



October 18, 2017

Dy. General Manager  
BSE Limited  
Corporate Relationship Department  
New Trading Ring (1<sup>st</sup> Floor)  
Rotunda Building  
P J Towers, Dalal Street  
Fort, Mumbai – 400 001.

The Manager  
Listing Department  
National Stock Exchange of India Ltd.  
Exchange Plaza (5<sup>th</sup> Floor)  
Plot No. C/1, G. Block  
Bandra-Kurla Complex, Bandra (E),  
Mumbai – 400 051.

Dear Sir,

Sub : **Investors Presentation on Financial Results Q 2 & H1 FY`18**

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the “Regulations”), we enclose herewith investors presentation on “Financial Results - Q2 & H1 FY`18”.

This is for your kind information and record.

Thanking you,

Yours faithfully,  
for **Tata Sponge Iron Limited**

**Sanjay Kasture**  
**Chief Risk & Compliance Officer and Company Secretary**

**TATA** Sponge Iron Limited

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Tel 91 6767 278178 Fax 278129 Email: [info@tatasponge.com](mailto:info@tatasponge.com), Website : [www.tatasponge.com](http://www.tatasponge.com)

CIN: L27102OR1982PLC001091

**TATA** SPONGE IRON LIMITED

**Financial Results – Q2 and H1 FY'18**

# Financial Performance - snapshot



	QUARTER			CUMULATIVE	
	CY Q1	CY Q2	PY Q2	CY H1	PY H1
<b>Sponge iron Production (MT)</b>	1,13,024	<b>89,045</b>	1,04,384	<b>2,02,069</b>	1,97,152
Sale of Power (MKWH)	38	<b>30</b>	37	<b>68</b>	68
Operating revenue (Rs./t)	17,758	<b>18,164</b>	12,781	<b>17,954</b>	12,783
<b>Turnover (opr. Inc.) Rs. Cr.</b>	175	<b>167</b>	139	<b>342</b>	247
<b>EBITDA from Op. Rs. Cr.</b>	39	<b>34</b>	17	<b>73</b>	25
EBITDA margin (%)	22	<b>21</b>	12	<b>21</b>	10
PBT from Op. in Cr.	35	<b>31</b>	13	<b>66</b>	18
Financial income Rs. Cr.	9	<b>10</b>	9	<b>19</b>	19
Other income Rs Cr.	1	-	-	<b>1</b>	-
<b>Total PBT Rs. Cr.</b>	45	<b>41</b>	22	<b>86</b>	37
PBT margin (%)	24	<b>23</b>	15	<b>24</b>	14
<b>PAT Rs. crore</b>	31	<b>27</b>	16	<b>58</b>	27
PAT (%)	17	<b>16</b>	11	<b>16</b>	10
<b>Unannualised EPS (Rs.)</b>	19.85	<b>17.92</b>	10.43	<b>37.77</b>	17.27

# Raw materials Cost



## CY Q2'18

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,60,520	1.803	2,363	38
Coal	84,708	0.951	7,330	62
Dolomite	6,522	0.073	1,454	1
<b>Total</b>				<b>101</b>

## PY Q2'17

	MT	Norm	Rs/t	Rs. Cr
Iron ore	1,81,566	1.739	2,046	37
Coal	90,922	0.871	5,700	52
Dolomite	4,709	0.045	1,476	1
<b>Total</b>				<b>90</b>

## CY H1 '18

	MT	Norm	Rs/t	Rs. Cr
Iron ore	3,59,534	1.779	2,307	83
Coal	1,88,926	0.935	7,529	142
Dolomite	14,469	0.072	1,464	2
<b>Total</b>				<b>227</b>

## PY H1 '17

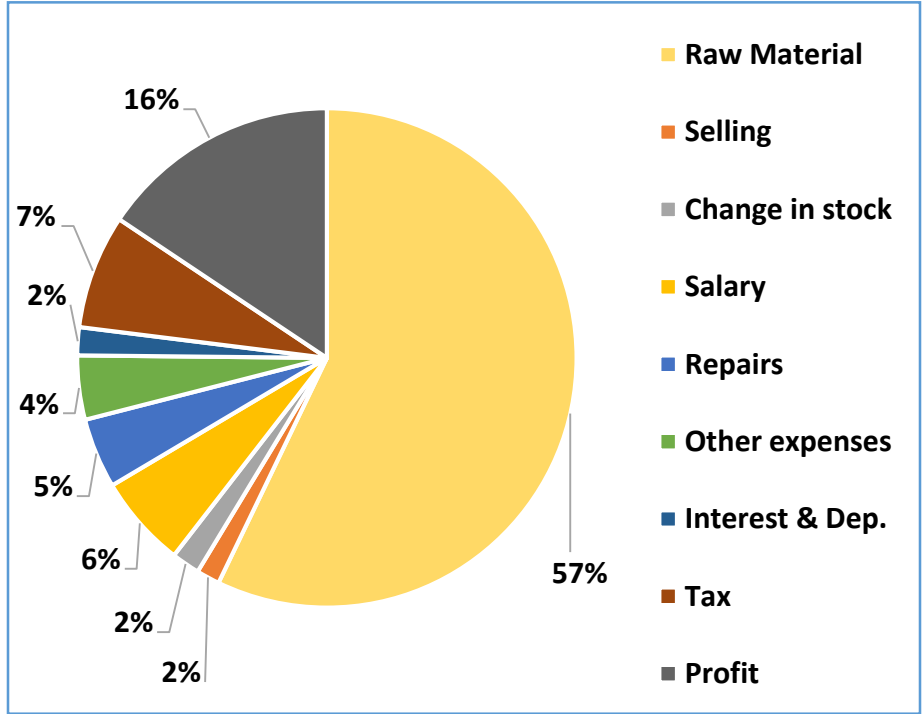
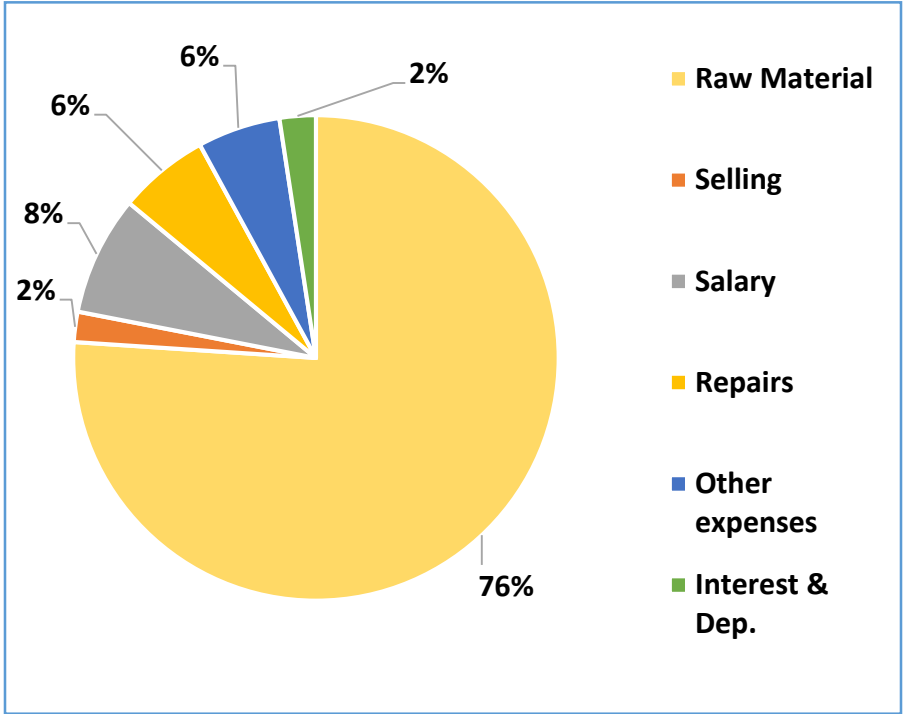
	MT	Norm	Rs/t	Rs. Cr
Iron ore	3,42,942	1.739	2,072	71
Coal	1,72,791	0.876	5,702	98
Dolomite	9,145	0.046	1,493	1
<b>Total</b>				<b>170</b>

# Cost and Revenue Distribution Q2 FY'18



Raw material cost 76 % of total cost in Q2'18

Profit margin 16 % in Q2'18



# Thanks

End of Presentation