



Mangalore Chemicals
& Fertilizers Limited

722/SE/2024

February 02, 2024

National Stock Exchange of
India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
MUMBAI - 400 051

BSE Limited,
Floor 25, Phiroze Jeejeebhoy Towers,
Dalal Street
MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 530011 MANGCHEM
Company's Symbol in NSE : MANGCHEFER
ISIN : INE558B01017

Sub: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation on the financial results of the Company for the quarter and nine months ended December 31, 2023, which shall be shared with Analysts/Investors for the Investor Call scheduled on February 03, 2024.

This is for your information and records.

Yours faithfully,
For Mangalore Chemicals & Fertilizers Limited

Vighneshwar G Bhat
Company Secretary

Encl: As above



INVESTOR PRESENTATION

**Quarter & 9 Months
Ended
December 31, 2023**



The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.



**Highlights –
Quarter and 9
Months ended
December 31,
2023**

**Past
Annual
Performance**

Highlights

**Quarter and 9 Months
ended**

December 31, 2023

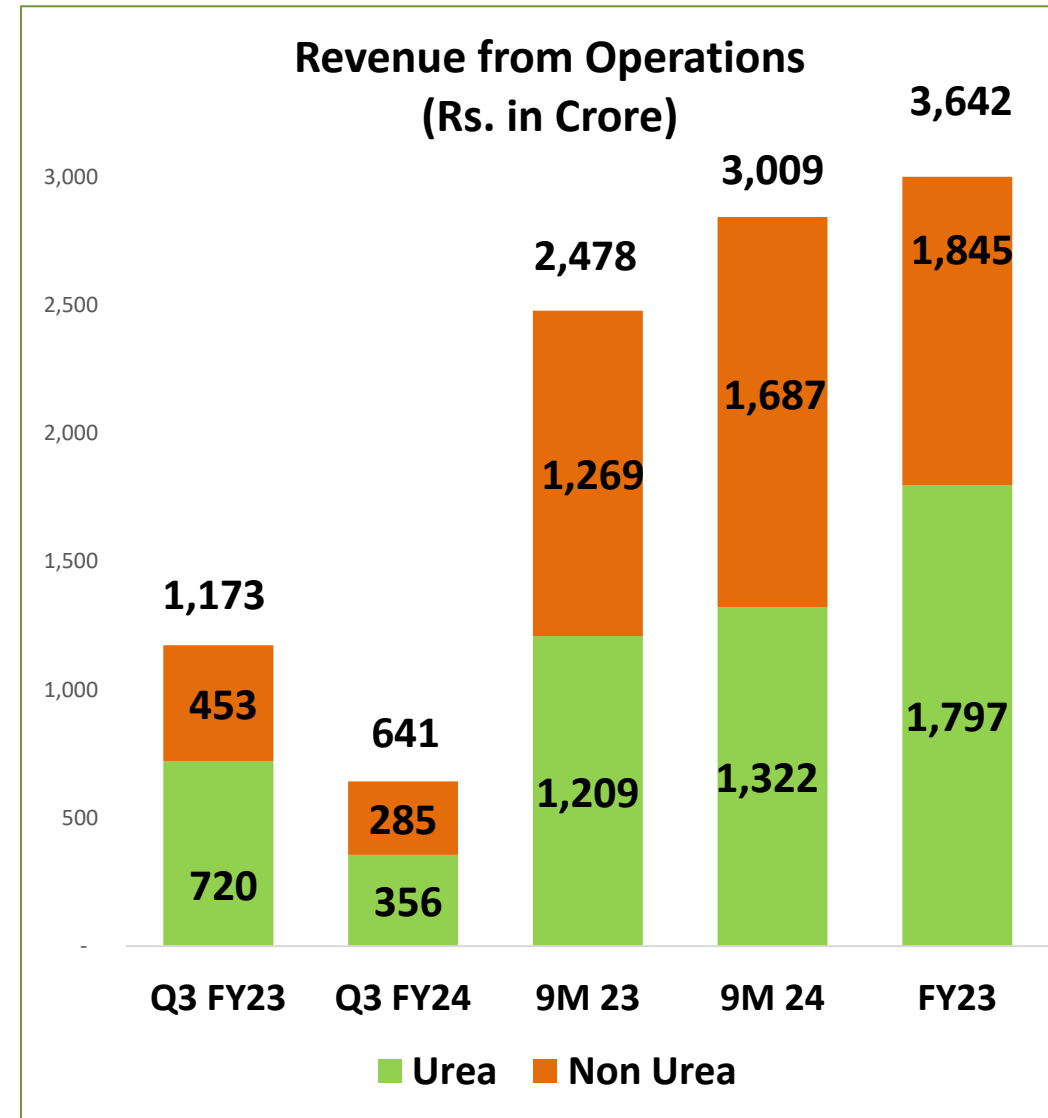
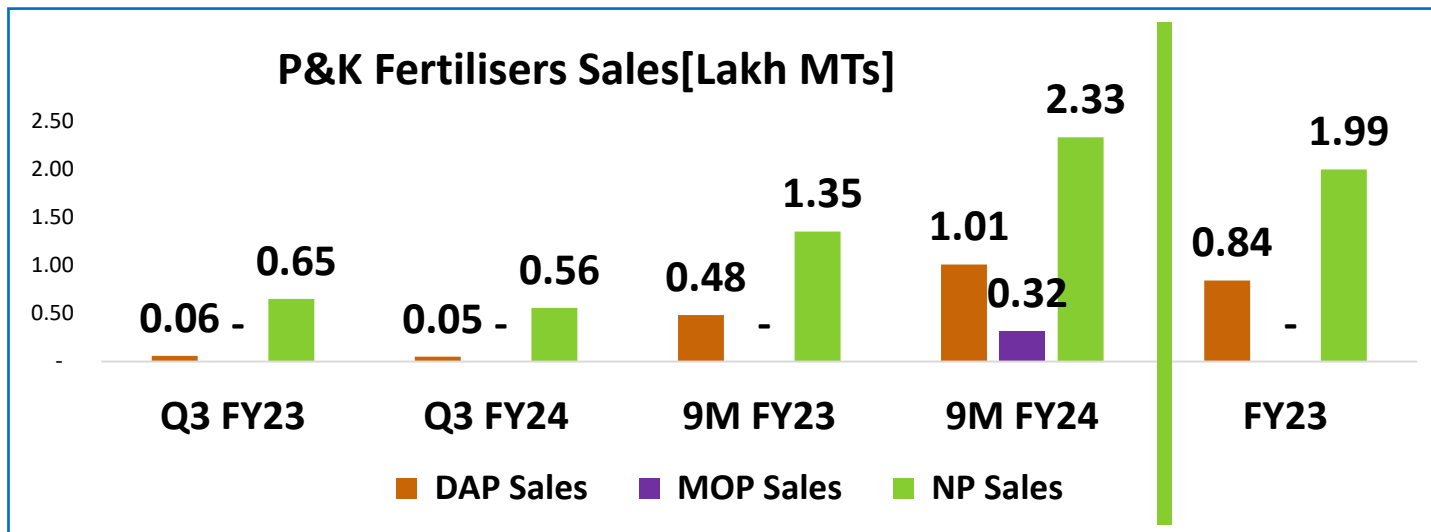
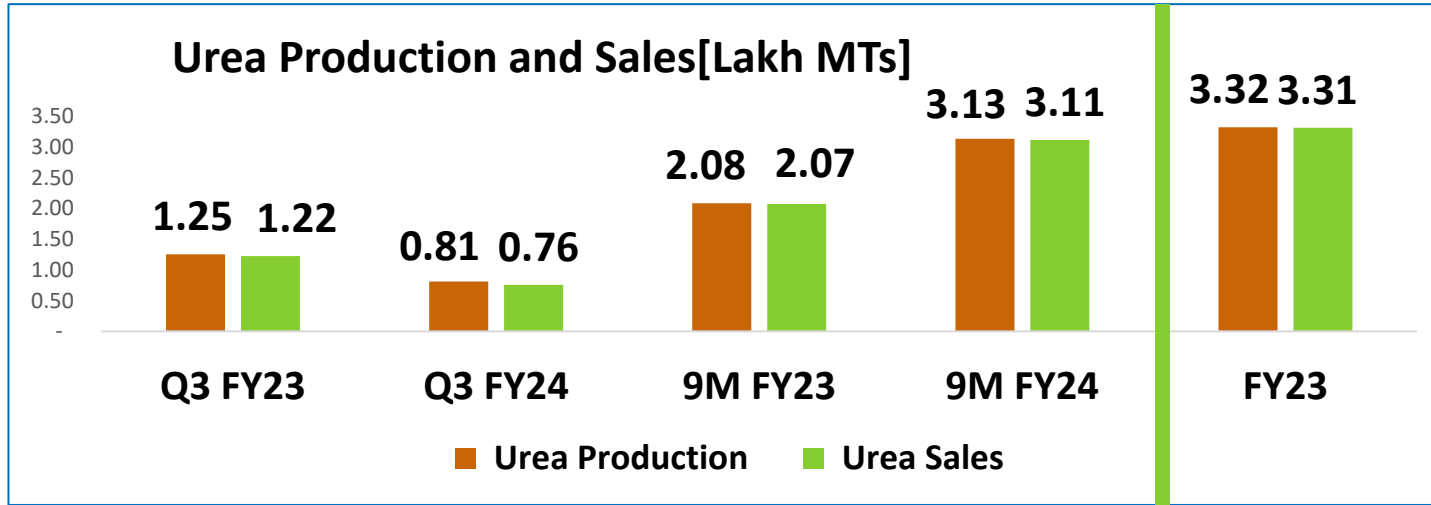


- **Resumed operation of Urea and Ammonia plant after planned maintenance shutdown taken during end of September 2023**
- **Phosphates – production moderated based on market conditions and demand**

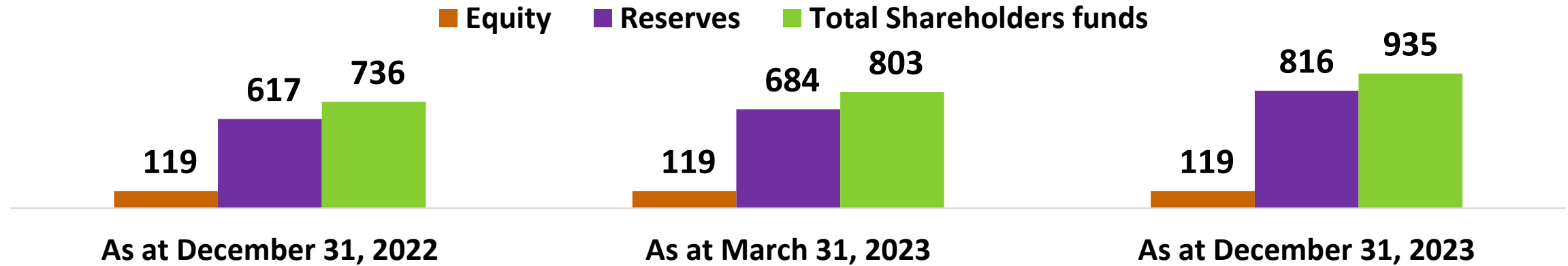
Performance Highlights : Quarter ended & 9 Months Ended FY 23 vs FY 24

	Sales Quantity	Revenue from operation	EBITDA	PBT	PAT	Basic EPS
Q3 FY 23-24	1.36 Lakhs MT	₹ 641 Cr	₹ 92 Cr	₹ 51 Cr	₹ 33 Cr	₹ 2.78
	(30%)	(45%)	(38%)	(47%)	(57%)	(57%)
Q3 FY 22-23	1.93 Lakhs MT	₹ 1,173 Cr	₹ 148 Cr	₹ 97 Cr	₹ 76 Cr	₹ 6.42
	Sales Quantity	Revenue from operation	EBITDA	PBT	PAT	Basic EPS
9M FY 23-24	6.77 Lakhs MT	₹ 3,009 Cr	₹ 368 Cr	₹ 233 Cr	₹ 150 Cr	₹ 12.65
	74%	21%	83%	177%	124%	124%
9M FY 22-23	3.90 Lakhs MT	₹ 2,478 Cr	₹ 201 Cr	₹ 84 Cr	₹ 67 Cr	₹ 5.63

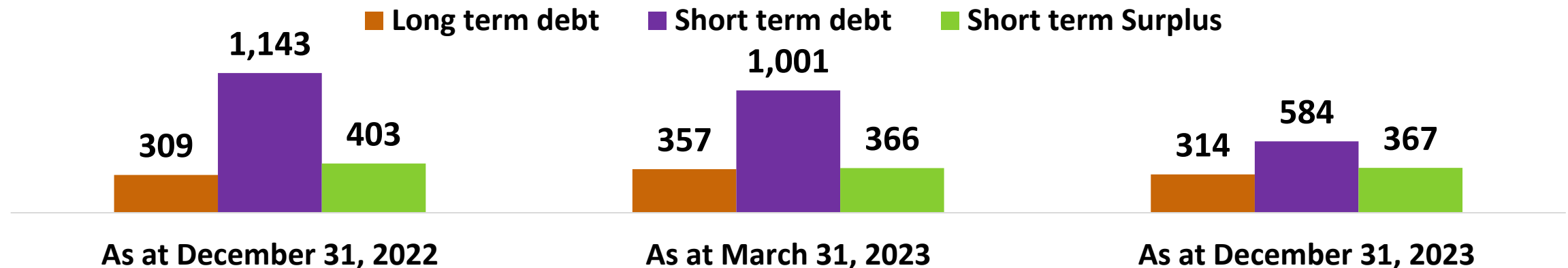




Total Shareholders' funds

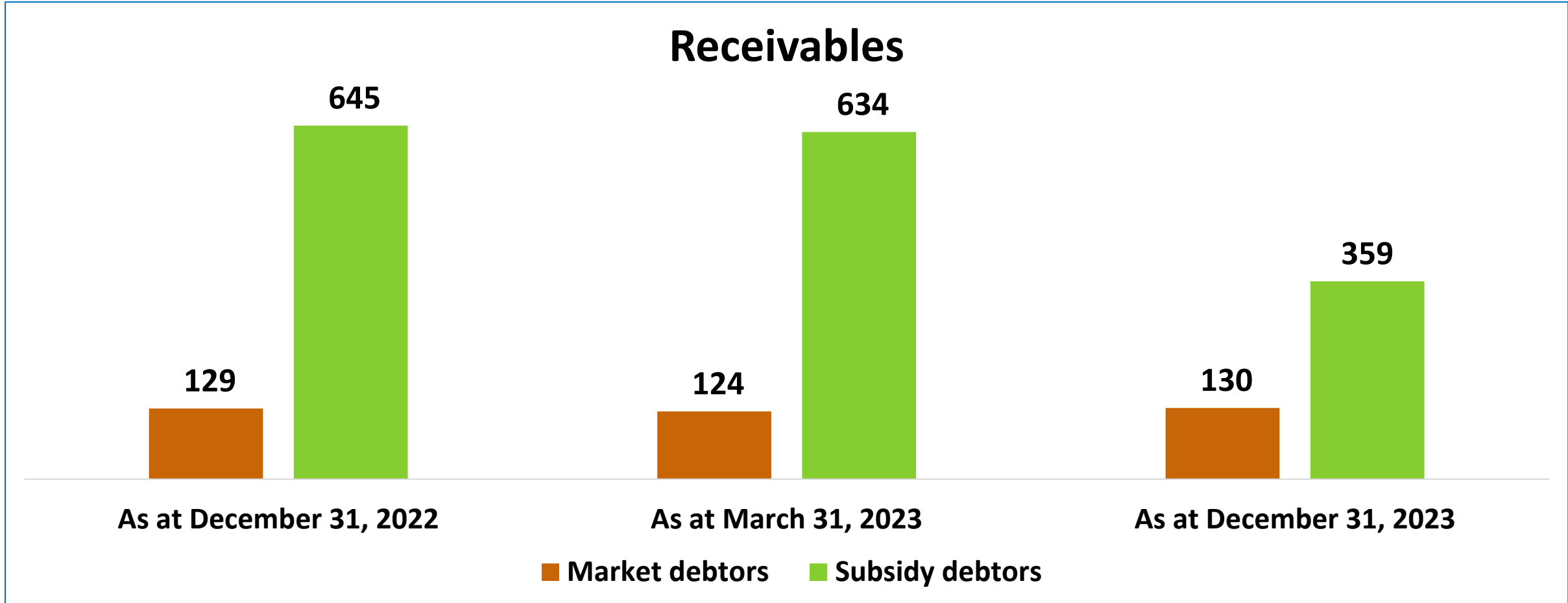


Debt and Surplus funds



Liquidity Position

INR Crore



Subsequently received Subsidy of Rs.165 Crore in January 2024.



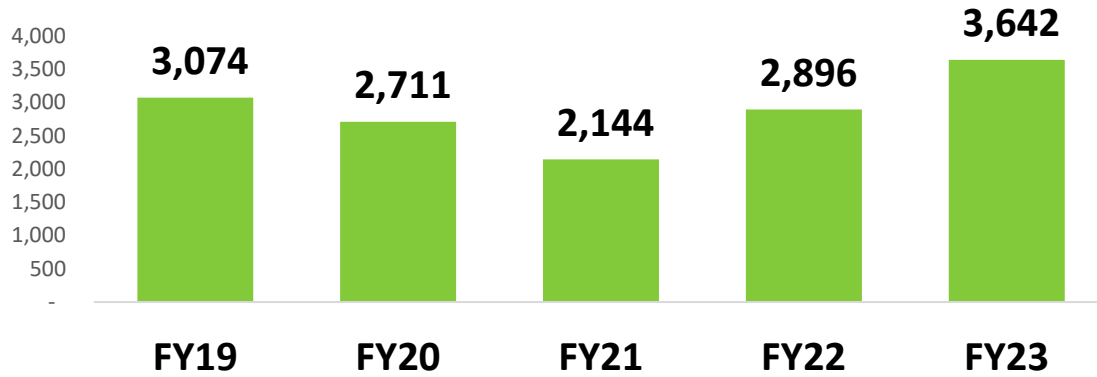
Past Annual Performance



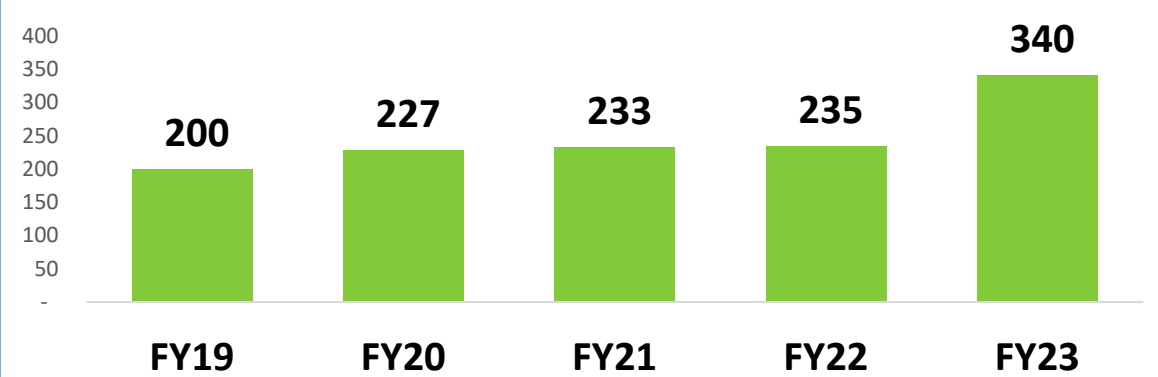
Performance Highlights

INR Crore

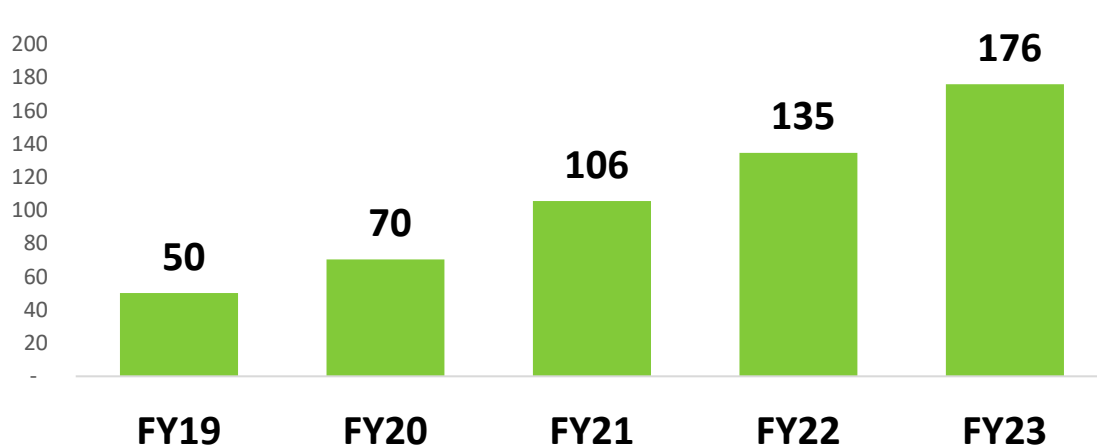
Revenue from Operations



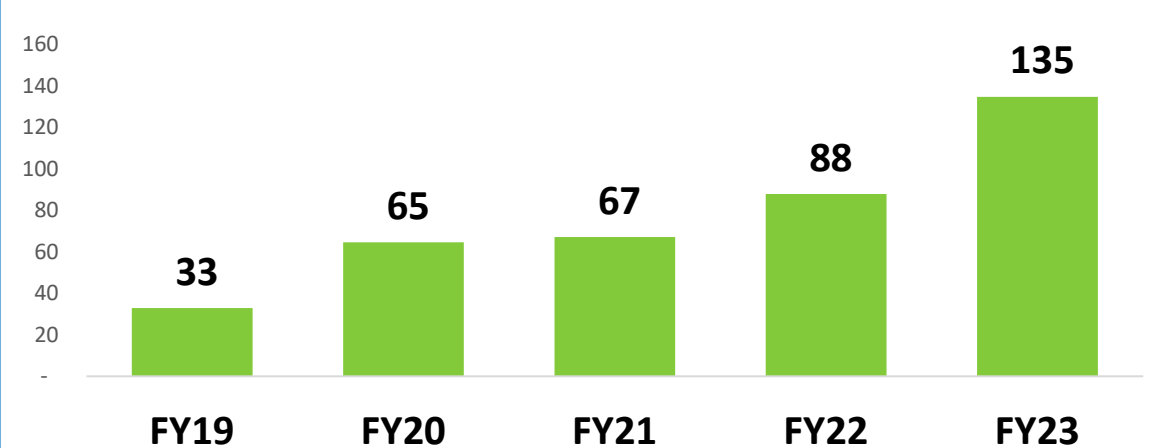
EBITDA



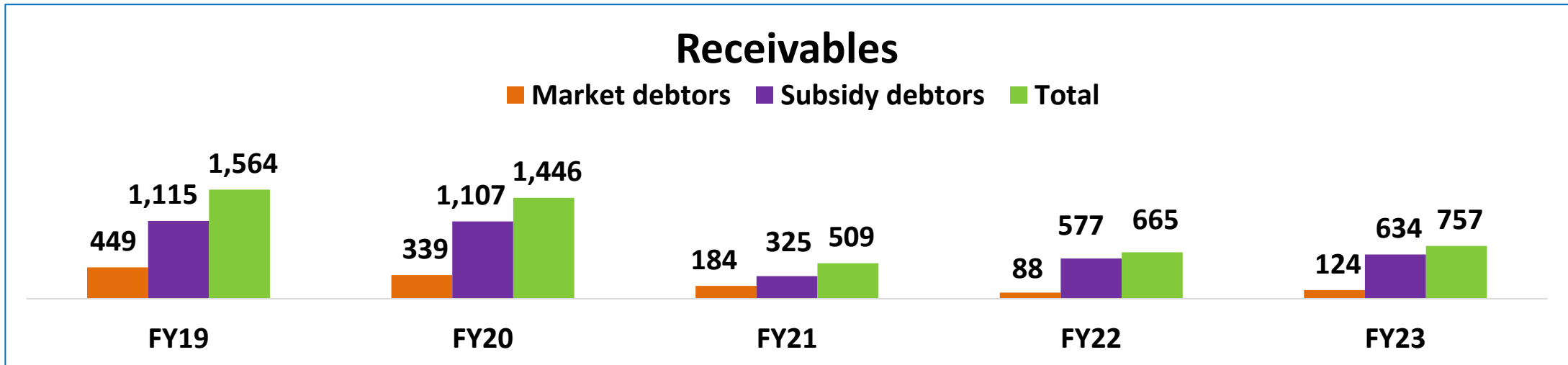
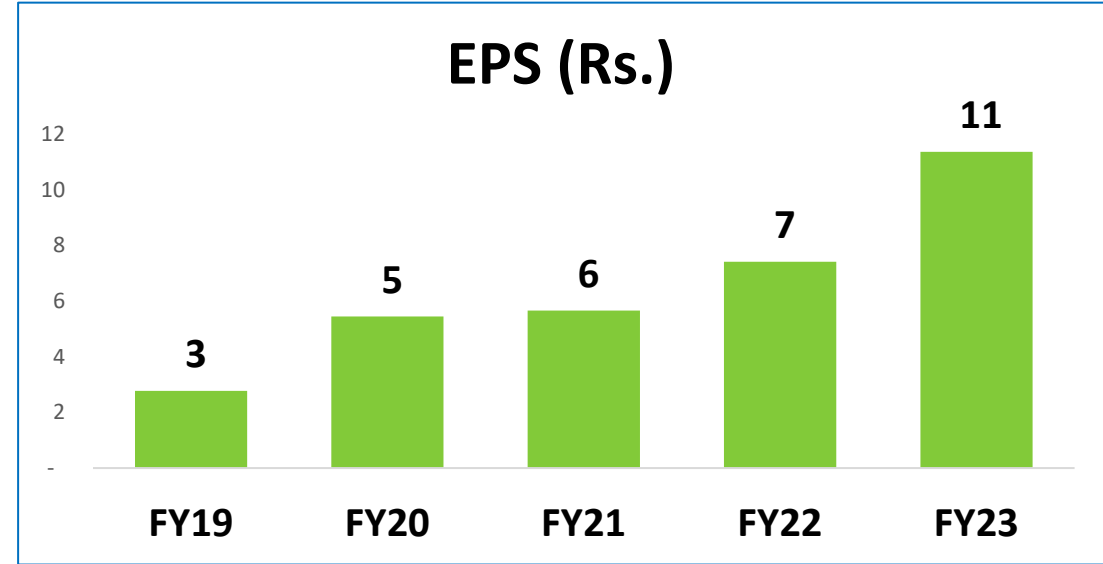
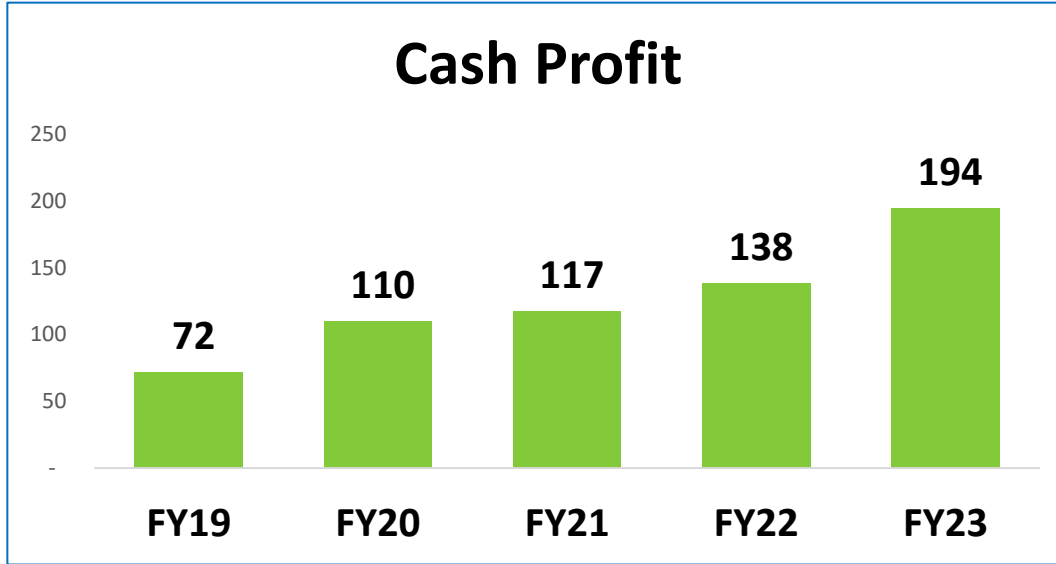
PBT

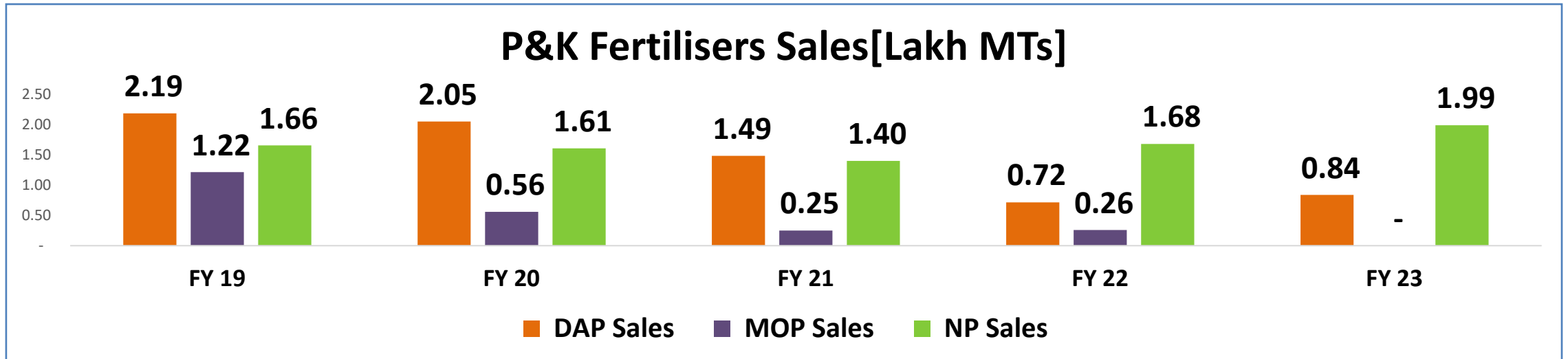
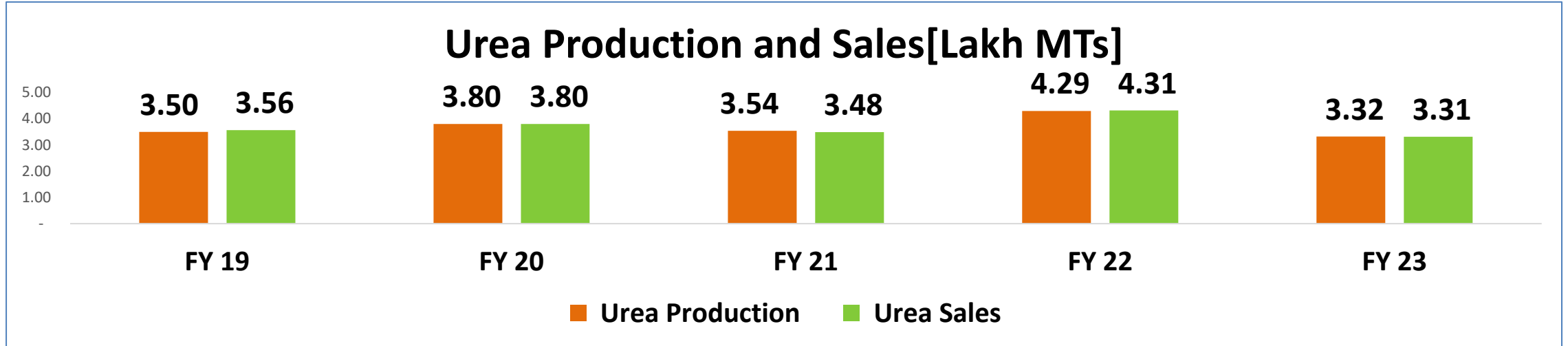


PAT



INR Crore [except EPS]





MCF Overview

Plant situated at Mangalore West Coast Opposite Mangalore Port

Production Capacity – Urea - 3.8 LMT, DAP & Complex 2.85 LMT

Trading Imp MOP & DAP

Marketing Territory
Karnataka -78%
Kerala – 3%
Tamil Nadu – 10%
Andhra Pradesh -5%
Maharashtra – 4%

Brand MANGALA

