

# **Share India Securities Limited**

(CIN: L67120GJ1994PLC115132) Member: NSE, BSE, MCX, & NCDEX

Depository Participant with 'CDSL' SEBI Registered Research Analyst & Portfolio Manager

May 10, 2024

To, Department of Corporate Services BSE Limited P J Towers, Dalal Street, Fort, Mumbai -400001 Scrip Code: 540725 To, **The Listing Department National Stock Exchange of India Limited** Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai 400051 **SYMBOL: SHAREINDIA** 

# Sub: <u>Press release of Audited Financial Results for the Quarter and Financial Year ended on</u> <u>March 31, 2024</u>

Dear Sir,

In compliance with the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the press release of audited Financial Results of the Company for the Quarter and Financial year ended on March 31, 2024.

Please take the same on your records.

Thanking You.

Yours Faithfully, For **Share India Securities Limited** 

Vikas Aggarwal Company Secretary and Compliance Officer Membership No. F5512

Corporate Office: A-15, Sector-64, Noida, Distt. Gautam Buddha Nagar, Uttar Pradesh-201301, Tel.: 0120-4910000, 0120-6910000 Fax : 0120-4910030 E-mail:info@shareindia.com,Website:www.shareindia.com



# Reports Highest ever Revenue and Profit since Inception Revenue growth of 36.3% YoY & PAT growth of 28.8%% YoY

#### **Investor Release**

**Mumbai, 10<sup>th</sup> May 2024** - Share India Securities Limited (NSE: SHAREINDIA), is a technology driven financial services provider that offers a wide range of customized solutions in the capital market, has announced its Financial Results for the Quarter ended 31<sup>st</sup> March 2024.

	Key Financial Highlights: FY24 Cons		
Revenue from Operations	EBITDA	Profit After Tax	
<b>Rs. 1,483 crores</b>	Rs. 663 crores	Rs. 426 crores	

# Key Consolidated Financial Highlights:

Particulars (Rs. Cr.)	Q4 FY24	Q4 FY23	Ү-о-Ү	Q3 FY24	Q-o-Q	FY24	FY23	Ү-о-Ү
Revenues	465	341	36.6%	374	24.5%	1,483	1,088	36.3%
EBITDA	175	157	11.4%	184	-5.0%	663	504	31.5%
EBITDA Margins (%)	37.5%	45.7%		49.1%		44.5%	45.8%	
Profit After Tax	116	107	8.3%	115	0.6%	426	331	28.8%
PAT Margins (%)	24.8%	31.1%		30.7%		28.6%	30.1%	

# **Key Operational Highlights:**

Particulars	Q4 FY24	Q3 FY24	Q4 FY23
Broking Clients	35,380	32,886	27,887
NBFC Clients	69,389	67,984	58,000
NBFC Loan Book (Rs. Cr)	260	236	125

# Average Daily Turnover (ADTO)

Particulars (Rs. Cr.)	Q4 FY24	Q3 FY24	Q4 FY23
Future & Option	7,541	6,104	7,071
Commodity	1,192	1,529	1,863
Currency	1,403	1,265	1,989
Cash	1,543	1,147	999

**Share India Securities Limited** 



## <u>Commenting on the performance, Mr. Sachin Gupta – CEO & Whole-time Director of Share India Securities</u> <u>Limited said</u>,

"I am delighted to announce the exceptional performance of our company in the (FY24), marking a significant milestone in our journey of growth and innovation. In FY24, we have achieved our highest-ever Revenue and Profit After Tax (PAT) since our inception. Our revenues surged by an impressive 36% year-on-year, reaching Rs. 1,483 Crores, while our PAT soared by 29% to Rs. 426 Crores. These remarkable achievements underscore our unwavering commitment to excellence and the resilience of our business model amidst evolving market dynamics.

Our commitment to expanding our client base has yielded significant results, with our Broking clients showing a robust growth of 27% year-on-year, reaching a total of 35,380 clients in FY24.

In recognition of our strong performance and commitment to shareholder value, the Board has declared a dividend of Rs. 1 per share, bringing the total dividend for the fiscal year to Rs. 9 per share. Additionally, the Board has also approved a stock split in the ratio of 1:5.

Looking ahead, we remain committed to pursuing excellence, fostering innovation, and delivering sustainable value for all our stakeholders. With a solid foundation and a clear strategic direction, we are well-positioned to capitalize on future opportunities and drive long-term growth and success."

## **About Share India Securities Limited**

A trusted brand since 1995, Share India Securities has over the years made more than 149 branches and 32,886 clients. SISL is a technology driven customer centric financial conglomerate focused on making low latency trading platform, automate algo trading software/strategies, design customized broking solutions and enable customers to earn superior return. It has over the years accumulated expert research capabilities using proprietary tools and capabilities which were earlier being used by ultra HNI/HNI's only. SISL has now set afoot to take these solutions in India's growing retail market and enable individual investors to simplify "Algo-Trading" with "utradealgos".

SISL currently has an Avg daily turnover of Rs. 11,000cr including cash market, Eq-derivative, currency and commodity segment. SISL is recognized as a fintech broker among its institutional/ u-HNI clientele. It acquired uTrade Solutions and Algowire Technologies in FY21 to strengthen its tech powers. Both these entities are run by alumni of IIT/IIM/ISB and alumni of other prestigious institutions. The combined engineering strength of these companies is more than 120 engineers. Also, SISL has recently announced MoU to acquire another tech company - Silverleaf which is led by IIT-B alum and specializes in HFT.

#### Safe Harbor Statement

Certain statements that may be made or discussed at the conference call may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and abroad. Actual results might differ substantially from those expressed or implied. Share India Securities Limited and its Management will not be in any way responsible for any action taken based on such statements and discussions. Share India Securities Limited also undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

## **Contact Details**

Company: Share India Securities Limited	Investor Relations: Orient Capital
Mr. Abhinav Gupta	Mr. Nikunj Jain / Mr. Viral Sanklecha
abhinav@shareindia.com	nikunj.jain@linkintime.co.in/ viral.sanklecha@linkintime.co.in
CIN : L67120GJ1994PLC115132	Tel : +91 97690 60608 / +91 9987123158
www.shareindia.com	www.orientcap.com