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investorcare@nocil.com

2nd February 2018

SEC/122B

The Secretary	The National Stock Exchange of India	
The Bombay Stock Exchange Limited	Ltd.	
"P.J. Towers"	Exchange Plaza	
Dalal Street	Bandra Kurla Complex,	
Mumbai-400 001	Bandra (East)	
Scrip Code: 500730	Mumbai-400 051	
	Symbol: NOCIL	

Dear Sir,

Sub: Investor Presentation

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we enclose herewith Investors Presentation on the Financial Highlights for the guarter ended 31st December 2017.

The aforementioned Presentation has been uploaded on the Company's website viz., www.nocil.com.

We request you to take the above on your records and acknowledge receipt.

Thanking you,

Yours faithfully, For NOCIL Limited

pho

V. K. Gupte Company Secretary

Encl: as above











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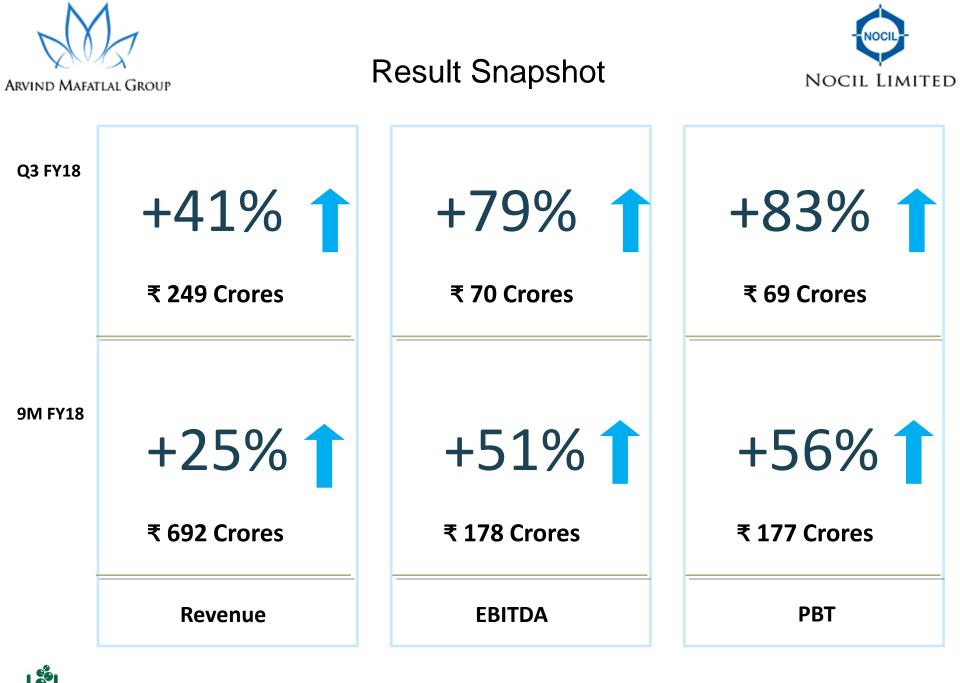
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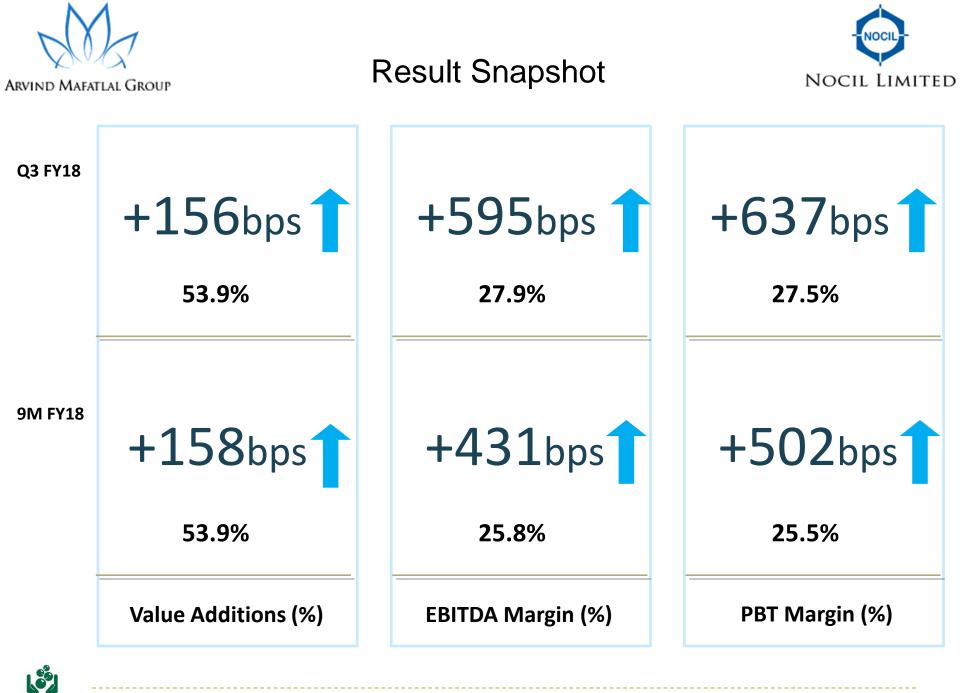




Financial Highlights







Responsible Care



CAPEX



To capitalize on growth opportunities, Company has announced 3 Capex

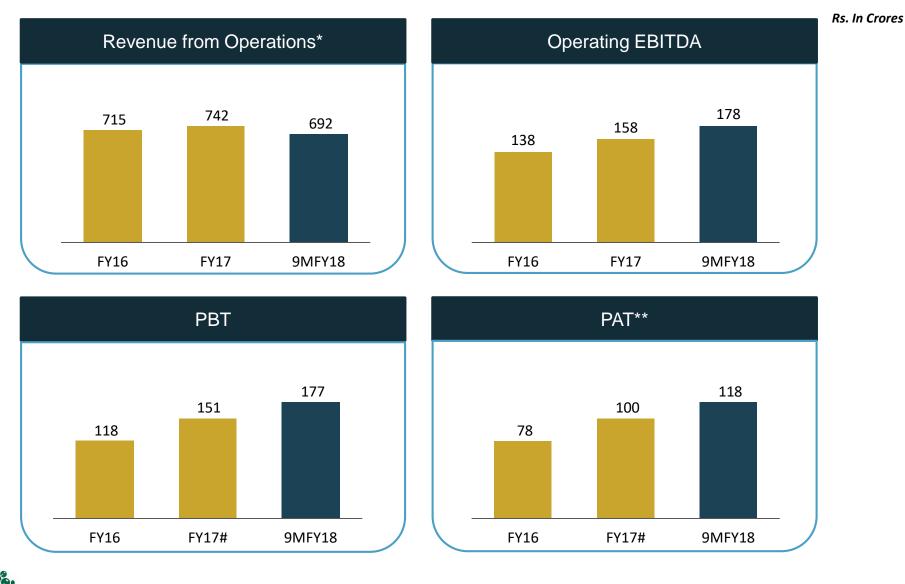
For expansion of its production facilities for Rubber Chemicals	
(including intermediates captively consumed towards manufacture of rubber chemicals) at Dahej/Navi Mumbai The capex is expected to be completed during Q1 FY2019-20	 For expansion of its production facilities for Rubber Chemicals at Dahej/Navi Mumbai The capex is expected to be completed during H1 FY2019-20
	captively consumed towards manufacture of rubber chemicals) at Dahej/Navi Mumbai

Expansion is expected to give an Asset Turnover of 2X



Consistent Performance





Responsible Care[®]

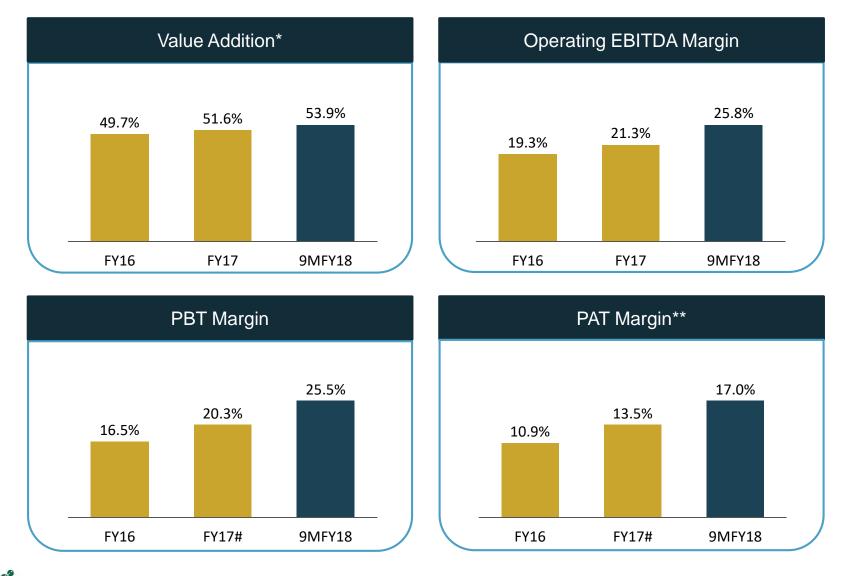
* Revenue from operations = Gross Revenue – Excise duty # Excluding Exceptional gain of Rs.20 crores ** Excludes Other Comprehensive Income Financials of FY 16 & 17 is as per IGAAP

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Improving Margin Trend





Responsible Care® * Revenue Excludes

* Revenue (-) cost of raw materials consumed (-) cost of traded goods (-) change in inventories Excludes Other Comprehensive Income

Excluding Exceptional gain of Rs.20 crores Financials of FY 16 & 17 is as per IGAAP

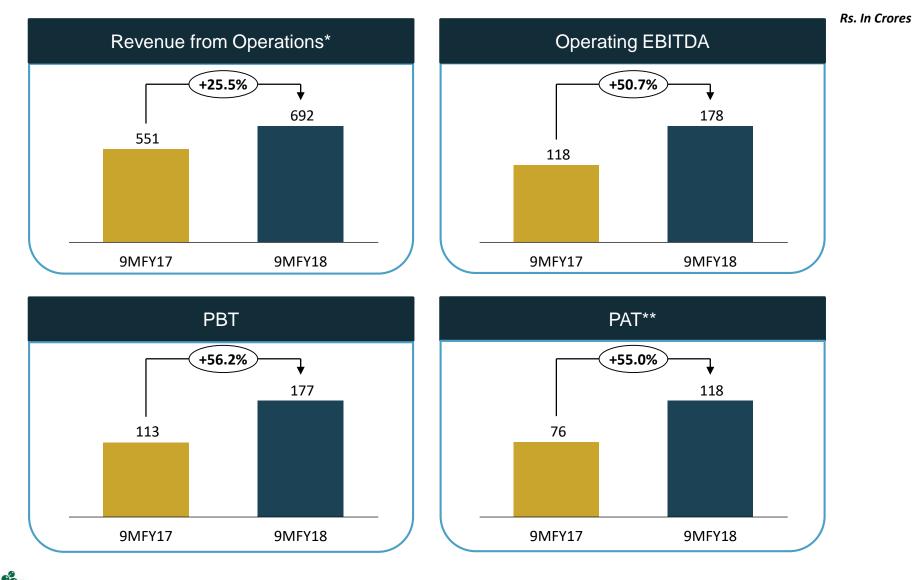
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Financial Highlights – 9M FY18



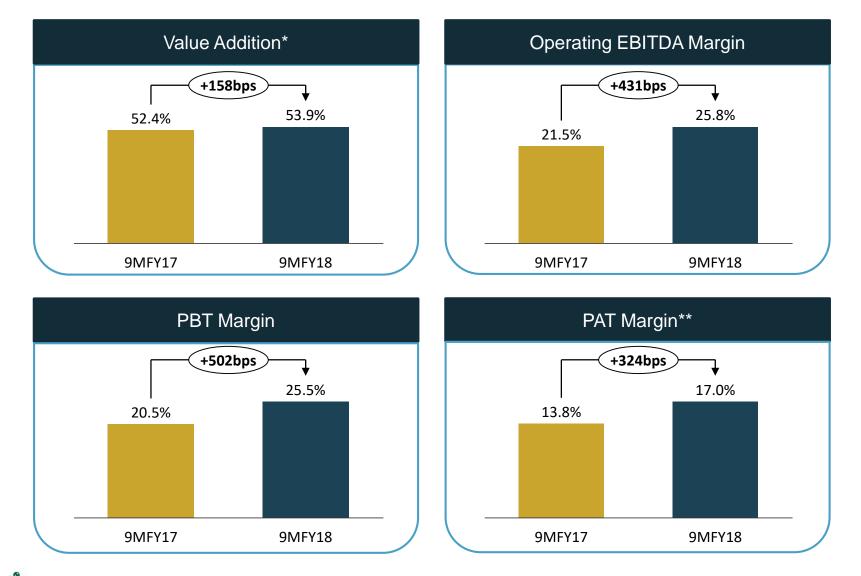




Margin Profile – 9M FY18



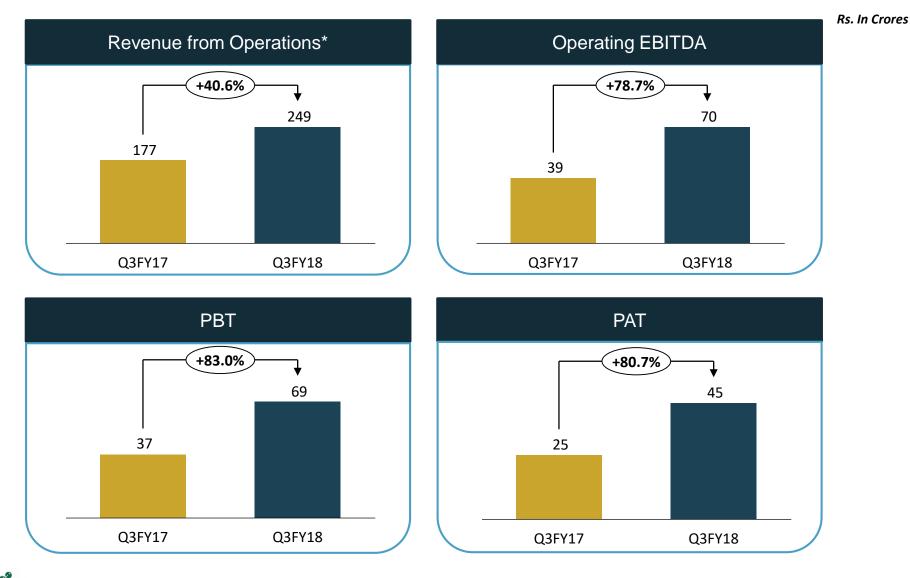
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Financial Highlights – Q3 FY18





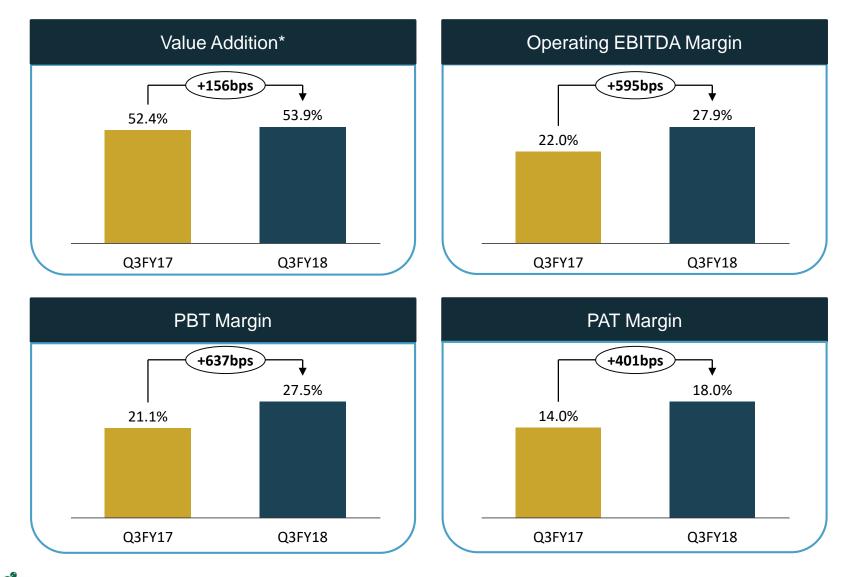
* Revenue from operations is net of GST/Excise duty

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Margin Profile – Q3 FY18





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* Revenue (-) cost of raw materials consumed (-) cost of traded goods (-) change in inventories









NOCIL in a Snapshot



- Part of Arvind Mafatlal Group
- Largest Rubber Chemicals Manufacturer in India
- Expertise in Rubber Chemical Business over 4 decades
- State of the Art, Innovative, Sustainable & Competitive Technologies
- Wide range of Rubber Chemicals to suit customer needs
- Long Term Business Relationships with Tyre Majors
- Strong Marketing & Distribution Service Network
- Certified for Quality and Health/Safety/Environment.
- Environment Friendly Processes



"Awarded Responsible Care Logo by Indian Chemical Council"



Management Team



Mr. Hrishikesh . A. Mafatlal — Promoter & Chairman	Mr. S. R. Deo – Managing Director		
Executive Chairman and Promoter Director of NOCIL Ltd	M. Tech. in Chemical Engineering from IIT Kanpur		
 B.Com. (Hons.) & has attended the Advanced Management Programme at the Harvard Business School, USA 	 Associated with the company for nearly 38 years in various technical capacities 		
Mr. R. M. Gadgil - President - Marketing	Mr. P. Srinivasan — Chief Financial Officer		
B Tech in Chemical Engineering from IIT Mumbai	Chartered Accountant with over 28 years of experience		
 Associated with the Company in various marketing capacities for nearly 35 years 	Associated with the Company since 2005		
Dr. Chinmoy Nandi - Vice President (Research & Development)	Dr. Narendra Gangal – Vice President (QA, Analytical & Outsourced Research)		
Post Graduate & Ph.D. in Science	Ph.D. in Analytical Chemistry with 25 years of experience		
 Associated with the company for nearly 33 years in various R&D capacities 	Associated with the company since 2007		

Mr. Rajendra Desai — Vice President (Operations, Corporate HR & Personnel)

- Chemical Engineer with Diploma in Management Studies
- Associated with the company for nearly 32 years



Manufacturing facilities



Navi Mumbai Plant

Set up in 1976

Located in Trans-Thane Creek industrial area at Navi Mumbai, Thane - Belapur's industrial zone designated for the chemical Industry, about 40 kms away from Mumbai

State-of-the-art technology for the manufacture of the entire range of Rubber Chemicals for Tyre & other Rubber Products



Dahej Plant

Commercialized operation in March 2013

Located about 45 kms from Bharuch, Gujarat

Location has synergistic Chemicals & Petrochemicals industry and excellent connectivity with Dahej & Hazira Port

Fully automated continuous process plant developed completely with in-house technology







Products & their Usage





ACCELERATORS

Increase the speed of vulcanization to improve productivity



ANTI-DEGRADANTS/ ANTI-OXIDANTS

An ingredient in rubber compounds which deters the ageing or inhibits degradation due to oxygen attack of rubber products thereby enhancing service life



PRE VULCANIZATION INHIBITOR

Prevents premature vulcanization of synthetic & natural rubbers during processing thus reducing scrap

POST VULCANIZATION STABILIZER

Improves Thermal Stability of cross links in rubber products



One Stop Shop with Wide Range to suit Market Requirements



Varied Product Forms

Products & Product Forms

Wide Range of Rubber Chemical Products

Our Value Proposition



<u>R & D and Quality Assurance</u>

Experienced, capable & innovative team

of R & D scientists.

- Ultra Modern Laboratories & Pilot Plant Facilities
- Latest Analytical Instruments



Sales, Marketing & Technical Service

- Market Responsive Approach
- Strong MTS Team to offer Technical Services

Long Term Relationships with Customers over 40 Countries



ARVIND MAFATLAL GROUP

R&D and Total Quality Management

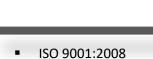


Research & Technology Development

- NOCIL's Research Centre is recognized by Ministry of Science and Technology, Government of India
- Key Areas Focussed upon
 - Process Development, scale up, commercial implementation
 - Environmental strategies for sustainable growth
 - Research initiatives as per customers' perceived needs

Quality Assurance

- Quality Management System with a focus on Quality of Raw materials, Finished Products as well as in Process Sample Analysis
- The Quality Control Laboratory operates round the clock and is equipped with the latest Analytical Instruments & Equipment's



Certifications

- ISO 14001:2004
- BS OHSAS 18001:2007
- ISO/IEC 17025:2005
- ISO/TS16949:2009
- IATF
- NABL





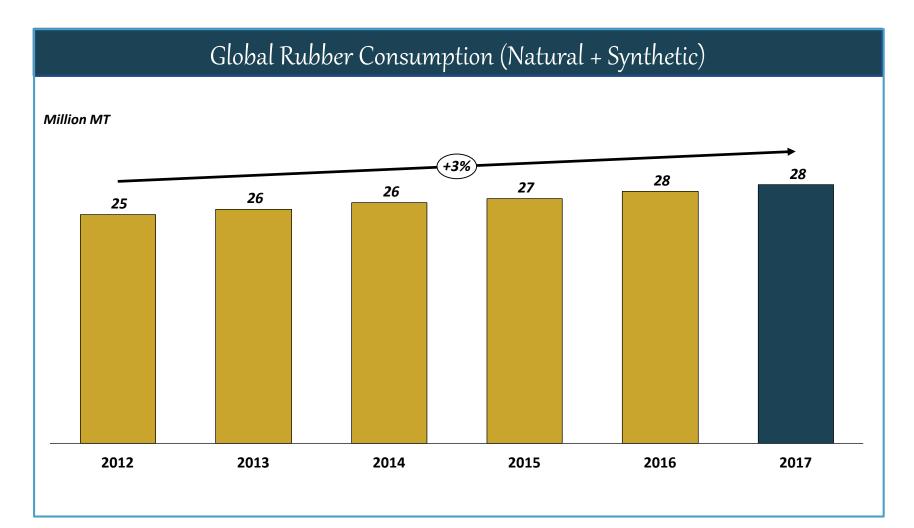


Industry Potential Our Positioning



Positive Outlook





Rubber Chemicals constitute ~3% - ~4% of the Rubber Consumption

Responsible Care®



Growth Drivers





High performance tyres & extended life, Automotive & Industrial products will increase rubber processing chemical loadings



Increased environmental compliance in China



Rising Income levels & increase in Motor vehicle ownership rates, especially in developing nations would need additional consumption of rubber processing chemicals



Global demand for rubber processing chemicals continue to forecasted to grow around 4% - 5% for next 10 years







FUTURE Ready



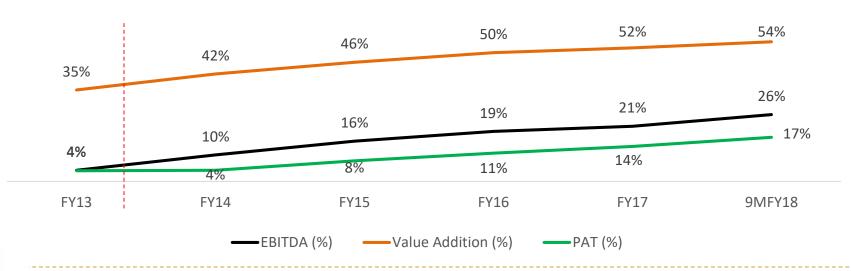
Dahej Plant – A Game Changer



- ✓ Strong R&D Capabilities
 - Process R&D : Significant reduction in cost of production
 - Product R&D : Strong pipeline of new products

- It is a zero wastage plant, resulting in significant cost reduction
- ✓ Strong position in High-value added products
- Operating Leverage playing out
- Further scope of multiple expansion possible at Dahej

Overall Improvement in Margin Profile of the Company



Dahej plant established

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Key Strengths











Financials





Statement of Profit & Loss - Quarterly



Particulars (Rs. In Crores)	Q3 FY18	Q3 FY17	Y-o-Y
Revenue from Operations*	249	177	41%
Cost of Material Consumed	109	73	
Purchase of Stock-in-trade	1	1	
Changes in Inventories	5	10	
Value Addition**	134	93	
Value Addition (%)	53.9%	52.4%	
Employee Expenses	16	15	
Other Operating Expenses	49	39	
EBITDA	70	39	79%
EBITDA (%)	27.9%	22.0%	
Other Income	4	4	
Depreciation	3	3	
EBIT	69	38	81%
EBIT (%)	27.6%	21.4%	
Interest	0	1	
Profit Before Tax	69	37	83%
Тах	24	13	
Net Profit	45	25	81%
Net Profit (%)	18.0%	14.0%	
Other Comprehensive Income	8	9	
Total Comprehensive Income	53	34	
EPS	2.74	1.55	





Statement of Profit & Loss – Nine Months NOCIL L



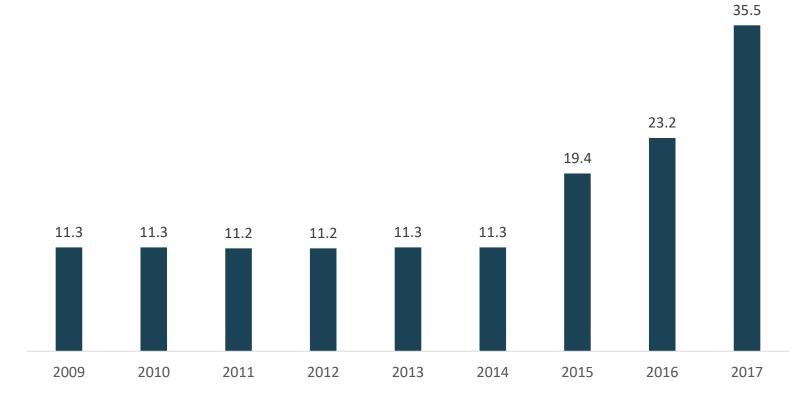
Particulars (Rs. In Crores)	9M FY18	9M FY17	Y-o-Y
Revenue from Operations*	692	551	25%
Cost of Material Consumed	324	243	
Purchase of Stock-in-trade	2	3	
Changes in Inventories	-8	17	
Value Addition**	373	289	
Value Addition (%)	53.9%	52.4%	
Employee Expenses	50	47	
Other Operating Expenses	144	124	
EBITDA	178	118	51%
EBITDA (%)	25.8%	21.5%	
Other Income	12	11	
Depreciation	11	7	
EBIT	178	115	55%
EBIT (%)	25.7%	20.8%	
Interest	1	2	
Profit Before Tax	177	113	33%
Тах	59	37	
Net Profit	118	96	55%
Net Profit (%)	17.0%	13.8%	
Other Comprehensive Income	-1	41	
Total Comprehensive Income	117	117	
EPS	7.17	4.70	





Consistent Dividend Record





Dividend(Rs. Crs)



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For further information, please contact:

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Investor Relations Advisors :

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Mr. P. Srinivasan - CFO finance@nocil.com Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285

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