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Ho-425-S

Dated: 31.05.2019

Manager – Department of Corporate Services,  
Bombay Stock Exchange Ltd.,  
Registered Office: Floor 25,  
P J Towers, Dalal Street,  
Mumbai 400 001

Dear Sir/Madam,

**Furnishing of Information as per**  
**SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**  
**Scrip Code : 533033, Scrip Id: ISGEC**

1. Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that Mr. Kishore Chatnani, CFO of the Company will be participate in the Annual Investor Conference organized by B & K Securities as per schedule attached.
2. The information contained in the enclosed Presentation will be shares/discussed in the conference with the Investors. A copy of the Presentation has also been disclosed on the website of the Company.
3. The above is for your information and records please.

Thanking you,

Yours faithfully,  
For Isgec Heavy Engineering Limited

(S.K. Khorana)

for Executive Director & Company Secretary

Encl: as above



**B&K's Annual Investor Conference**  
**Trinity India - 2019**

29<sup>th</sup> to 31<sup>st</sup> May 2019



Corporate	ISGEC HEAVY ENGINEERING LTD
Room No	NA
Date	31-May-2019

Fund	Fund Representative	Time	Type *
IDFC MF	Rajendra Mishra	9:00-9:45	2X1
Invesco MF	Rita Tahilramani	9:00-9:45	2X1
L&T MF	Soumendranath Lahiri	10:00-10:45	One
Kotak Mutual Fund	Anshul Saigal	11:00-11:45	One
Kotak Mutual Fund	Dhananjay Tikariha	11:00-11:45	One
Kotak Mutual Fund	Pankaj Tibrewal	11:00-11:45	One
Reliance Mutual Fund	Samir Rachh	12:00-12:45	One
Canara Robeco MF	Krishna Sanghavi	Lunch	One
Canara Robeco MF	Shreyas Bhukhanwala	Lunch	One
Canara Robeco MF	Shridatta Bhandwadar	Lunch	One
SBIMF	Nidhi Chawla	14:00-14:45	One
Abakkus Investments	Chetan Vora	15:00-15:45	Group
Aditya Birla Sunlife Insurance	Bhaumik Bhatia	15:00-15:45	Group
Aditya Birla Sunlife Mutual Fund	Vishwesh Mehta	15:00-15:45	Group
Alchemy Capital	Amit Nadekar	15:00-15:45	Group
Aventus Capital Public Markets Alternate St	Sachin Mehta	15:00-15:45	Group
Axis MF	Nitin Arora	15:00-15:45	Group
Baroda Pioneer MF	Dipak Acharya	15:00-15:45	Group
DSP MF	Charanjit Singh	15:00-15:45	Group
Elephant Asset MGMT	Martin Josefsson	15:00-15:45	Group
Goldman Sachs	Aman Batra	15:00-15:45	Group
HDFC Standard Life	Ankur Sharma	15:00-15:45	Group
IDBI MF	Tapan Karnik	15:00-15:45	Group
LIC MF	Sachin Relekar	15:00-15:45	Group
Mahindra AMC	Amit Hiremath	15:00-15:45	Group
Nalanda Capital Pte Ltd	A.N.Seshadri	15:00-15:45	Group
Nalanda Capital Pte Ltd	Gaurav Kothari	15:00-15:45	Group
Premji Invest	Akshay Bhor	15:00-15:45	Group
Reliance Mutual Fund	Manish Kayal	15:00-15:45	Group
Tata MF	Abhinav Sharma	15:00-15:45	Group
Taurus MF	Manisha Porwal	15:00-15:45	Group



**ISGEC HEAVY  
ENGINEERING LTD.**



**FY19  
Investor  
Presentation**

May 2019

# Safe Harbor



This presentation and the accompanying slides (the “Presentation”), which have been prepared by Isgec Heavy Engineering Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contractor binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.



ISGEC HEAVY  
ENGINEERING LTD.



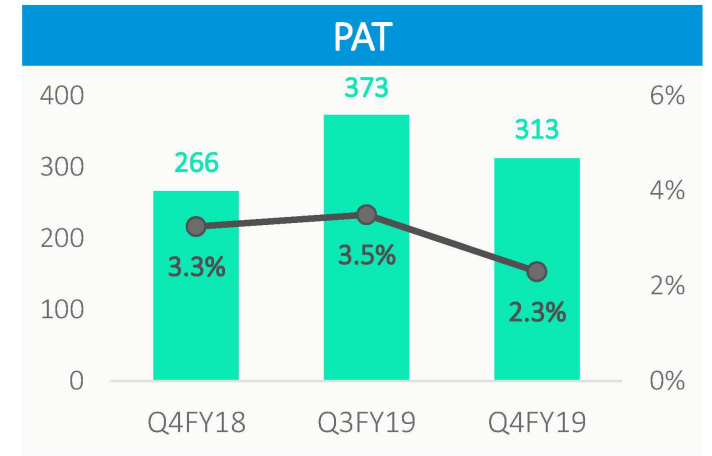
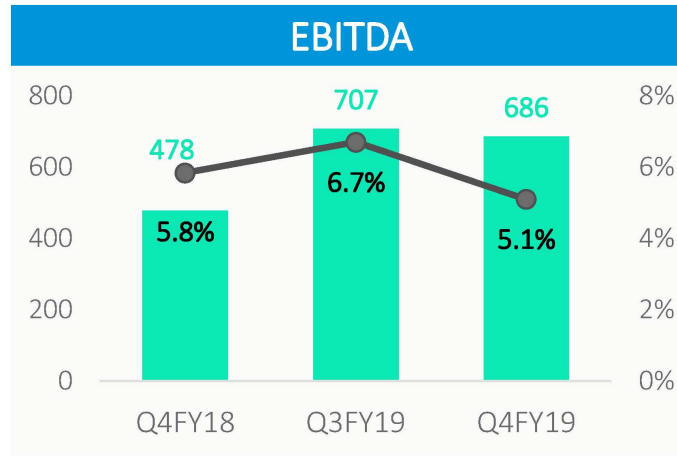
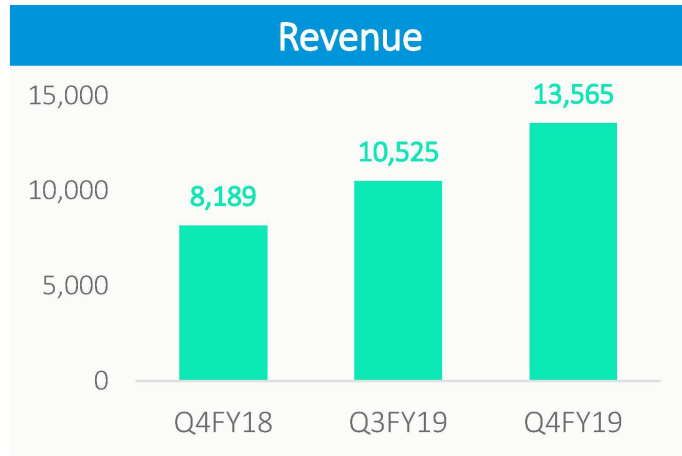
## Q4FY19 & FY19 Performance

CCR Reactor for Kochi Refinery

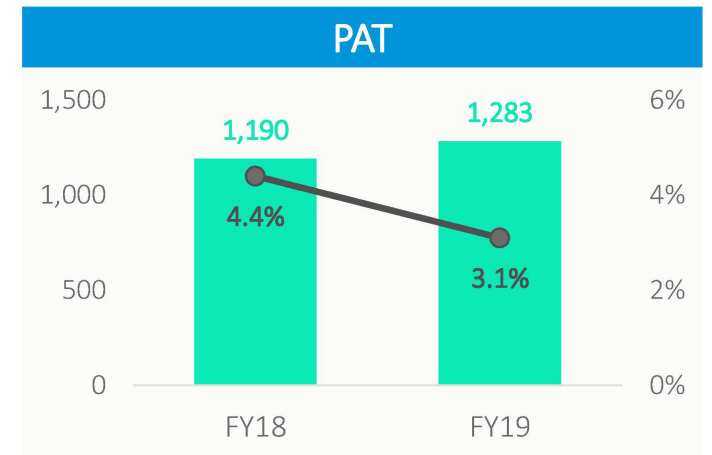
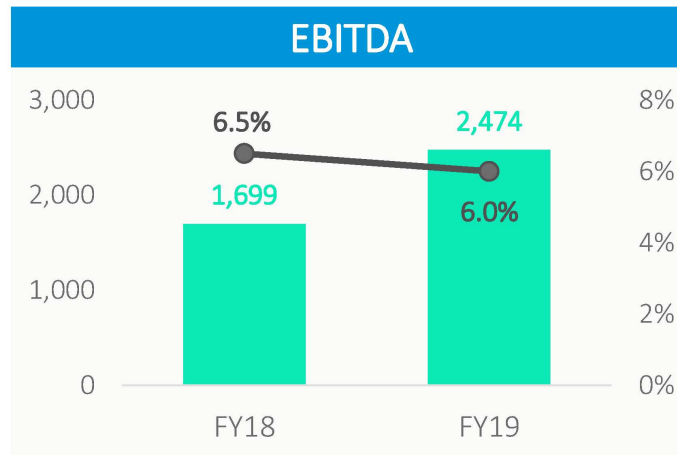
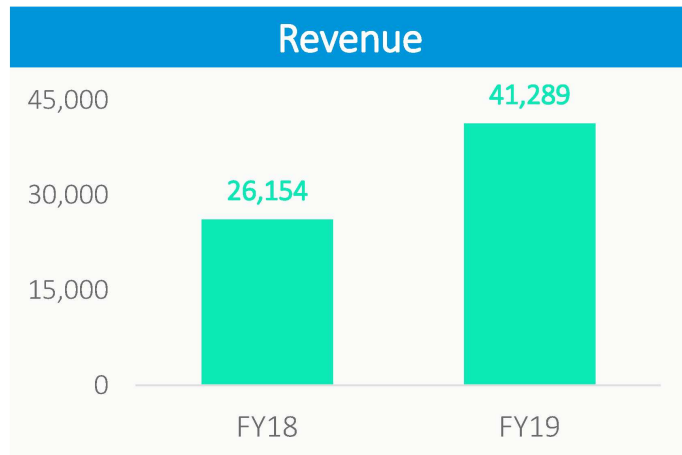
# Standalone Q4FY19 & FY19 Performance

In ₹ Mn

Q4FY19



FY19



40 KLPD Distillery Plant with Slop Fired Boiler & Power Plant at Najibabad, India



ISGEC HEAVY  
ENGINEERING LTD.



Company  
Overview

# About us

Isgec is a diversified heavy engineering company engaged in the manufacture of process equipment, mechanical and hydraulic presses, alloy steel and Iron castings and in turnkey execution of projects for setting up boilers, sugar plants, power plants, material handling ,air pollution control equipment for customers in India and abroad.

Projects/Customers across **90** countries.

**85+** years of providing engineering solutions to customers globally.

# ENGINEERING FOR EXCELLENCE



## Business Segments

A significant global player across all business areas in

- Manufacturing
- Engineering, Procurement & Construction

## Serving diverse Markets & Industries

- Projects/ Customers located in 90 countries across 6 continents
- Industrial solutions and projects across a wide variety of critical sectors

## Strong manufacturing capabilities

6 state-of-the art manufacturing facilities including a coastal plant

## Global technology partnerships

An array of strategic technology tie-ups and joint ventures with global firms

## Robust Financials\*

Revenue (₹ Mn)

**41,289**

EBITDA (₹ Mn)

**2,474**

PAT (₹ Mn)

**1,283**

EPS (₹)

**17.45**

Order Book (₹ Mn)

**80,000**

\*FY19 Standalone



Coke Drum for IOCL, India



SS Tube Bundle for ExxonMobil

Titanium Tube Bundles for a Refinery



# Isgec group



## Isgec Heavy Engineering Ltd.

### Isgec Hitachi Zosen Ltd.

JV with Hitachi Zosen Corp., Japan to manufacture specialized & critical Process Equipment

51%

### Isgec Foster Wheeler Boilers Pvt. Ltd.

JV with Amec Foster Wheeler (now Sumitomo SHI FW Energia, Oy) for engineering of Boiler Projects overseas

51%

### Saraswati Sugar Mills Ltd.

With cane crushing capacity of ~13000 tcd, the sugar yield efficiency is amongst the highest domestically at ~11.5%.

100%

51%

### Isgec Titan Metal Fabricators Pvt. Ltd.

JV with Titan Metal Fabricators, USA for manufacture of corrosion-resistant reactive alloy process equipment

51%

### Isgec Redecam Enviro Solutions Pvt. Ltd.

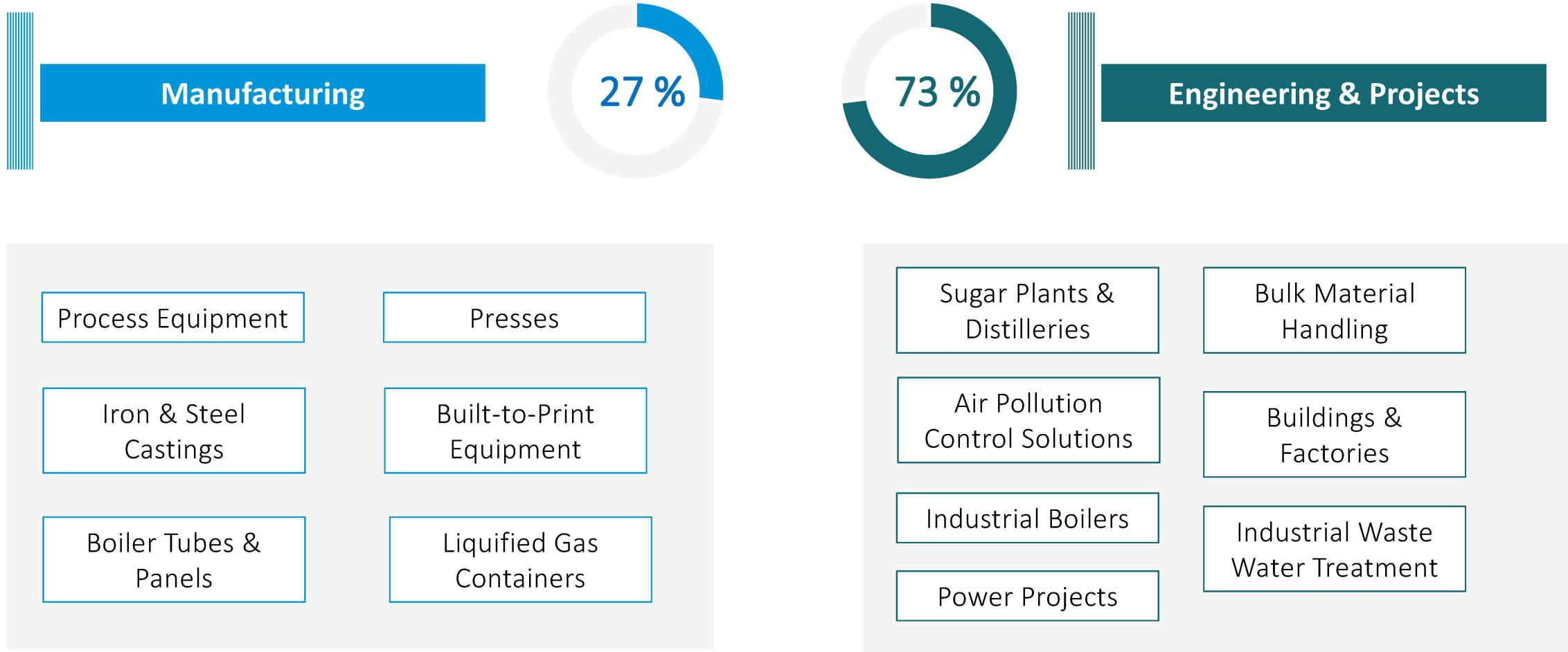
JV with Redecam, Italy for manufacture, testing, commissioning for environmental solutions

100%

### Eagle Press & Equipment Co. Ltd.

Press manufacturing company in Windsor (Ontario) Canada

# Engineering for Excellence - our business segments



# Manufacturing Process Equipment

## Reactors

- Hydro processing Reactors
- Continuous Catalyst Regeneration (CCR) Reactors
- Naptha Hydrotreating (NHT) Reactors
- Ethylene Oxide (E.O.) Reactors

## Columns and Towers

Large diameter columns such as Vacuum Distillation Towers, Crude Distillation Towers, Wash Towers, etc

## High Pressure Vessels

- Hot & Cold HP Separators
- Inlet Separators

## Shell and Tube Heat Exchangers

- High Pressure Exchangers (Breech Lock Closure Type)
- Helical Baffle Type Heat Exchangers

## Boiler Drums & Pressure Parts

1000+ Boiler Drums which include 250+ High Pressure Boiler Drums

## Power Plant Equipment (Licensee of Foster Wheeler)

- HP & LP Feed Water Heaters
- Water Cooled Surface Condensers
- Steam Drums

## Sample Clients

- Shell
- British Petroleum
- KBR, USA
- GE
- Canada Natural Resources
- Amec Foster Wheeler, USA
- Linde, Germany
- ExxonMobil, Thailand
- Toyo, Japan
- Samsung, Korea
- Petrofac, UAE
- Qatar Petroleum
- Reliance Industries
- Bharat Petroleum
- GAIL
- GNFC
- GSFC
- Hindustan Petroleum
- Nuclear Power Corp of India
- Indian Oil Corporation
- Chennai Petroleum Corp. Ltd.



Breech Lock Closure Type Heat Exchanger for a Refinery in India

Cycle Gas Cooler for Petrochemical Project, USA



Helical Heat Exchanger for ExxonMobil, Thailand

# Manufacturing Presses

## Range of Presses

- Hydraulic Press, Mechanical Press and Servo Press
- For Sheet Metal workings and other Applications

5000+ PRESSES

26 COUNTRIES

70+ PRESS LINES

## Sample Clients

- AK Pres
- Amvian
- Brandl Maschinenbau
- CIE Automotive S.A
- Ford Motors
- Franke
- Lear
- LuK
- Marubeni
- Toyota
- ThyssenKrupp
- Utaka
- Bharat Forge
- Force Motors
- Honda Motorcycle & Scooter
- Mahindra & Mahindra
- Maruti Suzuki
- TVS Group

## ISGEC REACH

- **Personalised feedback** – Presses/ Press lines operating on customer shop floor remotely linked to Isgec for constant monitoring & feedback
- **Predictive maintenance** – DIY Parts Replacement, through 'part-specific' video tutorial
- **Proactive Prompts** – Video Surveillance with timely suggestions help fine-tune the operational aspects
- **Parameter Monitoring** – Embedded technology for collection & online exchange of data



Tandem Press Line for JBM Group, India

Transfer Press for Big Rapids Products, USA

