

Commitment, Reliability & Quality

Dept. of Corporate Services - Corporate Relationship, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001.

National Stock Exchange of India Limited, Listing Department, Exchange Plaza, C-1, Block 'G' Bandra-Kurla Complex, Bandra (East), Mumbai 400 051.

Our Reference No.

Our Contact

11th November, 2021

SEC/11/2021

RAHUL NEOGI

91 22 67680814

Dear Sirs,

Sub: Unaudited Financial Results for the quarter and half year ended 30th September, 2021 Scrip Code No: 509496 (BSE) / ITDCEM (NSE)

Enclosed please find presentation on Unaudited Financial Results for the quarter and half year ended 30th September, 2021, pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time (Listing Regulations).

You are requested to take the same on record. The presentation is being made available on the Company's website www.itdcem.co.in in accordance with Regulation 46 of the Listing Regulations.

Thanking you,

Yours faithfully,

For ITD Cementation India Limited

(RAHUL NEOGI)

COMPANY SECRETARY

Encl: as above

#### ITD CEMENTATION INDIA LIMITED

Registered & Corporate Office: National Plastic Building, A - Subhash Road, Paranjape B Scheme, Vile Parle (East), Mumbai - 400 057.

Tel.: 91-22-66931600 Fax: 91-22-66931628 www.itdcem.co.in Corporate Identity Number: L61000MH1978PLC020435



### **DIVERSIFIED | DISCIPLINED | DETERMINED**









# ITD Cementation India Ltd Investor Presentation November 2021











### **CAUTION REGARDING FORWARD-LOOKING STATEMENTS (DISCLAIMER)**

This Presentation is for general information only and may contain statements about expected future events and financial and operating results of ITD Cementation India Limited, which could be forward-looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties.

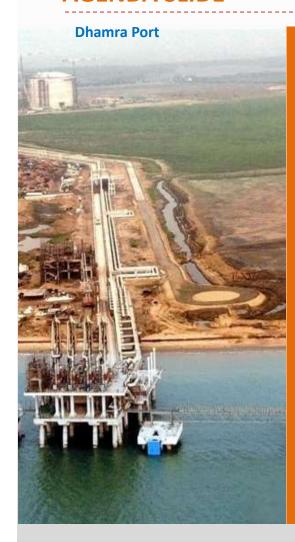
There is significant risk that the assumptions, predictions and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements.

Accordingly, this Presentation is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in this document. This does not purport to be a record of the proceedings of the Analysts & Institutional Investors Conference Call. No part of the Presentation shall be copied or disseminated, in whole or in part, in any manner.

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### **AGENDA SLIDE**





**01** Company Overview

- ITD Cementation Overview
- ITD Leveraging MNC Parentage
- Corporate Structure

**02** Financials and Shareholding

- Standalone Financials
- Consolidated Financials
- Shareholding Pattern

**03** Business Operations

- Orderbook Analysis
- Business Operations
- Key Clients

Summary

• Key Investment Highlights



### ITD Cementation – AN OVERVIEW



### NINE DECADES OF SUSTAINED CONTRIBUTION TO INDIA'S INFRASTRUCTURE GROWTH STORY

Amongst the leading EPC player undertaking Heavy
Civil and Infrastructure projects

### **Experienced Promoters:**

Italian Thai Development Public Company Limited (ITD) holds 46.64% in ITD Cementation India Limited

Proactive and committed workforce of 5,750 employees including contractual employees

Credit Rating: ICRA A and CARE A

Both the rating agencies have 'Stable' outlook

### **Key Value Drivers**

PAN India presence:
13 States, 1 UT,
Delhi NCR
International
presence

**Executed projects** across Pan India

Robust Orderbook:

Rs 115,380 million

Revenue visibility over 3 years

Networth: 11,010 million

Debt / Equity:

Amongst the lowest D/E in the sector

### **Presence in major infrastructure sectors:**

Marine, Urban Infra, MRTS and Airports, Hydro, Dams, Tunnels and Irrigation, Water and Waste Water, Industrial Structures & Buildings, Highways, Bridges and Flyovers, Foundation & Specialist Engineering,

Diversified, Disciplined and Determined to create long term value for our stakeholders

### ITD - LEVERAGING MNC PARENTAGE



Amongst the leading Infrastructure & largest construction company in Thailand with contribution for over 60 years.

- Received 'The Royal Seal of Garuda' in 1985 -
- Highest and most honorable achievement for civilian Companies in Thailand

Global presence in India, Bangladesh, Cambodia, Lao PDR, Indonesia, Maldives, Myanmar, Philippines, Madagascar, Taiwan, etc.

 Provides access to the latest technology and know-how, international design and engineering organisation as well as skilled personnel to augment our local strength.

**NETWORTH\*** 

Rs 36,578 million

**WORK IN HAND** 

TOTAL : 799,225 million

**CONSTRUCTION: 469,571 million** 

MARKET
CAPITALISATION#
Rs 27,310
million

[Listed since 1994]

1 baht = Rs 2.27

\*As on November 10, 2021

### **VISION & MISSION**



### **VISION**

Our aim is a satisfied client, a strong and proactive workforce and quality product finished on time maintaining highest safety standard and to budget

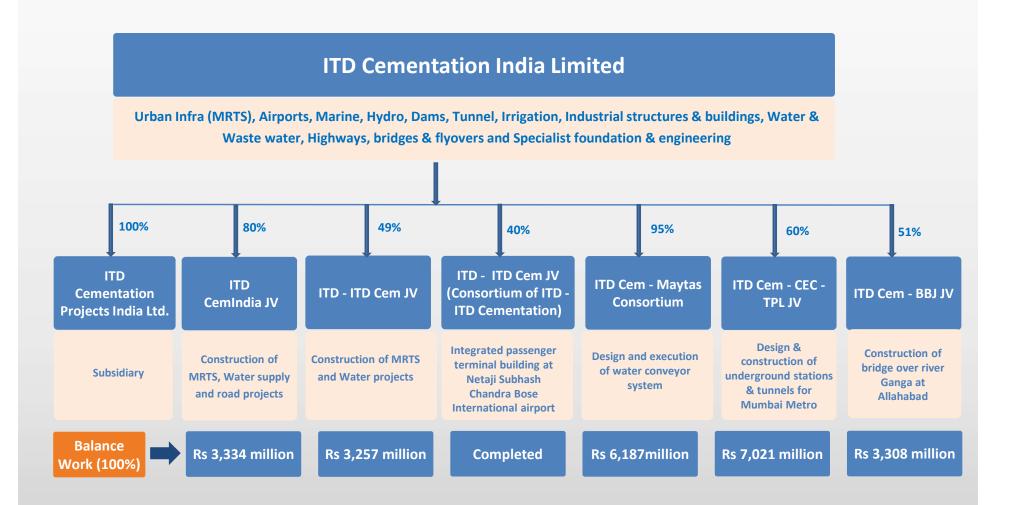
### **MISSION**

To make ITD
Cementation India
Limited, the country's
leading construction
Company in customer
choice, quality and safety

Re-certified through TUV Nord under the latest IMS standards ISO 9001:2015 (QMS), ISO 14001:2015 (EMS) and ISO 45001:2018 (OHS-MS)

QMS – Quality Management Systems, OHS – Occupational Health & Safety Management Systems, EMS – Environmental Management Systems

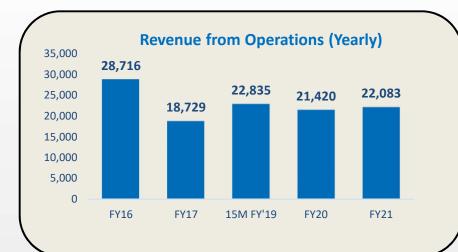


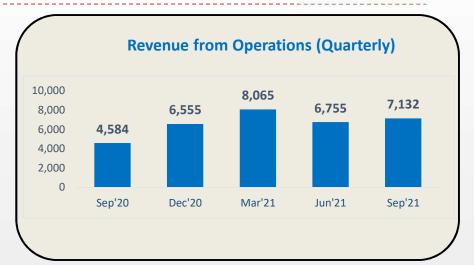


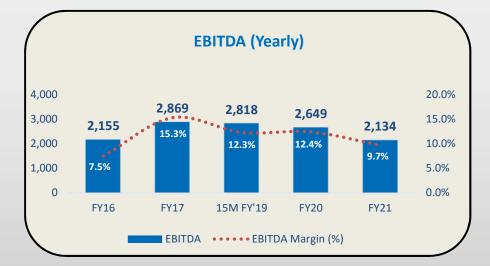


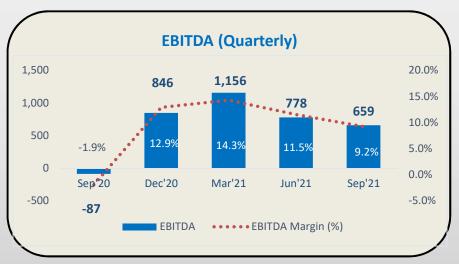


\*All figures in Rs million Commitment, Reliability & Quality





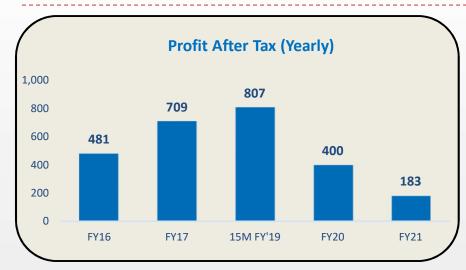




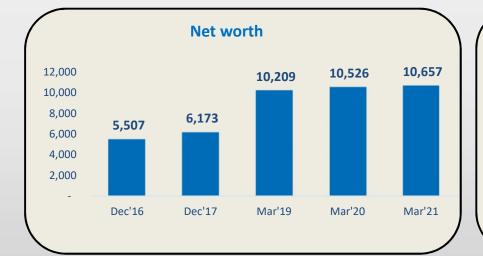


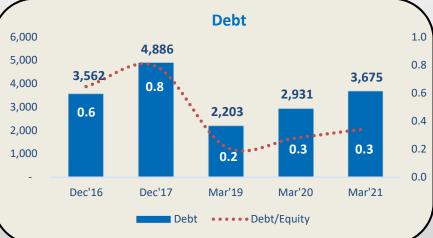








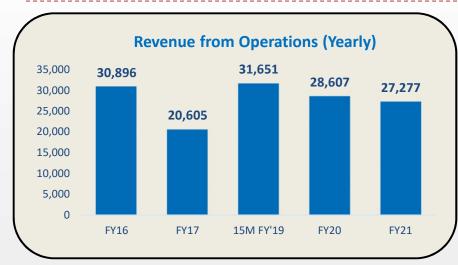




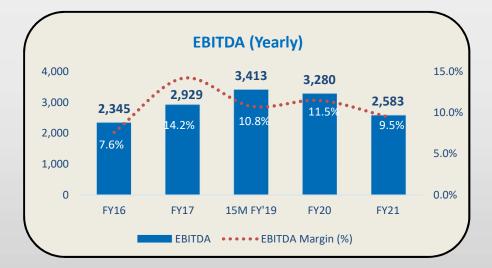
### **CONSOLIDATED FINANCIALS\***

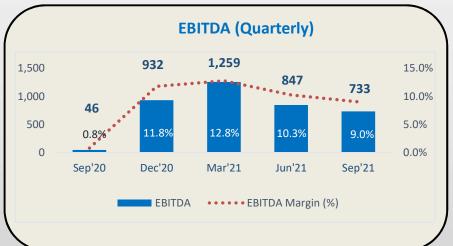


[Figures for FY16 as per IGAAP and onwards as per IND AS] \*All figures in Rs million Commitment, Reliability & Quality





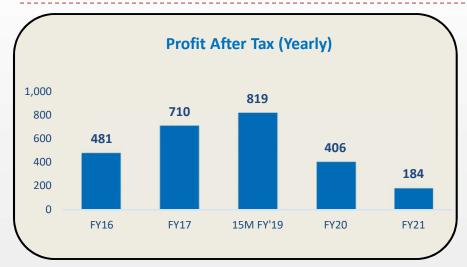


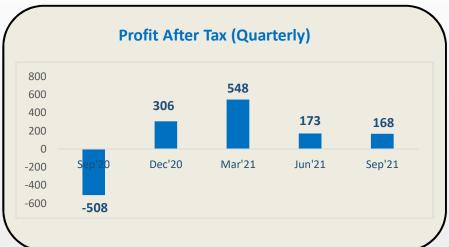


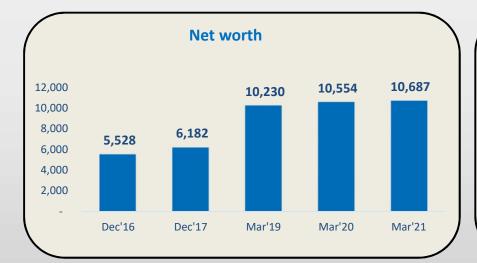
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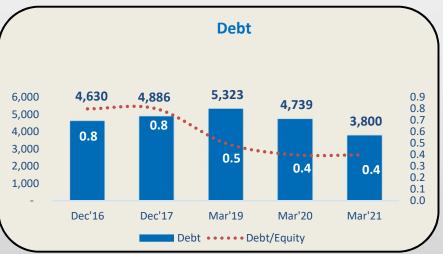


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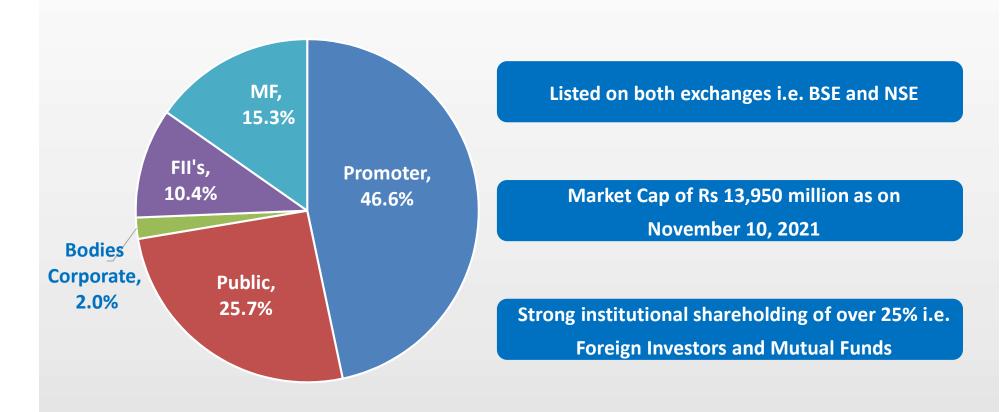












<sup>\*</sup> As on September 30, 2021

**Amongst few construction Companies with 'Zero Pledge' by promoters** 

### **ORDER BOOK ANALYSIS**

\*All figures in Rs millions



- Diversified Order book of Rs 115,380 million provides revenue visibility for next 3 years
- Secured orders worth ~Rs 18,000 million in current financial year i.e. April to September 2021
- Clientele comprises of Government (47%), PSU (43%) and Private Sector (10%)
- Established presence in India and also has international presence executing marine project in Myanmar
  - Karnataka (30%), West Bengal (20%), Tamil Nadu (10%), Delhi (11%), Maharashtra (8%), Gujarat (6%), Telangana (5%) and Others (10%)



### **URBAN INFRASTRUCTURE (MRTS) AND AIRPORT [RS 35,078 million – 30.4%]**

### Scope:

- Construction of MRTS and Airports
- Underground Tunnels, Viaduct, Elevated & Underground
   Stations and Track works for MRTS
- Integrated passenger terminal building and allied EPC services for airports

- Underground tunneling and stations for metros in Mumbai, Bengaluru and Kolkata
- Elevated metro stations in Nagpur, Bengaluru and Kolkata
- Ballastless track work for Mumbai Metro line 7 in Mumbai,
   Maharashtra
- Construction of new terminal building at Trichy Airport in Tamil Nadu
- Integrated terminal building and reconstruction of old terminal building at Pune Airport in Maharashtra
- Dream city depot including Metro Bhavan and associated
   E&M works for Surat Metro in Gujarat







### MARINE [RS 31,419 million – 27.2%]

### Scope:

- Jetties, dolphins & service platforms, quay, berths on concrete & steel piles & sold gravity type wharf structures
- Ship lift, dry dock, wet basin & inclined berth
- Building of jetties for handling liquid and solid cargo,
   wharfs, berths and quays for handling of containers

- Piers, Landside Tunnels and Building in Karwar, Karnataka
- Coal Jetty, Breakwater and Conveyor System for Udangudi
   Supercritical Thermal Power Project in Tamil Nadu
- Development of Container Terminal in Yangon, Myanmar
- Development of Refit Jetty and Allied Facilities in Port Blair
- Construction of Break water at Vizhinjam Port in Kerala
- Development of Liquid Cargo Jetty at JNPT in Maharashtra
- Bulk Berth & Approach Trestle at Chhara Port in Gujarat
- Visakhapatnam Port Trust in Andhra Pradesh
- Multi Modal IWT terminal for Haldia in West Bengal
- Pamban bridge in Tamil Nadu





### **HYDRO, DAMS, TUNNELS AND IRRIGATION [RS 20,865 million – 18.1%]**

**Scope:** Concrete, earth fill, rock fill, concrete & masonry dams, irrigation, hydro tunnels, micro-tunneling, hydro-electric power stations and tunnels for railways

- Railway tunnels in West Bengal and Sikkim
- Water conveyor system of lined gravity canal/tunnels in Telangana
- Microtunneling for Ahmedabad Municipal Corporation in Gujarat
- Sewerage & Drainage system in Churial Extension Canal sub through Microtunneling method in West Bengal
- Sewer tunnel and allied works through Segmental tunneling method for MCGM in Maharashtra





### INDUSTRIAL STRUCTURES AND BUILDINGS [RS 15,210 million – 13.2%]

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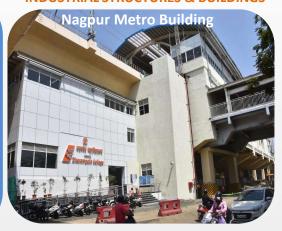
### WATER AND WASTE WATER [RS 8,315 million – 7.2%]

**Scope**: Civil structures for academic institutes, residential complexes, refineries, petrochemicals, power, steel and fertilizer plants

### **Major projects under Execution:**

- Redevelopment of General Pool Residential colony at Kasturba Nagar in New Delhi
- Aero space museum at AF station in Palam, Delhi
- Circuit bench of Calcutta High Court at Jalpaiguri in West Bengal

#### **INDUSTRIAL STRUCTURES & BUILDINGS**



#### **WATER AND WASTE WATER**



**Scope:** Water transmission & treatment plants

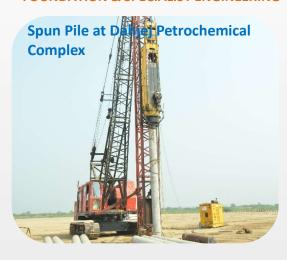
- Water & Sewerage systems, Internal Roads & Bridges, slope protection and O&M activities in Karwar, Karnataka
- Designing, Erecting & Commissioning of Intake Channel for Bhama Askhed Water
   Supply Scheme in Pune, Maharashtra
- Drainage System of Agartala Municipal Area in Tripura

### **FOUNDATION AND SPECIALIST ENGINEERING [RS 2,798 million – 2.4%]**

### **HIGHWAYS, BRIDGES AND FLYOVERS [RS 1,695 million – 1.5%]**



#### **FOUNDATION & SPECIALIST ENGINEERING**



**Scope :** Geotechnical investigations, piling, diaphragm walling, sandwick/band drain, drilling & grouting, rock / soil anchors, tube heading, box pushing, etc.

### **Major projects under Execution:**

- Piling works at Indian Oil Corporation Limited for Paradip refinery in Odisha
- Riverfront development for Sabarmati Riverfront Development Corporation in Gujarat
- Drilling & Grouting work for Shirawta in Maharashtra

**Scope**: Roads, bridges and flyovers construction

### **Major projects under Execution:**

- Steel Bridge over river Ganga in Uttar Pradesh
- 6 laning Pune Satara road project in Maharashtra

#### **HIGHWAYS, BRIDGES & FLYOVERS**



### **KEY CLIENTS**



#### **MARINE**

Dubai Ports World | Port of Singapore Authority | JSW Steel Limited Adani Yangon International Terminal Ltd | Visakhapatnam Port Trust | Mumbai Port Trust Inland Waterways Authority of India | Jawaharlal Nehru Port Trust | Larsen & Toubro Limited Tamil Nadu Generation and Distribution Corporation Ltd | Nhava Sheva Gateway Terminal Ltd Andaman & Lakshadweep Harbour Works | Indian Oil Corporation Limited





### **URBAN INFRASTRUCTURE, MRTS AND AIRPORT**

Mumbai Metro Rail Corporation Limited | Kolkata Metro Rail Corporation Ltd Mumbai Metropolitan Region Development Authority | Rail Vikas Nigam Ltd Bangalore Metro Rail Corporation Ltd | Maharashtra Metro Rail Corporation Ltd Airport Authority of India

### **HYDRO, DAMS, TUNNELS AND IRRIGATION**

Government of Telangana | Rail Vikas Nigam Ltd | Ircon International Ltd Municipal Corporation of Greater Mumbai | Ahmedabad Municipal Corporation Tata Power Limited | I Kolkata Municipal Corporation



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### **KEY CLIENTS**



### INDUSTRIAL STRUCTURES AND BUILDINGS

Central Public Works Department
RITES Limited
Indian Oil Corporation Limited

#### **WATER AND WASTE WATER**

Irrigation Department Pune, Maharashtra | Kolkata Municipal Corporation Ahmedabad Municipal Corporation | Municipal Corporation of Greater Mumbai





### FOUNDATION AND SPECIALIST ENGINEERING

Indian Oil Corporation | JSW Steel Limited | NTPC Limited | Tata Power Limited Sabarmati Riverfront Development Corporation Limited | Dam Rehabilitation Projects, Govt. of Karnataka | Delhi Metro Rail Corporation

**HIGHWAYS, BRIDGES AND FLYOVERS** 

Noida Authority Rail Vikas Nigam Ltd



### **KEY INVESTMENT HIGHLIGHTS**





**Experienced Promoters backed by professional management team** 

Robust orderbook of Rs 115,380 million - Revenue visibility for next 3 years

Diversified order book to minimize risks from slowdown in any business areas

Conservatively financed with Debt:Equity of 0.5x - Provides room for further growth

Strong execution capabilities with proven ability to undertake complex projects and delivering quality as per client satisfaction

Strong bidding pipeline to fuel future growth

Govt. of India National Infrastructure Pipeline alongwith National Monetisation Pipeline opportunities backed by Gati Shakti Master Plan to boost infrastructure sector in India

# THANK YOU

