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STYL/SEC/SE/43/2021-22

26th JUNE 2021

To

BSE Limited	The Manager
Floor 25	Listing Department
Phiroze Jeejeebhoy Towers	National Stock Exchange of India Limited
Dalal Street	"Exchange Plaza", Bandra-Kurla Complex
Mumbai 400 001	Bandra (East), Mumbai 400 051
Scrip Code :- 511108	Scrip Code : SHIVATEX

Dear Sir,

SUB:- INVESTOR PRESENTATION - REG.

We are attaching herewith the Investors' Presentation to be made to the Investors for the Quarter ended 31st March 2021 as per Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015 read with Part A of Schedule III of the Listing Regulations.

Pursuant to Regulation 46(2)(o) of the Listing Regulations, the aforesaid information is also available on the website of the Company www.shivatex.in.

Thanking you

Yours faithfully

For SHIVA TEXYARN LIMITED

R SRINIVASAN COMPANY SECRETARY

Shiva Texyarn Limited

Result Update Presentation Q4 & FY21

Focus on Technologically Advanced, Innovative & Eco-friendly products

Disclaimer



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Managing Director's Message





Commenting on the results, Dr. S K Sundararaman, Managing Director, Shiva Texyarn Ltd. said: "The market continues to feel the impact of the COVID-19 pandemic, with the second wave hampering operations and consumer sentiment again. However, Shiva Texyarn's performance has been in line with our expectations this quarter. Our Company has shown great resilience during this ongoing pandemic and subsequent lockdowns in various regions. Our capacities, agility and diversified product portfolio have been our key strengths during such a difficult phase.

The Company's revenue for the fourth quarter grew 21.87% year-on-year to Rs. 109.41 cr, while EBITDA and net profit were reported at Rs. 11.20 cr and Rs. 3.63 cr, representing a year-on-year growth of 121.84% and 595.79% year-on-year, respectively. During the full year, despite lower sales due to COVID, we still improved our EBITDA and net profit margins. This has primarily been driven by a strong demand and higher prices of yarn, coupled with a higher contribution from our technical textile portfolio. Defence orders during the year also boosted our topline.

While our spinning business felt the impact of the pandemic-induced slowdown the most, we have been very active on our technical textile portfolio. We played a crucial role in supplying PPE coveralls and other government-approved, SITRA-certified products to the Central Government of India. We also launched various other products such as face masks and anti-viral fabrics to contribute to our fight against this virus. These products not only help in improving public health, but also create new opportunities for our company and fetch margins to offset the general slowdown in the market.

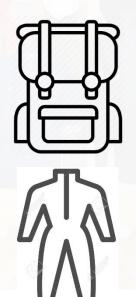
Moreover, in the last few months, we won two separate orders of significant value, from the ARMY for rucksack bags. We are proud that the INDIAN ARMED FORCES trusts us for our highest standards & execution capabilities and that we are agile enough to deliver the requirement on time. Our association with the INDIAN ARMY has been a long term relationship and we hope to continue getting business from them in the future.

Post-COVID, as industries reopen and consumer sentiment improves, we expect our business to regain momentum. Our new products including masks, antiviral fabrics and others have gained popularity in the market and given us a wide recognition as a leading technical textiles player. While the overall market scenario remains uncertain during this second wave, we are cautiously optimistic about near future prospects.

I would like to thank all the stakeholders as well as the entire Shiva Texyarn team, which has come together to rise up to the challenges of the COVID pandemic and to seize the opportunities that have come up at this time to create a better future for all of us."

Recent Developments contd...



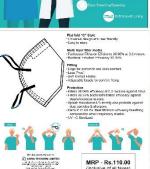


- Over past year, we witnessed an unprecedented and unforeseen adversity in form of **COVID-19** virus outbreak pandemic brought individual lives, businesses, and entire economy to standstill. Company had suspended operations temporarily in April-May 2020 and reopened gradually by June 2020
- ➤ In light of second wave of COVID, Company suspended operations at all its units in May 2021 as per Government guidelines. Consequently, operations at Spinning, Garments, Coating and Lamination units have reopened in June 2021 at 25% capacity to cater to export orders
- ➤ Company won two orders worth Rs. 27.28 cr and Rs. 13.62 cr from Ministry of Defence, for supply of bags for use by army personnel
- > Shiva Texyarn came forth in this moment of need and began production of **several new and innovative products** to help fight the spread of this virus
- > During the year, we have launched several new products aimed at medical and general public use, to prevent spread of virus and bacteria and help improve quality of lives

Some of these include:

- 1. **Protective Coveralls** Started manufacturing protective coveralls for medical use in April 2020, to cater to surge in demand for such gear by the Government
- 2. Face Masks In May 2020, launched new range of face masks for public use under brand name 'Smiley'. These masks are re-usable and multi-layered, with fabric and filter layers. For this product, we partnered with 'Feed My City' initiative, wherein Rs. 10 from each mask sold is donated towards feeding under-privileged who have been worst affected during this time
- 3. Anti-viral Fabric In June 2020, launched an innovative, first-of-its-kind anti-viral fabric, in collaboration with a Swiss company HeiQ Materials AG. This fabric is treated with unique technology that inhibits bacteria and virus to a great extent, including the novel Corona virus. The product can be used in PPE systems and is aimed at domestic as well as international markets



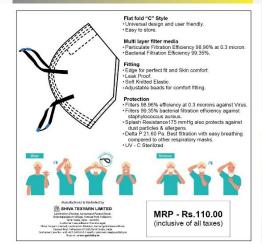


Recent Developments











- High quality re-usable face masks under the brand name 'Smiley'
- Multi-layer mask with fabric and replaceable filter layers to protect from bacteria and virus

Salient Features

- Soft fabric
- Adjustable elastic fasteners for maximum comfort
- Filters dust and allergens also
- Product comes with 2 filters
- High air flow for ease of breathing

Key Benefits

- Filters over 99.35% bacteria (BFE as per ASTM F2101)
- Particle filtration efficiency of 0.3 micron (antiviral barrier) 98.96% as per ASTM F2299
- Splash resistant Delta(P) 21.60 Pa . IS 16829:2014



Quarterly Financial Highlights (YoY)



Rs. Cr.	Q4 FY21	Q4 FY20	Y-o-Y %	Q3 FY21
Total Income from operations	109.41	89.78	21.87%	96.74
Raw Material Expenses	66.23	59.65		58.54
Employee Expenses	11.70	10.09		9.59
Other Expenses	20.28	14.98		16.67
Total Expenditure	98.21	84.73		84.79
EBITDA	11.20	5.05	121.84%	11.94
EBITDA Margin	10.23%	5.62%	461 bps	12.35%
Other Income	3.93	4.03		2.62
Depreciation	5.15	4.07		3.78
Interest / Finance Cost	4.17	5.32		3.84
Exceptional Item (Gain) / Loss	0.00	0.00		0.00
PBT	5.81	(0.32)	and the second	6.95
Tax	2.10	(0.04)		1.42
PAT	3.70	(0.27)	1447.36%	5.53
Other Comprehensive Income	(0.08)	(0.46)		0.14
Net Profit	3.63	(0.73)	595.79%	5.67
Net Profit Margin	3.32%	(0.82%)	414 bps	5.86%
Basic EPS in Rs.	2.86	(0.21)	1461.90%	4.26

- Strong revenue growth driven by defence orders and spinning business recovering post COVID lockdowns
- Non-Spinning business accounted for 32.1% of revenue in Q4 FY21
- Higher yarn prices and increased contribution from high-margin product lines boosted profit margins

Full Year Financial Highlights (YoY)



Rs. Cr.	FY21	FY20	Y-o-Y %
Total Income from operations	340.80	368.13	(7.42%)
Raw Material Expenses	194.74	234.39	
Employee Expenses	36.36	41.14	
Other Expenses	66.69	58.95	
Total Expenditure	297.79	334.47	
EBITDA	43.01	33.65	27.81%
EBITDA Margin	12.62%	9.14%	348 bps
Other Income	6.95	4.57	
Depreciation	15.68	14.69	370670
Interest / Finance Cost	17.67	22.31	ESSEE ESSEE
Exceptional Item (Gain) / Loss	0.00	0.00	
PBT	16.61	1.23	
Tax	4.33	(0.32)	
PAT	12.28	1.55	693.83%
Other Comprehensive Income	0.20	(0.39)	
Net Profit	12.48	1.16	979.02%
Net Profit Margin	3.66%	0.31%	335 bps
Basic EPS in Rs.	9.47	1.19	695.80%

- Marginal drop in revenue due to nationwide lockdown during first quarter and subsequent low capacity utilization in spinning business
- Non-Spinning businesses contributed 40.1% to revenues
- Higher yarn price, lower expenses and improvement in working capital led to improved EBITDA and PAT margins

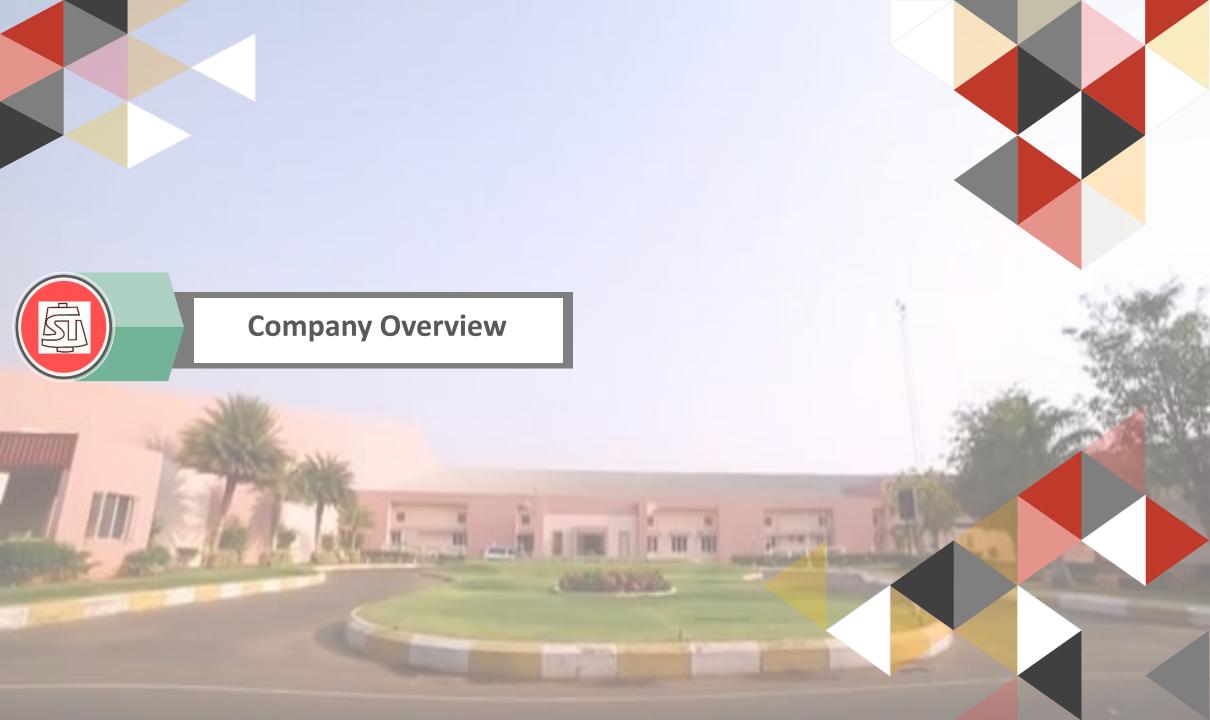
Balance Sheet Highlights



Rs. Cr	31 st Mar '21	31 st Mar '20
Equity	123.62	111.14
Equity Share Capital	12.96	12.96
Other Equity	110.66	98.18
Non-Current Liabilities	78.37	90.59
Financial Liabilities		
Borrowings	55.84	69.74
Deferred Tax Liabilities (Net)	20.97	19.45
Other Long-Term Liabilities	0.45	0.73
Provisions	1.10	0.68
Current Liabilities	108.11	152.98
Financial Liabilities	****	
Borrowings	49.14	99.67
Frade Payables: Total o/s dues of micro & small enterprises	0.09	0.11
rade Payables: Total o/s dues of creditors other than above	35.50	29.39
Lease Liabilities	0.20	0.55
Other Financial Liabilities	17.67	18.82
Other Current Liabilities	4.10	4.27
Provisions	0.59	0.16
Current tax liabilities	0.83	-
Total Equities & Liabilities	310.10	354.70

Rs. Cr	31 st Mar '21	31 st Mar '20
Non-current Assets	182.34	207.04
Property, Plant & Equipment	172.32	195.96
Intangible Assets	0.87	3.64
Capital work-in-progress	2.96	0.31
Right of Use Assets	0.57	1.12
Intangible asset under development	0.00	0.00
Investment Property	0.03	0.03
Financial Assets		
Investments	1.10	0.58
Loans	0.00	0.00
Other Non-Current Assets	4.49	5.38
Current Assets	127.77	147.67
Inventories	72.31	80.04
Financial Assets		
Trade Receivables	34.18	48.02
Cash, Cash Equivalent & Bank Balance	10.04	7.42
Loans	0.60	0.97
Other financial assets	0.14	1.55
Current Tax Assets	0.00	0.52
Other Current Assets	10.50	7.36
Assets Classified as Held for Sale	0.00	1.77
Total Assets	310.10	354.70

- Board recommends dividend at 12%, i.e. Rs. 1.20/- per equity share of Rs. 10/- each, subject to shareholders approval
- Significant improvement in working capital cycle and reduced debt levels (mainly on account of sale of assets)



Company Overview



Among leading multifaceted Textile companies - strong focus on Technical Textiles

- First Company to introduce Reactive
 Polyurethane lamination technology in India (2005)
- Vertically & backward integrated operations
- Strong & Dedicated workforce

Diversified Product Portfolio

 Segments - Textiles, Quick Dry, Quick Fit, Q-Club, Paw-Paw Diaper, Defence, Tactical gear, Eco-friendly Flex replacement, Art, etc.

Certifications & Awards

- Oeko-Tex 100 Certification
- Five S(Workspace Management System)
- ISO 9001:2008
- WRAP Certification
- Affiliation Certifications
- GOTS Global Organic Textile Standards
- Gold Award by Quality Circle Forum of India(QCFI)



Start of Art manufacturing facilities with advanced Technology in Tamil Nadu

- Spinning Division 52,000 Spindles
 Spinning Capacity
- Lamination Division 2 lines, 6,00,000 meters per month capacity
- Coating Division 3 coating lines and 1 million meters per month capacity
- 58 windmills 18.15 MW scattered all over Tamil Nadu

Integrated Business Operations

- Spinning Division
- Lamination Division
- Coating Division
- Processing Division For Speciality Fabrics
- Military & tactical Gear
- Garment & Home Textile Division
- Bags Division Backpacks & Rucksacks
- Windmill based power generation

Focus on Technologically Advanced, Innovative & Eco-friendly products

Journey So Far



1985-89

1985 - Went Public 1989 - Spinning Mill unit I at Dindigul started

2009-13

2009 - Knitting, Garment & Spinning mills II division started at Karanampettai

2012 - Started Processing division at Sipcot, Perundurai

2012 - Started Technical Textile division at Ganeshpuram

2013 – Coating division started at Ganeshpuram

2020-21

2020 - Completed order worth ~ Rs. 10 cr for protective coveralls for medical application to support Government's initiative against Covid-19; also launched new product line for face masks 2020 - Launched anti-viral fabric in collaboration with Swiss co. HeiQ Materials 2021 - Won two orders worth Rs. 27.28 cr and Rs. 13.62 cr for bags from Ministry of Defence

1994 – Started Windmill division at Munduvelampatti

2002- Finance and Spinning business merged

2006 - Started Lamination division at Karanampettai

1994-2006

2014-19

2014 – Started bag division at Karanampettai

2015 - Garment Division II (NBC) & III started at

Karanampettai

2017 - Scheme of arrangement (Demerger) between Shiva Texyarn Limited & Shiva Mills Limited

(Formerly know as STYL Textile Ventures Limited)

2017 – Started supplying specialized Military products to Indian Defence

2019 - Launched Reusable Fabric Diaper - "Paw

Paw" – based on patent pending unique Rapisoak

Technology

Strong & Experienced Management Team





Mr. S V Alagappan – Chairman

 Law graduate and has rich experience in fields of textiles and automobiles for more than three decades



Mr. S K Sundararaman – Managing Director

- MBA from Cambridge Judge Business School, UK
- Chairman of Indian Technical Textiles Association (ITTA)
- Wide experience in field of textile industry especially technical textiles



Mr. Manesh Kumar – Chief Operating Officer

- Textile Engineer from PSG Tech Coimbatore and MBA from Anna University, Chennai
- Over 12 years of experience in Technical Textiles
- Associated with Company for over 8 years



Mr. C Krishnakumar- Chief Financial Officer

- Master of Commerce Graduate
- More than 15 years experience in Accounts, Finance & Taxation
- Member of ICAI and ICSI



Mr. P. Baskar – Vice President

- Diploma in Technical Textile
- Over 25 years experience in field of Modernized Spinning Mills
- Vast experience in Construction of Factories and building premises
- Expertise skill in Administration



Business Segments



Spinning







Technical Textiles - Value added Products











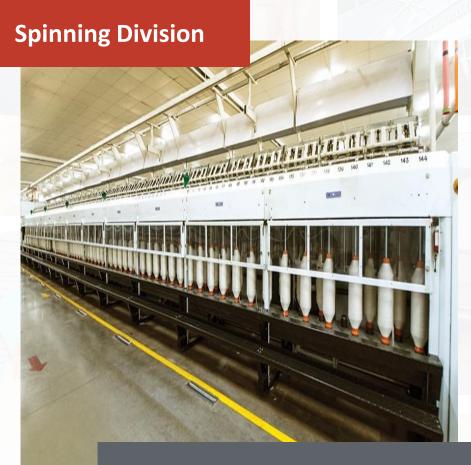






Business Divisions...(1)





Makes some of finest cotton yarns

- More than 25 years of experience in Spinning Industry
- 52,000 Spindles capacity
- Raw material comes from selected ginners of India and International sources in West Africa, Australia and US
- Manufacture Combed, Carded and Compact
 Yarns, Sub Yarns and Fancy Yarns
- Maintain & manage captive use windmill based augmentation infrastructure to tap 18.15 MW power from 58 owned and operated wind turbine installations

Business Divisions...(2)



Lamination Division



First Company to introduce Reactive
Polyurethane Lamination technology in
India in 2005

- One of most innovative technologies used in Textile products
- Only Indian Company with more than decade of experience
- Two lines can produce approx. 6,00,000 meters per month

Applications

Breathable, Waterproof membrane Lamination,
 Fleece to Fleece, Paper to Fabric, Flat Fabric to Raised
 Fabric Knit to Woven

Uses

- Outdoor Clothing fabric, Mattress Protectors, Medical Textiles, Industrial Application, Military Application
- Laminated Products –Applications
 - Quick Dry Original Dry Sheet
 - Quick Fit Mattress Protectors
 - Q Club Active player in Baby Products
 - Smiley Re-usable Face Masks

Lamination Division... Strong Retail Brand in India

























Market leadership

- Market leader combined with "Inventor & Innovator" of Dry Sheets in India
- Manufactures more than 100,000 mts/ month; millions in a year

Wide Retail Distribution Network in India

- Pan India presence connecting to 10,000+ Retailers through 200+ Distributors and over 90 on-ground sales force
- Strong Retail Brand created across India
- **Exports to Middle East & South-East Asia**



Lamination Division...First of its kind Reusable Fabric Diaper



Features

- ✓ Super Comfort Feathery touch fabric
- ✓ Highly Absorbent
 - Side Tank System
 - Fully Laminated Layer
- ✓ Ergonomically designed Unique T-Shaped pattern which fits perfectly around baby's body
- ✓ Super Stretch Fit Fully Elasticated
- ✓ Completely safe and won't harm baby's skin
- ✓ Awaiting patent



UNIQUE RAPISOAK TECHNOLOGY



Benefits

- Quickest drying time- Baby feels dry fastest
- ✓ Maximum fluid holding
- ✓ Easy clean
- ✓ Hygienic
- ✓ Available in 3 Different Sizes
 - Small- 3-8 kg
 - Medium- 7-12 kg
 - Large- 9-14 kg
- Eco-friendly and can be reused for many times
- ✓ "Pocket-friendly" Affordable across all sections of society

Business Divisions...(3)



Military & Tactical Gear





- Military and Tactical Gear : Makes most advanced
 military gear like Nuclear Biological Chemical Suits (NBC)
- Extreme cold weather clothing Protection from 5
 degree to minus 20 degree centigrade
- Super high altitude Mountaineering clothing
 - Among very few companies making specialised three layered suits
 - Protection in minus 50 degree centigrade
 - Specialised Bag packs for mountaineering

Business Divisions...(4)



Processing Division



Coating Division



Bag Division



- Unit started in year of 2012 at SIPOT, Perundurai, Erode
- Famous for Specialised, performance fabric processing, including high fastness, moisture wicking properties and for delicate fabrics
- 9 lakh meters material handling capacity per month
- Wide range of applications
 - Acrylic coated products, PU Coating, Art Canvas & Digital Canvas Products
- Offers various range of finishes
 - Fire retardant, water repellent, Soil & stain resistant, Anti-microbial, Antistatic, Rubber Finish, Oil resistant

- Bag ranging from School bags, exclusive girls range & professional range for camping & photography
- 100% Polyester and Nylon fabric, stitched with nylon bonded thread
- Photography range: Camera bags, Utility bags, Long Lens bags, Tripod bags, Storage Accessories, Messenger bags

Key Strengths



Continual focus on Innovation & New product development

06

05

Strong capabilities backed by in –
house manufacturing and R&D that
enables developing innovative,
new & better quality products

Multi product range with wide range of applications

- Yarn, Combed, Carded and compact yarns/ Sub / Fancy yarns
- Laminated Fabric Quick dry/Quick fit
- Special garments Military and Tactical gear & Extreme cold weather clothing
- Coated Fabric Canvas Rolls/ Canvas Boards/Stretched Canvas
- Garments Home textile / Knitwear/outer wear
- Bags- Travel bags / Camera bags/ utility bags

Integrated business operations & unique business model

- Multifaceted Company with strong focus on value added products
- Vertically & Backward Integrated operations
- First Company to introduce Reactive Polyurethane lamination technology to India in 2005
- Well diversified across segments and products

Strong Retail Brand with pan India presence – Quick Dry & Paw Paw

- "Inventor & Innovator" Market leader of Dry Sheets in India
- Launched one of its kind Reusable fabric diaper with unique Rapisoak Technology
- Wide distribution 10,000+ retailers through 200+ distributors with 90 sales team on ground

State of art infrastructure facilities

- Advanced Technology with State-of-the-art plant and machinery
- Substantial self-sufficiency in power needs through green power generation by windmill that reduces energy cost

03

04

Dynamic experience leadership

- Enterprising management team with rich experience in Textile & Technical Textiles Industries
- Dedicated and skilled employee base

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State of Art Manufacturing Facilities





Spinning Unit

Kodangipalayam Village Karadivavi Road, Paruvai Post Coimbatore District, Tamilnadu



Processing Unit

Factory E-16, P-11 SIPCOT Industrial Growth Estate Perundurai, Erode 638 052 Tamilnadu



Lamination Unit

S.F. No. 371/5, Karadivavi Road Paruvai Post, Karanampet Palladam - 641 658



Bag Unit

S.F No. 371/5, Karadivavi Road Paruvai Post, Karanampet, Palladam 641 658



Coating Unit

S.F. No. 371/5, Karadivavi Road Paruvai Post, Karanampet Palladam - 641 658



Garment Division

S.F No. 371/5, Karadivavi Road
Paruvai Post,
Karanampet,
Palladam 641 658



Windmills - Tamil Nadu

- Munduvelampatti Village
- Gudimangalam
 Athukinathupatti & Uthukuli
 Villages
- Vagatholubu Kongalnagaram

Certifications



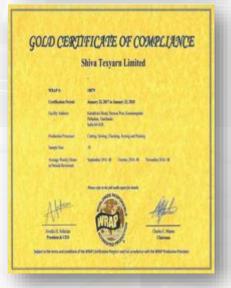














Way Ahead







- Increase distribution network pan India plans to reach 30,000+ retailers through 400+ distributors
- Increase wallet share of existing customers and add new customers enhancing product offerings through innovation and technology



01

Increase in Paw-Paw diaper business

- Optimize on existing distribution channel and increase in onlineoffline network to have pan-India reach
- Continued focus on Innovation to make it more user-friendly and comfortable for babies



Increase in Military & Tactical Gear business

 Add new & innovative products and increase product offerings in Defence segment, through innovation combined with integrated facilities & strong R&D capabilities



Strong Opportunity from Non-Flex Banners

- Recent ban on flex banners in Kerala expected to open new opportunities for biodegradable signage material
- Poised to capitalize on this opportunity by offering non-flex biodegradable options for banners across Kerala & Bengaluru

Thank You











For further information, please contact:

Company:	Investor Relations Advisors :
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