



**SOLAR  
INDUSTRIES  
INDIA  
LIMITED**

REGD.OFFICE :  
11, ZADE LAYOUT, BHARAT NAGAR,  
NAGPUR - 440 033, (M.S.) INDIA.  
PHONES : +91-712-2561000, 2560010  
FAX : +91-712-2560202  
CIN : L74999MH1995PLC085878  
e-mail : solar@solargroup.com  
website : www.solargroup.com

8<sup>th</sup> September, 2016

To,  
Bombay Stock Exchange Limited  
BSE Listing Center

To,  
National Stock Exchange of India Limited  
NEAPS

Scrip Code: 532725

Trading Symbol: "SOLARINDS EQ"

**Sub: Fact Sheet- Presentation on Unaudited Financial Results for the quarter ended on 30<sup>th</sup> June, 2016.**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation to analysts/investors on Unaudited financial results of the Company for the quarter ended on 30<sup>th</sup> June, 2016.

The above information is also available on the website of the company i.e. [www.solargroup.com](http://www.solargroup.com)

This is for your information and record.

Yours truly,

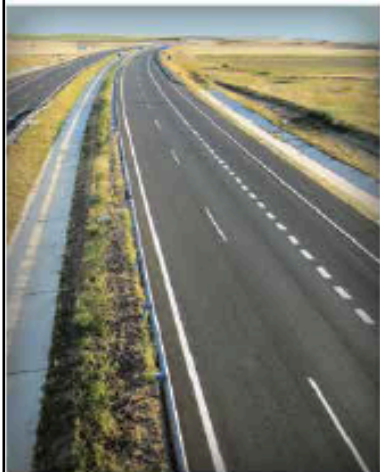
For Solar Industries India Limited

  
(Khushboo Pasari)  
Company Secretary &  
Compliance Officer





**RIDING  
INDIA'S  
DEVELOPMENT  
WAVE**



**1<sup>st</sup> Quarter  
FY2016-17  
Board Meeting Presentation**

**7<sup>th</sup> September 2016**

# OUR PERFORMANCE SCORECARD



## Gross Sales

A Y-o-Y Increase of **11%**  
from 414.90Cr in Q1FY16 to  
460.33Cr in Q1FY17.



## EBIDTA

A Y-o-Y Increase of **19%**  
from 75.31Cr in Q1FY16 to  
89.76Cr in Q1FY17.

## Profit Before Tax

A Y-o-Y Increase of **18%**  
from 62.79Cr in Q1FY16 to  
73.82Cr in Q1FY17.



## Net Profit

A Y-o-Y Increase of **13%**  
from 41.62Cr in Q1FY16 to  
47.06Cr in Q1FY17.

# FINANCIAL RESULT



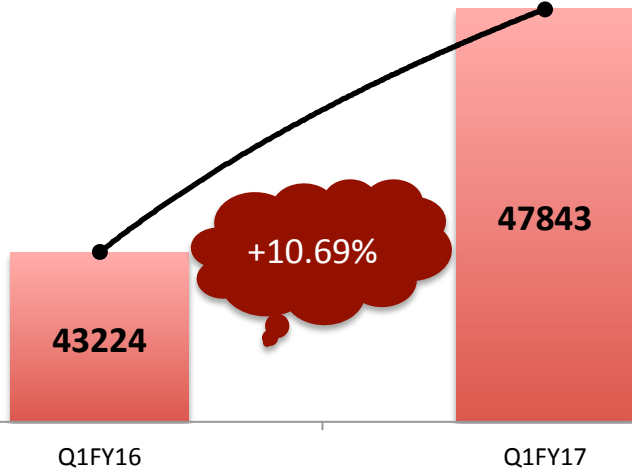
Consolidated	Quarterly comparison (Rs. In Crs)			Margins (%)		
	Q1FY17	Q1FY16	% YoY Change	Q1FY17	Q1FY16	% Change
Gross Sales	460.33	414.90	10.95	-	-	-
EBIDTA	89.76	75.31	19.19	19.50	18.15	1.35
Interest/ Fin	6.55	4.26	53.76	1.42	1.03	0.40
Depreciation	9.39	8.26	13.68	2.04	1.99	0.05
PBT	73.82	62.79	17.57	16.04	15.13	0.90
Tax	23.71	17.05	39.06	32.12	27.15	4.96
MI	3.00	4.10	(26.83)	0.65	0.99	(0.34)
PAT after MI	47.06	41.62	13.07	10.23	10.03	0.20

Interest & Finance increased due to increase in term loan and other borrowing cost.

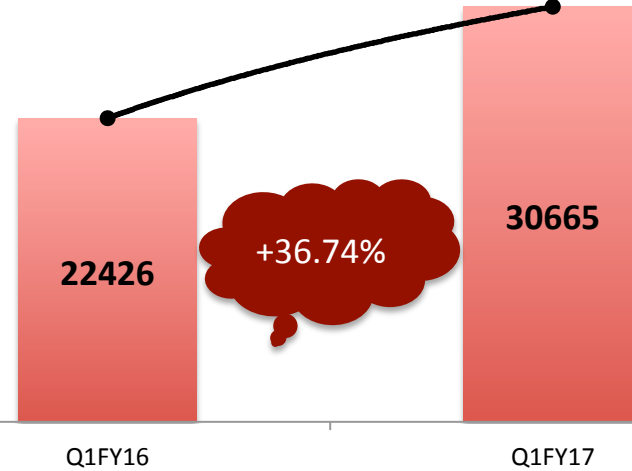
# QUANTITY ANALYSIS



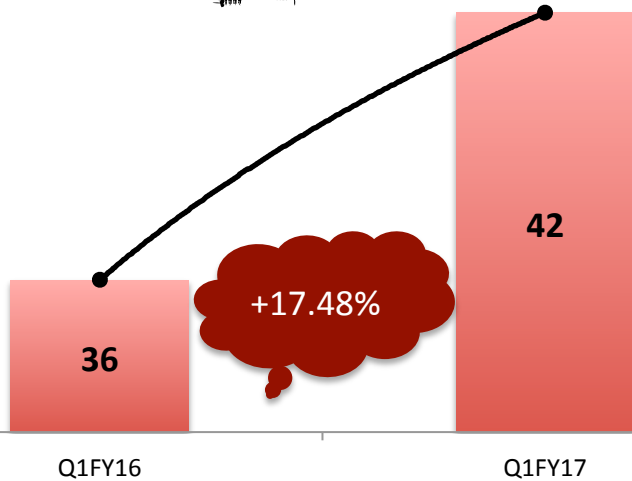
Bulk



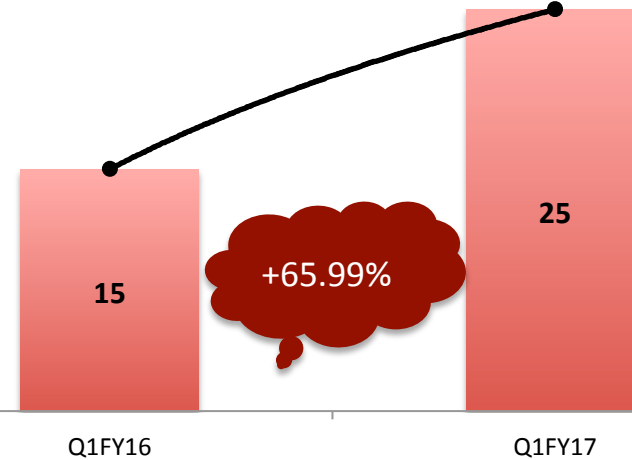
Cartridge



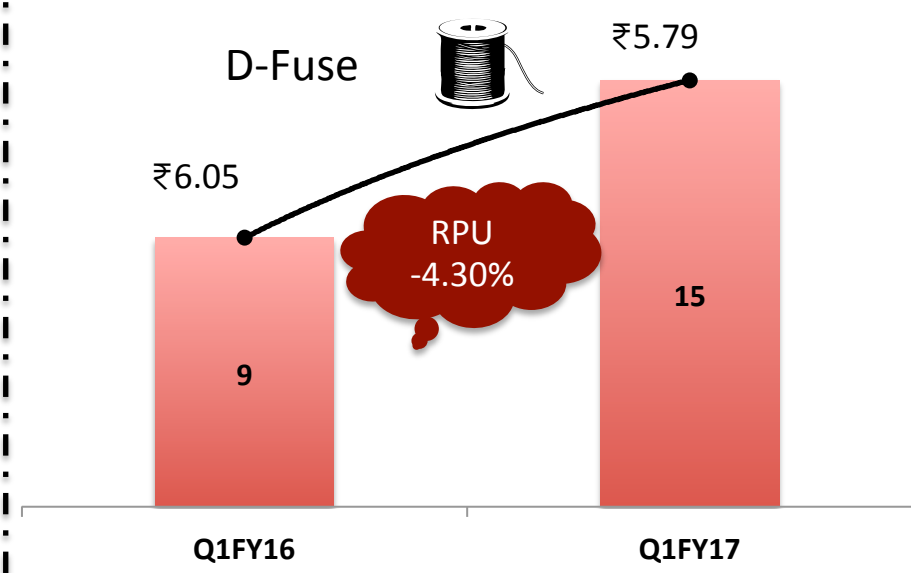
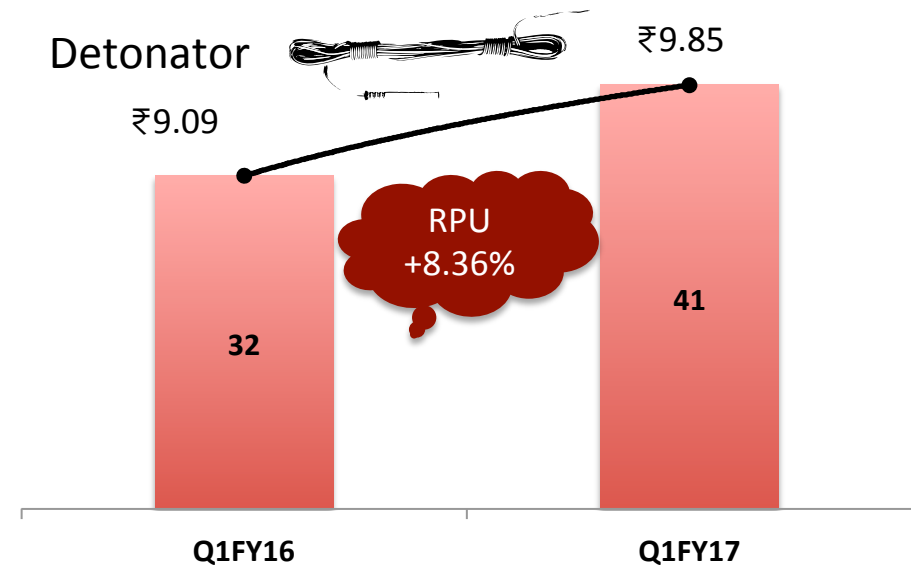
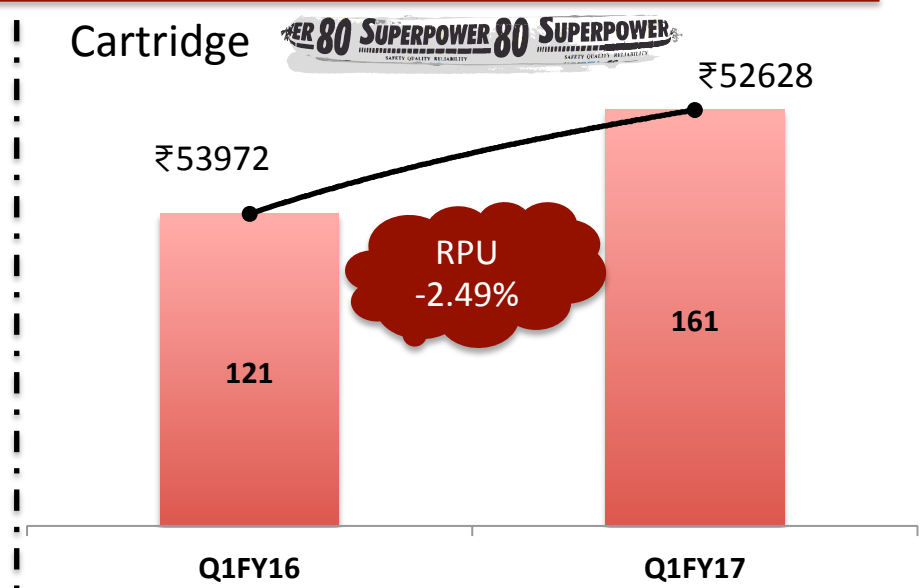
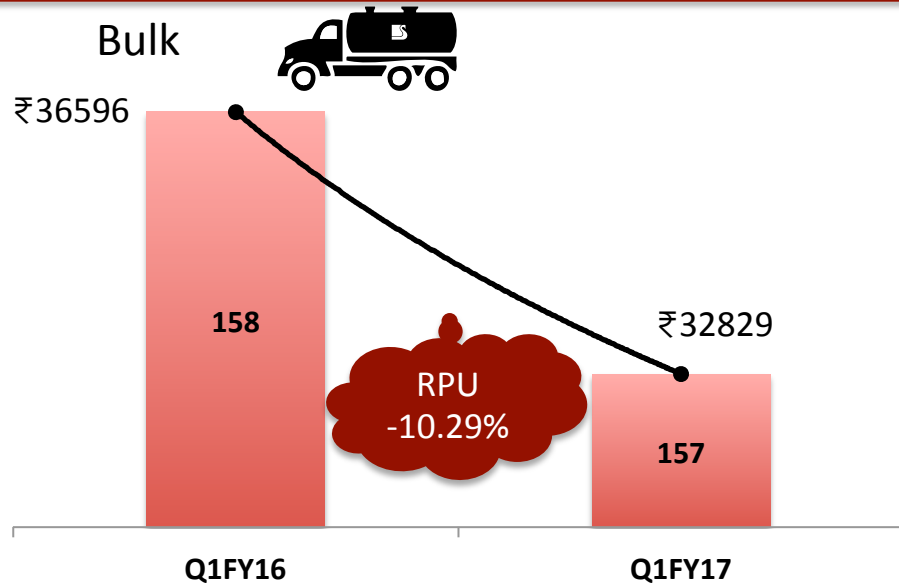
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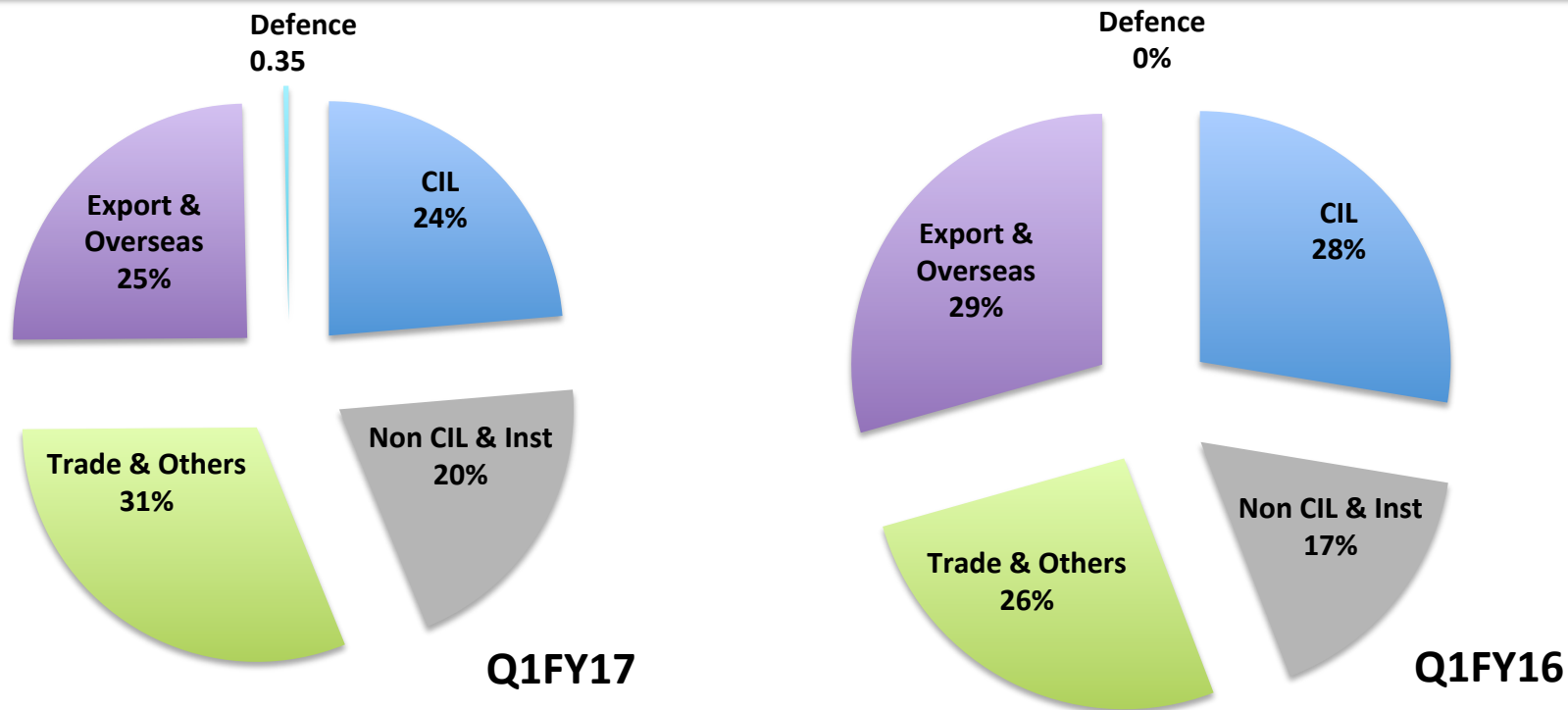
D-Fuse



# VALUEWISE BREAK-UP

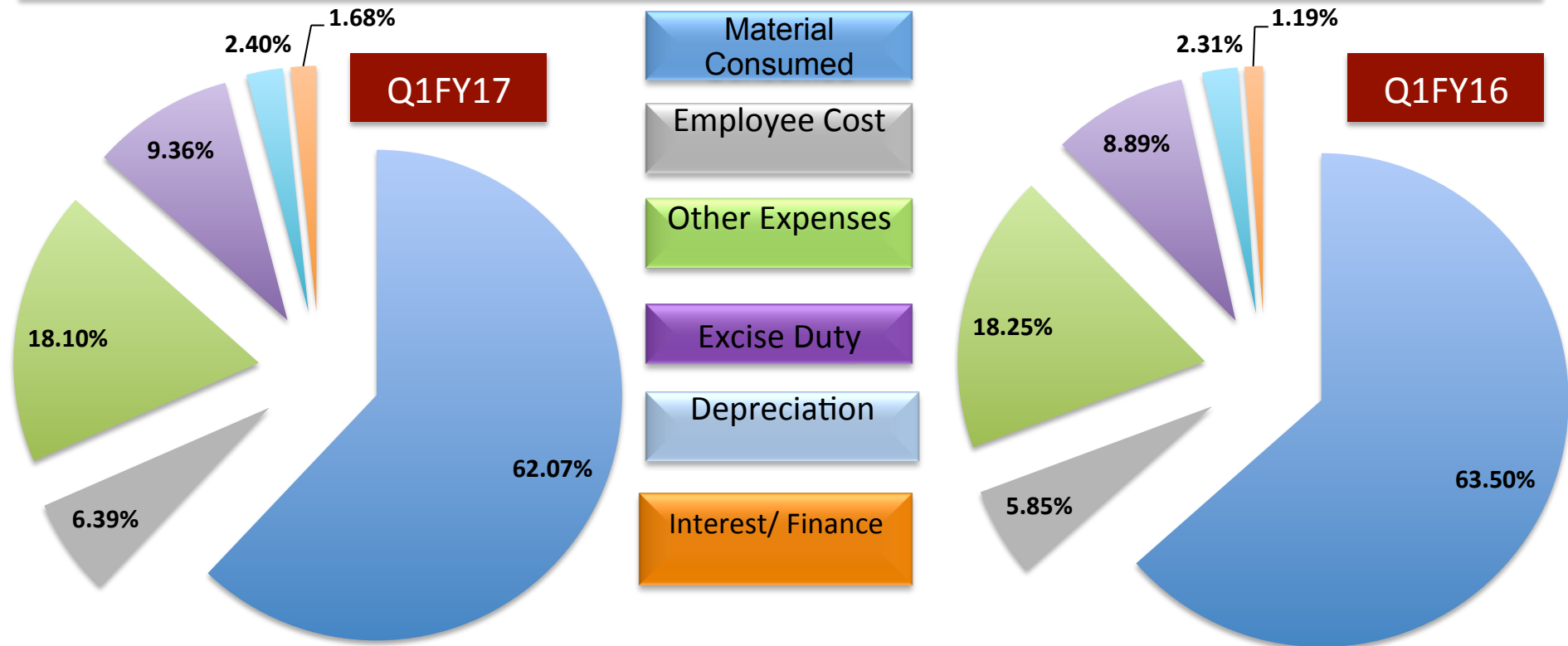


# CUSTOMER BIFURCATION



Particulars	Q1FY17	Q1FY16	% Change
Coal India	108.90	114.51	(4.90)
Non CIL & Inst	92.98	68.82	35.11
Trade & Others	142.83	109.67	30.24
Export & Overseas	113.97	121.90	(6.51)
Defence	1.65	0	-
<b>Total</b>	<b>460.33</b>	<b>414.90</b>	

# COST BREAKUP



Particulars	YoY % change
Material Consumed	(1.44)
Employee Cost	0.54
Other Expenses	(0.15)
Excise Duty	0.47
Depreciation	0.09
Interest & Financial Cost	0.48



# OVERSEAS- SOUTH AFRICA



We expect the commercial production to commence from Q4FY17



Our Progress



# SAFETY & HR



**0**

Reportable  
injury received  
from any factory



**17.171**

million of accident free  
man-hours worked since  
last Lost time accident on  
24.03.2013

No. of training conducted		No. of personnel trained		Total man-hours of training	
Supervisor/ Executive	Operator	Supervisor / Executive	Operator	Supervisor/ Executive	Operator
47	384	440	6625	1082	6880

## STATUTORY & REGULATORY COMPLIANCES

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- **The regulatory and statutory compliances, like licenses, pollution, labour, insurance, excise, sales tax etc. are in line.**
- As per regulation 55A of SEBI Depositories & Participants Regulations, 1996 Reconciliation of Share Capital Audit Report was submitted to both the stock exchanges.
- During the quarter, the company has not received any complaint from shareholder.
- Company's website has all the details on investor relations and is updated with Financial results, shareholding pattern and corporate governance report and all the other documents required as per the Companies Act, 2013 and Listing Regulations.
- **As per Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") following Quarterly compliances were submitted to both stock exchanges.**

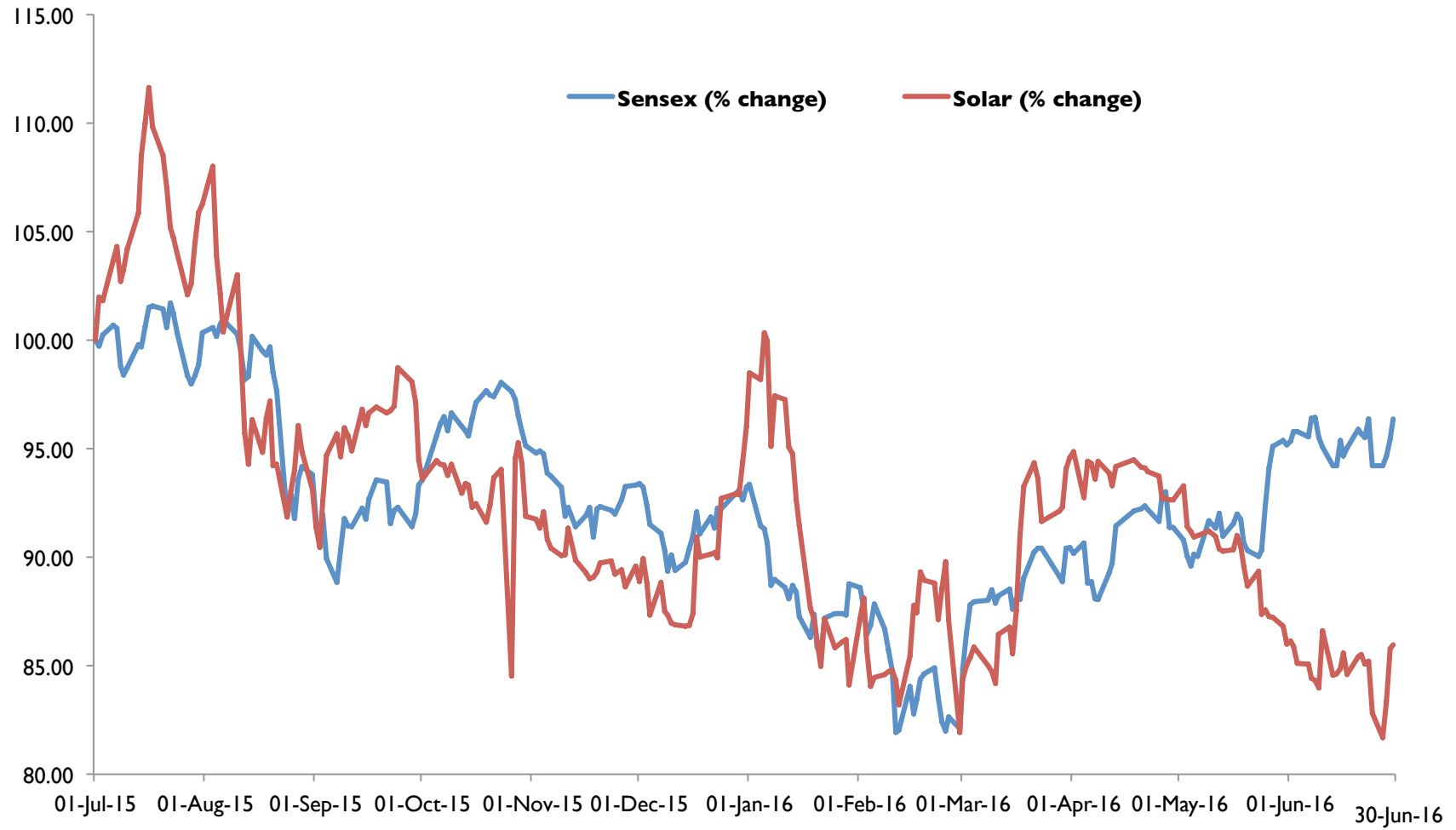
## STATUTORY & REGULATORY COMPLIANCES

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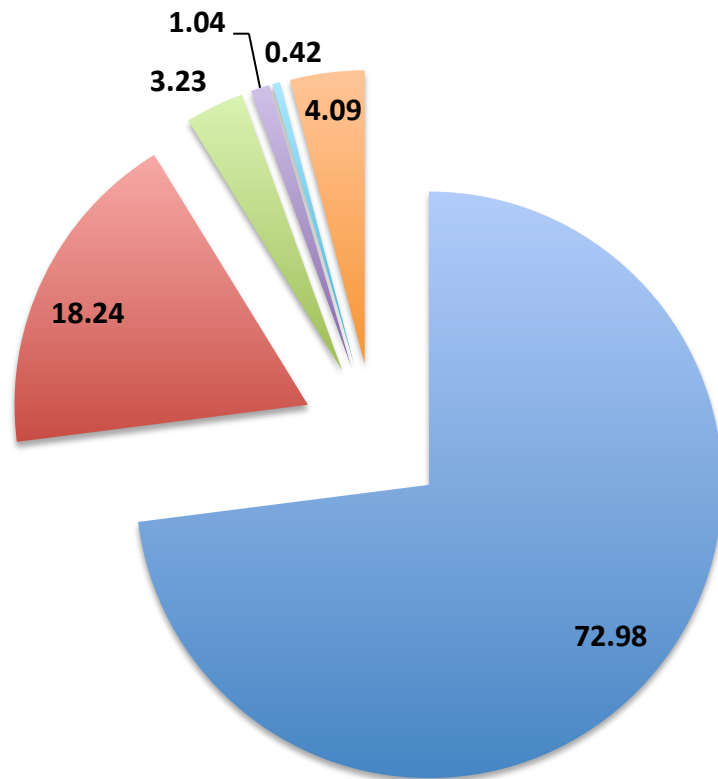


- ✓ Shareholding Pattern in compliance with Regulation 31(1)(b).
- ✓ Corporate Governance report in compliance with Regulation 27(2)(a).
- ✓ Status of Investor Complaints in compliance with Regulation 31(3).
- ✓ Intimation of Board meeting under Regulation 29(1)(a)
- ✓ Financial Results and Limited Review Report as per Regulation 33.
- ✓ Compliance under 40(9) on transfer & transmission of shares

# SENSEX VS SOLAR



# SHAREHOLDING as on 30<sup>th</sup> June 2016



Mutual Fund	HDFC Fund (6.06), SBI-MF (5.98), Kotak Fund (1.56), DSP Rock (1.43), Tata Fund (1.07), Birla Sun life (0.80).
FII	Kotak Global Funds (0.88), Nomura Singapore Ltd ( 0.11), Fidelity Investment Trust & Emerging Market Fund ( 0.03)
Others	ICICI Prudential Life Insurance (2.66),

■ Promoter  
 ■ Mutual Funds  
 ■ Public  
 ■ FII  
 ■ Corporate  
 ■ Others



THANK YOU

