

**Ambition  
Mica Limited**

CIN No. L25202GJ2010PLC059931

**November 13, 2017**

To,  
The Corporate Relationship Department  
**BSE Limited**  
Phirozee Jeejeebhoy Towers,  
Dalal Street  
Mumbai-400 001

Dear Sir/Madam,

**Sub: Investor Presentation - Unaudited financial results- Half Year ended on  
30<sup>th</sup> September, 2017.**

**Ref.: Scrip Code: 539223**

With respect to captioned subject, we are herewith submitting the Investor Presentation prepared based on the unaudited financial results for the half year ended on 30<sup>th</sup> September, 2017 for the information of member.

This is for your information and dissemination.

Thanking you,

Yours faithfully

**For, Ambition Mica Limited**

*G. P. JANI*

**Gaurav P. Jani  
Company Secretary**



**Encl.: As Above**



**Ambition**  
Mica Limited

# Investor Presentation





**Ambition**

Mica Limited

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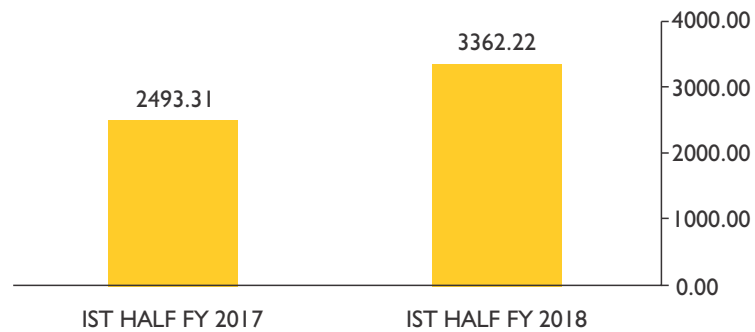
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- HALF YEARLY PERFORMANCE
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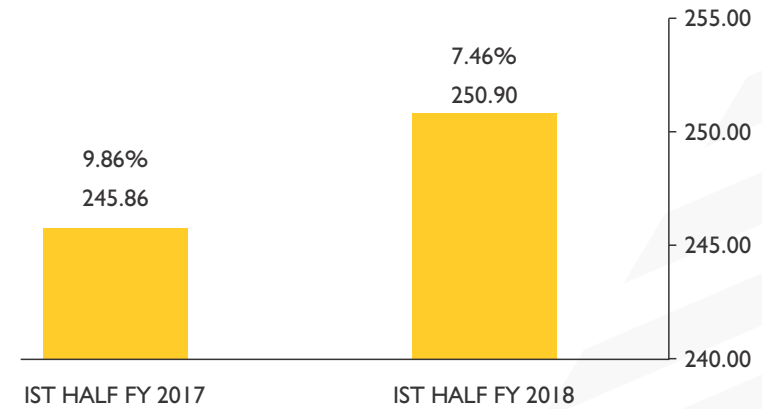


# HALF YEARLY PERFORMANCE F.Y. 2017-18

## HALF YEAR REVENUE GROWTH

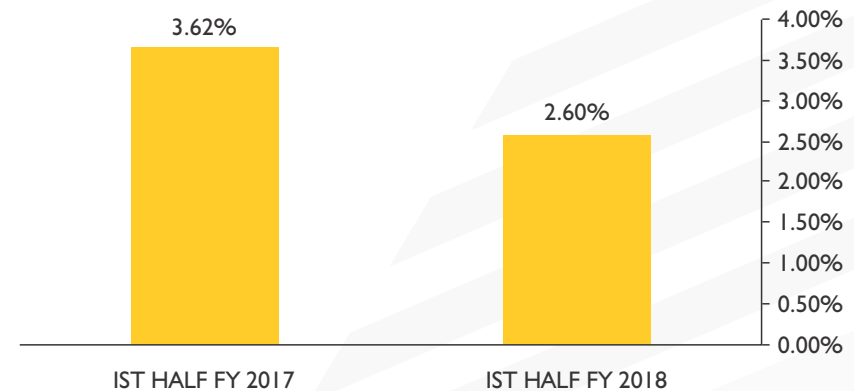


## EBITDA MARGIN HALF YEAR



- **REVENUE**           **Rs.3362.22**  
up by 34.85 % YoY
- **EBITDA**           **Rs.250.090**  
up by 2.05/ % YoY
- **PAT**               **Rs. 87.29**

## HALF YEARLY PAT MARGIN



(All data are in Rs. in Lacs except per/percentage data)



# Financial Year 2016-17 at Glance

- Revenue increased to 5152.26  
(Rs. in Lacs)
- 

- EBITDA Increased to 528.62  
(Rs. in Lacs)
- 

- PAT increased to 196.45  
(Rs. in Lacs)



## Leading Laminate Manufacturing Company

- “Ambition Mica” enjoys a unique brand identity as the market leader, whose offerings are considered industry benchmarks.
- Guided by a simple philosophy of providing the value added products and at the same time, improving upon our existing portfolio through extensive research and customer feedback.
- Robust portfolio of more than 1500 designs in laminates and more than 450 doorskins
- Aggressive approach in tapping market share
- Experienced and seasoned Management Team
- PAN India presence of Distributors and dealers



# Brand Profile

## Decorative Laminate Sheets

### Our Brands



# Brand Profile

## Designer Doorskin

### Our Brands

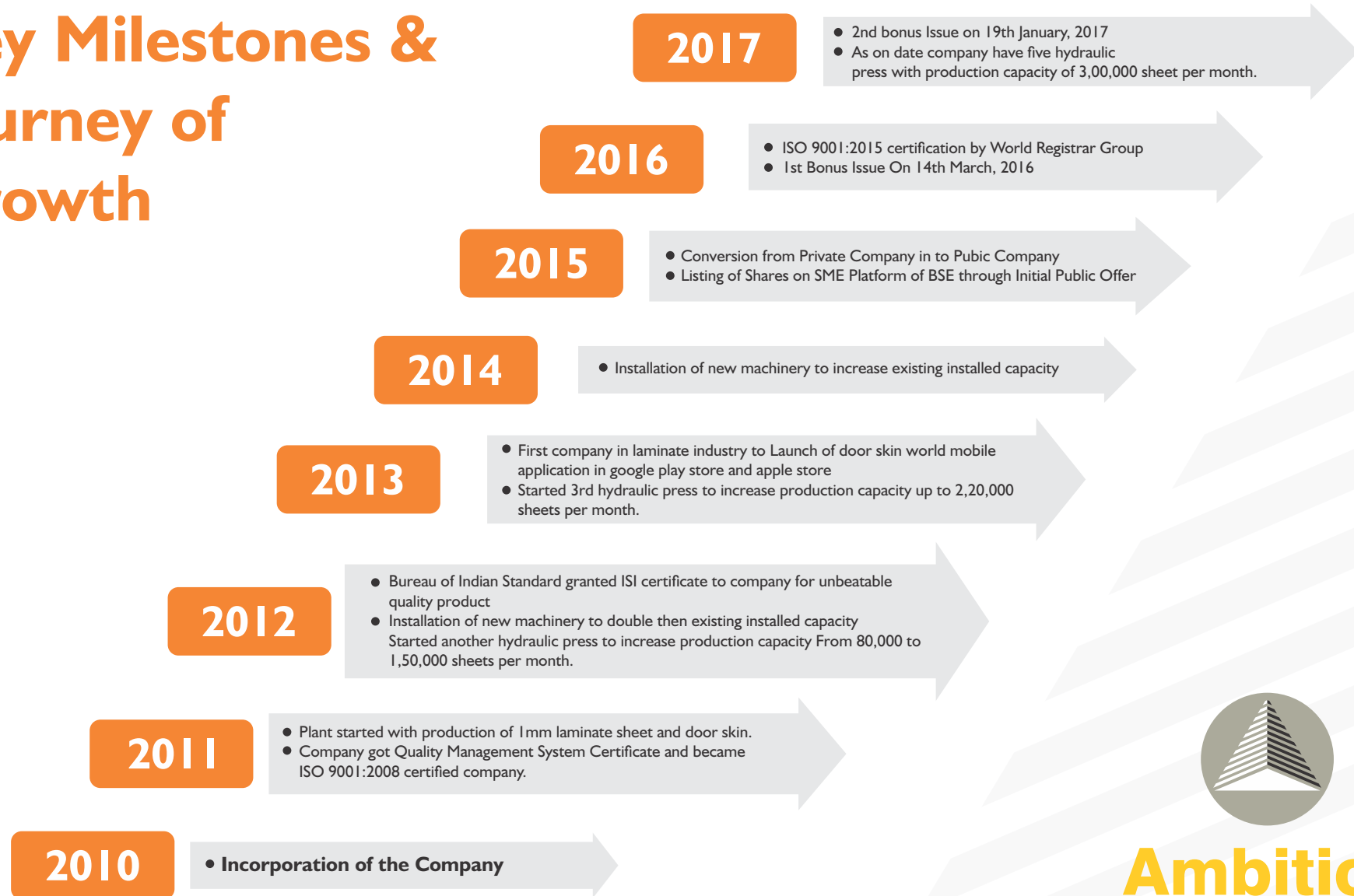


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# Key Milestones & Journey of Growth

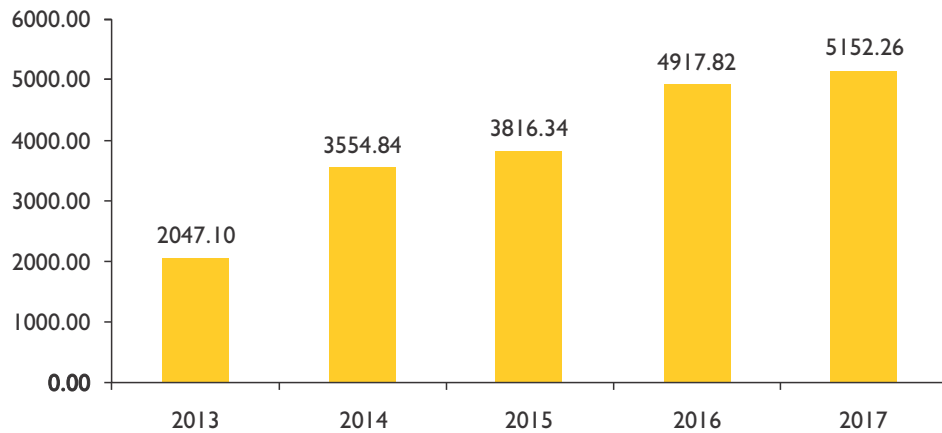


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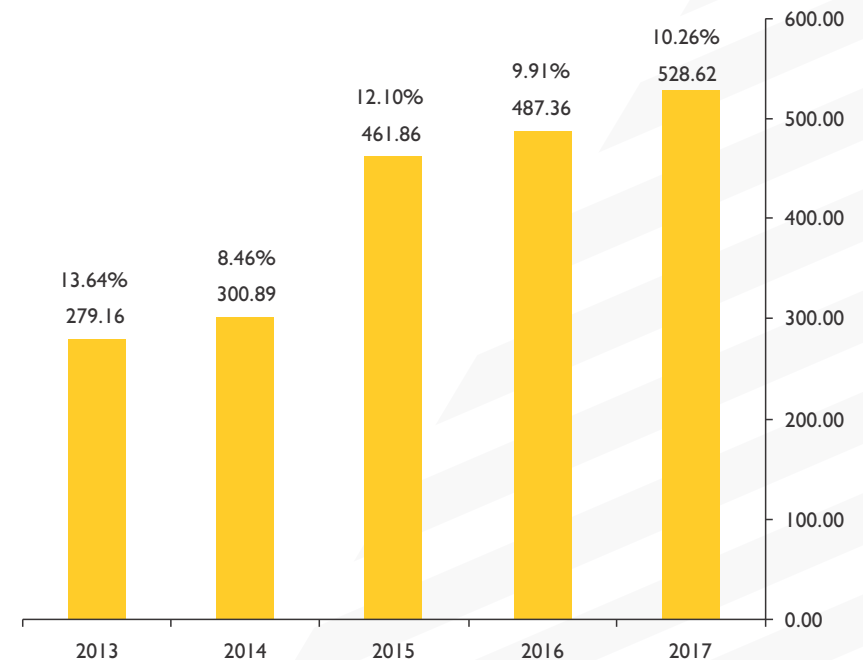


# Five Year Growth Indicators

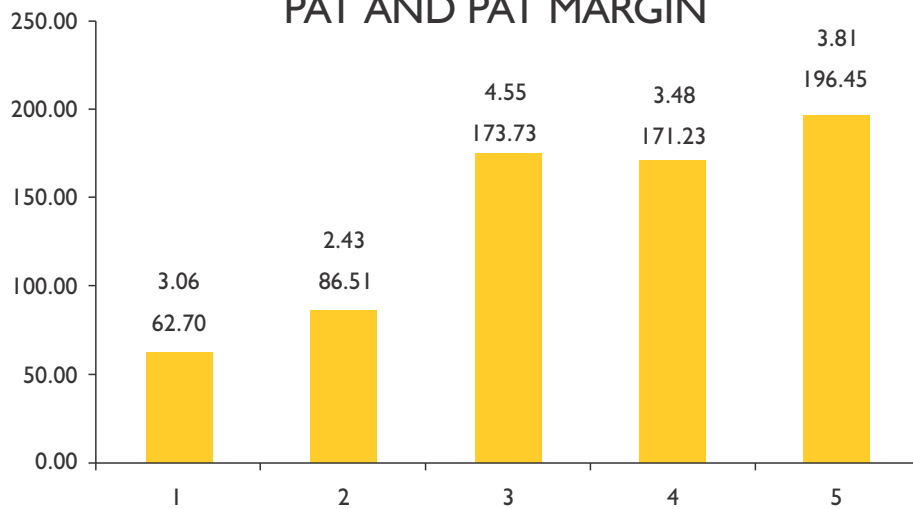
## NET SALES AND GROWTH



## EBITDA AND EBITDA MARGIN



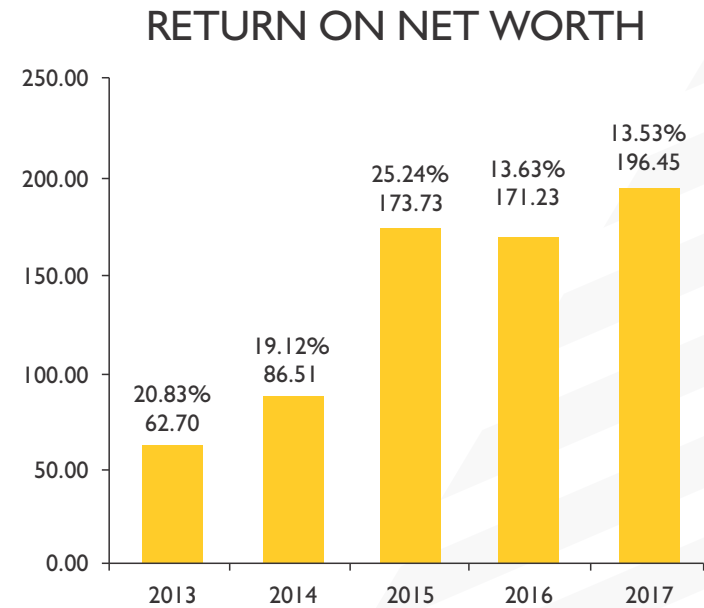
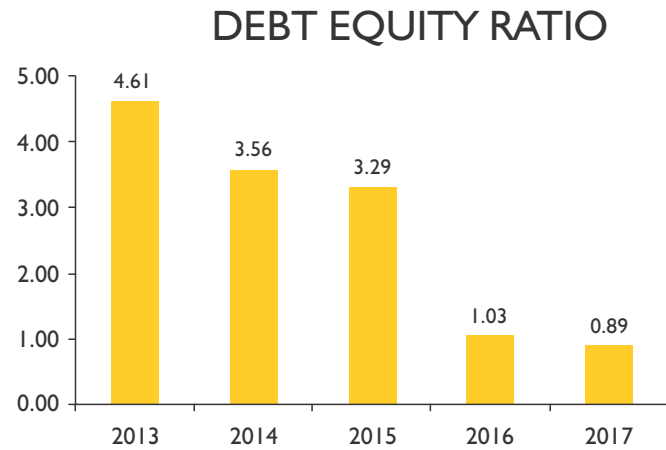
## PAT AND PAT MARGIN



(All data are in Rs. in Lacs except per/percentage data)



# Five Year Growth Indicators



(All data are in Rs. in Lacs except per/percentage data)



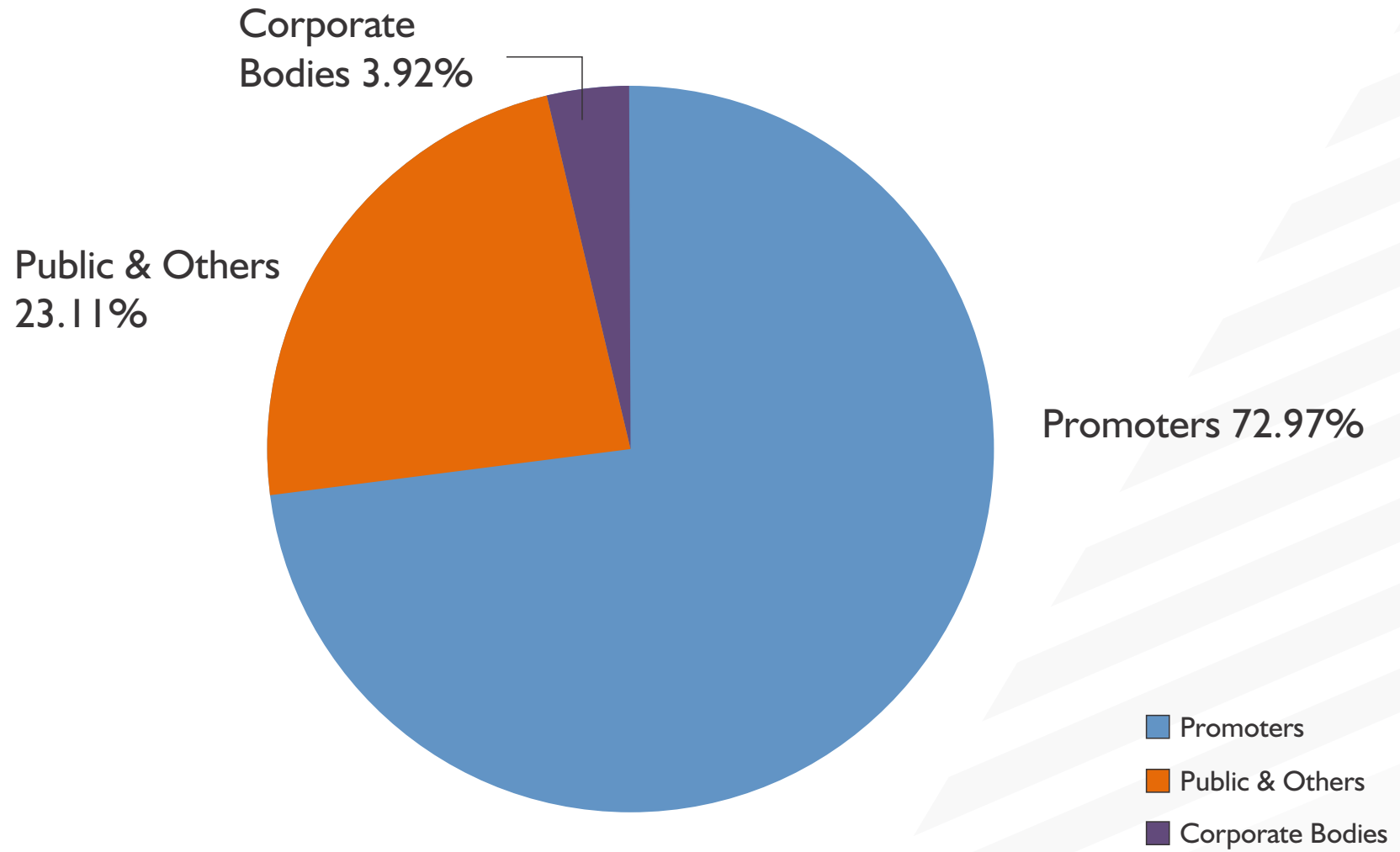
# Profit & Loss Statement (Standalone)

(Rs. in Lacs)

Particulars	IST HALF FY 2018	IST HALF FY 2017	% YoY	Year ended (31-03-2017)
Net sales/ income from operations	3362.22	2493.31	34.85%	5152.26
Other Operating Income	1.09	0.66	65.63%	2.00
<b>Total Income from Operations</b>	<b>3363.31</b>	<b>2493.97</b>	<b>34.86%</b>	<b>5154.26</b>
<b>Total Expenditure</b>	<b>3112.40</b>	<b>2248.11</b>	<b>38.45%</b>	<b>4625.64</b>
Consumption of Raw Material	2773.27	1716.61	61.56%	3554.87
Personnel Cost	47.25	72.38	-34.72%	108.83
Other Expenditure	291.89	459.12	-36.43%	961.94
<b>EBITDA</b>	<b>250.90</b>	<b>245.86</b>	<b>2.05%</b>	<b>528.62</b>
Depreciation & Amortisation	29.55	28.48	3.76%	55.93
<b>EBIT</b>	<b>221.35</b>	<b>217.38</b>	<b>1.83%</b>	<b>472.69</b>
Interest & Finance Charges	89.17	85.23	4.62%	174.67
<b>PBT before exceptional items</b>	<b>132.18</b>	<b>132.15</b>	<b>0.02%</b>	<b>298.02</b>
Exceptional items	0.00	0	0.00%	0
<b>PBT</b>	<b>132.18</b>	<b>132.15</b>	<b>0.02%</b>	<b>298.02</b>
Tax Expense	44.89	41.84	7.30%	101.57
<b>PAT (From ordinary activities)</b>	<b>87.29</b>	<b>90.31</b>	<b>-3.34%</b>	<b>196.45</b>
Extraordinary items	0.00	0	0	0
<b>PAT</b>	<b>87.29</b>	<b>90.31</b>	<b>-3.34%</b>	<b>196.45</b>
<b>ROCE</b>	6.25%	7.55%		19.09%
<b>RONW</b>	5.67%	6.71%		13.53%
<b>EBITDA</b>	7.46%	9.86%		10.26%
<b>EBIT</b>	6.58%	8.72		9.17
<b>PAT</b>	2.60%	3.62%		3.81



# Shareholding Pattern



# Disclaimer

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Company’s future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Company undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.



# Contact us



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