through decarbonization of Grid
- Responsible Consumption and Production
- Safety & well-being
- Quality Education
- Sustainable cities & communities

Our Commitment

- To be in Top 10 companies of the world in ESG benchmarking of electric utility sector by FY25
- To develop and operate renewable energy capacity of 45 GW by 2030
- To be Single-use-Plastic-Free (SuPF) company (achieved for 100% operational capacity as of FY22)
- To become Zero-Waste-to-Landfill (ZWL) company by FY25
- To become net water neutral for plants more than 200 MW by FY25
- Committed to Health and Safety of workforce with Zero Harm and Zero Leak objective
- Inclusive growth by sustaining communities to ensure social license to operate

AGEL: ESG Implementation in 1,690 MW Hybrid Cluster



Standardised ESG Practices

Study/ Assessment Environment & Social Impact Assessment (ESIA) Critical Habitat Assessment (CHA) Human Rights Risk Assessment (HRRA) Climate Change Risk Assessment (CCRA) Environment & Social Due Diligence (ESDD) Bird & Bat Monitoring Report

- Standardized ESG practices consistently implemented across all the projects
- Efforts to enhance local livelihood and support animal and bird habitats
- Environment and Social Action Plan (ESAP) being implemented with monitoring on quarterly basis by ARCADIS
- Robotic cleaning to be implemented
- Water resource development activities for four ponds have been initiated at Nedan, Dawara, Madhopura and Rasala in Rajasthan to create extra water holding and ground water recharge capacity

Community Engagement & Social Initiatives

- Enhancing quality of education through adoption of government primary schools
- Renovation of public library in Jaisalmer district
- Distribution of school bags and furniture in 38 schools of Jaisalmer district
- Winterwear distribution to underprivileged children, distribution of sports material to schools, COVID relief activities, improving health/sanitization etc.

Focus Area: Education, Community Health, Livelihood and Infrastructure Development





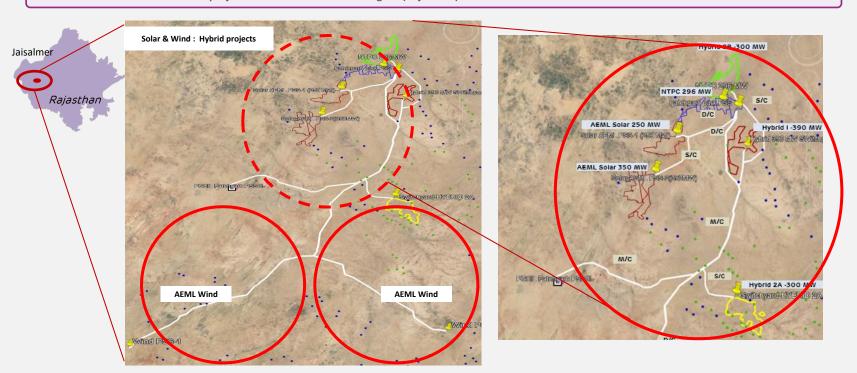


Appendix

Hybrid Cluster Pictorial overview



All projects in a cluster around Fatehgarh (Rajasthan): 1560 MWac of Solar + 760 MWac of Wind



GW Scale Hybrid cluster development

AGEL: Hybrid 1 - 390MW Project







AGEL: Hybrid 1 - 390MW Project







AGEL: Hybrid 1 - 390MW Project







AGEL: Hybrid 2 – 600MW Project







AGEL: Hybrid 2 – 600MW Project







AGEL: Hybrid 2 – 600MW Project







AGEL: AEML 700MW Project – Located inside Fatehgarh Park







AGEL: AEML 700MW Project – Located inside Fatehgarh Park







AGEL: AEML 700MW Project







AGEL: Central Set-up of Employee Residential Camp for the Hybrid Cluster





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Thank You