



BEARSELL LIMITED

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Sec : September : 2018

3rd September, 2018

The Listing Manager,
National Stock Exchange of India Limited,
Exchange Plaza
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

The Listing Manager
BSE Limited
Registered Office : Floor 25
P J Towers, Dalal Street,
Mumbai – 400 001

Scrip Code: BEARSELL

Scrip Code: 539447

Dear Sir

Please find enclosed , Investor brief - for your information (Regarding order from Ethiopia)

Thanking You

Yours faithfully,
For BEARSELL LIMITED


K Murali
Company Secretary



Beardsell Limited bags Rs. 25 crore order from Ethiopia

Hyderabad, September 03, 2018: Beardsell Limited, a leading service provider of prefab structures, cold storages, packaging, insulation products and clean rooms, has bagged contracts worth USD 3.57 million (INR 25 crore) from the Pharmaceuticals Fund and Supply Agency (PFSA) an Ethiopian government agency, for supply of items.

The scope is only supply of items. The supply is required to be completed before December 31st. The payment is assured by International Letters of Credit, which has been the standard payment scheme of the Government.

The company has transformed its business from being a packaging products and insulation company with a new line of prefabricated building materials over the past few years and is gearing up for the next phase of growth. The company's QuikBuild Construction System has been growing rapidly both for home and commercial set-ups necessitating expansion. The company is targeting INR 100 crore revenue from QuikBuild in the next two years.

Last fiscal, while packaging products contributed about ₹70 crore to revenues, prefabricated building materials also contributed ₹70 crore, the rest came from insulation and other services.

About Beardsell Limited

Beardsell Ltd was incorporated in 1936, and is known for its QuikBuild pre fab structures and packaging products for consumer durable goods. The company's aim is to replace the current RCC construction system for civil buildings with its QuikBuild pre-fabricated building materials.

The company has 7 manufacturing units across India and branches in all the major cities. Beardsell has been spearheading innovation in prefab structures and packaging design and development and has successfully developed multiple cost effective and reliable solution over the years.