

To,  
The Manager,  
Department of Corporate Services  
Bombay Stock Exchange  
Phiroze Jeejeebhoy Towers, Dalal Street,  
**Mumbai- 400001**

**25.01.2022**

**Scrip Code: 517236**

Dear Sir,

**Sub: Intimation under Regulation 30 of Securities and Exchange Board of India  
(Listing Obligations and Disclosure Requirements) Regulations, 2015 -Investor  
Release**

Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed an investor release being issued by the Company in respect of the Unaudited Financial Results for the Quarter and Nine Months ended on December 31, 2021.

This is for your information and record.

Thanking you,

Yours Sincerely

For **CALCOM VISION LIMITED**



**Aayushi Jindal**  
**Company Secretary & Compliance Officer**  
Encl: aa

# Calcom Vision Limited

## Investor Presentation

Q3 FY22

24<sup>th</sup> January 2022



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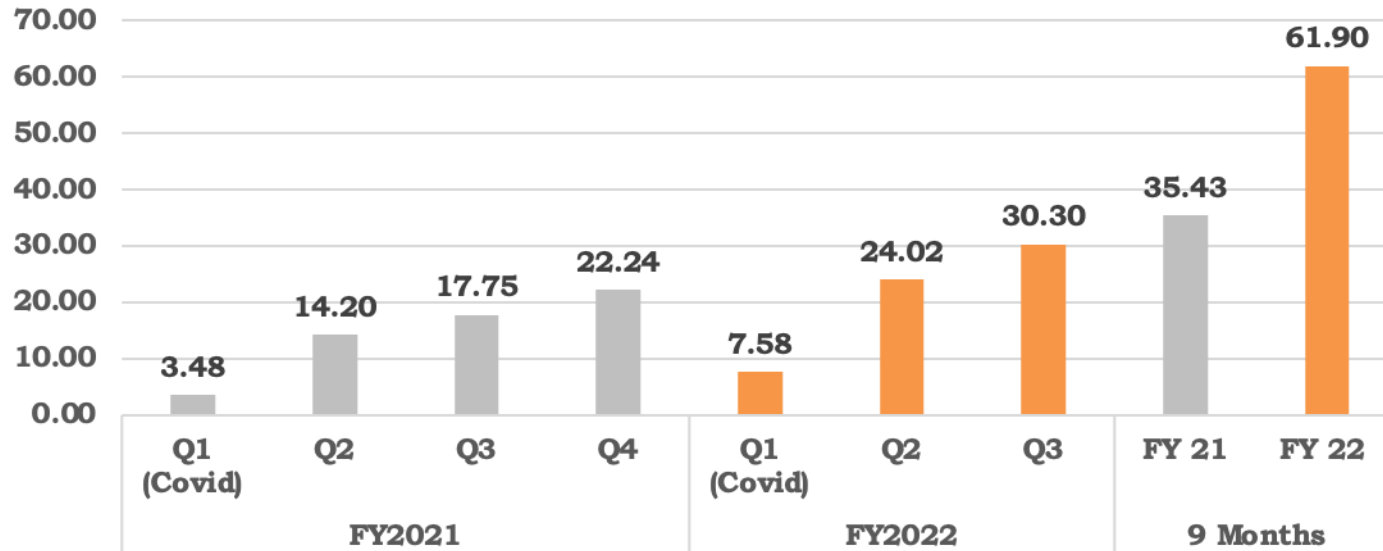
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# Sales Performance for last 3 Quarters and comparison of 9 months Sale FY22 with FY21

## Revenue from Operations

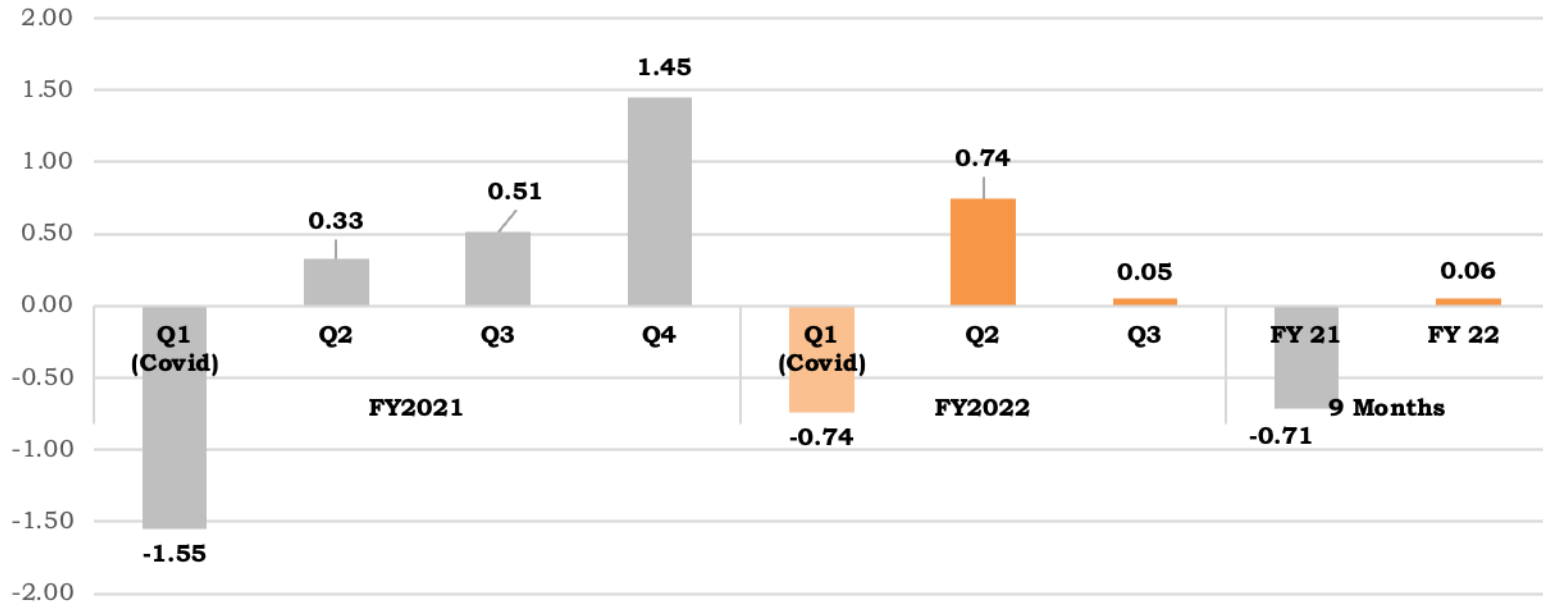


Quarter Ended							9 Months Ended	
	Jun-20	Jun-21	Sep-20	Sep-21	Dec-20	Dec-21	9 months FY 21	9 months FY 22
Revenue from Operations	3.48	7.58	14.2	24.02	17.76	30.30	35.43	61.90

1. The Revenue for the quarter ended 31st December' 21 has increased by 70.7% over previous corresponding quarter (i.e. Q3 FY20-21).
2. The Revenue has increased by 74.7% compared to nine months of last year despite the 1 quarter being affected with COVID

# Profit Performance for last 3 Quarters and comparison of 9 months FY22 with FY21

## Profit from Operations



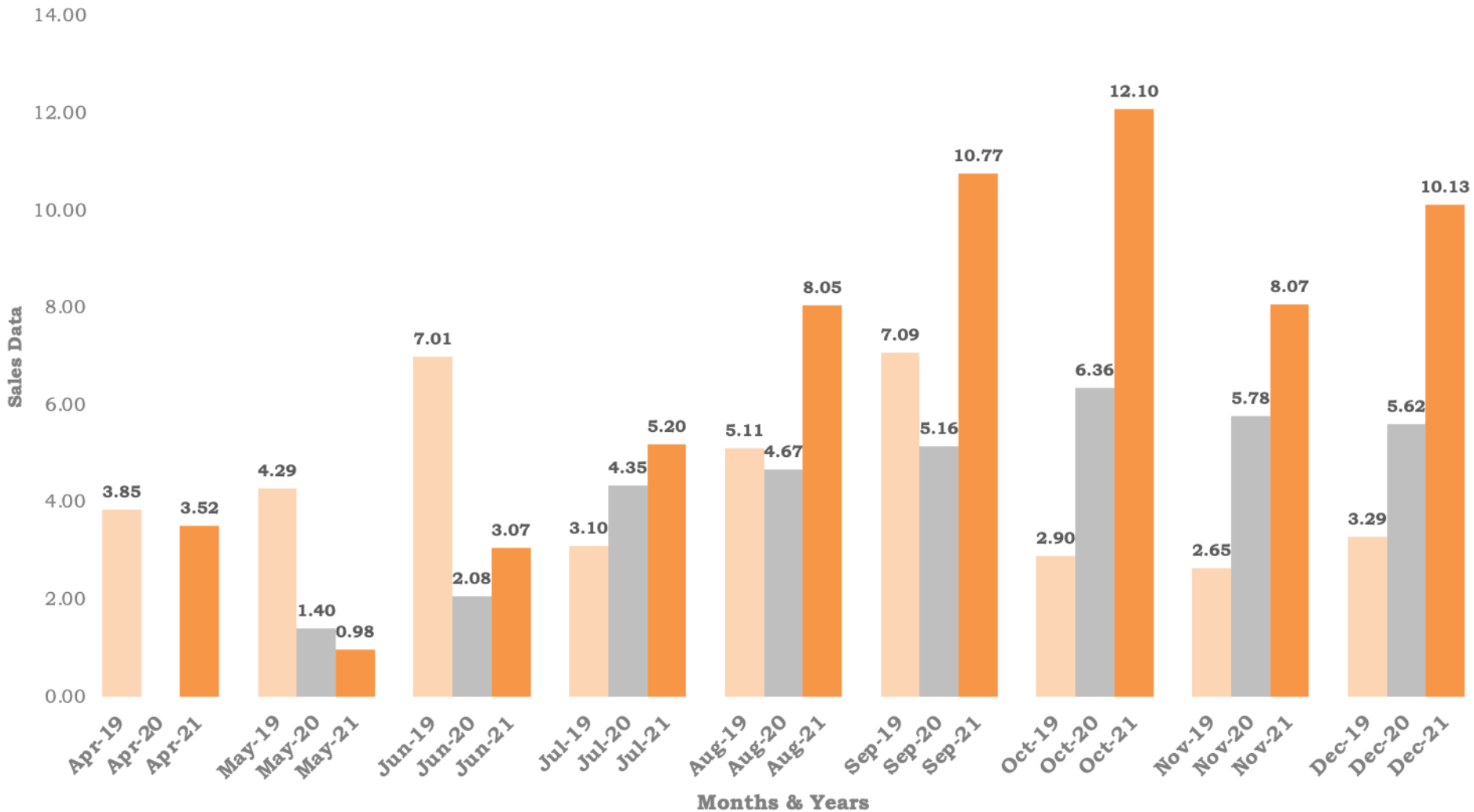
	Quarter Ended						9 Months Ended	
	Jun-20	Jun-21	Sep-20	Sep-21	Dec-20	Dec-21	9 months FY 21	9 months FY 22
<b>Profit &amp; Comprehensive Income</b>	-1.55	-0.74	0.33	0.74	0.51	0.05	-0.71	0.05

The Operational profit for the nine months has increased over previous nine months. Due to COVID, the problems in the Supply Chain, the Raw Material Prices are at lifetime high and as a result Company profitability has decreased.



# Month-wise Sales performance over Last 3 Years

Value in Crore





# Results for the Qtr and Nine Months Ended on 31<sup>st</sup> December'21

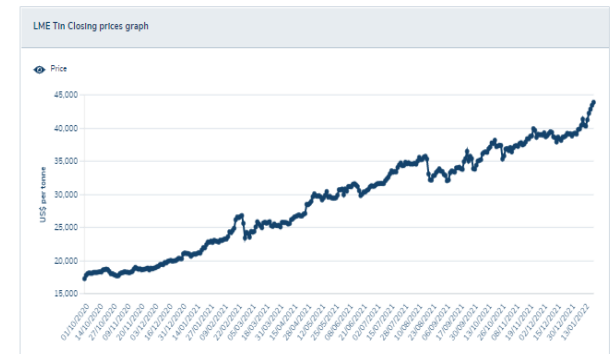
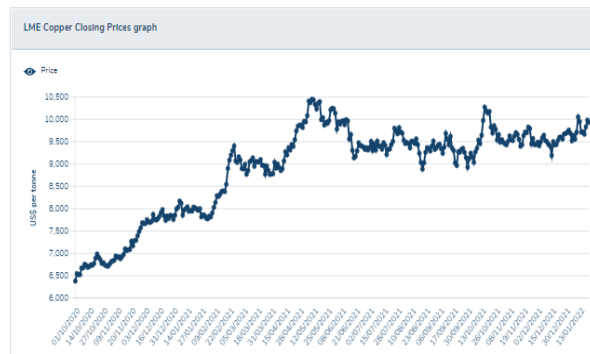
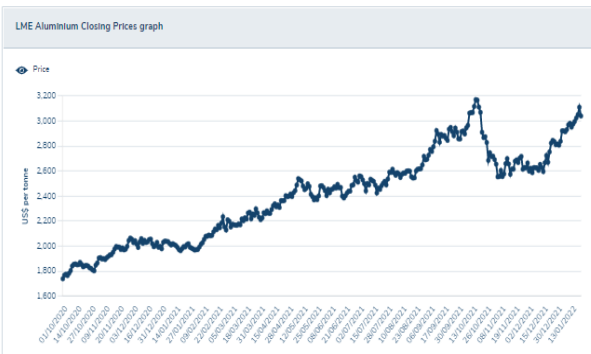
(INR in Lacs)

Particulars	Quarter Ended			Nine Months Ended		Year Ended
	31.12.21	30.09.21	31.12.20	31.12.21	31.12.20	31.03.21
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>Revenue From operations</b>	<b>3,030.34</b>	<b>2,402.29</b>	<b>1,775.48</b>	<b>6,190.30</b>	<b>3,543.72</b>	<b>5,768.08</b>
Other Income	1.26	1.96	1.51	15.17	2.13	12.55
<b>Total Income</b>	<b>3,031.60</b>	<b>2,404.25</b>	<b>1,776.99</b>	<b>6,205.47</b>	<b>3,545.85</b>	<b>5,780.63</b>
<b>EXPENSES</b>						
Cost of materials consumed	2,437.66	1,862.64	1,302.64	4,844.30	2,645.02	4,266.76
Employee benefits expense	393.95	307.54	263.90	882.33	577.24	852.70
Finance costs	67.41	56.78	49.40	171.10	112.97	169.26
Depreciation and amortization expenses	48.37	42.46	22.27	134.41	66.50	90.67
Other expenses	100.56	77.59	87.66	227.95	215.01	296.11
<b>Total expenses</b>	<b>3,047.95</b>	<b>2,347.01</b>	<b>1,725.87</b>	<b>6,260.09</b>	<b>3,616.74</b>	<b>5,675.50</b>
<b>Operating Profit</b>	<b>(16.35)</b>	<b>57.23</b>	<b>51.12</b>	<b>(54.62)</b>	<b>(70.89)</b>	<b>105.13</b>
Exceptional Items- (expenses)/income	-	-	-	-	-	-
<b>Profit/ (loss) after exceptions items and before tax</b>	<b>(16.35)</b>	<b>57.23</b>	<b>51.12</b>	<b>(54.62)</b>	<b>(70.89)</b>	<b>105.13</b>
Tax expense (including deffered tax)						29.30
<b>Profit (Loss) after tax</b>	<b>(16.35)</b>	<b>57.23</b>	<b>51.12</b>	<b>(54.62)</b>	<b>(70.89)</b>	<b>75.83</b>
Other Comprehensive Income	21.53	17.15		60.21		3,031.60
<b>Total Profit and Other Comprehensive Income</b>	<b>5.18</b>	<b>74.38</b>	<b>51.12</b>	<b>5.59</b>	<b>(70.89)</b>	<b>3,107.43</b>
<b>Operating Profit as a % to sales</b>	<b>-0.5%</b>	<b>2.4%</b>	<b>2.9%</b>	<b>-0.9%</b>	<b>-2.0%</b>	<b>1.8%</b>

# Reasons for Low Profitability

The company Profitability has been affected in this quarter due to:

- High input costs due to Global Supply Chain Disruptions.
- All metals at lifetime highs
- High Freight Costs



# Actions Planned to Improve Profitability

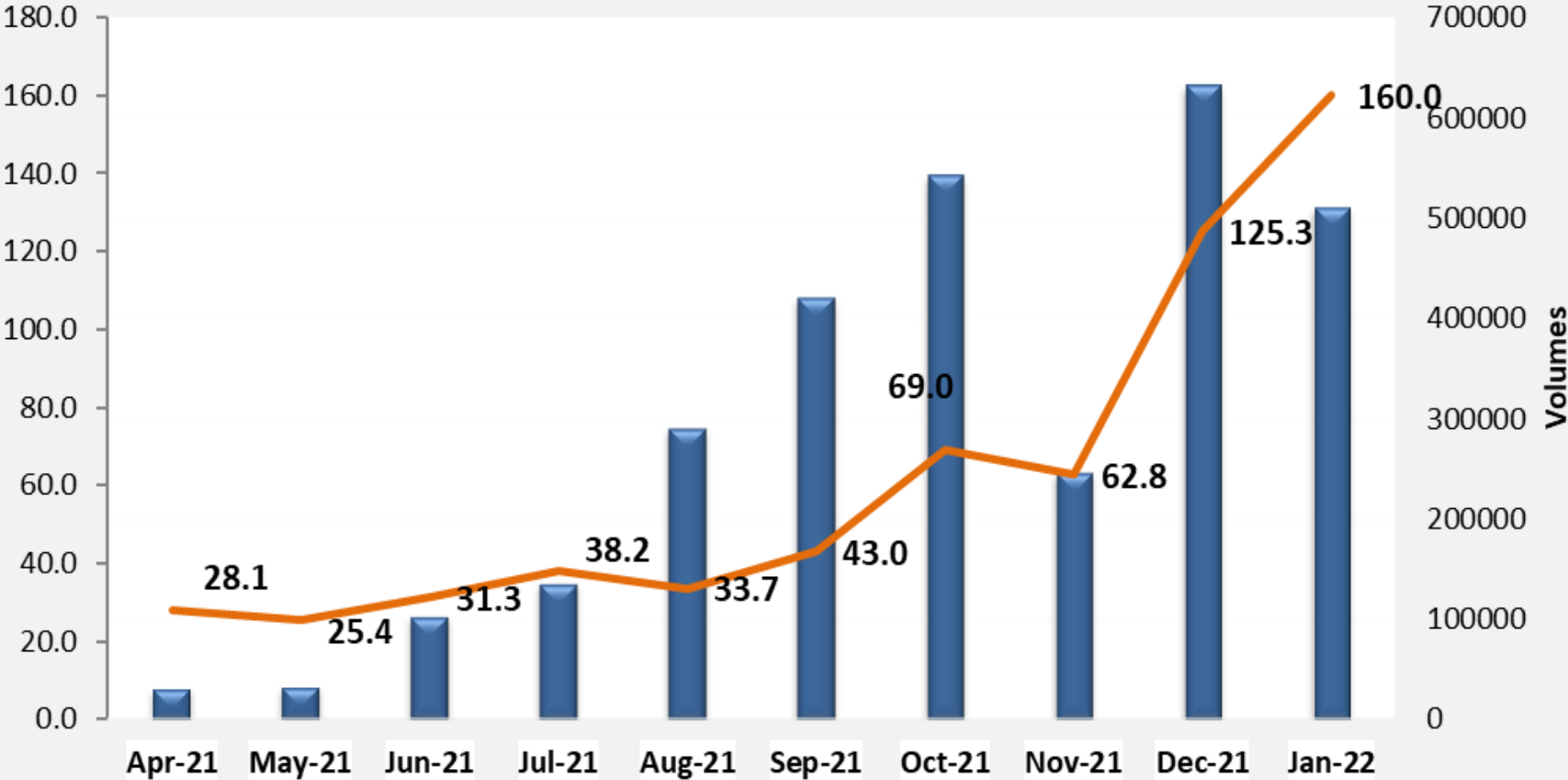
1. Reduction in the Manufacturing Cost, Material Cost and Capex.
2. Improve overall Margins by Balancing the product portfolio with higher margins products.



3. Improve Customer Portfolio.

# Share Price Movement

## Calcom Share Price & Volumes (April'21 - January'22)





**Thank you**

**Calcom Vision Limited**