



Safety • Quality • Reliability

January 29, 2021

To,  
The Executive Director  
Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex  
Bandra (E)  
Mumbai

Symbol: "SOLARINDS"

To,  
The Executive Director  
Listing Department  
BSE Limited  
Floor No. 25, PJ Towers  
Dalal Street  
Mumbai : 400001.

Scrip Code: 532725

**Sub: Fact Sheet - Presentation on Unaudited Financial Results for the Quarter and Nine Months ended on December 31, 2020.**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations & Disclosure requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation to analysts/investors on Unaudited Financial Results of the Company for the quarter and nine months ended on December 31, 2020.

The above information is also available on the website of the Company i.e. [www.solargroup.com](http://www.solargroup.com).

This is for your information and record.

Kindly acknowledge the receipt of the same.

Yours truly,

For Solar Industries India Limited

Khushboo Pasari  
Company Secretary &  
Compliance Officer



Encl.: As above

## Solar Industries India Limited

Regd. Office: "Solar" House, 14, Kachimet, Amravati Road, Nagpur - 440023, INDIA

☎ (+91)712-6634555/567 ☎ (+91)712-2500200-201 ✉ [solar@solargroup.com](mailto:solar@solargroup.com)

CIN : L74999MH1995PLC085878 🌐 [www.solargroup.com](http://www.solargroup.com)



# Solar Industries India Limited

DHARTI | PAATAL | AAKASH



**Explosion**  
of Opportunities

**Q3FY21**





# Consolidated Snapshot

## Q3FY21 V/S Q3FY20

### SALES

646 Cr.

15%

563 Cr.

### EBIDTA

146 Cr.

19%

123 Cr.

### PBT

110 Cr.

27%

87 Cr.

### PAT

81 Cr.

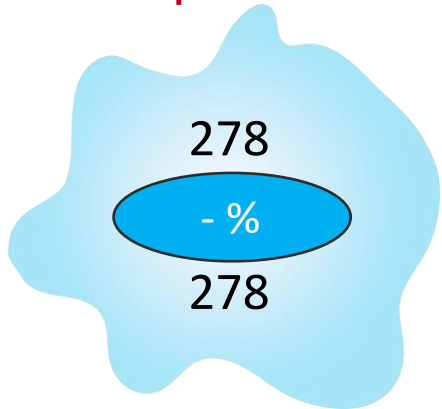
25%

65 Cr.

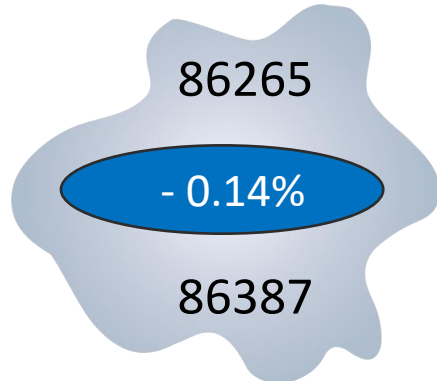
# Q3FY21 v/s Q3FY20



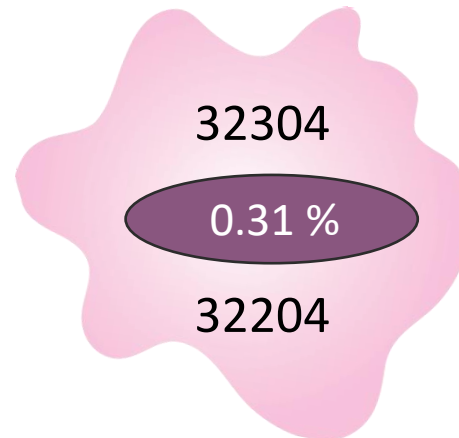
Value (Cr)  
Explosives



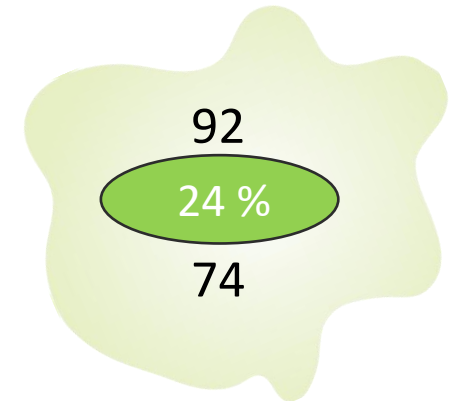
Quantity (MT)  
Explosives



Rate  
Explosives



Value (Cr)  
Accessories



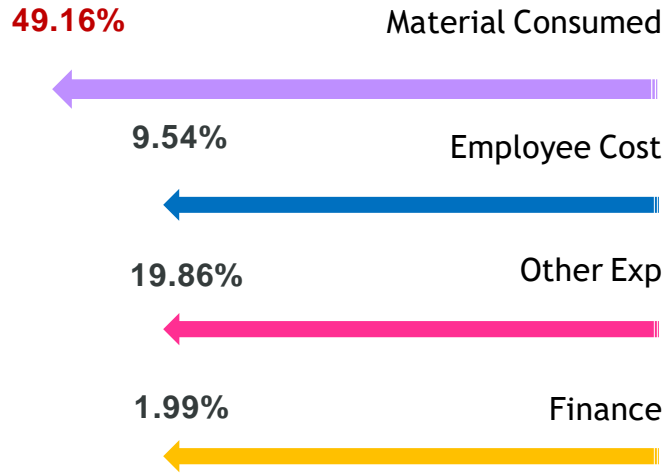
# Consolidated Quarterly Results

	Rs. In Crores				% of Net Sales			
	Q2FY21	Q3FY21	Q3FY20	% Change	Q2FY21	Q3FY21	Q3FY20	Change
<b>Net Sales</b>	587.25	645.85	563.23	14.67%				
<b>EBIDTA</b>	127.75	145.47	122.74	18.52%	21.75%	22.52%	21.79%	0.73
<b>Interest/ Fin</b>	11.67	10.94	14.11	(22.47)%	1.99%	1.69%	2.51%	(0.82)
<b>Depreciation</b>	23.85	24.36	22.03	10.58%	4.06%	3.77%	3.91%	(0.14)
<b>PBT</b>	92.23	110.17	86.60	27.22%	15.71%	17.06%	15.38%	1.68
<b>Tax</b>	24.60	28.74	21.55	33.36%	26.67%	26.09%	24.88%	1.21
<b>PAT</b>	67.63	81.43	65.05	25.18%	11.52%	12.61%	11.55%	1.06

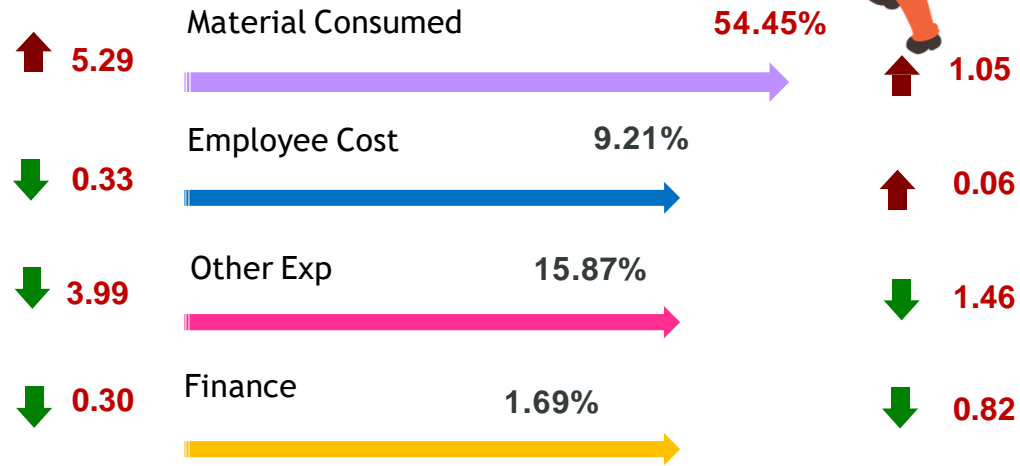


# Cost-Break-Up

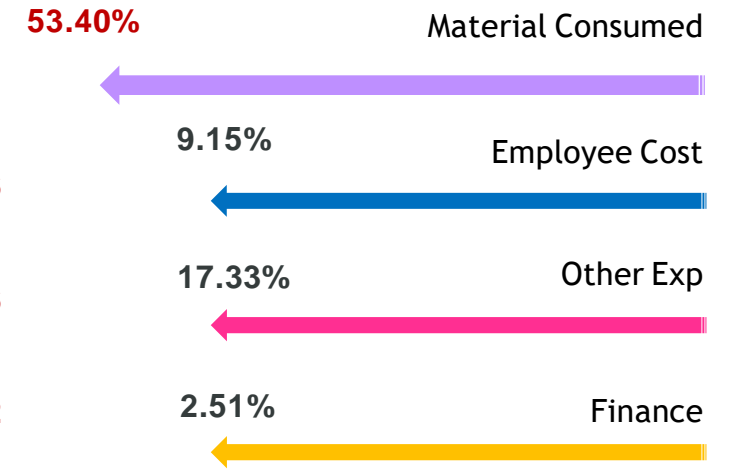
## Q2FY21



## Q3FY21



## Q3FY20

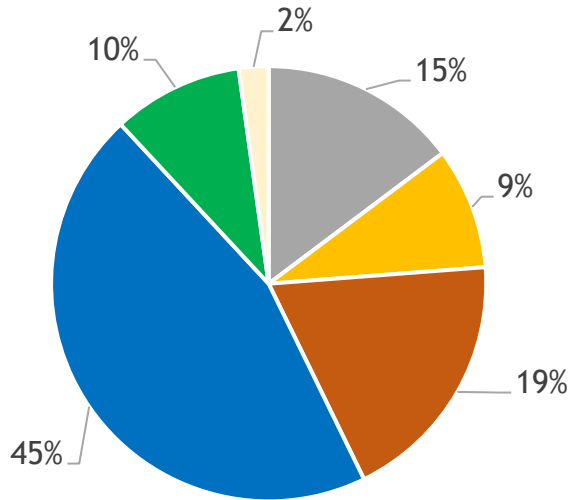




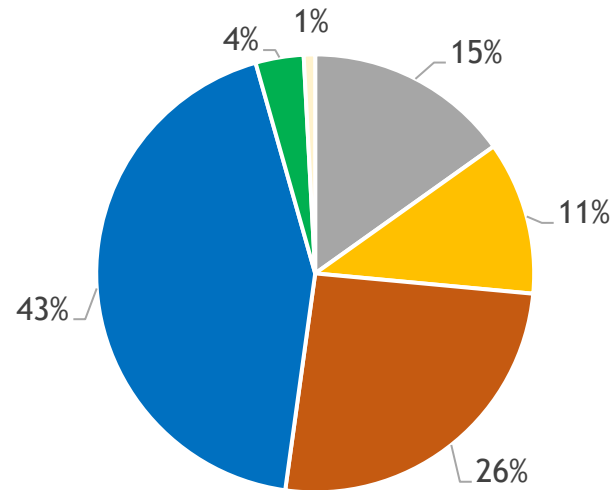
# Customers

Particulars	Q2FY21	% of Sales	Q3FY21	% of Sales	Q3FY20	% of Sales	Y-o-Y
CIL	86.64	15%	97.89	15%	89.99	16%	9%
Non Cil & Institutional	53.03	9%	73.13	11%	80.74	14%	-9%
Housing & Infra	111.53	19%	166.05	26%	130.77	23%	27%
Exports & Overseas	266.11	45%	280.42	43%	221.59	39%	27%
Defence	56.94	10%	22.92	4%	25.79	5%	-11%
Others	13.00	2%	5.44	1%	14.35	3%	-62%
<b>Total</b>	<b>587.25</b>		<b>645.85</b>		<b>563.23</b>		<b>15%</b>

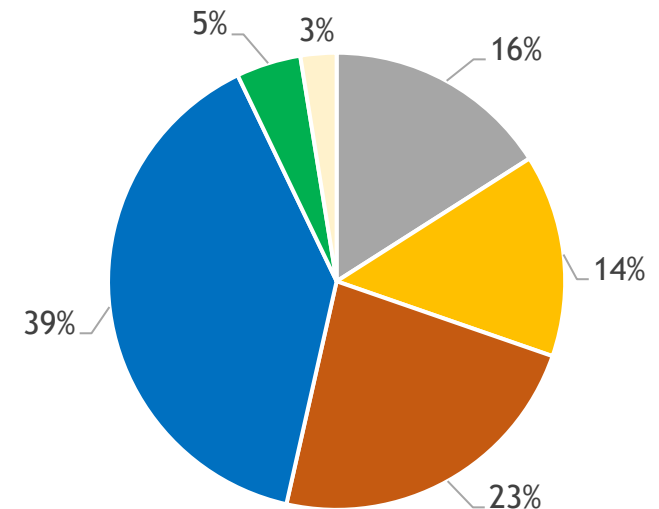
Q2FY21



Q3FY21



Q3FY20





# Consolidated Snapshot

## 9MFY21 V/S 9MFY20

### SALES

1724 Cr.

2 %

1690 Cr.

### EBIDTA

369 Cr.

0.82 %

366 Cr.

### PBT

263 Cr.

- %

263 Cr.

### PAT

193 Cr.

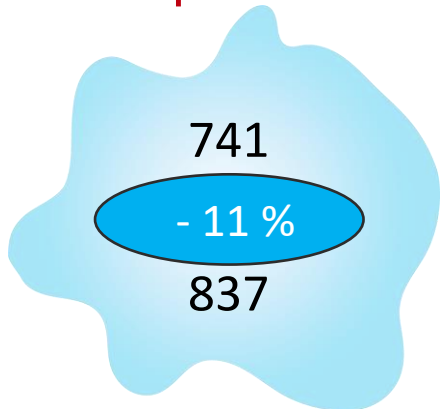
- 14 %

225 Cr.

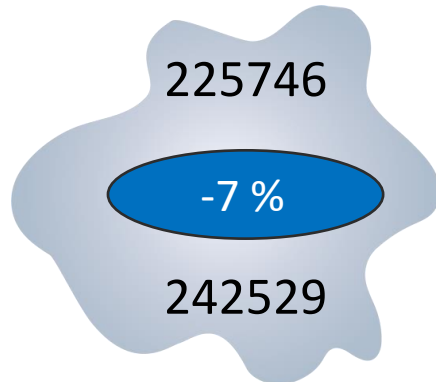




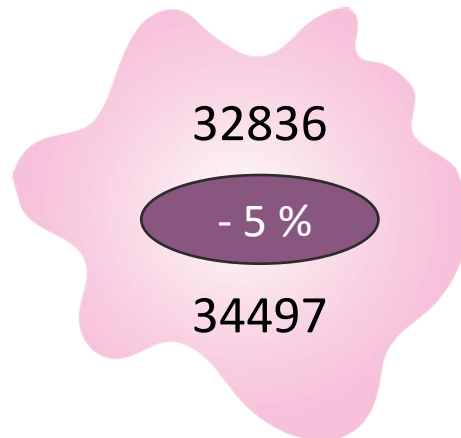
Value (Cr)  
Explosives



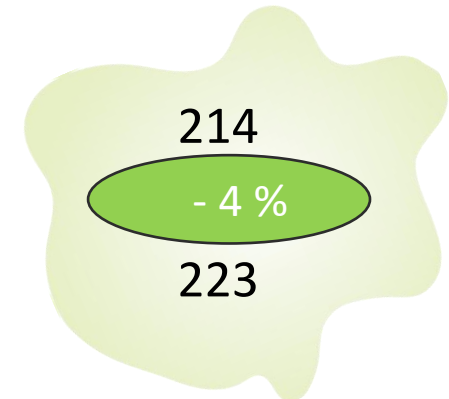
Quantity (MT)  
Explosives



Rate  
Explosives



Value (Cr)  
Accessories



# Consolidated 9 Monthly Results

	Rs. In Crores			% of Net Sales		
	9MFY21	9MFY20	% Change	9MFY21	9MFY20	Change
<b>Net Sales</b>	1724.24	1689.82	2.04%			
<b>EBIDTA</b>	369.03	365.81	0.88%	21.40%	21.65%	(0.25)
<b>Interest/ Fin</b>	34.91	40.62	(14.06%)	2.02%	2.40%	(0.38)
<b>Depreciation</b>	71.00	62.39	13.80%	4.12%	3.69%	0.43
<b>PBT</b>	263.12	262.80	0.12%	15.26%	15.55%	(0.29)
<b>Tax</b>	70.09	37.31	87.86%	26.64%	14.20%	12.44
<b>PAT</b>	193.03	225.49	(14.40%)	11.20%	13.34%	(2.14)

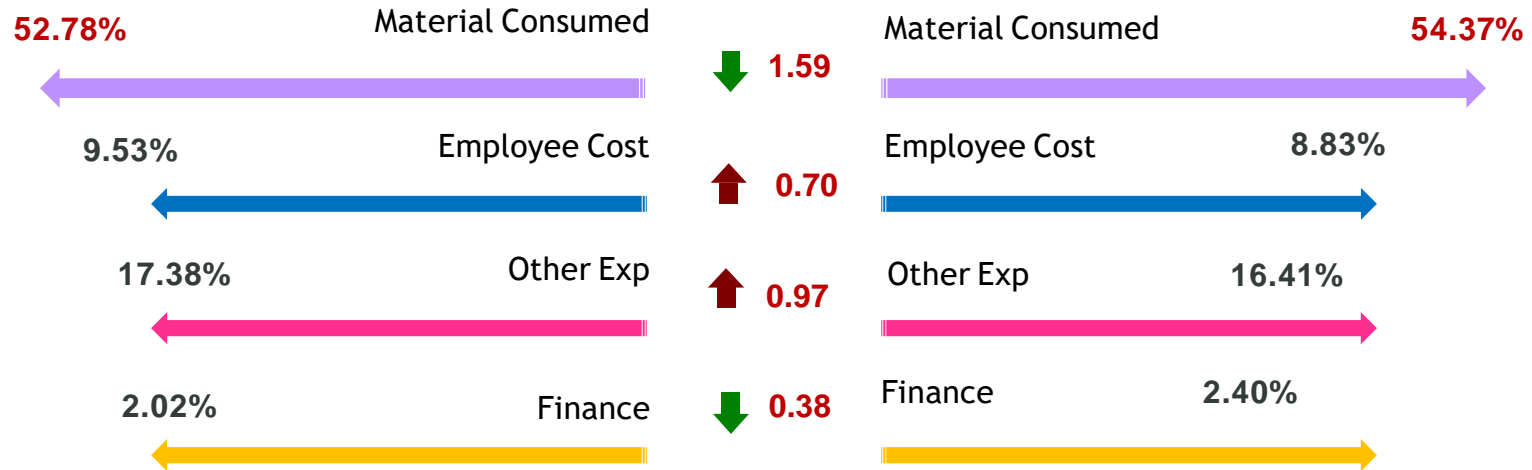


# Cost-Break-Up



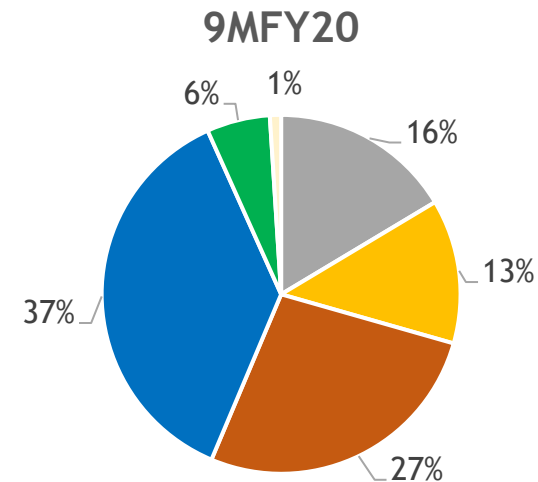
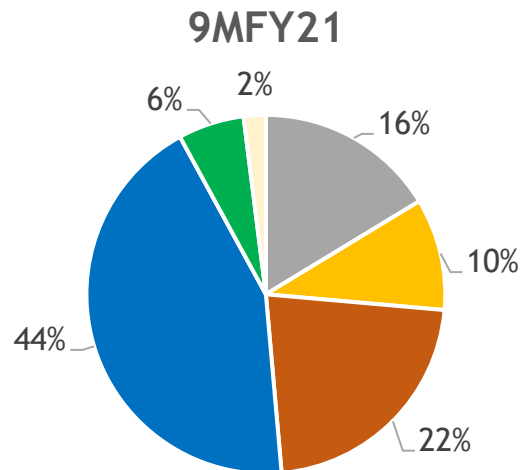
## 9MFY21

## 9MFY20



# Customers

	9MFY21	% of Sales	9MFY20	% of Sales	Change
CIL	283.01	16%	275.20	16%	3%
Non Cil & Institutional	174.81	10%	218.06	13%	-20%
Housing & Infra	384.86	22%	451.65	27%	-15%
Exports & Overseas	753.61	44%	619.38	37%	22%
Defence	103.32	6%	95.70	6%	8%
Others	24.63	2%	29.83	1%	-17%
	<b>1724.24</b>		<b>1689.82</b>		<b>2%</b>



## Q3FY21

Working Capital ₹ 241.08  
Term Loan ₹ 586.86

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Total Debt ₹ 827.94  
Cash & Investments ₹ 85.75

**Net Debt ₹ 742.19**

## FY 2019-20

Working Capital ₹ 357.37  
Long Term ₹ 350.80

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Total Debt ₹ 708.17  
Cash & Investments ₹ 92.58

**Net Debt ₹ 615.59**



# Order Book Status

(As on 31<sup>st</sup> Dec 2020)



Coal India's Order Book

**Approx Rs.535 Crs**



SCCL's Order Book

**Approx Rs.422 Crs**



Defence Order Book

**Approx Rs. 678 Crs.**





# CAPEX

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Capex till 31.12.2020 180.22 Crs

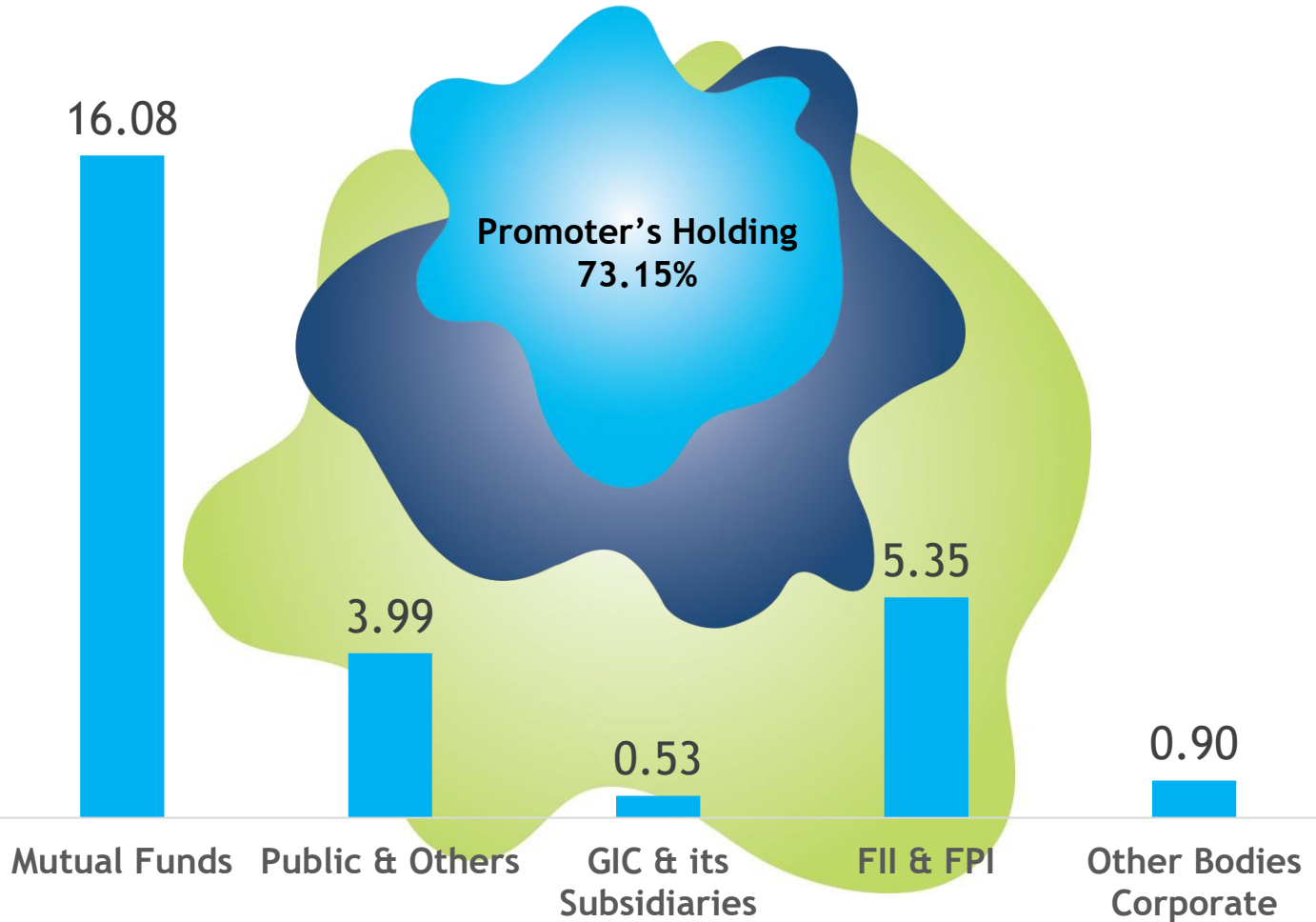
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Planned Capex for the Year is 210 Crs

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# Shareholding as on 31.12.20



## Mutual Funds

SBI (7.37), Kotak Fund (4.41), HDFC (2.60) , DSP (0.71), Others (0.99)

## FII & FPI

Fidelity (3.80), FIAM Gr (0.31), DFA Investments (0.31), Others (0.93)

## GIC & its Subsidiaries

ICICI Prudential Life Insurance (0.53)



Thank You!  
**Solar Industries India Limited**



Dharti



Paatal



Aakash