

Investor Presentation

For the year ended March 31, 2020









Safe Harbour Statement

Statements in this presentation describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/or other incidental factors.



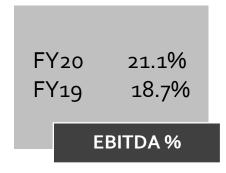


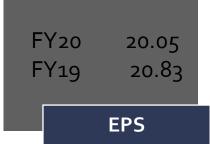
Key Performance Indicators



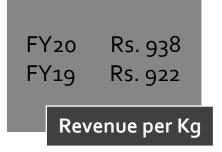
FY20 175.3 Crs FY19 155.5 Crs Total Revenue











Geographical Sales

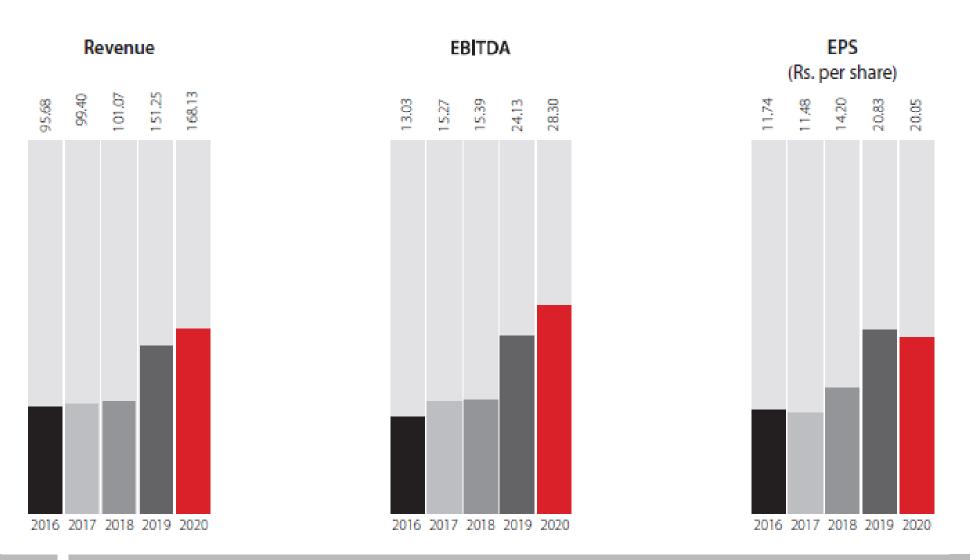






Financial Highlights

(Rs. In Crores, unless stated otherwise)

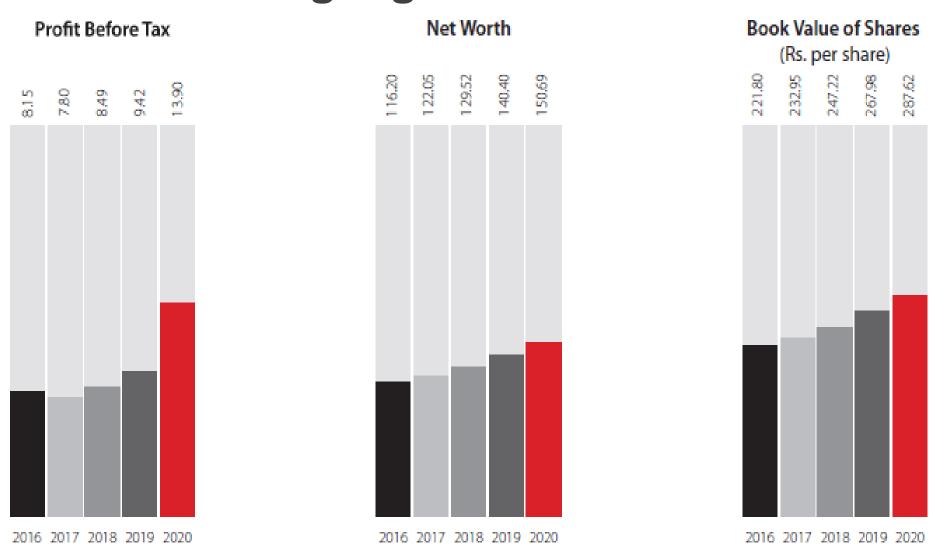






Financial Highlights

(Rs. In Crores, unless stated otherwise)





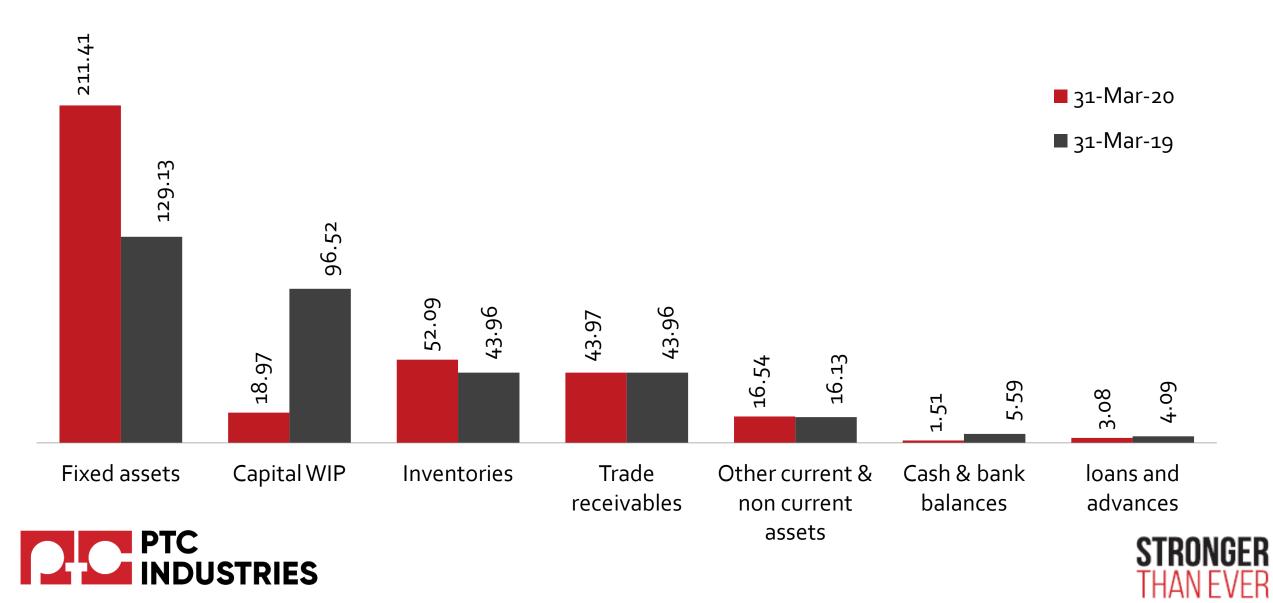
Balance Sheet

Particulars	As at	As at		
	31-Mar-20			Change % to Yr. 2019
ASSETS	32 20	3= =9		
	233.62	230.13	3.48	1.51%
Non current assets				
Current assets	120.41	110.27	10.14	9.19%
EQUITY & LIABILITIES				
Equity	150.69	140.40	10.29	7.33%
Deferred Income	11.22	11.56	-0.33	-2.88%
Non current liabilities	79.88	75.59	4.29	5.68%
Current liabilities	112.23	112.85	-0.62	-0.55%

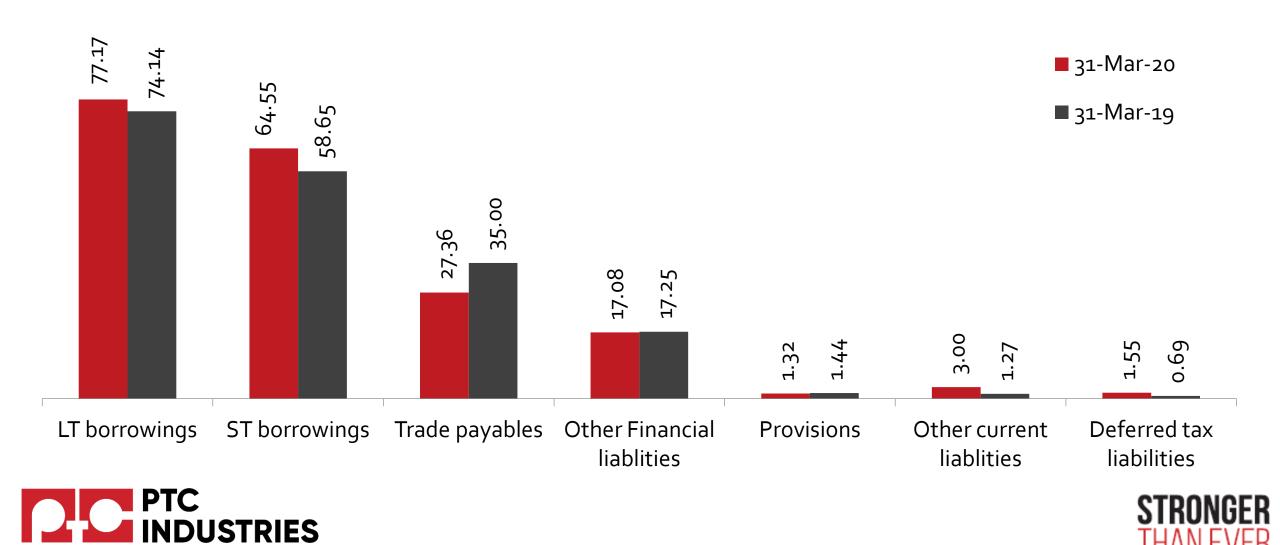




Assets (Rs. In Crores)



Liabilities



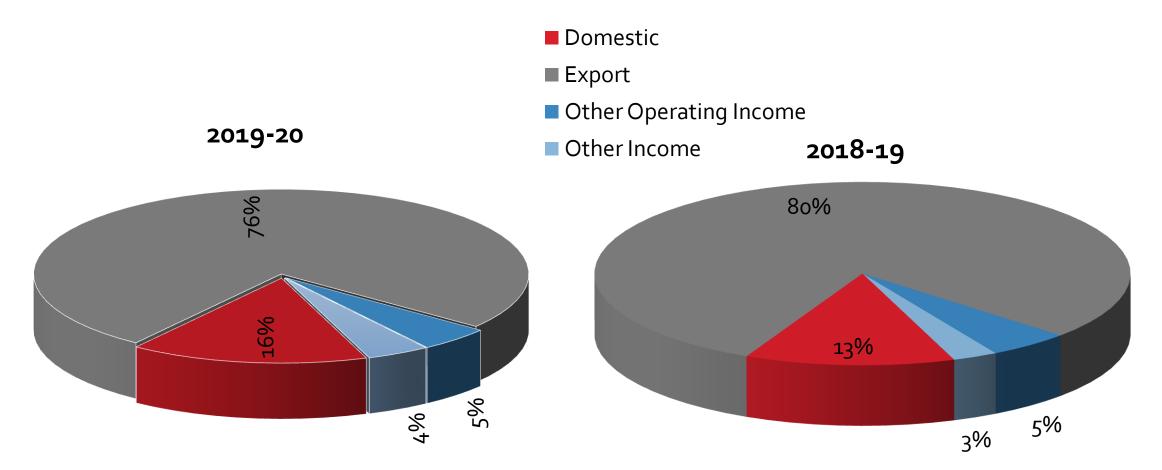


Profit & Loss

Particulars	As at	% of	As at	% of
	31 March '20	Revenue	31 March '19	Revenue
Revenue from operations, net	168.13		151.25	
Other income	7.20		4.22	
Total Income	175.33		155.47	
Cost of materials consumed	47.88	22%	44.79	27%
Changes in inventories of finished goods and WIP	-11.35		-4.11	
Employee benefits	21.62	13%	19.46	13%
R&D expense	1.83	1%	1.11	1%
Finance costs	11.39	7%	9.21	6%
Depreciation	10.21	6%	9.09	6%
Stores and spares consumed	25.75	15%	21.87	14%
Power and fuel	15.50	9%	14.36	9%
Other expenses	38.61	23%	29.64	20%
Exceptional items			0.62	ο%
Total expenses	161.43	96%	146.04	97%



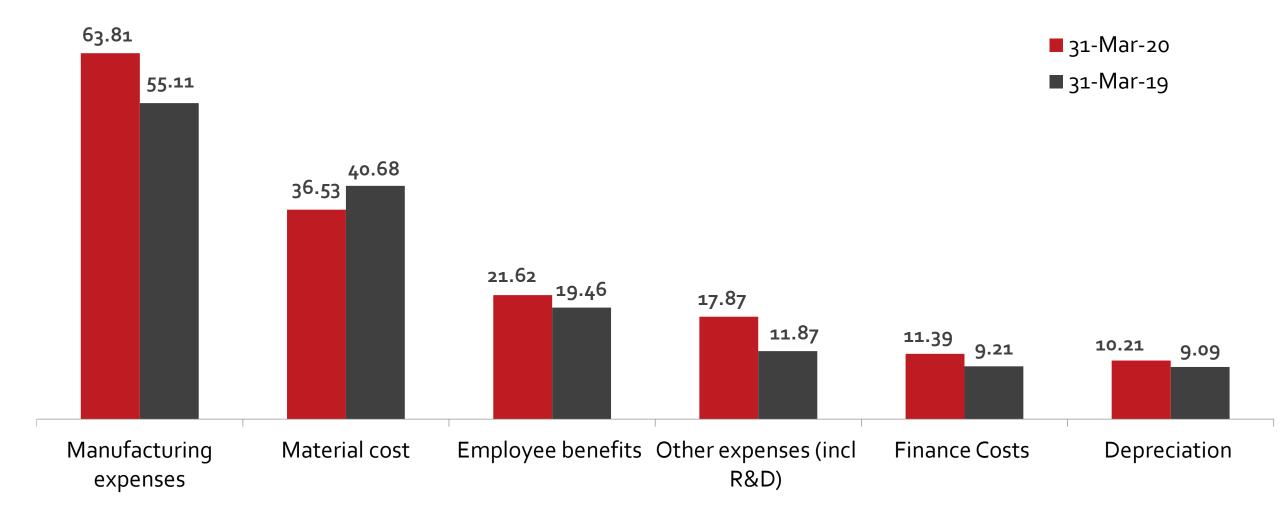
Income (Rs. In Crores)







Expenditure







Our Strategy

 Wide variety of metal grades, weight ranges, applications and process capabilities

Operational Extellence Costomer Focus people #1 choice in the markets we serve, creating value through Kallidenie & innovative solutions 4017670441

 Best in class manufacturing processes, automation for improved quality and consistency

 Latest technologies reinventing age old casting processes



 Green technologies along with measures for sustainability



What can PTC offer?

Unparalleled capabilities across the world for high integrity metal cast parts for critical and super critical applications

Quality

- High integrity castings with no size or weight limitation
- Superior dimensional precision, accuracy, surface finish and better internal soundness

Value

- Large 'Near Net Shape' castings - Casting the 'Un-Castable'
- Reduced casting weight and machining allowances

Speed

- Reduction in 'Time to Market' and 'Delivery Lead Time'
- 'Virtual Tooling' to eliminate time for Die manufacturing or modification

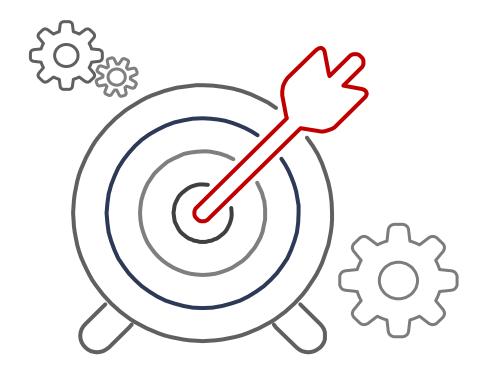




The PTC Advantage



- Full-Service Supplier and integral part of the value chain
- Innovative, best-in-class technologies
- World Class, State-of-the-art facilities
- Diversified markets and product ranges
- Highly experienced, qualified and skilled workforce
- Quality Management system within an environment of continuous improvement
- Safe, healthy, green working environment
- Sustainable and responsible manufacturing







Thank You







