



CAPTAIN PIPES LTD.

Regd. Office & Works : Survey No. 257, Plot No. 23 to 28, N.H. No. 27, SHAPAR (Veraval)
Dist. Rajkot (Gujarat) INDIA. Phone : +91 2827-252410, Mobile : +91 99090 29066
website : www.captainpipes.com | e-mail : info@captainpipes.com
CIN. : L25191GJ2010PLC059094

15TH MAY, 2023

To,
General Manager,
Listing Department,
The Bombay Stock Exchange Limited,
P. J. Towers, Dalal Street,
Mumbai – 400 001

Scrip Name: CAPTAIN PIPES LTD.
Scrip No. : 538817

Subject: Earnings presentation for the year ended on MARCH 31, 2023 under the SEBI (Listing Obligation and Disclosure Requirements), Regulations 2015.

Dear Sir/Madam,

Pursuant to provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, attached herewith earnings presentation for the year ended on March 31, 2023.

This is for your record and information.

FOR, CAPTAIN PIPES LIMITED

GOPAL
KHICHADIA
GOPALBHAI D KHICHADIA
(MANAGING DIRECTOR)
DIN: 00127947



INVESTOR PRESENTATION
MAY 2023



AGRICULTURE | PLUMBING | DRAINAGE

About the Company

- Incorporated in 2010, Captain Pipes Limited (CPPL) has established itself as one of the leading brands in the PVC Pipes industry with its excellent quality products and strong distribution network.
- CPPL has a complete range of PVC Pipes and Fittings for application in Agriculture and Plumbing
- The company is led by dynamic management team under Mr. Ramesh Khichadia and Mr. Gopal Khichadia who have 30+ years experience.
- The company has marketing and distribution network across multiple states in India and also exports to many countries

Business Segments



Agriculture Solutions

Column Pipes
Pressure Pipes
Agri Fittings



Plumbing Solutions

uPVC Pipes & Fittings
CPVC Pipes & Fittings
SWR Pipes & Fittings

FY23 Financial Highlights

Revenue
INR 855 Mn
4 Year CAGR
23%

EBITDA
INR 40 Mn
4 Year CAGR
15%

PAT
INR 18 Mn
4 Year CAGR
65%

- CPPL has set up their modern **plant at National High-Way 27 at Shapar (Veraval) near Rajkot, Gujarat.**
- Working along with the growing market demand, it is **fully equipped with hi-tech machinery and tools, with extrusion and injection moulding machines of German and Japanese technology,** that are must for quality production.
- **The company is a client centric organization** and strives to meet the exact requirements of their clients. This is why, they also custom design their range as per the specifications of their clients.
- They have been able to garner a **huge client base in the global market** due to their quality range and their ability to provide bulk requirements for their valued clients.



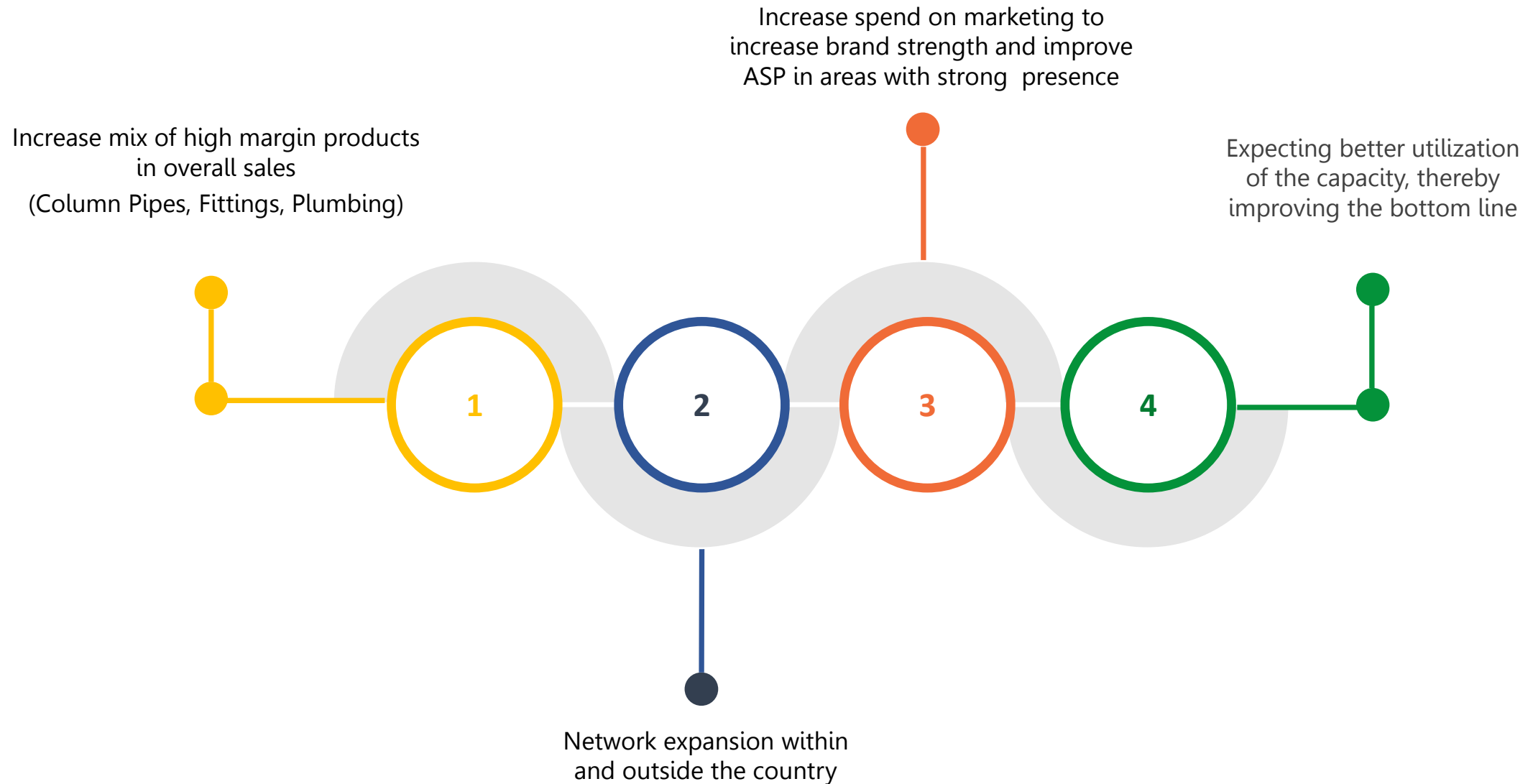
Extrusion Machines (German Technology)

Column Pipes, Pressure Pipes,
Plumbing Pipes (UPVC, CPVC, SWR)

Injection Moulding Machines (Japanese Technology)

Agri Fittings, Plumbing Fittings
(UPVC, CPVC, SWR)







PRODUCT PORTFOLIO

uPVC COLUMN PIPES

FOR SUBMERSIBLE PUMP SET



Design Registered



Leak proof Joints



Strong and Durable



Chemical Resistance



Easy To Install



With In-Built Locking System



suitable up to **1500 Feet**

RIGID

uPVC PIPES & FITTINGS

FOR AGRICULTURE SOLUTIONS



High Corrosion
Resistance



Strength
& Quality



Chemical
Resistance



Cost
Effective



Easy
To Install



CPVC PLUMBING SYSTEMS

IDEAL FOR

HOT & **COLD**

WATER APPLICATION



Lead
Free



Suitable
up to



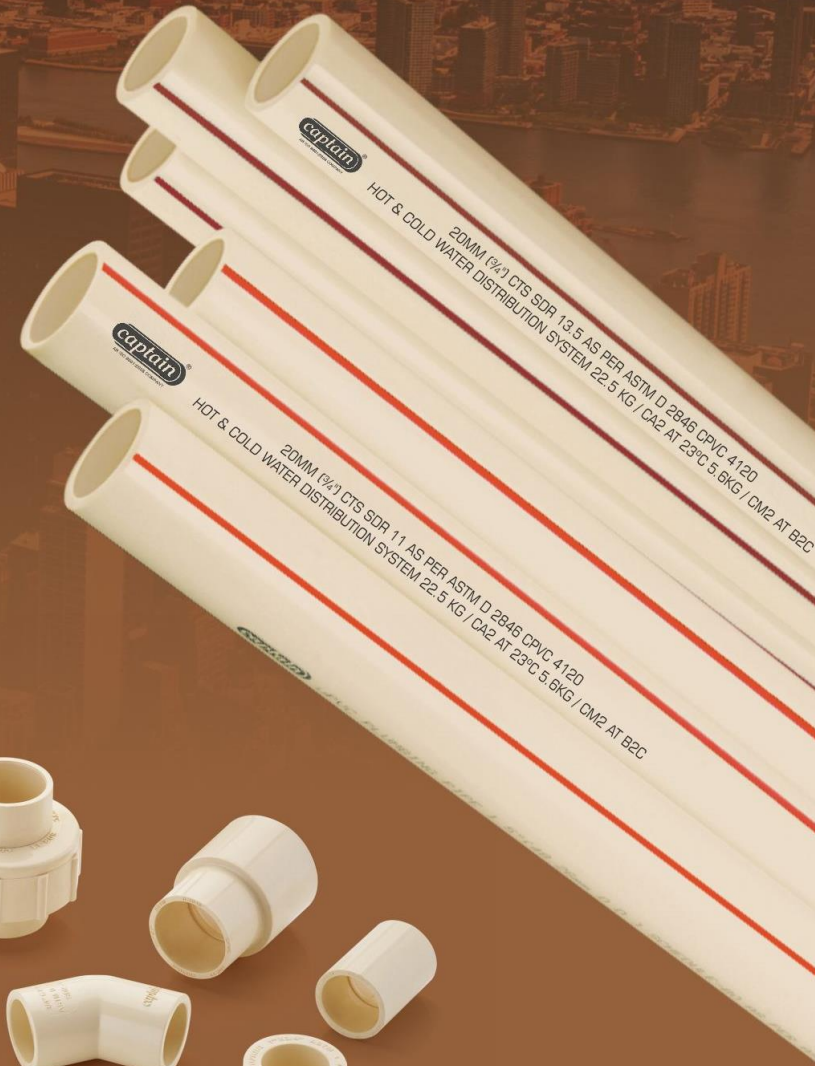
Fire
Resistant



UV
Resistant



Chemical
Resistance



uPVC PLUMBING SYSTEMS

FOR COLD WATER



Bacteria
Proof



UV
Resistant



Chemical
Resistance



Light
Weight



Easy
Handling



SWR

PIPES & FITTINGS

FOR SEWAGE WATER & RAIN WATER
DISCHARGE



Leak proof
Joints



Strong and
Durable



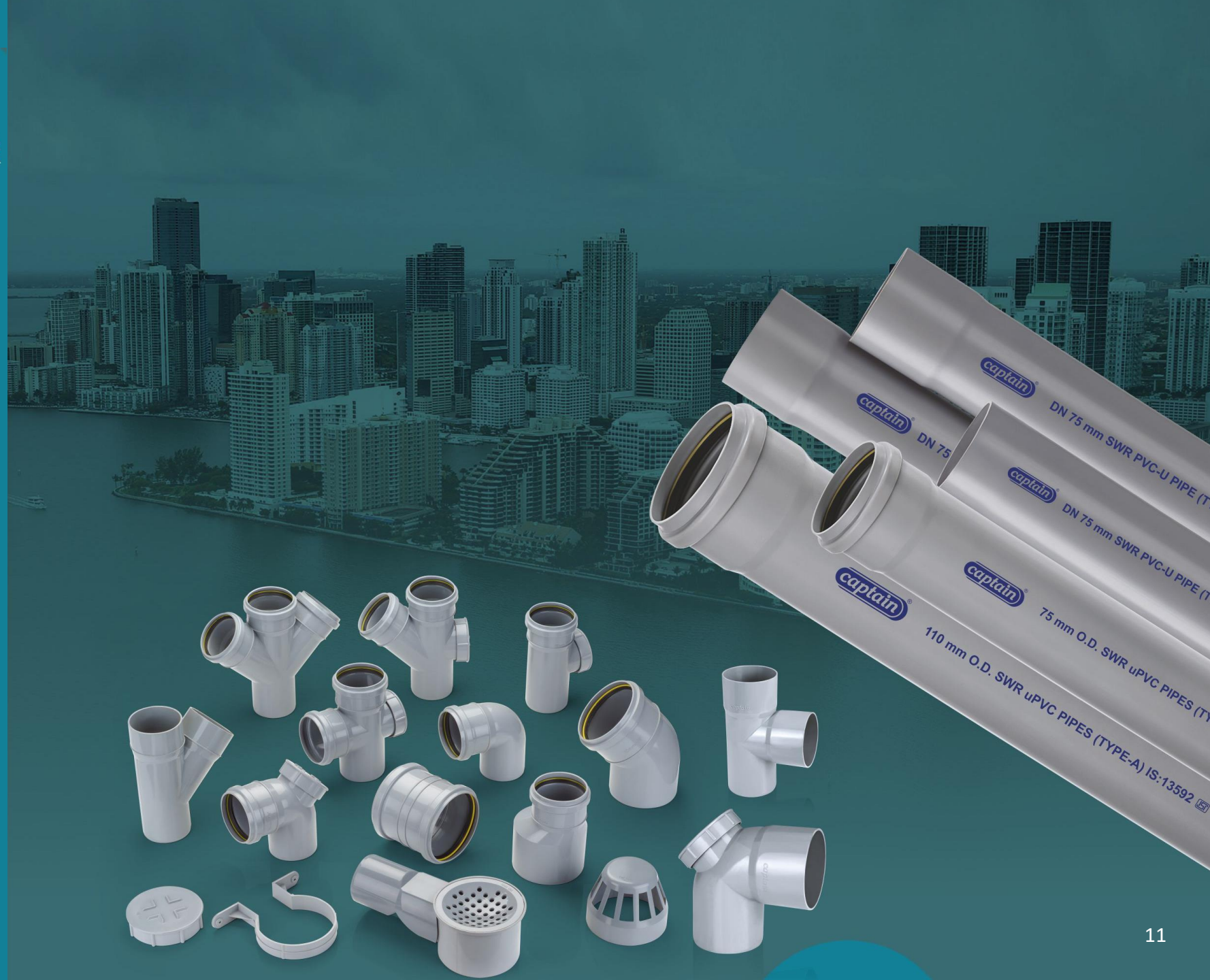
Chemical
Resistance



Cost
Effective



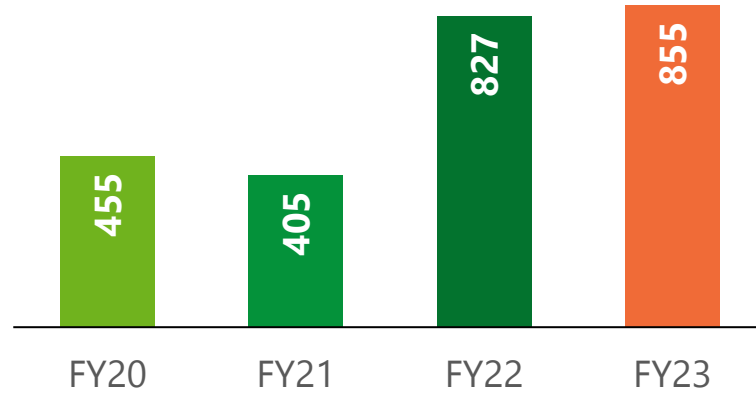
Easy
To Install



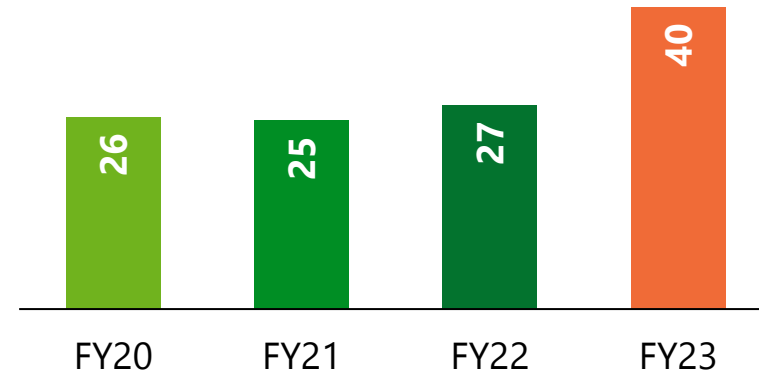
A dark blue background featuring a lighter blue silhouette of a world map. The map is centered and shows the outlines of continents. In the bottom right corner, there is a decorative graphic element consisting of a dark blue rounded rectangle with a white curved shape inside it.

FINANCIALS

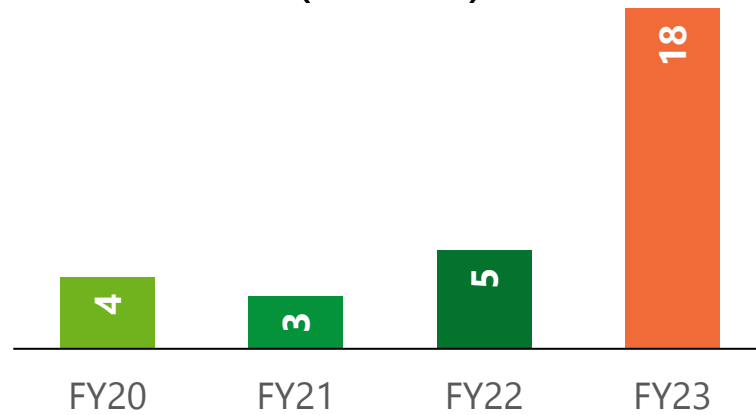
REVENUE
(23% CAGR)



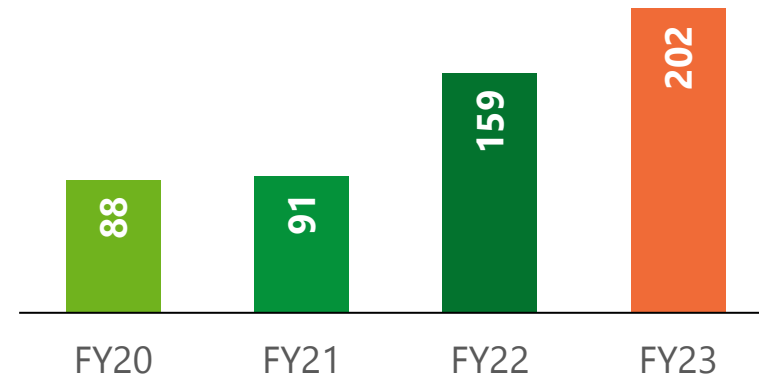
EBITDA
(15% CAGR)



NET PROFIT
(65% CAGR)



NET WORTH
(32% CAGR)



Notes: (1) All Figures are in INR MN. (2) Net Profit figure for FY22 is Adjusted for one time Capital Gain to make figures comparable

INCOME STATEMENT SUMMARY



Income Statement (INR Mn)	FY20	FY21	FY22	FY23
Operational Income	454	405	827	855
Total Expenses	429	380	800	815
EBITDA	26	25	27	40
EBITDA Margins (%)	5.61%	6.01%	3.34%	4.68%
Depreciation	8.9	8.8	9.1	9.8
Interest	14.7	13.9	11.4	8.7
Other Income	2.6	2.9	2.5	3.4
Profit before tax and exceptional items	4.5	4.4	9.6	24.9
Exceptional Items	-	-	50.5	-
PBT	4.5	4.4	60.1	24.9
Tax	0.7	1.6	8.8	6.8
Profit After Tax	3.8	2.8	51.3	18.1
PAT Margins (%)	0.8%	0.7%	6.2%	2.1%

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THANK YOU

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