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REF: CITL/BSE/049/2017-18
Monday, 04 December 2017

Department of Corporate Services (Listing)
BSE Limited (Bombay Stock Exchange Limited),
P J Towers, Dalal Street, FORT
MUMBAI - 400 001

Dear Sirs/Madam,

Subject: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, kindly find enclosed herewith a copy of the Results Presentation with respect to the Q2 & FY 2017-18 un audited financial results for the 2nd Quarter ended 30th September 2017 of the Company.

Please treat this as compliance with the listing requirements.

Thanking you.

Yours sincerely,
For Cerebra Integrated Technologies Limited



Shridhar S Hegde
Whole Time Director
DIN: 01247342

CEREBRA INTEGRATED TECHNOLOGIES

Marching Towards Green Growth

Investor Presentation December 2017



Safe Harbor

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Agenda

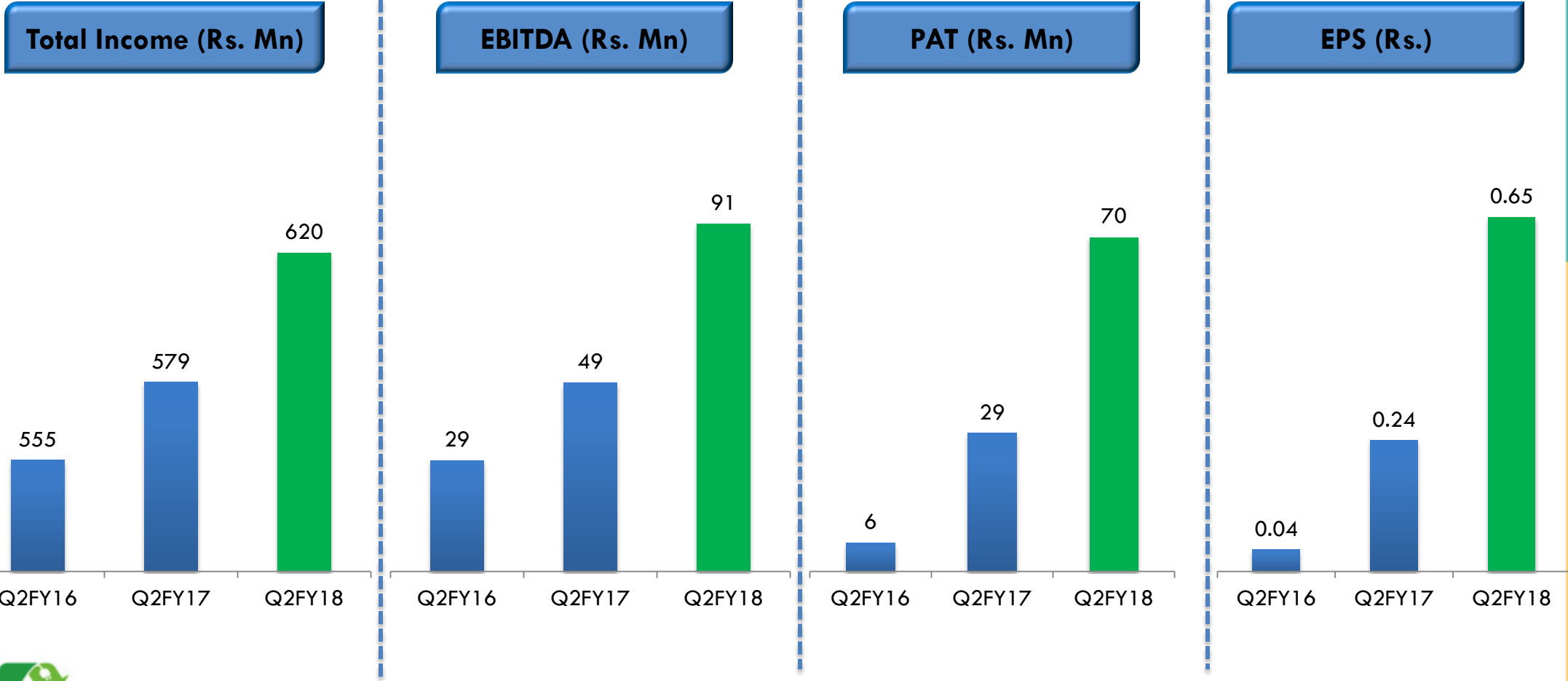
- **Q2 & H1 FY18 – Financial Highlights**
- **Company Overview**
- **E-Waste Space - New Growth Area**
- **Hardware**
- **IT Services - India & Middle East**



Q2 & H1FY18 – Financial Highlights



Financial Highlights – Q2FY18 (Consolidated)



Figures have been regrouped or rearranged , wherever necessary

Financial Highlights – Q2 & H1FY18 (Consolidated)

Rs. Mn	Q2 FY18	Q2 FY17	Q2 FY16	H1FY18	H1FY17	H1FY16
Revenue from Operations	600	577	541	949	1,138	1,200
Other Income	20	2	14	21	4	22
Total Income	620	579	555	970	1,142	1,222
Raw Material & Fuel costs	476	472	494	713	970	1,102
Employee Cost	20	16	15	36	30	32
Other costs	33	42	17	81	53	39
EBIDTA	91	49	29	140	89	49
EBITDA Margin (%)	14.7%	8.5%	5.2%	14.5%	7.8%	4.0%
Depreciation	1	2	2	1	2	4
Interest	4	6	7	6	11	16
Exceptional items	0	0	-10	0	0	-10
Tax	16	13	5	19	15	9
Profit After Tax	70	29	6	113	62	9



Figures have been regrouped or rearranged , wherever necessary

Company Overview



Key Business Areas

E-Waste Management

Hardware

IT Services – India & Middle East



Hardware & IT Services



Leading hardware manufacturing company ...

- Design & manufacture motherboards, memory modules, servers, workstations etc
- Commenced operations in 1992 in Bangalore
- Manufacturing facility in Peenya, Bangalore
- Reputed diversified clientele across industry
- Nationwide presence with over 100 channel partners for distribution



... Niche expertise in IT Services in India & Middle East

- Offer business process outsourcing solutions by leveraging process, domain and people management expertise
- Expertise in Banking, Insurance, Finance & Accounting, HR Services, Healthcare and Legal Services
- Cerebra Middle East: Niche IT Distribution house offering Data Centre, Security Surveillance and IT Infrastructure management solutions to the Middle East

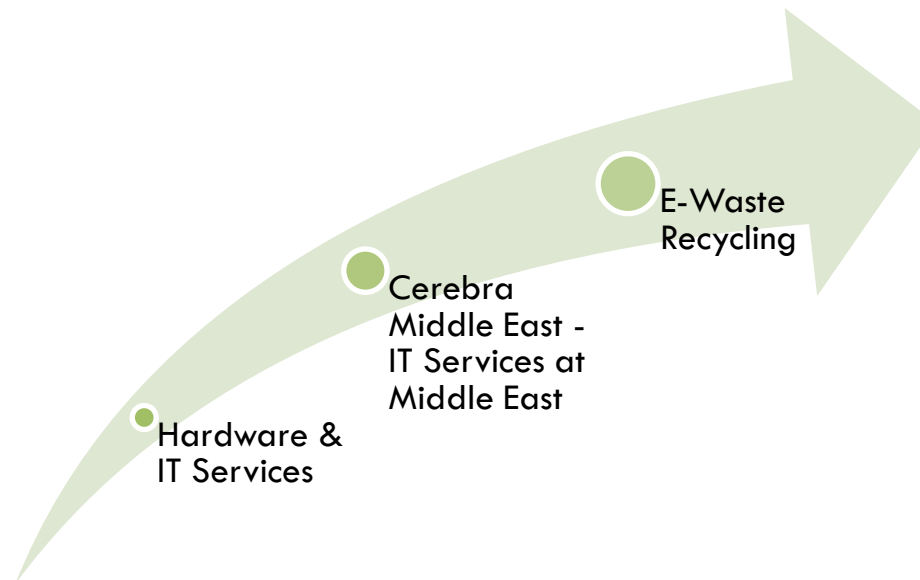


Entry into E-Waste business



... Foray into E-Waste Recycling

- One of India's largest integrated E-Waste recycling facility at Narsapura
- Capacity of 96,000 Tons per annum; obtained necessary consent from Karnataka State Pollution Control Board
- Recycling & Refurbishment is progressing well
- Agreements with many customers including MNC's across India for collecting E-Waste



Experienced Team



Mr. V. Ranganathan, MD

- Electrical & Electronics Engineer, ~29 years of experience in manufacturing & trading of computers and electronic products
- Leading the marketing initiatives at Cerebra



Mr. Asit Ahuja, CEO, Cerebra ME

- Founder Director Cerebra Middle East FZCO
- Responsible for day to day operations



Mr. Shridhar S Hegde, ED & CFO

- Law graduate, ~ 35 years of experience in industry
- Responsible for the entire financial aspects of Company



Mr. Phalguna Jois, CEO, ES Division

- ~25+ extensive experience in manufacturing, IT distribution and business development
- Instrumental in building team & strategic alliances



Mr. P. Bharath, COO

- Civil Engineer, Responsible for setting up the factory at Peenya
- Leading production activities at SMT Division, EMS Division, and E-waste Recycling Plant



Mr. Anil Bhavnani, Head-Strategy & Alliances (E-Waste Recycling)

- ~30 years experience in conceptualizing and establishing successful businesses
- Responsible for strategy and alliances



Mr. P. Vishwamurthy, ED

- Mechanical Engineer, ~ 26 years of experience in industry
- Resource management, client relationships and engagements



Servicing prestigious clients across industry segments

Banks	PSUs	Govt. Agencies	Other Major Clients
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Electronics Corporation of India Limited
A Govt. of India (Dept. of Atomic Energy) Enterprise



Government of India
Department of Atomic Energy
Indira Gandhi Centre for Atomic Research



E-Waste Space: New Growth Area



Current E-Waste Recycling in India

Current Scenario of E-Waste treatment in India



Currently ~ **99%** of E-Waste market in India is **un-organised**

Cerebra's way for E-Waste treatment



Pioneers in organised E-Waste recycling player



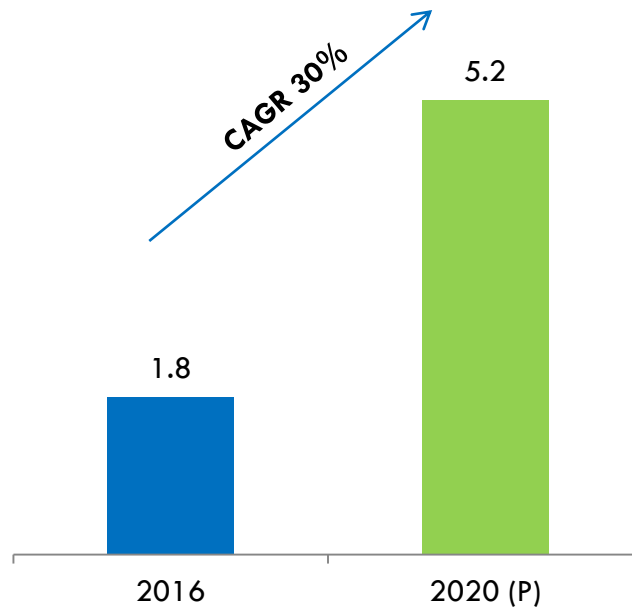
Current Hazardous E-Waste recycling practices in India

[Video Link](#)

India's E-Waste Potential – A Large Opportunity

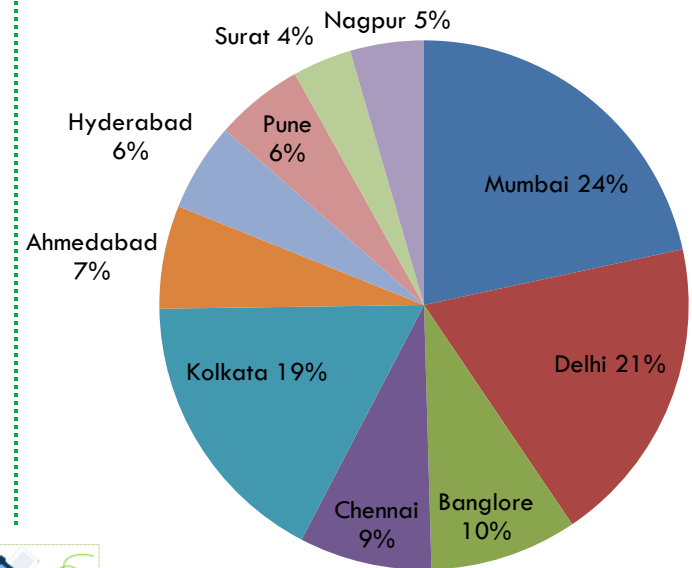
India is emerging as one of the world's major electronic waste generators

Generation of E-Waste in India (Million Metric Tonnes) p.a



Source: ASSOCHAM-cKinetics study (June 2016)

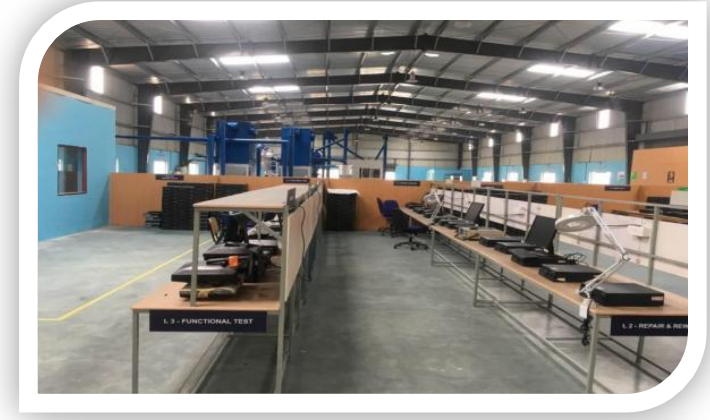
City wise E-Waste generation



Source: Dept. of Information Technology



World Class Fully Integrated E-Waste Facility



[Video Link](#)



Cerebra's E-Waste facility:

- E-Waste Recycling Facility spans over an area of **12 acres**; with built up area of more than **40,000 sft**
- Current capacity of the facility is **36,000 tons p.a.**; with potential to reach **96,000 tons p.a.** in future



... Large opportunity for CEREBRA

- Commenced operations & continuous expansion of network for E-Waste collection
- Expanded sales force in Mumbai, Pune, Delhi, Ahmedabad & Chennai

- Plant capacity to process 96,000 tonnes of E-Waste per annum
- Equipped for 100% recycling of collected E-Waste with zero landfill

- MOU signed with major MNCs & Large Corporates
- Precious Metals refining plant to be set up soon

Cerebra E-Waste Business Process



Advantage Cerebra

- Pioneer in hardware manufacturing with strong skill sets in repair & refurbish

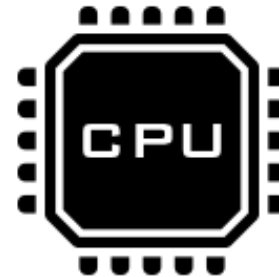
- Location Benefit:
 - Bengaluru : Around 1,500 Software & BPO companies
 - Chennai: Manufacturing hub for Electronics & Automobiles

- Strong vendor alliances and partnerships with IBM, Dell, HP, Oracle etc

- Extensive dealer network already in place due to existing line of business



Hardware & IT Services

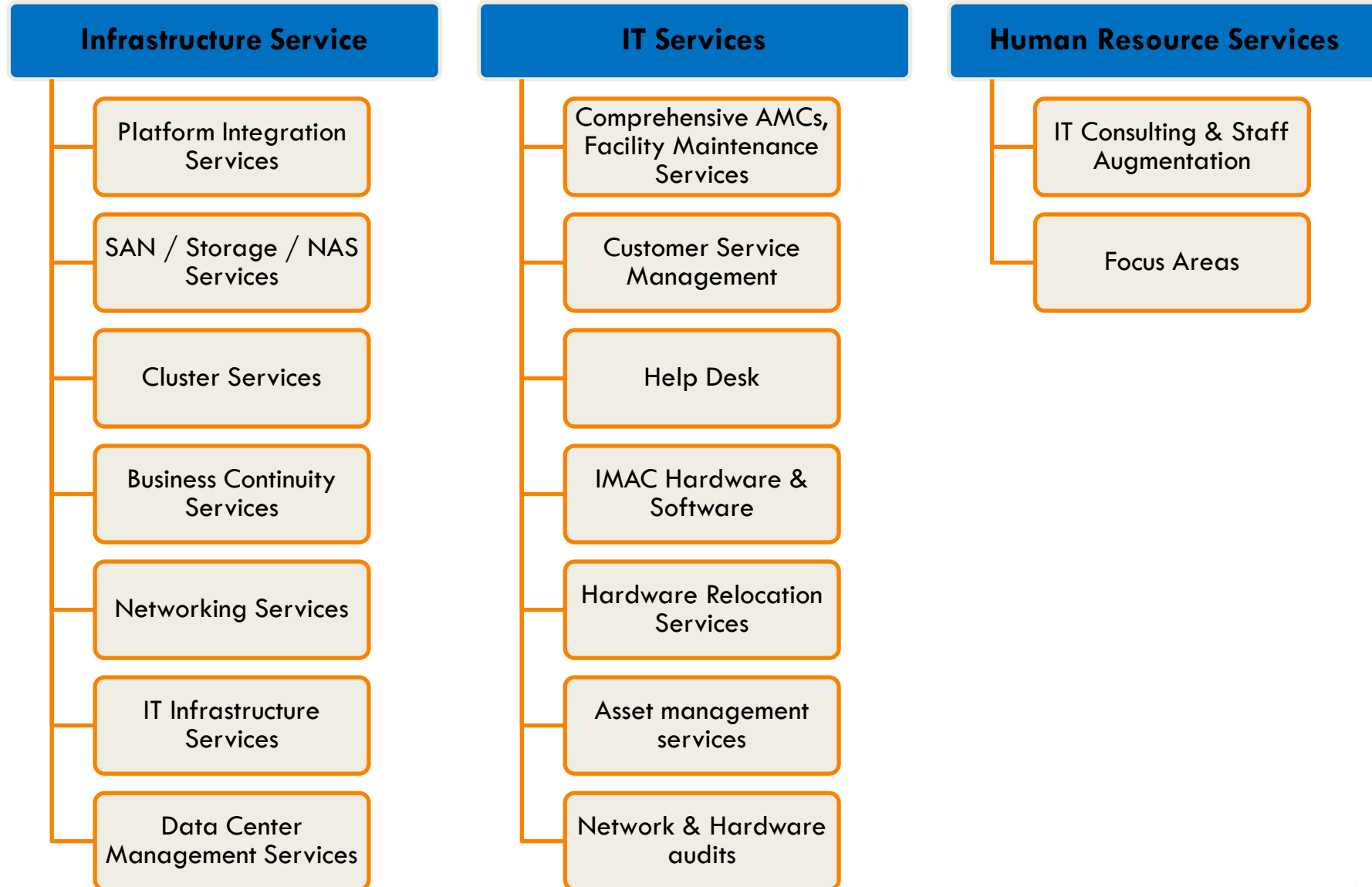


One of the Pioneers in Hardware Space in India

	Electronic Manufacturing Service (EMS)	Enterprise Solutions Division (ESD) & Infrastructure Management
Key Offering	Manufactures populated PCBs such as motherboards, memory modules, graphic cards	Networking, servers, storage, endpoints, operating systems, application software
Capacity	Handles - 14000 / 28000 CPH	Skilled manpower to provide solutions
Projects/Services by Cerebra	Providing Hardware Solutions & IT Services	Automated Driving Test System (ADTS) from Transport department
		Personalised Security Surveillance services (value added distributor for UAE region)
		Personalised storage servers



IT Services – Expansive Portfolio in India



Cerebra Middle East

Niche IT Distribution house offering Data Centre & IT Infrastructure management solutions

Service Offerings

Security Surveillance Solutions

CCTV

VMS

NVR

Storage

Access Control

Video Walls

Information & Communication Technology

Data Centre Solutions

Business Continuity

Data Protection

Cloud Solutions

Disaster Recovery

Enterprise Mobility

Storage Virtualization

E-Waste Recycling



Some of our Marquee Projects



Unique order win for Automated Driving Test System (ADTS) from Transport department, Government of Karnataka

- To automate process of conducting driving tests & issuance of licenses at select RTO center
- 5 year contract to implement, operate and maintain



Canon (Japan) appointed Cerebra Middle East FZCO (Subsidiary of Cerebra) as a value added distributor for UAE region

- UAE's security and surveillance market to witness rapid growth due to EXPO 2020 in Dubai



ಸರಬರಾಜು
CEREBRA
 E-WASTE RECYCLER

25
 CEREBRA
 Years

DROP YOUR ELECTRONIC WASTE HERE

E-WASTE

Electronic waste affects our health. It contains toxic materials like mercury, lead, cadmium, barium, lithium, etc.
 E-Waste is HAZARDOUS

PLEASE   RECYCLE

Call +91-80-2204-6969
 Cell +91-97409-11799
 e-waste@cerebracomputers.com

LET'S CONNECT



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“Responsibility towards safety
 of our environment”

For more information visit:
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