

Date: August 04, 2023

To
BSE Limited
Listing Department
P.J Tower, Dalal Street
Mumbai – 400001

Stock Symbol -540047

To
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
BandraKurla Complex,
Bandra (E), Mumbai – 400051

Stock Symbol –DBL

Sub: -Investor Presentation

Pursuant to regulation 46(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, please find enclose herewith a copy of the Investor Presentation for the quarter ended June 30, 2023, which will be uploaded to our website <http://www.dilipbuildcon.com>

We request you to take the said investor presentation on your record.

For Dilip Buildcon Limited

Abhishek Shrivastava
Company Secretary

Encl : Investor Presentation 30.06.2023

Regd. Office :

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Dilip Buildcon Limited

EARNINGS PRESENTATION Q1FY24



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND



Table of Content

- 03** Business Highlights
- 15** Standalone Financial Highlights
- 22** Consolidated Financial Highlights
- 24** Divestment & Equity Investment Tracker
- 27** Key Projects Update
- 32** Company Overview



Business Highlights



Business Highlights

WON 1 NEW PROJECT WORTH ₹ 6,990 Mn

Won 1 project worth
₹ 6,990 Mn in the state of
Madhya Pradesh for Irrigation

COMPLETION (COD) OF PROJECTS WORTH ₹ 17,657 Mn

Completed 2 HAM road
Projects worth ₹ 17,657 Mn
prior to schedule completion
date

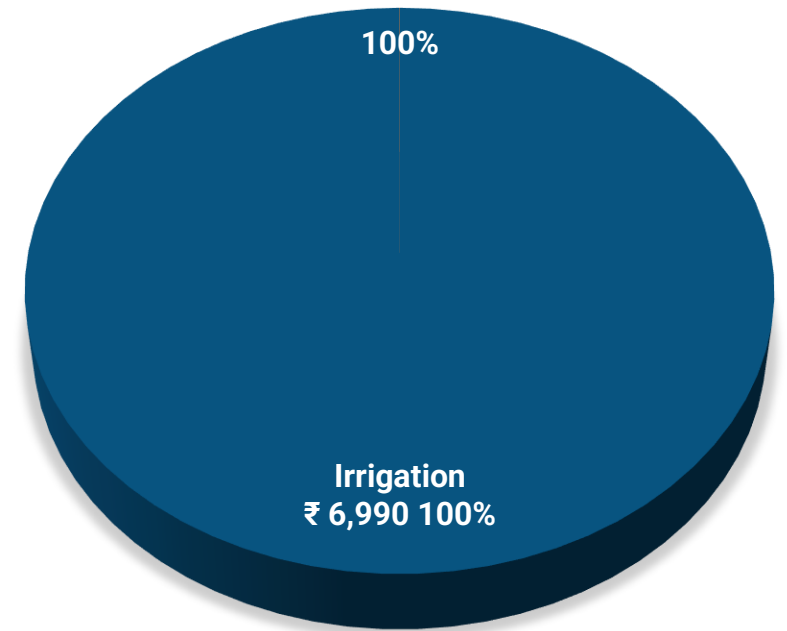
DIVESTMENT STATUS

Shrem InvIT: 100% equity
stake divested in 7 HAM
projects and 49% equity stake
in divested 2 HAM Projects

1 New Project Won in Q1 FY24 worth ₹ 6,990 Mn

Project Name	Type	State	Name of Employer	Contract Value excluding GST	Period in which order won
Malhargarh Pressurized Micro Lift major Irrigation Project	Irrigation	Madhya Pradesh	Water Resource Department	6,990	Q1

Sector Wise New Orders



■ Irrigation

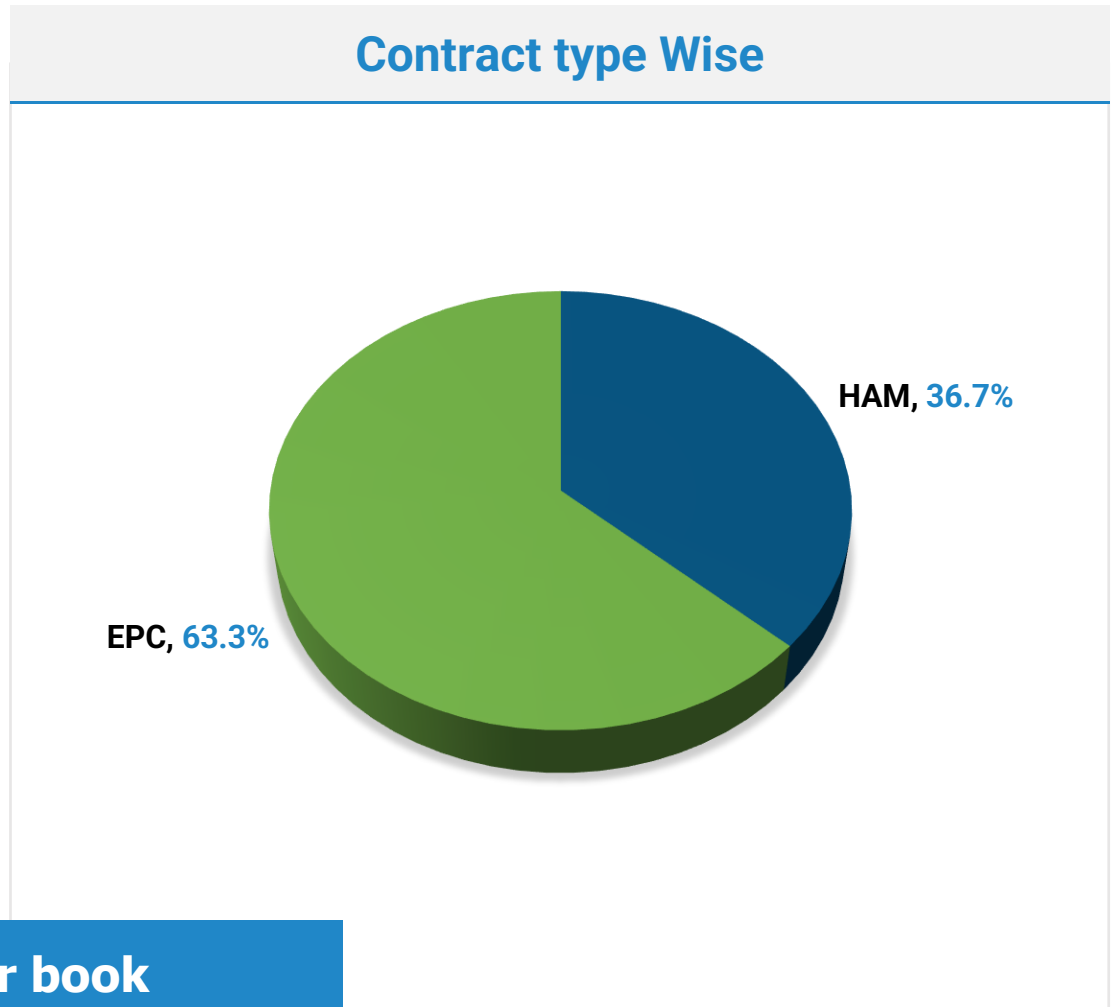
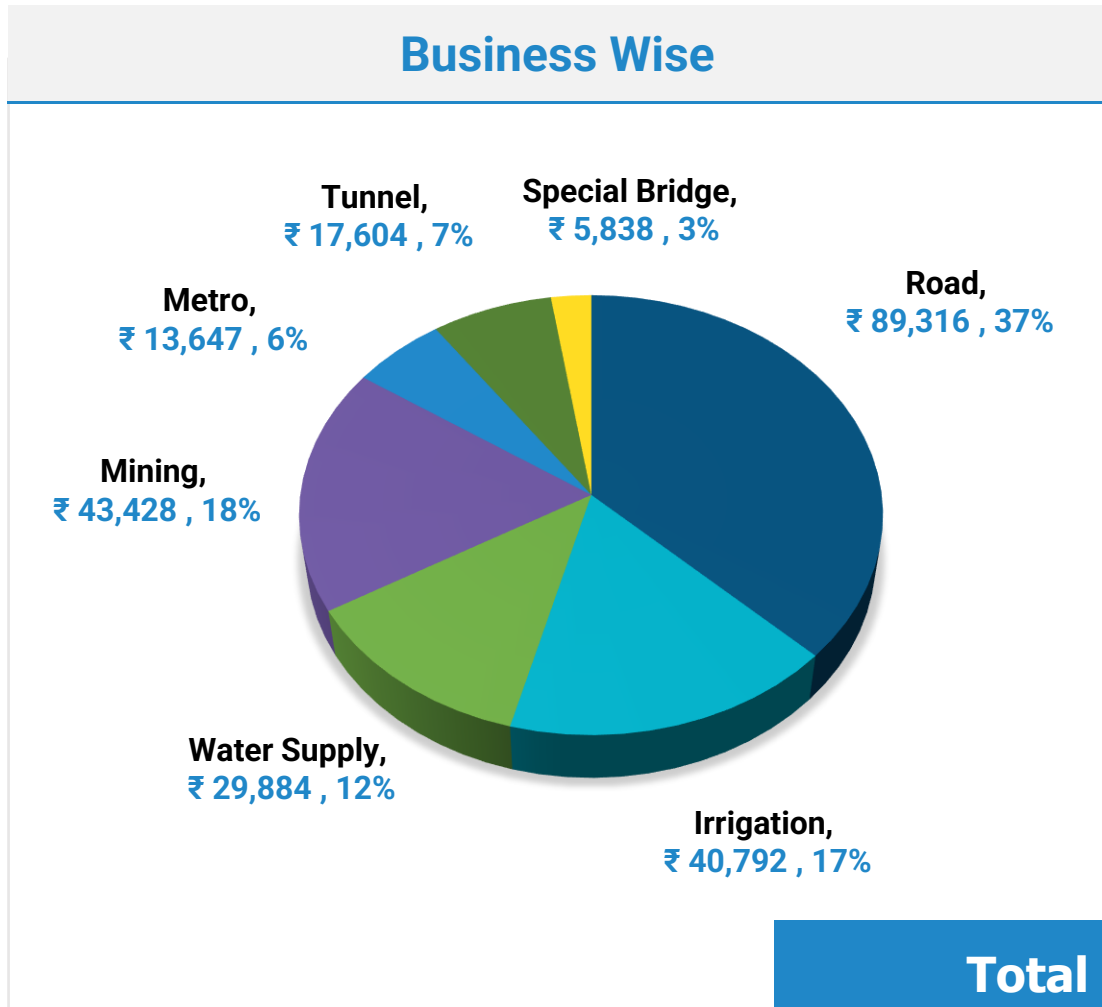
Projects completed as on date

(₹ mn)

Name of the Employer	Project Name	State	Type of Work	EPC Cost excluding GST	Scheduled Date of Completion including EOT (Extension of Time)	Actual Completion Date	Early Completion Days
NHAI	Pathrapali-Kathghora Package II	Chhattisgarh	HAM	4,877	01.08.2023	16.06.2023	46*
NHAI	Dodaballapur Bypass to Hoskote	Karnataka	HAM	12,780	28.07.2023	21.07.2023	7*
TOTAL				17,657			

* Bonus is not applicable as the company has utilized part of EOT

Order Book – Business Division & Contract Type Wise as on 30th June 2023



Total order book
₹ 2,40,509

Order Book – Business Division Wise as on 30th June 2023

Order Book – ₹ 2,40,509 Mn



ROADS & HIGHWAYS
₹ 89,316 Mn
37.14%



METRO
₹ 13,647 Mn
5.67%

IRRIGATION
₹ 40,792 Mn
16.96%



WATER SUPPLY
₹ 29,884 Mn
12.43%



Order Book – Business Division Wise as on 30th June 2023



TUNNEL
₹ 17,604 Mn
7.32%



MINING
₹ 43,428 Mn
18.06%

AIRPORT
Nil

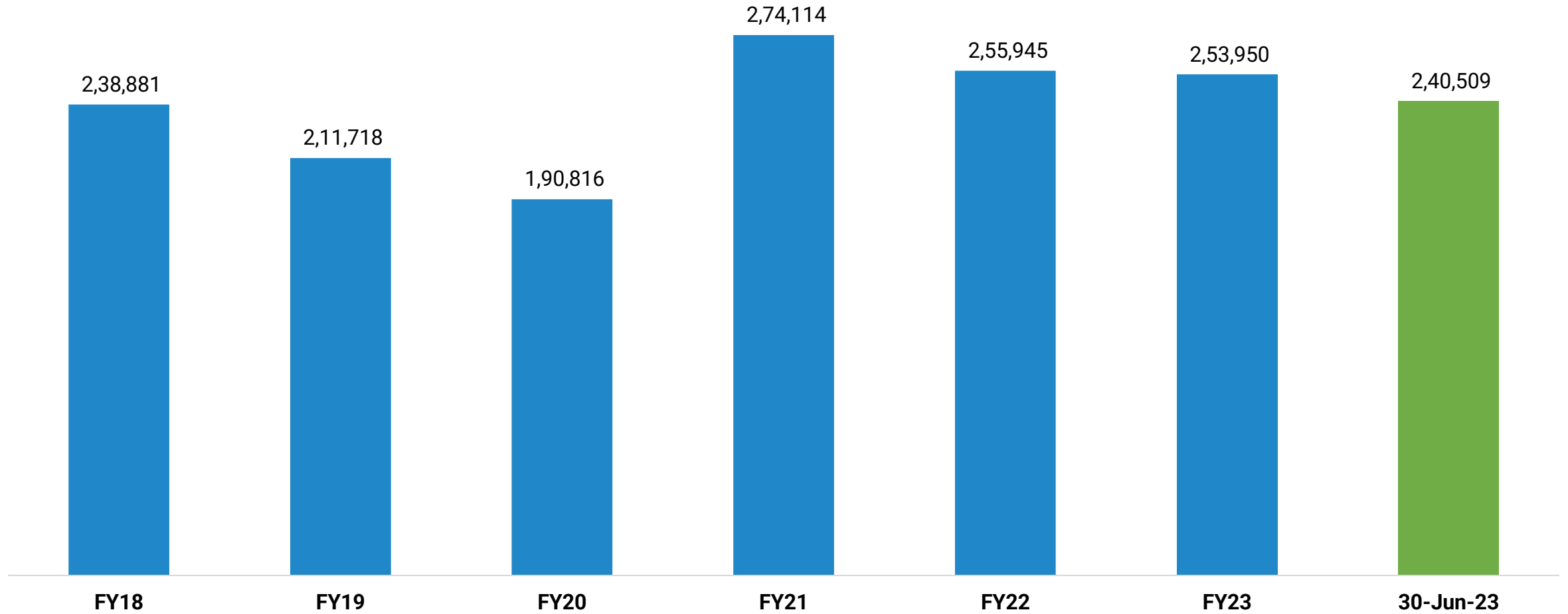


SPECIAL BRIDGES
₹ 5,838 Mn
2.43%



Order Book – Yearly Trend

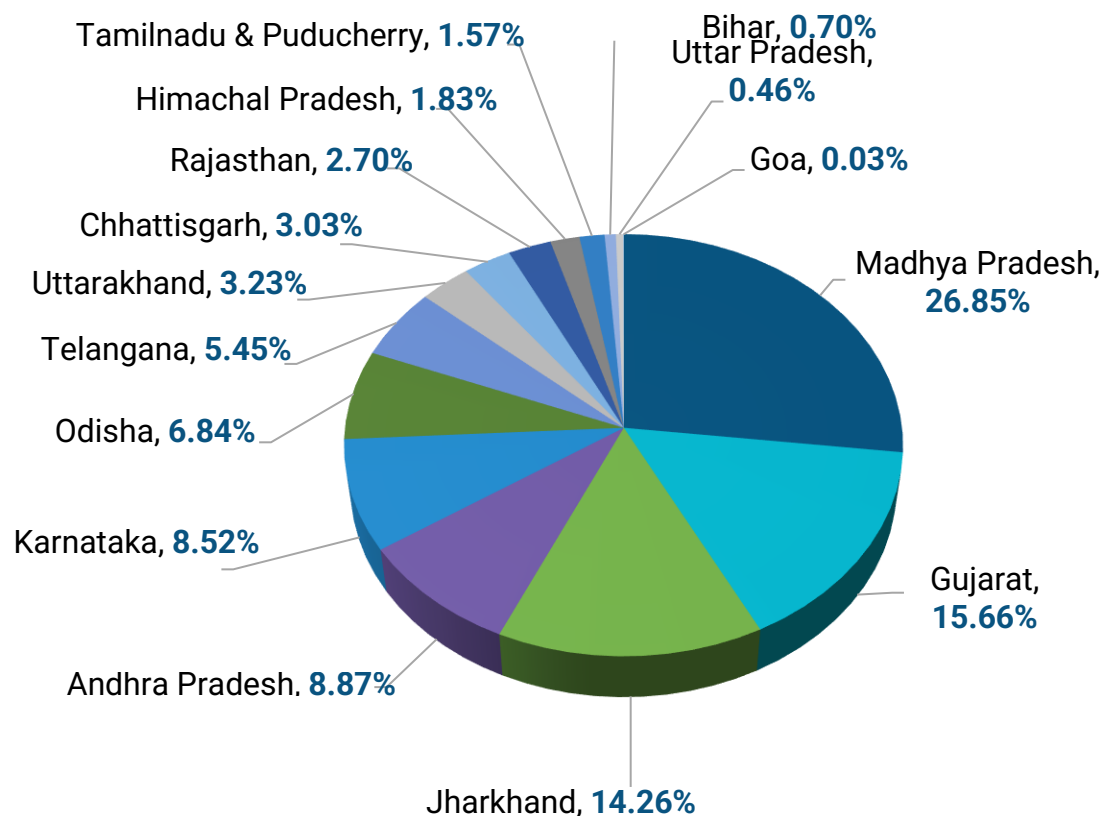
(₹ mn)



Order Book – Geography-wise as on 30th June,2023

(₹ mn)

Order book



State	Completed contract value	Ongoing contract value	Ongoing order book	% to total ongoing order book
Madhya Pradesh	1,29,288	85,438	64,576	26.85%
Gujarat	9,589	62,551	37,668	15.66%
Jharkhand	16,128	46,897	34,263	14.26%
Andhra Pradesh	42,795	23,796	21,321	8.87%
Karnataka	59,223	47,903	20,487	8.52%
Odisha	9,957	19,324	16,461	6.84%
Telangana	21,351	19,389	13,113	5.45%
Uttarakhand	-	11,919	7,765	3.23%
Chhattisgarh	11,915	12,060	7,288	3.03%
Rajasthan	9,433	14,296	6,505	2.70%
Himachal Pradesh	1,187	5,687	4,410	1.83%
Tamil Nadu & Puducherry	-	14,519	3,772	1.57%
Bihar	-	11,429	1,687	0.70%
Uttar Pradesh	63,682	12,500	1,113	0.46%
Goa	9,827	5,454	81	0.03%
Maharashtra	94,718	-	-	-
Haryana	4,637	-	-	-
Punjab	12,555	-	-	-
Tamil Nadu	2,520	-	-	-
West Bengal	6,131	-	-	-
Total	5,04,935	3,93,163	2,40,509	100.00%

HAM Portfolio (1/3)

(₹ mn)

Sr no.	Particulars	Bid project cost	Remarks
1	19 HAM projects divested or under-divestment	2,42,649	<ul style="list-style-type: none">➤ 16 HAM projects 100% divested to Shrem InvIT and Cube Highways➤ 3 HAM projects under-divestment
2	18 HAM projects under-construction	2,16,582	<ul style="list-style-type: none">➤ 14 HAM projects under-construction➤ 4 HAM projects financial closure in process
Total		4,59,231	

HAM Portfolio (2/3)

(₹ mn)

Sr. No	Project Name	LOA Date	Bid Project Cost	Status	Remarks
1	DBL Lucknow Sultanpur Highways Limited	09-Aug-16	20,160	Completed	Divested to Shrem Group
2	DBL Kalmath Zarap Highways Limited	25-Nov-16	9,140	Completed	Divested to Shrem Group
3	DBL Tuljapur Ausa Highways Limited	17-Feb-17	9,111	Completed	Divested to Shrem Group
4	DBL Mahagaon Yavatmal Highways Private Limited	28-Mar-17	11,606	Completed	Divested to Shrem Group
5	DBL Yavatmal Wardha Highways Private Limited	28-Mar-17	10,433	Completed	Divested to Shrem Group
6	DBL Wardha Butibori Highways Private Limited	28-Mar-17	10,655	Completed	Divested to Shrem Group
7	DBL Borgaon Watambare Highways Private Limited	27-Mar-18	10,294	Completed	Divested to Cube
8	DBL Mangalwedha Solapur Highways Private Limited	27-Mar-18	11,410	Completed	Divested to Cube
9	DBL Mangloor Highways Private Limited	26-Mar-18	9,360	Completed	Divested to Cube
10	DBL Gorhar Khairatunda Highways Private Limited	06-Mar-18	9,170	Completed	Divested to Shrem InvIT
11	DBL Anandpuram Anakapalli Highways Private Limited	28-Feb-18	20,130	Completed	Divested to Shrem InvIT
12	DBL Bellary Byrapura Highways Private Limited	01-Jun-18	13,139	Completed	Divested to Shrem InvIT
13	DBL Sangli Borgaon Highways Limited	27-Mar-18	11,024	Completed	Divested to Shrem InvIT
14	DBL Byrapura Challakere Highways Private Limited	26-Mar-18	8,417	Completed	Divested to Shrem InvIT
15	DBL Chandikhole Bhadrak Highways Limited	24-Jan-18	15,220	Completed	Divested to Shrem InvIT
16	DBL Rewa Sidhi Highways Private Limited	28-Mar-18	10,040	Completed	Divested to Shrem InvIT
17	DBL Bangalore Nidagatta Highways Private Limited	28-Feb-18	21,900	Completed	Under-divestment to Shrem InvIT*
18	DBL Nidagatta Mysore Highways Private Limited	28-Feb-18	22,835	Completed	Under-divestment to Shrem InvIT*
19	Pathrapali Kathghora Highways Private Limited	19-Mar-20	8,605	Completed	Under-divestment to Shrem InvIT
Sub-total – A (Divested)			2,42,649		

*49% divested

HAM Portfolio (3/3)

(₹ mn)

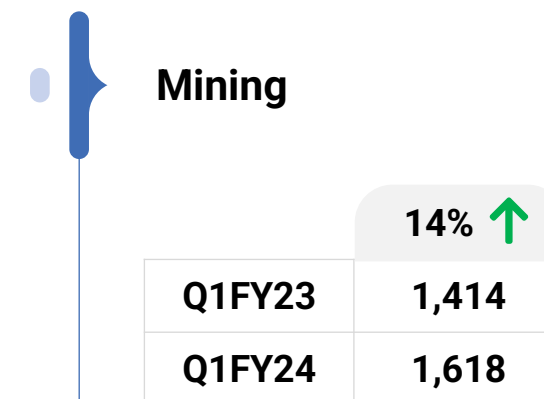
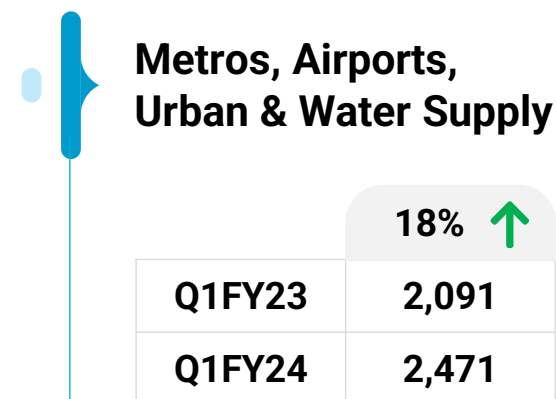
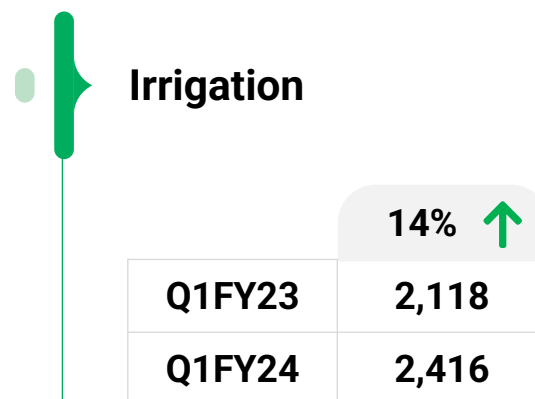
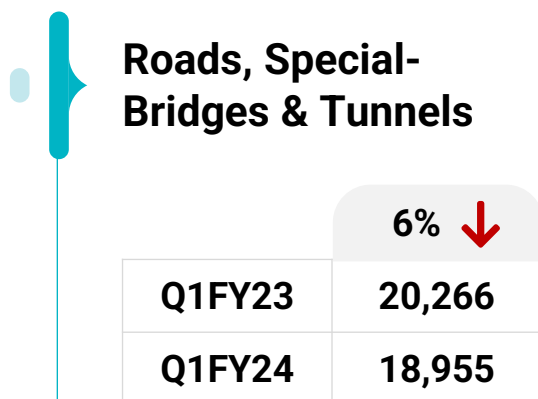
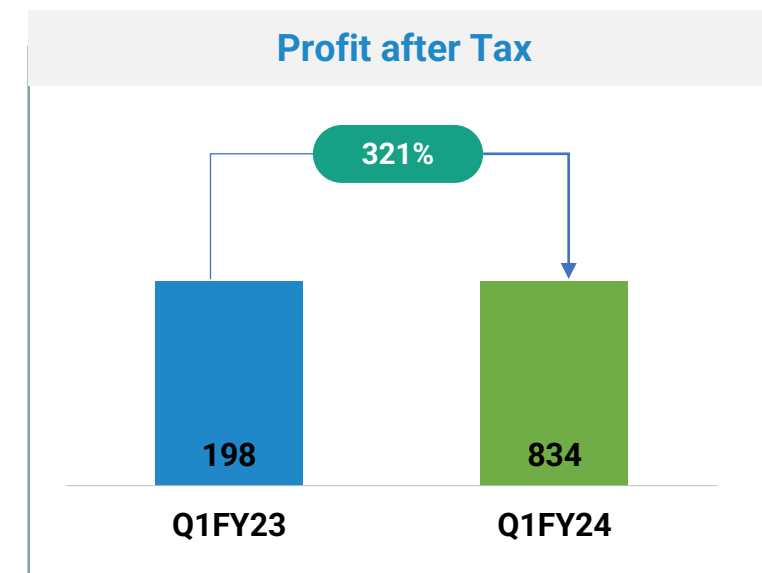
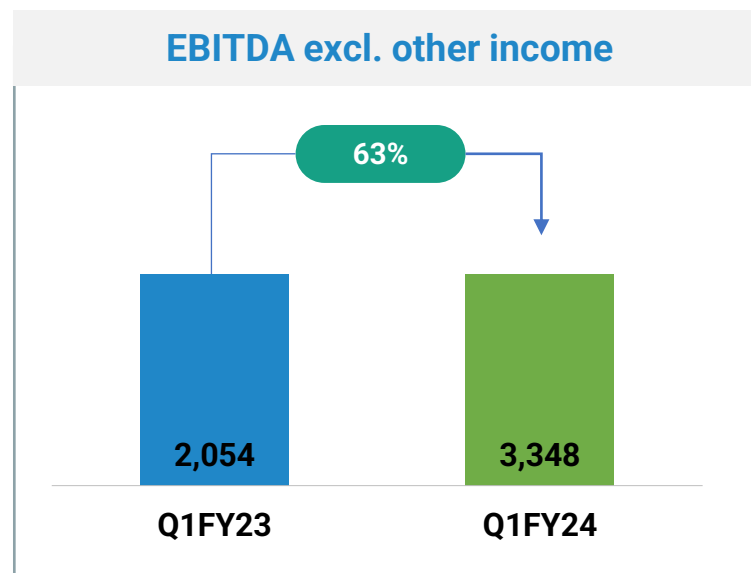
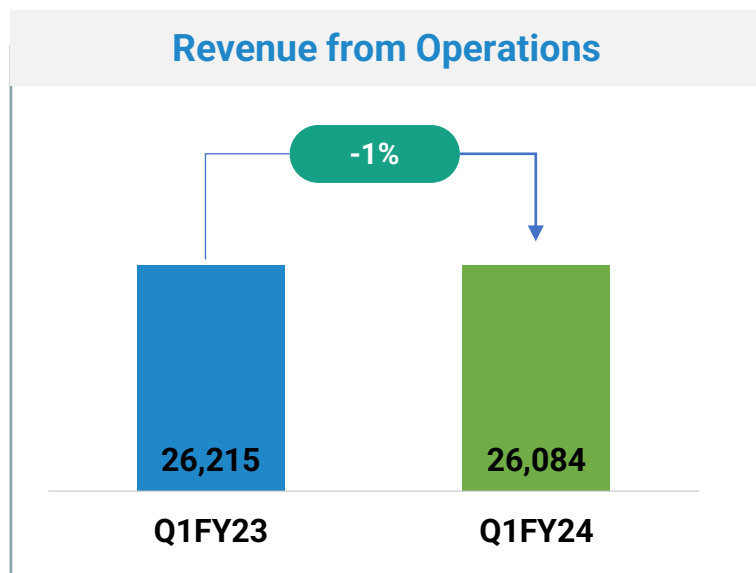
Sr. No	Project Name	LOA Date	Bid Project Cost	Status	Remarks
20	Dodaballapur- Hoskote Highways Private Limited	26-Aug-20	12,780	Under-construction	-
21	Repallewada Highways Limited	14-Sep-20	11,405	Under-construction	-
22	Narenpur Purnea Highways Private Limited	09-Sep-20	19,050	Under-construction	-
23	Dhrol Bhadra Highways Limited	14-Dec-20	8,820	Under-construction	-
24	Bangalore Malur Highways Limited	04-Mar-21	11,600	Under-construction	-
25	Malur Bangarpet Highways Limited	04-Mar-21	12,790	Under-construction	-
26	DBL Viluppuram Highways Limited	17-Mar-21	10,130	Under-construction	-
27	DBL Poondiyankuppam Highways Limited	17-Mar-21	12,280	Under-construction	-
28	Bangarupalem Gudipala Highways Limited	14-Dec-21	10,600	Under-construction	-
29	Sannur Bikarnakette Highways Limited	26-Mar-21	11,370	Under-construction	-
30	Raipur-Visakhapatnam-CG-2 Highways Limited	28-Feb-22	12,550	Under-construction	-
31	Maradgi S Andola-Baswantpur Highways Limited	16-Dec-22	15,890	Under-construction	-
32	Mehgama-Hansdiha Highways Limited	15-Dec-22	9,760	Under-construction	-
33	Karimnagar-Warangal Highways Limited	15-Dec-22	16,470	Under-construction	-
34	Urga-Pathalgaon Highways Limited	16-Dec-22	19,550	FC in process	-
35	Kodur to Vanavolu (Bengaluru – Vijaywada Economic Corridor) (Package 1)	31-Jan-23	5,995	FC in process	-
36	Odulapalle to Nallacheruvu (Bengaluru – Vijaywada Economic Corridor) (Package 4)	31-Jan-23	7,741	FC in process	-
37	Audireddipalle to Mallapalle (Bengaluru – Vijaywada Economic Corridor) (Package 7)	31-Mar-23	7,801	FC in process	-
Sub-total – B			2,16,582		
Total (A+B)			4,59,231		

Standalone Financial Highlights



Standalone Results Summary – Q1FY24 vis-à-vis Q1FY23

(₹ mn)



Standalone Results Update

(₹ mn)

Particulars	Q1FY24	Q1FY23	Q4FY23	Q-o-Q (%)	FY23	FY22	Y-o-Y (%)
Revenue	26,085	26,215	28,573	-0.50%	1,01,195	90,061	12%
Operating expenses	22,737	24,161	25,853	-6%	91,311	82,525	11%
EBITDA excl. other income	3,348	2,054	2,720	63%	9,884	7,536	31%
EBITDA Margin (%)	12.83%	7.84%	9.52%		9.77%	8.37%	
Other income	185	199	110	-7%	646	340	90%
Depreciation	927	975	930	-5%	3,881	3,932	-1%
Interest	1,374	1,266	1,340	9%	5,137	6,048	-15%
Profit/(loss) before exceptional items and tax	1,232	12	560	10048%	1,512	(2,104)	172%
Exceptional items	-	170	223	-100%	1,285	614	109%
Profit/(loss) before tax	1,232	182	783	577%	2,797	(1,490)	288%
Tax Expense	398	(16)	200	2487%	579	(630)	-192%
Profit/(loss) after tax	834	198	583	321%	2,218	(860)	358%
PAT Margin (%)	3.16%	0.75%	2.03%		2.18%	-0.95%	

Standalone Balance Sheet

(₹ mn)

Particulars	Jun'23	Mar'23	Jun'22
ASSETS			
Non-current assets			
(a) Property, plant and equipment	12,691	13,252	15,540
(b) Capital work in progress	-	-	9
(c) Other Intangible Assets	48	64	113
(d) Financial assets			
(i) Investments	12,429	10,524	7,213
(ii) Other	2,856	2,907	2,080
(e) Deferred tax assets (net)	447	287	955
(f) Other non-current asset	3,961	4,221	4,310
TOTAL NON-CURRENT ASSETS	32,432	31,255	30,220
Current assets			
(a) Inventories	32,665	33,340	34,465
(b) Financial assets			
(i) Trade receivables	18,633	16,064	12,227
(ii) Cash and cash equivalent	829	817	730
(iii) Other bank balances	2,446	2,281	2,664
(iv) Loans	4,728	5,456	2,168
(v) Others financial assets	12,633	12,671	13,151
(c) Current tax asset (net)	2,102	1,855	2,852
(d) Other current assets	10,118	10,701	16,155
TOTAL CURRENT ASSETS	84,154	83,185	84,412
Non-current assets held for sale	1,564	1,564	444
TOTAL ASSETS	1,18,150	1,16,004	1,15,076

Particulars	Jun'23	Mar'23	Jun'22
EQUITY AND LIABILITIES			
Equity			
(a) Equity share capital	1,462	1,462	1,462
(b) Other equity	45,461	44,569	42,105
TOTAL EQUITY	46,923	46,031	43,567
Liabilities			
Non-current liabilities			
(a) Financial liabilities			
(i) Borrowings	1,050	1,349	4,524
(ii) Other Financial liabilities	56	56	137
(b) Provisions	273	345	528
(c) Other non-current liabilities	1,602	2,458	2,138
TOTAL NON CURRENT LIABILITIES	2,981	4,208	7,327
Current liabilities			
(a) Financial liabilities			
(i) Borrowings	26,044	25,508	27,748
(ii) Trade payable	30,353	29,889	25,199
(iii) Other financial liabilities	1,038	1,191	1,295
(b) Other current liabilities	10,711	9,068	9,821
(c) Provisions	100	109	119
TOTAL CURRENT LIABILITIES	68,246	65,765	64,182
Liabilities in respect of non current assets classified as held for sale	-	-	-
Total Liabilities	71,227	69,973	71,509
TOTAL EQUITY AND LIABILITIES	1,18,150	1,16,004	1,15,076

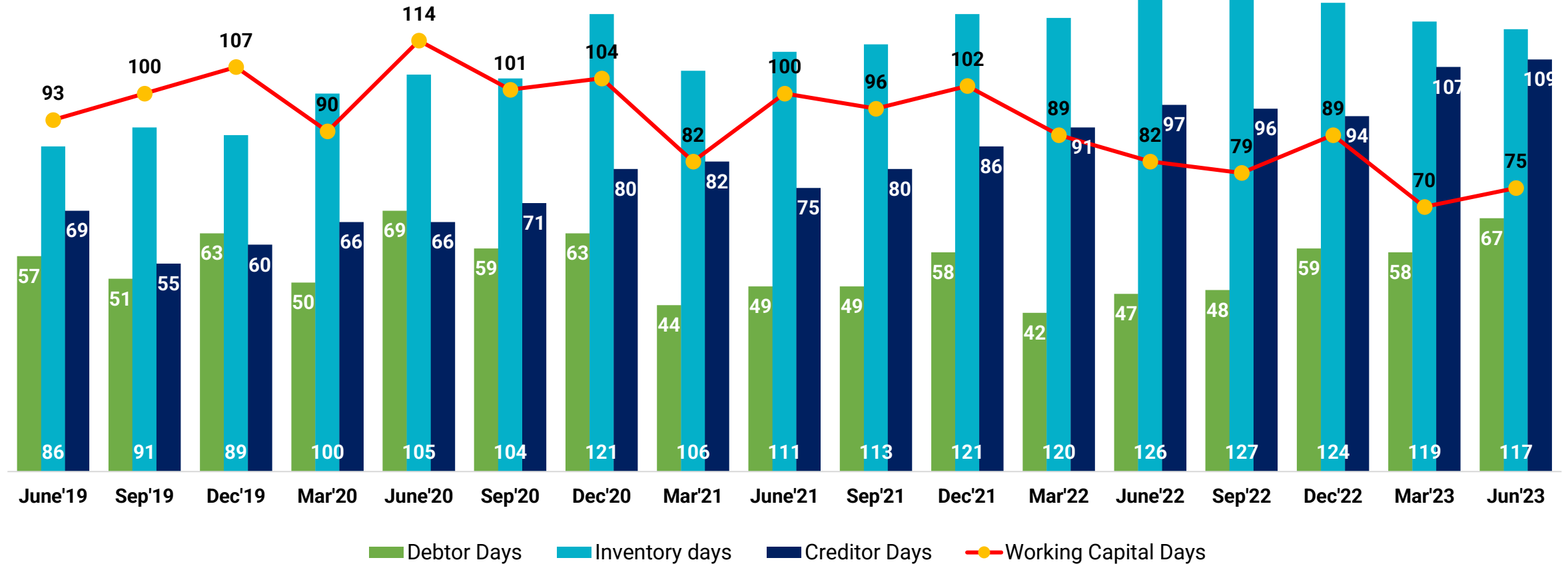
Standalone Cash Flow

(₹ mn)

Particulars	Q1FY24
CASH FLOW FROM OPERATING ACTIVITIES	
Net profit before tax as per Statement of Profit and Loss	1,232
Adjustments for:	
Depreciation	927
Interest Income	(73)
Finance Income due to Unwinding of security deposit	(1)
(Profit)/Loss on sale of fixed assets	(54)
Interest expense	1,374
Provision for Expected Credit Loss	125
Remeasurements gains / (losses) on postemployment benefits	89
Bad Debts Written Off	-
Exceptional items – (Profit)/Loss on Sale of Subsidiary companies	-
Operating Profit Before Working Capital Changes	3,619
Working Capital Changes	
(Increase)/Decrease in Current and Non- Current Assets	(755)
Increase/(Decrease) in Current and Non-Current Liabilities	1,098
Increase/(Decrease) in Provisions	(80)
Cash generated from operations	3,882
Income tax refund/(paid)	(484)
NET CASH GENERATED FROM OPERATING ACTIVITIES (TOTAL A)	3,398

Particulars	Q1FY24
CASH FLOW FROM INVESTING ACTIVITIES	
Purchase of Fixed Assets	(382)
Sale of Fixed Assets	130
Expenditure on Capital work in progress	-
Purchase of Investments	(1,904)
Sale of Investments	
Interest Received	73
NET CASH USED IN INVESTING ACTIVITIES (TOTAL B)	(2,083)
CASH FLOW FROM FINANCING ACTIVITIES	
(Repayment) / Proceeds of / from Equity	-
(Repayment) / Proceeds off/from Long Term Borrowings (net)	(299)
Repayment) / Proceeds off/from Short Term Borrowings (net)	1,880
Repayment) / Proceeds off/from Current Maturities of Long-Term Borrowings (net)	(1,345)
Interest paid	(1,374)
Finance Income due to Unwinding of security deposit	1
NET CASH USED IN FINANCING ACTIVITIES (TOTAL C)	(1,137)
NET INCREASE/(DECREASE) OF CASH & CASH EQUIVALENTS (A+B+C)	178

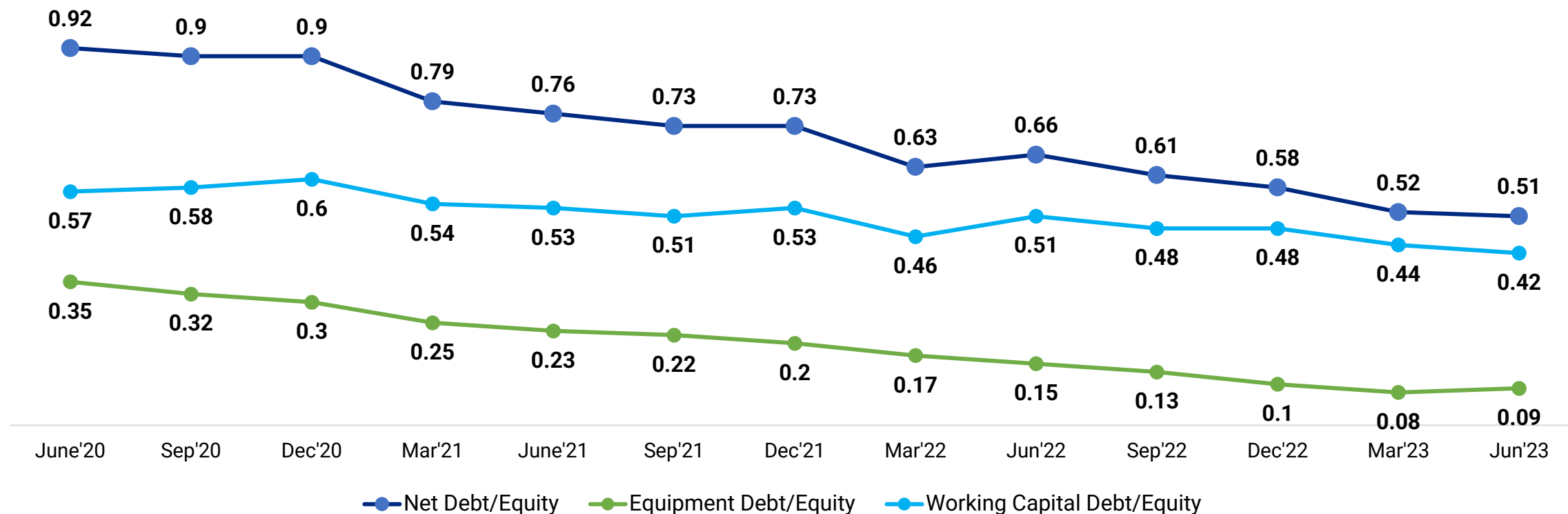
Net Working Capital Days – Quarterly



Net working capital days has increased from 70 days as on Mar'23 to 75 days as on June'23

Net Debt To Equity Ratio – Quarterly (Working Capital & Equipment Debt)

(₹ mn)



₹ Mn	June'20	Sep'20	Dec'20	Mar'21	Jun'21	Sep'21	Dec'21	Mar'22	Jun'22	Sep'22	Dec'22	Mar'23	Jun'23
Net Debt	33,586	33,335	33,915	30,988	33,869	32,553	31,457	27,389	28,879	27,064	25,914	23,760	23,818
Equity	36,431	36,869	37,842	39,172	44,433	44,306	43,210	43,361	43,567	44,222	45,012	46,031	46,923

Net debt to equity ratio has decreased to 0.51 as on Jun'23 vis-à-vis 0.52 as on Mar'23



Consolidated Financial Highlights



Consolidated Profit & Loss

(₹ mn)

Particulars	Q1FY24	Q4FY23	Q1Y23	FY23	FY22
Revenue from Operations	29,208	28,411	28,844	1,06,436	95,664
Other income	235	103	219	680	384
Total Income	29,443	28,514	29,062	1,07,116	96,048
Expenses					
Cost of materials consumed	23,347	25,669	25,693	93,102	82,710
Changes in inventories of finished goods, Stock-in-Trade and work-in-progress	691	(17)	(684)	(718)	114
Employee benefits expense	618	521	539	2,140	2,255
Finance costs	2,564	1,282	2,903	9,014	10,570
Depreciation and amortization expense	969	975	994	3,985	3,997
Other expenses	616	533	526	2,346	2,859
Total expenses	28,805	28,963	29,970	1,09,869	1,02,505
Profit/(loss) before exceptional items and tax	638	(449)	(908)	(2,753)	(6,457)
Exceptional items	-	376	170	3,787	(578)
Profit Before Tax	638	(73)	(738)	1,034	(7,035)
Tax expenses	515	623	(187)	1,048	(1,538)
Share of Profit / (Loss) of associates	-	-	-	-	-
Profit After Tax	123	(696)	(551)	(14)	(5,497)

Divestment & Equity Investment Tracker



Divestment Status of 10 HAM projects to Shrem InvIT

During March 22, DBL Group signed definitive agreements with Shrem InvIT for divestment of 10 HAM Projects for a Valuation of ₹ 23,490 mn

9* Projects Divested during FY23 with Final Valuation ₹ 21,592 mn against investment of ₹ 16,204 mn

- ✓ * 7 Projects divested (100%) & 2 Project divested (49%)
- ✓ ₹ 6,756 mn received as cash
- ✓ ₹ 8,685 mn received as Shrem InvIT Units
- ✓ ₹ 3,273 mn as Deferred consideration
- ✓ ₹ 1,035 mn receivable against repayment of subordinated debt in 1 Project
- ✓ ₹ 1,843 mn receivable-for consideration against transfer of balance 51% equity shareholding in 2 Projects

2 Projects 51% equity shareholding & 1 Project 49% equity shareholding transferred and received Rs.2,046 mn

**1 Projects 49% equity shareholding
Target- August-2023**

**3 Projects balance 51% equity shareholding
Target- Q2FY23 & Q3FY23**



Equity Investment Tracker for HAM & Coal Projects

(₹ mn)

Particulars	Requirement	Actual Invested Till Q1-24	FY 23-24 Projected Q2-Q4	FY 24-25 Projected	FY 25-26 Projected	FY 26-27 Projected
Investment in 18 HAM Projects**	22,257*	9,978*	5,030	4,370	2,653	226
Investment for Siarmal Coal Project ***	5,767	915	411	1,210	1,179	1,254
Total Equity Commitment	28,024	10,893	5,441	5,580	3,832	1,480

*Equity investment of ₹ 9865 Mn removed for completed 5 HAM Projects

**Subject to variation if any, in financial closure of 4 new HAM projects won in FY 22-23.

***Remaining Investment would be around ₹ 798 Mn, which will be invested in FY 2028-2029 in phased manner

Key Projects Update



Hybrid Road Projects – Progress

Sr. No	Project Name	Payment Milestone (Grant) Achieved	Appointed Date	% of work done as on 30.06.2023
1	Dodaballapur- Hoskote Highways Private Limited	5th PM, 90% Physical Progress	22.02.2021	94.70
2	Repallewada Highways Limited	4th PM, 75% Physical Progress	01.03.2021	82.53
3	Narenpur Purnea Highways Private Limited	4th PM, 75% Physical Progress	18.03.2021	81.98
4	Dhrol Bhadra Highways Limited	4th PM, 75% Physical Progress	28.10.2021	81.79
5	Bangalore Malur Highways Limited	7th PM, 60% Physical Progress	15.09.2021	62.28
6	Malur Bangarpet Highways Limited	7th PM, 60% Physical Progress	20.09.2021	61.39
7	DBL Viluppuram Highways Limited	8th PM, 70% Physical Progress	30.11.2021	77.82
8	DBL Poondiyankuppam Highways Limited	6th PM, 50% Physical Progress	15.11.2021	56.49
9	Bangarupalem Gudipala Highways Limited	3rd PM, 20% Physical Progress	04.10.2022	26.45
10	Sannur Bikarnakette Highways Limited	3rd PM, 20% Physical Progress	10.10.2022	24.41
11	Raipur-Visakhapatnam-CG-2 Highways Limited	1st PM, 10% Physical Progress	09.01.2023	12.53

Hybrid Road Projects – Progress

Sr. No	Project Name	Payment Milestone (Grant) Achieved	Appointed Date	% of work done as on 30.06.2023
12	Maradgi S Andola-Baswantpur Highways Limited	-	24.04.2023	4.55
13	Mehgama-Hansdiha Highways Limited	-	09.05.2023	1.32
14	Karimnagar-Warangal Highways Limited	-	18.07.2023	-
15	Urga-Pathalgaon Highways Limited	-	Oct 2023 (E)	-
16	Kodur to Vanavolu (Bengaluru – Vijaywada Economic Corridor) (Package 1)	-	Sep 2023 (E)	-
17	Odulapalle to Nallacheruvu (Bengaluru – Vijaywada Economic Corridor) (Package 4)	-	Sep 2023 (E)	-
18	Audireddipalle to Mallapalle (Bengaluru – Vijaywada Economic Corridor) (Package 7)	-	Oct 2023 (E)	-

(E) = Estimated

Key Road, Special Bridge, Tunnel and Irrigation Projects

(₹ mn)

Road

Project Name	Contract Value	Outstanding Order Book as on 30.06.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Gorakhpur Link Expressway Project, Package-II	12,500	1,113	Nov-19	Jun-20	Mar-24

Special Bridge

Project Name	Contract Value	Outstanding Order Book as on 30.06.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Extra-dosed bridge across Sharavathi backwaters	3,215	709	Jul-19	Dec-19	Nov-24
Sahibganj Bypass including Ganga Bridge and Manihari Bypass	16,965	5,048	Jul-20	Nov-20	Oct-24

Tunnel

Project Name	Contract Value	Outstanding Order Book as on 30.06.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Rishikesh to Karanprayag (Package 9)	11,919	7,765	Aug-20	Sep-20	Nov-24
Delhi - Vadodara Greenfield Expressway (Pkg - 15)	8,929	5,429	Dec-20	Jul-21	Jan-24
Tunnels T14, T15 and T16 in Bilaspur	5,687	4,410	Feb-22	Mar-22	Mar-24

Irrigation

Project Name	Contract Value	Outstanding Order Book as on 30.06.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Navnera Barrage	5,366	1,076	Oct-18	Oct-18	Oct-23
Bhadbhut Barrage	37,212	24,061	July-20	July-20	Oct-24

Key Metro, Airport, Water Supply and Mining Projects

(₹ mn)

Metro

Project Name	Contract Value	Outstanding Order Book as on 30.06.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Bhopal Metro	2,206	281	Oct-18	Nov-18	Oct-23
Indore Metro	2,044	454	Oct-18	Dec-18	Aug-23
Surat Metro Rail Project, Phase-1 (Pkg-CS-6)	7,020	6,377	Oct-22	Oct-22	Dec-24
Ahmedabad Metro Rail Project, Phase-2 (Package C3)	7,235	6,535	Oct-22	Oct-22	Oct-24

Water Supply

Project Name	Contract Value	Outstanding Order Book as on 30.06.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Gandhisagar-2 Multi-Village Water Supply Scheme	14,000	11,554	Aug-22	Aug-22	Dec-24
Rewa bansagar Multi Village Scheme	19471	18,330	Feb-23	Mar-23	Mar-25

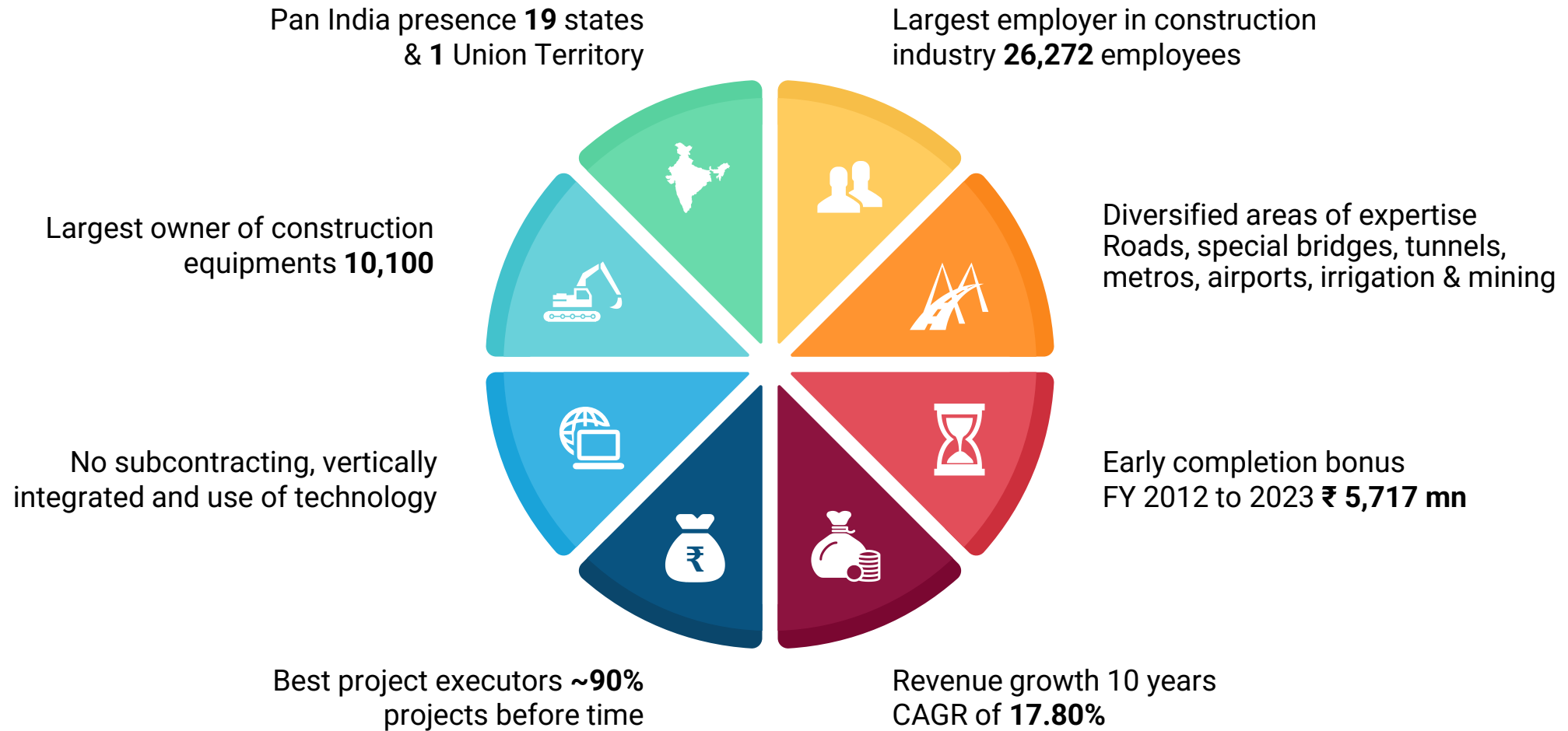
Mining

Project Name	Contract Value	Outstanding Order Book as on 30.06.2023	LOA Date	Date of Start	Schedule Date of Completion with EOT
Samaleswari OCP of MCL	8,478	5,900	Dec-18	Jan-19	Mar-26
Overburden Removal – Nigahi OCP of NCL	17,989	4,230	Dec-19	Jan-20	Jun-24
Development and Operation of Siarmal Open Cast Project (MDO)	10,846	10,561	Mar-21	Jun-21	Jun-47
Amadand OCP of SECL	22,737	22,737	Dec-21	Awaited	Awaited

Company Overview



Overview



Our Journey

1987
Dilip Suryavanshi, a young civil engineer started Dilip Builders as a proprietorship firm with focus on real estate construction

1994
As part of its strategy to improve its profitability and ensure predictable supply of raw materials, the Company does its 1st backward integration by buying its 1st stone crusher

The young firm witnesses a healthy growth in its core business over the years, and expands into sewage treatment sector

2001
The Company sees infrastructure as a sunrise sector and forays into its 1st road construction project

2007
After seeing years of high growth, Dilip Buildcon is born when the proprietorship firm is converted to a private limited company to fulfil the growing ambitions of a young Company

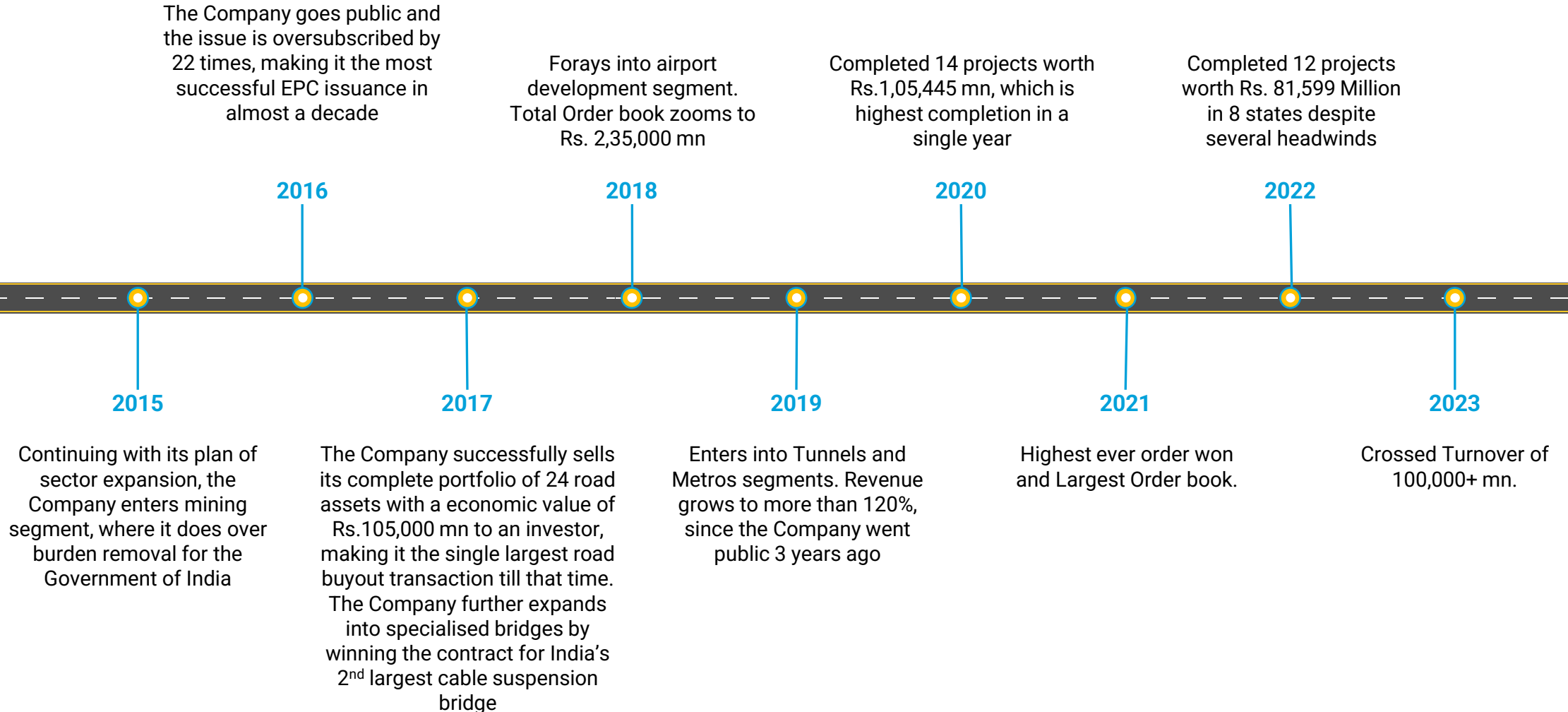
2009
After building an enviable reputation for ahead-of-time-execution in its home state, the Company decides to foray outside for the first time and goes to Himachal Pradesh for a World Bank funded road project and earns an early completion bonus of Rs.130 mn for the same

2010
The Company continues its expansion pace, winning its first EPC project worth Rs.10,810 mn in Gujarat and with this the Company forays into its 2nd state

2012
As the Company grows more than 100% Y-o-Y, it decides to raise private equity to keep up with its growth plans and raises Rs.750 mn from Banyan Tree Capital

2014
After building roads in multiple geographies, the Company decides to expand into the Irrigation development segment with a focus on dams, canals and water supply projects

Our Journey



Backward Integration

To further support our in-house execution, we have setup our own manufacturing units, which make the highest quality road furniture / material needed for our business. It helps us control costs and timelines.



Octagonal Poles



Pipe Rolling



Metal Beam
Crash Barrier



Road Marking
Paint



Bus Shelter



Sign Boards



Scaffolding



Bearing &
Expansion Joint



Reinforced
Earth Walls



Fabricated Casting
Panels and Moulds



Overhead
Gantries



Overhead
Cantilevers



Foundry

Leadership Team



MR. DILIP SURYAVANSHI

Chairman and MD

Dilip Suryavanshi is the Chairman and Managing Director of our Company. He holds a bachelors degree in civil engineering from the University of Jabalpur. He has over 40 years of experience in the business of construction. He is currently the President of the Madhya Pradesh Builders Association. As the Managing Director of our Company, he liaises with various departments of the government and also overlooks processes including tendering, bidding and planning the projects.



MR. DEVENDRA JAIN

MD & CEO

Devendra Jain is a Managing Director and Chief Executive Officer of our Company. He holds a bachelors degree in civil engineering from Vikram University, Ujjain. He has over 23 years of experience in the business of construction. He looks after project implementation along with the quality of work and ensures timely completion of the projects undertaken by our Company.

Leadership Team



Bharat Singh
President

Bharat Singh joined Dilip Builders in 1988, prior to which he had a sole proprietorship concern. He has 37 years work of experience in the field of construction. At DBL he is responsible for administration and management of finance and accounts.



Rohan Suryavanshi
Head – Strategy and Planning

Rohan Suryavanshi joined DBL in 2007. He holds a BA (Hons) in Commerce from the University of Pune and an MBA (Finance and Management) from The Wharton School, University of Pennsylvania. At DBL he is responsible for business strategy, financial planning, business process streamlining, and investor management.



Karan Suryavanshi
Head – Business Development

Karan Suryavanshi joined DBL in 2010. He holds a bachelor's degree in business administration from Symbiosis Centre for Management Studies. At DBL, he is responsible for planning, liaising with the government, sales, marketing, business development, and management functions.



Sanjay Bansal
Chief Financial Officer

Sanjay Kumar Bansal, 47 years of age, joined DBL in 2022. He is a Chartered Accountant and holds a Bachelor's Degree in Science from Mohanlal Sukhadia University, Udaipur, having a total work experience of more than 21 years of handling Finance & Accounts which includes Corporate Finance, Treasury, Accounting, Taxation, Working Capital Management.

THANK YOU



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

Dilip Buildcon Limited

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