

17<sup>th</sup> February 2021

National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra Kurla Complex,  
Bandra (E),  
Mumbai – 400 051

BSE Limited,  
Floor 25, P J Towers,  
Dalal Street,  
Mumbai – 400 001

Dear Sir / Madam,

**Ref :** NSE Symbol : **WABAG** | BSE Scrip Code : **533269**

**Sub:** Presentation on "Successful Financial Closure of KMDA - HAM Project"

Pursuant to Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 ("SEBI Regulations"), please find enclosed a presentation on "Successful Financial Closure of KMDA - HAM Project" made to Investors/ Analysts.

The aforesaid presentation is also being hosted on the website of the Company, [www.wabag.com](http://www.wabag.com) in accordance with Regulation 46 of the SEBI Regulations.

Kindly take on record the same.

Thanking you,

**For VA TECH WABAG LIMITED**



R. Swaminathan  
Company Secretary & Compliance officer  
Membership No: A17696



Encl: as above

Sustainable solutions, for a better life

Committed to create a  
**BETTER  
TOMORROW**



sustainable solutions. for a better life.

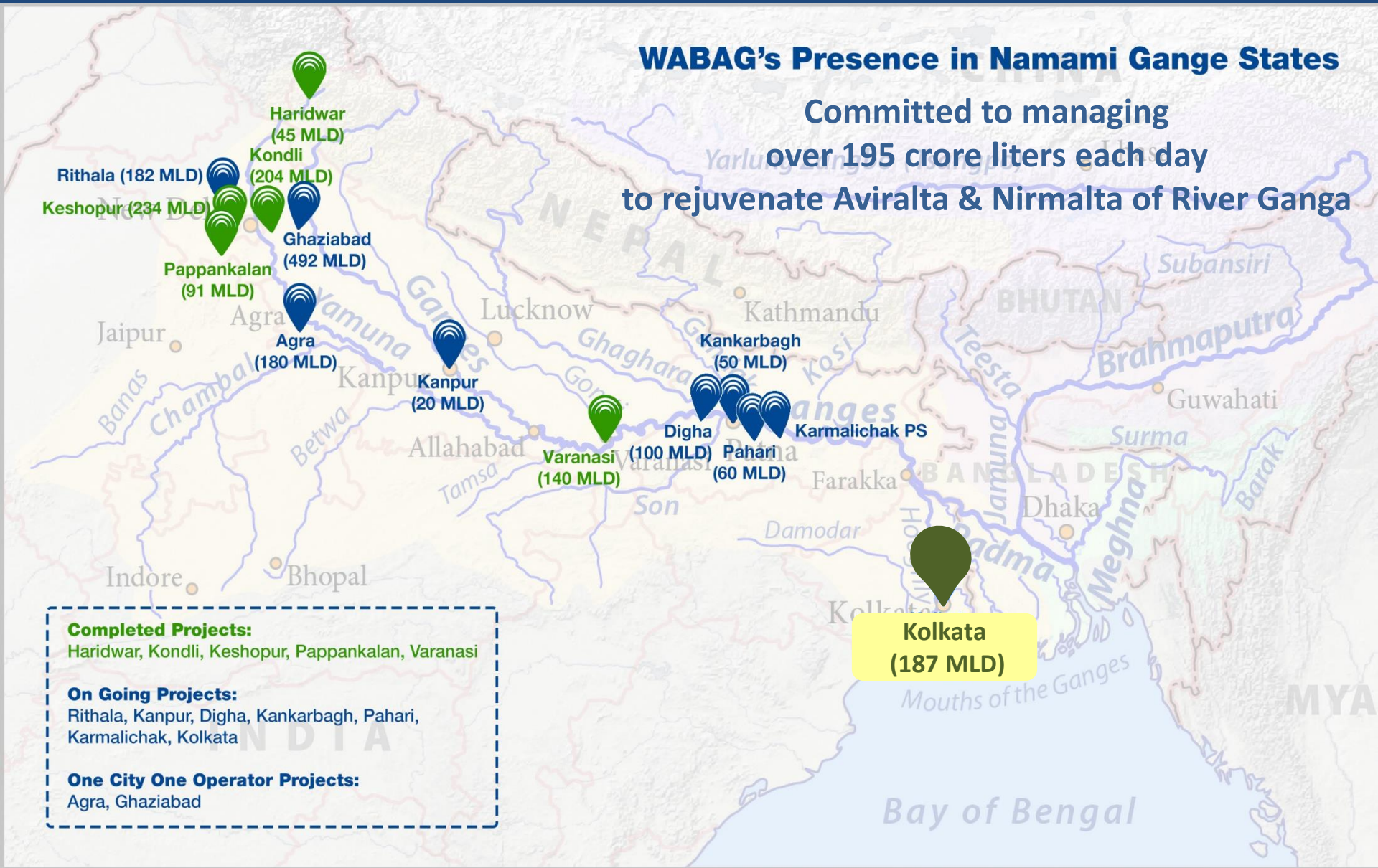


## **VA TECH WABAG LTD**

Successful financial closure of  
**KMDA – HAM PROJECT**

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# Our commitment to clean the Holy Ganga





# Financial Closure Milestone achieved



# Investment Agreement signed



# Milestone – Financial Closure of WABAGs first HAM Project

- ✓ WABAG achieves Financial Closure for its **first Hybrid Annuity Model** ('HAM') project
- ✓ Project awarded by Kolkata Metropolitan Development Authority ('KMDA')
- ✓ Under the Namami Gange programme administered by the National Mission for Clean Ganga ('NMCG')



**National Mission for Clean Ganga**  
(Registered Society, Under Act 1990)  
Ministry of Jal Shakti  
Department of Water Resources, River Development & Ganga Rejuvenation  
Government of India



**Kolkata Metropolitan  
Development Authority (KMDA)**

(A Statutory Body under Urban Development and Municipal Affairs Department, Govt. of West Bengal)



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# Project Partners

- ✓ **40%** will be funded by **NMCG Grant** during the construction period
- ✓ **60%** will be funded by a **mix of Debt and Equity** (75:25)
- ✓ Our debt partners:
  - ✓ Consortium of **International Finance Corporation** ('IFC') and **Tata Cleantech Capital Limited** ('TCCL')
- ✓ Our equity partner:
  - ✓ **Kathari Water Management Private Limited** ('KWMPL'), a wholly owned subsidiary of **EVERSOURCE**, the fund manager of **Green Growth Equity Fund** ('GGEF')



**TATA** CLEANTECH CAPITAL LIMITED





- ✓ Pollution Abatement (Interception & Diversion with STP) Works for River Ganga at Howrah, Bally & Baranagar – Kamarhati Municipal Town in West Bengal on Hybrid Annuity PPP
- ✓ The project with a cumulative wastewater treatment capacity of 187 MLD will contribute to reducing the discharge of untreated sewage into the Holy Ganga from the state of West Bengal by ~ 15%
- ✓ Scope of Works:
  - ✓ Engineering, Supply and Construction of new Sewage Treatment Plants
  - ✓ Renovation and up-gradation of existing Sewage Treatment Plants
  - ✓ Rehabilitation of Pumping Stations and other associated infrastructure
  - ✓ EPC execution period of 24 months
  - ✓ Operation and Maintenance of the same for a period of 15 years

# Breakthrough HAM Order for WABAG



**1<sup>st</sup> Order win on HAM Basis for WABAG, many more to follow suit**

**Association with globally recognized financial institutions as Equity and Debt Partners reiterates our commitment**



**WABAG remains Asset light and focuses on its core strength, ensuring significant presence in the fast evolving HAM Model; WABAG will partner with Financial Investors for the capital and continue to remain the technology partner**

**WABAG has introduced several first-of-its-kind technologies in India, and with concepts such as Resource Recovery and Water Reuse gaining momentum, WABAG will strive to bring the best of technologies for the Country**



# Hybrid Annuity Model - Future & Growth



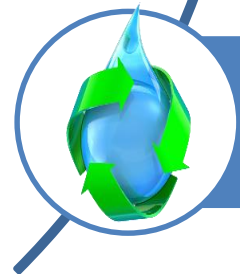
NMCG to expand its presence, replicating its model across 33 rivers under NRCD wherein HAM will play a major role in attracting private investment



Financial Model of HAM Projects and Terms & Conditions associated are fast gaining acceptance across Centre as well as States



Water now being considered as a priority sector → Government and Private sector Financial Institutions & ESG / Green / Sustainability Funds looking forward to invest through technology leaders of the segment



WABAG, with its advanced technological expertise & decades of experience, is a market leader in India, emerging as a preferred partner for reputed Global Organizations

# Business Update Call

**Business Update call with Analysts / Investors / several Funds  
on successful Financial Closure of KMDA HAM Project**

Thursday, 18th February, 2021

Time: 16.30 Hours

Mode: Conference Call

Dial In Link:

<https://services.choruscall.in/DiamondPassRegistration/register?confirmationNumber=8027923&linkSecurityString=1a1f897548>

Access Numbers	
Primary Number :	+91 22 6280 1256 +91 22 7115 8157
Toll Free Number :	USA – 1 866 746 2133 UK – 0 808 101 1573 Singapore – 800 101 2045 Hong Kong – 800 964 448





**For further information, please contact**

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[www.wabag.com](http://www.wabag.com)

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**Investor Relations Advisors :**

Stellar IR Advisors Pvt. Ltd.  
CIN - U74900MH2014PTC259212

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