



SMEL/SE/2023-24/79

November 11, 2023

The Secretary, The Manager – Listing Department		
Listing Department, BSE Limited National Stock Exchange of India		
Phiroze Jeejeebhoy Towers,	"Exchange Plaza", 5th Floor, Plot No. C/1, G-Block,	
Dalal Street, Mumbai 400 001	Bandra-Kurla Complex, Bandra (East), Mumbai	
Maharashtra, India	400 051, Maharashtra, India	
Scrip Code: 543299	Symbol: SHYAMMETL	

Dear Sir/Madam,

Sub: Revised Investors Presentation - Financial Results of 2nd Quarter (2023-24)

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with applicable Schedules thereof, Please find attached the Revised Investors Presentation w.r.t the Financial Results of 2nd Quarter (2023-24).

This is for your information and record.

Thanking You,

For Shyam Metalics and Energy Limited

OLKATA Birendra Kuma Jain **Company Secretary**

OUR BRANDS:









SHYAM METALICS AND ENERGY LIMITED

REG. OFFICE: Trinity Tower. 7th Floor, 83, Topsia Road, Kolkata - 700 046, West Bengal, CIN: L40109WB2002PLC095491 GSTIN: 19AAHCS5842A2ZD SALES & MARKETING OFFICE: Viswakarma Building, North West Block, 1st, 2nd & 3rd Floor, 86C, Topsia Road, Kolkata - 700 046 T: +91 33 4016 4001 F: +91 33 4016 4025 Email: contact@shyamgroup.com Web: www.shyammetalics.com Follow us on: Fi @ Vin



Securing tomorrow with today's strength

Investor Presentation November 2023



Safe Harbor



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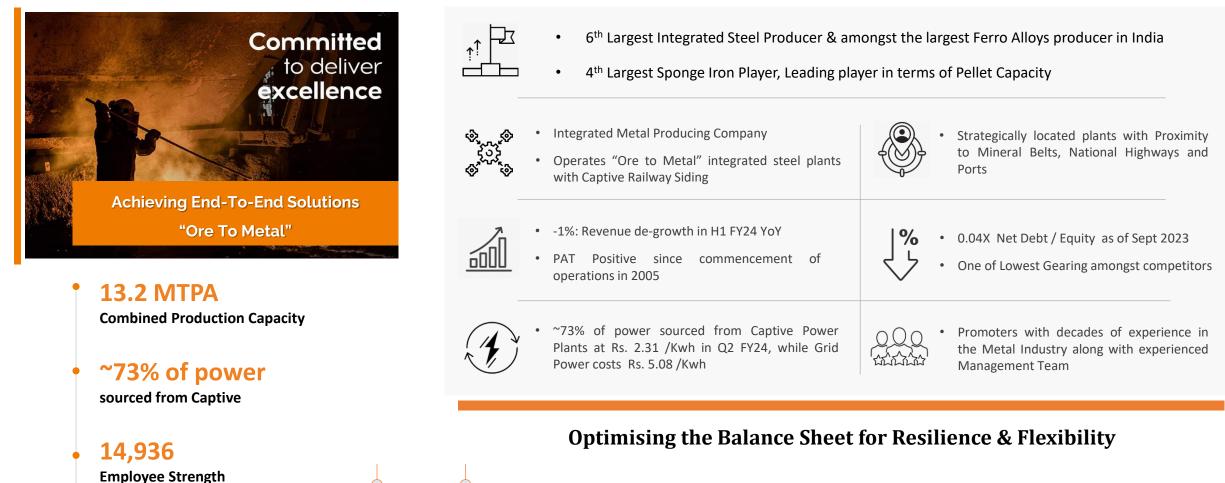
All Maps used in the presentation are not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, PROCESSss or completeness



Company Overview

Shyam Metalics at a Glance





AA CRISIL Credit Rating



CRISIL AA (Stable) Long Term Bank Facilities

Highest credit rating in the industry

CRISIL A1+ (Stable) Short Term Bank Facilities

Eminent Promoters & Management





Mahabir Prasad Agarwal, Chairman

- An accomplished business leader and a first-generation entrepreneur having more than 50 Years of experience in steel & ferro alloys industries.
- He has the foresight to lead the Company on a transformational journey and contributing significantly in growth path of the company.



Brij Bhushan Agarwal, Vice Chairman & Managing Director

- A visionary business leader with more than 20 years of experience
- A guiding force for the company and having over three decades of experience in the steel & ferro alloys industries.



Sheetij Agarwal,

Head - Strategy & Business Development

- Bachelor of Science in Business Administration from D'Amore Mckim School of Business, Northeastern University
- Overlooks and spearheads strategy & Business Development at Shyam Metalics and Energy Limited.



Sanjay Kumar Agarwal, Joint Managing Director

- Holds a bachelor's degree in commerce, with honours, from University of Kolkata with over 18 years of vast experience in the steel & ferro alloys industry.
- Primarily responsible for the Operations / manufacturing of the plants with focus on cost control, production efficiency, competitive procurement of raw materials etc.



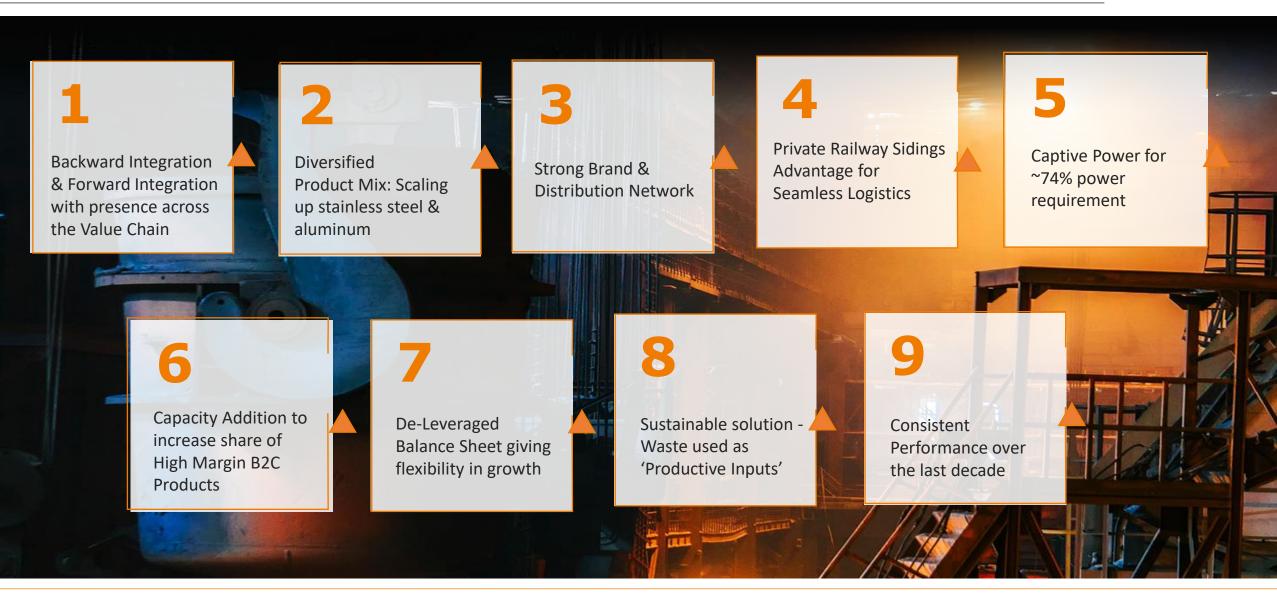
Deepak Agarwal, Director Finance & CFO

- He is an Associate member of the Institute of Company Secretary of India.
- He is a techno commercial professional and possessing more than 20 years of experience of steel and ferro alloys industries.

The Management Team is ably assisted by a very strong team of Professionals who have contributed immensely to the growth of the Company

Value Propositions







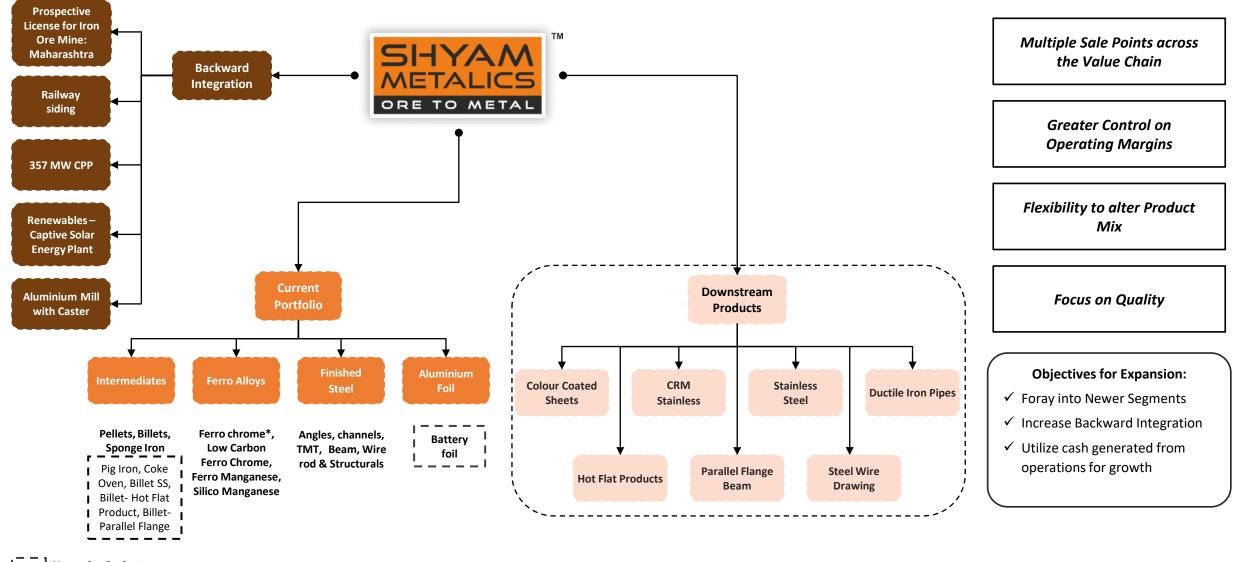
Capex & Operational Update	 Successful completion of the acquisition of Mittal Corp Limited by wholly-owned subsidi Shyam Sel and Power Limited positioning the company as a comprehensive solution proviseel requirements Capex incurred till H1 FY24: Rs. 3,964 cr resulting in capacity expansion, enhanced producost efficiencies Foray into battery-grade aluminium foil, a critical component in lithium-ion cells. Capability manufacturing battery-grade aluminum foil with thickness ranging from 12-micron to 20- 	vider for stainle act portfolio and ty of
Financial Performance	 Q2 FY24 : Revenue : Rs. 2,941 cr cr , EBITDA : Rs. 307 cr , PAT : Rs. 482 cr H1 FY24: Revenue: Rs. 6,274 cr, EBITDA: Rs. 721 cr, PAT: Rs. 684 cr 	

Updates

- Mr Sheetij Agarwal has been appointed as Executive Director by the Board of Directors subject to approval by shareholders.

Driving Integration of Multi-Product Metals Portfolio





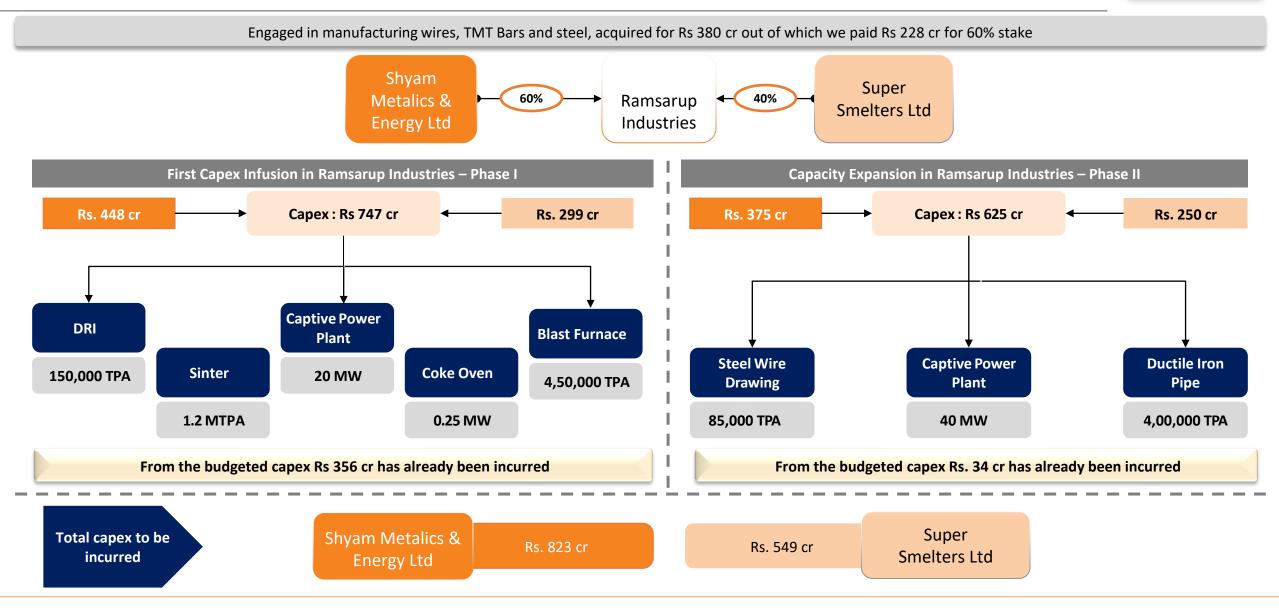
Expansion with strong focus on value added products



Integration has enabled greater control on the operating margins									
Capacity (MTPA)		FY21	FY22	FY22	Q2FY24	Post Expansion	Capacity (MTPA)	Post Expansion
	Iron Pellet	2.40	3.60	4.80	6.00	6.00		Beneficiation	3.0
	Sponge Iron	1.39	2.11	2.54	2.90	4.10		Coke Oven	0.7
	Billets	0.89	0.94	1.69	2.01	2.01		Pig Iron	1.05
	TMT, Structural Steel, Wire Rods	0.82	0.90	1.97	2.07	2.07		Ductile Iron Pipes	0.6
	& Pipes							Parallel Flange Beam	0.4
No state	Ferro Alloys	0.21	0.21	0.22	0.22	0.24		Colour Coated Sheets	0.4
	Captive Power (MW)	227	267	267	357	597		Steel Wire Drawing	0.09
	Renewable Power (MW)	5	5	9	9	109			
	Stainless Steel Billet	-	-	-	0.12	0.75	 		
	Stainless Steel Finished Steel	-	-	-	0.15	0.85	 		
6 Mar	Aluminium Foil	-	0.04	0.04	0.04	0.04			Future Capacity after expansion

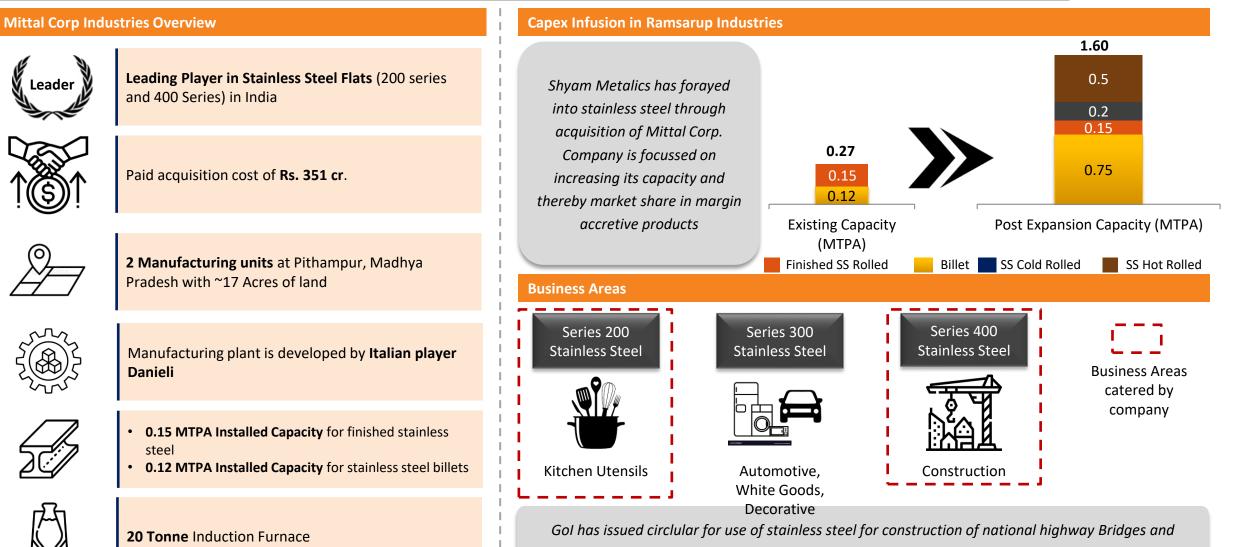
Capacity Expansion through Inorganic Route – Ramsarup Industries





Forays into Stainless Steel (SS) through Acquisition of Mittal Corp





centrally sponsored projects in marine environment susceptible to sever corrosion

Aluminium Foil Plant







Aluminium Plant – Pakuria, West Bengal & Giridih, Jharkhand

One of the largest aluminium foil manufacturer in India, plant spread over 5 acres

Kickstarted and stabilised plant operations in record time Plant installed by Achenback (Germany), an industry pioneer

> More than 60% of the production utilised for exports

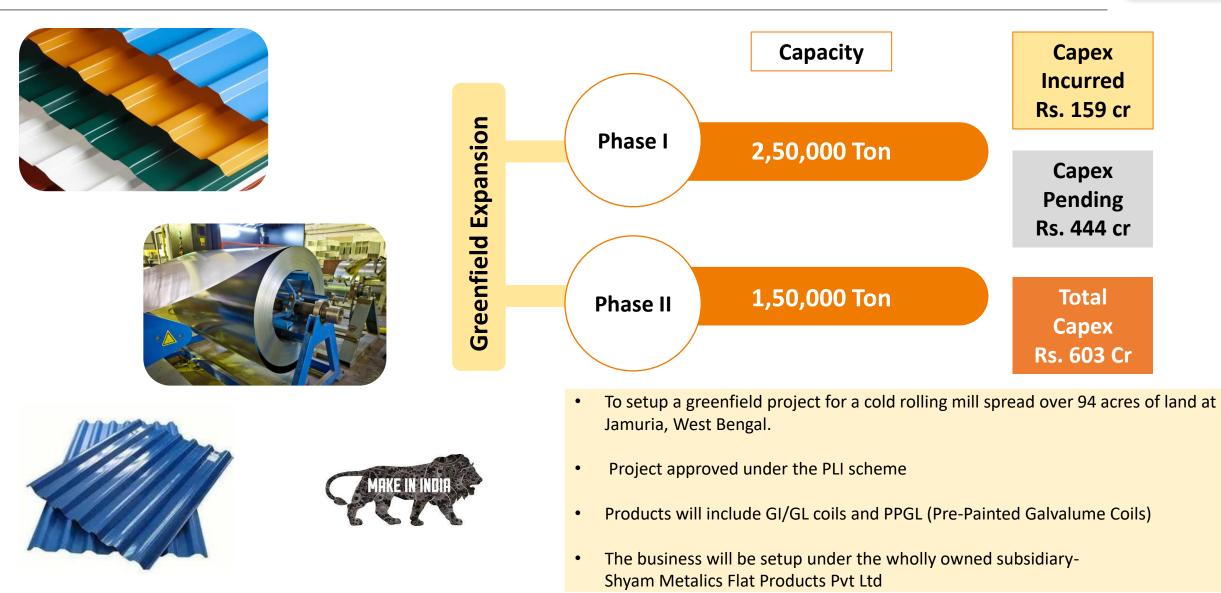
Rolling range: 40 to 5 micron with annealing capability, customised as per demand

Majorly producing 6-10 micron rolled material

Q2 FY24 update: Developed battery grade aluminium foil to be supplied in EV Batteries

Business Update: Greenfield Expansion- Cold Rolling Mill







Current Projects Overview



Capacity (Million MTPA)	Capacities to be Commissioned (in Mn Tonnes)	Budgeted Capex (Rs. Cr)	Capex incurred till 30 Sept (Rs Cr)	Pending Capex (Rs Cr)
Benefication Plant	3.0	300	-	300
Sponge Iron	1.20	425	37	388
Blast Furnace	1.05	974	546	428
Coke Oven	0.70	670	276	394
Billets (heavy structural mill)	0.40	110	-	110
Parallel Flange Beams	0.4	240	1	239
TMT, Structural Steel, Wire Rods & Pipes	0.09	45	-	45
Color coated Sheet	0.4	603	159	444
DI Pipe	0.6	600	3	597
Solar Plant (MW)	100	450	-	450
Captive Power (MW)	240	815	133	682
Railway Siding (No. of lines)	4	180	46	134
Total (A)		5,412	1,201	4,211

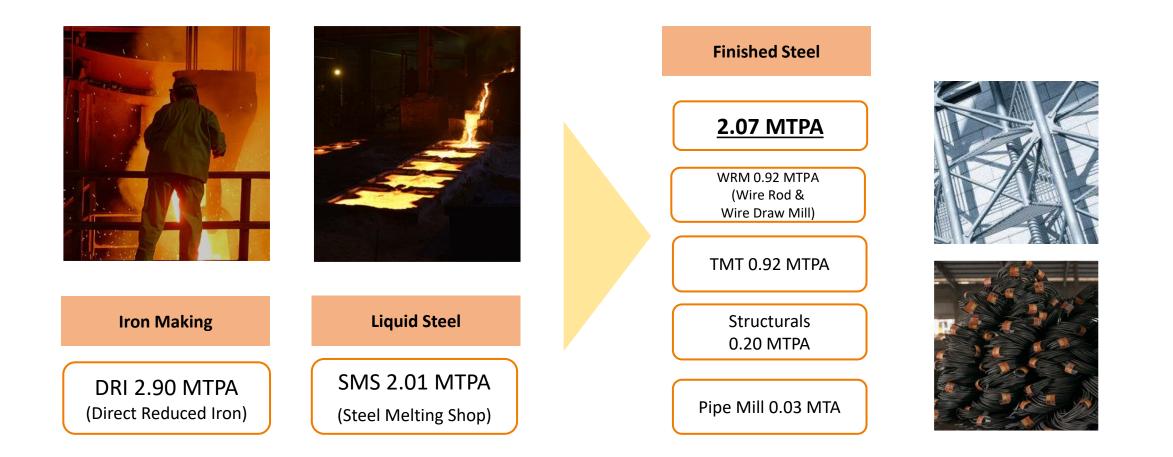
*For some projects the company has incurred excess costs aggregating to Rs 91 cr

Projects Pending Installation and Status of Cost Incurred for Others



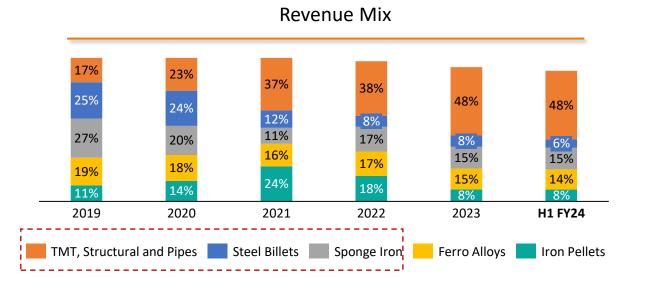
Capacity (Million MTPA)	Capacities to be Commissioned (in Mn Tonnes)	Budgeted Capex (Rs. Cr)	Capex incurred till 30 Sept (Rs Cr)	Pending Capex (Rs Cr)
Billet Stainless Steel	0.13	130	11	119
Billet Slabs for Flat products	0.5	220	-	220
Hot flat products	0.5	550	2	548
CRM Stainless Steel	0.2	150	-	150
Battery foil plant	0.005	25	-	25
Ferro Alloys	0.024	60	-	60
Aluminium Mill with caster	0.01	75	-	75
Oxygen plant		93	25	68
Total (B)		1,303	38	1,265
Total (A+B)		6,715	1,239	5,476



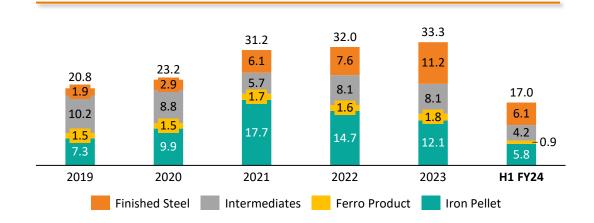


Higher Contribution of Finished Steel Products





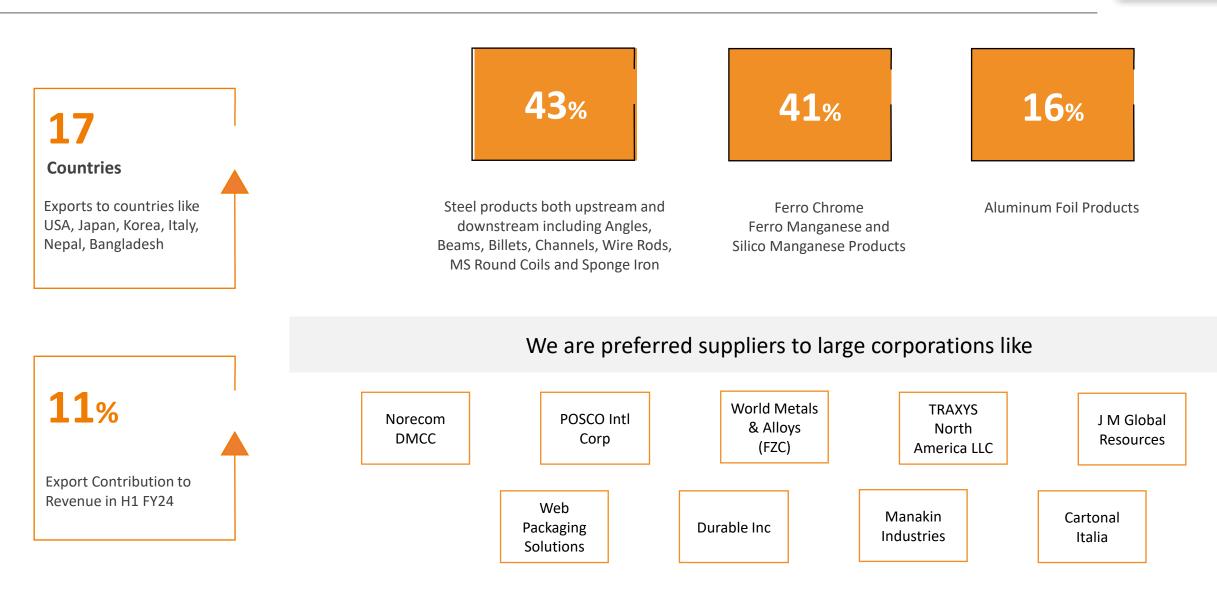
Volumes (in lakh tonnes)



Enriching product portfolio to make a basket of fully integrated downstream products Make customized products to capitalise on market opportunities

Serve growing demand for steel & allied products

Export Opportunities







Q2 & H1 FY24 Financial Performance





Revenue		EBITDA		PAT	
Rs. 6,274	-1.0%	Rs. 721	-15.2%	Rs. 683	30.3%
Crores	y-o-y	Crores	_{y-o-y}	Crores	у-о-у

Consolidated Profit & Loss Statement



Particulars (Rs. Crs.)	Q2 FY24	Q2 FY23	Y-o-Y	Q1 FY24	Q-o-Q	H1 FY24	H1 FY23	Y-o-Y
Revenue from Operations	2,940.7	3,085.2	-4.7%	3,333.0	-11.8%	6,273.7	6,308.4	-0.6%
Cost of Material Consumed	2,159.7	2,314.3		2,433.1		4,592.8	4,310.8	
Purchases of stock in trade	0.7	17.2		3.5		4.2	115.7	
Change in Inventories of Finished goods & Work in Progress	-63.7	-46.1		-39.3		-103.0	-32.0	
Total Raw Material	2,096.7	2,285.4		2,397.2		4,494.0	4,394.5	
Gross Profit	844.0	799.8	5.5%	935.8	-9.8%	1,779.8	1,913.9	-7.0%
Gross Profit Margin (%)	28.7%	25.9%		28.1%		28.4%	30.3%	
Employee Expenses	97.6	83.5		101.7		199.3	161.5	
Other Expenses	439.2	472.7		420.2		859.5	902.2	
EBITDA	307.1	243.6	26.1%	413.9	-25.8%	721.0	850.0	-15.2%
EBITDA Margin (%)	10.4%	7.9%		12.4%		11.5%	13.5%	
Other Income	38.2	21.7		29.8		68.0	43.6	
Depreciation	176.5	110.4		158.1		334.6	205.2	
EBIT	168.8	154.8	9.1%	285.6	-40.9%	454.4	688.6	-34.0%
Finance Cost	35.4	14.9		36.7		72.2	21.7	
Exceptional Items/Share from Associates	0.0	0.1		0.0		0.0	0.1	
Profit before Tax	133.4	139.9		248.9		382.2	666.9	
Тах	-348.6	29.0		47.0		-301.6	142.2	
Profit After Tax	481.9	110.9	334.9%	201.8	138.8%	683.8	525.0	30.3%
PAT Margin (%)	16.4%	3.6%		6.1%		10.9%	8.3%	
EPS (As per Profit after Tax)	18.9	4.3		7.9		26.8	20.5	

Blended EBITDA Per Ton : Q2 FY24 - Rs. 6,036 vs Q2 FY23 - Rs 5,183 vs Q1 FY24 - 7,812 | H1 FY24 - Rs 6,932 vs H1 FY23 - Rs 9,190

Consolidated Balance Sheet Statement

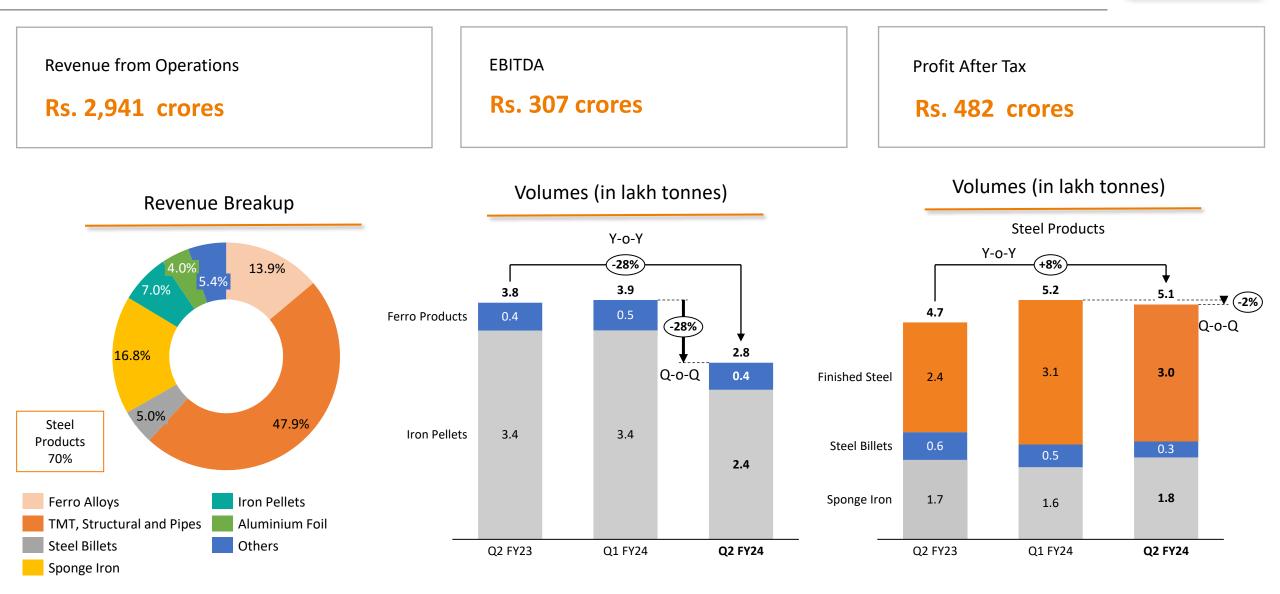


Particulars	Sep-23	Mar-23
Assets		
Non-Current Assets		
Property, plant and equipment	3,868.6	3,214.9
Right-of-use assets	48.1	76.4
Capital work-in-progress	3,023.7	2,769.5
Intangible assets	128.3	161.1
Investments in associates and joint ventures	1.8	1.7
Financial Assets		
i) Investments	1,005.8	929.9
ii) Other financial assets	52.2	34.4
Non Current Tax Assets	315.4	107.6
Deferred Tax Assets (Net)	226.6	102.7
Other non-current assets	240.1	213.7
Total Non-Current Assets	8,910.5	7,611.7
Current Assets		
Inventories	2,354.3	2,214.2
Financial Assets		
i) Investments	581.1	531.6
ii) Trade receivables	570.1	609.5
iii) Cash and cash equivalents	31.5	90.8
iv) Bank balances other than (iii) above	28.4	97.1
v) Loans	4.1	1.0
vi) Other Financial Assets	92.2	86.8
Other current assets	999.8	599.0
Total Current Assets	4,661.5	4,230.0
Total Assets	13,571.9	11,841.7

Particulars	Sep-23	Mar-23
Equity share capital	255.1	255.1
Other equity	7,899.3	7,215.1
Total Equity	8,154.4	7,470.1
Non-controlling interest	381.3	385.6
Non - Current Liabilities		
Financial Liabilities		
i)Borrowings	375.2	331.8
ii) Lease liabilities	7.6	5.3
iii) Others financial liabilities	37.0	30.9
Provisions	22.1	19.9
Deferred tax liabilities (net)	42.5	53.9
Other non-current liabilities	1.8	0.6
Total Non-Current Liabilities	486.1	442.5
Current Liabilities		
Financial Liabilities		
i) Borrowings	1,604.6	830.0
ii) Lease Liabilities	0.7	3.4
iii) Trade Payables		
 (a) Total Outstanding dues of micro enterprises and small enterprises 	83.7	15.6
(b) Total Outstanding dues of other than micro enterprises and small enterprises	1,608.3	1,510.9
Other Financial Liabilities	948.0	661.2
Other Current Liabilities	274.1	444.2
Provisions	1.6	1.7
Current Tax Liabilities (Net)	29.2	76.4
Total Current Liabilities	4,550.1	3,543.5
Total Equity and Liabilities	13,571.9	11,841.7

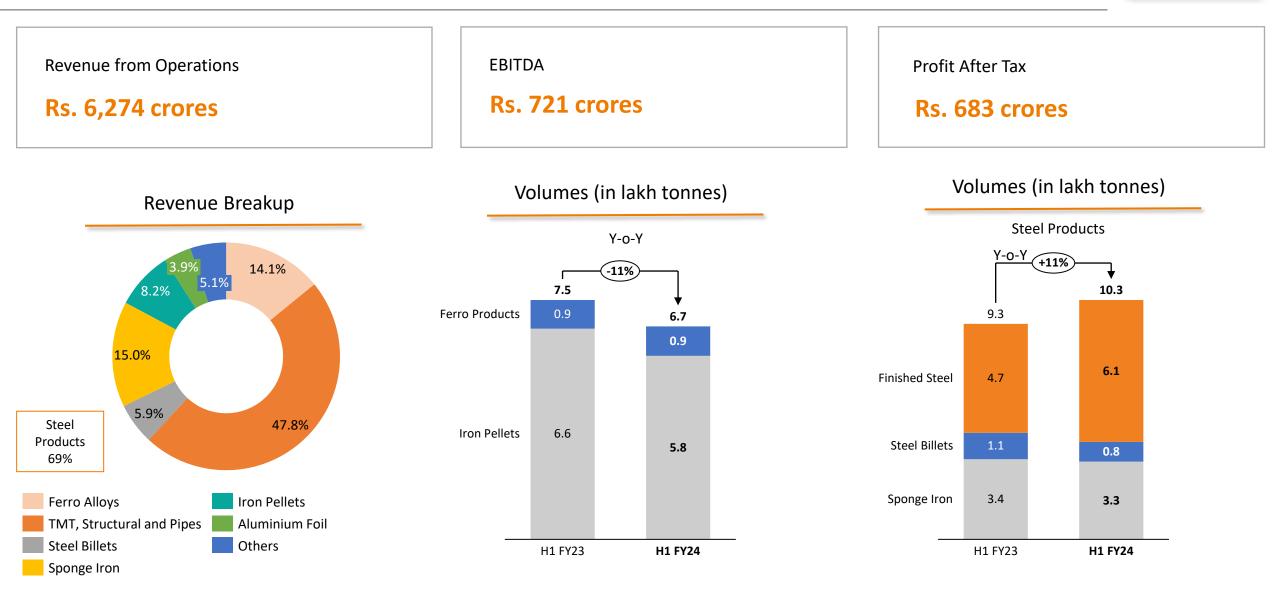
Q2 FY24 Performance Highlights





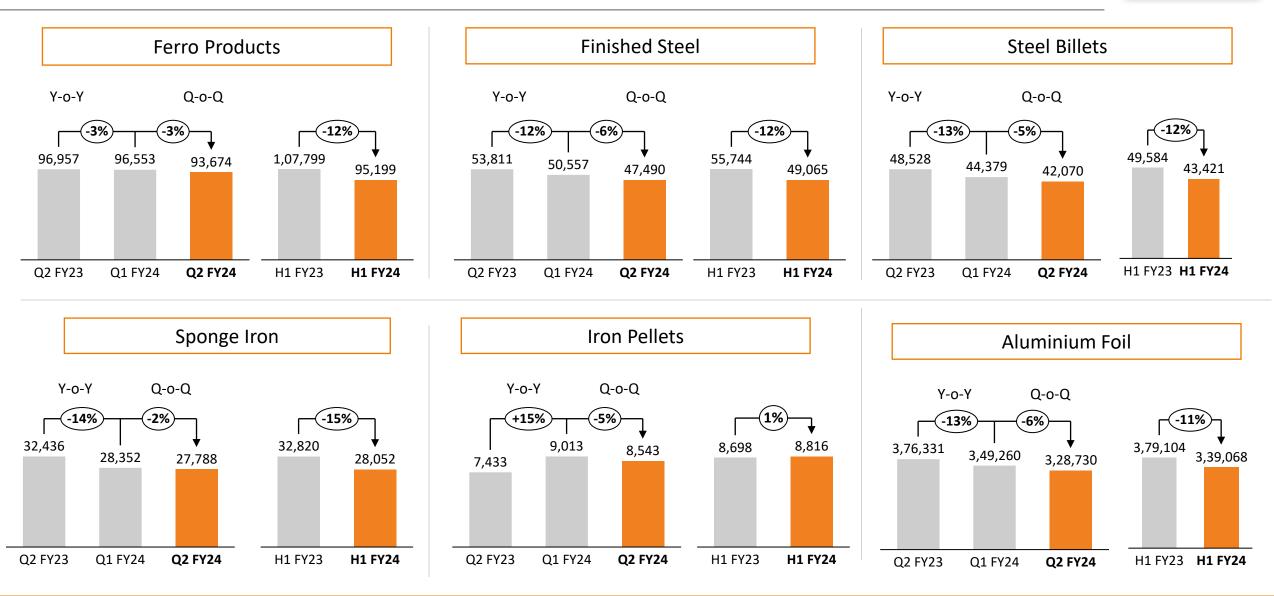
H1 FY24 Performance Highlights





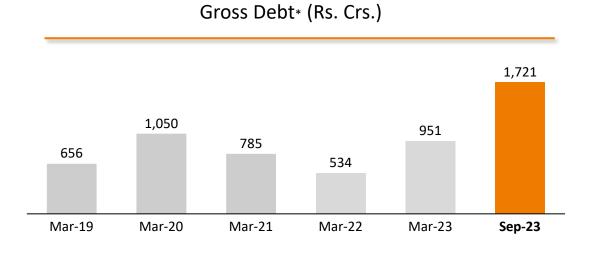
Per Tonne Realizations



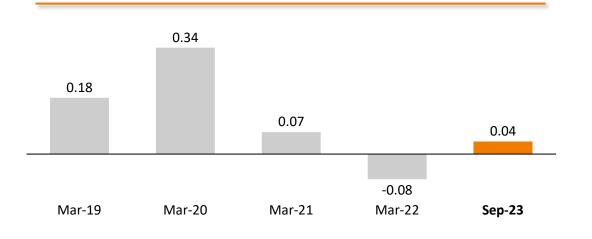


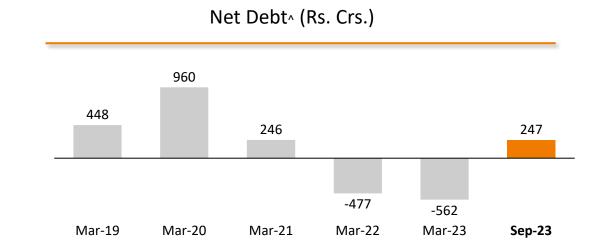
Strong Debt Profile



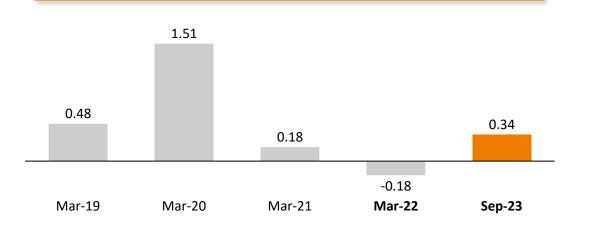


Net Debt / Equity





Net Debt / EBITDA

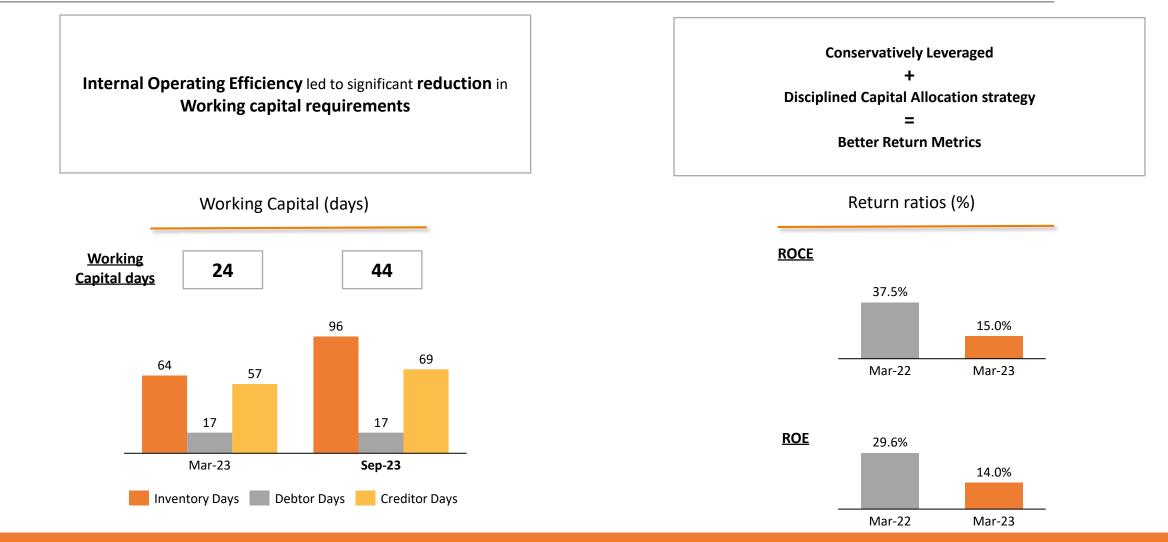


* Gross debt excludes Rs 259 cr attributable to non-controlling joint venture partner in RIL

^ Net Debt comprises of Gross Debt less liquid long and short-term investments and cash equivalents

Strong Balance Sheet – Flexibility of Growth





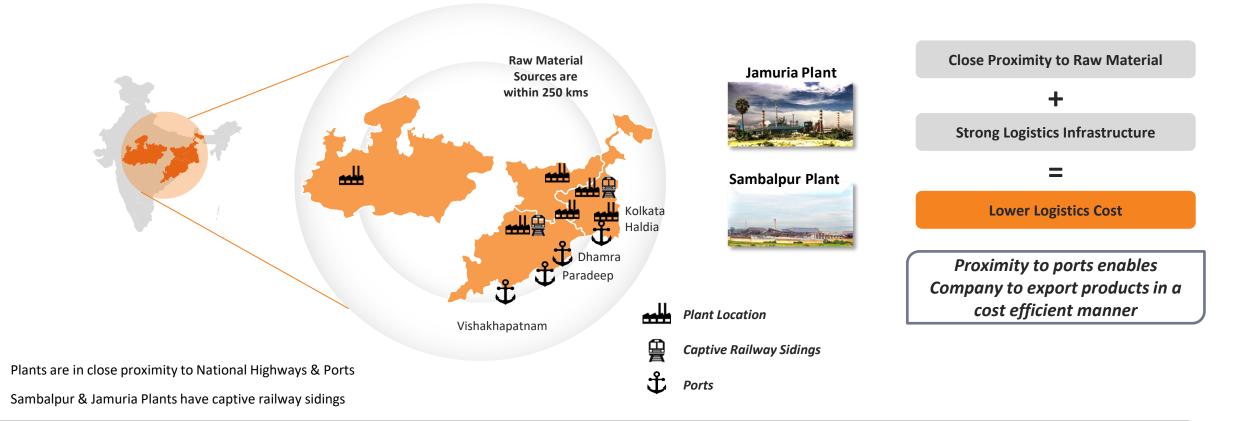
Strong Balance Sheet to support Capex, Growth and Business Cycles



Annexure

Strategically Located - Supported by Infrastructure





We have 7 state of the art manufacturing plants in West Bengal, Odisha and Madhya Pradesh

2 Aluminium foil manufacturing plants located West Bengal and Jharkhand

•

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These plants also include captive power plants supported by robust infrastructure including captive railway sidings.

Diversifying Geographical Base | 70% of the products are sold within the vicinity of 500 kms from the plants

Brownfield expansion with...



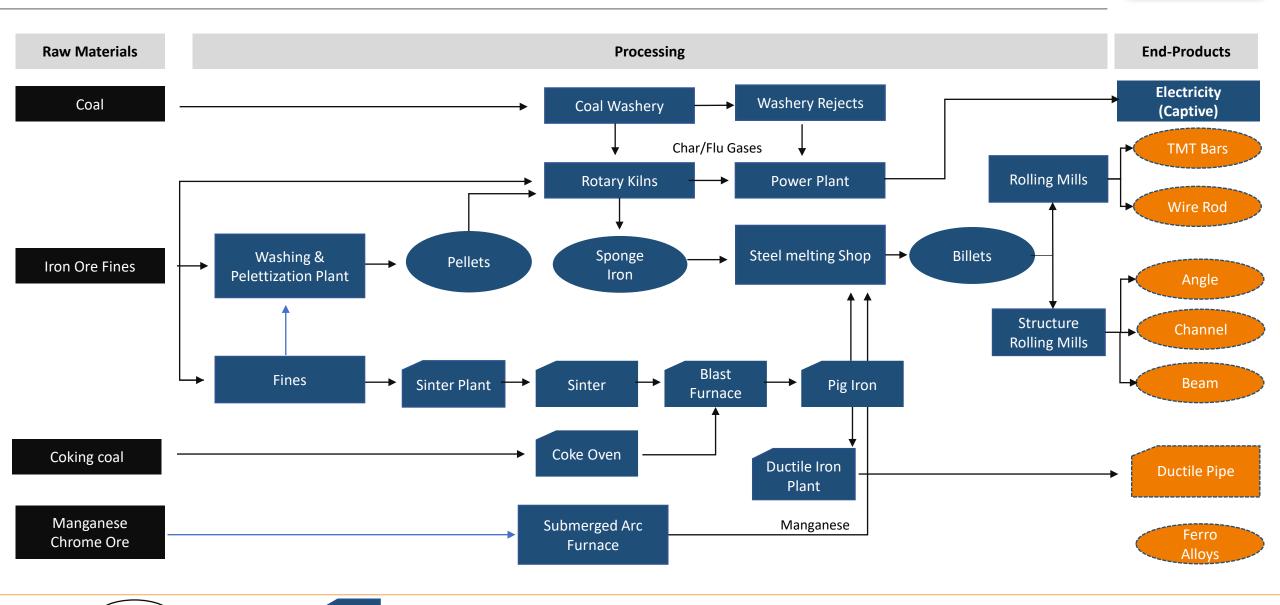


Sambalpur Plant

We have 1 manufacturing plant located in Sambalpur, Odisha and 1 manufacturing in Jamuria, West Bengal with
aggregate installed capacity of 13.1 MTPA comprising of intermediate and final products.Brownfield expansion leading
to
Lowest Capex in the IndustryWe also have a small plant in Mangalpur, West Bengal with aggregate installed capacity of 0.1 MTPALowest Capex in the IndustryThese plants also include captive power plants with an aggregate installed capacity of 357 MWHow also have a small plant in Capex in the Industry

Integrated operations across the steel value chain





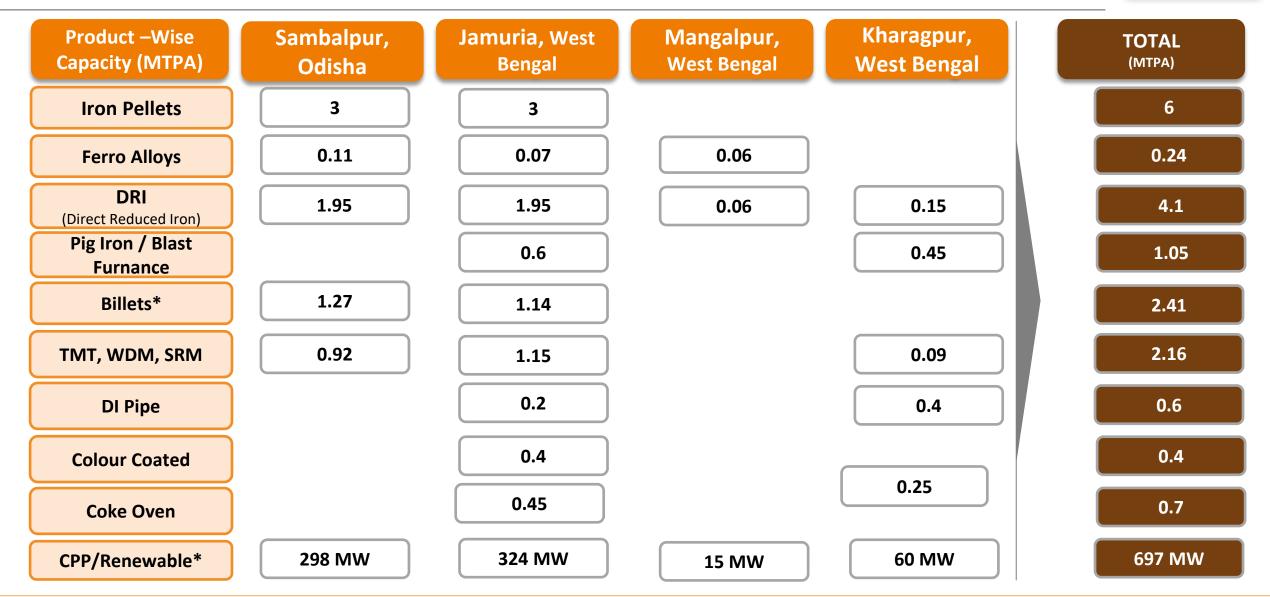
Point of Sale



Product –Wise Capacity (MTPA)	Pandoli, Odisha	Jamuria, West Bengal	Mangalpur, West Bengal	TOTAL (MTPA)
Iron Pellets	3	3		6
Ferro Alloys	0.11	0.07	0.04	0.22
DRI (Direct Reduced Iron)	1.32	1.52	0.06	2.9
Billets	0.87	1.14		2.01
TMT, WDM, SRM	0.92	1.15		2.07
Captive Power	158 MW	184 MW	15 MW	357 MW

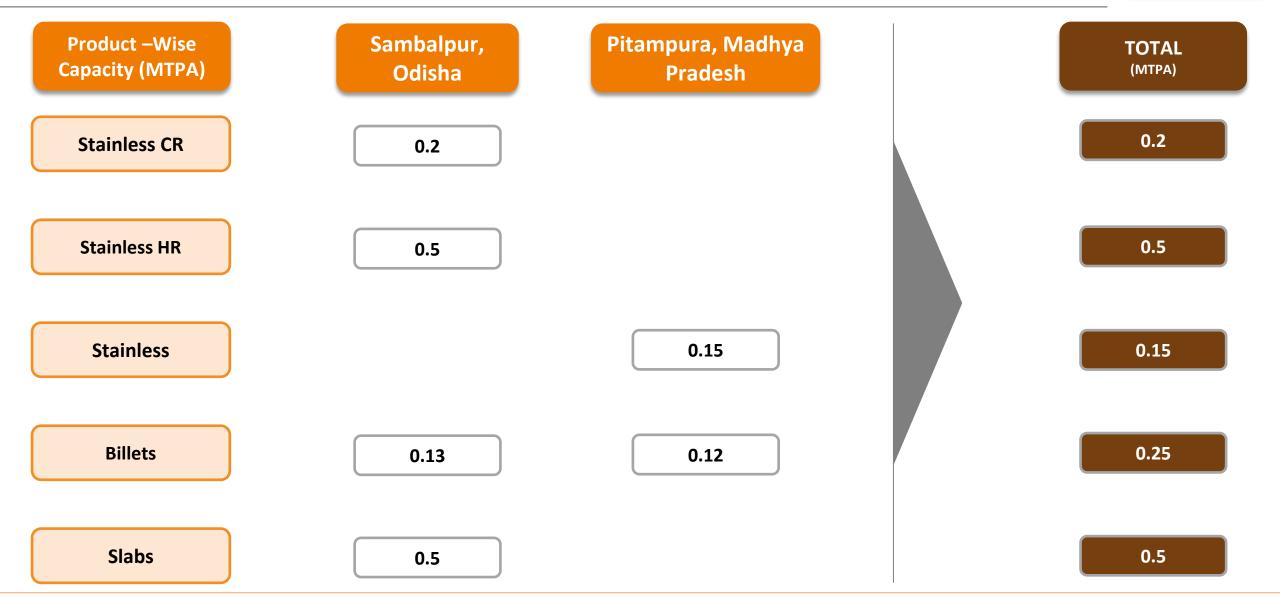
Detailed Plant Wise Capacities – Post Expansion : Steel





Detailed Plant Wise Capacities – Post Expansion : Stainless Steel





(*Capacities as of Nov 10th 2023)

Our Strategy Going Forward





Added Products portfolio by identifying different products in same distribution channel. Value added products to contribute 80% in our revenue mix



Build market leading position in all 4 areas of the metal space : Steel, Stainless Steel, Ferro Alloys and Aluminium Foil Products

02

03

Geographical Expansions in newer states with focus on branding and increased margins

Continuously work on improving cost efficiency through implementation of technology in supply chain management and work on increasing ancillary and backward integration

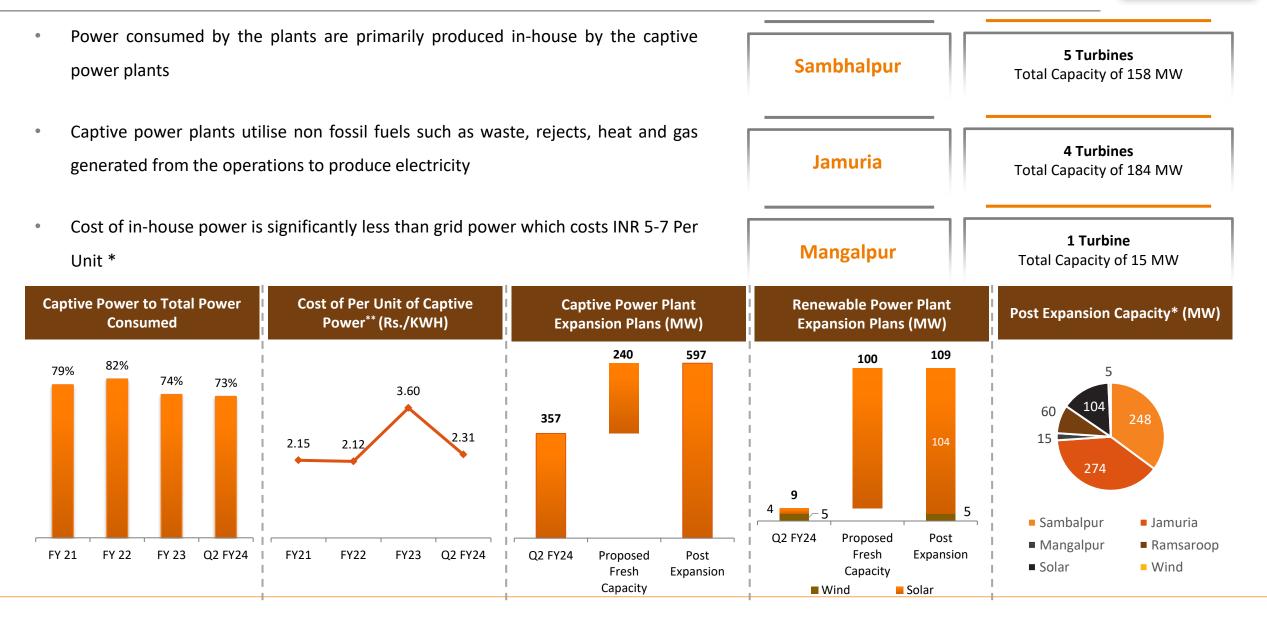


Reducing Carbon Footprint and focus on sustainability

All strategies to be achieved without leveraging the balance sheet further

Captive Power: ~ 73%







TMT

TMT are used for the construction of buildings, transmission towers, industrial sheds, structures, road, dam and in other various infrastructures

SMEL sells the best quality TMT primarily in the states of West Bengal, Odisha, Bihar, Jharkhand, Tripura, Sikkim, Assam, Arunachal Pradesh, Manipur, Meghalaya, Uttarakhand, Uttar Pradesh, Punjab and Haryana. Our TMT and structural products are sold under the brand "SEL"

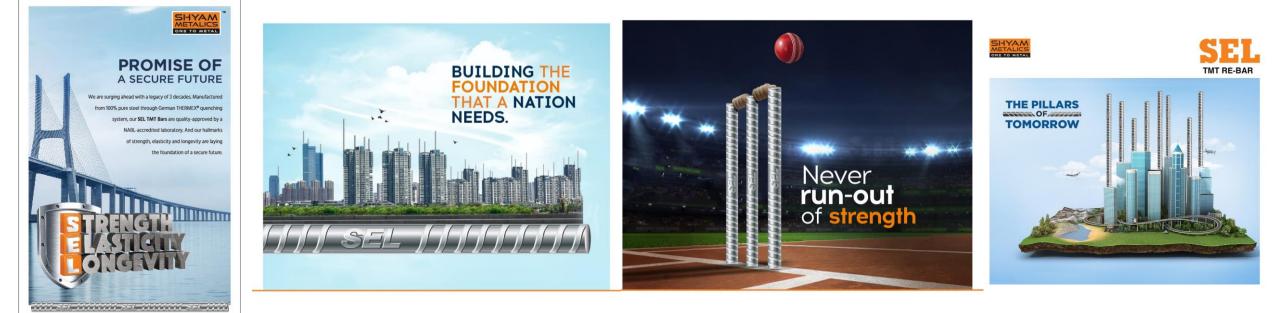
STRUCTURE

Structural steel describes hot rolled steel products such as angles, channels and beams. With an array of highquality Structural products under the brand 'SEL', backed by world-class service and its other products, SMEL holds its pride of place among the leading steel manufacturers of the country and material directly from the DRHP

WIRE RODS

Towards forward integration, SMEL has set up high quality Wire Rod manufacturing & Wire Drawing facilities with best available technology and plant & machinery support

Since the raw materials are manufactured in-house at our plant, the company is able to produce high quality Wire Rod & H.B. Wires in an efficient & cost-effective manner



CSR Initiatives





- Water Conservation- Check dam, Pond, landscaping, Plantation,
- Promotion of solar Light
- Solar irrigation Pumps
- Promotion of Organic Farming



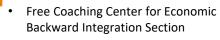
- Yearly Eye & Medical Camp for Villagers, FREE Medicine & Spectacles
- Free Ambulance & Drinking water Services for villagers
- New Health Center & Homeopathy Clinic





- Running sewing center, computer training center KALP VRIKSHA programme
- Alternate source of income via enterprise development, skill development





- Computer Training Center at Dhasna village
- SHYAM Scholarship for Meritorious students of Economic Backward Integrations

Sports Promotion



- Football team of Shyam Sel & Power Limited
- Shoes & Kit distribution
- Play ground development

Social Infrastructure Development



- Temples
- Village Sanitation
- Village Handicrafts Skill development
- Gau Daan (Care for Animals)





Shyam Metalics & Energy Ltd. CIN No. : L40101WB2002PLC095491

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