



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

May 22, 2017

BSE Limited

Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai – 400 001

The Secretary

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai – 400 051

Dear Sir,

In continuation to our letter dated May 18, 2017 and pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter and financial year ended March 31, 2017, which shall be shared with the Analysts/ Institutional Investors.

You are requested to notify your constituents accordingly.

Thanking You

Yours sincerely,

for **Chambal Fertilisers and Chemicals Limited**

Rajveer Singh

Assistant Vice President- Legal & Secretary



CHAMBAL FERTILISERS
AND CHEMICALS LIMITED

Enriching Land, Transforming Lives



**Investor presentation
Quarter and year ended March 31 ,2017**



Financial performance of the Company

| Particulars | Quarter ended | | Period ended | |
|--|-------------------|-------------------|-------------------|-------------------|
| | March 31, 2017 | March 31, 2016 | March 31, 2017 | March 31, 2016 |
| EBITDA (before exceptional item) | 140.97 | 92.81 | 923.88 | 845.50 |
| Interest | (40.18) | (43.10) | (245.80) | (259.66) |
| Depreciation | (16.57) | (21.09) | (61.57) | (86.55) |
| PBT (before exceptional item) | 84.22 | 28.62 | 616.51 | 499.29 |
| Exceptional item | - | (96.07) | - | (392.25) |
| PBT (after exceptional item) | 84.22 | (67.44) | 616.51 | 107.04 |
| PAT from continued operations | 58.75 | (79.42) | 434.39 | (45.62) |
| Profit from discontinued operations (net of tax) | (31.60) | -51.74 | (9.29) | 34.48 |
| Other Comprehensive Income(net of Tax) | 0.49 | 4.02 | (1.69) | 3.97 |
| Total comprehensive income / (expense) net of tax | 27.64 | (127.13) | 423.41 | (7.17) |

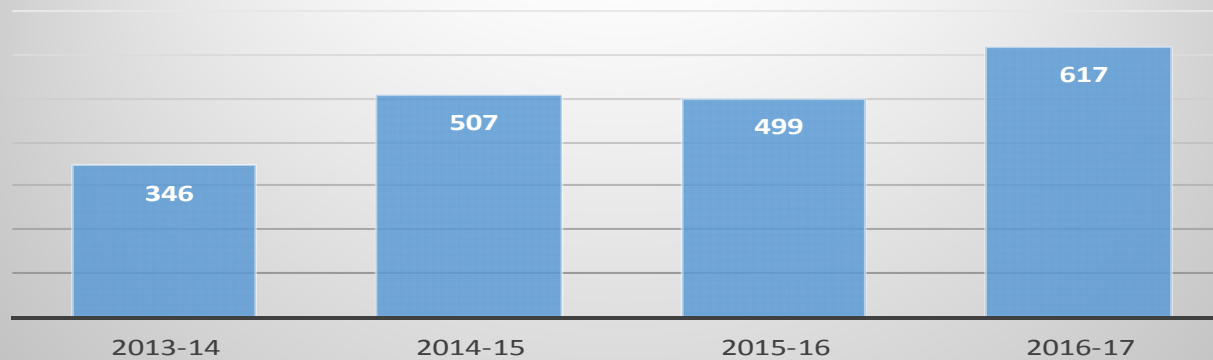


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Financial Performance from continuing operations

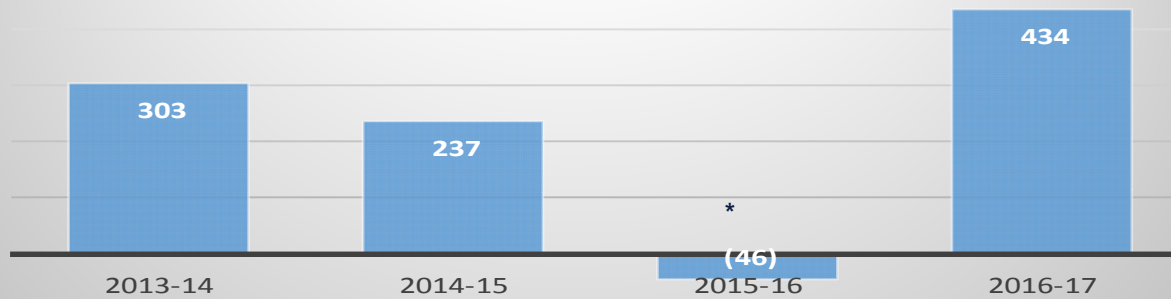
PBT BEFORE EXCEPTIONAL ITEM

Rs in Crore



PAT from continued operation

RS. CRORES

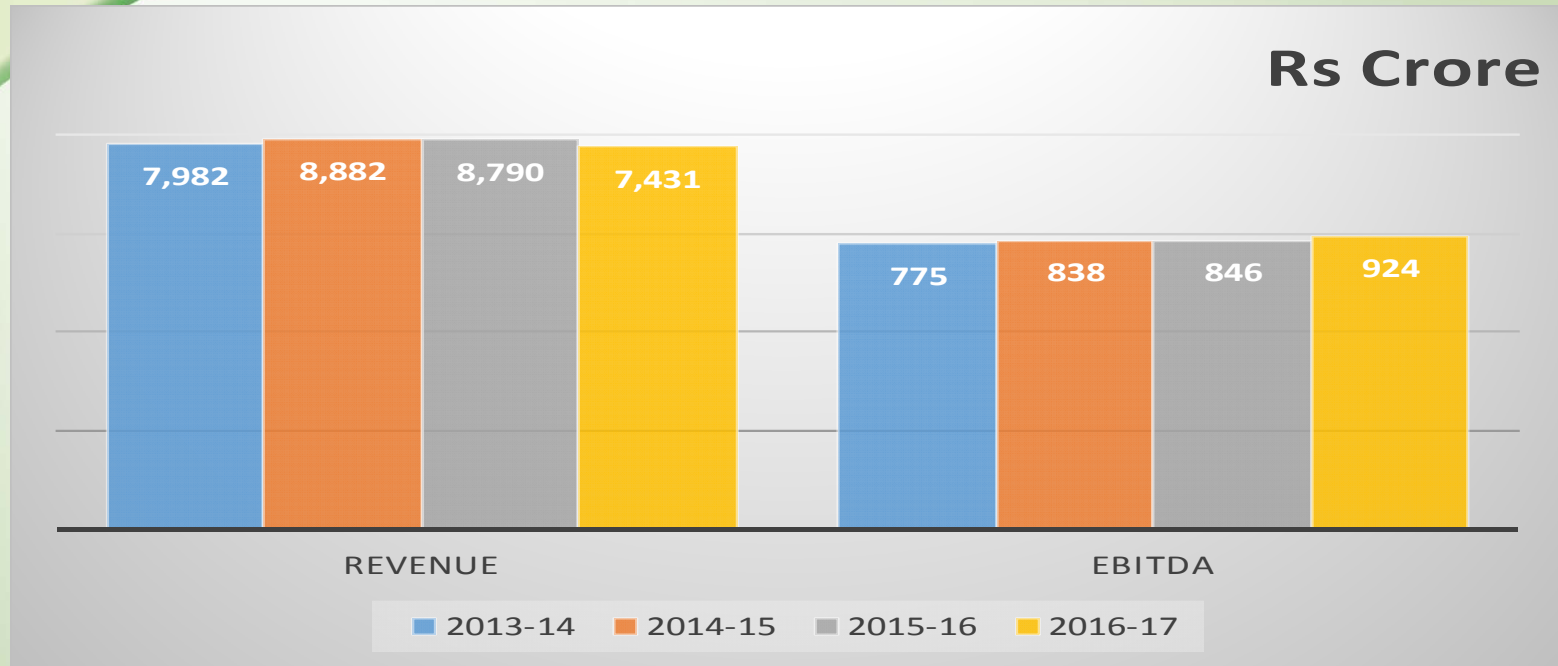


- After considering Rs.392 Crore towards provision for diminution in value of investment



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Revenue & EBIDTA (before exceptional item) Snapshot



Key Facts-

| | | |
|-------------------------|---|--|
| Revenue | : | Rs. 7431 crore. |
| EBIDTA | : | Rs. 924 crore |
| Market Cap (18.05.2017) | : | Rs. 4917 crore. |
| Strong credit rating | : | A1+ for Short term facility AA- (stable) for Long Term facility |



Fertiliser & Agri-inputs Production and Sales (Quantity)

| Particulars | Unit | Quarter ended | | Year Ended | |
|------------------|---------|------------------|------------------|------------------|------------------|
| | | March 31,2017 | March 31,2016 | March 31,2017 | March 31,2016 |
| Urea- Production | Lac/ MT | 5.02 | 5.31 | 20.02 | 21.25 |
| Urea- Sale | Lac/ MT | 4.20 | 4.88 | 19.52 | 20.70 |
| DAP / NPK Sale | Lac/ MT | 0.60 | 1.18 | 10.35 | 9.57 |
| MOP - Sale | Lac/ MT | 0.32 | 0.31 | 2.09 | 1.87 |

Subsidy and Loan position

Subsidy Receipt (Rs. Crores)

| Particulars | Period ended | |
|--------------|-----------------|-----------------|
| | March 31, 2017 | March 31, 2016 |
| Urea | 3,067.94 | 2,947.94 |
| P&K | 981.37 | 1,265.46 |
| SSP | 82.09 | 26.20 |
| Citi Compose | 0.03 | - |
| Total | 4,131.39 | 4,239.61 |

Subsidy Outstanding (Rs. Crores)

| Particulars | As at March 31, 2017 | As at March 31, 2016 |
|--------------|----------------------|----------------------|
| Urea | 1,668.47 | 2,425.79 |
| P&K | 1,229.20 | 837.30 |
| SSP | 33.93 | 83.85 |
| Citi Compose | 0.40 | - |
| Total | 2,931.61 | 3,346.94 |

Up to 19th May, 2017 Rs.670 Crore & Rs.243 Crore Subsidy received of Urea & P&K respectively.

Loan Outstanding (Rs. Crores)

| Particulars | As at March 31, 2017 | As at March 31, 2016 |
|---------------------------------|----------------------|----------------------|
| Long term Loan- Fertilisers | - | 32.60 |
| Long term loan (new Project G3) | 1,073.86 | 210.36 |
| Long term loan (Shipping)* | 486.72 | 786.86 |
| working capital loan | 3,077.60 | 3,775.16 |
| Total | 4,638.19 | 4,804.98 |

* Borrowings related to shipping business shown under discontinued operation as at March 31, 2017



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CFG3 Project Status

May 17, 2017



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Overall Project Progress

Project schedule - On Time
Details in the next slide

Total spent on project - Around Rs.1600 crore



Important Milestones

| Milestone | EPC Contract (with Toyo) |
|------------------------------------|-----------------------------|
| Fulfillment Date of Contract (FDC) | 15-Mar-16 |
| Kick-off meeting | 31-Mar-16 |
| Mechanical completion | 15-Nov-18 |
| Feed gas charging | 16-Nov-18 |
| Commercial Production | 15-Jan-19 |
| Plant Acceptance | 15-Feb-19 |



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Site Snaps

Overview - CFG3 Project site



Main Pipe Rack Ammonia Unit



Ammonia plant equipment (Desulphurizer section)



Gas Turbine Generator (GTG) received at site



Low height dam on River Kalisindh



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Raw Water Reservoir (RWR)



D-Type Houses (Completed)





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Thanks