

# Chaman Lal Setia Exports Limited

Earnings Presentation Q2 FY23 & H1 FY23



## Disclaimer

This communication, except for the historical information, may contain statements which reflect the Management's current views and estimates and could be construed as forward-looking statements. The future involves certain risks and uncertainties that could cause actual results to differ materially from the current views being expressed. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange and commodity price fluctuations, competitive product and pricing pressures and regulatory developments.

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# About Us

We are situated amidst the richest paddy fields at Karnal in Haryana with a manufacturing unit, a processing and packaging facility in Gandhidham and a domestic sales unit in Delhi. The company gets an eagle-eye view over 140-grain markets spread over 4000 sq. km of rice-producing area. It holds a strong nationwide presence along with its substantial presence in more than 83 countries and packaging private label brands in numerous markets around the world. Chaman Lal Setia Exports Ltd. with its flagship brand "Maharani" basmati rice is one of the most trusted basmati rice company in India due to its honest dealings and fair business practices.



# Chaman Lal Setia at a Glance



One of the largest  
rice players across  
the world

Largest Player



World's largest  
**private** labelled  
exporter

Largest Exporter



Largest Integrated Rice  
Factories

Integrated Factories



**45+** years of Industry  
Experience

Experienced team



Exporting to **90+**  
Countries

Wide Reach



**Diversified** Client  
Base

Client Mix



**25** tons/hour Basmati  
Rice Export

Export Volume



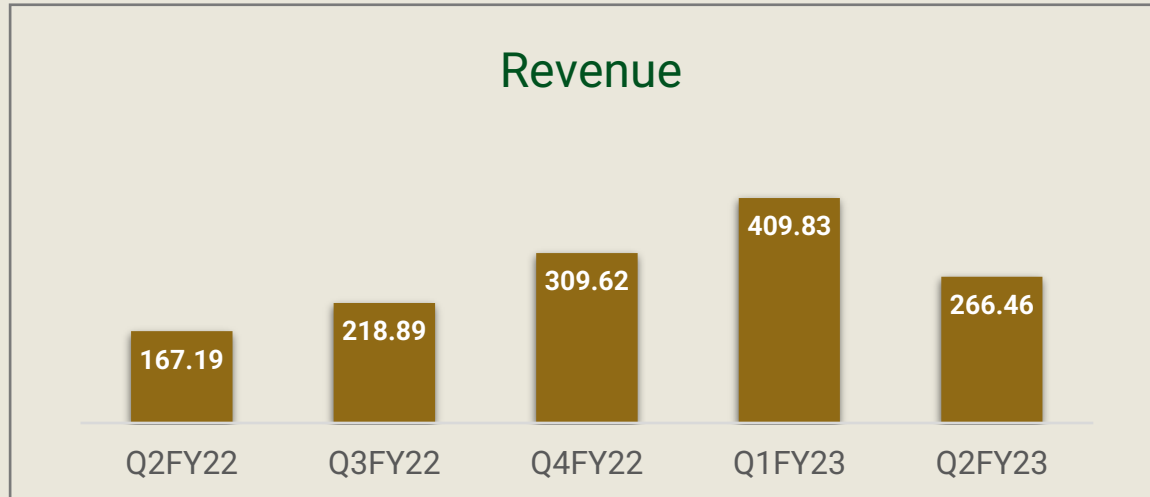
Innovative **product**  
portfolio

Strong Portfolio

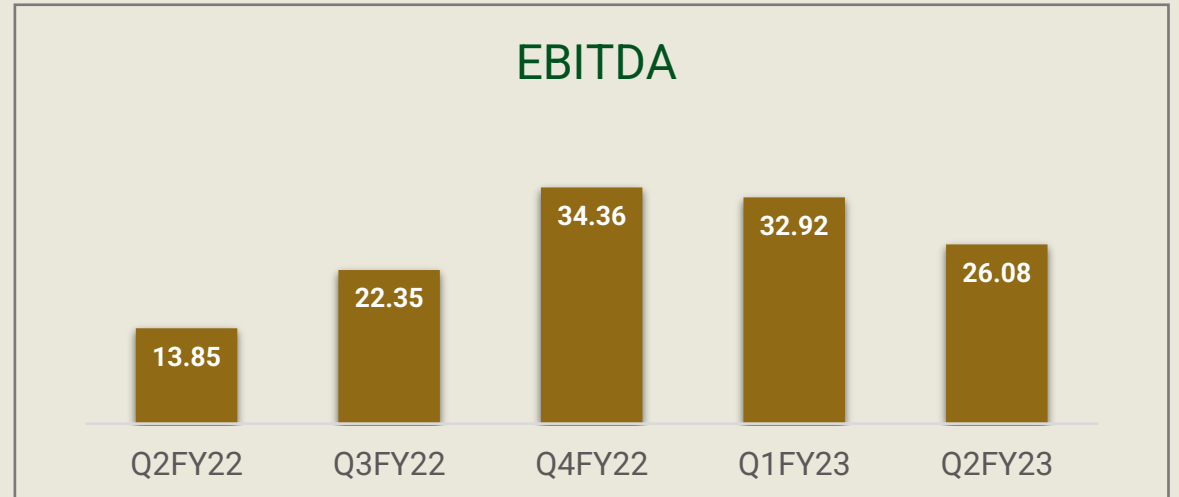
# Q2 FY23 - Financial Highlights

Rs.in Crores except EPS Data

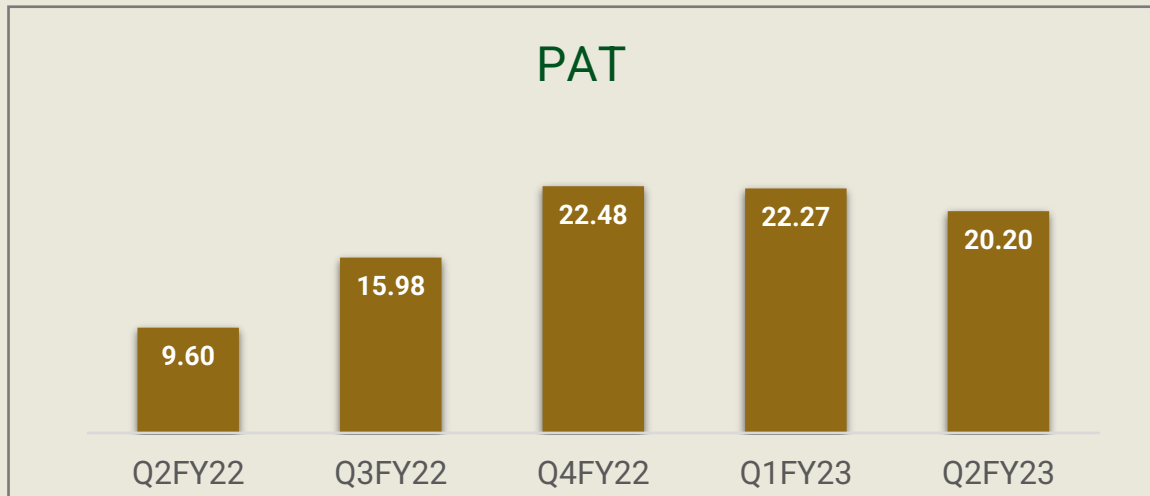
## Revenue



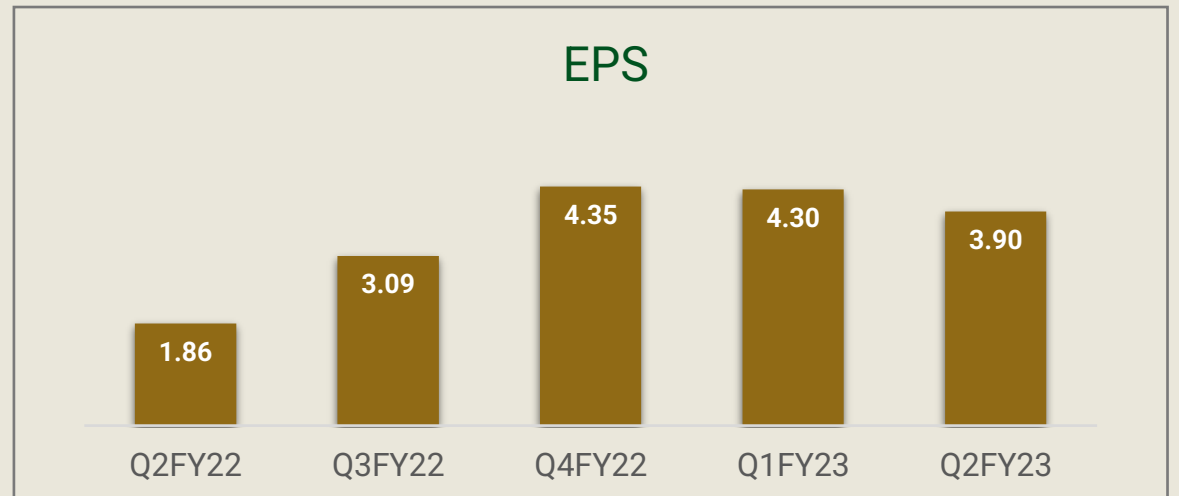
## EBITDA



## PAT

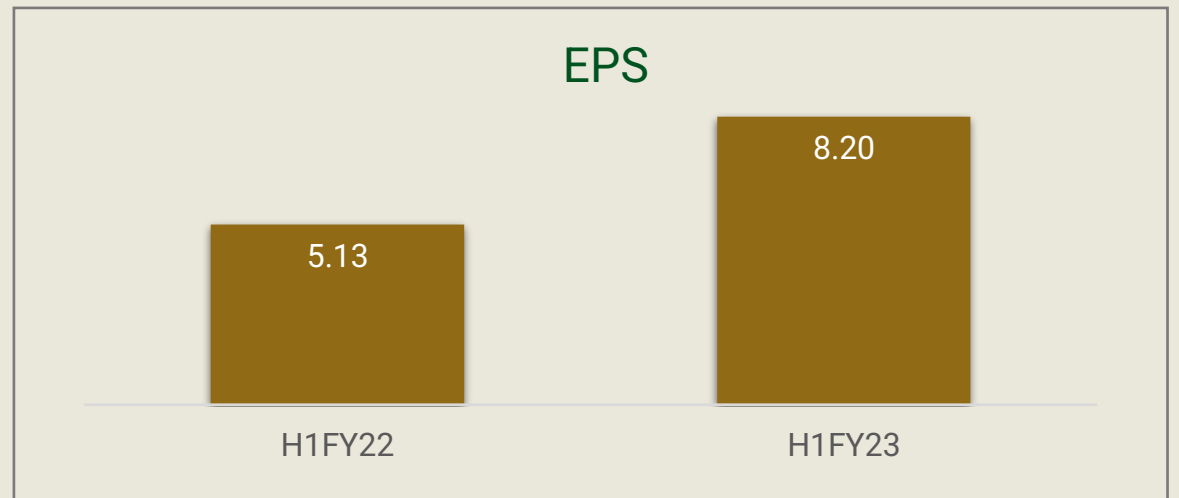
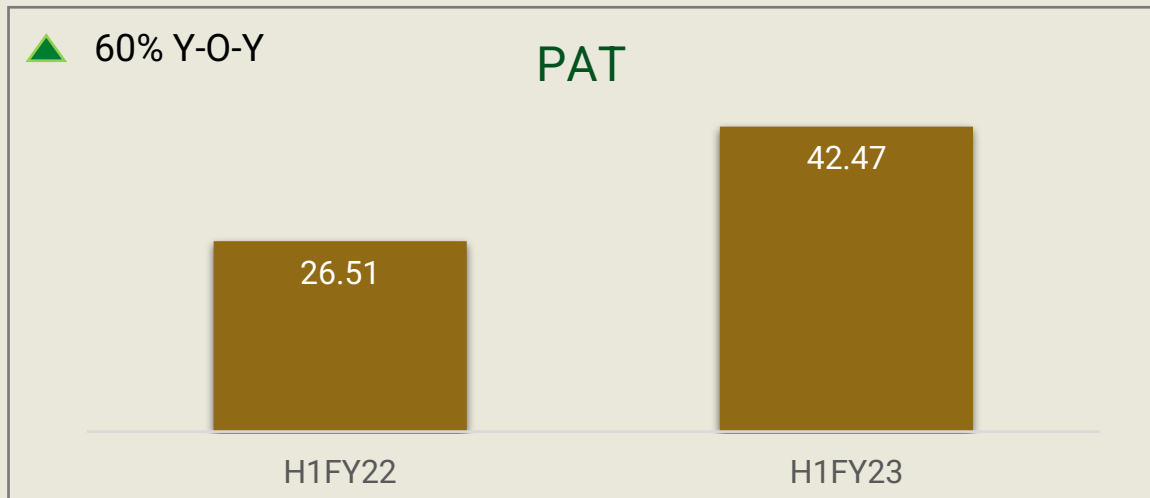
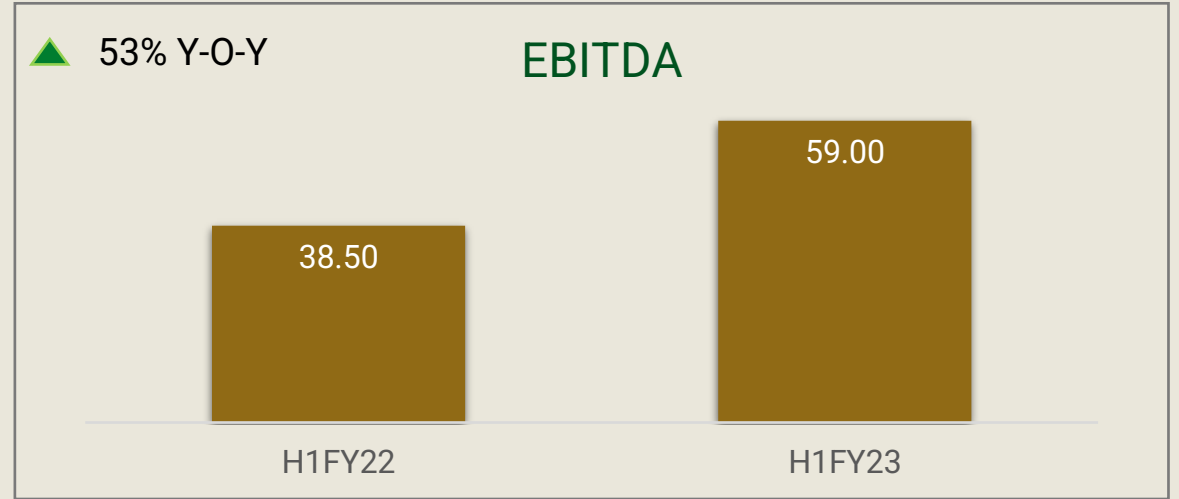
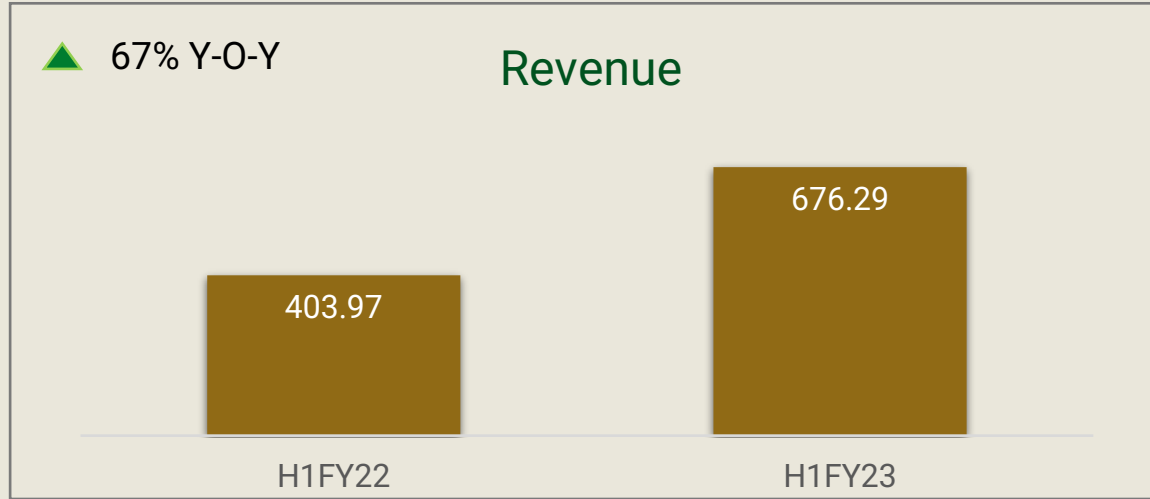


## EPS



# H1 FY23 - Financial Highlights

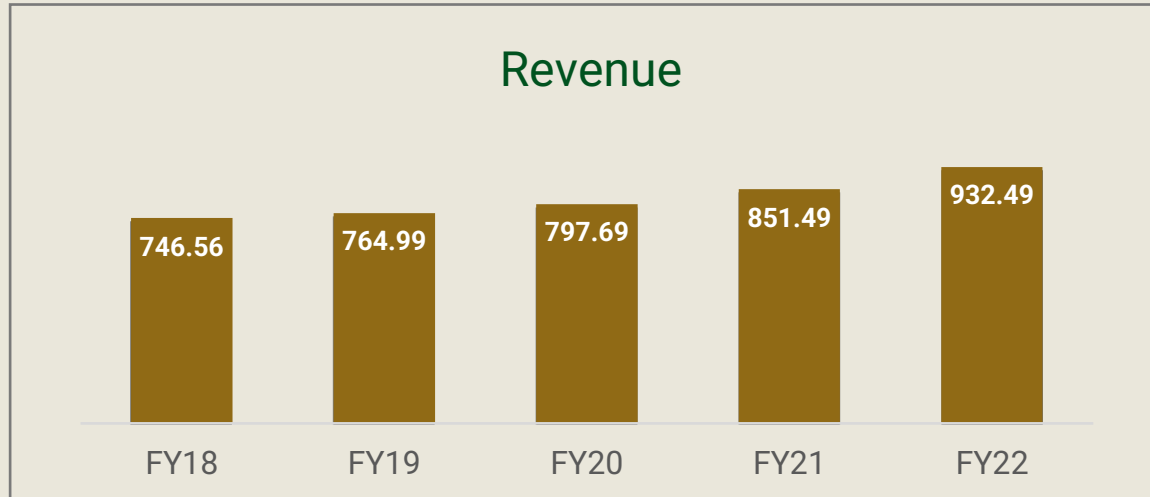
Rs.in Crores except EPS Data



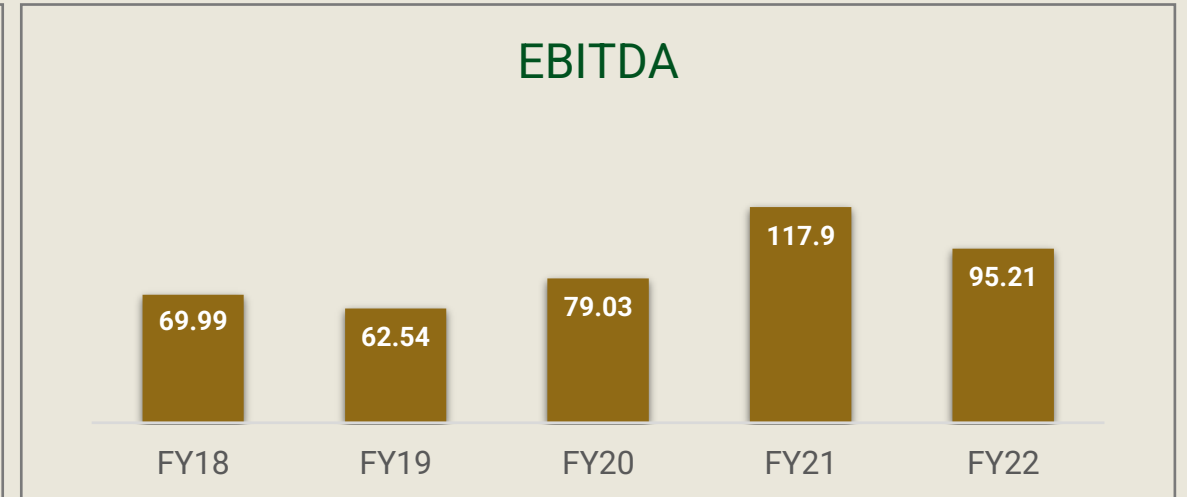
# 5-year Financial Trend

Rs.in Crores except EPS Data

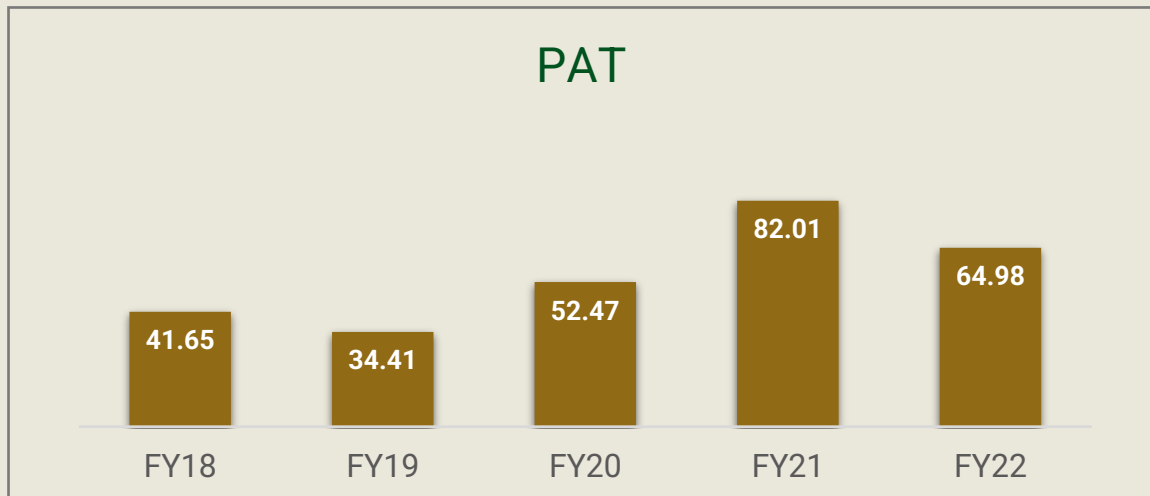
## Revenue



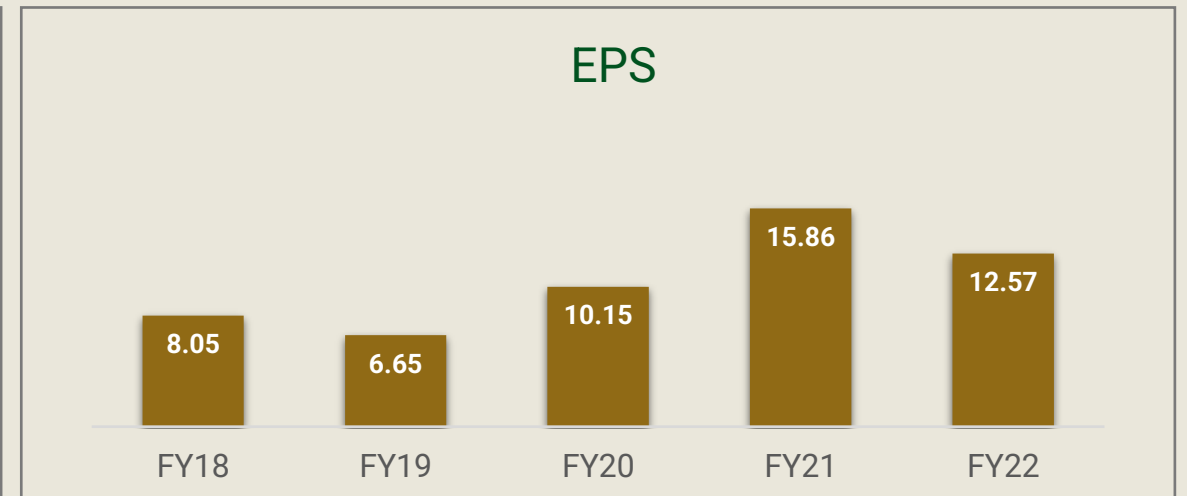
## EBITDA



## PAT

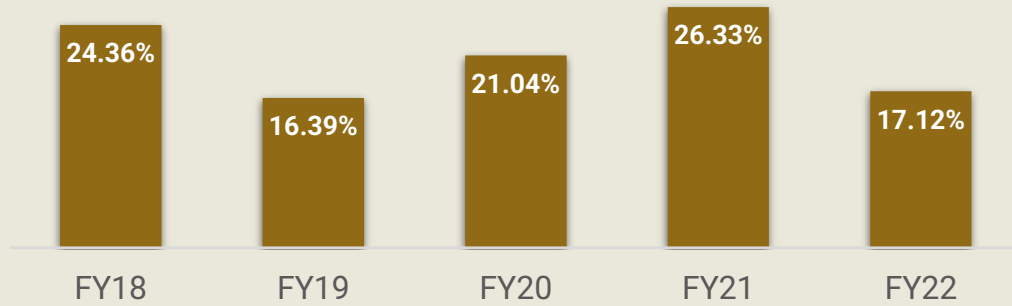


## EPS

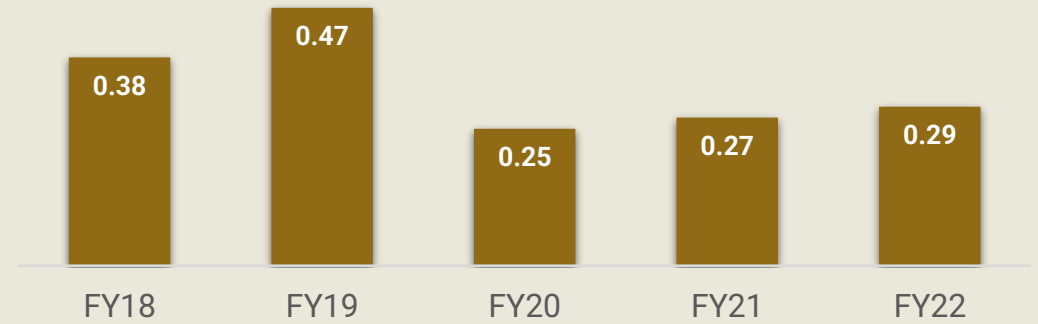


# 5-Year Financial Trend

### ROE



### D/E Ratio

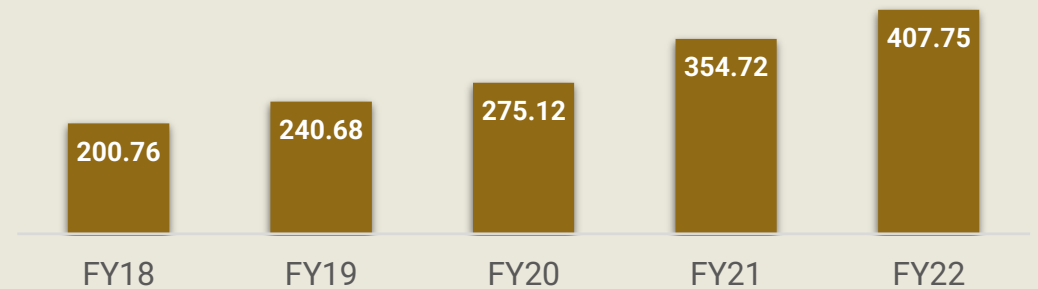


### Current Ratio



### Working Capital

Rs.in Crores





# Income Statement

Quarter Ended					Profit and Loss Statement		Half Year Ended		
Q2FY23	Q1FY23	Q2FY22	QoQ %	YoY %	(INR Crores)	H1FY23	H1FY22	YoY %	
266.46	409.83	167.19	-35%	59%	<b>Revenue from operations</b>	676.29	403.97	67%	
194.82	308.04	116.93	-37%	67%	Cost of revenue	502.86	286.07	76%	
3.35	3.13	2.91	7%	15%	Employee benefit expense	6.48	6.00	8%	
42.21	65.74	33.51	-36%	26%	Other expense	107.95	73.40	47%	
240.38	376.91	153.35	-36%	57%	Total operating expense	617.28	365.47	69%	
<b>26.08</b>	<b>32.92</b>	<b>13.85</b>	<b>-21%</b>	<b>88%</b>	<b>EBITDA</b>	<b>59.00</b>	<b>38.50</b>	<b>53%</b>	
1.06	1.19	1.06	-11%	0%	Depreciation	2.25	1.92	17%	
<b>25.02</b>	<b>31.74</b>	<b>12.79</b>	<b>-21%</b>	<b>96%</b>	<b>EBIT</b>	<b>56.76</b>	<b>36.58</b>	<b>55%</b>	
2.63	0.08	1.42	3389%	85%	Other income	2.70	1.74	56%	
1.34	1.23	1.35	8%	0%	Interest expense	2.57	2.79	-8%	
<b>26.31</b>	<b>30.58</b>	<b>12.87</b>	<b>-14%</b>	<b>104%</b>	<b>PBT</b>	<b>56.88</b>	<b>35.52</b>	<b>60%</b>	
6.11	8.31	3.27	-26%	87%	Tax	14.42	9.01	60%	
<b>20.20</b>	<b>22.27</b>	<b>9.60</b>	<b>-9%</b>	<b>110%</b>	<b>PAT</b>	<b>42.47</b>	<b>26.51</b>	<b>60%</b>	



# Balance Sheet

Rs.in Crores

Equity and Liabilities	Sep-22	Sep-21	Assets	Sep-22	Sep-21
Equity Share capital	10.35	10.35	<b>Non-current assets</b>		
Other Equity	441.67	365.47	a) Property, plant and equipment	52.33	50.89
<b>Total Equity</b>	<b>452.02</b>	<b>375.82</b>	b) Capital work in progress	8.86	4.14
<b>Non-current liabilities</b>			c) Other Intangible assets	0.06	0.09
<b>Financial Liabilities</b>			d) Other non-current assets	0.32	0.32
a) Borrowings	46.46	54.02	<b>Total Non-Current assets</b>	<b>61.57</b>	<b>55.44</b>
b) Deferred Tax Liabilities (Net)	1.60	1.41	<b>Current assets</b>		
<b>Total non-current liabilities</b>	<b>48.06</b>	<b>55.43</b>	Inventories	102.07	80.93
<b>Current liabilities</b>			<b>Financial Assets</b>		
<b>Financial Liabilities</b>			a) Investments	0.15	0.39
a) Borrowings	5.00	7.57	b) Trade receivables	122.67	83.25
b) Trade payables	28.54	11.3	c) Cash and cash equivalents	0.08	217.52
c) Other current liabilities	11.96	9.8	d) Other bank balances	257.72	22.25
d) Short-term Provisions	63.77	54.11	e) Loans	0.78	1.12
<b>Total current liabilities</b>	<b>109.28</b>	<b>82.78</b>	Other current assets	64.32	53.13
<b>Total Liabilities</b>	<b>157.34</b>	<b>138.21</b>	<b>Total current assets</b>	<b>547.79</b>	<b>458.59</b>
<b>Total Equity and Liabilities</b>	<b>609.36</b>	<b>514.03</b>	<b>Total Assets</b>	<b>609.36</b>	<b>514.03</b>

# Thank You



## Contact Us

 **Investor Relations**

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