HUDCO/CS/SE/2021

11th February, 2021

Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001 Scrip Code- 540530

Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E)
Mumbai- 400051
NSE Symbol- HUDCO

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/ Ma'am.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Investor Presentation on the financial results of the Company for the quarter ended 31st December, 2020.

A copy of the Presentation on the financial results is being made available on HUDCO website, i.e., <a href="https://www.hudco.org">www.hudco.org</a> (Home>>Investors>>Financial Results>>Investors Presentation).

This is for your information and dissemination.

धन्यवाद

भवदीय

हरीश कुमार शर्मा कंपनी सेक्रेटरी एंड कंप्लायंस अफसर हाउसिंग एंड अर्बन डेवलपमेंट कॉपॉरेशन लि

Encl.: As above

हाउसिंग एंड अर्बन डेवलपर्मेंट कॉपोरेशन लिमिटेड (भारत सरकार का उपक्रम), कोर 7 ए, हडको भवन, भारत पर्यावास केन्द्र लोधी रोड, नई दिल्ली—110003 दूरभाष : 011—24648160, फैक्सः (011) 24625308, आई एस ओ 9001:2015 प्रमाणित कम्पनी वेबसाईट : www.hudco.org सी आई एन : L74899DL1970GO1005276 GST : 07AAACH0632A1ZF

Housing & Urban Development Corporation Ltd., (A Govt. of India Enterprise)
Core - 7'A', HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi - 110 003,
Tel:011-24648160, Fax:011-24625308, AN ISO 9001:2015 Certified Company
website: www.hudco.org CIN: L74899DL1970GOI005276 GST: 07AAACH0632A1ZF





## HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED



(A Govt. of India Enterprise) An ISO 9001:2015 Certified Company

Celebrating 50 Successful Years of Building the Nation

#### INVESTORS PRESENTATION & PERFORMANCE HIGHLIGHTS

Q3/NINE MONTH FY 2020 - 21 (STANDALONE)





## FINANCIAL HIGHLIGHTS

(Amount in ₹ Crore)







Income Statement



Business



### SANCTIONS - COMPOSITION

hudco

| Discipline-wise         | Financial Year 20-21 |          |          | Financial Year 19-20 |        |          |          | For the Financial Year |           |           |
|-------------------------|----------------------|----------|----------|----------------------|--------|----------|----------|------------------------|-----------|-----------|
|                         | Q3                   | Q2       | Q1       | Q4                   | Q3     | Q2       | Q1       | 2020-21*               | 2019-20   | 2018-19   |
| Housing                 | 359.13               | 16.40    | -        | 3,731.26             | 40.00  | 19.00    | -        | 375.53                 | 3,790.26  | 27,123.00 |
|                         | 26.70%               | 1.13%    | -        | 29.97%               | 48.39% | 0.59%    | -        | 9.45%                  | 19.01%    | 78.73%    |
| Urban<br>Infrastructure | 983.29               | 1,434.93 | 1,171.00 | 8,704.70             | 40.00  | 3,173.00 | 4,206.00 | 3,589.22               | 16,123.70 | 7,196.00  |
|                         | 73.10%               | 98.54%   | 99.91%   | 69.92%               | 48.39% | 99.22%   | 99.88%   | 90.33%                 | 80.85%    | 20.89%    |
| HUDCO<br>Niwas          | 2.65                 | 4.86     | 1.04     | 13.90                | 2.66   | 6.00     | 5.00     | 8.55                   | 27.56     | 133.00    |
|                         | 0.20%                | 0.33%    | 0.09%    | 0.11%                | 3.22%  | 0.19%    | 0.12%    | 0.22%                  | 0.14%     | 0.39%     |
| Total                   | 1,345.07             | 1,456.19 | 1,172.04 | 12,449.86            | 82.66  | 3,198.00 | 4,211.00 | 3,793.30               | 19,941.52 | 34,452.00 |

<sup>\*</sup> Figures for the nine months only

## DISBURSEMENTS - COMPOSITION



| Discipline-wise    | Financial Year 20-21 |          |          | I        | Financial | Year 19-2 | For the Financial Year |          |           |           |
|--------------------|----------------------|----------|----------|----------|-----------|-----------|------------------------|----------|-----------|-----------|
|                    | Q3                   | Q2       | Q1       | Q4       | Q3        | Q2        | Q1                     | 2020-21* | 2019-20   | 2018-19   |
| Housing            | 500.00               | 30.38    | 2,200.00 | 2,301.07 | 338.08    | 282.26    | 2,062.15               | 2,730.38 | 4,983.56  | 27,387.26 |
|                    | 35.56%               | 2.70%    | 96.29%   | 56.00%   | 48.23%    | 19.16%    | 53.12%                 | 56.67%   | 49.23%    | 88.32%    |
| Urban              | 903.72               | 1,092.39 | 81.84    | 1,803.59 | 360.14    | 1,186.50  | 1,772.22               | 2,077.95 | 5,122.45  | 3,594.05  |
| Infrastructure     | 64.28%               | 96.93%   | 3.58%    | 43.90%   | 51.38%    | 80.53%    | 46.17%                 | 43.13%   | 50.61%    | 11.59%    |
| <b>HUDCO Niwas</b> | 2.24                 | 4.27     | 2.92     | 3.97     | 2.74      | 4.63      | 4.48                   | 9.43     | 15.82     | 27.29     |
|                    | 0.16%                | 0.37%    | 0.13%    | 0.10%    | 0.39%     | 0.31%     | 0.11%                  | 0.20%    | 0.16%     | 0.09%     |
| Total              | 1,405.96             | 1,127.04 | 2,284.76 | 4,108.63 | 700.96    | 1,473.39  | 3,838.85               | 4,817.76 | 10,121.83 | 31,008.60 |

<sup>\*</sup>Figures for the nine months only

## SECTOR-WISE DISBURSAL - COMPOSITION



| Social Housing   Soci   | Financial Year 19-20 For the Financial Year                 | Financial Year 19-20 |          |          |          | Finan  | Discipline-wise |                |
|--|---|----------------------|----------|----------|----------|--------|-----------------|----------------|
| Housing   35.56%   - 96.29%   51.39%   45.38%   98.39%   53.44%   56.04%   47.06%   87.  | Q4 Q3 Q2 Q1 2020-21* 2019-20 2018-19                        | Q3                   | Q4       | Q1       | Q2       | Q3     |                 |                |
| Housing   35.56%   -   96.29%   51.39%   45.38%   98.39%   53.44%   56.04%   47.06%   87.   Residential Real   -     30.38   -     189.82     20.00   -     10.65     30.38     220.47     36.   Estate   -     2.70%   -     4.62%     2.85%   -     0.28%     0.63%     2.18%     1.   HUDCO Niwas     2.24   4.27   2.92     3.97     2.74     4.63     4.48     9.43     15.82     27.   Total (A)     502.24     34.65     2,202.92   2,305.04     340.82     286.89   2,066.63     2,739.81     4,999.38     27.4     Water Supply &   346.17     521.29     4.20     466.08     20.38     353.36     766.47     871.66     1,606.29     1,21     Sewerage drainage     24.62%     46.25%   0.18%     11.34%     2.91%     29.78%   19.97%   18.09%   15.87%     4.1     Road and  | 2,111.25 318.08 282.26 2,051.50 2,700.00 4,763.09 27,023.59 | 318.08               | 2,111.25 | 2,200.00 | -        | 500.00 | Social Housing  |                |
| Housing Estate - 2.70% - 4.62% 2.85% - 0.28% 0.63% 2.18% 1.  HUDCO Niwas   | 51.39% 45.38% 98.39% 53.44% 56.04% <b>47.06% 87.15%</b>     | 45.38%               | 51.39%   | 96.29%   | -        | 35.56% | <b>3</b>        |                |
| Housing  - 2.70% - 4.62% 2.85% - 0.28% 0.63% 2.18% 1.  HUDCO Niwas  2.24 4.27 2.92 3.97 2.74 4.63 4.48 9.43 15.82 27  0.16% 0.38% 0.13% 0.10% 0.39% 1.61% 0.11% 0.20% 0.15% 0.1  Total (A) 502.24 34.65 2,202.92 2,305.04 340.82 286.89 2,066.63 2,739.81 4,999.38 27,4  Water Supply & 346.17 521.29 4.20 466.08 20.38 353.36 766.47 871.66 1,606.29 1,21  sewerage drainage 24.62% 46.25% 0.18% 11.34% 2.91% 29.78% 19.97% 18.09% 15.87% 4.1  Road and Transport 37.50% 49.61% 2.10% 27.92% 47.60% 66.95% 4.62% 23.54% 24.23% 5.1  | 189.82 20.00 - 10.65 30.38 220.47 363.67                    | 20.00                | 189.82   | -        | 30.38    | -      |                 |                |
| HUDCO Niwas  0.16% 0.38% 0.13% 0.10% 0.39% 1.61% 0.11% 0.20% 0.15% 0.15% 0.15% 0.15%  Total (A) 502.24 34.65 2,202.92 2,305.04 340.82 286.89 2,066.63 2,739.81 4,999.38 27,4  Water Supply & 346.17 521.29 4.20 466.08 20.38 353.36 766.47 871.66 1,606.29 1,218 sewerage drainage 24.62% 46.25% 0.18% 11.34% 2.91% 29.78% 19.97% 18.09% 15.87% 4.18  Road and Transport 37.50% 49.61% 2.10% 27.92% 47.60% 66.95% 4.62% 23.54% 24.23% 5.18   | 4.62% 2.85% - 0.28% 0.63% <b>2.18% 1.17%</b>                | 2.85%                | 4.62%    | -        | 2.70%    | -      | Estate          | Housing        |
| Total (A) 502.24 34.65 2,202.92 2,305.04 340.82 286.89 2,066.63 2,739.81 4,999.38 27,4  Water Supply & 346.17 521.29 4.20 466.08 20.38 353.36 766.47 871.66 1,606.29 1,200 1,2 | <b>3.97 2.74 4.63 4.48 9.43 15.82 27.29</b>                 | 2.74                 | 3.97     | 2.92     | 4.27     | 2.24   | LILIDCO Nives   |                |
| Water Supply & sewerage drainage       24.62%       46.25%       0.18%       11.34%       2.91%       29.78%       19.97%       18.09%       15.87%       4.0         Road and Transport       37.50%       49.61%       2.10%       27.92%       47.60%       66.95%       4.62%       23.54%       24.23%       5.0  | 0.10% 0.39% 1.61% 0.11% 0.20% <b>0.15% 0.09%</b>            | 0.39%                | 0.10%    | 0.13%    | 0.38%    | 0.16%  | HUDCO NIWas     |                |
| sewerage drainage       24.62%       46.25%       0.18%       11.34%       2.91%       29.78%       19.97%       18.09%       15.87%       4.         Road and Transport       527.22       559.12       47.89       1,147.09       333.66       794.38       177.42       1,134.23       2,452.55       1,73         Transport       37.50%       49.61%       2.10%       27.92%       47.60%       66.95%       4.62%       23.54%       24.23%       5.  | 2,305.04 340.82 286.89 2,066.63 2,739.81 4,999.38 27,414.55 | 340.82               | 2,305.04 | 2,202.92 | 34.65    | 502.24 | Total (A)       |                |
| drainage       24.62%       46.23%       0.18%       11.34%       2.91%       29.78%       19.97%       18.09%       15.87%       4.         Road and Transport       527.22       559.12       47.89       1,147.09       333.66       794.38       177.42       1,134.23       2,452.55       1,73         Transport       37.50%       49.61%       2.10%       27.92%       47.60%       66.95%       4.62%       23.54%       24.23%       5.   | 466.08 20.38 353.36 766.47 871.66 1,606.29 1,256.95         | 20.38                | 466.08   | 4.20     | 521.29   | 346.17 | Water Supply &  |                |
| Transport 37.50% 49.61% 2.10% 27.92% 47.60% 66.95% 4.62% 23.54% 24.23% 5.  | 11.34% 2.91% 29.78% 19.97% 18.09% <b>15.87% 4.05%</b>       | 2.91%                | 11.34%   | 0.18%    | 46.25%   | 24.62% | ~               |                |
|  | 1,147.09 333.66 794.38 177.42 1,134.23 2,452.55 1,721.43    | 333.66               | 1,147.09 | 47.89    | 559.12   | 527.22 | Road and        |                |
| 750.00 - 750.00 25   | 27.92% 47.60% 66.95% 4.62% 23.54% <b>24.23% 5.55%</b>       | 47.60%               | 27.92%   | 2.10%    | 49.61%   | 37.50% | Transport       |                |
| . Dower  | 750.00 - 750.00 250.00                                      | -                    | -        | -        | -        | -      | Power           |                |
| Urban 19.54% - <b>7.41</b> % <b>0.</b>   | 19.54% - <b>7.41% 0.81%</b>                                 | -                    | -        | -        | -        | -      |                 |                |
|  | 190.42 6.10 38.76 78.33 72.06 313.61 51.24                  | 6.10                 | 190.42   | 29.75    | 11.98    | 30.33  |                 | Intrastructure |
|  | 4.63% 0.87% 3.27% 2.04% 1.50% <b>3.10% 0.17%</b>            | 0.87%                | 4.63%    | 1.30%    | 1.06%    | 2.16%  | commercial      |                |
| Infra  |   |                      |          |          |          |        |                 |                |
|  | 521110  | -                    | -        | -        | -        | -      |                 |                |
|  |   | 360 14               | 1 803 50 | 21 84    | 1 092 30 | 903.72 |                 |                |
|  |   |                      | -        |          | •        |        | • •             | Grand To       |

#### OUTSTANDING LOAN - COMPOSITION



|                    | Finan     | cial Year 2 | 20-21     | Financial Year 19-20 |           |           |           | For the Financial Year |           |           |
|--------------------|-----------|-------------|-----------|----------------------|-----------|-----------|-----------|------------------------|-----------|-----------|
| Borrower-wise      | Q3        | Q2          | Q1        | Q4                   | Q3        | Q2        | Q1        | 2020-21*               | 2019-20   | 2018-19   |
| Government         | 75,247.13 | 75,341.62   | 75,333.26 | 73,722.00            | 71,420.98 | 72,879.27 | 72,627.93 | 75,247.13              | 73,722.00 | 70,050.31 |
| Agencies           | 96.60%    | 96.37%      | 96.36%    | 96.29%               | 96.13%    | 95.72%    | 95.70%    | 96.60%                 | 96.29%    | 95.53%    |
| Private            | 2,645.94  | 2,840.30    | 2,846.26  | 2,843.44             | 2,873.34  | 3,259.38  | 3,263.06  | 2,645.94               | 2,843.44  | 3,275.18  |
| Filvate            | 3.40%     | 3.63%       | 3.64%     | 3.71%                | 3.87%     | 4.28%     | 4.30%     | 3.40%                  | 3.71%     | 4.47%     |
| Total              | 77,893.07 | 78,181.92   | 78,179.52 | 76,565.44            | 74,294.32 | 76,138.65 | 75,890.99 | 77,893.07              | 76,565.44 | 73,325.49 |
|                    |           |             |           |                      |           |           |           |                        |           |           |
| Housing            | 45,411.31 | 45,527.63   | 45,867.59 | 43,972.91            | 42,287.48 | 42,464.56 | 42,603.54 | 45,411.31              | 43,972.91 | 41,076.50 |
| Housing            | 58.30%    | 58.23%      | 58.67%    | 57.43%               | 56.92%    | 55.77%    | 56.14%    | 58.30%                 | 57.43%    | 56.02%    |
| Urban              | 32,192.99 | 32,356.33   | 32,009.42 | 32,286.42            | 31,491.50 | 33,148.83 | 32,753.24 | 32,192.99              | 32,286.42 | 31,706.29 |
| Infrastructure     | 41.33%    | 41.39%      | 40.94%    | 42.17%               | 42.39%    | 43.54%    | 43.16%    | 41.33%                 | 42.17%    | 43.24%    |
| <b>HUDCO Niwas</b> | 288.77    | 297.96      | 302.51    | 306.11               | 515.34    | 525.26    | 534.21    | 288.77                 | 306.11    | 542.70    |
| Hobeo mwas         | 0.37%     | 0.38%       | 0.39%     | 0.40%                | 0.69%     | 0.69%     | 0.70%     | 0.37%                  | 0.40%     | 0.74%     |
| Total              | 77,893.07 | 78,181.92   | 78,179.52 | 76,565.44            | 74,294.32 | 76,138.65 | 75,890.99 | 77,893.07              | 76,565.44 | 73,325.49 |

#### DETAILS OF BORROWINGS



(Amount in ₹ Crore)

|                       |           |              |           | 11.00     |           |              |           |           |                |           |
|-----------------------|-----------|--------------|-----------|-----------|-----------|--------------|-----------|-----------|----------------|-----------|
|                       | Finar     | icial Year 2 | 0-21      |           | Financia  | l Year 19-20 |           | For tl    | ne Financial Y | ear       |
| Particulars           | Q3        | Q2           | Q1        | Q4        | Q3        | Q2           | Q1        | 2020-21^  | 2019-20        | 2018-19   |
| Tax Free Bonds        | 17,388.47 | 17,388.47    | 17,388.47 | 17,388.47 | 17,388.47 | 17,388.47    | 17,388.47 | 17,388.47 | 17,388.47      | 17,388.47 |
|                       | 28.13%    | 28.16%       | 27.76%    | 28.27%    | 29.43%    | 28.57%       | 28.27%    | 28.13%    | 28.27%         | 29.03%    |
| Taxable Bonds@        | 39,229.39 | 39,001.84    | 38,601.84 | 35,468.74 | 36,768.74 | 37,480.39    | 33,670.39 | 39,229.39 | 35,468.74      | 32,116.66 |
|                       | 63.45%    | 63.17%       | 61.64%    | 57.67%    | 62.22%    | 61.57%       | 54.73%    | 63.45%    | 57.67%         | 53.62%    |
| Refinance from        | 2,786.58  | 2,866.59     | 3,522.24  | 4,082.64  | 3,199.17  | 3,358.40     | 4,989.66  | 2,786.58  | 4,082.64       | 4,123.92  |
| NHB/IIFCL             | 4.51%     | 4.65%        | 5.62%     | 6.64%     | 5.41%     | 5.52%        | 8.11%     | 4.51%     | 6.64%          | 6.88%     |
| Public Deposits       | 66.03     | 74.39        | 117.85    | 168.61    | 174.92    | 203.40       | 262.62    | 66.03     | 168.61         | 289.62    |
|                       | 0.11%     | 0.12%        | 0.19%     | 0.27%     | 0.30%     | 0.34%        | 0.43%     | 0.11%     | 0.27%          | 0.48%     |
| Foreign Currency      | 259.38    | 288.68       | 312.51    | 340.03    | 341.61    | 365.82       | 375.87    | 259.38    | 340.03         | 398.79    |
| Borrowings            | 0.42%     | 0.47%        | 0.50%     | 0.55%     | 0.58%     | 0.60%        | 0.61%     | 0.42%     | 0.55%          | 0.67%     |
| Banks *#              | 590.64    | 618.65       | 1,184.75  | 2,850.17  | 217.07    | 976.57       | 2,854.85  | 590.64    | 2,850.17       | 3,347.66  |
|                       | 0.95%     | 1.00%        | 1.89%     | 4.63%     | 0.37%     | 1.60%        | 4.64%     | 0.96%     | 4.63%          | 5.59%     |
| FCL/FCTL/FCNR(B)      | -         | -            | -         | -         | -         | -            | -         | -         | -              | 436.30    |
| (Loan from Banks)     | -         | -            | -         | -         | -         | -            | -         | -         | -              | 0.73%     |
| Commercial            | 1,500.00  | 1,500.00     | 1,500.00  | 1,200.00  | 1,000.00  | 1,100.00     | 1,975.00  | 1,500.00  | 1,200.00       | 1,800.00  |
| papers#               | 2.43%     | 2.43%        | 2.40%     | 1.95%     | 1.69%     | 1.81%        | 3.21%     | 2.43%     | 1.95%          | 3.00%     |
| Total                 | 61,820.49 | 61,738.62    | 62,627.66 | 61,498.66 | 59,089.98 | 60,873.05    | 61,516.86 | 61,820.49 | 61,498.66      | 59,901.42 |
| Average Cost of Funds | 7.64%     | 7.67%        | 7.69%     | 7.80%     | 7.90%     | 7.90%        | 7.99%     | 7.64%     | 7.80%          | 8.04%     |

Note: Represents amount outstanding at quarter/nine month/year end and does not include IND-AS adjustments.

<sup>\*</sup> Includes Working Capital Demand Loans and Short-term Loans.

<sup>#</sup> Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/Half Year/Year end are considered. @ includes GOI fully serviced bonds of ₹ 20,000 crore.

<sup>^</sup>Figures for the nine months only

#### FUNDS RAISED DURING THE YEAR



(Amount in ₹ Crore)

|   | Fina     | ancial Year | 20-21    | Financial Year 19-20 |          |          | For the Financial Year |          |           |           |
|---|----------|-------------|----------|----------------------|----------|----------|------------------------|----------|-----------|-----------|
| Particulars                               | Q3       | Q2          | Q1       | Q4                   | Q3       | Q2       | Q1                     | 2020-21^ | 2019-20   | 2018-19   |
| Taxable Bonds                             | 940.00   | 800.00      | 4,610.00 | 1,400.00             | -        | 3,810.00 | 2,485.00               | 6,350.00 | 7,695.00  | 24,010.00 |
| Refinance from NHB/IIFCL                  | -        | -           | -        | 1,294.00             | -        | -        | 1,000.00               | -        | 2,294.00  | 1,500.00  |
| Public Deposits                           | -        | -           | -        | -                    | -        | -        | 2.81                   | -        | 2.81      | 95.17     |
| Banks * #                                 | 572.00   | 594.15      | 1,160.25 | 2,820.00             | 186.88   | 441.00   | 1,400.27               | 572.00   | 2,820.00  | 3,306.63  |
| FCL/FCTL/FCNR<br>(B) (Loan from<br>Banks) | -        | -           | -        | -                    | -        | -        | -                      | -        | -         | 436.30    |
| Commercial<br>papers #                    | -        | -           | 1,500.00 | 1,200.00             | 1,000.00 | 1,100.00 | 1,975.00               | 1,500.00 | 1,200.00  | 1,800.00  |
| Total                                     | 1,512.00 | 1,394.15    | 7,270.25 | 6,714.00             | 1,186.88 | 5,351.00 | 6,863.08               | 8,422.00 | 14,011.81 | 31,148.10 |
| Average Cost of<br>Funds                  | 4.60%    | 4.98%       | 5.67%    | 6.32%                | 5.42%    | 6.81%    | 7.53%                  | 5.54%    | 6.81%     | 8.36%     |

Note: Represents amount raised during the year and does not include IND-AS adjustments.

<sup>\*</sup> Includes Working Capital Demand Loans/Short-term Loans only.

<sup>#</sup> Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Qtr/Nine months/Year end are considered as part of Funds raised during the Year.

<sup>^</sup> Figures for the nine months only

## **CLASSIFICATION OF ASSETS**



|        |                        | December                 | , 2020 | December, 2019           |       |  |
|--------|------------------------|--------------------------|--------|--------------------------|-------|--|
| S. No. | Exposure at Default    | Outstanding (₹ in Crore) | %      | Outstanding (₹ in Crore) | %     |  |
| l.     | Stage 1                | 72,080.18                | 92.54  | 69,106.45                | 93.02 |  |
| II.    | Stage 2                | 2,709.24                 | 3.48   | 1,489.41                 | 2.00  |  |
| III.   | Stage 3                | 3,103.64                 | 3.98   | 3,698.46                 | 4.98  |  |
|        | Total                  | 77,893.06                | 100    | 74,294.32                | 100   |  |
|        | Total ECL (₹ in Crore) | 2982.5                   | 54     | 2,834.08                 |       |  |
|        | Gross NPA (%)          | 3.99                     |        | 4.98                     |       |  |
|        | Net NPA (%)            | 0.49                     |        | 1.23                     |       |  |

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1: Loan overdue for a period 0-30 days

Stage 2: Loan overdue for a period 31-90 days

Stage 3: Loan overdue for a period more than 90 days

## FINANCIAL STATEMENTS

|   |   |   | (Amount in Rs.                                       | Crore) hudec   |
|---|---|---|--|--|
|   | Quarter                                       | Ended   | Nine Month   |  |
| Particulars   | 31 <sup>st</sup> December, 2020<br>(Reviewed) | 31 <sup>st</sup> December, 2019<br>(Reviewed) | 31 <sup>st</sup> December, <b>2020</b><br>(Reviewed) | 31 <sup>st</sup> December, <b>2019</b><br>(Reviewed) |
| Income:   |   |   |  |  |
| - Revenue from Operations                             | 1,845.19                                      | 1,793.54                                      | 5,475.20   | 5,643.63   |
| - Other Income  | 8.08  | 8.85  | 24.68  | 27.61  |
| Total Income (1)                                      | 1,853.27                                      | 1,802.39                                      | 5,499.88   | 5,671.24   |
| Expenses:   |   |   |  |  |
| - Finance Cost  | 1,205.61                                      | 1,209.72                                      | 3,608.58   | 3,665.72   |
| - Employee Benefit Expenses                           | 52.10   | 54.60   | 151.22   | 163.90   |
| - Other Expenses                                      | 14.19   | 14.16   | 39.39  | 50.27  |
| - Corporate Social Responsibilities                   | 0.73  | 1.62  | 2.60   | 6.35   |
| - Depreciation and Amortisation                       | 1.55  | 1.48  | 5.06   | 4.22   |
| - Provision and loan losses                           | (6.50)  | 166.71  | 228.27   | 136.42   |
| Net Loss on Fair Value changes                        | 0.68  | -   | -  | 15.18  |
| Total Expenses (2)                                    | 1,268.36                                      | 1,448.29                                      | 4,035.12   | 4,042.06   |
| PROFIT BEFORE TAX ${3 = (1-2)}$                       | 584.91  | 354.10  | 1,464.76   | 1,629.18   |
| Tax Expense (4)                                       | 193.38  | 148.16  | 412.51   | 361.72   |
| NET PROFIT AFTER TAX {5 = (3-4)}                      | 391.53  | 205.94  | 1,052.25   | 1,267.46   |
| Other Comprehensive Income Net of Tax (6)             | (8.54)  | (0.96)  | (27.83)  | (8.08)   |
| TOTAL COMPREHENSIVE INCOME (5+6)                      | 382.99  | 204.98  | 1,024.42   | 1,259.38   |
| Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized) |   |   |  |  |
| - Basic   | 1.96  | 1.03  | 5.26   | 6.33   |
| - Diluted   | 1.96  | 1.03  | 5.26   | 6.33   |
| Paid Up Equity Share Capital (Face value ₹ 10/-)      | 2,001.90                                      | 2,001.90                                      | 2,001.90   | 2,001.90   |

#### KEY INDICATORS

|   | Quarter Ended |               |  |  |
|---|---------------|---------------|--|--|
| Particulars                                     | December,2020 | December,2019 |  |  |
| Yield on Loan (%) (Annualised)                  | 9.76%         | 10.49%        |  |  |
| Cost of Funds (%) (Annualised)                  | 7.81%         | 7.90%         |  |  |
| Interest Spread (%)                             | 1.95%         | 2.59%         |  |  |
| Net Interest Margin (%) (Annualised)            | 3.29%         | 3.66%         |  |  |
| Interest Coverage Ratio (times)                 | 1.41          | 1.45          |  |  |
| Debt Equity Ratio (times)                       | 4.63          | 4.85          |  |  |
| Net Worth (INR Crore)                           | 12,897.48     | 12,178.96     |  |  |
| Average Net Worth (INR Crore)                   | 12,620.99     | 11,567.00     |  |  |
| Book Value in INR per Share of INR 10           | 64.43         | 60.84         |  |  |
| Earning per Share (EPS) in INR (Non-Annualised) | 5.26          | 6.33          |  |  |

- 1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.
- 2. Cost of funds is calculated by dividing interest expenses by average total borrowings.
- 3. Interest spread is difference between yield on loan and cost of funds.
- 4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
- 5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
- 6. Debt equity ratio is calculated by dividing total debt by equity.



#### SHAREHOLDING PATTERN

| 1970 - 2020    |
|----------------|
| eedal<br>hudco |

| Particulars   | 29 <sup>th</sup> January, 2021<br>% | 31 <sup>st</sup> December, 2020<br>% |
|---|-------------------------------------|--------------------------------------|
| President of India  | 89.81%                              | 89.81%                               |
| Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors | 0.10%                               | 0.10%                                |
| Resident Individual/ Employees  | 6.67%                               | 6.68%                                |
| Mutual fund/ AIF  | 0.56%                               | 0.56%                                |
| Nationalized Banks/ Other Banks/ Indian FI                                      | -                                   | -                                    |
| Domestic Companies  | 0.40%                               | 0.37%                                |
| Insurance companies   | 1.83%                               | 1.83%                                |
| NRI Non REP/ NRI REP  | 0.18%                               | 0.21%                                |
| Clearing members  | 0.08%                               | 0.07%                                |
| Trust   | -                                   | -                                    |
| HUF   | 0.37%                               | 0.37%                                |
| Total   | 100.00                              | 100.00                               |



# Thank You

#### Disclaimer:

This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.

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