

November 11, 2017

✓ **The General Manager – DCS,**
Listing Operations-Corporate Services Dept.
BSE Ltd.
1st Floor, New Trading Ring, Rotunda
Building, 'P J. Towers, Dalal Street, Fort,
Mumbai

corp.relations@bseindia.com
Stock Code: 532891

The Manager,
Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza, 5th Floor, Plot No. C/1, G
Block, Bandra-Kurla Complex, Bandra (E),
Mumbai

cc_nse@nse.co.in
Stock Code: PURVA


Dear Sir / Madam,

In connection with the conference call scheduled to be held on November 13, 2017, please find attached the Presentation on the operation and financial results of the Company for the quarter & half-year ended September 30, 2017, in terms of Regulation 46 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We request you to take the same on record.

Thanking you

Yours faithfully
For Puravankara Limited


Bindu D
Company Secretary
M.N. 23290



PURAVANKARA LIMITED (formerly Puravankara Projects Ltd.)

Registered Office: #130/1, Ulsoor Road, Bengaluru - 560 042 Tel: +91 80 2559 9000 / 4343 9999 Fax: +91 80 2559 9350
Email: info@puravankara.com URL: www.puravankara.com CIN: L45200KA1986PLC051571

AN ISO 9001 COMPANY



Purva Palm Beach , Bengaluru

Puravankara Limited

September 2017

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Company Overview

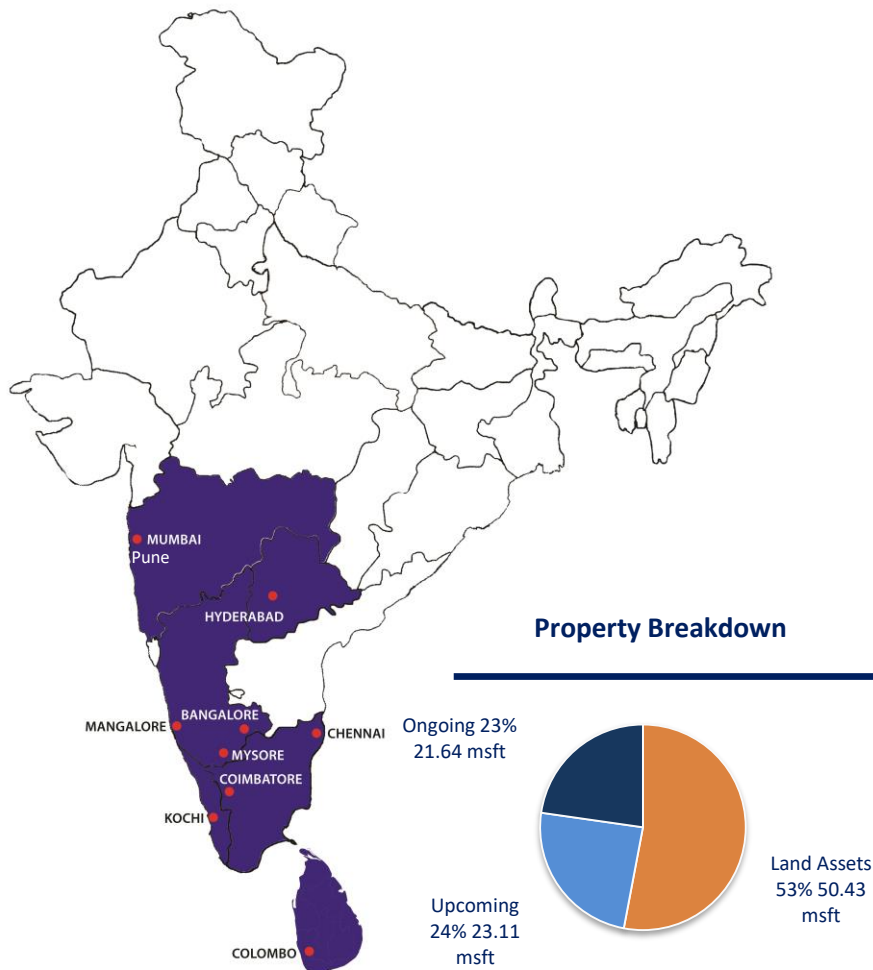
Overview

- Deep domain knowledge of 42 years of the Promoter and his team have established Puravankara as a developer of repute;
- Amongst South India's leading real estate developers with an established presence in residential segment comprising of luxury and premium affordable housing projects;
 - Projects in Bengaluru, Chennai, Hyderabad, Pune, Mumbai, Kochi, Coimbatore, Mysore, Mangalore and Colombo.
 - Sales and Marketing offices locations other than markets with operating projects : Mumbai, United Arab Emirates, Kingdom of Saudi Arabia, Kuwait and Oman.
- **Established presence in premium affordable housing** through its wholly owned subsidiary, **Provident** Housing Limited;
 - Projects in Bengaluru, Chennai, Pune, Mangalore and Coimbatore and Hyderabad.
 - Focus on delivering quality housing at affordable prices through value engineering
- Completed 57 residential projects and 4 commercial projects spanning 34.06 msft (PPL's economic interest – 30.24 msft)
- Area under Development totaling 21.64 msft / (PPL's economic interest – 17.69 msft)
- Upcoming projects totaling 23.11 msft (PPL's economic interest – 18.33 msft)
- Strong in-house execution capability together with established relationships with leading contractors in the country with focus on quality, internal processes and systems;

Development Bank

Diversified across markets, brands and stages of development

Land portfolio



in million sq. ft.

	Completed	Ongoing (A)	Upcoming (B)	Land Assets (C)	Total (A)+(B)+(C)
South India					
Bengaluru	24.89	9.42	10.76	39.70	59.88
Chennai	5.04	2.86	7.05	4.66	14.57
Hyderabad	0.59	2.35	-	-	2.35
Kochi	1.89	3.44	4.21	-	7.65
Others	0.81	2.04	-	1.01	3.05
West India	0.14	1.53	1.09	0.83	3.45
Colombo	-	-	-	4.23	4.23
Kolkata	0.70	-	-	-	-
Total	34.06	21.64*	23.11	50.43	95.18
<i>Puravankara*</i>	25.34	14.43	17.14	46.67	78.24
<i>Provident</i>	8.72	7.21	5.97	3.76	16.94
Saleable Area	30.24	17.69	18.33	39.98	76.00
<i>Puravankara*</i>	21.73	11.54	15.88	37.28	64.70
<i>Provident</i>	8.51	6.12	2.45	2.70	11.27

Note: 1. * Includes JVs and other subsidiaries

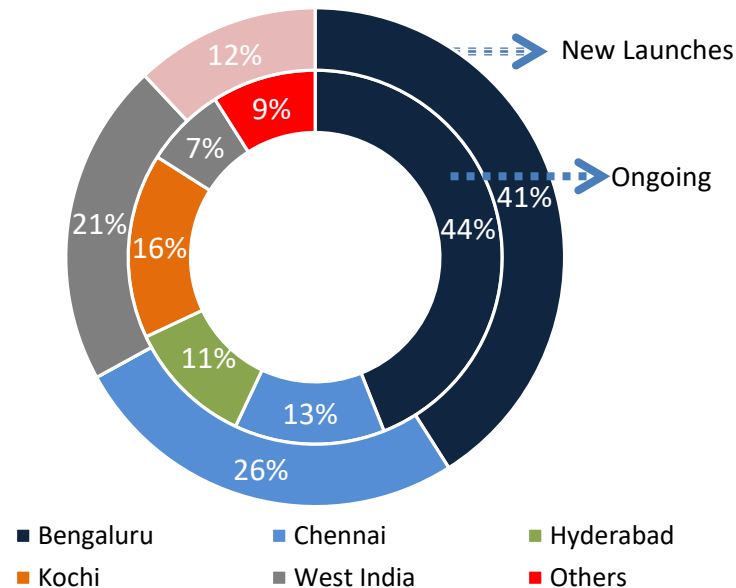
2. Saleable area includes impact of economic interest in Joint Ventures and Joint Developments

3. * Includes 8.16 million sqft of area not launched.

4. See last slide of presentation for Disclaimers

Ongoing and New Launches Project Developments

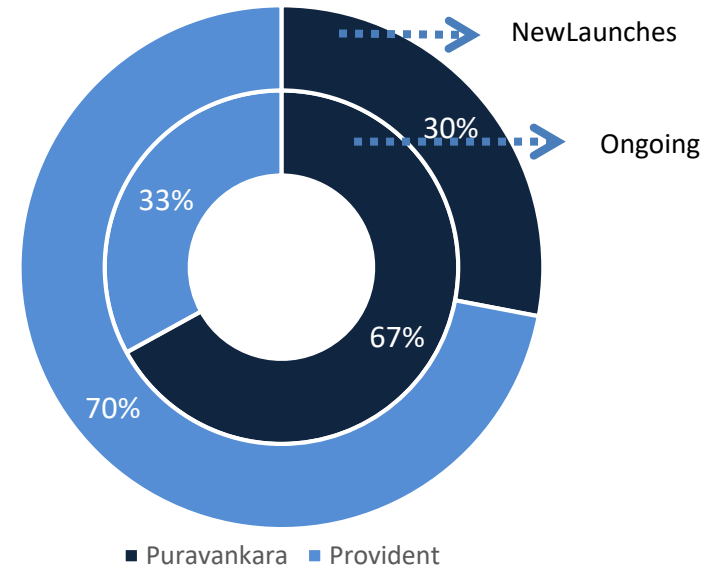
Non-Bengaluru projects now account over 55% of the share of ongoing and upcoming projects *



in msft	Ongoing	New Launches
Bengaluru	9.42	5.98
Chennai	2.86	3.81
Hyderabad	2.35	0.00
Kochi	3.44	0.00
West India	1.53	3.10
Others	2.04	1.82
Total	21.64*	14.71

Note: :1. Based on Developable Area in msft
 2. * Includes 8.16 million sqft of area not open for sale.
 3. See last slide of presentation for Disclaimers

Provident is the new growth engine, with a growing share of ongoing projects and proposed launches*



in msft	Ongoing	New Launches
Puravankara	14.43	4.39
Provident	7.21	10.32
Total	21.64*	14.71

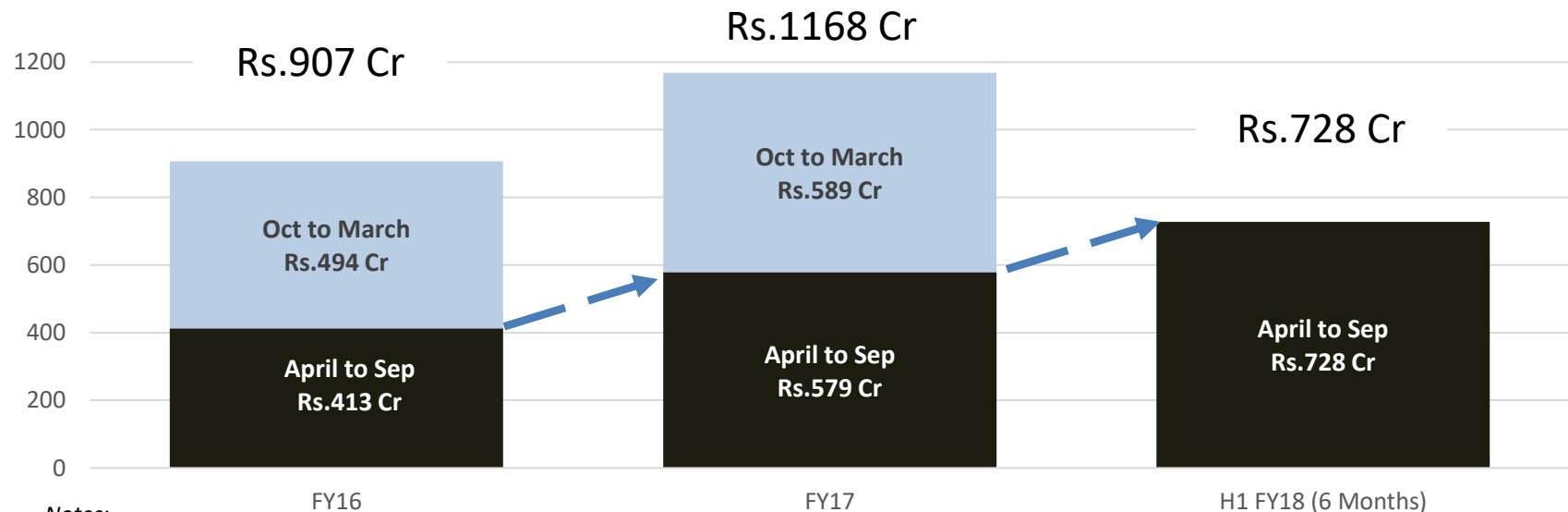
* In terms of developable area

Area

Area Under Development: Sales Driven, Execution Focused

<i>(numbers in million sq. ft.)</i>	FY16	FY17	<i>in million sq. ft.</i> H1 FY18
Opening Area	24.01	23.64	24.92
Add: Launches/Revisions during the period ¹	2.46	4.77	0.04
Less: Completed during the period ²	(2.83)	(3.49)	(3.32)
Less : Exit from Keppel Magus- Kolkata Project	-	-	
Closing Area	23.64	24.92	21.64 *

Consistent Sales Booking growth



Notes:

1. Revisions represent corrections on account of errors / round off
2. Represents area completed based on receipt of Occupancy Certificate or such other equivalent permission
3. * Includes 8.16 million sqft of area not launched
4. See last slide of presentation for Disclaimers

Immediate Launches : Provident Centric

S. No	Location	City	Development Model	Development Type	Developable Area Msft	PPL Share in JD	Saleable Area Msft	Expected Launch Date
Puravankara								
1	Lalbagh	Bengaluru	Joint Development	Residential	0.23	55%	0.12	Q3FY18
2	Thanisandra	Bengaluru	Joint Development	Residential	1.51	88%	1.32	Q4FY18
3	Bellary Road	Bengaluru	Joint Development	Residential	1.05	70%	0.73	Q4FY18
4	Kanakapura	Bengaluru	Joint Development	Residential	0.22	64%	0.14	Q3FY18
5	Kanakapura	Bengaluru	Joint Development	Commercial	0.70	60%	0.42	Q1FY19
6	Bhandup	Mumbai	Joint Development	Residential	0.20	45%	0.09	Q1FY19
7	Indiranagar	Bengaluru	Joint Development	Residential	0.17	50%	0.08	Q3FY19
8	Bavdhan	Pune	Joint Development	Residential	0.31	84%	0.26	Q1FY19
Total					4.39		3.16	
Provident								
1	Mallasandra	Bengaluru	Joint Development	Residential	1.88	87.50%	1.64	Q4FY18
2	Thirumazhsai	Chennai	Joint Venture	Residential	3.81	25%	0.95	Q4FY18
3	Sampigehalli	Bengaluru	Owned	Residential	0.22	100%	0.22	Q4FY18
4	Thane	Mumbai	Joint Development	Residential	1.50	64%	0.95	Q1FY19
5	Goa	Goa	Joint Development	Residential	1.82	86%	1.56	Q4FY18
6	Kondwa	Pune	Joint Development	Residential	1.09	70%	0.75	Q1FY19
Total					10.32		6.07	
Grand Total					14.71		9.23	

**Economic interest*

Notes:

1. *Developable and Saleable Areas are tentative and is subject to approval from authorities*
2. *Launch dates are subject to change*
3. *Launch dates are in relation to financial year April - March*
4. *All the projects are at different stages of approval*
5. *See last slide of presentation for Disclaimers*

Sales

Sales – Q2 FY18, 30 September 2017

	<i>Based on Bookings</i>												<i>Quarter Ended</i>		
	Area Sold			Units Sold			Sale Value			Sale Realization					
	Sep-17 <i>msft</i>	Sep-16 <i>msft</i>	%	Sep-17 <i>Nos.</i>	Sep-16 <i>Nos.</i>	%	Sep-17 <i>Rs.in crs</i>	Sep-16 <i>Rs.in crs</i>	%	Sep-17 <i>Rs.psf</i>	Sep-16 <i>Rs.psf</i>	%			
Puravankara	0.53	0.35	51%	357	211	19%	326	211	51%	6,174	6,006	0%			
Completed & Nearing Completion	0.32	0.14	129%	204	85	139%	185	71	149%	5,783	5,073	9%			
Ongoing Projects	0.21	0.21	-1%	153	215	-29%	141	140	1%	6,779	6,625	2%			
Provident	0.27	0.11	148%	264	108	144%	112	50	124%	4,112	4,308	-5%			
Completed & Nearing Completion	0.15	0.06	151%	151	59	156%	58	26	123%	3,851	4,050	-5%			
Ongoing Projects	0.12	0.05	144%	113	49	131%	54	24	125%	4,435	4,636	-4%			
Grand Total	0.80	0.46	74%	621	408	52%	438	261	65%	5,472	5,673	-4%			
Share of Revenue attributable to landlord under Revenue Sharing arrangement	(0.01)	(0.01)		(8)	(4)		(7)	(4)							
Group Economic Interest	0.79	0.45	75%	613	404	51%	431	257	64%						

Consistent Sales Booking growth

- Sales volume grew 75% y-o-y for the quarter
- Completed and nearing completion inventory grew 135% y-o-y for the quarter
- Provident sales grew 148% y-o-y for the quarter
- Corresponding revenue growth will be reflected in the subsequent quarters

Sales – Half Year end FY18

Based on Bookings

Half Year Ended

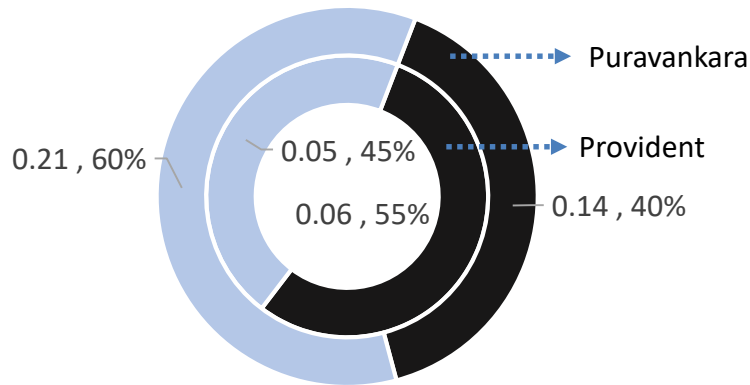
	Area Sold			Units Sold			Sale Value			Sale Realization		
	Sep-17	Sep-16	%	Sep-17	Sep-16	%	Sep-17	Sep-16	%	Sep-17	Sep-16	%
	<i>msft</i>	<i>msft</i>		<i>Nos.</i>	<i>Nos.</i>		<i>Rs. Crores</i>	<i>Rs. Crores</i>		<i>Rs.psft</i>	<i>Rs.psft</i>	
Puravankara	0.93	0.83	12%	622	657	-5%	548	490	10%	5,900	5,904	-2%
Completed & Nearing Completion	0.50	0.29	73%	304	172	76%	277	150	79%	5,533	5,119	5%
Ongoing Projects	0.43	0.54	-21%	318	485	-34%	271	340	-20%	6,331	6,333	0%
Provident	0.45	0.21	115%	435	202	115%	188	89	111%	4,156	4,186	-1%
Completed & Nearing Completion	0.22	0.11	101%	220	102	116%	85	44	93%	3,853	4,004	-4%
Ongoing Projects	0.23	0.10	132%	215	100	115%	103	45	129%	4,444	4,381	1%
Grand Total	1.38	1.04	33%	1,057	859	23%	736	579	26%	5,328	5,566	-4%
Share of Revenue attributable to landlord under Revenue Sharing arrangement	(0.02)	(0.02)		(15)	(18)		(13)	(15)				
Group Economic Interest	1.36	1.02	33%	1,042	841	24%	723	564	28%			

Consistent Sales growth

- ❑ Sales volume grew 33 % y-o-y for the half year till Sept 2017
- ❑ Completed and nearing completion inventory grew 80% y-o-y for the half year
- ❑ Provident sales grew 115% y-o-y for the half year till Sept 2017
- ❑ Corresponding revenue growth will be reflected in the subsequent quarters

Sold Area (msft) : Q2 FY18 versus Q2 FY17

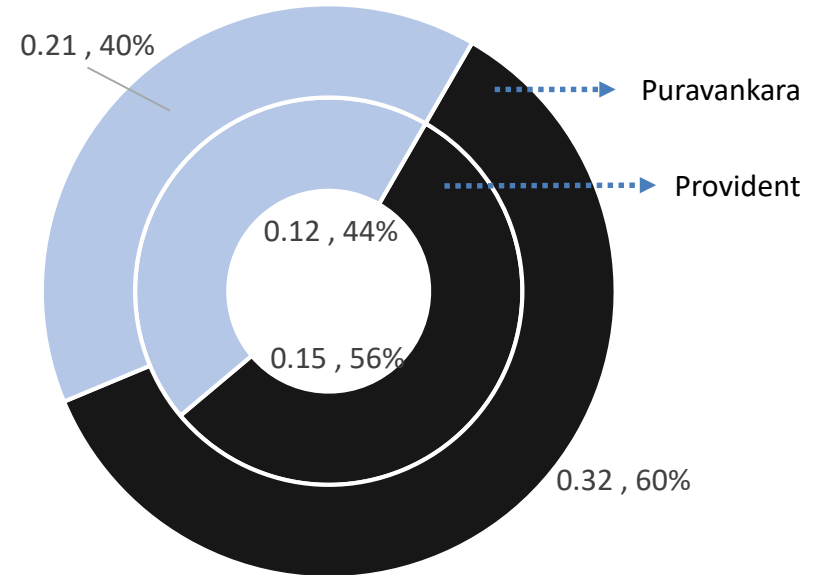
Q2 FY17



■ Completed & Nearing Completion ■ Ongoing Projects

Area Sold 0.46 msft

Q2 FY18



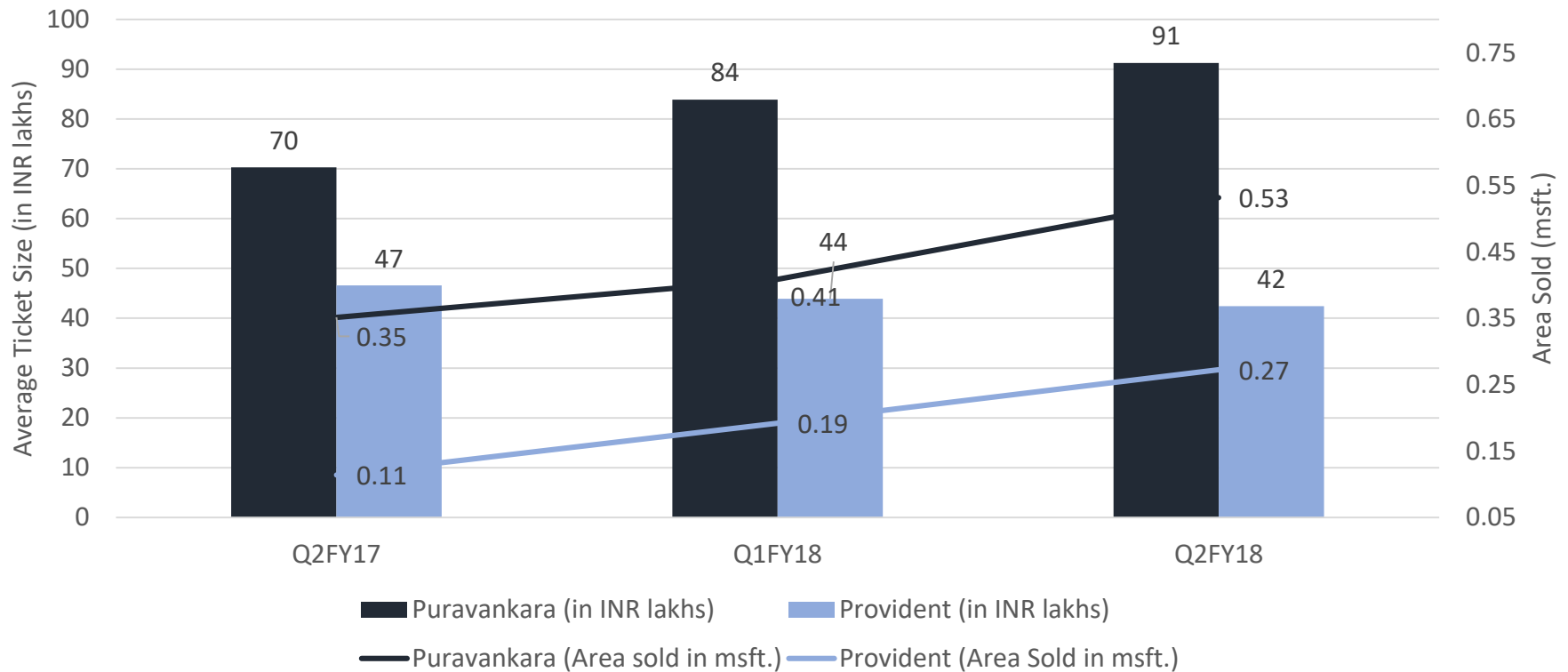
■ Completed & Nearing Completion ■ Ongoing Projects

Area Sold 0.80 msft

- ☐ Sales volume grew 75% y-o-y for the quarter
 - ☐ Led by completed and nearing completion inventory- cash flow contribution
 - ☐ Provident continues to be the growth engine- in line with the growth strategy

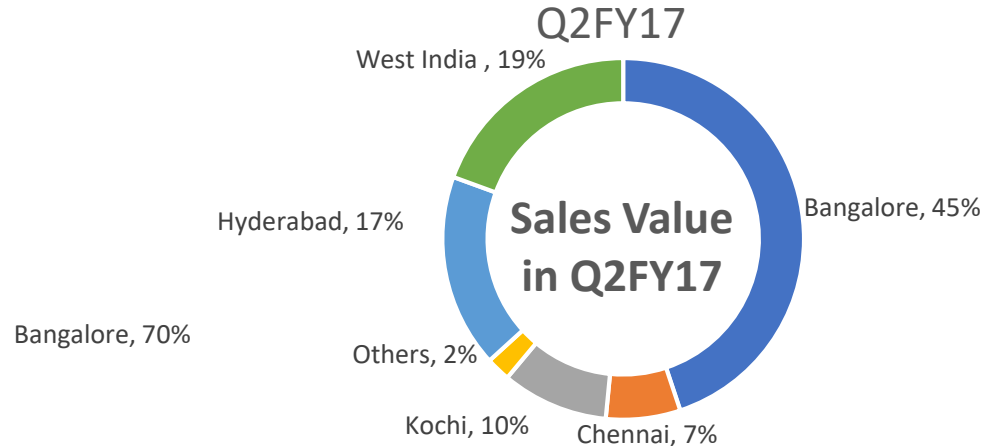
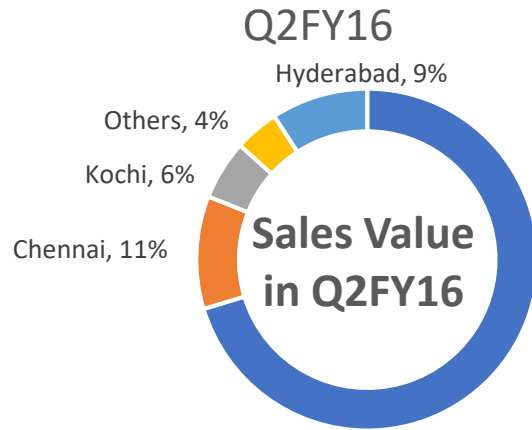
Consistently Affordable Brands: Value For Money continues to sell

Average Ticket Size and Area sold - By Brand

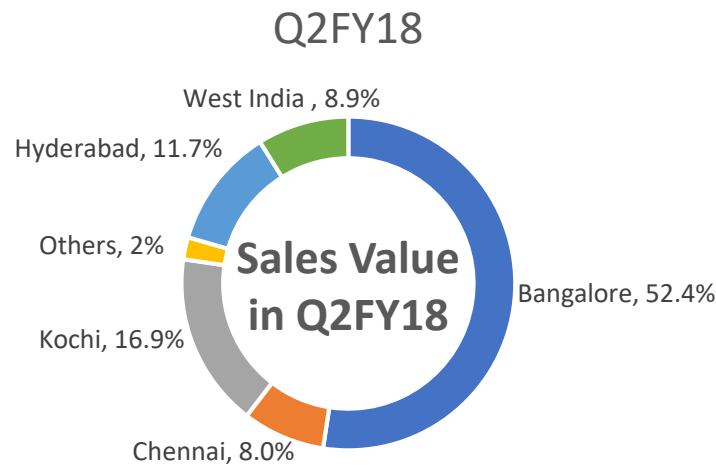


- Consistently growing sales, across the board
- Provident led growth
- Value-for-money positioning

Non-Bengaluru locations contribute to >50% of overall sales (% of Value sold)



■ Bangalore ■ Chennai ■ Kochi ■ Others ■ Hyderabad ■ Bangalore ■ Chennai ■ Kochi ■ Others ■ Hyderabad ■ West India

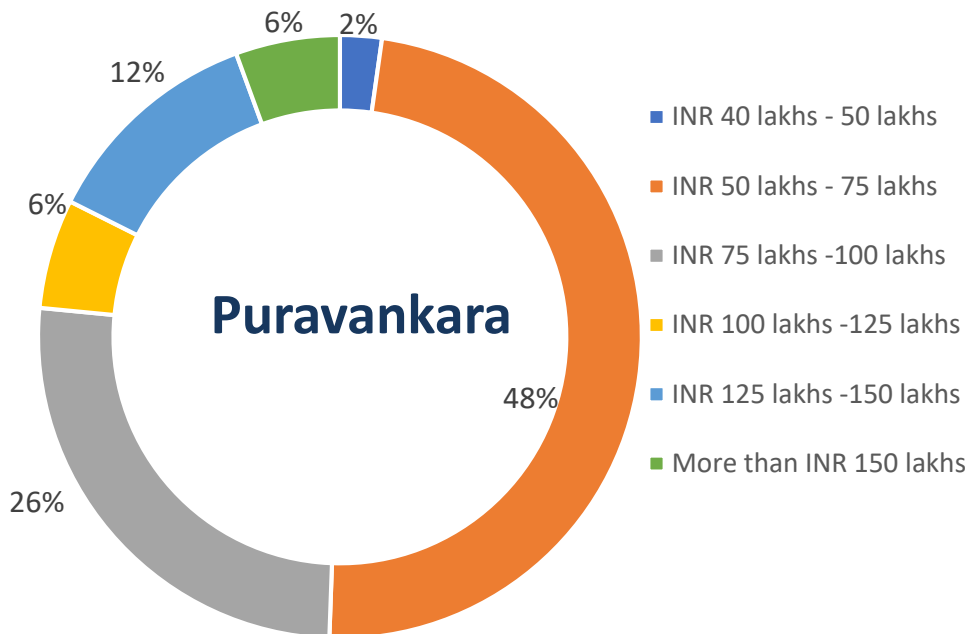


■ Bangalore ■ Chennai ■ Kochi ■ Others ■ Hyderabad ■ West India

Sales Breakup – for the quarter ended September 30, 2017

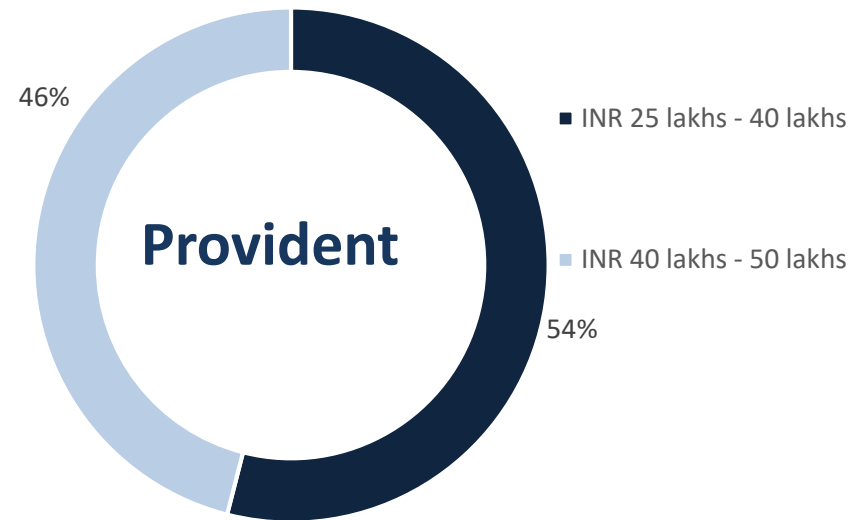
Based on Average Ticket Size (% of units sold)

% of No. of Units sold - based on Average Ticket Size



Units Sold 357 Nos

% of No. of Units sold - based on Average Ticket Size



Units Sold 264 Nos

Cash Flows

Cash Flow – Summary

		<i>Rs. crores</i>		
		Puravankara	Provident	Total
Balance collections from sold units ¹	(A)	982	402	1,384
<i>Residential</i>		945	402	1,347
<i>Commercial</i>		37	0	37
Inventory open for sale ²	(B)	3,600	839	4,439
<i>Residential</i>		3,445	839	4,284
<i>Commercial</i>		155	-	155
Balance cost to go ³	(C)	1,095	284	1,378
<i>Residential</i>		1,095	284	1,378
<i>Commercial</i>		0	-	0
Surplus (A) + (B) – (C)	(D)	3,487	957	4,444
<i>Residential</i>		3,296	957	4,253
<i>Commercial</i>		191	-	191
Surplus from Inventory not open for sale (F)-(G+H)	(E)	1,548	878	1,905
<i>Inventory not open for sale</i>	(F)	2,326	1,824	4,149
<i>Balance cost to complete</i>	(G)	778	946	1,724
<i>Contingencies ⁴</i>	(H)	-	-	520
Total Estimated Surplus (D + E)		5,035	1,835	6,350

Note:

1. Includes debtors and unbilled amount
2. Value of inventory has been arrived based on current selling rates
3. Balance cost to go is based on estimates and subject to review on periodic basis
4. Contingencies provided for escalation in prices of cement, steel and other cost related to construction of properties
5. Above numbers in point 1, 2, 3 & 4 do not include projects under upcoming and land bank

Cash Flow Statement

Rs. crores

Cash Flow Statement		FY 2017	Q1 2018	Q2 2018
A	Operating Inflows	1,607.3	280.70	537.81
B	Operating Outflows	(1,155.2)	(177.64)	(409.70)
C=A-B	Operating Surplus	452.1	103.07	128.11
	<i>Less</i>			
	Interest Cost(Net)	(246.0)	(57.06)	(60.88)
	Land Payments including advances & deposits	(185.0)	(33.06)	(32.56)
	Income Tax Paid	(54.5)	(1.90)	(11.46)
D	Operating Surplus after tax interest and capital outlay	(33.3)	11.05	23.21
	Investment Activity			
	Purchase of Fixed Assets	(2.0)	(0.82)	(0.06)
	Other Assets & Investments	-	-	(0.84)
E	Total from Investing Activity	(2.0)	(0.82)	(0.90)
	Financing Activity			
	Loan Drawal/(Repayments)	(102.6)	34.74	6.78
	Loan to Associates/Subsidiaries- Inflow/(Repayment)	(39.9)	(26.15)	19.15
	Dividend including DDT	(22.5)	-	(53.01)
F	Total from Financing Activity	(164.9)	8.59	(27.08)
G=D+E+F	Net Operating Surplus	(199.8)	18.82	(4.76)
	Opening Cash and Bank Balances	292.5	93.23	112.05
	Closing Cash and Bank Balances	92.7	112.05	107.28

Note: Numbers have been regrouped & reclassified and does not strictly confirm to the presentation under audited INDAS 7 Cash Flow format

Income Statement

Consolidated Statement of Profit & Loss for the quarter ended 30 September 2017

Rs. crores

Particulars	Q2FY18 Unaudited	Q1FY18 Unaudited	Q2FY17 Unaudited
Income from operations			
Revenue from projects	348.36	338.49	377.53
Other Income	23.17	16.77	15.04
Total Income from operations	371.53	355.26	392.57
Expenses			
Material cost	4.17	21.59	31.33
Contract cost	124.30	178.74	145.34
Land and other related costs	34.30	36.72	27.59
Change in inventories	45.43	(50.30)	(15.75)
Employee benefit expense	25.72	26.14	25.71
Finance expense	60.57	63.06	71.94
Depreciation and amortization expense	3.83	3.91	4.16
Other expenses	40.09	43.52	54.76
Total expenses	338.41	323.38	345.08
Profit from operations before tax expense share of profit/(loss) of associates and joint ventures (1-2)	33.12	31.88	47.49
Tax expense	11.59	11.17	14.15
Net profit before share of profit/(loss) of associates and joint ventures (3-4)	21.53	20.71	33.34
Share of profit/(loss) of associates, net	(0.39)	(0.64)	1.28
Minority interest	-	-	-
Net Profit for the period	21.14	20.07	34.62
Other Comprehensive Income/(Loss) (net of tax expense)	(1.12)	(0.02)	0.44
Total Comprehensive Income/(Loss) for the period	20.02	20.05	35.06

Consolidated Statement of Profit & Loss for the Half year ended 30 September 2017

Rs. crores

Particulars	H1FY18 Unaudited	H1FY17 Unaudited
Income from operations		
Revenue from projects	686.85	688.88
Other Income	39.94	27.25
Total Income from operations	726.79	716.13
Expenses		
Material cost	25.76	56.31
Contract cost	303.04	297.55
Land and other related costs	71.02	82.57
Change in inventories	(4.87)	(81.20)
Employee benefit expense	51.86	50.26
Finance expense	123.63	145.05
Depreciation and amortization expense	7.74	8.30
Other expenses	83.61	97.56
Total expenses	661.79	656.40
Profit from operations before tax expense share of profit/(loss) of associates and joint ventures (1-2)	65.00	59.73
Tax expense	22.76	17.95
Net profit before share of profit/(loss) of associates and joint ventures (3-4)	42.24	41.78
Share of profit/(loss) of associates, net	(1.03)	2.42
Net Profit for the period	41.21	44.20
Other Comprehensive Income/(Loss) (net of tax expense)	(1.14)	0.34
Total Comprehensive Income/(Loss) for the period	40.07	44.54

Balance Sheet

Consolidated Balance Sheet as of 30 September 2017

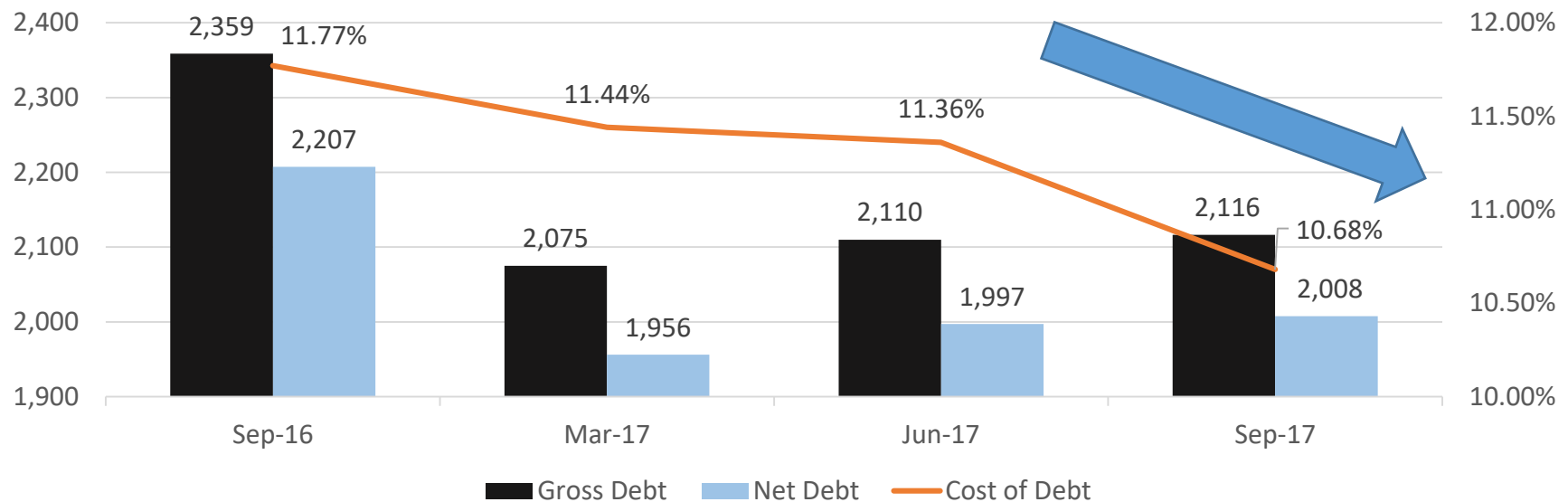
Rs. crores

Equity and Liabilities	September 2017	March 2017	Assets	September 2017	March 2017
	Unaudited	Audited		Unaudited	Audited
Shareholders' Funds			Non-Current Assets		
Equity Share Capital	119	119	Property, Plant and Equipment	64	71
Other Equity	2,224	2,248	Capital work-in-progress	0	0
	2,342	2,366	Investment Property	39	39
			Other Intangible assets	3	4
Liabilities			Financial Assets	345	341
Non-current liabilities			Deferred tax assets (net)	49	62
Financial Liabilities			Other non-current assets	187	146
(i) Borrowings	287	604			
(ii) Other financial liabilities	6	7			
Provisions	13	11		689	664
Deferred tax liabilities (Net)	8	12			
	315	633	Current Assets		
			Inventories	4,557	4,551
Current liabilities			Trade receivables	253	426
Financial Liabilities			Cash and cash equivalents	92	95
(i) Borrowings	1,467	1,046	Bank balances other than cash and cash equivalents above	4	4
(ii) Trade payables	312	283	Loans	79	71
(iii) Other financial liabilities	701	784	Other financial assets	314	179
Other current liabilities	988	1,065	Current Tax Assets (Net)	0	2
Provisions	26	2	Other current assets	171	192
Current Tax Liabilities (Net)	8	3			
	3,503	3,183		5,471	5,519
Total	6,160	6,183	Total	6,160	6,183

Debt

Debt Structure – As of 30 September 2017

<i>in Rs. Cr</i>	Q2 FY18	Q1 FY18	FY2017	Q2 FY17
Opening Balance	2,110	2,075	2,177	2,295
Additions during the period	137	172	1,503	111
Repayments during the period	131	137	1,605	47
Debt Outstanding	2,116	2,110	2,075	2,359
Less: Cash and Cash Equivalents	109	113	120	151
Net debt	2,008	1,997	1,956	2,208
Cost of Debt	10.68%	11.36%	11.44%	11.77%
Net Debt / Equity Ratio	0.86	0.83	0.82	0.93



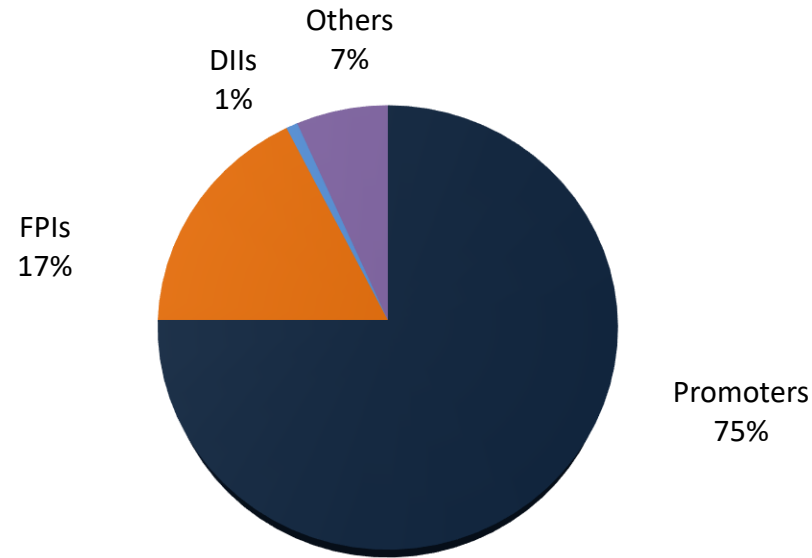
Debt is rated as BBB (Outlook Stable) by ICRA

The above debt does not include Rs. 14.84 cr – Finance lease.

Debt /NW does not include Rs. 142 crs of OCDs received for Chennai SPV in an equity transaction

Shareholding Pattern and Stock Performance

Shareholding Pattern – as on 30 September 2017



Key Shareholders

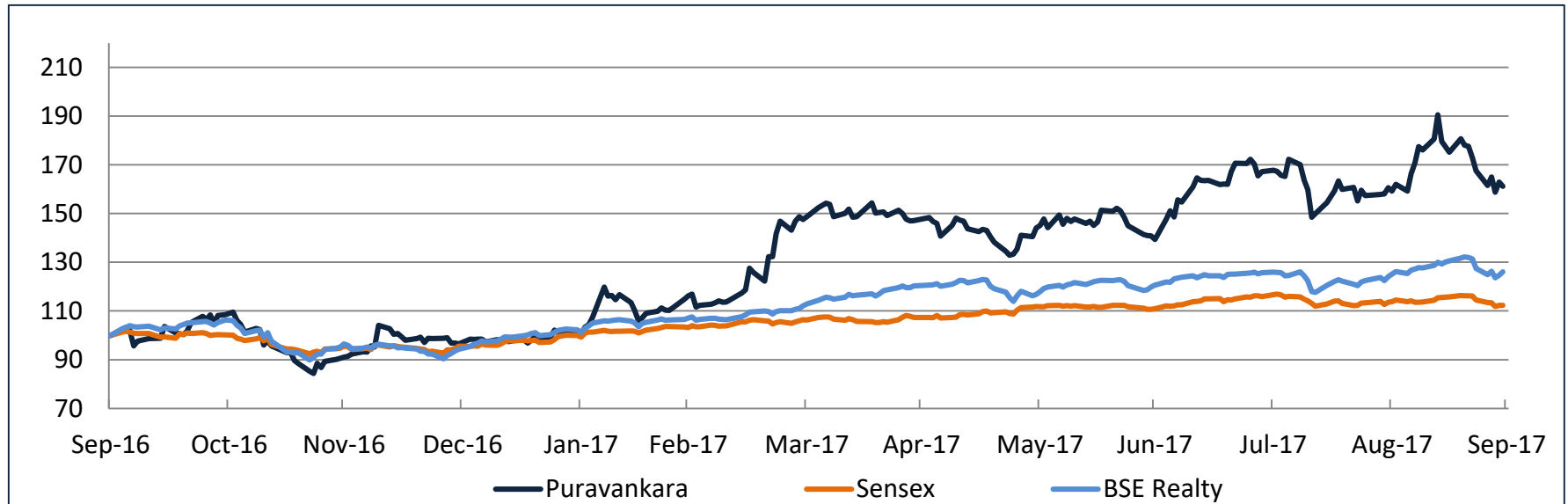
Notes

1. Promoter Shares are unencumbered

FPIs	Insurance and Bodies Corporate
GHI	Life Insurance Corporation
College Retirement Equities Fund	General Insurance Corporation
Atyant Capital	

Stock Performance

Relative to BSE Realty Index and Sensex during September 30, 2016 to September 30, 2017



As on 30 September 2017	30-Sep-17	30-Jun-17	31-Mar-17	30-Sep-16
Price on BSE	73	63	67	45
% Change QoQ	16%	-6%	54%	-10%
Number of shares (in Cr)	23.7	23.7	23.7	23.7
Market Capitalisation (Rs. Cr)	1,726	1,492	1,592	1,071
52-week high	82.60			
52-week low	38.75			

Source: BSE as on September 30, 2017; Graph rebased to 100.

Select Project Pictures

Actual Project Pictures



Actual Project Pictures



Actual Project Pictures



Appendix 1 : Project Status

Current Project Status – As of 30 September 2017

S.No.	Project	Location	Developable Area Total Flats		JD / JV Share for Developer	Puravankara's Share - Developable Area		On Area Launched						
								Area Launched	Sold Cumulative			Inventory		
									Msft	Nos	Msft	%	Nos	Mn sft
COMPLETED														
Puravankara														
1	Venezia	Yelahanka, Bengaluru	2.09	1,332	100%	2.09	1,332	2.09	1,327	2.08	100%	5	0.01	0%
2	Highlands	Mallasandra, Bengaluru	1.34	848	100%	1.34	848	1.34	794	1.24	92%	54	0.10	8%
3	High Crest	Mallasandra, Bengaluru	0.41	249	100%	0.41	249	0.41	206	0.33	82%	43	0.08	18%
4	Oceana	Marine Drive, Kochi	0.27	96	100%	0.27	96	0.27	75	0.22	81%	21	0.05	19%
5	Swanlake	OMR, Chennai	1.17	729	100%	1.17	729	1.17	621	0.99	84%	108	0.18	16%
6	Atria Platina	Sanjay Nagar, Bengaluru	0.14	70	62%	0.09	42	0.09	40	0.08	91%	2	0.01	9%
7	Skywood	Sarjapur Road, Bengaluru	1.24	728	100%	1.24	728	1.24	712	1.21	97%	16	0.03	3%
8	Grandbay	Marine Drive, Kochi	0.51	265	100%	0.51	265	0.51	238	0.45	89%	27	0.06	11%
9	Eternity	Kakkanad, Kochi	0.96	600	100%	0.96	600	0.96	587	0.94	98%	13	0.02	2%
10	Bluemont	Trichy Road, Coimbatore	0.81	486	100%	0.81	486	0.81	426	0.71	88%	60	0.10	12%
11	Windermere - I	Medavakkam, Chennai	1.63	1,036	100%	1.63	1,036	1.63	930	1.40	86%	106	0.23	14%
12	Whitehall	Sarjapur Road, Bengaluru	0.40	192	100%	0.40	192	0.40	178	0.37	92%	14	0.03	8%
13	Seasons	CV Raman Nagar, Bengaluru	1.08	660	60%	0.68	414	0.68	370	0.60	89%	44	0.08	11%
COMMERCIAL														
14	Gainz	Hosur Road, Bengaluru	0.27	-	73%	0.19	-	0.19	-	0.13	69%	-	0.06	31%
15	Primus	OMR, Chennai	0.18	-	60%	0.10	-	0.10	-	0.03	29%	-	0.07	71%
16	Summit	Kondapur, Hyderabad	0.59	-	50%	0.29	-	0.29	-	0.24	82%	-	0.05	18%
Provident														
17	Cosmo City - I,II	Pudupakkam, Chennai	2.24	2,174	100%	2.24	2,174	2.24	1,867	1.92	86%	307	0.32	14%
18	Welworth City	Doddaballapur Rd, Bengaluru	3.46	3,360	100%	3.46	3,360	3.46	3,234	3.33	96%	126	0.13	4%
19	Sunworth - I,II	Mysore Road, Bengaluru	2.74	2,784	100%	2.74	2,784	2.74	2,094	2.04	74%	690	0.70	26%
20	Harmony	Thannisandra Road, Bengaluru	0.65	548	68%	0.44	370	0.44	365	0.43	98%	5	0.01	2%
Total Completed - (A)			22.18	16,157	100%	21.06	15,705	21.06	14,064	18.75	89%	1,641	2.31	11%

Current Project Status – As of 30 September 2017 – (contd.)

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		On Area Launched						
								Area Launched	Sold Cumulative		Inventory			
NEARING COMPLETION														
Puravankara														
1	Sunflower	Magadi Road, Bengaluru	0.44	326	70%	0.31	228	0.31	141	0.20	64%	87	0.11	36%
2	Skydale	Sarjapur Road, Bengaluru	0.49	314	100%	0.49	314	0.49	217	0.33	67%	97	0.16	33%
3	Amaiti	Trichy Road, Coimbatore	0.57	342	100%	0.57	342	0.57	183	0.30	52%	159	0.27	48%
4	Windermere - II	Medavakkam, Chennai	0.94	728	100%	0.94	728	0.94	434	0.65	69%	294	0.29	31%
Provident														
5	The Tree	Off Magadi Main Road, Bengaluru	0.57	560	70%	0.40	388	0.40	243	0.24	61%	145	0.16	39%
Total Nearing Completion - (B)			3.01	2,270	100%	2.71	2,000	2.71	1,218	1.72	63%	782	0.99	37%
UNDER CONSTRUCTION														
Puravankara														
1	Palm Beach	Hennur Road, Bengaluru	1.93	1,477	70%	1.36	1,041	1.36	643	0.84	62%	398	0.52	38%
2	Westend	Hosur Road, Bengaluru	1.12	815	78%	0.88	639	0.88	536	0.73	83%	103	0.15	17%
3	Sound of Water	Kammanahalli, Bengaluru	0.62	228	59%	0.36	135	0.36	28	0.07	21%	107	0.29	79%
4	Windermere - III	Medavakkam, Chennai	0.28	280	100%	0.28	280	0.28	56	0.07	25%	224	0.21	75%
5	Silversand - I	Keshavnagar, Pune	0.77	821	100%	0.77	821	0.77	536	0.49	64%	285	0.28	36%
6	Coronation Square	Kotnur, Bengaluru	0.14	48	71%	0.10	34	0.10	2	0.00	5%	32	0.10	95%
7	Marine Drive	Kochi	3.20	1,141	50%	1.60	571	1.60	26	0.08	5%	545	1.52	95%
Provident														
8	Skyworth	Derebail, Mangalore	0.42	324	73%	0.30	236	0.30	73	0.09	29%	163	0.21	70%
9	Green Park	Selvapuram, Coimbatore	0.58	560	70%	0.41	392	0.41	151	0.13	32%	241	0.28	67%
10	Kenworth - I	Rajendra Nagar, Hyderabad	1.27	1,160	73%	0.93	850	0.93	637	0.70	71%	213	0.23	25%
11	Kenworth - II(Part)	Rajendra Nagar, Hyderabad	0.14	120	73%	0.10	85	0.10	47	0.06	30%	38	0.04	43%
Total Under Construction (C)			10.47	6,974		7.09	5,084	7.09	2,735	3.27	46%	2,349	3.82	54%

Current Project Status – As of 30 September 2017 – (contd.)

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area	On Area Launched							
							Area Launched	Sold Cumulative				Inventory		
PHASES TO BE LAUNCHED														
Puravankara														
1	Evoq	Guindy, Chennai	0.36	181	100%	0.36	181	-	-	-	0%	181	-	0%
2	Amaiti II	Trichy Road, Coimbatore	0.47	288	100%	0.47	288	-	-	-	0%	288	-	0%
3	Highlands III	Mallasandra, Bengaluru	0.83	492	100%	0.83	492	-	-	-	0%	492	-	0%
4	Windermere IV	Medavakkam, Chennai	1.28	644	100%	1.28	644	-	-	-	0%	644	-	0%
5	Moonreach II	Airport-Seaport Rd, Kochi	0.23	119	100%	0.23	119	-	-	-	0%	119	-	0%
6	Silversand - II	Keshavnagar, Pune	0.77	652	100%	0.77	652	-	-	-	0%	652	-	0%
Provident														
7	Sunworth III,IV	Mysore Road, Bengaluru	3.28	3,168	100%	3.28	3,168	-	-	-	0%	3,168	-	0%
8	Kenworth - II	Rajendra Nagar, Hyderabad	0.94	1,030	73%	0.69	752	-	-	-	0%	752	-	0%
Total - Phases to be launched (D)			8.16	6,574		7.91	6,296	-	0	-	0%	6,296	-	0%
Total Ongoing - (B) + (C) + (D)+ (E)			21.64	15,818		17.71	13,380	9.80	3,953	4.98	51%	9,427	4.82	49%

Notes:

1. The Company also holds inventory of 0.08 msft under "Properties Held for sale" as on the reporting date.
2. Silversands economic interest is 32% but PL is the development manager and hence disclosed at 100%

Appendix 2 : Corporate Information

Premium Affordable housing through Brand Provident

- **Established Provident Housing Limited in 2008 to create mid and mass housing projects comprising quality affordable apartments in response to burgeoning demand for mid-income housing**
- **Affordability is a combination of**
 - **Efficient design improving effective utilization of space**
 - **Lower cost of construction through use of technology and innovative construction techniques**
 - **Land with well connected public transportation**
- **Caters to the premium affordable housing segment targeting first time home buyers**
- **Provident addresses diverse residential needs across the income spectrum**
- **Area under Development totaling 7.21 msft / (PHL's economic interest – 6.12 msft)**
- **Upcoming projects totaling 5.97 msft (PHL's economic interest – 2.45 msft)**

Dedicated and experienced management team – committed to best practices of corporate governance

Executive team



Ravi Puravankara

Chairman

- Over 42 years of experience in real estate industry
- Former president of the International Real Estate Federation, Indian Chapter, Paris



Ashish Puravankara

Managing Director

- Bachelor's degree in Business Administration from Virginia Tech
- Master's degree in Business Administration from Willamette University in Salem, Oregon
- Head of Operations and Business in Bangalore



Nani R. Choksey

Joint Managing Director

- Experience of over 42 years in the real estate development, construction and finance sector
- Associated with the company since inception and responsible for finance and construction function

Non-Executive team



R.V.S. Rao

Independent Director

- Bachelor's degree in Commerce and Law
- Over 37 years of experience in banking and finance



Pradeep Guha

Independent Director

- Management Diploma from Asian Institute of Management, Manila
- Over 33 years of experience in marketing and advertising



Dr Suchitra Kaul Mishra

Independent Director

- Doctor of Philosophy from Mysore University
- Over 16 years of experience in Corporate and Social Service sectors

Awards and achievements –Since 2014

Awards for Puravankara projects

Purva Whitehall :Construction Times Builders Awards 2017 - Upcoming Project of the Year - Residential

Purva Windermere – Phase 1 :9th CIDC (Construction Industry Development Council) Vishwakarma Awards 2017 for Best Construction Project of the Year

Purva Grand Bay - *ESTRADE REAL ESTATE AWARDS 2015 - Best Project in a Non- Metro – 2015*

Indian Concrete Institute(ICI), Kochi and UltraTech Cement Limited Best Residential Building - 2015

Purva Evoq - 7th REALTY PLUS EXCELLENCE AWARDS for Residential Property of the Year – 2015

Purva Windermere Phase 1: Residential Project of the year Runner Up

Purva Whitehall: CIA World Builders & Infra Awards 2017 – Best Residential Project of the year in the large category –September 2017

Awards for Provident projects

Best Developer of the year south -Provident Sunworth 9th Franchise Estate Award

Sunworth - 7th REALTY PLUS EXCELLENCE AWARDS for Affordable Housing Project of the Year - Provident Sunworth, 2015.

Welworth City - Indian Concrete Institute Awards - Best Concrete Structure Appreciation Award -2015.

Popular Choice – Affordable Housing of the Year, 2013 at Real Estate Awards for Retail Excellence.

Provident Kenworth: SOUTH INDIA - Real Estate Leadership Awards - Affordable Project of the Year-September 2017

Management awards

Ravi Puravankara – Chairman

‘BRAND ACHIEVERS AWARD - Lifetime achievement Award for Excellence 2015

Scroll of Honour’ award at the Realty Plus Conclave & Excellence Awards 2014 (South) for Ravi Puravankara

Ashish Puravankara – Managing Director

SIBA (South Indian Business Achievers Awards) Awards 2017 - Achiever in the Business Sector South

BRAND ACHIEVERS AWARD -Entrepreneur of the year of the Year (Real Estate) 2015

CONSTRUCTION WEEK INDIA 2015 - Real Estate Person of the Year 2015

Young Achievers Award , 6th Realty Plus Awards, 2014.

South India – Real Estate Leadership Awards – Most Enterprising CEO of the year September 2017

Corporate awards

Puravankara Limited :8th Realty Plus Conclave & Excellence Awards 2017 - Pune - Developer of the Year - Residential

Best Developer of the Year South 9th Franchise Estate Awards

Puravankara Projects – Global Real Estate Brand Awards for Marketer of the Year - 2015

Puravankara Projects – ASIAN CSR LEADERSHIP AWARD 2015 - Best Financial & Corporate Reporting - 2015

Puravankara Projects – Fastest Growing Developer of the Year. - 2015

Provident Housing Limited - NDTV Property Awards for Innovation Leader in Budget Housing 2014

Provident Housing Limited - SOUTH INDIA – Real Estate Leadership Awards –Developer of the year

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THANK YOU

Puravankara Limited

130/1, Ulsoor Road,

Bengaluru - 560042

Tel: 080-25599000/43439999

Corporate Identification Number : L45200KA1986PLC051571

Website:- www.puravankara.com

Investor Relations Contact:

Mr. Kuldeep Chawla, Chief Financial Officer

Email: kuldip@puravankara.com; Tel: +91-80-4343 9999

Mr. Neeraj Gautam, Vice President Finance

E-mail: neeraj@puravankara.com, Tel: +91-80-4343 9794;