The National Stock Exchange of India Limited Exchange Plaza, 5th Floor<br>Plot No. C/1, G Block<br>Bandra Kurla Complex<br>Bandra (E)<br>Mumbai- 400051<br>NSE Symbol : HAVELLS

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001
Scrip Code : 517354

## Sub: Information Update on the Unaudited Financial Results Q2 2018-19

Dear Sir,

In furtherance to the un-audited standalone financial results of the Company viz. Havells India Limited already forwarded to the stock exchanges this day in compliance of Regulations 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, also please find enclosed herewith an information update on the financial results of the Company for the second quarter and half-year ended $30^{\text {th }}$ September, 2018.

The above is for your information and records.
Thanking you.
Yours faithfully,
for Havells India Limited

(Sanjay Kumar Gupta)
Company Secretary
Encl: as above

# Havells India Limited 

Q2 FY19 \{SEP 30, 2018\}<br>\{Un-Audited Financial Results\} results are approved by the Board of Directors in their meeting held on $17^{\text {th }}$ Oct 2018

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## Section 1. havells India (Standalone)

Table 1.1: P\&L Summary (Havells India) - Quarterly
$\left.\begin{array}{lrrrrrrrrr}\hline \text { In crores of Rupees } & \begin{array}{r}\text { Q2 } \\ \text { FY 19 } \\ \text { (Havells) }\end{array} & \begin{array}{r}\text { Q2 } \\ \text { FY 18 } \\ \text { (Havells) }\end{array} & \begin{array}{r}\text { Change } \\ \text { \% }\end{array} & \begin{array}{r}\text { Q2 } \\ \text { FY 19 } \\ \text { (Havells) }\end{array} & \begin{array}{r}\text { Q2 } \\ \text { FY 18 } \\ \text { (Lloyd) }\end{array} & \begin{array}{r}\text { Q2 } \\ \text { FY 19 } \\ \text { (Total) }\end{array} & \begin{array}{r}\text { Q2 } \\ \text { FY 18 } \\ \text { (Total) }\end{array} & \begin{array}{r}\text { Change } \\ \text { \% }\end{array} \\ \text { (Total) }\end{array}\right)$

## Results Summary

- Growth across categories, channels and territories
- Lloyd had a muted quarter owing to adverse season, channel inventory and forex headwinds
- Overall margins impacted with escalation in commodity prices, Rupee depreciation and a general lag effect to pass on increased costs

Table 1.2: Segment wise net revenue analysis (Havells India) -Quarterly

|  | Q2 <br> FY19 | Q2 <br> FY18 | Change <br> $(\%)$ |
| :--- | ---: | ---: | ---: |
| In crores of rupees | 423.1 | 329.9 | $28 \%$ |
| Switchgears | 766.5 | 569.3 | $35 \%$ |
| Cables | 284.4 | 241.9 | $18 \%$ |
| Lighting \& Fixtures |  |  | $42 \%$ |
| Electrical Cons. Durables | 457.9 | 321.5 | $\mathbf{4 2 \%}$ |
| EESL | $\mathbf{1 . 2}$ | 45.0 | $28 \%$ |
| Sub Total | $\mathbf{1 , 9 3 3 . 1}$ | $1,507.6$ | $(5 \%)$ |
| Lloyd | 257.8 | 269.8 | $23 \%$ |
| Total | $\mathbf{2 , 1 9 0 . 9}$ | $\mathbf{1 , 7 7 7 . 4}$ |  |

- Government focus on electrification assisted better growth in switchgear
- Cables registered a decent volume growth further aided by rising commodity prices
- ECD remains growth bellwether with contribution from each sub-category. Recent launches of water purifiers and personal grooming have been enthusiastically supported by trade and consumers

Table 1.3: Segment wise contribution margin (as a \% of net revenue) analysis (Havells India) - Quarterly update

|  | Revenue Mix \% | Q2 FY19 <br> Contribution | Contribution Margins \% | Revenue Mix \% | Q2 FY18 <br> Contribution | Contribution Margins \% | Q1 FY19 Contribution Margins \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Switchgears | 22\% | 162.8 | 38.5\% | 22\% | 136.3 | 41.3\% | 38.3\% |
| Cables | 40\% | 107.0 | 14.0\% | 38\% | 113.3 | 19.9\% | 17.0\% |
| Lighting \& Fixtures | 14\% | 84.7 | 29.8\% | 16\% | 74.5 | 30.8\% | 27.6\% |
| Electrical Cons. Durables | 24\% | 125.0 | 27.3\% | 21\% | 89.4 | 27.8\% | 28.7\% |
| EESL | 0\% | - | - | 3\% | 3.0 | 6.7\% | 8.7\% |
| Sub Total | 100\% | 479.5 | 24.8\% | 100\% | 416.5 | 27.6\% | 26.0\% |
| Lloyd | - | 47.6 | 18.5\% | - | 52.7 | 19.5\% | 19.3\% |
| Total | 100\% | 527.1 | 24.1\% | 100\% | 469.2 | 26.4\% | 24.2\% |

## Contribution by Segment

- Cable margins in Q2FY18 were unusually higher owing to favourable commodity prices on inventory. The current quarter margins have been impacted by sharp fluctuations in commodity prices.

Table 1.4: P\&L Summary (Havells India) - Half Yearly
$\left.\begin{array}{lrrrrrrrr}\hline \text { In crores of Rupees } & \begin{array}{r}\text { H1 } \\ \text { FY 19 } \\ \text { (Havells) }\end{array} & \begin{array}{r}\text { H1 } \\ \text { FY } 18 \\ \text { (Havells) }\end{array} & \begin{array}{r}\text { Change } \\ \%\end{array} & \begin{array}{r}\text { H1 } \\ \text { FY 19 } \\ \text { (Havells) }\end{array} & \begin{array}{r}\text { H1 } \\ \text { (Lloyd) }\end{array} & \begin{array}{r}\text { H1 } \\ \text { FY 19 } \\ \text { (Lloyd) }\end{array} & \begin{array}{r}\text { H1 } \\ \text { FY 18 } \\ \text { (Total) }\end{array} & \begin{array}{r}\text { Change } \\ \text { (Total) }\end{array} \\ \text { (Total) }\end{array}\right)$

| Depreciation / Amortization | 64.1 | 60.7 |  | 10.1 | 7.8 | 74.2 | 68.5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Expense | 6.2 | 10.1 |  | 0.0 | - | 6.2 | 10.1 |  |
| Foreign Exchange (gain)/loss | (5.1) | (8.8) |  | 8.9 | (4.0) | 3.7 | (12.8) |  |
| Interest Income (C) | 45.0 | 22.2 |  | - | - | 45.0 | 22.2 |  |
| Others (D) | 18.4 | 28.5 |  | - | - | 18.4 | 28.5 |  |
| Add: Other Income (C) + (D) | 63.4 | 50.7 |  | - | - | 63.4 | 50.7 |  |
| Profit before tax | 502.5 | 386.2 | 30\% | 55.3 | 28.0 | 557.9 | 414.2 | 35\% |
| as a \% to NR | 13.2\% | 12.5\% |  | 5.7\% | 5.2\% | 11.7\% | 11.4\% |  |


| Tax | 168.9 | 121.8 |  |
| :--- | ---: | ---: | ---: |
| Net Profit | 389.0 | $\mathbf{2 9 2 . 4}$ | $\mathbf{3 3 \%}$ |
| as a \% to NR | $8.1 \%$ | $\mathbf{8 . 0 \%}$ |  |

Other Comprehensive
(Income)/Expense
$1.3 \quad$ (2.9)
$\begin{array}{lll}\text { Total Comprehensive Income } & 387.7 & 289.5\end{array}$

[^0]Table 1.5: Segment wise net revenue analysis (Havells India) -Half Yearly

| In crores of rupees | $\begin{array}{r} \text { H1 } \\ \text { FY19 } \end{array}$ | $\begin{array}{r} \text { H1 } \\ \text { FY18 } \end{array}$ | Change (\%) | Adjusted for excise (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Switchgears | 827.2 | 668.8 | 24\% | 27\% |
| Cables | 1,516.4 | 1,205.7 | 26\% | 26\% |
| Lighting \& Fixtures | 541.7 | 447.1 | 21\% | 21\% |
| Electrical Cons. Durables | 933.8 | 679.8 | 37\% | 43\% |
| EESL | 2.2 | 99.5 | (98\%) | (98\%) |
| Sub Total | 3,821.3 | 3,100.9 | 23\% | 25\% |
| Lloyd | 966.0 | 537.0 | 80\%^ | 80\%^ |
| Total | 4,787.3 | 3,637.9 | 32\% | 33\% |

${ }^{\wedge}$ Lloyd revenue in H1 FY18 is from $8^{\text {th }}$ May 2017 onwards, hence not comparable.

Table 1.6: Segment wise contribution margin analysis (Havells India) - Half Yearly

|  | Revenue Mix \% | H1 FY19 Contribution | Contribution Margins \% | Revenue Mix \% | H1 FY18 <br> Contribution | Contribution Margins \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Switchgears | 22\% | 317.6 | 38.4\% | 22\% | 267.0 | 39.9\% |
| Cables | 40\% | 234.9 | 15.5\% | 39\% | 199.2 | 16.5\% |
| Lighting \& Fixtures | 14\% | 155.8 | 28.8\% | 14\% | 136.6 | 30.6\% |
| Electrical Cons. Durables | 24\% | 261.7 | 28.0\% | 22\% | 171.0 | 25.2\% |
| EESL | 0\% | - | - | 3\% | 17.4 | 17.5\% |
| Sub Total | 100\% | 970.0 | 25.4\% | 100\% | 791.2 | 25.5\% |
| Lloyd | - | 184.7 | 19.1\% | - | 92.1 | 17.1\% |
| Total | 100\% | 1,154.7 | 24.1\% | 100\% | 883.3 | 24.3\% |

Table 1.7: Balance Sheet highlights - Standalone

| In crores of rupees | As at Sep 18 | As at Mar 18 |
| :--- | ---: | ---: |
| Unaudited | Audited |  |

## ASSETS

## Non-current assets

Property, plant and equipment
Capital work in progress
Investment property
Goodwill
Other intangible assets
Investment in subsidiaries
Financial assets
(i) Other financial assets
5.56
(ii) Other bank balances

Other non-current assets

## Current assets

Inventories
Financial assets
(i) Trade receivables
(ii) Cash and cash equivalents
(iii) Other bank balances
(iv) Loans
(v) Other financial assets

Other current assets
Assets classified as held for sale
Total Assets
EQUITY AND LIABILITIES

## Equity

Equity share capital
Other equity

## Liabilities

## Non-current liabilities

Financial liabilities
(i) Borrowings
(ii) Other financial liabilities

Provisions
Deferred tax liabilities (Net)
Other non-current liabilities
62.55
62.51

3,780.70
3,676.64
3,843.25
3,739.15

## Current liabilities

Financial liabilities
(i) Borrowings
(ii) Trade payables
(iii) Other financial liabilities

Other current liabilities
Provisions
Current tax liabilities (Net)
Total Equity and Liabilities

| 54.00 | 81.00 |
| ---: | ---: |
| 5.35 | 5.48 |
| 18.43 | 23.88 |
| 255.43 | 206.95 |
| 17.71 | 17.71 |
| $\mathbf{3 5 0 . 9 2}$ | $\mathbf{3 3 5 . 0 2}$ |

54.00
27.00
$1,401.82 \quad 1,633.99$
512.63
513.29
80.85
107.55
$172.63 \quad 154.09$
54.45
31.32

2,276.38
6,470.55
6,541.41

Table 1.8: Cash flow highlights - Standalone

| In crores of rupees | Sep 18 YTD | FY 18 |
| :---: | :---: | :---: |
| PBT | 558 | 1,015 |
| Exceptional items | - | (12) |
| Depreciation | 74 | 140 |
| Others | (44) | (48) |
| Working Capital Changes | (405) | 257 |
| Taxes Paid | (97) | (245) |
| Operating Net Cash Flow (A) | 86 | 1,107 |
| Capex | (143) | $(1,596)$ |
| Proceeds from Sylvania / Exim stake sale | - | 198 |
| Others | 3 | 237 |
| Net Cash Flow from Investing Activities (B) | (140) | $(1,161)$ |
| Dividends paid | (302) | (263) |
| Repayment of borrowings | - | (198) |
| Proceeds from borrowings | - | 108 |
| Others | 5 | (5) |
| Net Cash Flow from Financing Activities (C) | (297) | (358) |
| Net Cash Flow (A+B+C) | (351) | (412) |
| Opening Cash | 1,526 | 1,938 |
| Closing Cash | 1,175 | 1,526 |

- Working capital increased in line with trends during this time of the year. Net working capital days based on TTM revenue in Sep-18 have improved YoY, from 34 to 29 days
- Capex for the quarter mainly includes Rs. 62 crores advances for Lloyd AC plant

Table 1.9: Total Net Debt (Havells India Standalone)

| In crores of rupees | 30 Sep <br> 2018 | 30 Sep <br> $\mathbf{2 0 1 7}$ |
| :--- | ---: | ---: |
| 1. Short Term | 54.0 | 296.2 |
| 2. Term loan | 54.0 | - |
| Total debt | 108.0 | 296.2 |
| Less: Cash | $1,175.5$ | 597.0 |
| Total Net debt | $\mathbf{( 1 , 0 6 7 . 5 )}$ | $\mathbf{( 3 0 0 . 8 )}$ |

Table 1.10: Financial Ratios (Havells Standalone)

| Financial Ratios | Q2 FY19 | Q2 FY18 |
| :---: | :---: | :---: |
| Profitability OPM (\%) \{EBIDTANR\} | 11.8\% | 14.5\% |
| ROCE \% \{EBITDA TTM/Avg. CE\} | 31.8\% | 25.8\% |
| RONW \% \{PAT TTM/ Avg. NW] | 21.5\% | 19.0\% |
| Liquidity Ratios |  |  |
| Current Ratio \{CACL $\}$ | 1.5 | 1.2 |
| Debtors days <br> \{Debtors /NR TTM\} | 11 | 17 |
| Inventory days \{Inventories /NR TTM\} | 73 | 71 |
| Creditors days \{TC INR TTM\} | 55 | 54 |
| Net working capital days | 29 | 34 |

## SECTION 2. SHAREHOLDING RELATED INFORMATION

## Table 2.1: Shareholding Pattern



## DISCLOSURE OF INFORMATION, COMMUNICATION WITH INVESTORS / ANALYSTS / FINANCIAL COMMUNITY

Havells will be issuing fresh information Update, like the one you are reading now; on the day it declares its Quarterly/ Half Yearly Financial Results. Some forward looking statements on projections, estimates, expectations, outlook etc. are included in such updates to help investors / analysts get a better comprehension of the Company's prospects and make informed investment decisions. Actual results may, however, differ materially from those stated on account of factors such as changes in government regulations, tax regimes, economic developments within India and the countries within which the Company conducts its business, exchange rate and interest rate movements, impact of competing products and their pricing, product demand and supply constraints. The information contained in such updates is made public and does not therefore constitute unpublished price sensitive information under the SEBI (Prohibition of Insider Trading) Regulations, 1992. For further information / clarification, you may contact Mr. Manish Kaushik, GM (Finance) at Havells India Limited, QRG Towers, 2D Sector 126, Expressway, Noida UP (India), Tel: +91-120-3331000 Fax no.: +91-120-3332000; E-mail : ir@havells.com.

| HAVELLS INDIA LIMITED <br> Regd. Off. : 904, 9th Floor, Surya Kiran Building, K G Marg, Connaught Place, New Delhi - 110001 Corporate Off. : QRG Towers, 2D, Sector - 126, Expressway, Noida - 201304 <br> Tel. \# 0120-3331000; Fax \# 0120-3332000, Email: investors@havells.com CIN: L31900DL1983PLC016304 <br> UNAUDITED STANDALONE FINANCIAL RESULTS <br> FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2018 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S.N. | Particulars | Quarter Ended |  |  | Half Year Ended |  | Year Ended <br> 31 -Mar-18 |
|  |  | 30-Sep-18 | 30-Jun-18 | 30-Sep-17 | 30-Sep-18 | 30-Sep-17 |  |
|  |  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Income <br> a) Revenue from operations <br> b) Other Income | $\begin{array}{r} 2190.99 \\ 34.32 \\ \hline \end{array}$ | $\begin{array}{r} 2596.34 \\ 29.22 \\ \hline \end{array}$ | $\begin{array}{r} 1777.36 \\ 28.69 \\ \hline \end{array}$ | $\begin{array}{r} 4787.33 \\ 63.54 \\ \hline \end{array}$ | $\begin{array}{r} 3759.60 \\ 63.49 \\ \hline \end{array}$ | $\begin{aligned} & 8260.27 \\ & 116.99 \\ & \hline \end{aligned}$ |
|  |  | 2225.31 | 2625.56 | 1806.05 | 4850.87 | 3823.09 | 8377.26 |
| 2 | Expenses <br> a) Cost of materials consumed <br> b) Purchases of traded goods <br> c) Change in inventories of finished goods, traded goods and work in progress | $\begin{array}{r} 1162.11 \\ 369.41 \\ (179.66) \\ \hline \end{array}$ | 1091.52 539.70 (10.36) | $\begin{gathered} 867.55 \\ 253.84 \\ (96.26) \\ \hline \end{gathered}$ | 2253.63 909.11 (190.02) | 1732.93 523.99 (35.26) |  |
|  | c) Change in inventories of finished goods, traded goods and work in progress (A) Total material cost $(\mathrm{a}+\mathrm{b}+\mathrm{c})$ | 1351.86 | 1620.86 | 1025.13 | 2972.72 | 2221.66 | 4980.77 |
|  | d) Excise duty on sale of goods <br> e) Employee benefits expense <br> f) Finance costs <br> g) Depreciation and amortisation expense <br> h) Advertisement and sales promotion <br> i) Other expenses | 35 | 808 | . 61 | 40033 | 121.70 | 121.70 |
|  |  | 203.35 | 196.98 | 161.68 | 400.33 | 323.54 | 649.73 |
|  |  | 3.66 | 2.55 | 6.72 | 6.21 | 10.12 | 23.97 |
|  |  | 39.14 | 35.04 | 34.89 | 74.18 | 68.47 | 139.52 |
|  |  | 74.14 | 115.61 | 50.87 | 189.75 | 124.34 | 307.58 |
|  |  | 299.13 | 350.64 | 282.77 | 649.77 | 539.01 | 1,151.20 |
|  | (B) Total other cost ( d to i) | 619.42 | 700.82 | 536.93 | 1320.24 | 1187.18 | 2393.70 |
|  | Total expenses ( $A+B$ ) | 1971.28 | 2321.68 | 1562.06 | 4292.96 | 3408.84 | 7374.47 |
| 3 | Profit before exceptional items and tax (1-2) | 254.03 | 303.88 | 243.99 | 557.91 | 414.25 | 1002.79 |
| 4 | Exceptional items |  |  |  |  | - | 11.91 |
| 5 | Profit before tax ( $3+4$ ) | 254.03 | 303.88 | 243.99 | 557.91 | 414.25 | 1014.70 |
| 6 | Income tax expenses |  |  |  |  | 1-14 |  |
|  | a) Current tax | 54.33 | 72.06 | 53.02 | 126.39 | 89.14 | 208.99 |
|  | b) MAT credit entitlement | - | - | (5.14) | - | (25.40) | (43.09) |
|  | c) Deferred tax | 21.08 | 21.42 | 25.09 | 42.50 | 58.11 | 136.28 |
|  | Total tax expense | 75.41 | 93.48 | 72.97 | 168.89 | 121.85 | 302.18 |
| 7 | Net Profit for the period (5-6) | 178.62 | 210.40 | 171.02 | 389.02 | 292.40 | 712.52 |
| 8 | Other Comprehensive Income/(Loss) |  |  |  |  |  |  |
|  |  | (0.76) | (0.50) | (1.86) | (1.26) | (2.88) | 1.68 |
|  | Items that will not be reclassified to profit and loss in subsequent period, net of tax Other Comprehensive Income/(Loss) for the period net of tax | (0.76) | (0.50) | (1.86) | (1.26) | (2.88) | 1.68 |
| 9 | Total comprehensive income for the period, net of tax (7+8) | 177.86 | 209.90 | 169.16 | 387.76 | 289.52 | 714.20 |
| 10 | Paid up equity share capital (Face value of Re.1/- each) Reserves (excluding revaluation reserve shown in the balance sheet of previous vearl | 62.55 | 62.55 | 62.51 | 62.55 | 62.51 | 62.51 |
| 11 |  |  |  |  |  |  | 3676.64 |
| 12 | Earnings per equity share (EPS) (nominal value of Re. 1/-each) (not annualised): <br> a) Basic (Rs.) <br> b) Diluted (Rs.) | 2.86 2.86 | 3.37 <br> 3.37 | 2.74 2.74 | 6.22 6.22 | 4.68 4.68 | 11.40 11.40 |
| Notes: <br> 1 These financial results have been prepared in accordance with Indian Accounting Standards (Ind-AS) as prescribed under section 133 of Companies Act 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules 2015 and relevant amendment thereafter. |  |  |  |  |  |  |  |
| 2 | The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on October 17, 2018 The statutory auditors of the Company have conducted limited review of these financial results, pursuant to regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015. |  |  |  |  |  |  |
| 3 | Revenue from operations for the period April 01, 2017 to June 30, 2017 were reported inclusive of Excise Duty. Accordingly, revenue (net of excise duty) for the Half year ended September 30, 2017 and year ended March 31, 2018,was Rs. 3637.90 crores and 8138.57 crores respectively. Revenue for the subsequent periods are net of Goods and Service Tax (GST). |  |  |  |  |  |  |
| 4 | During the quarter, the Company has invested Rs 16.66 crores to acquire remaining 31.08\% shareholding (No. of shares 8,19,283) in its subsidiary Company "Promptec Renewable Energy Solution Private Limited" (Promptec). Consequent to this, Promptec has become wholly owned subsidiary of the Company. Further, the company has filed a "Scheme of Amalgamation pursuant to section 230 to 232 of the Companies Act, 2013 with NCLT, between the Company and its wholly owned subsidiaries, namely "Promptec Renewable Energy Solution Private Limited", "Standard Electricals Limited", "Havells Global Limited" and "Lloyd Consumer Private Limited", which is subject to approvals. Impact will be taken in books of account upon final approvals from NCLT. |  |  |  |  |  |  |
| 5 | Figures for half year ending September 30, 2017 includes business of Lloyd Consumer Division starting from May 08, 2017, hence not comparable with half year ending September 30 , 2018 to that extent. |  |  |  |  |  |  |
| 6 | Previous quarter/half year/year ended figures have been regrouped/restated wherever considered necessary. |  |  |  |  |  |  |
|  |  |  |  |  |  | For and on <br> Chairman | half of the Board lls India Limited Inte <br> (AnilRai cupta) Managing Director |

## HAVELLS INDIA LIMITED

Regd. Off. : 904, 9th Floor, Surya Kiran Building, K G Marg, Connaught Place, New Delhi - 110001 Corporate Off. : QRG Towers, 2D, Sector - 126, Expressway, Noida - 201304 Tel. \# 0120-3331000; Fax \# 0120-3332000, Email: investors@havells.com

CIN: L31900DL1983PLC016304
SEGMENTWISE REVENUE, RESULTS, ASSETS AND LIABILITIES FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2018
(Rs.in Crores)

| S.N. | Particulars | Quarter Ended |  |  | Half Year Ended |  | $\frac{\text { Year Ended }}{31-M a r-18}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30-Sep-18 | 30-Jun-18 | 30-Sep-17 | 30-Sep-18 | 30-Sep-17 |  |
|  |  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Segment Revenue |  |  |  |  |  |  |
|  | a) Switchgears | 423.13 | 404.10 | 329.85 | 827.23 | 685.55 | 1,424.45 |
|  | b) Cable | 766.47 | 749.93 | 569.34 | 1,516.40 | 1,288.91 | 2,683.41 |
|  | c) Lighting \& Fixtures | 285.61 | 258.32 | 286.81 | 543.93 | 558.91 | 1,168.70 |
|  | d) Electrical Consumer Durables | 457.93 | 475.86 | 321.55 | 933.79 | 689.18 | 1,569.57 |
|  | e) Lloyd Consumer | 257.85 | 708.13 | 269.81 | 965.98 | 537.05 | 1,414.14 |
|  | Total | 2,190.99 | 2,596.34 | 1,777.36 | 4,787.33 | 3,759.60 | 8,260.27 |
|  | Less: Inter Segment Revenue | - | - | - | - | - | - |
|  | Revenue from Operations | 2,190.99 | 2,596.34 | 1,777.36 | 4,787.33 | 3,759.60 | 8,260.27 |
| 2 | Segment Results |  |  |  |  |  |  |
|  | (Profit(+)/ Loss(-) before tax and finance cost from each |  |  |  |  |  |  |
|  | a) Switchgears | 162.82 | 154.85 | 136.28 | 317.67 | 266.96 | 557.20 |
|  | b) Cable | 107.02 | 127.85 | 113.32 | 234.87 | 199.22 | 438.03 |
|  | c) Lighting \& Fixtures | 84.67 | 71.12 | 77.48 | 155.79 | 154.05 | 335.63 |
|  | d) Electrical Consumer Durables | 124.96 | 136.71 | 89.39 | 261.67 | 171.01 | 420.15 |
|  | e) Lloyd Consumer | 47.62 | 137.03 | 52.68 | 184.65 | 92.04 | 268.32 |
|  | Total | 527.09 | 627.56 | 469.15 | 1,154.65 | 883.28 | 2,019.33 |
|  | Less: (i) Finance cost | 3.66 | 2.55 | 6.72 | 6.21 | 10.12 | 23.97 |
|  | (ii) Other un-allocable expenses | 269.40 | 321.13 | 218.44 | 590.53 | 458.91 | 992.57 |
|  | net of un-allocable income <br> (iii) Exceptional items (Profit)/ Loss | - | - |  | - |  | (11.91) |
|  | Total Profit before tax | 254.03 | 303.88 | 243.99 | 557.91 | 414.25 | 1,014.70 |
| 3 | Segment Assets |  |  |  |  |  |  |
|  | a) Switchgears | 670.88 | 678.73 | 631.62 | 670.88 | 631.62 | 640.28 |
|  | b) Cable | 787.99 | 828.03 | 756.08 | 787.99 | 756.08 | 757.94 |
|  | c) Lighting \& Fixtures | 526.38 | 481.00 | 583.09 | 526.38 | 583.09 | 491.58 |
|  | d) Electrical Consumer Durables | 685.31 | 581.15 | 468.98 | 685.31 | 468.98 | 505.54 |
|  | e) Lloyd Consumer | 2,201.24 | 2,150.02 | 1,811.48 | 2,201.24 | 1,811.48 | 2,195.26 |
|  |  | 4,871.80 | 4,718.93 | 4,251.25 | 4,871.80 | 4,251.25 | 4,590.60 |
|  | g) Unallocated | 1,598.75 | 2,137.36 | 1,215.02 | 1,598.75 | 1,215.02 | 1,950.81 |
|  | Total | 6,470.55 | 6,856.29 | 5,466.27 | 6,470.55 | 5,466.27 | 6,541.41 |
| 4 | Segment Liabilities |  |  |  |  |  |  |
|  | a) Switchgears |  | 331.03 | 243.10 | 336.41 | 243.10 | 307.51 |
|  | b) Cable | 431.70 | 481.54 | 325.50 | 431.70 | 325.50 | 529.05 |
|  | c) Lighting \& Fixtures | 200.59 | 200.06 | 230.87 | 200.59 | 230.87 | 240.75 |
|  | d) Electrical Consumer Durables | 411.05 | 410.16 | 278.02 | 411.05 | 278.02 | 385.01 |
|  | e) Lloyd Consumer | 395.17 | 510.08 | 354.33 | 395.17 | 354.33 | 646.82 |
|  |  | 1,774.92 | 1,932.87 | 1,431.82 | 1,774.92 | 1,431.82 | 2,109.14 |
|  | g) Unallocated | 852.38 | 956.39 | 719.98 | 852.38 | 719.98 | 693.12 |
|  | Total | 2,627.30 | 2,889.26 | 2,151.80 | 2,627.30 | 2,151.80 | 2,802.26 |

$\star$


|  | BALANCE SHEET | (Rs. in crores) |  |
| :---: | :---: | :---: | :---: |
|  | Particulars | Standalone |  |
|  |  | As at | As at |
|  |  | 30-Sep-18 | 31-Mar-18 |
|  |  | (Unaudited) | (Audited) |
| A | ASSETS |  |  |
|  | Non-current assets |  |  |
|  | Property, plant and equipment | 1,244.54 | 1,247.90 |
|  | Capital work in progress | - 86.12 | 24.05 |
|  | Investment property | 52.72 | 53.79 |
|  | Goodwill | 310.47 | 310.47 |
|  | Other intangible assets | 1,164.35 | 1,173.00 |
|  | Investment in subsidiaries | 58.36 | 41.70 |
|  | Financial assets |  |  |
|  | (i) Trade receivables | 5.56 | - |
|  | (ii) Other financial assets | 19.80 | 17.21 |
|  | (iii) Other bank balances | - | 0.41 |
|  | Other non-current assets | 61.14 | 40.15 |
|  |  | 3,003.06 | 2,908.68 |
| 2 | Current assets |  |  |
|  | Inventories | 1,845.34 | 1,621.65 |
|  | Financial assets |  |  |
|  | (i) Trade receivables | 282.38 | 325.40 |
|  | (ii) Cash and cash equivalents | 267.65 | 301.20 |
|  | (iii) Other bank balances | 907.80 | 1,224.97 |
|  | (iv) Loans | 8.96 | - |
|  | (v) Other financial assets | 7.90 | 7.97 |
|  | Other current assets | 131.14 | 135.21 |
|  |  | 3,451.17 | 3,616.40 |
|  | Assets classified as held for sale | 16.32 | 16.33 |
|  | Total Assets | 6,470.55 | 6,541.41 |
| B | EQUITY AND LIABILITIES |  |  |
|  | Equity |  |  |
|  | Equity share capital | 62.55 | 62.51 |
|  | Other equity | 3,780.70 | 3,676.64 |
|  |  | 3,843.25 | 3,739.15 |
| 2 | Liabilities |  |  |
|  | Non-current liabilities |  |  |
|  | Financial liabilities |  |  |
|  | (i) Borrowings | 54.00 | 81.00 |
|  | (ii) Other financial liabilities | 5.35 | 5.48 |
|  | Provisions | 18.43 | 23.88 |
|  | Deferred tax liabilities (Net) | 255.43 | 206.95 |
|  | Other non-current liabilities | 17.71 | 17.71 |
|  |  | 350.92 | 335.02 |
|  | Current liabilities |  |  |
|  | Financial liabilities |  |  |
|  | (i) Borrowings | 54.00 | 27.00 |
|  | (ii) Trade payables |  |  |
|  | a) total outstanding dues of micro enterprises and small enterprises | 68.44 | 84.60 |
|  | b) total outstanding dues of creditors other than micro enterprises and | 1,333.38 | 1,549.39 |
|  | small enterprises <br> (iii) Other financial liabilities | 512.63 | 513.29 |
|  | Other current liabilities | 80.85 | 107.55 |
|  | Provisions | 172.63 | 154.09 |
|  | Current tax liabilities (Net) | 54.45 | 31.32 |
|  | O | 2,276.38 | 2,467.24 |
|  | Total Equity and Liabilities | 6,470.55 | 6,541.41 |


[^0]:    * $25 \%$ growth, adjusted for excise impact in exempted zones

