



February 09, 2021

The Secretary Listing Department, BSE Limited, 1 st Floor, Phiroze Jeejeebhoy Towers Dalal Street, Mumbai 400001 Scrip Code: 540975	The Manager, Listing Department, The National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra (East), Mumbai 400051 Scrip Symbol: ASTERDM
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Dear Sir/Madam,

Sub: Press Release on results for the quarter ended December 31, 2020

With reference to the captioned subject, please find enclosed press release in relation to the unaudited financial results of the Company for the quarter ended December 31, 2020.

Kindly take the above said information on record as per the requirement of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Thank you.

For **Aster DM Healthcare Limited**

Puja Aggarwal
Company Secretary and Compliance Officer

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Aster DM Healthcare Q3 FY21 Operating revenue at Rs. 2,259 Crs., EBITDA up 21% to Rs. 328 Crs. and PAT increases by 154% at Rs. 107 Crs. sequentially over Q2 FY21

Bangalore, February 9, 2021: Aster DM Healthcare, one of the largest private healthcare service providers in multiple GCC states and an emerging healthcare player in India, today announced its financial results for the quarter ended December 31, 2020.

KEY HIGHLIGHTS OF THE QUARTER

- Operational Revenue at Rs. 2,258.87 Crs. for Q3 FY21 compared to Rs. 2,267.71 Crs. for Q2 FY21 and Rs. 2,321.66 Cr of Q3 FY 20.
- EBITDA (excluding other income) increased by 21% Q-o-Q to Rs. 328 Crs. compared to Rs. 271 Crs ; Q3 FY20 EBITDA was Rs. 385 Crs.
- PAT (Pre- Non-Controlling Interest) increased by 154.32% to Rs. 107.45 Crs. Q-o-Q compared to Rs. 42.25 Crs; Q3 FY20 PAT was Rs. 151.43 Crs.

Commenting on the performance for Q3 FY21, Dr. Azad Moopen, Founder Chairman and Managing Director, Aster DM Healthcare, said:

"As we bid farewell to an unprecedented calendar year in the history of mankind, we are seeing light at the end of the tunnel with the rolling out of COVID-19 vaccine in many countries. India, apart from the aggressive vaccination drive has also become the supplier of vaccine to many parts of the world, which will help to contain the global pandemic. In the GCC states, there has been a downward trend in the Covid cases but in U.A.E, the cases have increased recently as the second wave has set in. The good news is that U.A.E ranks 2nd in terms of vaccination rollout with over 1/3rd of the total population already receiving the vaccine, including the Astra Zeneca vaccine from India.

In India, the daily COVID cases are at an all-time low and the vaccine rollout is also progressing well. In Kerala, where majority of our Indian business lies, the COVID cases are still high due to a late start and spiking of the pandemic".

Commenting on the performance for Q3 FY21, Ms. Alisha Moopen, Deputy Managing Director, Aster DM Healthcare, said:

"In the year 2020, accessibility meant shifting the healthcare delivery model to the homes of our patients where they feel safe and comfortable. Through use of technology and business reengineering, we introduced tele-consultation, issuance of prescription, delivery of medicines, doing lab test and providing home care. We are diversifying our business model through homecare services, diagnostics, e-Pharmacy. These are businesses we

have in other geographies already and extending actively in India with our deep capabilities.

We are also focused heavily on controlling costs across the group through improving efficiencies of manpower and shared services. We are in the process of rolling out our lab business in India which besides being asset light allows us to provide end to end service to our patient base.

I feel relieved that we have been able to tide over the pandemic without too many issues and I feel confident looking forward in view of weakening Covid 19 in the geographies that we operate. We have been consistently improving our performance, and pivoted our model to maintain and strengthen our business and margin through digital tools & enhanced patient stickiness through the whole healthcare value chain" .

Awards and Accreditations

Since inception, Aster DM Healthcare has been in continuous pursuit to push boundaries of excellence in health care and cater to the needs of patients, thereby setting global benchmarks in the field of medicine and patient care. Mentioned below are some of the significant achievements, in the quarter under review:

- International Hospital Federation's "Beyond the Call of Duty for Covid-19" award won by Aster DM Healthcare, Aster Hospital UAE, Medcare Hospital Dubai, Medcare Women & Children Hospital, Aster Clinics UAE, Al Raffah Hospital Muscat and Sanad Hospital.
- Dubai Service Excellence Scheme Award – "Best Service Performance Outlet Award 2020" won by Aster Pharmacy Branch 2 – RAK - Sector (Health & Wellness).
- "CSR Label from Dubai Chamber" awarded to Aster DM Healthcare.
- Asian Hospital Management Award 2020 for Innovative Unique Procedures - MIMS Kottakkal won the Excellence Award in the Branding & Marketing campaign category for the Procedures (PELD for Back Pain & UFE for Fibroids).
- Arab Hospitals Federation's Gold Initiative Certificate won by Aster DM Healthcare Group
- QIMPRO Foundation Qualtech Healthcare Awards - Team Excellence award for CQI Breakthrough – Winner clinical category – Medcare Hospital Dubai; Runner Up - Aster MIMS.
- MBC (Mother Baby and Child) awards - Medcare Midriff Specialty Center is the silver winner for the category "Dental care provider of the year" & Medcare Women and Children Hospital is the gold winner for the category "Best maternity department of the year".

About Aster DM Healthcare

Aster DM Healthcare Limited is one of the largest private healthcare service providers operating in multiple GCC states and is an emerging healthcare player in India. With an inherent emphasis on clinical excellence, we are one of the few entities in the world with a strong presence across primary, secondary, tertiary and quaternary healthcare through our 26 hospitals, 115 clinics and over 225 pharmacies in seven countries, including India. We have over 21,200 plus dedicated manpower across the geographies that we are present in, delivering a simple yet strong promise to our different stakeholders: "We'll treat you well." We reach out to all economic segments in the GCC states through our differentiated healthcare services across the "Aster", "Medcare" and "Access" brands.

For more information about us, please visit www.asterdmhealthcare.com or contact:

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DISCLAIMER: Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Aster DM Healthcare



will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.