

NXTDIGITAL Limited

INVESTOR/ANALYST Presentation

Performance Review FY2021-2022

18th May 2022









OIL crosses 1 million customers, adds 200,000 in Q4!











INITIATIVES IN Q4 FY22

NXTHUBs

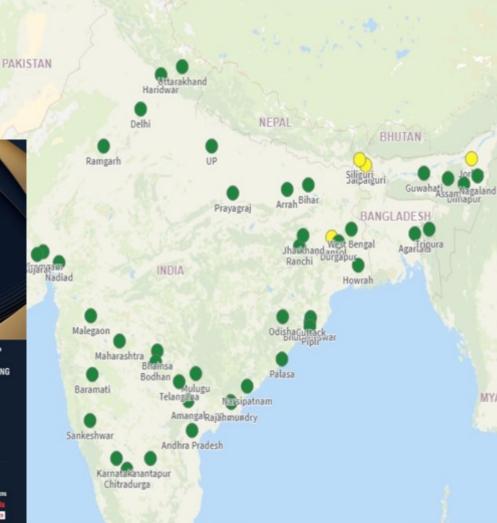


NXTDIGITAL kicked off its innovative & nationwide plan of "future-ready" NXTHUBs in Q3 offering a plug-and-play model for Digital TV + Broadband + OTT

 As of 31st March 2022, there are 82 owned-andoperated Points of Presence across India. Another 8 are in progress.

 50% of NXTHUBs launched have already achieved positive operational EBIDTA.





Q4 marketing initiatives



The focus in Q4 was to exhibit NXTDIGITAL's "differentiated offerings" including exclusive content and introducing an industry-first "combo" offering

















Media presence

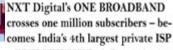




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Merger of Ashok Leyland group companies may



ONBOTT INTERTAINMENT LTD. (O(L), the broadband OPINI subsidiary of NXTDIGITAL Limited ("NDL"), the media vertical of the global conglomerate. another milestone by crossing I Million wired home broadband subscribers. Off, achieved this feat by adding over 200,000 subscribers in the fourth quarter of FY22 recording a growth of 65% over FY21. ONE BROADBAND is now India's 4th largest private extending its presence across India. The increased competition in this space facilied by the demand for more online services has triggered consolidation which has benefitted larger ISPs, enabling growth inorganically. ONEOTT INTERTAINMENT LTD's Chief Executive Officer, 'agal Kishore Sharma said, "The of up to I Gbps on its FTTH.

ONE BROADBAND's highspeed internet connectivity has been achieved by its "available-reliable-affordable" offerings. It's focussed approach towards prodictable proactive customer responsiveness and care have been highly appreciated by subscribers. Internet use has moved beyond work-from-home. e-Gaming, OTT Entertainment, pita online-Health, e-Governance and others. At OIL, we have adapted mand to this consumption sarge by doubling our internet capacity on the supply side without passing any additional cost to our consumers to maintain a consistent custome ONE BROADBAND, under its flueship brand. OneGicaFibe offers industry-wide highest spee

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NXTDIGITAL LIMITED CONTINUES ON ITS GROWTH PATH IN FY22

India's premier integrated digital platforms company NXTDIGITAL Limited, the media vertical of the Hinduja Group, with a presence in digital cable satellite (HITS), broadband, content syndication and tele-shopping announced its results for the 9-month period ending 31st December 2021 and Q3 of FY22 Consolidated revenue for the nine monthsgrows by 12.84% to Rs 807.6 crores, up from Rs 715.7 crores for the corresponding period of the previous year.

Leyland arm to merge with NDL

OUR SPECIAL CORRESPONDENT

Mumbai: Hinduja Leyland

Important to have a product portfolio that can and a second secon stand the next decade of digital growth: :al of

NxtDigital CEO

પ્રથમની સમસ્માર્ડમાંગેલે પ્રશંસ

एनडीएस संवाददान

अपने बैठक में एक ग्रेर-बैंकिंग जिन क्रेपने

हरी और श्रीकाश

त्शन संबंधी कारो

व्योत्पृत्रीय में द्वांसफा

वश्यक नियमक

र के अधीर है।

(एवएलएफएल) के एनडीएल 29,000 करोड़ रूपए एं र के लिए संद्राति मंत्रते सभी केवरि

Repays debt of Rs 260 crores in line with the objects of the "Rights Issue"

Completes land sale in January 2022 for consideration of Rs 69.30 crores, reducing debt further by this amount. Debt-to-equity ratio now stands at a healthy 1.5, down from over 4 at the start PROGRAMMENT PROPERTY AND ASSESSED. an in-principle approval for the merger, subject to all statutory or regulatory approvals and the clearance of the shareholders.

After its decision to trans fer the digital, media and com-

NxtDigital concludes sale of land parcel in Hyderabad

Business Standard વધી ગયો - ભારતની યોથી સૌથી મોટી ખાનગી અંતરાષ્ટ્રીય ચૌલોરિક જુલ (OL) છે, જે સમગ્ર ભારતમાં એવી. તરક એવા કેન્દ્રિત પ્રતિભાદ અને

MARKETS COMPANIES SPECIALS TECH PF PORTFOLIO SHOWS હિંદુલ સૂચનું મીડિયા વર્ડિકલ કામગીડી પરાવે છે. Strate NXTDIGITAL Limited अनेनवर्डन हेवाओमां तथार हती हो. ईन्टरनेटनो ईपयोप ('NOL')ની લોટલેન્ડ પેટાર્કરની - લોની માર કરવાથી આ ટેરલેન્ટમાં - લાઉડિંગ અને સોરિયલ નેટવાંથી Ultratech Cement gains on commissioning 2nd clinker line at Chhattisgarh-based u વનનોડીટી ઇન્ડરોઇન્વેન્ટ લિવિટેડ સ્ટાર્ય કરવાથી કોન્સોલિકાનો વેગ વધીને વાંતોમનોથ, ઓનસાઇન (OIL)ના લવર્ડ હોય લોડમેના પ્રત્યો છે, કેનાથી મેઠિ(OIL)ને સેથી. મેનાનુડેશન, મેઠિકી મનેડેકન, ઇ You are here: Home > News-CM > Equities > Hot Pursuit સબલકાલિયનો આંકડો 1 વધુ કાચો થયો છે, જેવે 00ાને વેચિંગ, ઓનલાઇન લોધિય મિલિયમી વર્ષી ગયો છે અને આ ઇન્ફ્રાંનગીના હહિ કરવા સલગ ઓનલાઇન હેલા ઇન્ટરનેના અને

Hush Puppies

Neo Casuals For Neo Leaders



મેનું વર્ષ એક શ્રીમાર્વિક છે.

OLએ આ સફળતા નાળકીય વનાઓટીટી ઇન્ટરટેઇન્ચેન્ટ OLમાં અમે મહામારી Shop No વર્ષ રદ૧૧-૧૧ન ચોથ વિષક્ષિક ક્ષિપ્રદેશના લીક એક્ટિક્સ્યુટિય કરમિયાન સારાને શેષ્ઠ અનુભાર ગામમાં ૨૦૦,૦૦૦થી વધારે ઓક્રિસ પુત્રર ક્રિકોર સમાંએ કર્યું પ્રદમ કરવાનું જાળદી રામદા અનાર સમસ્તરીમાં ઉપેરીને હોસલ કરી છે. હતું કે, "રન મોડમેન બી હાર્ડ રથી કે ઉપયોગનામાં પા કોઈ પણ વધારાનો જે નાલાકીય વર્ષ ૧૦૧૦-૧૧ની. (અરાનેટ સ્નોક્ટિકિટીની નોપ્પાત્ર. અને પાસ કર્યા વિના પુરવકા પત્રે

સરખભાગિન દેવ ટસ લ્યારે છે. જ - હૃદ્દિ એની "ઉપલબ્ધ વિષક્ષતિયા - અમારી ઇન્ટરનેટ થયતા પચારી મોડમેન મારતી મોથી સૌથી મોડી વારતી" મોડાવી હોલ્લ થઈ છે. કરીને માં ઉપયોગમાં વધારને પૂરો ખાનથી ઇન્ટરનેટ સર્વિસ પ્રેવાઇસ સાહાના અંદાવિત સ્ક્રિય પ્રતિભાવ પાડ્યો છે."

યનથી છે. આ સક્ષ્મા પર અન્ય લેવોમાં હવો છે.

tled at Rs 461.75 - a gain of 8.37 per cent, or Rs 34.50

NXT Digital के वन ब्रॉडबैंड के ग्राहकों की संख्या एक मिलियन के पार पहुँची अहमदाबाद। वन ओटीटी जो एरे भारत में अपनी उपस्थित

NxtDigital revenue grows 12.8% 807.6 crore in 9MFY2022

Maintained EBIDTA of Rs 155.8 cr compared to Rs 149.

12 Feb. 2022 - 05:51 PM IST | By indiantelevision.com Team

INDIANtelevision



corresponding quarter last year

The company recorded an EBITDA और विश्व वर्ष 21 की जुलना में 65% की हाई - स्पीड इंटरनेट कनेक्टिक्टी pre in the

इंटरटेबर्मेंट लिमिटेड (ओआईएल). जो वैधिक समह हिंदजा माप के मीडिया

(एनडीएस) की ब्रॉडबॅंड सहायक समेकन को प्रेरित किया है विससे बडे को उत्तराने के वि कंपनी है. ने 1 मिलियन से अधिक वायर्ड आईएसपी लाभान्वित हुए हैं और 1 अपने जंदन्य के होम ब्रॉडबॅंड ग्राहकों को जोडकर एक ओआईएल की इनऑर्नेनिक वृद्धि हुई तिमाडी में 200,000 से अधिक ग्रहकों लिमिटेड के मुख्य कार्यकारी अधिकारी, को वृद्धि दर्ज कराई। वन ब्रॉडबैंड अब का महत्वपूर्ण विकास इसके उपलब्ध-भारत का चौथा सबसे बढा प्राइवेट विश्वसनीय-किफायती पेशकर्शों द्वारा rev इंटरनेट सेवा प्रदाता (आईएसपी) है, हासिल हुआ है। (1)

NxtDigital 9MFY2022 revenue up

12.84% to reach INR 807.6 crore

अधिक ऑनलाइन सेवाओं को मांग

वर्टिकल, NXTDIGITAL लिमिटेड के चलते इस क्षेत्र में बढ़ती प्रतिस्पर्धा ने 1 की ओर से कि आईएल ने वित्त वर्ष 22 की चौथी करते हुए, वन ओटीटी एंटरटेनमेंट को जोडकर यह उपलब्धि हासिल की पुगल किशोर शर्मा ने कहा, वन ब्रॉडबॅंड

NXTDIGITAL spurts after board OKs transfer of media biz to HGSL



Rewards & Recognition













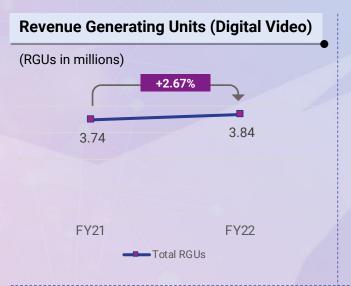


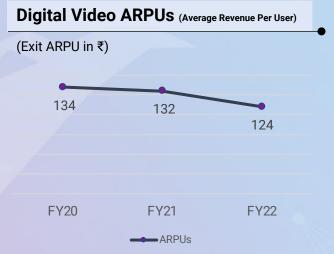
FY22 Full-year BUSINESS PERFORMANCE & KPIs

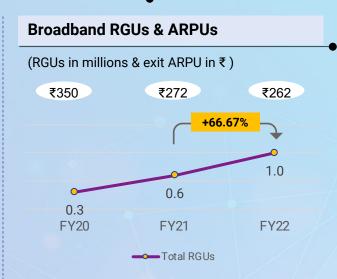
NXTDIGITAL Key Performance Indices (KPIs)

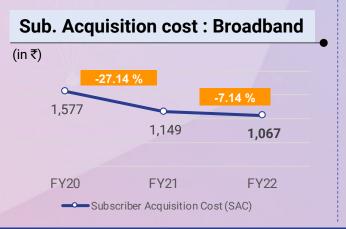


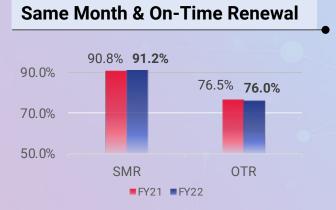
The digital television and broadband verticals continued to focus on innovative growth in FY22 – focusing on NXTHUBs and strategic alliance partnerships respectively

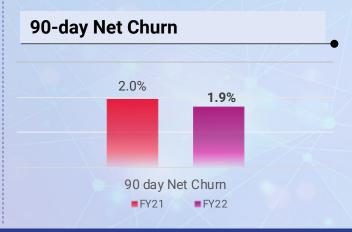












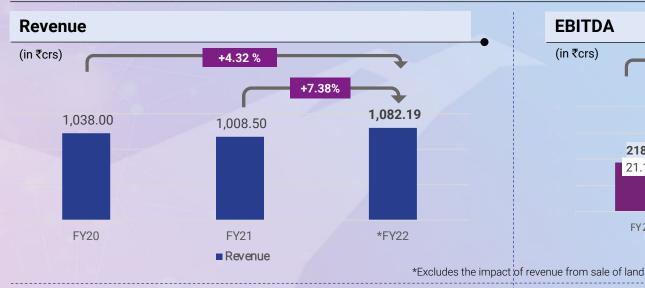
Rapid adaptation to the changing environment and customer preferences has remained the key

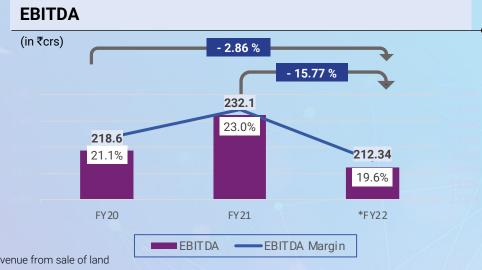


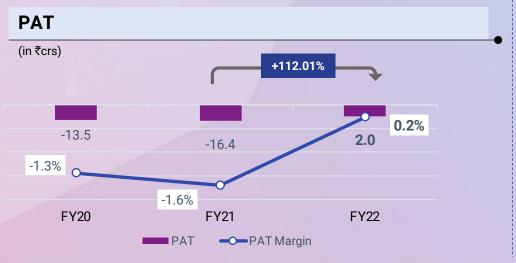
Continuing robust Financial Performance in FY22



The focus on innovation is reflected in the stable financial performance of the company, ending the year with an upward trend.







Business Drivers in Summary

- Digital television business maintains its levels, bucking the industry trend during the year; riding on the roll-out of its award-winning NXTHUBs launched across India.
- Company's broadband division crosses the 1 million customer mark – propelling it into the top 4 private Internet Service Providers in India. Adds 200,000 customers in Q4.
- NXTDIGITAL successfully rolls out its new digital product offering up to 650 TV services + broadband, with speeds up to 1,000Mbps + up to 300,000 hours of OTT content from leading international and regional platforms.



Annexures

Consolidated Income Statement (Quarterly)



Particulars	Q4FY22 (₹cr)	Q3FY22 (₹cr)	QoQ growth (%)	Q4FY21 (₹cr)	YoY growth (%)
Revenue:					
Total revenue	344.55	264.21	30.41 %	277.97	23.95%
Expenses:					
Operating costs	171.10	136.09	-25.73%	131.09	-30.52%
People costs	17.99	19.13	5.96%	19.16	6.11%
Other costs	55.05	56.07	1.82%	60.18	8.53%
Total expenses	244.14	211.29	-15.55%	210.43	-16.02%
EBIDTA	100.41	52.92	89.74%	67.54	48.67%
Depreciation	58.77	55.92		46.39	
Interest	29.29	35.83		33.29	
Extra-ordinary income					
Profit before tax	12.35	-38.83		-12.14	
Taxation	-71.95	-13.40		-25.80	
Profit after tax	84.30	-25.43		13.66	

^{*}Revenue includes the sale from the real estate

Consolidated Income Statement (Yearly)



Particulars	FY22 (₹cr)	FY21 (₹cr)	YoY growth (%)
Revenue:			
Total revenue	1,152.18	1008.45	14.25%
Expenses:			
Operating costs	588.62	490.52	-20.00%
People costs	76.28	80.09	4.76%
Other costs	231.06	205.76	-12.30%
Total expenses	895.96	776.37	-15.40%
EBIDTA	256.22	232.08	10.40%
Depreciation	223.30	203.98	
Interest	136.12	142.65	
Extra-ordinary income			
Profit before tax	-103.20	-114.55	
Taxation	-105.17	-98.19	
Profit after tax***	1.97	-16.36	

^{*}Revenue includes the sale from the real estate



Thank You!







