को

हाउसिंग एण्ड अर्बन डेक्लपमेंट कॉर्पोरेशन लिमिटेड, (भारत सरकार का उपक्रम), कोर ७ए, हडको भवन, भारत पर्यावास केन्द्र, लोधी रोड, नई दिल्ली-110003 दूरभाष: 011-24648160 फैक्स: 011-24625308 Visit us at: www.hudco.org सीआईएन: L74899DL1970GOI005276 जी.एस.टी: 07AAACH0632A1ZF Housing & Urban Development Corporation Ltd., (A Govt. of India Enterprise), Core-7A, HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi-110003 Telephone: 011-24648160 Fax: 011-24625308 Visit us at: www.hudco.org CIN: L74899DL1970GOI005276 GST: 07AAACH0632A1ZF

आई. एस. ओ. 9001:2015 प्रमाणित कम्पनी

AN ISO 9001: 2015 CERTIFIED COMPANY

24th May, 2019

HUDCO/CS/SE/2019

Scrip Code- 540530

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001

The Secretary National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E)

Mumbai – 400051 NSE Symbol- HUDCO

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Presentation on the financial results of the Company for the quarter & year ended 31st March, 2019.

A copy of the Presentation on the financial results is being made available on HUDCO website i.e. <a href="https://www.hudco.org">www.hudco.org</a> (Home>>Investors>>Financial Results>>Investors Presentation).

This is for your information.

Thanking you

Yours faithfully

For Housing and Urban Development Corporation Ltd

Harish Kumar Sharma

Company Secretary & Compliance Officer

Encl. As above





# Housing and Urban Development Corporation Limited

(A Govt. of India Enterprise)
An ISO 9001:2015 certified Company



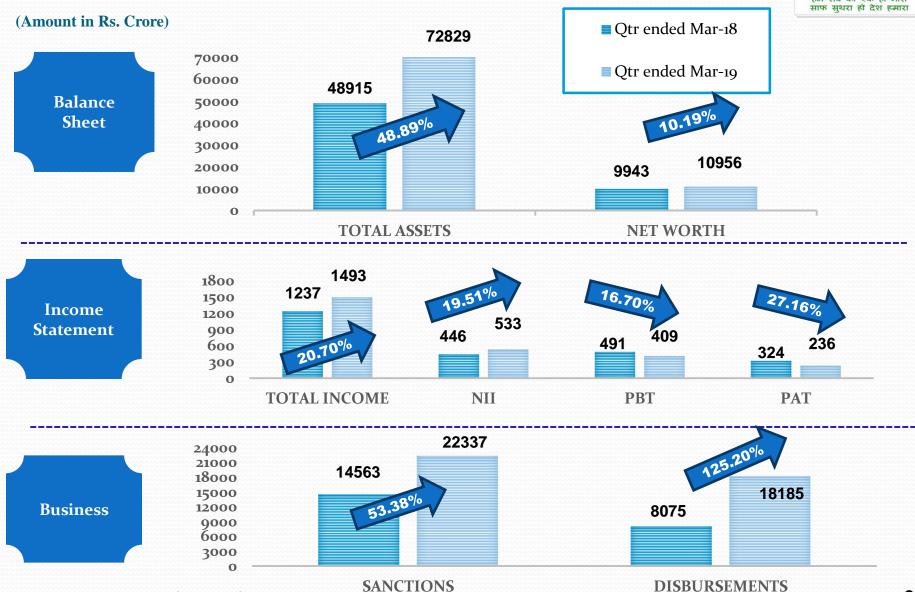
# MANAGEMENT PRESENTATION PERFORMANCE HIGHLIGHTS Q4 & FY 2019 (STANDALONE)





## FINANCIAL HIGHLIGHTS





Notes: NII: Net interest income

> **PBT**: Profit Before Tax PAT: Profit After Tax

**DISBURSEMENTS** 

### SANCTIONS - COMPOSITION



Discipline- wise	F	inancial Ye	F	inancial Y	Year 17-1	8	12 Months				
	Q1	Q2	Q3	Q4	Q4	Q3	Q2	Q1	FY19	FY 18	FY 17
	4000	38	5055	18030	5251	105	6227	4000	27123	15583	6839
Housing	98.23%	1.35%	96.84%	80.72%	36.06%	15.60%	38.05%	56.75%	78.73%	40.32%	21.46%
Urban Infrastructu	65	2780	59	4292	9194	560	10082	3043	7196	22879	24291
re	1.60%	98.48%	1.13%	19.21%	63.13%	83.21%	61.61%	43.18%	20.89%	59.20%	76.24%
HUDCO	7	5	106	15	118	8	55	5	133	186	732
Niwas	0.17%	0.17%	2.03%	0.07%	0.81%	1.19%	0.34%	0.07%	0.39%	0.48%	2.30%
Total	4072	2823	5220	22337	14563	673	16364	7048	34452	38648	31862

## **DISBURSEMENTS - COMPOSITION**



							*******	4	(Allount III Ks. Crore)			
Discipline -wise	•					inancial`	Year 17-1	12 Months				
Wase	Q1	Q2	Q3	Q4	Q4	Q3	Q2	Q1	FY19	FY18	FY17	
Housing	776.16	619.13	8568.38	17423.59	841.26	3621.72	111.96	214.45	27387.26	4789.39	2293.26	
nousing	59.46%	28.16%	91.68%	95.95%	10.42%	57.48%	9.45%	21.34%	88.32%	28.91%	25.21%	
Urban Infrastr	519.81	1572.19	772.69	729.36	7226.90	2672.01	1066.68	782.44	3594.05	11748.03	6385.69	
ucture	39.83%	71.50%	8.27%	4.02%	89.50%	42.42%	90.04%	77.88%	11.59%	70.92%	70.21%	
HUDCO	9.32	7.55	5.06	5.36	6.99	6.53	6.08	7.83	27.29	27.43	416.18	
Niwas	0.71%	0.34%	0.05%	0.03%	0.09%	0.10%	0.51%	0.78%	0.09%	0.17%	4.58%	
Total	1305.29	2198.87	9346.13	18185.3	8075.15	6300.26	1184.72	1004.72	31008.6	16564.85	9095.13	

# SECTOR-WISE DISBURSAL - COMPOSITION

स्वच्छ भारत स्वच्छ भारत हम सब का एक ही लारा साफ सुथरा हो देश हमारा

	(Amount in Rs. Crore)											
		F	inancial	Year 18-	19	F	inancial	<b>Year 17-</b>	18		12 Month	ıs
Dis	scipline-wise	Q1	Q2	Q3	Q4	Q4	Q3	Q2	Q1	FY19	FY18	FY17
	Social	751.16	582.50	8457.83	17232.10	762.14	3546.55	42.01	134.03	27023.59	4484.73	1846.70
	Housing	57.55%	26.49%	90.50%	94.90%	9.44%	56.29%	3.55%	13.34%	87.15%	27.07%	20.30%
Но	Residential Real Estate	25.00	36.63	110.55	191.49	79.12	75.17	69.95	80.42	363.67	304.66	446.56
usi	near Estate	1.92%	1.67%	1.18%	1.05%	0.98%	1.19%	5.90%	8.00%	1.17%	1.84%	4.91%
ng	HUDCO	9.32	7.55	5.06	5.36	6.99	6.53	6.08	7.83	27.29	27.43	416.18
	Niwas	0.71%	0.34%	0.05%	0.03%	0.09%	0.10%	0.51%	0.78%	0.09%	0.17%	4.58%
	Total (A)	785.48	626.68	8573.44	17428.95	848.25	3628.25	118.04	222.28	27414.55	4816.82	2709.44
	Water Supply &	449.10	349.96	286.64	171.25	735.60	289.44	331.68	100.57	1256.95	1457.29	2350.40
	sewerage drainage	34.41%	15.92%	3.07%	0.94%	9.11%	4.59%	28.00%	10.01%	4.05%	8.80%	25.84%
	Road and	67.82	1190.73	338.55	124.33	5140.59	2344.62	303.74	673.23	1721.43	8462.18	1992.71
Urb	Transport	5.20%	54.15%	3.62%	0.68%	63.66%	37.21%	25.64%	67.01%	5.55%	51.09%	21.91%
an	Dower	=	-	-	250.00	1070.22	30.84	140.32	-	250.00	1241.38	961.91
Infr	Power	-	-	-	1.38%	13.25%	0.49%	11.84%	-	0.81%	7.49%	10.58%
astr uct	Emerging Sector &	2.89	-	10	38.35	44.34	3.15	189.94	8.64	51.24	246.07	711.14
ure	commercial Infra	0.22%	-	0.11%	0.21%	0.55%	0.05%	16.03%	0.86%	0.17%	1.49%	7.82%
	Social Infra	-	31.50	137.50	145.43	236.15	3.96	101.00	-	314.43	341.11	369.53
	and Others	-	1.43%	1.47%	0.80%	2.92%	0.06%	8.53%	-	1.01%	2.06%	4.06%
	Total (B)	519.81	1572.19	772.69	729.36	7226.90	2672.01	1066.68	782.44	3594.05	11748.03	6385.69
Grar	nd Total (A+B)	1305.29	2198.87	9346.13	18185.31	8075.15	6300.26	1184.72	1004.72	31008.60	16564.85	9095.13

### **OUTSTANDING LOAN - COMPOSITION**



Borrower- wise	(The the cha of)					Financial Year 17-18 (At the end of)				12 Months		
Wasc	Q1	Q2	Q3	Q4	Q4	Q3	Q2	Q1	FY19	FY17	FY16	
Government	45636.35	46151.07	53252.94	70050.31	45985.60	41120.27	35940.89	35821.58	70050.31	45985.60	36053.73	
Agencies	93.28%	93.36%	94.20%	95.53%	92.84%	92.04%	90.49%	90.89%	95.53%	92.84%	90.90%	
Private	3288.55	3283.60	3276.55	3275.18	3544.67	3555.40	3775.07	3592.10	3275.18	3544.67	3607.24	
rrivate	6.72%	6.64%	5.80%	4.47%	7.16%	7.96%	9.51%	9.11%	4.47%	7.16%	9.10%	
Total	48924.90	49434.67	56529.49	73325.49	49530.27	44675.67	39715.96	39413.68	73325.49	49530.27	39660.97	
Housing	15815.97	15995.33	24144.52	41076.5	15458.44	15053.45	11784.13	11961.63	41076.50	15458.44	12135.32	
Housing -	32.33%	32.36%	42.71%	56.02%	31.21%	33.69%	29.67%	30.35%	56.02%	31.21%	30.60%	
Urban Infrastructu	32546.78	32881.92	31834.69	31706.29	33505.50	29050.59	27354.05	26866.08	31706.29	33505.50	26931.84	
re	66.52%	66.51%	56.32%	43.24%	67.65%	65.03%	68.87%	68.16%	43.24%	67.65%	67.90%	
HUDCO	562.15	557.42	550.28	542.70	566.33	571.63	577.78	585.97	542.70	566.33	593.81	
Niwas	1.15%	1.13%	0.97%	0.74%	1.14%	1.28%	1.46%	1.49%	0.74%	1.14%	1.50%	
Total	48924.90	49434.67	56529.49	73325.49	49530.27	44675.67	39715.96	39413.68	73325.49	49530.27	39660.97	





# **CLASSIFICATION OF ASSETS**

		March,	2019	March, 2018		
S. No.	Exposure at Default	Outstanding (₹ in Crore)	%	Outstanding (₹ in Crore)	%	
1.	Stage 1	69892.55	95.32%	44779.43	90.41%	
2.	Stage 2	146.34	0.20%	1140.82	2.30%	
3.	Stage 3	3286.59	4.48%	3610.02	7.29%	
	Total	73325.48	100%	49530.27	100%	
	<b>Total ECL (₹ in Crore)</b>	2939.1	18	2691.0	07	
	Gross NPA (%)	4.48%	/ <sub>0</sub>	7.29%	/o	
	Net NPA (%)	0.50%	<u>/o</u>	1.96%	/o	

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1 : Loan overdue for a period 0- 30 days

Stage 2: Loan overdue for a period 31-90 days

Stage 3: Loan overdue for a period more than 90 days

#### **DETAILS OF BORROWINGS**

(Amount in Rs. Crore)

<b>7</b>	
	हडको
स्वच्छ	भारत
	न एक ही नारा हो देश हमारा

			Year 18-19 end of )			Financial Y		12 Months			
Particulars	Q1	Q2	Q3	Q4	Q4	Q3	Q2	Q1	FY 19	FY 18	FY 17
Tax Free Bonds	17388.47 48.73%	17388.47 48.97%	17388.47 40.76%		17388.47 46.35%	17388.47 53.65%	17388.47 63.62%	17388.47 62.86%	17388.47 29.03%	17388.47 46.35%	17388.47 60.88%
Taxable Bonds@	8217.70 23.03%	8217.70 23.14%	40.76% 16166.66 37.89%	32116.66	8828.26 23.53%	5478.26	4583.60 16.77%	4683.6 16.93%	32116.66 53.62%	8828.26 23.53%	4693.43 16.43%
Refinance from NHB/IIFCL	3058.69 8.57%	4408.44 12.41%	4264.68 10.00%	4123.92	3208.96 8.54%		3737.38 13.67%	3380.5 12.22%	4123.92 6.88%	3208.96 8.54%	2997.97 10.50%
Public Deposits	572.45 1.60%	465.03 1.31%	365.49 0.86%	289.62	626.59 1.67%	698.37 2.16%	746.42 2.73%	918.71 3.32%	289.62 0.48%	626.59 1.67%	924.43 3.24%
Foreign Currency Borrowings	443.88 1.24%		420.06 0.98%	398.79	450.91 1.20%	451.42 1.39%	475.17 1.74%	487.56 1.76%	398.79 0.67%	450.91 1.20%	508.76 1.78%
Banks *#	563.50 1.58%	564.21	2153.88 5.05%	3347.66	2415.76 6.44%	1003.40	399.08 1.47%	801.83 2.91%	3347.66 5.59%	2415.76 6.44%	550.80 1.93%
FCL/FCTL/FCNR(B) (Loan from		1036.45	706.28		2100.15	830.17	-	-	436.30	2100.15	-
Banks)** Commercial	5.70% 3400.00	2.92% 2975.00	1.66% 1200.00		5.60% 2500.00	2.56% 3200.00	-	-	0.73% 1800.00	5.60% 2500.00	1500.00
papers#	9.55%	8.38%	2.80%		6.67%	9.88%	-	-	3.00%	6.67%	5.24%
Average annualized cost of funds	35681.14 7.57%	35511.46 7.78%	42665.52 7.88%	59901.42 8.04%	37519.10 7.57%	32409.30 7.48%	27330.12 7.64%	27660.67 7.70%	59901.42 8.04%	37519.10 7.57%	28563.86 7.70%

<sup>\*</sup> Includes cash credit/overdraft facilities and short term working capital loans.

8

<sup>#</sup> Only short term Loan(s) and commercial papers outstanding at year end are considered as part of Funds raised during the year.

<sup>\*\*</sup> on partial hedged basis

<sup>@</sup> includes GOI fully serviced bonds of Rs. 20,000 crore raised at weighted average cost of 8.46% (on semi annual basis)

#### FUNDS RAISED DURING THE YEAR



	]	Financia	l Year 18-	19	Fin	ancial <b>Y</b>	/ear 17-	12 Months			
Particulars	Q1	Q2	Q3	Q4	Q4	Q3	Q2	Q1	FY 19	FY 18	FY 17
Taxable Bonds@	100.00	-	7960.00	15950.00	3350.00	905.00	400.00	-	24010.00	4655.00	3865.00
Refinance from NHB/IIFCL	ı	1500.00	ı	-	-	-	500.00	500.00	1500.00	1000.00	1000.00
<b>Public Deposits</b>	12.65	40.78	24.66	17.08	16.31	7.19	33.17	7.21	95.17	63.88	306.49
Banks * #	517.29	518.00	1612.85	2306.63	2364.54	952.18	343.00	745.75	3306.63	2364.54	490.00
FCL/FCTL/FCNR (B) (Loan from Banks)**	436.30	-	-	-	1269.98	830.17	-	-	436.30	2100.15	-
Commercial papers #	3400.00	2975.00	1200.00	1800.00	2500.00	3200.00	-	-	1800.00	2500.00	1500.00
Total	4466.24	5033.78	10797.51	20,073.71	9500.83	5894.54	1276.17	1252.96	31148.10	12683.57	7161.49
Average annualized cost of funds	7.33%	7.88%	8.37%	8.33%	7.48%	6.73%	6.26%	6.63%	8.36%	7.17%	6.85%

<sup>\*</sup> Includes cash credit/overdraft facilities and short term working capital loans.

<sup>#</sup> Only short term Loan(s) and commercial papers outstanding at year end are considered as part of Funds raised during the year.

<sup>\*\*</sup> on partial hedged basis

<sup>9</sup> 

# FINANCIAL STATEMENTS (AS PER IND AS)



(₹ in crore)

	Quarter e	ended	Year e	ended
Particulars Particulars	31 <sup>st</sup> March, 2019 (audited)	31 <sup>st</sup> March, 2018 (audited)	31 <sup>st</sup> March, 2019 (audited)	31 <sup>st</sup> March, 2018 (audited)
Income:				
- Revenue from Operations	1,474.75	1,234.44	5,547.64	4,171.3
- Other Income	18.60	2.31	43.58	62.7
Total Income (1)	1,493.35	1,236.75	5,591.22	4,234.1
Expenses:				
- Finance Cost	921.79	667.66	3,070.51	2,294.7
- Fees and Commission expense	1.55	(0.23)	7.23	5.0
- Employee Benefit Expenses	52.94	54.28	224.12	176
- Other Expenses	25.22	36.13	71.63	72.
- Depreciation and Amortisation	1.48	1.39	5.30	5.4
- Provision and loan losses	76.03	(15.55)	327.27	270.8
Net Loss on Fair Value changes	5.10	_	21.95	
Total Expenses (2)	1,084.11	745.93	3,728.01	2,825.
PROFIT BEFORE TAX {3 = (1-2)}	409.24	490.82	1,863.21	1,408.
Tax Expense (4)	172.87	167.29	683.06	398.
Net Profit after Tax $\{5 = (3-4)\}$	236.37	323.53	1,180.15	1,010.
Other Comprehensive Income Net of Tax (6)	(0.41)	3.67	(4.46)	3.
TOTAL COMPREHENSIVE INCOME (5+6)	235.96	327.20	1,175.69	1,013.
Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized)				
- Basic	1.18	1.62	5.90	5.
- Diluted	1.18	1.62	5.90	5.
Paid Up Equity Share Capital (Face value ₹ 10/-)	2001.90	2001.90	2001.90	2001.



#### RECONCILIATION STATEMENT AS OF MARCH, 2018

(₹ in crore)

Particulars	Quarter ended 31 <sup>st</sup> March, 2018	Year ended 31 <sup>st</sup> March, 2018
Net profit reported as per Previous GAAP	222.52	799.06
Ind AS adjustments on account of:		
- Adjustment on account of effective interest rate for financial assets and liabilities recognized at amortized cost	2.53	2.11
- Fair Value of Investments	20.14	23.27
- Impact of Expected Credit Loss	133.19	297.38
- Impact of Derivative accounting	0.47	0.34
- Others	0.15	0.65
- Reclassification of actuarial gain(loss) on employee benefit plan to other comprehensive income	(5.64)	(5.64)
- Deferred Tax impact on above adjustments	(49.83)	(107.00)
Net Profit after tax as per Ind AS	323.53	1,010.18
Other comprehensive Income (Net of tax)	3.67	3.67
Total comprehensive Income (Net of Tax) as per Ind-AS	327.20	1,013.85

#### KEY INDICATORS



	Year E	nded
Particulars	FY19	FY18
Yield on Loan (%) (Annualised)	10.15%	9.97%
Cost of Funds (%) (Annualised)	7.01%	7.26%
Interest Spread (%)	3.14%	2.71%
Net Interest Margin (%) (Annualised)	4.52%	4.45%
Interest Coverage Ratio (times)	1.61	1.61
Return on Average Net Worth (%) (Annualised)	11.29%	10.62%
Debt Equity Ratio (times)	5.46	3.77
Capital Adequacy ratio (Total) (%)	57.98	52.70
Net Worth (INR Crore)	10955.77	9942.99
Average Net Worth (INR Crore)	10449.40	9508.40
Book Value in INR per Share of INR 10	54.73	49.67
Earning per Share (EPS) in INR (Non- Annualised)	5.90	5.05

- 1. Previous period figures have been re-stated as per Ind AS and reclassified/ rearranged wherever necessary so as to make them comparable.
- 2. Yield on loan is calculated by dividing interest income on loan assets by average loan assets.
- 3. Cost of funds is calculated by dividing interest expenses by average total borrowings.
- 4. Interest spread is difference between yield on loan and cost of funds.
- 5. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
- 6. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
- 7. Return on net worth is calculated by dividing profit after tax for the period by average net worth.
- 8. Debt equity ratio is calculated by dividing total debt by equity.





Particulars	31.03.2019 %	17.05.2019 %
President of India	89.807	89.807
Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors	0.067	0.069
Resident Individual/ Employees/ HUF	6.02	6.062
Mutual fund/ AIF	0.894	0.863
Bodies corporate	0.976	0.968
Insurance companies	1.636	1.636
Banks/ Indian FI/ NBFC	0.372	0.374
Non Resident Indian	0.196	0.20
Clearing members	0.031	0.02
Trust	0.001	0.001
Total	100.00	100.00



# Thank You