

Brahmaputra Infrastructure Ltd.

Registered Office: Brahmaputra House, A-7, Mahipalpur (NH 8-Mahipalpur Crossing), New Delhi-110037 Phones: 91-11-42290200 (50 Lines) Fax: 91-11-41687880, 26787068 E-mail: delhi@brahmaputragroup.com web: <u>www.brahmaputragroup.com</u> CIN:L55204DL1998PLC095933

Τo,

The Bombay Stock Exchange Limited Phiroze Jeejeebhoy Tower, 1st Floor Dalal Street, Mumbai – 400001

Subject: Investor Presentation on the Half Yearly Performance and financials of the company.

Respected Sir/ Madam,

Please find an attachment of the Investor Presentation pertaining to half yearly financials and overall performance of the company during the period under review.

If you have any further queries you can directly call on the following contact details

Vivek Malhotra

Company Secretary

Phone: 011-42290200

Email id : <u>cs@brahmaputragroup.com</u>

Please acknowledge the receipt.

Thanking You

For Brahmaputra Infrastructure Limited

Digitally signed VIVEK by VIVEK MALHOTR MALHOTRA Date: 2023.12.09 Α 15:09:43 +05'30'

Vivek Malhotra GM (Finance) & Company Secretary

Brahmaputra Infrastructure Limited

September Quarter Un-Audited Results FY 2023-24 – (Q-2)

Safe Harbor

- This presentation and the accompanying slides (the "Presentation"), which have been prepared by Brahmaputra Infrastructure Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.
- This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.
- This presentation contains certain forward-looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company.

EPC Business overview of the Company

- EPC Business : We are an Infrastructure company which provides EPC (Engineering, Procurement and Construction) services for Infrastructure Projects in India since 1998. We have the presence on PAN India basis and have a strong presence in Northern, Eastern and North-Eastern parts of India such as Delhi-NCR, Haryana, Punjab, Rajasthan, Uttar Pradesh, West Bengal, Bihar, Assam, Arunachal Pradesh and Mizoram etc. We are executing Infrastructure projects independently and in Joint Ventures.
- Over the years, we have built a strong organization base on PAN India basis and have executed and are executing praiseworthy projects in the different states and for different clients for different segments such as Roads, Bridges, Tunnels, Buildings, other Misc works etc , few of the Projects are in Joint Venture.

Major ongoing EPC Projects of the Company

- Construction of PMT Married accommodation Phase-1 for HQ Project Udayak at Doomdooma in Assam.
- Construction of Medicine Block at JLN Hospital, Ajmer, Rajasthan.
- Development of Integrated Check Post at Dawki (Meghalya) along Indo-Bangladesh International Border.
- Construction of Multistorey Surgical Block at JLN Hospital Campus, Ajmer, Rajasthan
- At KYQ Construction of Station Building, Platform, Platform Shelter, FOB, Circulating Area, Approach Roads, Drainage system, RCC overhead Tanks, Carriage Watering, Hydrant Pipe lines including shifting of various Service Building and other ancillary works in connection with NBQ-GLPT-KYQ Doubling Project (Assam).
- Construction of single line BG cut & cover tunnels from Ch.32075m to 32300m(approx length 225m), Ch. 41800m to 42000m (approx length 200m), Ch.47480m to Ch.47650m)approx length 170m) and Ch.48535m to 48635m (approx length 100m) in between stations Kawnpui to Sairang including counterfort retaining wall on pile foundation & protection work along with all other ancillary works in connection with Bairabi to Sairang New BG Railway Line Project

Other Major ongoing EPC Projects of the Company

- Construction of foundation and sub structure over pile foundation for Tall Bridge No.161-162-163(span 1x47.74 + 7x78.80 + 1+47.7m steel girder) at km 42.36. including all other ancillary works and protection works in between stations Bhairabi and Sairang in connection with the construction of new BG Railway line from Bhairabi to Sairang(Mizoram)
- Construction of foundation and sub structure over pile foundation for Tall Bridge No.89(3x103.50m steel girder) at Ch.30400 and bridge no.196(2x78.80m + 2x103.50m steel girder) at Ch.48865m including all other ancillary works and protection works in between stations Bairabi and Sairang in connection with the construction of new BG Railway line from Bairabi to Sairang (Mizoram).
- Construction of sub-structure and super-structure on pile foundation of major bridges: Bridge no.501(3x12.2m PSC slab), 502(2x61.0m + 1x45.7m OWG, excluding super structure), 502A(9x12.2m PSC slab) and 504(3x6.1m PSC slab), 505(2x12.2m +9.15m PSC slab), 506(3x6.1m PSC slab), 507(2x12.2m PSC slab), 508(5x12.2m PSC slab), 509(2x12.2m PSC slab), 509A(3x6.1m PSC slab), 510(3x18.3m Composite Girder), 510A(3x6.1m PSC slab), 511(8x6.1m PSC slab) with PSC Girder launching and casting=Total 13 nos bridges including protection works etc. in between station Nalbari to Rangiya Km 345/4-5 to km 359/7-8 in connection with double line work of New Bongagaon-Agthori doubling project
- Protection of cutting and embankment by construction of RCC retaining wall, catch water drain, sub-surface drain, shot creting/providing concrete canvas, geo-jute textile turfing on slopes, finishing of blanketing materials etc. in between station Kawnpui & Sairang (30.00 km to 49.200 km) in connection with the construction of new BG Railway line from Bairabi to Sairang (Mizoram) Project.

Other Major ongoing EPC Projects of the Company

- Maintenance work from Km. 1119.814 to Km. 1124.514 for Package No. AS-28 & from Km. 1093.000 to Km. 1119.814 for Package no. AS-04 of NH 31 in Assam- providing DBM, BC, maintenance of 3 lane Brahmaputra Bridge including their expansion joints & bearing, providing all necessary signboard, road furniture etc
- Maintenance of National Highways from Km. 1040.300 to Km. 1093.000 Tihu to Puthimari section of NH-31 in the State of Assam (Length = 52.700 Km) including Long term measures of Blackspot locations at Barjar, Suradi, Haripur, Nilbagan & Bhalukmari.
- Short Term Improvement & Routine Maintenance of Two- Lane with paved shoulders of Jaisalmer-Barmer km 0.00 to Km 122.880 & Km 144.500 to Km 153.034 of NH-68 in the State of Rajasthan
- <u>Order Book Company have an order Book of Rs. 1150 Crores (approx.)</u> along with its Joint operations as on dated 08.12.2023.

Major Developments during the Period under review

- 1. During the Period under review arbitration award in the name of Project Known as " AILA PACKAGE" arbitration award of an total amount Rs. 10.08 Crores have been announced in the favor of the company.
- 2. Company (M/s Brahmaputra Infrastructure Limited) is in process for Debt reduction of the company from last various financial years. During the quarter under review on dated 07.08.2023 Master restructuring agreement signed by the company with the consortium of lenders. As per the restructuring scheme total debt amounting to Rs. 482.22 crore has been bifurcated into two portions : First Part (a) Cash Credit 116.06 Crore (b) Term Loan 53.48 Crore (c) Bank Guarantee 105.46 an total amount Rs. 275.00 Crores is sustainable debt of the company. Second Part is Unsustainable debt company has been asked to issued Optionally Convertible Cumulative Preference Shares amounting to Rs. 207.22 crore. Out of which Company has issued Rs. 191.66 crore (5,69,89,216 Optionally Convertible Cumulative Preference Shares issued at an Issue price Rs. 33.63 each fully paid up).

Real Estate Business overview



- <u>Real Estate Business</u>: In terms of Real Estates Segment Business, Company has successfully executed Housing and Commercial Projects, few of the main projects are :
- Industrial Park : Brahmaputra Industrial Park is located on the northern side of the Brahmaputra river, Gauripur. It is a private limited park incorporated on June 24, 2011. It is classified as a Non-govt company and is registered at Registrar of Companies, Shillong. It is involved in Real estate activities with own or leased property. This class includes buying, selling, renting, and operating self-owned or leased real estate such as apartment buildings and dwellings, nonresidential buildings, developing and subdividing real estate into lots, etc. Also included are the development and sale of land and cemetery lots, operating of apartment hotels and residential mobile home sites.

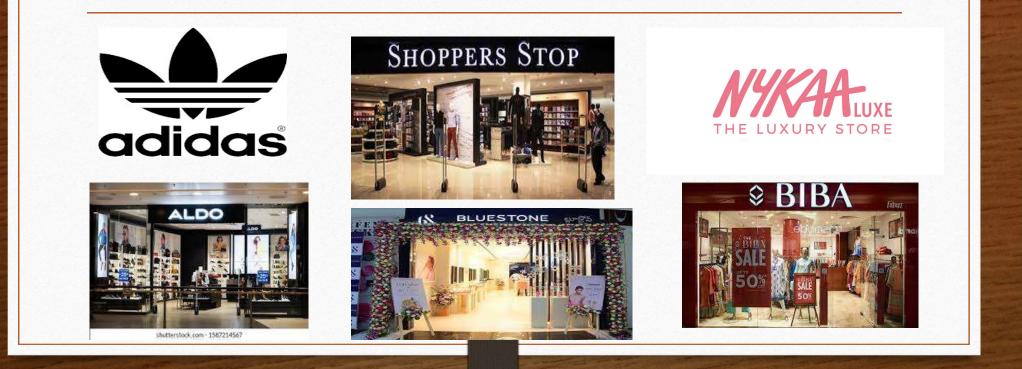
Shopping Mall City Centre



City Center located in Guwahati, Assam is the largest shopping centre in Northeast India with a sprawling 4 lakh sqft. space for retail, F&B, and entertainment. It provides a unique opportunity to brands by having dual entrance points from both the important roads of Guwahati. It comprises of 5 Screen multiplex, 18000 sqft. of Food court, 44000 sqft. of Anchor store.

The mall has allocated parking for 480 Cars. The third floor is dedicated to the presence of a large food court having Cafes, Bars, Specialty restaurants and food kiosks along with fine dining and entertainment options. The company has leased the multiplex to PVR, Anchors to Shoppers Stop and a number of National and International brands.

Major Brands in Shopping Mall City Centre











Financial Highlights of the Company (YOY) & (QOQ) Analysis (In Crores)

Particulars (In Crores)	Q-2 FY 2023-24	Q-2 FY 2022-23	Y-O-Y Growth (%)	Q-2 FY 2023-24	Q-1 FY 2023-24	Q-O-Q Growth (%)	Full Year FY 2022-23
Total Income from operations (Net)	113.66	80.29	41.56 %	60.24	53.42	12.76 %	179.04
Depreciation	0.91	1.17	(22.22) %	0.45	0.46	(2.17) %	2.23
Profit before Taxes	8.28	6.44	28.57 %	4.12	4.15	(0.72) %	11.56
Exceptional Item	-	0.14	-	-	-	-	0.09
Tax Expenses	0.87	1.23	-	0.29	0.58	-	0.61
Current Tax	0.63	0.88	-	0.29	0.34	-	1.02
Deferred Tax	0.24	0.66	-	-	0.24	-	(0.41)
Profit after Tax	7.40	5.21	42.03 %	3.83	3.57	7.28 %	10.90
PAT Margin	6.51 %	6.48 %		6.35 %	6.68 %		6.09%
EPS	2.55	1.80	41.66 %	1.32	1.23	7.31 %	3.76

Segment Results of the Company (YOY) & (QOQ) Analysis (In Crores)

Particulars (In Crores)	Q-2 FY 2023-24	Q-2 FY 2022-23	Y-O-Y Growth (%)	Q-2 FY 2023-24	Q-1 FY 2023-24	Q-O-Q Growth (%)	Full Year FY 2022-23
Segment Revenue							
EPC	103.92	73.47	41.44 %	53.90	50.02	7.75 %	164.24
Real Estates and Other Income	10.30	7.01	46.93 %	6.71	3.60	86.38 %	14.79
Total Revenue	114.22	80.48	41.92 %	60.61	53.61	13.05 %	179.04
EBIDTA	16.57 %						20.33 %
EPC Profit	3.07	0.99	210.10 %	0.82	2.25	(63.55) %	6.65
Real Estates and Other Income Profit	5.21	5.44	(4.22) %	3.30	1.91	72.77 %	4.91
Total Segment Profits	8.28	6.44	28.57 %	4.12	4.15	(0.72) %	11.47
	and the second						

Board of Directors of the Company

- Sanjeev Kumar Prithani Joint Managing Director
- Sanjay Kumar Mozika Joint Managing Director
- Raktim Acharjee Whole Time Director
- N.N. Batabyal Independent Director
- Lalit Kumar Independent Director
- Anju Kumari Independent Director

KMP'S & AUDITORS OF THE COMPANY

- Manoj Kumar Prithani CEO
- Raktim Acharjee CFO
- Vivek Malhotra Company Secretary
- Goyal Nagpal & Co- Statutory Auditors
- Gurvinder Chopra & Co- Cost Auditors
- Sachin Kumar Shrivastav Secretarial Auditors

Bankers of the Company Punjab National इंडियन बेंक Indian Bank Bank इण्डियन ओवरसीज़ बेंक Indian Overseas Bank युनियन बैंक **Union Bank** AXIS BANK of India 1070 10877 30 2020 A Government of India Undertaking आव्य जपरि शह

For further information, please contact:

Mr. Vivek Malhotra

GM (Finance) & Company Secretary

Phone: 011-42290200

Email id : cs@brahmaputragroup.com