

optiemus

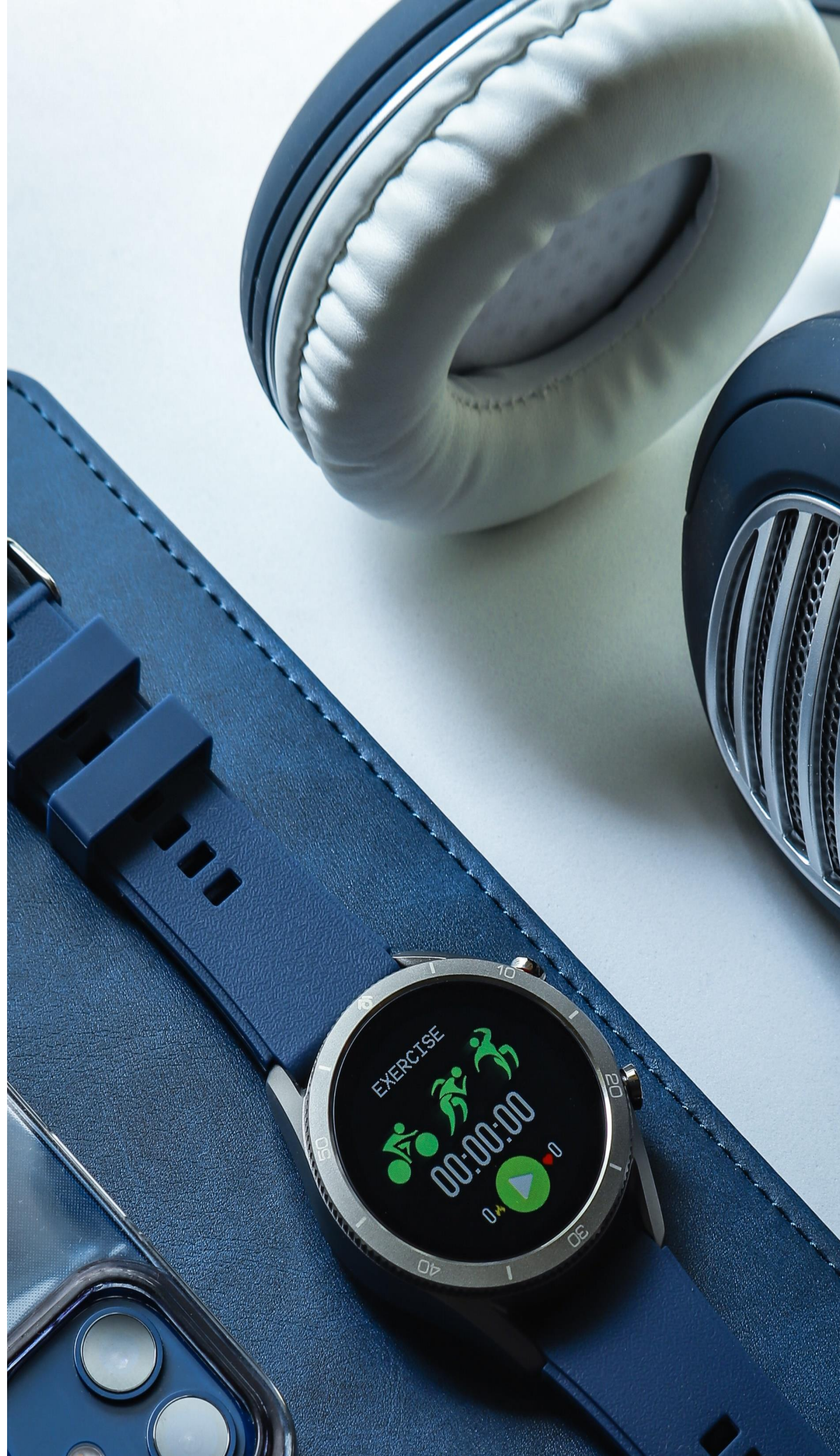


# OPTIEMUS INFRACOM LIMITED

COMPANY UPDATE

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Q4 FY 2021-22  
May 2022



**DISCLAIMER**

**This presentation has been prepared for informational purposes only. This Presentation does not constitute a prospectus, Offering circular or offering memorandum and is not an offer or initiation to buy or sell any securities, nor shall part or all of this presentation form the basis of, or to be relied on in connection with any contract or investment decision in relation to any securities.**

**This Presentation contains forward looking statements based on the currently held beliefs of the management of the company which are expressed in good faith and in management's opinion are reasonable. The forward looking statements may involve known and unknown risks uncertainty and other factors which may cause the actual results, financial condition, performance or achievements of the Company or industry to differ materially from those in forward-looking statements.**

**These forward-looking statements represent only the Company's current intentions, beliefs or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward looking statements.**

AGENDA



Introduction



Quarterly Financials



Update & Way  
Forward



## Introduction

### ABOUT OPTIEMUS GROUP

OptiEmus Infracom Limited, a public listed company, is a diversified, award-winning, high-performance telecommunications enterprise with over 25 years of multi-domain experience including Distribution & Marketing of mobile & Telecom Products in the Indian subcontinent.

We hail technology as the great equalizer, the core of a revolution that has the right to empower the next billion. To see it happening, we have taken it upon ourselves to make the technology accessible to the masses through different channels and at different stages of its lifecycle – Design, Manufacturing, Distribution, Retail & After-sales.

- **Mr. Ashok Gupta - Visionary first-generation founder with over two decades experience** in creating a world-class mobile phone ecosystem in India. Instrumental in scaling up businesses of MNCs such as **Nokia, Samsung, HTC and LG** in India in the past.
- **Mr. A. Gururaj – MD of OEL, Ex MD of Wistron India.** Demonstrated track record in setting up and running large scale plants for customers such as Apple, Previously with Flextronics, Chennai.
- **Mr. Nitesh Gupta – Director, OEL,** Instrumental in setting up Hearables/ Wearables vertical including on-boarding new customers, New product R&D, setting up strong network of vendors across India and other countries.

PROMOTER AND  
TEAM



**Ashoek Gupta**  
**CHAIRMAN**  
OPTIEMUS GROUP



**A. Gururaj**  
**Managing Director**



**Neetesh Gupta**  
**Director**



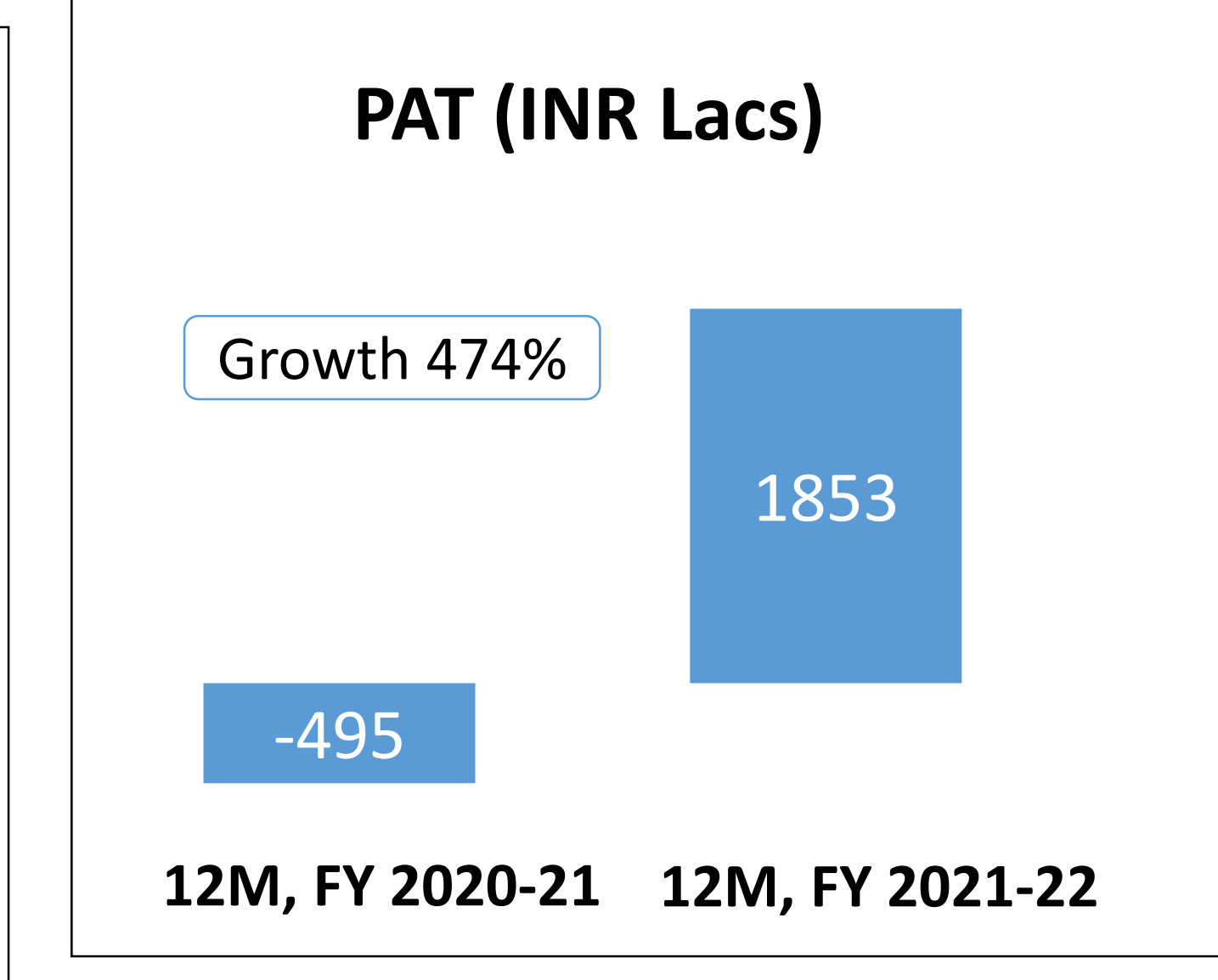
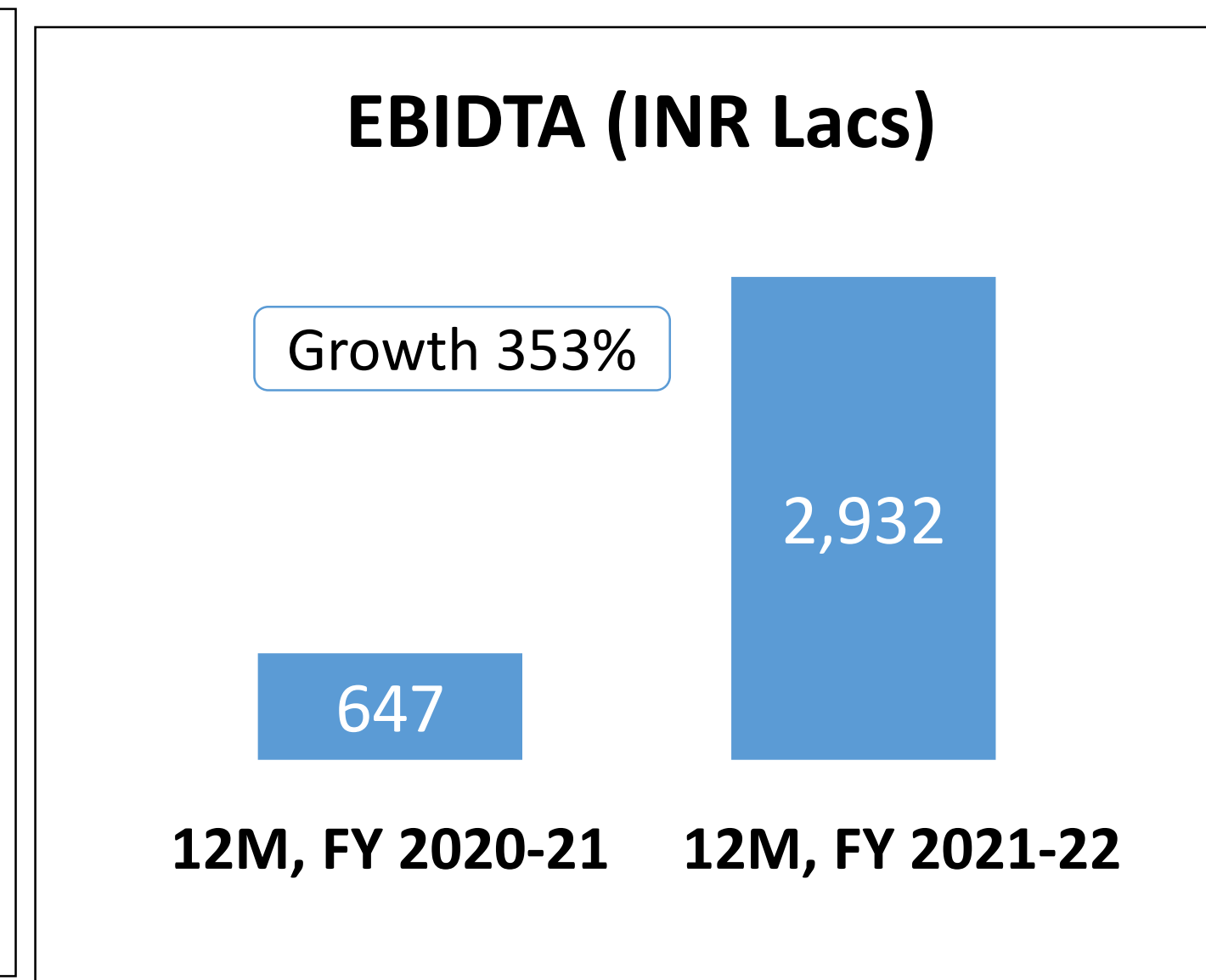
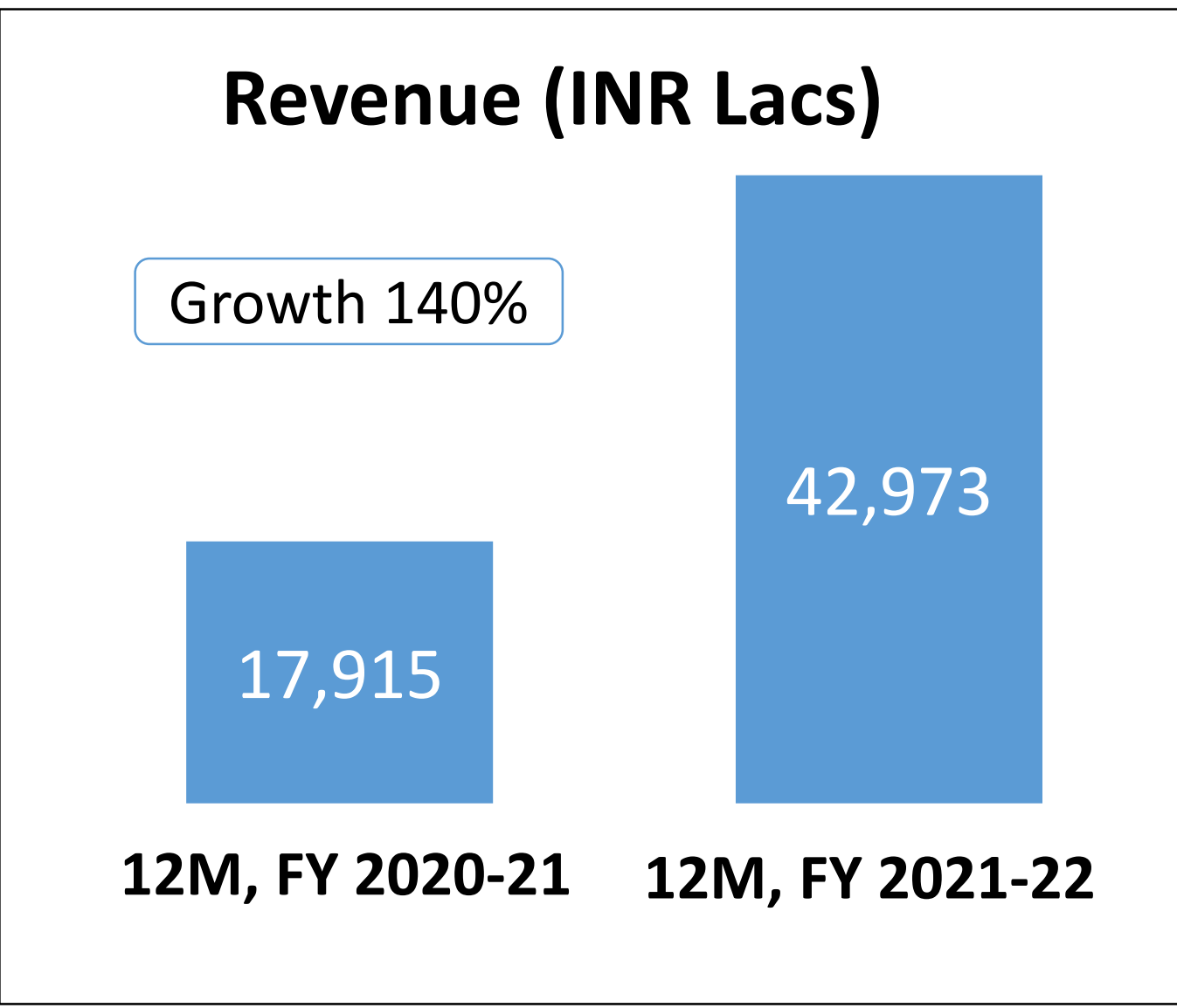
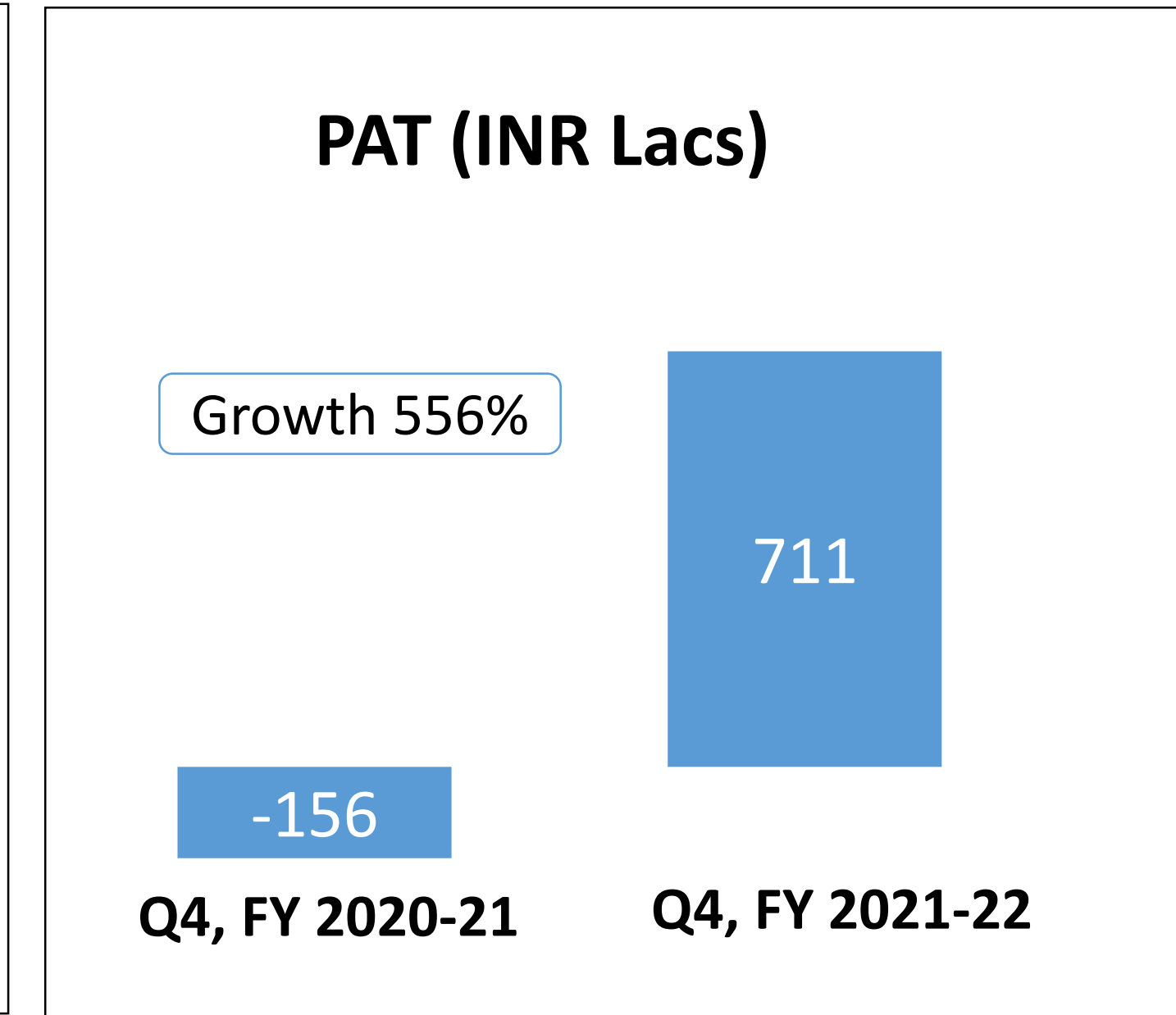
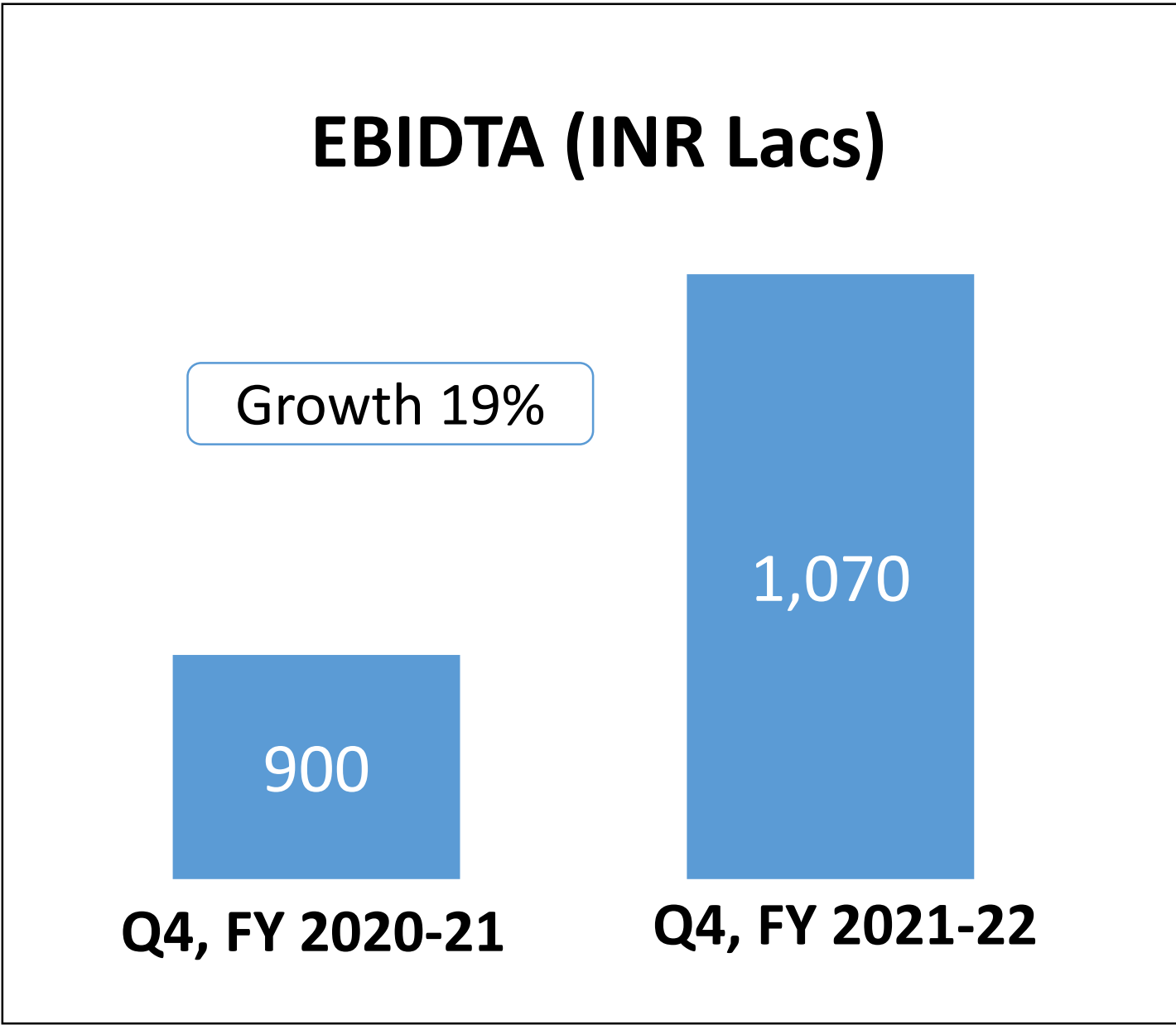
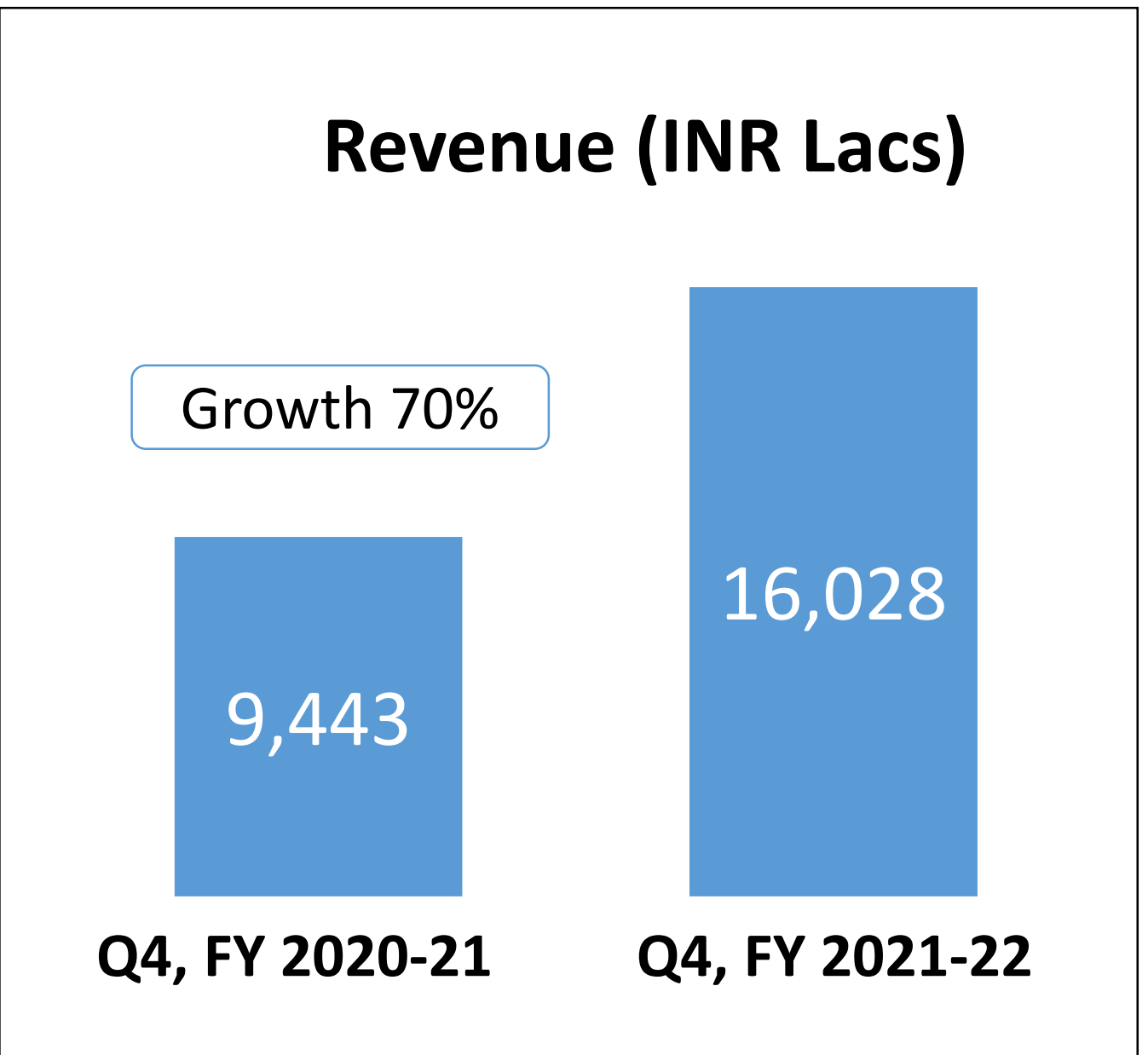
## Quarterly Financials

Figures in Lacs

Particulars	FY 2021-22			FY 2020-21		
	Q4	Q4	Growth (%)	12M	12M	Growth (%)
<b>Operating Revenue (Continuing Operation)</b>	<b>160,28</b>	<b>94,43</b>	<b>70%</b>	<b>429,73</b>	<b>179,15</b>	<b>140%</b>
<b>EBDITA (Continuing Operation)</b>	<b>10,70</b>	<b>9,00</b>	<b>19%</b>	<b>29,32</b>	<b>6,47</b>	<b>353%</b>
<b>Net Profit (PAT) (Continuing Operation)</b>	<b>7,11</b>	<b>-1,56</b>	<b>556%</b>	<b>18,53</b>	<b>-4,95</b>	<b>474%</b>

Q4 and 12M  
Standalone  
Key Highlights

**Q4 and 12M  
Standalone  
Key Highlights**







## Update & Way Forward

### *GDN Enterprises Private Limited has become a 100% Subsidiary of Optiemos Infracom Limited*

Expansion of  
Manufacturing  
Vertical

GDN Enterprises Private Limited well known as **Global Devices Network (GDN)**, has become 100% Subsidiary of Optiemos Infracom Limited. Earlier it was engaged into manufacturing Mobile Phones.

GDN is a well-known home-grown contract manufacturer and is proud of being one of the Indian EMS that has produced mobile phones of various brands for Indian and Multi-National Players.

**GDN Enterprises Private Limited is one of the beneficiary of PLI Scheme of Telecom and Networking Products**

*GDN is the beneficiary of a Production Link Incentive (PLI) Scheme for production of Telecom and Networking Products launched by Department of Telecommunication, Ministry of Communications.*

The such PLI Scheme extends an incentive of 7% to 4% on net incremental sales (over the base year of FY 2019-20) of goods under target segments that are manufactured in India to eligible companies over a period of Five (5) years.

**Accordingly, GDN has commenced the production under the Production Linked Incentive (PLI) Scheme to get the incentive.**

## *Untaped Opportunity in Hearable and Wearable Segment*

- Optiemos Electronics Limited has **commenced production** of Hearable and Wearable products in full swing.
- Due Increase of duties on Import of CBU and corresponding announcement of Phased Manufacturing Plan for producing Hearable and Wearable locally in the Budget 2022 applicable with effect from April 01, 2022, **Optiemos Electronics Limited is grabbing untapped immense opportunity in Hearable and Wearable Segment.**
- Optiemos Electronics is currently **well positioned player** with **market ready capacity and Capabilities** to capture this growth and is producing Hearables and Wearables for various key renowned brands

Hearables/Wearables  
Take-Off



- Optiplus Infracom Limited has infused INR 50 crores into Optiplus Electronics Limited as Equity Share Capital for Capex and to enhance the production capacity in Unit 2.
- New Unit -2 has Commenced Production and will gradually increase production capacity utilization.

Capex for Capacity Enhancement





MINISTRY OF ELECTRONICS &  
INFORMATION TECHNOLOGY  
GOVERNMENT OF INDIA

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Azadi Ka  
Amrit Mahotsav



# CERTIFICATE

OF APPRECIATION

Awarded to  
**Thank You**  
M/s Optiemus Electronics

For outstanding contribution in  
Promotion of Electronics  
Manufacturing in Wearables/Hearables/ TWS

December 1, 2021

Date

Ajay Sawhney  
Secretary,  
Ministry of Electronics &  
Information Technology,  
Government of India